

The Old Gal Gazette

Number 5

November 3, 1989

NATIONAL NEWS



BETA DELTA WELCOMES BROTHER SCOTT TO MARSHALL

On a very cold October 11th morning several brothers woke at the crack of dawn hoping to meet a famous brother. On national television, **Willard Scott, American '53**, a television celebrity and alumnus of Beta Chi Chapter, was interviewed in Huntington. Willard was presented with an Alpha Sigma Phi cap which he eagerly placed on his head while he acknowledged his brothers from Beta Delta. He took time to meet and joke with the brothers who came out to express their pride. (See more about what Beta Delta has been doing in the Chapter News Section.)

GRAND HISTORIAN PROVIDES SKETCH OF CHAPTER HISTORY

The Honorable **Robert W. Kutz, California '67**, Grand Historian has spent endless hours and resources in the archives of Alpha Sigma Phi to research the history of every chapter.

Brother Kutz personally funded the project so that his "Brief Sketch of the Chapters of Alpha Sigma Phi" could be printed and a complimentary copy sent to each undergraduate chapter of our fraternity.

The continuing generosity and enthusiasm toward Alpha Sigma Phi Brother Kutz exhibits serves as a source of inspiration to all as we learn truth, increase in wisdom, and exemplify in the Mystic Circle the true spirit of brotherly love.

NATIONAL NEWS (Cont'd)

BOWLING GREEN STATE UNIVERSITY ANNUAL LEADERSHIP CONFERENCE

The tenth annual Bowling Green State University Leadership Conference, "Aiming Toward Achievement," promises to be challenging and rewarding for all those in attendance. Students and advisors from Ohio, West Virginia, Michigan, Pennsylvania, Illinois, and Indiana will assemble to discuss matters pertaining to leadership, professionalism and current issues. Greek advisors and international fraternity and sorority officers will offer their expertise and advice as conference speakers/facilitators. The Bowling Green State University Leadership Conference is the largest student run conference of its type in the nation. It is a conference filled with enthusiasm, experience and knowledge from a wide variety of leaders. With a decade of excellence behind us, we look toward a future full of promise. It's a conference you won't want to miss!

The conference will take place February 9-10, 1990, on the Bowling Green State University Campus. Students and advisors are encouraged to take advantage of this opportunity. Conference fees are again kept to a minimum so that it is financially feasible for all those who wish to participate. For additional information, write: **ANNUAL LEADERSHIP CONFERENCE, 425 Student Services Bldg., Bowling Green, OH 43403.**

HELPING HANDS

It's difficult to imagine what it would be like to be a quadriplegic.

Yet, in a split second, it could happen to anyone. Accidents have completely disabled more than 90,000 people in this country.

When this happens, people lose more than control of their arms and legs. They lose control of their lives.

People become prisoners of their own bodies. Even the simplest task, like scratching an itch, becomes a physical impossibility.

And with this disability comes frustration, depression, and over time, the loneliness of isolation.

But there is an organization that's helping many quadriplegics regain a measure of independence. And much of their self-esteem. It's called Helping Hands.

Helping Hands trains monkeys and places them throughout the country with quadriplegics who desperately need their help. These monkeys give quadriplegics a way to accomplish many of the chores of everyday living.

Just as important, Helping Hands monkeys are affectionate, responsive friends, whose companionship can brighten a quadriplegic's outlook on life.

For a monkey to successfully coexist with a quadriplegic, the animal must be socialized at an early age with humans. When they're about eight weeks old, baby monkeys are placed with foster families

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HELPING HANDS (Cont'd)

for three years. The foster families raise their monkeys like human babies--with lots of love and affection. After socialization, the monkeys are sent to Helping Hands for six months of training.

Monkeys are taught to respond to a beam of light that the disabled owner directs from a mouth-operated laser pointer. The owner shines the beam on any object he wants the monkey to manipulate.

The monkeys learn to transfer sandwiches or drinks to a feeding tray, place books on a reading stand, and put cassettes into a VCR recorder. They retrieve fallen mouthsticks or any other tool quadriplegics may use. And they can do all this, and more, with a great degree of reliability.

