

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

Stouffer's River Front Inn
St. Louis, Missouri

January 9, 10, 11, 1970

92. MEETING CALLED TO ORDER:

Grand Senior President Blackburn called the meeting to order at 9:30 p.m., Friday evening, January 9, 1970.

93. ATTENDANCE:

Members present: R. A. Allen, W. R. Augustine, J. L. Blackburn, R. E. Glos, W. G. Mason and G. B. Trubow. Also present: R. F. Burns, E. J. Madison and J. M. Mulligan.

94. APPROVAL OF MINUTES:

Moved by Augustine, seconded by Mason, that
the minutes of the Grand Council meeting of
August 23-24, 1969 be approved. Carried.

95. APPROVAL OF PROCEEDINGS BY MAIL:

Moved by Trubow, seconded by Allen, that
mail proceedings, Numbers 95 and 96, the
ballots having been certified by the Grand
Secretary, be approved. Carried.

(Number 95: Suspension of Arizona Chapter.
Number 96: Request by Cincinnati Alumni
Corporation for a Reserve Loan of \$3,000.00.)

With regard to Mail Vote #95, approving the suspension of Gamma Iota Chapter at the University of Arizona, the Secretariat was instructed to take steps necessary to see that the debt to the IFC at the University of Arizona is paid.

96. NATIONAL COMMITTEE REPORTS:

A. Awards and Law Committee Reports: (appended, Exhibits A & B)

The reports of the Awards and Law Committees were presented. The Executive Secretary was instructed to explore the recommendation of the Awards Committee regarding the Carnegie Tech Chapter Scholarship Award and to report to the Trustees of the Memorial Fund.

B. Approval of Reports:

Moved by Augustine, seconded by Trubow, that the

Grand Council receive the reports of the Awards and

Law Committees. Carried.

97. GRAND COUNCIL AD HOC COMMITTEES:

Grand Senior President Blackburn instructed the Grand Council Ad Hoc Committee Chairmen regarding the committee meetings scheduled for the Saturday morning program. (appended, Exhibit C: Committee Personnel list)

98. GRAND SENIOR PRESIDENT'S REMARKS: (appended, Exhibit D)

Grand Senior President Blackburn discussed his concern regarding the areas outlined in his written remarks.

99. CORNELL CHAPTER EDUCATIONAL COURSE:

The Secretariat was instructed to request Iota Chapter at Cornell University to conduct a seminar at the 1970 Convention on the educational program being conducted by Iota Chapter for University credit.

RECESS

Pursuant to the order of the Chair, the Grand Council recessed at 11:30 p.m., January 9, 1970 and reconvened at 2:30 p.m., January 10, 1970. Grand Junior President Miller was present, having attended the committee meetings Saturday morning.

100. GRAND COUNCIL AD HOC COMMITTEE REPORTS:

Grand Council Committees met from 8:30 a.m. to 10:30 a.m. and from 10:30 a.m. to 12:30 p.m. Saturday, January 10, 1970.

A. Report of Grand Council Ad Hoc Finance Committee:

1.) Fraternity Finances:

Moved by Mason, seconded by Augustine,
the Grand Council adopt the following recom-
mendations of the Executive Secretary. Carried.

- a. Request that contributions from the alumni be increased from \$5 to \$10 in the year 1970. Solicitation be made in March and May and possibly in the Fall of 1970.
- b. Payments from initiation fees of \$7.00 to the A-S-P Corporation, and of \$6.00 to the Tomahawk Fund be deferred indefinitely, to make additional funds available for the General Fund. In deferring these payments, a liability will be carried on the General Fund books to the A-S-P Corporation and the Tomahawk Fund.
- c. Increase the replacement cost of the official badge of the Fraternity from \$8.50 to \$10.00.
- d. The Secretariat is requested to reduce, if possible, such operating costs as stationery and supplies, telephone and telegraph, travel, etc.
- e. Delegates to the 1970 Convention at the Americana Hotel should be housed three (3) men to a room.
- f. Two alternatives were agreed upon for presentation to the 1970 Convention concerning an increase of initiation

and pledge fees:

- (1) Increase the initiation fee from \$75.00 to \$85.00 and the pledge fee from \$20.00 to \$25.00, including in the pledge fee a pledge manual for each new pledge.
- (2) Increase the initiation fee from \$75.00 to \$80.00 and the pledge fee from \$20.00 to \$25.00 without furnishing a pledge manual.

2.) Pennsylvania Alumni Corporation Reserve Fund Note:

Moved by Mason, seconded by Miller, that the
\$20,000, 4% Reserve Fund note of AΣΦ of Phila-
delphia, dated May 14, 1969 and due September 1,
1969, be extended for 180 days through March 1, 1970
and the interest be increased to 6% effective Septem-
ber 1, 1969. Carried.

3.) Arizona Chapter Debt Cancellation:

Moved by Allen, seconded by Miller, that the Grand
Council cancel as uncollectible the debts of Gamma
Iota Chapter to the General and Reserve Funds.
Carried.

4.) Alabama Chapter Reserve Loan:

Moved by Allen, seconded by Mason, that the
moratorium on the Reserve Fund loan to Alpha
Iota Chapter be extended until the next Grand
Council meeting, and interest on the principal
accrue, beginning January 10, 1970. Carried.

5.) Fraternity Auditors:

Moved by Glos, seconded by Miller, that the
Grand Council authorize the Secretariat and
Grand Treasurer to arrange for the services
of new auditors. Carried.

B. Report of Grand Council Ad Hoc Extension and Province Committee:

Moved by Mason, seconded by Trubow, that the
Grand Council approve the report of the Grand
Council Ad Hoc Extension and Province Committee.
Carried. (appended, Exhibit E)

C. Report of Grand Council Ad Hoc 125th Anniversary,
1970 Convention and Founders' Day Committee:

1.) 125th Anniversary Commemoration:

Grand Junior President Miller reported that a 125th Anniversary celebration was planned for December 5, 1970 in New Haven, Connecticut. Activities will begin at noon and conclude with a banquet in the evening. Prominent alumni are to be invited, etc. Brother Cleaveland Rice is the Honorary Chairman.

2.) 1970 National Convention:

It was the consensus of the Council that, since the 1970 Convention will honor the 125th Anniversary of the Founding of the Fraternity, descendants of the Founders ought to be invited. A mini-educational conference will be conducted also during the Convention. The Convention is scheduled for Wednesday, August 26, to Saturday, August 29, 1970. The Committee presented a proposed program for the 1970 Convention. (appended, Exhibit F)

Moved by Miller, seconded by Trubow, that the
Grand Council authorize a registration fee not

to exceed \$5.00 at the 1970 Convention; the
fee to cover a record album and/or a suitable
memento. Carried.

D. Report of Grand Council Ad Hoc Committee on Problem Chapters:

Moved by Miller, seconded by Trubow, that the
Grand Council Ad Hoc Committee's report and
recommendations on problem chapters be approved.
Carried. (appended, Exhibit G)

101. REPORT OF EXTENSION COMMITTEE:

Grand Senior President Blackburn asked Chairman Allen to confer with Province Chief Sonder regarding the West Chester State College Colony; advise him of new staff man working in extension and to contact the West Chester State College Colony Pledge Trainer at PMC.

Moved by Miller, seconded by Mason, that the report
submitted by Extension Chairman Allen be received.
Carried. (appended, Exhibit H)

102. REPORT OF A-S-P CORPORATION:

Moved by Augustine, seconded by Miller, that the
Grand Council receive the report of the A-S-P
Corporation. Carried. (appended, Exhibit I)

103. REPORT OF TOMAHAWK TRUSTEES:

Moved by Miller, seconded by Augustine, that the
Grand Council receive the Tomahawk Trustees' report.
Carried. (appended, Exhibit J)

104. DISTINGUISHED MERIT AWARDS:

The following Brothers were recommended to the Grand Council for consideration as nominees to the Distinguished Merit Award: Vernon C. Myers, Missouri '29; E. L. Ludvigsen, Minnesota '22; Joseph B. Lanterman, Illinois '34; and James B. Allen, Alabama '30.

Moved by Mason, seconded by Glos, that Brothers
Myers and Ludvigsen be nominated as recipients of
the Distinguished Merit Award, provided they attend
the 1970 Convention to accept the award. Carried.

105. GRAND PROVINCE CHIEF AWARD:

Moved by Trubow, seconded by Allen, that an award
for outstanding Province Chief be established. Carried.

(National Province Programs Coordinator Trubow will prepare recommendations.)

106. 1971 EDUCATIONAL CONFERENCE:

The date of the 1971 Educational Conference was designated as August 25 through 28, 1971. Grand Junior President Miller was appointed temporary director of the Conference and he is to invite the Purdue, Indiana, Illinois Tech and Loyola Chapters and Universities to bid on the Conference.

RECESS

Pursuant to the order of the Chair, the
Grand Council recessed at 11:30 p.m.,
January 10, 1970 and reconvened at
8:00 a.m., Sunday, January 11, 1970.

107. REPORT OF PLEDGE MANUAL REVISION COMMITTEE:

Grand Secretary Trubow reported on the work of the Pledge Manual Revision Committee which plans to meet in late March to complete the work for the printing of a final edition of the Pledge Manual.

