# The Old Gal Gazette

A Publication of Alpha Sigma Phi Fraternity

Number 5

October 30, 1992

## **NATIONAL NEWS**

#### UNDERGRADUATE REPRESENTATIVES NAMED TO THE GRAND COUNCIL

From an outstanding slate of nominees, Grand Senior President Dr. Dennis R. Parks has appointed the following three brothers to serve as undergraduate representatives to Grand Council Committees:



Michael J. Moran, Cornell '92......Undergraduate Operations Committee Gregory M. Kroencke, Illinois '91......Finance Committee Richard G. Buss, UNCC '90......Alumni Operations Committee

Mike is a sophomore and assisted with the presentation of the Grand Senior President's Award to his chapter. He was president of his high school, president of his ski team, a leader in the Hugh O'Brien world youth leadership conference and a distinguished musician.

Greg has served as a member of his chapter's Prudential Committee, responsible for developing and implementing a \$100,000 annual budget. He attended the 1991 National Leadership Conference at Penn State following his freshman year and returned to serve the 1992 National Leadership Conference & Convention as a Conference Coordinator.

Rick has worked aggressively with his chapter's alumni to eliminate his chapter's debt. Recently, his chapter donated \$5,000 to the alumni's housing fund. Rick is president of Province VII and of Delta Zeta Chapter, and organized the first Province Leadership weekend in more than five years. He was also a member of the North Carolina student legislature and is a recipient of his IFC's Diamond Award.

These men will attend and actively participate at all Grand Council meetings in the upcoming year to provide an undergraduate perspective on important issues being discussed.

In addition, Grand Senior President Parks announced that Richard T. Ritter, Toledo '91, was appointed as Special Advisor to the Grand Senior President on Expansion. Rich is currently an undergraduate at Ohio Wesleyan University and is a member of a group that is petitioning to re-open our Epsilon Chapter.

Congratulations to these fine brothers for their deserving appointments!

#### ALPHA SIGMA PHI STILL A LEADER AMONG FIPG FRATERNITIES

Alpha Sigma Phi has been a member of FIPG (Fraternity Insurance Purchasing Group) since the group's inception in 1988. Alpha Sigma Phi has been a leader among all fraternities in risk management since that time and before. The "Old Gal" wishes to remind you of Alpha Sigma Phi's policy on Activities Involving Alcohol:

## ACTIVITIES INVOLVING ALCOHOL

Activities engaged in by Alpha Sigma Phi chapters and chapter members should always comply with all state, local, and university rules and regulations, including those regarding alcohol and illegal drug usage. The following policy should be followed by every chapter and chapter member regarding the legal use of alcohol:

1. Alcoholic beverages shall not be purchased through the chapter treasury nor shall the purchase of same for members or guests be undertaken or coordinated by any member in the name of or on behalf of the chapter.

## **NATIONAL NEWS (Cont'd)**

- 2. If a chapter allows members and guests to "bring their own" alcohol to chapter functions, then:
  - A. The chapter is responsible for assuring that the alcohol is consumed legally and responsibly.
  - B. The chapter shall not allow individuals to make available common sources of alcohol (such as kegs, etc.)
  - C. Alternative beverages (non-alcoholic) shall be provided. These should be set in plain sight, labeled as non-alcoholic.
  - D. Food of substantial quality shall be made available, free of charge for everyone. (High protein foods, i.e., cheese, meats, unsalted nuts are strongly encouraged.)
  - E. Rides or escorts shall be provided for those unable to drive or walk themselves home.
- 3. Alpha Sigma Phi chapters shall not sponsor "open parties" in any form. All parties shall be limited to chapter members and invitees. Capacity of any event should comply with the Fire Safety Codes set by the proper authority.
- 4. There shall always be two sober party monitors at every event who will be trained to deal with any situations as they arise.
- 5. Chapters shall not co-sponsor an event with an alcohol distributor, charitable organization or tavern (tavern defined as an establishment generating more than half of annual gross sales from alcohol) where alcohol is given away, sold or otherwise provided to those present.
- 6. All rush, pledging, and ritual activities associated with any chapter shall be non-alcoholic, Dry functions.
- 7. Chapter members shall not permit, tolerate, encourage or participate in "drinking games."
- 8. Anyone arriving at an Alpha Sigma Phi event already intoxicated shall not be admitted to the function.
- 9. Chapters shall not co-sponsor or co-finance a function where alcohol is purchased by any of the host chapters, groups or organizations.