If Helping Hands is chosen as a philanthropy, they would help each chapter in making the cause relevant to their fellow students. They can provide a continuous play videotape that contains excerpts from "60 Minutes" and CBS Evening News showing how monkey helpers aid quadriplegics. They have volunteer families across the country who raise and socialize baby capuchins for their program. Arrangements can be made for a family in their area to bring their young monkey to a fundraising event. If it would help, they can also provide a speaker from Helping Hands.

Injury to the spinal cord such that it results in the paralysis of all four limbs is usually the result of car accidents, sport accidents, and falls. Over 50% of the victims are between the ages of 15 and 25 at the time of their injury. Eight-two percent are male. They thought it only fitting to appeal to fraternities for assistance in providing these young adults with a very special pair of helping hands. For more information on how you can support this worthy organization, contact: **M.J. Willard, Director, Helping Hands, 1505 Commonwealth Avenue, Boston, MA 02135.**

SEVEN TRICKY JOB INTERVIEW QUESTIONS:

AND HOW TO ANSWER THEM SO YOU CAN LAND THE JOB. I used to be a job interviewer. I have interviewed thousands of college graduates around the country. Believe it or not, my job was not to give out jobs. In fact, my job was to give turndowns. If I couldn't find any reason to turn you down, you'd earn a second interview and maybe even a job offer.

I know this sounds negative. So what? The whole job search process is a pretty negative business. (Remember, though, that 99 rejects and one outstanding job offer constitutes a successful campaign for you.)

On average, I turned down 11 out of 12 applicants. The following are some great interview questions that have generated hundreds of turndowns. I've used them all.

1. **What is your general weakness?** When an interviewer asks this he or she is merely digging for a reason to turn you down. Applicants can be so accommodating. "The pressure of tests causes me to freeze up." "I am somewhat of a procrastinator." Turndown City. Many job candidates will tell the interviewer about a failing or weakness that generates a sure turndown. Here's what you should say instead:



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SEVEN TRICKY QUESTIONS (Cont'd)

"I am sometimes too sensitive to people." "Sometimes I'm impatient with others whose standards are not as high as mine." "I have trouble separating work from play." Now, can I turn you down because you are a) sensitive, b) impatient with sloppy work, c) a workaholic?

2. What do you think you'll be doing in 10 years? I love this question because under the guise and "safety" of ten years away, job candidates talk about what they really want to do. Interviewees show their true colors. Here's a response that will not generate a turndown:

"It's difficult for any of us to know where we will be in ten years, but I do have plans. First of all, I want to learn your business from the ground up. Long term, I hope to be in a position of greater responsibility that it mutually beneficial to the company and myself."

3. How would you evaluate your last boss? Any negative about a prior employer is an absolute turndown immediately. Bad apples offer sour grapes, to mix a metaphor. Never bad mouth a former employee, co-worker or boss. Never.

4. What is your greatest strength? The recruiter is fishing for information here. He or she is giving you the opportunity to prove that you offer the most important prerequisite for this specific job. Always answer this question as if the recruiter really said, "Prove to me that you have what it takes for this job."

5. I notice that your summer jobs were not in your field. The recruiter may be worried that you are vocationally immature or that you don't really know what it is like to fill a job. If you worked as, say a lifeguard, he or she may be concerned about your lack of drive and ambition. Here's what to say:

"My summer working as a lifeguard often raises questions because employers picture an easy summer on the beach. Actually, my experience as a guard was a valuable leadership training ground. I was promoted to supervisor of ten lifeguards and was responsible for the safety of 5,000 people every day."

6. Why did you sign up for this interview? The interviewer is really saying: "Please prove that you have researched and prepared for this interview as a real career opportunity. Show me enthusiasm and an excitement that we are here together."

I wish I had a nickel, no, \$500, no, \$1,000, for every time a job candidate said, "I read the brochures on your company and it sounds like a great opportunity." What a piddly response. An employee is a potential million-dollar investment from my side and you tell me you read a generic spiel in the annual report? If you want the offer, this is the time to get excited and prove it.