- A. Moved by Trubow, seconded by Miller, that the current format be retained, subject to committee revision prior to printing. Carried.
- B. Moved by Miller, seconded by Glos, that letters of commendation be sent to Brothers who had worked on the pledge manual revision committee. Carried.

108. REPORT OF GRAND TREASURER:

Grand Treasurer Mason led a discussion on the financial reports of the Fraternity. (appended, Exhibit K)

Moved by Glos, seconded by Miller, that the Grand Council receive the report of the Grand Treasurer.
Carried.

109. REPORT OF GRAND MARSHAL:

Grand Marshal Augustine reviewed his Report on the Ritual for the Council. (Report on file in the Fraternity Office safe.)

Moved by Glos, seconded by Miller, that the Grand Council receive the written report of the Grand Marshal and that a Committee, with three undergraduate members, be appointed to review the recommendations for changes in the Ritual. Carried.

110. REPORT OF THE SECRETARIAT:

- A. Executive Secretary. (appended, Exhibit L)

- B. Administrative Secretary (appended, Exhibit M)
- C. Field Representative (appended, Exhibit N)

111. REPORT OF GRAND PROVINCE CHIEFS:

Moved by Miller, seconded by Augustine, that the Province
Chiefs' reports be accepted. Carried.

(Reports of Grand Province Chiefs Richard Gibbs and Otto L. Sonder, Jr. received after Grand Council meeting.) appended, Exhibits O and P.

112. GRAND COUNCIL EXECUTIVE SESSION:

The Grand Council held a brief executive session to discuss Fraternity Office operations. A consensus was expressed; no formal action was taken. The Grand Senior President will convey special instructions to the Secretariat as necessary.

113. CONSIDERATIONS FOR "THE GOOD OF THE SOCIETY":

- A. A thorough discussion about Fraternity finances was held, including discussion as to how the undergraduates might be given information on fraternity finances, with the issues to be submitted to the Chapters early in the spring prior to the Convention. Careful thought is to be given to the financial displays and other presentations for the Convention.
- B. In making the financial presentation to the Chapters, Brother Allen suggested it might be wise to include cost figures on the magazine, indicating that 27,000 copies of the Tomahawk are printed each issue; a total of 108,000 copies each year. This information could be included also in the visual presentation at the Convention.
- C. Brother Blackburn suggested that loose-leaf binders could be used by Council members for agendas and minutes. Cost figures are to be presented to the Grand Council by the Secretariat.
- D. Programs of Alumni Relations - outline ideas, definition and role of chapters and alumni.
- E. Architectural plans for lodges - might get some ideas from SAE.

- F. A list should be prepared for Ray Glos, Chairman of Nominations, of people who have worked and could be considered as Grand Council members, as well as Province Chiefs, etc.
- G. The Province Chiefs to be invited to the Convention will be those who will hold office for the ensuing two-year term.
- H. The Executive Secretary distributed suggestions on the alumni decal. A notation was made by him that this, or the regular coat of arms decal, might be distributed to the alumni who made contributions to the alumni fund.
- I. Grand Senior President Blackburn requested the Administrative Secretary to draft an outline for a financial and service report to be presented to the 1970 Convention; to draft a congratulatory letter to be sent to the parents of new pledges; and to draft a memo to Chapters explaining proposed fee increases in conjunction with the Finance Committee, with March as the mailing deadline.

114. NEXT GRAND COUNCIL MEETING:

The Grand Council will hold its next meeting at the time of the Convention in August, 1970; the exact time to be set by the Grand Senior President.

115. APPROVAL OF EXPENSES:

Moved by Augustine, seconded by Trubow, that the
expenses of this meeting be approved. Carried.

ADJOURNMENT

Pursuant to the order of the Chair, the
Grand Council meeting was adjourned at
11:30 a.m., Sunday, January 11, 1970.

Respectfully submitted,

George B. Trubow
George B. Trubow
Grand Secretary

EXHIBITS

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To: Members of the Grand Council

From: Patrick H. Bowen, Chairman of Awards Committee

Re: First Interim Report of Awards Committee

The Awards Committee's examination of the awards material indicated that the same should be completely rewritten and the recommendations of the Committee incorporated therein. During the rewriting, however, it was the impression of the Committee that it did not have all the information required for a full report. Thus, this report is of necessity an interim one, to be followed by such further reports as are required to complete our proposed revisions and establish the awards program on a sound basis. The Committee's recommendations can be completed only after the Executive Secretary has filled in all blanks and has added further details to the attached materials at the points indicated by a red question mark and has forwarded such completed materials to each member of the Committee for review and approval.

Although substantially all our recommendations are incorporated into the attached revisions of the awards material, our primary recommendation, which is not apparent from the revised materials, is that the awards program be given substantial publicity so that:

1. undergraduate brothers have full and continuing knowledge thereof throughout their undergraduate period, and
2. alumni brothers are informed of the changes in the program and steadily reminded of the existence of the program

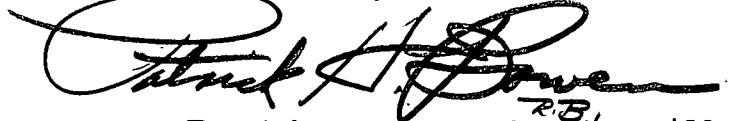
To this end, the Committee recommends that the awards materials be set forth in a distinctive brochure which would be both part of the pledge material and/or given to each pledge immediately upon initiation. The Committee further recommends that continuing reference to the awards and the descriptive brochure be made in each issue of the Tomahawk and communications to each undergraduate Brother.

The major recommendations of the Committee which are set forth in the attached materials are as follows:

1. The Committee recommends that the format of awards descriptions be consistent. We recommend that the awards material indicate, with sufficient detail and clarity and without ambiguity the following factors regarding each award: the purpose, the item awarded, the criteria, the body making the award, the frequency of the award and the period covered, the place where the award is made, and all administrative details regarding application or nomination therefor.

2. The Committee recommends that the awards established by inactive chapters be modified so that the award in respect of the inactive Carnegie chapter be awarded to the brother having the highest grade average whose major field is in science, and the award in respect of the inactive Minnesota chapter be awarded to the brother having the highest grade average whose major field is in liberal arts. Neither of these awards would duplicate the Alpha Sigma Phi Scholar of the Year award, but would be supplementary thereto, being awarded in effect to the next highest in one of the above categories and the highest in the other category.
3. The Committee recommends that an award be established for Alumni Chapters or provinces which have contributed most significantly to an undergraduate chapter or chapters during the academic year in question.
4. The Committee recommends that the questionnaire regarding the Grand Senior President's Award and the Alpha Gamma Upsilon Memorial Award be revised as marked thereon so that such form be sufficient application for all awards given to undergraduate chapters. This would simplify filing requirements and, hopefully, encourage greater participation.

Respectfully submitted,

A handwritten signature in dark ink, appearing to read "Patrick H. Bowen". The signature is fluid and cursive, with a large initial "P" and "B".

Patrick H. Bowen, Marietta '59,
Chairman

R. Donald Armiger, Marietta '55
Donald Osborne, Stevens '68
Donald W. Sibray, West Virginia '52

November 24, 1969

REPORT OF THE LAW COMMITTEE

To: The Grand Council

From: Law Committee

Subject: Tax Problems

1. The tax reform bill of 1969, now pending before the Congress, proposes to tax all investment income of tax-exempt social organizations, at ordinary corporate rates.

The NIC made a presentation to the Chairman of the Finance Committee of the Senate, under date of October 8, 1969 (copy of which the National Office has) urging that investment income of national fraternities be exempted since their operation and purposes were entirely different from social and recreational clubs. The Senate Finance Committee subsequently agreed that the investment income of social clubs, particularly the national organizations of college fraternities and sororities (as distinguished from their local chapters) should be exempt from the tax on investment income to the extent that such income is set aside for charitable, educational, or religious purposes. At this writing, the tax reform bill is due to go to conference, and should be watched closely to determine the final decision.

2. As of this date, no action appears to have been taken yet by IRS on the request for a ruling that the investment income of national college fraternities should continue to be exempt. Alpha Sigma Phi is a party to this application.
3. The Alpha Sigma Phi Memorial Fund, Inc. was audited by IRS for the three year period ending June 30, 1967, and as a result it was determined that its tax exempt status continues.

C. Russell Kramer, Chairman
The Law Committee

December 17, 1969

EXHIBIT C

GRAND COUNCIL AD HOC COMMITTEES

Finance Committee

W. G. Mason, Chairman
R. E. Glos
R. E. Miller
R. F. Burns

Extension and Province Committee

R. A. Allen, Chairman
W. R. Augustine
G. B. Trubow
E. J. Madison
J. M. Mulligan

125th Anniversary, 1970 Convention and Founders' Days Committee

R. E. Miller, Chairman
W. R. Augustine
R. E. Glos
R. F. Burns

Problem Chapters Committee

G. B. Trubow, Chairman
W. G. Mason
R. A. Allen
E. J. Madison
J. M. Mulligan

Note: J. L. Blackburn will be available to all committees.

EXHIBIT D

REMARKS BY JOHN L. BLACKBURN

1. Reorganization of the Grand Council

I would not want to infer that we are not properly organized as the governing group of the fraternity, but, it seems to me, we should give study to our present structure. Consideration might be given to dividing the fraternity operations up into three or four divisions, each headed by a vice president. Each vice president might be given a great deal of latitude and responsibility for the management of his area.