#### MOST FREQUENTLY ASKED FIPG QUESTIONS

- B
- Q: From the enclosed rules, it is obvious "keg" and punch containers cannot be a part of any  $A\Sigma\Phi$  function. Can  $A\Sigma\Phi$  members attend any function in which a bulk quantity of alcohol is present?
- A: Absolutely not.  $A\Sigma\Phi$  members and chapters may not sponsor, co-sponsor or attend any function in which alcohol is provided in this manner.
- Q: Can  $A\Sigma\Phi$  hire a licensed bartender or a food service vendor to card minors and serve alcohol at an  $A\Sigma\Phi$  function?
- A: Yes. By hiring a third party vendor, according to  $A\Sigma\Phi$ , an  $A\Sigma\Phi$  chapter may allow the service of alcohol to members over the age of 21.
- Q: Can  $A\Sigma\Phi$  be a part of any event in which any sponsor provides alcohol?
- A: Possibly.  $A\Sigma\Phi$  members, pledges and chapters can participate in an event where a group, other than an alcohol distributor, provides alcoholic beverages to persons of legal drinking age in a non-bulk manner and follows all  $A\Sigma\Phi$  and FIPG compliance policies. An example: FIPG member, Lambda Chi Alpha, follows third party vendor regulations and provides the services of a cash bar during a function to celebrate the success of a fundraiser.

## **NATIONAL NEWS (Cont'd)**

- Q: Can  $A\Sigma\Phi$  chapter funds be used to provide alcohol for members who are of legal drinking age?
- A: Absolutely not. Under no circumstances can chapter funds be used to purchase alcohol, nor can collections be taken to purchase it.
- Q: Is there any way to have alcohol at an  $A\Sigma\Phi$  function?
- A: Yes. The chapter can hire a third party vendor to provide alcoholic beverages according to the  $A\Sigma\Phi$  and FIPG policies. In addition, everyone who is at least 21 years of age can bring their own alcoholic beverages (BYOB). Guests have to be invited to the party and must be listed on a guest list. IDs must be checked at the door, and those 21 and over are designated by wristbands or hand stamps.
- Q: What do we do if other chapters on campus are listed on the FIPG membership list, but continue to break FIPG policies?
- A: Report these actions to John R. Chaney, Executive Vice President, at 614/363-1911. Please be prepared to discuss details, including the date, time, place, etc. Do not report hearsay.
- Q: Do FIPG policies enforce alcohol only?
- A: No. FIPG has policies on hazing, sexual abuse and fire, health and safety as well as alcohol and drugs.
- Q: Can we have a party at a place that sells alcohol, if we do not partake?
- A: No. This practice breaks FIPG and  $A\Sigma\Phi$  policies.

#### FIPG, INC. -- MEMBERSHIP LISTING

Alpha Chi Omega Fraternity, Alpha Chi Rho Fraternity, Alpha Epsilon Phi Fraternity, Alpha Epsilon Pi Fraternity, Alpha Gamma Sigma Fraternity, Alpha Kappa Lambda Fraternity, Alpha Phi Delta Fraternity, Alpha Sigma Phi Fraternity, Alpha Tau Omega Fraternity, Alpha Xi Delta Fraternity, Delta Chi Fraternity, Delta Gamma Fraternity, Delta Upsilon Fraternity, FarmHouse Fraternity, Kappa Alpha Order, Kappa Alpha Theta Fraternity, Kappa Delta Rho Fraternity, Lambda Chi Alpha Fraternity, Phi Gamma Delta Fraternity, Phi Kappa Psi Fraternity, Phi Kappa Sigma Fraternity, Phi Kappa Tau Fraternity, Phi Lambda Chi Fraternity, Phi Mu Delta Fraternity, Pi Kappa Phi Fraternity, Pi Lambda Phi Fraternity, Psi Upsilon Fraternity, Sigma Nu Fraternity, Sigma Pi Fraternity, Tau Kappa Epsilon Fraternity, Theta Xi Fraternity, Zeta Beta Tau Fraternity, Zeta Psi Fraternity, and Zeta Tau Alpha Fraternity.

## THE SEVEN-STEP PLAN FOR CONFRONTATION

Have you ever encountered a "bad apple" in your lifetime who was doing something dishonestly, wrongly, or unethically? Did you every talk to them about their negative actions? Have you ever had a person in your chapter taint the Fraternity's image by acting irresponsibly?