7. Tell me about yourself. This recruiter snare is about as wide open as it gets. The question is one notch above "Talk." You should answer this question with information that is at the very least tangential to the company and its product or service. Remember, the interviewer is gathering evaluatory information. The fact that you have two sisters who are Siamese twins is certainly

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SEVEN TRICKY QUESTIONS (Cont'd)

interesting but not the slightest bit relevant. On the other hand, if you've been supporting your family or you have hobbies related to the field jabber on.

The job search process is unfair. Those who achieve the best interview ratings get the best offers, often beating those better qualified. It happens all the time.

If you believe that your wit, intelligence, good looks and diploma are the ticket, you are doomed to fail. Your competition will always be better in those categories. Job search is not a game. It is the most important project you will ever undertake.

- John LaFevre, Moving Up

CHAPTER NEWS



ZETA CHAPTER, THE OHIO STATE UNIVERSITY

The Zeta Chapter football team is 3-0 so far this season after beating the Pikes 24-0. Our team has not been scored against as yet. The Sig spirit is strong at Zeta.

Tim Schulien was chosen to be in the Homecoming Talent Show as one of only ten acts. Not bad on a campus of 60,000.

We are continuing our rush efforts, with dry rush being our main tool.

We have started a new chapter clean-up program. Everyone use to have a weekly cleaning assigned job. Now, we all do the work together so as to promote brotherhood and make sure all of the jobs get done. The program is working well and participation is high.

After recuperating from alumnus **Ed Murray '85**, Frenchtown, NJ, visiting us, Zeta Chapter howled at the moon on Friday, October 13. Our Fall Date Party is scheduled for Saturday, November 4, a hayride; followed by our Chapter Sweetheart's wedding November 11. Founders' Day is honored at our annual Christmas Dinner at the chapter house on December 2. Several other theme parties and socials are planned besides the ones already listed.

Hey Seniors! Adopt a little brother. With colonies springing up around the country, get the address of one of them and find out if one of the colonists/pledges shares your interests. Having a little brother is a rewarding experience for both parties, so why do without?

- Tim Schulien

CHAPTER NEWS (Cont'd)

PHI CHAPTER, IOWA STATE UNIVERSITY

Phi Chapter takes pride in having a very fine, and larger pledge class this year. Formal Rush only brought us two new members, however, Rush Chairman, **Jeff White**, got ten pledges over the summer and ended up well below budget. Each one of our pledges is different in age, background, and hometown. They are blending together well and everyone should expect finer things from Phi in the future.

We made rush a money-making job. It was decided that for every pledge we get, the main influence on that prospect probably comes from one person. So those members who do get pledges to move in receive \$100 (off house bill). It was a great success. Our Rush Chairman netted \$1,000 while another brother received \$200. Other guys in the house are now realizing this opportunity and are rushing harder.

Formal Rush at Iowa State University is slowly falling apart. After having up to 800 freshmen go through in the past, only 116 signed up this year. For the first time, every guy going through was required to go to every house, touring up to ten houses a day for 3 days. However, by the third day, only 60 guys remained after many dropped out when they received oral bids. Phi Chapter will rely on summer and informal rush in the future. We received only two pledges through formal this year and found it just not worth it.

- Jeffrey White

ALPHA PSI CHAPTER, PRESBYTERIAN COLLEGE

We recently went through a reassessment of our pledge education program. We decided to try to eliminate any activities which may be considered hazing. Not only will this help us conform to the fraternity's policies, but we feel it will also help to make pledges become better brothers upon initiation.

For our community service project we joined the South Carolina Adopt-a-Highway Program. We adopted four miles of highway. We have the two highways coming into town from the interstate. We had our first cleanup on Saturday, October 21, 1989. We are responsible for cleaning up three times a year, but this will probably be the only time we do it until next spring.

- Scott Grandy



CHAPTER NEWS (Cont'd)

BETA DELTA CHAPTER, MARSHALL UNIVERSITY

Beta Delta has gone halfway through the semester without losing steam. As the weeks get busier and busier the brothers have worked harder than ever before. Many special events have highlighted these past few weeks while some things have thankfully remained unchanged.

Recently, Beta Delta has had the privilege to work with another celebrity. On a commercial sponsored by the American Red Cross, set to air nationally on all major networks, many brothers will appear with Randy Travis, a country music star.