2. Membership Accountability

I suggest that careful study be given to means of accounting for pledges and actives. I cannot help but feel that the chapters are not reporting as frequently and as accurately as we have a right to expect. It is reasonable to expect that we are losing income on pledging and initiations. New methods of membership accounting may be in order.

3. Innovative Programs at the Chapter Level

In order for our fraternity to appeal to the undergraduate today, the chapters must present a dynamic program to the incoming students. Such programs must capitalize on the "halo effect." The potential of the Memorial Fund as a financial resource for new programs must be stressed to the chapters and, in turn, we must seek funds for the Memorial Fund to support the innovations.

4. Cooperative and Merging Efforts

Our fraternity must join with other fraternities in some organizational structure which will afford expanding and more efficient management possibilities. If our present discussions with the five other groups break down, we should explore opportunities with other fraternities. If a management federation will not work, then serious consideration should be given to merger possibilities, even some which might result in our having to give up more than we are emotionally prepared to do at this point.

5. Ritual Upgrading

The present generation of college students are more interested and motivated toward ritual and mystical activity than any college generation for many years in the past. We should try to capitalize on this interest by revamping our ritual accordingly. Special emphasis should be given to providing for the initiation of larger groups at one time or else providing for a shorter initiation of individuals.

6. Alumni Work

We have not developed an elaborate overall alumni program. As far as I know, we have not chartered any alumni groups in recent years. Consideration should be given to the extension of alumni chapters in the same way that we expand undergraduate chapters. It seems to me that we need not think of alumni chapters as having any particular relationship with any particular undergraduate chapter.

7. Selling of A-S-P Bonds

It was our intent, as I recall, with the establishment of the A-S-P Corporation, to make an extensive effort to sell Bonds. Unfortunately, I feel we have missed the best opportunity to sell these Bonds to our Members. Efforts should be made even at this time. I would like for us to consider the employment of a person by the Corporation for the purpose of expanding the resources of the A-S-P Corporation.

8. Professional Staff

We should consider the expansion of our professional staff with the necessary expertise which will, in turn, increase the income and services of the fraternity. A staff member developing alumni chapters, a staff member selling A-S-P bonds, a staff member developing innovative programs - all could contribute to the income of the fraternity.

9. 1970 Convention in Miami

I would hope that the Grand Council could present to the Convention in Miami a detailed plan for the future -- not a statement which is philosophical in nature, but a statement of concrete plans within a philosophical framework.

EXHIBIT E

REPORT OF AD HOC EXTENSION AND PROVINCE COMMITTEE

Recommendations:

1. Because of importance of extension to our Fraternity, assign a staff member with specific function of extension.
2. New concept for convention will be every Chapter extend AΣΦ at a nearby University. Each Delegate to Convention will have a commitment from his Chapter and will submit a list of three Universities to be extension possibilities, listed in order of preference.
3. Each Chapter has been setting their membership goals by the size of their House. This is wrong! i. e., a 50-man house can easily have 75-80 members. Change this thinking - consider possibility of doing an article in Tomahawk picturing a chapter that is doing this.
4. Extension Committee should use the following criteria in considering the establishment of a Colony at any University:
 - A. Faculty member interested in working with and directing Colony (weekly meetings).
 - B. Alumni in area willing to support Colony.
 - C. Commitments from nearby Chapters to support Colony.
 - D. Administration of University willing to actively assist Colony.Performance standards must be set for these areas.
5. The following criteria must be examined before colonization at any given institution:
 - A. Per cent of male students rushing.
 - B. Per cent of male students pledging.
 - C. Total size of pledge class of fraternities on campus.
 - D. Experience over past five years.
6. Province Chiefs should be a part of Educational Conference - good opportunity for training.
7. Province Chairmen and Province Executive Committee should be given more recognition and responsibility.
8. Grand Council should appoint an Assistant National Province Coordinator, at recommendation of National Province Coordinator.

Committee: Allen, Augustine, Trubow, Madison, Mulligan

EXHIBIT F

TENTATIVE PROGRAM - 1970 NATIONAL CONVENTION

WEDNESDAY, AUGUST 26, 1970

REGISTRATION - ALL DAY

2 p. m.	Pledge Training	Group 1
	Campus Relationships	Group 2
	Chapter Finances	Group 3
3 p. m.	Pledge Training	Group 3
	Campus Relationships	Group 1
	Chapter Finances	Group 2
4-4:30 p. m.	Break	
4:30-5:30 p. m.	Pledge Training	Group 2
	Campus Relationships	Group 3
	Chapter Finances	Group 1
6:30 p. m.	Dinner	
8:00 p. m.	A. Convention Called to Order	
	B. Presentation of Grand Senior President	
	C. Ceremony of Invocation	
	D. Introduction of Grand Council	
	E. Roll Call	
	F. Welcome	
	G. Response	
	H. Appointment of Committees	
	I. Announcements	

THURSDAY, AUGUST 27, 1970

8:30-10:30 a. m.	Report of Grand Council
10:30-12:30	Brunch
12:30-2:30 p. m.	Committee Meetings

THURSDAY, AUGUST 27, 1970

2:30-4:30 p.m. Business Session
4:30-6:30 p.m. Free Time
6:30 p.m. Dinner
8:30 p.m. Ritual Exemplification

FRIDAY, AUGUST 28, 1970

8:00 a.m. Committee Meetings
9:30-11:30 a.m. Business Session
11:30-12:30 Brunch
1:30- p.m. Business Session:
 A. Report of Nominating Committee
 B.. Election of Officers
3:30 p.m. Chapter Conferences
5:30 p.m. Hospitality Hour
6:30 p.m. Convention Banquet
 Mystic Circle
9:00 p.m. Entertainment

SATURDAY, AUGUST 29, 1970

8:30 a.m. CONVERSATIONAL FREE -FOR-ALL
10:00 a.m. Resolutions
 Any Other Business
11:30 a.m. Awards Banquet

EXHIBIT G

REPORT OF AD HOC COMMITTEE ON
PROBLEM CHAPTERS

The Committee recommends:

- A. as a general matter, the same criteria be used to determine extension desirability also be used to identify chapters for retention efforts.
1. A "market analysis" should be a chief indicator of whether a chapter can maintain an adequate level of membership.
 2. Membership quotas must be set and raised.
- B. action on problem chapters mention in Administrative Secretary's report:
1. Alabama
 - a. M/analysis
 - b. Option to rent old ZBT House for Fall will be made firm.
 - c. Option will not be exercised unless 20 men can return in Fall.
 - d. Depending on M/a, goal for '71 should be set at 50 plus members
 2. Arizona

The alumni association should be asked to pay the remaining debt of \$358.40 to the IFC. The Fraternity should pay this debt if the alumni don't. This closes the matter for now.
 3. UCLA
 - a. M/analysis
 - b. Sergianni should be encouraged and supported in helping the chapter.
 - c. Membership goals to be set.
 4. Indiana Tech
 - a. M/analysis
 - b. Lord and Tri State are to be supported in helping the Chapter.
 - c. A minimum membership for the year of 25; work toward 50 next year.
 5. Massachusetts
 - a. M/analysis
 - b. Mulligan to visit promptly, assist in identifying housing goals.
 - c. Mulligan should convey concern and disapproval of Grand Council for sloppy membership reporting practices.

6. Ohio State

- a. M/analysis
- b. Contact GCA to assess possible alternates to housing since this is a major cause of problems.

7. Ohio Wesleyan

- a. M/analysis
- b. Chapter should be suspended, put in receivership under the direction of GCA Ron Stephany and the secretariat; attempt recolonization.

8. Sacramento State

- a. M/analysis

9. Wake Forest

- a. M/analysis
- b. Establish high membership goals.
- c. A visit is necessary soon.

January 10, 1970

G. B. Trubow, Chairman
W. G. Mason
R. A. Allen
E. J. Madison
J. M. Mulligan

EXHIBIT H

EXTENSION COMMITTEE
REPORT

To: Grand Council of Alpha Sigma Phi Fraternity

Since our last Grand Council meeting of August, 1969, only four months ago, considerable groundwork has been laid for future extensions.

Jim Mulligan on his September-October swing through the midwest visiting Province II and III Chapters, has made approximately 39 extension contacts with university representatives and local fraternities at these 39 institutions. Reception of his visits have been generally very good. Obviously, the extent to which there are possibilities for us are widely varied.

At a recent meeting with Jim, Ed, myself and John Showerman (recent assistant in extension affairs), we put together a list of all possible extension contacts to date along with our observations of the degree of effort that we should use to seek reasonable results. A copy of this list is included at the end of this report. The Extension Committee would welcome comments that the members of the Grand Council might have regarding any of the universities noted.

Our present status of Colonies is the same as at our previous Grand Council meeting: Adrian, Slippery Rock and West Chester. Up-to-date reports on each of these colonies will be made verbally at the meeting along with recommendations for possible chartering of each colony.

Upcoming plans call for our participation in the Kansas City Skip to be held in early February. This should be an excellent opportunity to promote extension with the chapters in that general area. Those chapters are, I believe, ready to move in that direction if given more assistance, direction and prompting.