Many times it is very difficult to confront a brother on his negative behaviors, but sometimes it is absolutely necessary. If you are faced with a situation where you must confront a brother, or anyone else, please consider this plan for your next attempt.

#### STEP ONE: INITIATE CONTACT

- Who is the best person to do the confrontation?
- Is more than one person required?
- How will you "schedule" time with this person to do the confrontation?

  Understandably, first you must make contact with the person to be confronted in an appropriate setting.

  It is best to pick a private place where both individuals do not feel threatened. Also, it is advisable to not "gang-up" on the individual during an initial confrontation. A confrontation team of two or more should only be used for a re-confrontation or for individuals who are perceived to be very resistant to

## FOR YOUR INFORMATION (Cont'd)

#### STEP TWO: ESTABLISH RAPPORT

• Do you care about this person?

• What might you say to him/her to establish a positive rapport--a sense of mutual trust?

• Are you believable?

Your second step is to establish a positive rapport with the person. This means the creation of a sense of mutual trust--a sense that both people present really care about each other. Attempts to create an artificial rapport will fail as people are usually more sensitive than we believe.

#### STEP THREE: IDENTIFY ISSUE/PROBLEM (Don't Ask "Why?")

• Clearly define the issue to yourself before exploring it with the person. Can you state the problems succinctly in non-threatening terms?

• What are some of the "what" questions you might ask? If he/she responds as if answering the "why" question, how do you plan to avoid that becoming an excuse for condoning the behavior?

How might you describe the consequence of the behavior on others and the chapter? Working with the person, identify the issue or problem that prompted you to seek him or her out. He/She must agree that there is a problem. If not, you must return to Step Two. During the problem identification process, it is important that you not ask the question "Why?" If you do, you will be told why--and that becomes the reason or excuse for the behavior--the justification, at least in the eyes of the other individual. You may ask "What?" but don't let the person's excuses trap you.

#### STEP FOUR: PROBLEM IS AGREED UPON

• How can you get someone to agree that a problem exists? Would you let them know of the importance of their actions and impact on others' health?

• How would you respond if the person doesn't think there is a problem?

The individual being confronted must agree that a problem does, in fact, exist. Otherwise, the person will not buy-in to the following steps--they will lack the necessary motivation. If they do not agree that a problem exists, you must return to either Step Two or Step Three.

#### STEP FIVE: OBTAIN ATTAINABLE COMMITMENT

• Under what circumstances would you "draw the line in the sand" and not seek step-by-step behavioral improvement, but rather "demand" decisive steps?

• How would you elicit a person's commitment to change?

After the person agrees that a problem exists, you must mutually agree upon an attainable commitment on his/her part. It must be a commitment which the person has the potential to fulfill. You must provide the person with an opportunity to win, to succeed.

#### STEP SIX: KEEP COMMITMENT?

• Are you personally committed to helping the person?

• How are you supporting the individual's attempts to change?

On a mutually predetermined date and time, get together again with the individual to determine whether or not he/she has been able to keep the commitment. If so, move to Step Seven. If not, return to Step Five and re-define what is an attainable commitment from the person.

## STEP SEVEN: PRAISE SUCCESS (And extend Commitment)

• How would you praise someone without sounding false?

When success is realized, offer praise and positive feedback. Then obtain a commitment for further changes by returning to the fifth step and extending what was an attainable commitment. If the individual has not been successful, without being negative, again return to the fifth step and reassess what might be an attainable commitment.

- Campus Commentary

## **CHAPTER NEWS**

#### **IOTA CHAPTER, CORNELL UNIVERSITY:**

The Iota Chapter has been quite busy recently. We just completed one of our philanthropy events, a canning drive with Kappa Alpha Theta Sorority, for a C.A.S.A., Court Appointed Special Advocates. They help abused children get the proper care and homes they need. It was quite successful with all brothers pitching in. We are now getting ready for Homecoming '92. We've been painting and cleaning the house to get it in to tip-top shape for our returning Alumni!

#### PHI CHAPTER, IOWA STATE UNIVERSITY:

As part of our plan to increase our scholarship standing on campus, we have outlawed Nintendo and VCR movies every night, except Saturday.