I am happy to report that in reference to the everyday activities of Alpha Sigma Phi on Marshall University's campus all is well. We are still on top in fraternity intramurals leading the other chapters by a large margin. Our service continues to excel as we continue further projects with the American Red Cross. We helped them twice in their operations last week. Our chapter proudly received the local American Red Cross Volunteer of the Year award at a banquet on October 8, 1989.

Homecoming is upon us and the plans have been made for what looks to be one of the most exciting homecoming weekends ever! Many activities will be there and we hope to see plenty of returning alumni. Active **Marc Baumgard** was chosen as a candidate in the running for Mr. Marshall. Marc is hoping to carry on the tradition started last year by Brother **Craig Dlin**.

Finally, the first annual Alpha Sigma Phi parents weekend is scheduled for the 11th of November with a reception at the house.

- **Marc A. Baumgard, HR**

GAMMA THETA CHAPTER, UNIVERSITY OF MIAMI

Homecoming is right around the corner and Gamma Theta is getting ready to capture some trophies and expose our 20 man pledge class to the madness of Homecoming. **Craig Waldman '87**, is the chairperson of the two-week event with a brother-pledge team in charge of each individual event.

Gamma Theta showed its interest in the community when **Nestor Lubowicz** organized our involvement with "Keep DADE Beautiful" and on a sunny Saturday, Gamma Theta helped KDB clean-up a small island off Miami beach. There was local news coverage and Miami Mayor Xavier Suarez made an appearance. The event was very successful and right after, we went to play Sig Bust where undergrads beat the alumni 34-13.

- **Don Resnik**



PLEDGED TO THE SEVEN POINTS



ZETA CHAPTER, The Ohio State University: George Andrew Blais, David Miner Leland and Carlos Ray Vega on October 8, 1989.

ETA CHAPTER, University of Illinois: Kevin Kowalczyk, Chris Olsen, Andrew Hunter, Matthew Starks, Melvin Wilson, Scott Drewno, Michael Hinnant, Rick Hartwig, Eric Plummer, David Meneely, Lita Toreja, David Tjhio, Phi Nguyen, Greg Hatlestad, Brian Knudtson, Jeffrey Dockins, Kevin Kerrigan, Vince Guzniczak, David Crockett, Clifford McCurdy, Eric Novotny, Jon Mittelhauser, Joseph Singer and Greg Goelkel on September 13 and October 4, 1989.

PSI CHAPTER Oregon State University: Richard John Brown, Nathan Michael Hennessey, David Poling, Derrick Ronald VanDyke, Christian Rene Boullet, Adam Lee Woods, William Shannon Barnes, Dana Lee Johnson, Jeffrey Dean Schaberg, Ronald Eugene Thompson, Jayson Lincoln Van Zeipel, Michael Patrick Olson, Paul William Konek, Christopher Thomas Hult, Thomas Dean Crino, Eric Michael Schmitz, Daniel Joe Ryan, Michael James Calvert, Jason Mark Johnson, Daniel Raymond Lee, Jeffrey McLean Dutton, David Andrew Bocci, Christopher Allen Bates, John Patrick DeRaeve, Thomas Joseph Bernards and Glen Andrew Lassen on October 10, 1989.

ALPHA ZETA CHAPTER, University of California at Los Angeles: Blair Huizingh, Matt Nix, Josh Dicker, Adam Singer, Ed Morrissey, Clark Huang, Mike Yakimovich, Johnathan Finnecy, John Fairbanks, Jeff Chen, Derek Leek, Arram Aelony and Eric Jenkins on October 9, 1989.

ALPHA THETA CHAPTER, University of Missouri: Evan C. Henuber, Sean C. White, Michael E. Stanfield, Dwayne Orr, David W. Dry and Edward M. Fink on September 20, 1989.

ALPHA RHO CHAPTER, New Jersey Institute of Technology: Andy David Sherrer, Dennis L. Pavagadhi, Scott Misha and Robert Burns McCleish, IV on September 29, 1989.

BETA THETA CHAPTER, Rutgers University: Jimmy Abdallah, Joseph Tyler Gary, Parshu Shah, Kei Tang and Eric Philip Winnicky on October 13, 1989.