Recommendations:

1. In reviewing the present status of undergraduate membership and pledging it can be noted that continued increasing effort is needed in the area of Extension. It is possible that we should take another step forward by assigning more definite responsibility for extension to a member of the staff. This would necessitate a realignment of duties and, of course, must be discussed at length.
2. More "How To Do" material must be prepared for distribution to all Chapters and to Province Executive Councils on the mechanics of extension and extension contacts.

With expanded effort on the part of the Extension Committee and the continuing effort of the Headquarters Staff 1970 could well be our most productive year for growth.

Robert A. Allen, Chairman
Extension Committee

enc.

EXTENSION CONTACTS HAVE BEEN MADE AT THE FOLLOWING
INSTITUTIONS:

(x - denotes special effort has been determined. Grand Council members should indicate in the space provided any comments that would be helpful.)

PROVINCE I

Northrup Institute
University of Idaho
University of Vancouver
Puget Sound

PROVINCE II

Rockhurst
Tarkio
x Northern Iowa
x Iowa
Minnesota
Drake
x N. W. Missouri State
Creighton
University of Nebraska-Omaha
" " -Lincoln
x Kansas State
x Kansas State Teachers College
East Central Okla. State Teachers
Central State College - Okla.
x University of Arkansas
S. W. Missouri State
Central Miss. State-Warrensburg
Univ. of Missouri-Columbia
Univ. of Missouri - Rolla
Culver-Stockton
Washington Univ. (St. Louis)
Missouri Western College
x Univ. of Missouri - St. Louis
x Oklahoma State

PROVINCE III

x Southern Illinois
x Indiana State
Rose Poly.
Millikin Univ.
x Carthage
x Univ. of Wisc. -Milwaukee
x Marquette
Univ. of Wisc. -Eau Claire
Univ. of Wisc. - Oshkosh
Stevens Point
Michigan Tech.
Northern Ill.

PROVINCE III (continued)

Univ. of Illinois -Circle Campus
Northeastern Illinois State
Illinois State
Monmouth

PROVINCE IV

x Ferris State
x Central Michigan
x Western Michigan

PROVINCE VI

Clemson

PROVINCE VII

Ohio University
Rio Grande
x Dayton

PROVINCE VIII

x Morehead State
V. P. I.

PROVINCE IX

x Villanova
Millersville State
Indiana Univ. of Pennsylvania

PROVINCE X

Hoffstra
New York Inst. of Tech.

PROVINCE XI

x Bridgeport

EXHIBIT I

REPORT OF A-S-P CORPORATION
For Period Ending December 31, 1969

Cash on Hand, June 30, 1969		\$42,548.80	
Receipts:			
AΣΦ Fraternity Stock	\$1,900.00		
Payments on mort. prin.	1,306.60		
Int. on mort. principal	599.46		
Interest on savings	<u>785.46</u>	<u>4,591.52</u>	
			\$47,140.32
Disbursements:			
Income tax	378.64		
Alpha Zeta loan	<u>6,000.00</u>	<u>6,378.64</u>	<u>6,378.64</u>
			<u>\$40,761.68</u>

Assets and Liabilities

December 31, 1969

Assets:

Manufacturers' Bank	\$ 7,099.37		
1st Fed. Savings of Det.	<u>33,662.31</u>		
		\$40,761.68	
Mortgages	41,286.42		
Zeta Bond	<u>3,000.00</u>		
		<u>44,286.42</u>	
			<u>\$85,048.10</u>

Liabilities:

Bonds	\$18,200.00		
Stock Issued	55,600.00		
Stock Accrued	1,910.00		
Int. Accrued on Bonds	<u>429.67</u>		
		\$76,134.67	\$76,134.67
Gain, 1959 to Date			<u>8,913.43</u>
			<u>\$85,048.10</u>

Gain - 6/30/69 - 12/31/59 - \$581.68

EXHIBIT J

REPORT OF TOMAHAWK TRUSTEES
TO THE GRAND COUNCIL OF ALPHA SIGMA PHI FRATERNITY

The Tomahawk Fund Trustees, with approval of the Grand Council, have authorized the United States Trust Company to supervise investments in this fund. Final action was delayed by the United States Trust pending clarification on the part of their legal department as to their powers. It was finally decided that supervision could get underway with individual Trustees receiving confirmations on all transactions for approval.

On December 19 the United States Trust made drastic changes in our portfolio (see attached) retaining only two stock issues, International Business Machines and Sears Roebuck, which were increased.

Capital losses of \$5,789.50 resulted from the transactions of which \$5,619.31 was in bonds and \$170.19 in stocks. At the year-end there was \$13,723.52 uninvested in the principal account.

Brother Hoverman reports for the six months ended December 31, 1969 income of \$6,988.13 including \$4,995.89 interest on bonds, dividend income of \$1,332.39 and mortgage interest of \$659.85. Expenses were \$692.06 including \$411.92 custodial fees and \$250.00 for audit. Balance was for service fees. Mortgages were reduced by \$2,620.87 to \$27,577.78.

Attached is a statement of the principal account for the December 31, 1969 quarter including a detailed list of portfolio changes.

Respectfully submitted,

J. Louis Donnelly, Chairman

January 10, 1970

TOMAHAWK FUND

ALPHA SIGMA PHI

Principal Account -- Quarter ended December 31, 1969

Balance U. S. Trust Co. Sept. 30

Checking \$ 4,429.01

Principal 170.31 \$ 4,599.32Receipts

Oct. 6 Received from Hoverman \$ 609.57

" 16 Received from Delaware 924.00

" 23 U. S. Treasury Bills redeemed 22,583.72

Nov. 11 Received from Delaware 480.00

" 14 Received from Hoverman 575.98

Dec. 11 Received from Hoverman 318.41

" 15 Received from Delaware 240.00

" 19 Sale Securities (attached) 99,982.28 \$125,713.96Expenditures

Oct. 2 Check to Delaware \$ 1,879.20

" 31 Bought \$23,000 U. S. Treas. Bills
6-26-70 22,800.18Dec. 19 Purchase of securities (attached) 90,212.61 \$114,891.99Balance U. S. Trust Co. December 31, 1969

Checking \$ 1,697.77

Principal 13,723.52 \$ 15,421.29

TOMAHAWK FUND

Portfolio ChangesDecember 19, 1969SALES

<u>Bonds</u>	<u>COST</u>	<u>PROCEEDS</u>	<u>Gain (Loss)</u>
\$9,000 Amer. Tel. 4 7/8%-1999	\$8,327.22	\$5,400.00	\$ (2,927.22)
4,000 Chase Manh. 4 7/8% -1993	3,870.00	3,937.42	67.42
6,000 Pub. Serv. Elec. & Gas 6 1/4 -1997	6,123.18	4,320.00	(1,803.18)
5,000 Texaco 5 3/4 -1997	5,000.00	3,762.42	(1,237.58)
23,000 U.S. Treas. Bills due 6-26-70	22,800.18	22,800.18	--
5,000 U.S. Treas. Notes 5s 11 -15-70	4,045.00	4,843.75	798.75
5,000 U.S. Treas. Notes 5 3/4s - 2-15-75	5,042.50	4,525.00	(517.50)
	\$55,208.08	\$49,588.77	\$ (5,619.31)

Stocks

50 American Can	\$2,165.72	\$1,929.15	\$ (236.57)
52 American Telephone	3,216.80	2,554.40	(662.40)
100 Brooklyn Union	3,034.00	2,463.45	(570.55)
100 Colgate Palmolive	3,021.44	4,378.78	1,357.34
100 Cities Service	2,913.02	4,005.66	1,092.64
100 Continental Corp.	2,707.33	4,353.91	1,646.58
13 Continental Corp. pfd	435.16	591.18	156.02
15 duPont	1,776.52	1,594.30	(182.22)
47 General Motors	2,829.55	3,195.67	366.12
100 General Telephone	3,385.75	2,898.75	(487.00)
200 Gulf Oil	5,018.88	5,747.76	728.88
100 Johns-Manville	2,271.19	2,761.94	490.75
214 Northeast Utilities	4,178.78	3,017.64	(1,161.14)
50 R. J. Reynolds	2,113.38	2,114.76	1.38
70 So. California Edison	2,980.49	2,035.80	944.69
100 Texaco	4,376.19	2,861.44	(1,514.75)
200 Washington Water Power	4,139.50	3,888.92	(250.58)
	\$50,563.70	\$50,393.51	\$ (170.19)

Total

\$150,771.78 \$99,982.28 \$ (5,789.50)

PURCHASES

500 Baker Industries @ 27 1/2	\$13,738.27
200 Eastman Kodak @ 79	15,893.80
30 Int'l Business Machines @ 361 1/4	10,882.50
300 Magnavox @ 33 7/8	10,270.32
600 Maytag @ 22	13,374.00
70 Sears Roebuck @ 68 7/8	4,862.36
100 " " @ 68 5/8	6,908.36
600 United Utilities @ 23 1/2	14,283.00
	\$90,212.61

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Operating Statement
July 1 - Nov. 30, 1969 & 1968