#### BETA THETA CHAPTER, RUTGERS UNIVERSITY:

We have embarked on a <u>major</u> house renovation through the generous donations of our alumni. Our house has been vinyl sided and we have redone our chapter rooms to maintain and refurbish the beauty of our house. We also installed a basketball court and purchased many new furnishings. We are on the cutting edge of a 21st century fraternity house.

## PLEDGED TO THE SEVEN POINTS



**DELTA DELTA CHAPTER, Slippery Rock University:** Mark Tobichuk, Douglas MacGregor, Eric Rosenthal, Ryan Abbott, Ronald Bosch, Stephen McConahy, and Bernard Smith on October 5, 1992.

**DELTA ZETA CHAPTER, University of North Carolina-Charlotte:** Chris Bell, Joe Darty, Lee Godfrey, Cameron Rice, Brian Nagle, Zach Phillips, Doug Sells, Ben Plitt, Josh Pope, Alex Prescot, and Juan Zerba on September 25, 1992.

**DELTA ETA CHAPTER, East Carolina University:** Scott John Agnew, Samual David Chambers, Martin Leif Eide, Joseph Kenneth Gioia, Bradley Vernon Hecox, Benjay Lane Spear, and Reid Bunting Tingle on September 20, 1992.

GAMMA DELTA CHAPTER, David & Elkins College: David L. Kubichek, Daniel A. Finkelstein, Steve W. Hassell, Chris B. Fleischer, and Alex J. Wickersty on October 12, 1992.

## INITIATED INTO THE MYSTIC CIRCLE



**DELTA ZETA CHAPTER, University of North Carolina-Charlotte:** Terrell Cannon, Jr., Michael Curtis, Buttle Jay Hemrick, Thomas Leavy, Lee McCormick, John Murphy, Arash Nasseri, and Michael Romano on April 29, 1992.

ALPHA NU CHAPTER, Westminster College: Rob Boos, Dan Bauer, Jonathan Potts, Kevin Hair, Bill Rieman, Keith Summerville, Nariman Dastur, John Arnold, Kasey Kovalcik, David Wehr, Christopher Bradford, Daniel Miller, Chad Mattes, David Dunn, Gary Ratica, and Josh Burns on May 15, 1992.

The Old Gal Gazette is published every two weeks during the academic year by the Fraternity Headquarters. It is distributed to all chapters, colonies, advisors and fraternity volunteers in an effort to keep all informed of their Fraternity's activities, plans and progress.

News items for the Gazette may be sent to: Alpha Sigma Phi National Headquarters, P. O. Box 838, Delaware, OH 43015-0838.



## Chapter Leadership Consultants Travel Schedule - November

(Please note changes in Ed's schedule and one minor change in Dave's/Mark's schedule)

DATE	ED LENANE	DAVE GATZKE	MARK WINSTON
Nov 1	Ar. Penn State	Lv. Miami	Ar. Radford
2	Penn State	Office	Radford
3	Lv.Penn State/Ar. Binghamton	Office	Lv. Radford/Ar. W. For.
4	Lv.Binghamton/Ar. RPI	Office/Ar. Findlay	Wake Forest
5	RPI	Findlay	Lv. Wake/Ar. UNCC
6	RPI/Off	Lv. Findlay/Ar. C. Michigan	UNCC
7	Ar. Rutgers	Central Michigan	Lv. UNCC/Off
8	Rutgers	Central Michigan	Off/Ar. Marshall
9	Rutgers	Lv. CMU/Ar. Toledo	Marshall
10	Lv. Rutgers/Ar. Delaware	Toledo	Lv. Marshall/Home
11	Delaware	Toledo	Office
12	Lv. Delaware/Ar. Widener	Lv. Toledo/Office	East Carolina
13	Widener	Office	East Carolina
14	Lv. Widener/Prov X Conclave		E. Carolina/VII Conf.
15	Prov. X Conclave/Ar. Lycoming		E. Carolina/VII Conf.
16	Lv. Lycoming/Home	Office	Office
17	Office	Office	Office
18	Office	Office	Office
19	Office	Office	Office
20	Office	Office	Office
21	Off	Mid Year	Mid Year
22	Off	Mid Year	Mid Year
23	Office	Mid Year	Mid Year
24	Office	Office	Office
25	Office	Office	Floating Holiday
26	THANKSGIVING	THANKSGIVING	THANKSGIVING

ALSO: Ted R. Kocher, Director of Alumni Services will be visiting the Alpha Zeta Chapter at U.C.L.A. on November 14 and 15.