BETA CHI CHAPTER, American University: Patrick Francis Casey, Roberto Jose Coquis, Javier Alberto Fletcher, Timothy R. Gravino, Andrew Daniel Goldberg, Scott Jeffrey Gordon, Garrick Kirk Groves, Jonas Heller, Glenn Barry Jasper, Braden Robert Huenefeld, Daniel LaMar Hunter, George Edgar James, Matthew Herndon Kaiser, John Francis Lisciandro, George Britton Morgan, II, David George Nason, Paul M. Sayegh, Theodore Shields, Joseph Lyle Watson, Matthew Nester Wood, Kurt Olaf Wygant and Christopher Jameson Wynne on October 3, 1989.

GAMMA XI CHAPTER, Widener University: Jeffrey Pilarchik, Peddrick Young, Jr., Christopher Gagnon, Stephen Rebl, Christopher Blasi, Ronald Dutton and Matthew Doyle on October 9, 1989.

PLEDGED TO THE SEVEN POINTS (Cont'd)

DELTA LAMBDA CHAPTER, Stockton State College: Glen Jay Ostfeld, James Thomas Reigle, Thomas George Smith, Jr., Robert Francis Bamford, Stephen Roy Hill, Paul Mathew Fedor, Donald Richard Sanders, Jr., Daniel Thomas Kous, Peter Edward Costanza, Michael Nugent Petrie, Eric Douglas Wilkinson, Christopher Martin Coleman, Terry Maurice Andrus, Louis Michael Malone, Jeffrey Charles Tognola and David Michael Hagan, Jr. on October 3, 1989.

INITIATED INTO THE MYSTIC CIRCLE



PSI CHAPTER, Oregon State University: Jeffrey Scott McClelland, Brian Lee Sicotte, Tyson Edward Asivido, W. Howard Goodman and Michael Raymond Sullivan on November 5, 1989.

ALPHA TAU CHAPTER, Stevens Institute of Technology: Sy V. Bui, Craig L. Bowser, Geoffrey Garabedian, Michael Percarpio, Peter Schoettler, Robert Vesterman and Charles L. Suffel on April 2, 1989.

BETA PSI CHAPTER, Rensselaer Polytechnic Institute: Markus Frank Hughes, Colin Richard Kelly and Jason Michael Lelyveld on November 4, 1989.

GAMMA XI CHAPTER, Widener University: David J. Keyes, Darryl Johanssen, Joseph L. Achey, Jr., Bernard James Blanche, Paul R. Boin, Jr., Brian Nash Connery, Todd Allen Curran, Harry Fischer, Jason L. Fixler, John P. Forde, David Groth, James McCarthy, Christopher T. Merlo, James J. Myles, Marc Mongulla, Christian M. Noyes, David C. O'Connor, Garren Edward Pflueger, David Vincent Piazza and Andrew Stanton on October 20, 1989.



The Old Gal Gazette is published every two weeks during the academic year by the National Headquarters. It is distributed to all chapters, colonies, advisors and fraternity volunteers in an effort to keep all informed of their Fraternity's activities, plans and progress.

News items for **The Gazette** may be sent to: Alpha Sigma Phi National Headquarters, 24 West William Street, Delaware, OH 43015.

TEN COMMANDMENTS OF LEADERSHIP

1. *People are illogical, unreasonable and self-centered. Love them anyway.*
2. *If you do good, people will accuse you of selfish, ulterior motives. Do good anyway.*
3. *If you are successful, you win false friends and true enemies. Succeed anyway.*
4. *The good you do today will be forgotten tomorrow. Do good anyway.*
5. *Honesty and frankness make you vulnerable. Be honest and frank anyway.*
6. *The biggest person with the biggest ideas can be shot down by the smallest person with the smallest mind. Think big anyway.*
7. *People favor underdogs but follow only top dogs. Fight for a few underdogs anyway.*
8. *What you spend years building may be destroyed overnight. Build anyway.*
9. *People really need help, but may attack you if you do help them. Help them anyway.*
10. *Give the world the best you have and you'll get kicked in the teeth. Give the world the best you have anyway.*

-Barbie Tootle
The Ohio State University