<u>INCOME</u>		Budget 1969-70	Actual 1969	Actual 1968
1.	Initiation Fees 950 @\$49	\$ 46,550.00	\$13,328.00	\$13,083.00
2.	Pledge Fees 1200 @\$20	24,000.00	7,325.00	9,660.00
3.	Alumni Contributions (Net)	7,500.00	5,502.47	5,260.65
4.	Insignia Sales & Service	12,000.00	3,431.57	3,671.37
5.	Tomahawk Fund & Other:			
	A. Trustees	16,500.00	6,989.75	7,722.03
	B. Initiation Fees	4,750.00	1,370.00	1,380.00
6.	Publications	2,000.00	1,993.39	953.63
7.	Sale of Merchandise (Net)	500.00	185.33	(3.08)
8.	Interest Earned	500.00	-	375.00
9.	Miscellaneous Income	500.00	33.75	885.15
10.	Building Income	550.00	248.00	256.00
11.	Total Income	<u>\$115,350.00</u>	<u>\$40,407.26</u>	<u>\$43,243.75</u>
<u>EXPENSE</u>				
12.	Salaries	\$ 51,000.00	\$21,392.02	\$18,616.46
13.	Utilities	650.00	228.53	161.72
14.	Building Maintenance & Taxes	1,800.00	197.71	252.16
15.	Telephone & Telegraph	3,200.00	1,472.53	1,349.27
16.	Postage	2,000.00	836.64	732.43
17.	Stationery & Office	4,000.00	2,018.63	1,495.93
18.	Equipment Rental	1,320.00	1,276.08	1,101.35
19.	Auto Rental & Expense	1,600.00	741.31	-
20.	Audit & Legal	875.00	-	700.00
21.	Unemployment Compensation	100.00	29.85	-
22.	Insurance	2,400.00	321.21	443.53
23.	Social Security Tax	1,600.00	618.83	443.73
24.	Miscellaneous Expense	900.00	196.84	412.53
25.	Tomahawk Publication Expense	17,000.00	5,311.85	4,761.80
26.	Visitation	5,500.00	2,624.95	1,409.69
27.	Conference	3,000.00	368.90	164.42
28.	Extension	4,000.00	1,245.25	196.67
29.	Interfraternity & NIC	2,500.00	904.97	667.11
30.	Committee	1,000.00	188.01	466.23
31.	Province Programs	2,500.00	541.74	584.46
32.	Depreciation	2,000.00	-	-
33.	Convention	4,500.00	-	9,225.06
34.	Doubtful Accounts	500.00	-	-
35.	Educational Conference	-	1,815.09	-
36.	Employees A & H Insurance	1,000.00	647.57	235.16
37.	Insignia Purchases	8,400.00	2,901.52	783.23
38.	Publications	500.00	1,034.92	148.75
39.	Total Expense	<u>\$123,845.00</u>	<u>\$46,914.95</u>	<u>\$44,351.69</u>
40.	Increase or (Decrease)	<u>(8,495.00)</u>	<u>(6,507.69)</u>	<u>(1,107.94)</u>
		<u>\$115,350.00</u>	<u>\$40,407.26</u>	<u>\$43,243.75</u>

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Balance Sheet
July 1 - Nov. 30, 1969 & 1967

ASSETS

Current Assets

	<u>1969</u>		<u>1968</u>
Cash:			
1. General Checking	\$ 6,190.37		\$21,777.81
2. Petty Cash	50.00		50.00
3. Convention Savings	6,473.01		3,501.00
4. Notes & Accts. Rec. Chapters	\$10,394.10	\$ 9,218.46	
5. (Reserve for Doubtful Accts)	<u>3,165.35</u>	<u>4,342.71</u>	4,875.75
6. Accounts Rec. Others			700.00
7. Expense Advances	23.38		481.26
8. Inventory	4,472.31		1,697.95
9. Record Album Inventory	5,436.94		5,447.00
10. Prepaid Insurance	1,079.00		994.50
11. Total Current Assets	<u>\$30,953.76</u>		<u>\$39,525.27</u>

Other Assets

12. Deposits	\$ 450.00		\$ 450.00
13. Investments & Advances	51,500.00		44,881.00
14. Furniture & Equipment	\$15,458.22	\$14,977.01	
15. (Accumulated Depreciation)	<u>10,458.44</u>	<u>10,466.15</u>	4,510.86
16. Land	13,228.66		13,228.66
17. Deferred Convention Expense	4,505.58		-
18. Buildings	\$12,900.00	\$12,900.00	
19. (Accumulated Depreciation)	<u>2,261.00</u>	<u>1,615.00</u>	11,285.00
20. Total Assets	<u>\$116,276.78</u>		<u>\$113,880.79</u>

LIABILITIES & FUND PRINCIPAL

Current Liabilities

21. Acct. Payable - Trade	-		\$ 3.60
22. Acct. Payable - A-S-P	\$ 6.00		-
23. Acct. Payable - Reserve Fund	5,200.00		5,652.00
24. Note Payable - Reserve Fund	3,000.00		-
25. Reserve For Convention	15,000.00		7,500.00
26. City Income Tax	64.54		55.05
27. Reserve for Educational Conf.	1,272.00		-
28. Fund Principal (Capital)	98,241.93		101,778.08
29. Total Current Liabilities	<u>\$122,784.47</u>		<u>\$114,988.73</u>
30. Increase or (Decrease) for period	(6,507.69)		(1,107.94)
	<u>\$116,276.78</u>		<u>\$113,880.79</u>

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Accounts & Notes Receivable
November 30, 1969

	Balance 6/30/69	Charges 7/1/69- 11/30/69	Payments	Balance 11/30/69
1. Adrian	-	125.00	-	\$ 125.00
2. American	-	125.00	-	125.00
3. Arizona	816.90	-	-	816.90
4. Atlantic Christian	-	125.00	-	125.00
5. Baldwin Wallace	-	16.00	-	16.00
6. Bowling Green	-	125.00	-	125.00
7. Buffalo	565.10	125.00	-	690.10
8. U.C.L.A.	125.00	125.00	125.00	125.00
9. Coe	-	125.00	-	125.00
10. Concord	-	125.00	-	125.00
11. Connecticut	137.50	125.00	-	262.50
12. Cornell	27.75	125.00	-	152.75
13. Eastern Michigan	-	125.00	-	125.00
14. Findlay	675.00	125.00	675.00	125.00
15. Hartwick	-	125.00	-	125.00
16. Indiana Univ.	55.00	125.00	180.00	-
17. Indiana Tech.	580.00	-	-	580.00
18. Lehigh	-	125.00	75.00	50.00
19. Marietta	-	125.00	-	125.00
20. Marshall	-	125.00	33.00	92.00
21. Massachusetts	-	125.00	-	125.00
22. Michigan	-	125.00	-	125.00
23. Milton	-	125.00	-	125.00
24. Missouri Valley	-	125.00	-	125.00
25. Morris Harvey	-	125.00	10.00	115.00
26. Ohio Northern	-	125.00	-	125.00
27. Ohio State	15.00	125.00	15.00	125.00
28. Ohio Wesleyan	-	125.00	-	125.00
29. Oklahoma	-	125.00	-	125.00
30. Oregon State	-	125.00	-	125.00
31. Pennsylvania	-	125.00	-	125.00
32. PMC	-	125.00	-	125.00
33. Penn State	-	125.00	-	125.00
34. Presbyterian	-	125.00	-	125.00
35. Purdue	-	125.00	-	125.00

Accounts & Notes Receivable page 2

	Balance 6/30/69	Charges 7/1/69- 11/30/69	Payments	Balance 11/30/69
36. RPI	-	125.00	-	125.00
37. Rutgers	-	125.00	-	125.00
38. Sacramento State	63.00	125.00	-	188.00
39. Slippery Rock	-	125.00	-	125.00
40. Stanford	-	125.00	-	125.00
41. Stevens Tech.	-	125.00	-	125.00
42. Toledo	-	125.00	-	125.00
43. Tri State	-	128.00	-	128.00
44. Tufts	-	125.00	-	125.00
45. Tulane	-	125.00	-	125.00
46. Wagner	-	125.00		125.00
47. Wake Forest	650.60	125.00	225.00	550.60
48. Washington	-	125.00	-	125.00
49. Wayne State	1,543.25	125.00	-	1,668.25
50. Westminster	-	1,100.00	325.00	775.00
51. West Chester	-	125.00	-	125.00
	<u>\$5,254.10</u>	<u>\$6,994.00</u>	<u>\$1,663.00</u>	<u>\$10,585.10</u>

ALPHA SIGMA PHI FRATERNITY, INC.

RESERVE FUND
Comparative Balance Sheet
July 1 - Nov. 30, 1969 & 1968

<u>ASSETS</u>	<u>1969</u>	<u>1968</u>
1. Cash	\$13,593.38	\$36,318.42
2. Notes Receivable - Chapters (net)	54,683.56	27,963.36
3. Notes Receivable - General Fund	3,000.00	-
4. Accounts Receivable - Gen. Fund	5,200.00	5,700.00
5. A-S-P Stock	6,000.00	6,000.00
6. Mortgage Bonds	1,800.00	1,800.00
7. Address Equipment	-	\$6,695.00
(Accumulated Depr.)	-	3,500.00
8. Total Assets	<u>\$84,276.94</u>	<u>\$80,976.78</u>

LIABILITIES & FUND PRINCIPAL

9. Life Contributors	\$ 2,725.00	\$ 2,725.00
10. Principal, Operating	80,178.45	76,223.29
11. Principal, June 30	\$82,903.45	\$78,948.29
12. Increase (or decrease) for period	1,373.49	2,028.49
13. Total	<u>\$84,276.94</u>	<u>\$80,976.78</u>

RESERVE FUND
Income & Fund Principal
as of
November 30, 1969 & 1968

<u>INCOME</u>	<u>1969</u>	<u>1968</u>
14. Equipment Rental	\$ 881.08	\$ 1,101.35
15. Interest Earned - Notes Receivable	1,114.90	882.14
16. Interest Earned - Bonds	-	45.00
17. Interest Earned - Savings	177.51	-
18. Net Income 11/30/69	2,173.49	2,028.49
19. Fund Principal	82,903.45	78,948.29
	<u>\$85,076.94</u>	
20. Depreciation	800.00	
21. Total	<u>\$84,276.94</u>	<u>\$80,976.78</u>

ALPHA SIGMA PHI FRATERNITY, INC.
RESERVE FUND
Notes Receivable
November 30, 1969

Interest %		Balance 6/30/69	Additions 6/30/69- 11/30/69	Interest 7/1/69- 12/31/69	Payments Received 7/1-11/30/69	Balance 11/30/69
1.	4 Alabama	\$ 6,528.87	-	-	-	\$ 6,528.87
2.	4 American	4,359.21	-	\$ 87.18	-	4,446.39
3.	6 Arizona	2,833.75	-	85.01	-	2,918.76
4.	2 Bethany	958.81	-	9.59	\$ 968.40	-
5.	4 Cincinnati	-	\$3,000.00	10.00	-	3,010.00
6.	4 U.C.L.A.	-	4,000.00	54.00	360.00	3,694.00
7.	4 Coe	716.25	-	14.32	-	730.57
8.	4 Connecticut	466.08	-	9.32	-	475.40
9.	4 Davis & Elkins	2,642.23	-	52.84	400.00	2,295.07
10.	4 E. Michigan	119.41	-	-	119.41	-
11.	4 Marshall	546.18	-	10.92	92.10	465.00
12.	4 Michigan	2,000.00	-	40.00	510.00	1,500.00
13.	4 Mo. Valley	1,500.01	-	30.00	155.00	1,375.01
14.	4 Tulane	2,276.84	-	45.54	244.00	2,078.38
15.	4 Ohio Wesleyan	4,080.00	-	81.60	-	4,161.60
16.	4 Pennsylvania	20,152.56	-	403.05	-	20,555.61
17.	4 Stevens	3,101.12	-	62.02	-	3,163.14
18.	6 Wake Forest	1,272.32	-	38.17	-	1,310.49
19.	6 Wayne State	2,711.36	-	81.34	-	2,792.70
20.	Total Notes Receivable	\$56,265.00	\$7,000.00	\$1,114.90	\$2,878.91	\$61,500.99
21.	Less Allowance for Doubtful Accounts	6,817.43				6,817.43
		<u>\$49,447.57</u>				<u>\$54,683.56</u>

EXHIBIT L
REPORT OF THE EXECUTIVE SECRETARY
TO THE GRAND COUNCIL

January 10, 1970

There are a number of concerns which I have expressed to Grand Senior President Blackburn, Grand Treasurer Mason and other members of the Grand Council. Many of these concerns will be presented under other parts of the Agenda of this meeting with specific recommendations.

Housing

May I share with you my thoughts on housing affecting the Fraternity:

To my knowledge, there is no new housing under construction. There are financial programs underway for a number of Chapters and some which should be initiated by others.

Chapters where programs are underway, or are being developed, for major renovation or new housing are: University of Washington, Oklahoma, and the University of Pennsylvania. In each of these, by lesser or more degree, the Fraternity should become involved to be sure they come to a successful conclusion. The question is - how much involvement should be assumed by the Fraternity?

The program at Washington is underway but it needs some stimulation. Programs are organized at Oklahoma and Pennsylvania but they both need more attention. The question is how much involvement should be assumed by the Fraternity. It would be helpful to know the Grand Council's feeling on this.

Housing is needed at the University of Massachusetts. This is not new. The Chapter has been renting the former S. A. E. House. An attempt is being made to reactivate the local chapter of S. A. E. at the University of Massachusetts. The alumni house corporation of S. A. E. has already asked Gamma Chapter to vacate the house which they have done, and the men have had to find different quarters. Brother Mulligan was on the campus last week and can supplement this information.

Critical housing needs are a reality at Alabama and plans must be organized and stimulated into action at Iowa State, Ohio State and Indiana University.

P. M. C. is in housing which provides for men in residence. The College has purchased houses adjacent to the campus and the Chapter is renting from the College.

D & E is facing pressures from the College to move on to the campus. We have had contact with the Chapter and the alumni on this matter.

The A-S-P Corporation made it possible for the Milton Chapter to acquire housing. Province Chief Hudson and others were very much involved in assisting on this project. The A-S-P Corporation also has assisted U.C. L. A. The Reserve Fund has assisted the University of Cincinnati with minor renovations.

Cornell and Bethany have completed some much needed renovations. In both of these, guidance and assistance of some degree has been given by the Fraternity.

Fraternity housing across the nation is facing very serious problems. The feeding and housing of students is becoming more and more a responsibility which the institutions are assuming. Very high cost of money for new construction or major renovations has slowed the programs of many chapters.

There appears to be a trend in some areas toward lodges which would provide a place for meetings and social activity rather than large houses which are almost impossible to fill.

The day is gone when in a house with a large capacity, you are able to have representatives of all classes living in the house. Some of the reasons why this is no longer true is familiar to you all. May I cite a few of the reasons:

1. New residence halls, federal financed, which must be filled by freshmen and in some cases, sophomores.
2. Deferred rush which makes it impossible for freshmen to live in fraternity houses.
3. Senioritis - men, when they reach their senior year, desire the privacy and freedom of their own apartment.
4. Residence hall programs, staffed with counselors and program directors, make competition very keen.

Chapter Visitation

Since September, the following eleven Chapters have been visited: Ohio Wesleyan, Ohio State, Connecticut, Massachusetts, R. P. I., Hartwick, Cornell, Buffalo, American, P. M. C. and Pennsylvania, with a call at the Colony at West Chester, and to Eta Chapter at the University of Illinois.

Problems of one kind or another exist in most of these Chapters; some more serious than others:

Ohio Wesleyan - poor leadership and management over a year ago resulted in one pledge last year. They are now in rush and things look on the encouraging side at the moment. (Since the G. C. meeting, no men were pledged.)

Ohio State - weak leadership coupled with inadequate housing presents a continuing problem.

Connecticut - general fraternity conditions on campus present a rather bleak picture. This Chapter and institution needs careful watching.

Massachusetts - I have reported on this housing situation. Brother Madison is reporting a late reporting on initiations to the committee studying problem chapters for recommendation.

R. P. I. - good leadership and a moving chapter. Housing will be, or is, a matter which must be watched carefully.

Hartwick - involved on campus; are doing some renovations within the House. There appears to be some lack of strong leadership, however, the Grand Chapter Adviser, alumni, administrative and faculty Brothers, are on top of the situation.

Cornell - general alumni and national relationships have been cool. I can assure you they have been improved. This Chapter is doing its thing within the climate at Cornell. The leadership is excellent in Brother Dennis Vane. The question, as always, can the high peak of activity be maintained. Careful watch must be given to their internal financial operation. More of their chapter must become involved. Action by the Grand Council at this meeting praising their seminar program would be in order. They have requested this week support from the Memorial Fund Trustees in the amount of \$300.00 for the continuance of their seminar program. It is this type of program which I believe the Grand Council is interested in encouraging.

Buffalo - this chapter continues to be unique. Operating sub-rosa, without housing, on an urban campus, they have and are continuing to develop deep fraternal friendships. I had lunch with the Chapter President and the Vice President in Charge of Student Affairs. Dr. Siggelkow, with the support of the University, is fighting the battle on the basis of local autonomy to have the Regents of the University of the State of New York recognize national fraternities.

At the September, 1969 meeting of the regents, the Regents agreed to reopen and study the matter. This is real progress.

American University - alumni support good; quality of undergraduate membership good. Urban university atmosphere causes many problems; the major one being that men prefer to live in apartments rather than in the House. This, we hope, is being corrected. They request a visit early in February from Brother Mulligan.

PMC and Pennsylvania - PMC is an excellent chapter - good strong leadership, pride, strong faculty and alumni concern. They are on the move. Pennsylvania continues to need help, as much as time will permit, to assist in getting their housing program off center.

Yes, there are problems. I think in most cases they are understood and are receiving attention. Brother Madison will report further on this aspect of Fraternity operation.

Manual for the Fraternity

Grand Secretary Trubow and his committee did an excellent job on the trial run published for the use of the Chapters this year. I was privileged to assist in a staff capacity and the revision of the manual, which will take place this spring for printing and publishing by the August Convention, will be the most worked on and edited Manual which the Fraternity has produced. We hope each member of the Grand Council will give us his constructive suggestions for improvement.

Interfraternity

Brother Blackburn will report to you relative to the dinner meeting which the Fraternity hosted at the time of the N. I. C. meeting in Chicago on December 3, 1969. Two representatives each from Alpha Delta Phi, Delta Phi, Delta Kappa Epsilon, Zeta Psi, Brother Blackburn and I were in attendance.

There appeared to be some consensus that some combined services of operation might be worked out, if there were a central location for housing several headquarters. Ideas were shared with each other and Brother Blackburn will express our thoughts in a more specific manner.

I am convinced there is a need for a number of Fraternities to come together, to combine many operating services. I have no recommendations to make, unless it would be some direction from the Grand Council to pursue this more vigorously.

National Interfraternity Conference

Brother Blackburn will report on the annual meeting which was held in Chicago, December 4-6, 1969.

Under the present N. I. C. constitution, the Board of Directors must be elected from the House of Delegates. For the last several years, the Fraternity has been represented by the Grand Senior President as delegate and the Executive Secretary as alternate.

May I suggest for your consideration that the Delegate and Alternate delegates from Alpha Sigma Phi both be volunteers. I believe this has merit if the Fraternity wishes to give active leadership on the Board of Directors of the N. I. C. or possible officership.

General Finances

At the request of Grand Treasurer Mason, I have prepared detailed studies of the financial operations of the Fraternity for the past several years. I have made specific recommendations which will be considered by the Ad Hoc Finance Committee of this Grand Council meeting.

The new federal tax act of 1969 which is before the Congress and will be acted upon by the President may cause further careful study of the financial structure of the Fraternity.

The recommendations made at the 1970 Convention must be presented in a fashion which will challenge the undergraduates to meet the needs of the Fraternity and a willingness to provide for a creative and forceful program of the Fraternity.

Alumni

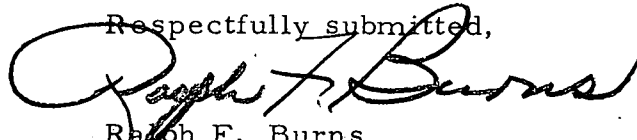
This area is moving slowly but ground work is being laid which I hope will produce more results. You are aware there is nothing in the present operating budget for this activity. This should receive real consideration for the development of the budget for 1970-71. The 125th Year should be exciting.

Conclusion

Brother Blackburn's approach to this meeting is a new approach in the conduct of a Grand Council meeting. I know it will be productive.

May I express to the Grand Council my deep appreciation for the unselfish time, energy and leadership which you give to the many facets of operation and growth of the Fraternity.

Respectfully submitted,


Ralph F. Burns
Executive Secretary

REPORT OF ADMINISTRATIVE SECRETARY

to the

GRAND COUNCIL

January 9 - 11, 1970

FRATERNITY STAFF

There have been no changes in Staff since the last Grand Council meeting. We continue to employ four women full-time and one woman part-time. The Secretariat remains unchanged.

We have had several inquiries for the field representative's position. Two seem well qualified: Tom Aycock, Atlantic Christian, and Jim Hammond, Washington. Aycock graduated last June and is presently teaching grade school. He is past president of his chapter and the ACC IFC. Hammond has been active not only in his chapter but on the national level, having participated in rushing activities at Alabama, Arizona, U.C.L.A. and extension work in Province I. He will be graduated from college this month and is available February 1.

FIELD TRIPS

Your Administrative Secretary has made fifteen chapter and colony visitations, four extension visits, one Province meeting, served as a member of the CFSA Field Secretaries' Conference and attended the NIC meetings with Brothers Blackburn and Burns.

Staff visitations since September 1, 1969, were approximately forty-five chapter visits and thirty-five extension contacts.

PHYSICAL PLANT AND EQUIPMENT

I indicated in my June '69 report that maintenance work on the interior of the headquarters was scheduled for the fall. Because of the financial situation I have delayed the work. However, something will have to be done soon. Minor repairs and painting are necessary.

PHYSICAL PLANT AND EQUIPMENT (continued)

The Elliott Addressing machine was on a lease-purchase agreement from the Reserve Fund. The lease expired in November and the General Fund purchased the machine from the Reserve Fund.

PUBLICATIONS AND SERVICES

Grand Senior President Blackburn has requested that I make some recommendations for the future of the TOMAHAWK. Presently the number of pages we publish annually is 80-84. For example:

	<u>ISSUE</u>	<u>YEAR</u>	<u>COPIES (Ms)</u>	<u>PAGES</u>	<u>COST PER ISSUE</u>
1.	Nov.	1969	26	16	\$2,710.41
2.	July	1969	26.5	28	4,578.84
3.	April	1969	26.5	16	2,607.66
4.	Jan.	1968	26	24	3,868.80
5.	Nov.	1968	25.3	20	3,422.23
6.	July	1968	26	24	4,024.20
7.	April	1968	25	16	2,322.61
8.	Jan.	1967	25	24	3,896.21
9.	Nov.	1967	24	24	3,696.57

January and April 1970 issues will increase to 26.5 and 27 Ms respectively. Our annual net increase is approximately 1 M. We also write the chapters in May asking if they would like to receive 25-50 July issue TOMAHAWKS to use for fall rush which explains the increase in the number of copies printed for July. This will vary anywhere from 600-1000.

Appended to my report is a comparative analysis of the costs of 16-32 page single issues of the magazine based on a printing of 28M. The most economical cost per issue is for the basic 16, 20, and 24 page magazine. Rounding figures off to the nearest \$100 - a 20-page issue would run \$3,700.00 and a 24-page issue, \$4,300.00. Two 20-page and two 24-page issues would cost \$16,000.00 annually, plus editorial service of \$1500 and approximately \$500 for postage returns and miscellaneous. Total package would be:

November	20 page issue	\$3,700.00
January	24 " "	4,300.00
April	20 " "	3,700.00
July	24 " "	4,300.00
Editorial Service		1,500.00
Miscellaneous		500.00
		<u>\$18,000.00</u>

PUBLICATIONS AND SERVICES (continued)

This would increase page size from the present 80 to 88 pages. A 100# enamel cover could be added to all four issues for an additional \$666 annually.

Regarding audio-visual aids for extension, rush, etc., I checked with several of our Interfraternity friends and a professional public relations person. Although a number of the large fraternities use 16MM color films, the cost would be too exorbitant, I think. The price ranges anywhere from \$10,000 - \$20,000. Besides films become obsolete very fast. The consensus is to use a 35MM color slide presentation with oral script recorded on tape. Dave Keller recently completed a rush organization and training slide presentation for Delta Tau Delta to be used by their chapters. Keller indicated he could write a script from an outline we would furnish, hire a professional photographer and produce an 80-100 slide presentation that could be shown to rushees, extension prospects and alumni. The approximate cost would be \$1000 - \$1500.

We have had a number of requests from manufacturers and suppliers of fraternity novelty paraphernalia type merchandise asking to represent us in this sales area. I have written to a number of them explaining we are currently studying the situation. I recommend a committee be appointed to study and make a recommendation on this.

FINANCES

The Executive Secretary and I have discussed the financial situation and have agreed that he would report on this area as instructed by the Grand Treasurer.

Approximately 70 initiations which took place in fiscal '69 have been reported to date. I personally wrote chapters requesting they report initiations.

Additional xerox copies of the General Fund statements for December 31, 1969, have been made up at the last minute to supplement the November 30 statement in the agenda.

GRAND PROVINCE CHIEFS

Province Chief terms expire April, 1970. All provinces have chiefs with the exception of XI. Two chiefs who have been doing an outstanding job are George Lord and Dick Sanders. Lord is responsible for the reorganization of the Indiana Tech chapter and has assisted with the Adrian Colony. Sanders has been supervising the Slippery Rock Colony.

Letters requesting Province Chief reports were sent in November and December.

EXTENSION

A number of extension contacts have been made by the staff and Extension Committee members. Extension Chairman Allen will report on this in more detail. We are experiencing some problems with the colonies at Adrian and West Chester. The Slippery Rock Colony is doing quite well.

NATIONAL MEETINGS

I have no report on national meetings. The Executive Secretary is reporting on the convention and '69 Educational Conference.

CHAPTERS

The following chapters are areas where we have problems which need to be dealt with:

ALABAMA - Alpha Iota

I visited the Alabama Chapter briefly last month during a personal trip south to attend my sister-in-law's wedding. I met with Chapter officers, officers of the Alumni Corporation and the Advisor to Fraternities. Chapter membership has increased from 6 Brothers to 15 since September. They have 2 pledges. Leadership and housing are the two major problems faced by this chapter. John Sofie, Alumni Corporation officer and GCA, is exploring the possibilities of leasing the old ZBT house which will be available this spring. The capacity of the house is approximately 25. He feels we could secure a two-year lease. The advisor to fraternities explained to me that he felt our chapter was marginal and in his opinion, off campus (not being on fraternity row). However he wants to help and I have requested Brother Sofie and the chapter officers to meet with him to coordinate plans for housing, etc. Jim Mulligan will be visiting the chapter next month. The Fraternity Advisor expressed interest in developing a lodge system to meet the demand of a house since they cannot afford the more expensive type of structure presently at Alabama. Sofie asked about an extension on the Reserve Fund loan moratorium and I suggested he write the Council about this matter. Acacia recently folded on the campus.

ARIZONA - Gamma Iota

Official notice of suspension by the Grand Council has been communicated to the alumni, undergraduate officers and university administrative officials. A number of debts remain outstanding in the community. Earlier in the fall I spoke to Dean Cecil Taylor,

ARIZONA - Gamma Iota (continued)

Fraternity Advisor, regarding the pending suspension and he asked that we give priority to paying the chapter's IFC debt for back dues of \$358.40. I wrote Brother Garven Videen requesting consideration be given to pay this debt to the IFC. I have had no response. The alumni had a secret bank account of approximately \$500-600 which Videen handles. In the event the alumni decide not to pay the IFC debt the Council should decide whether or not the Fraternity should pay it- Also the chapter has an outstanding balance with the Reserve Fund for \$2,918.76 and the General Fund of \$816.90.

U.C.L.A. - Alpha Zeta

Financial reports reveal that the chapter is going deeper and deeper in debt. I wrote Province Chief Brenner requesting a report on the situation. The fall membership report was 14 Brothers and 8 Pledges.

INDIANA TECH - Gamma Tau

The situation completely deteriorated this fall with 7 Brothers returning to school, all seniors and 5 on scholastic probation. The house was not open and left idle. Province Chief Lord and I met with alumni corporation officers and 5 of the Brothers in early October. The alumni decided to sell the property, which incidentally, is located in a section noted for its high crime rate in Ft. Wayne. We asked that the alumni put the chapter into receivership status and allow us to recruit new men for the Fraternity. All agreed and with the help of Dean Donald Steiner and the alumni, Lord and I met with a group of approximately 25 men in November, extending bids to pledge and assume the responsibility of taking over the chapter. A house is being leased from the school for the new group. Orientation is being supervised by Chief Lord with assistance from the province organization. Official pledging will occur later this year in line with IFC regulations. What we thought was going to be a "wake" turned out to be a "rebirth".

MASSACHUSETTS - Gamma

Jim Mulligan visited this chapter during the holidays and has a report on the visitation. Ralph Burns was also there earlier in the year. What I wish to bring to your attention at this time is a problem of late reporting of initiations. This has occurred several times in the last several years. A request has been made by treasurer, Joel Kornreich to strike from the records eight names of men who were initiated by the chapter but did not pay any initiation fee. Two of the men have left school. This same situation has also occurred before but I feel now that it should be brought before the Council and a policy decision should be forthcoming to resolve such situations as this now and in the future.

OHIO STATE - Zeta

Zeta continues to be a viable group, but for how long? Approximately a dozen Brothers are in the chapter. Financially they are barely keeping their heads above water and mainly at the expense of their alumni corporation to which they have paid very little rent in the last 2 1/2 years. Rent arrears for 1968-69 were \$933.33; 1966-67, \$1,100.00 and as of December, 1969, \$600.00, which totals \$2,633.33.

OHIO WESLEYAN - Epsilon

In the fall of 1968 the chapter suffered a severe set back as a result of poor financial management from the previous year's alumni and the national Fraternity came to their aid - financially and otherwise. Because the Fraternities were put on deferred rush in 1968-69, the fall quarter was extremely difficult. Second quarter deferred rush for the chapter netted one pledge. At this writing they are again going through second quarter rush....the results of which will tell whether or not the present Brothers are capable of sustaining life in Epsilon. If not, we should attempt a reorganization this spring. Jim Mulligan and Ralph Burns can fill us in on more of the details as they both have been very close to the situation. Membership is presently 17 Brothers.

SACRAMENTO STATE - Gamma Nu

Communication between this chapter and the headquarters is non-existent. They have not responded to any of the communication sent. Province Chief Brenner has visited this chapter this year and a report is expected from him. The chapter is without housing and they have approximately 8 Brothers.

WAKE FOREST - Beta Mu

The chapter has improved during the past two years. Financially they are having difficulty operating on a tight budget due to a case of unreported initiations which took place two years ago. The chapter has been making monthly payments on this and it should be cleared up by June. They are top-heavy with seniors (7) and Juniors (12). Total membership is 23. Jim Mulligan is scheduled to visit the chapter prior to and during rush next month.

REPORTING OF INITIATIONS

Beginning with the April issue of the TOMAHAWK, new initiates' names and chapter designation will appear in the TOMAHAWK under the byline of

REPORTING OF INITIATIONS (continued)

"New Initiates". A letter will be sent to all chapters in the latter part of March with a list of the names of Brothers who have been reported as initiated by the particular chapter and announcing the new policy of publishing initiations in the magazine. Letters will also be sent to the chapters that have not reported any initiations for the year. The reasoning behind this is that the peak months for initiations are January - March when half or more are reported for the fiscal year. April through October initiates will be reported in the November issue of the magazine.

EJM/jk

January 7, 1970

REPORT ON CHAPTER STATUS

1969 VISITATIONS

by - Jim Mulligan
Field Representative

Since I began visitations in February of 1969, I have visited approximately 50 chapters and a few common areas of concern have been brought to my attention that I would like to share with you here to save repetition in my report.

1. The first, and most evident area is that of pledge education. As we all know, the pledge programs have been going through a process of change from the "old line" concept to a more constructive orientation. In the process of putting aside many of the more "passive" pledge policies, many chapters have fallen into a vacuum and are faltering and searching for constructive ideas to replace the other.

I feel that a pledge education or pledge trainer's handbook is an extremely worthwhile project that will need the coordination of undergraduates and our office and should be undertaken quite soon.

2. Province - Last summer a province chief's brochure was discussed and begun to educate interested alumni in province organization. I have noticed the increasing need for strong province interaction and workshops this fall. It would appear advisable to set up a workshop for province chiefs once a year, since they are such an important link and one that has not been fully developed in our organizational structure.

3. Alumni Relations - more and more chapters have been concerned over establishing relationships with their alumni. An extensive workshop would be advised for the convention if possible.
4. Extension - The obvious gap in our extension program is insuring follow-up on the local level.

I have found considerable interest in extension among our undergraduates and alumni, but I also found a tremendous lack of knowledge of operational procedure. We do have our basic guidelines, but I am referring to actual visitation and sales procedures. Advise a workshop and handbook here also.

PROVINCE I

1. SACRAMENTO STATE - May, 1969

Membership - 8 Brothers, 0 Pledges

Finances - need for a functional budget. Quite loose in collecting dues.

General Operations - Membership is very low. Need assistance with rush. This year may tell the story. No housing, commuter school. Suggest contact with other chapters in province to assist with rush.

2. STANFORD - May, 1969

Membership - 49 Brothers, 0 Pledges

Finances - functioning smoothly.

General Operations - Very active group on campus. Involved in cultural program, quite successful. Only real concern is lack of communication in the province.

3. OREGON STATE - May, 1969

Membership - 48 Brothers, 31 Pledges

Finances - running quite smoothly. New budget operations began and working well.

3. OREGON STATE (continued)

General Operations - Excellent rush organization. Have become a large house operation and are presently enlarging operations comparatively. Province and extension should be emphasized here.

4. WASHINGTON - May, 1969

Membership - 34 Brothers, 4 Pledges

Finances - Good

General Operations - Membership has fallen down somewhat. Organization is excellent, and their only area of concern is the physical plant and the possibility of renovations.

PROVINCE II

5. COE COLLEGE - October, 1969

Membership - 17 Brothers, 3 Pledges

Finances - Accounts payable to National - \$716. No other outstanding debts.

General Operations - Having membership problems. A little too introverted. Need more aggressiveness. Rush will be important to them this year. Graduating 6 Brothers in June.

6. IOWA STATE - October, 1969

Membership - 43 Brothers, 32 Pledges

Finances - Accounts payable a little high. Bookkeeping is quite good.

General Operations - Doing quite well. Incoming administration appears to be very competent. Enthusiastic and well organized. Housing will be a large factor soon in the future.

7. MISSOURI VALLEY - November, 1969

Membership - 19 Brothers, 14 Pledges

Finances - Fair. In need of a more comprehensive book-keeping system. Tom Curry will assist here.

7. MISSOURI VALLEY (continued)

General Operations - New administration working toward a more effective committee structure. Potential split, but I feel the make-up of the present slate of officers will cure this.

8. OKLAHOMA - October, 1969

Membership - 33 Brothers, 4 Pledges

Finances - Fair. Bookkeeping needs streamlining.

Operations - The main concern is housing. Advise serious consideration in near future; for present housing has become a detriment, and has damaged morale. Alumni corporation has re-organized and will need assistance.

PROVINCE III

9. INDIANA - November, 1969

Membership - 36 Brothers, 9 Pledges

Finances - Good. Quite sound.

General Operations - Strong leaders are leaving and potential problem of a lack of organization has begun. Vacuum will need filling next year. Potential housing consideration. Operating functionally at present, but the situation should be watched.

10. ILLINOIS - December, 1969

Membership - 62 Brothers, 13 Pledges

Finances - Accounts receivable fairly high. Need to operate budget above sustenance level.

General Operations - Going through adjustment from small to large house operations. Somewhat slack, causing poor living conditions. Need to begin a planned alumni relations program.

11. LOYOLA - September, 1969

Membership - 45 Brothers, 28 Pledges

11. LOYOLA (continued)

Finances - Accounts receivable high. Prudential Committee has been weak on enforcement in the past. Presently setting up standards to increase effectiveness.

General Operations - Began tightening of previously loose organization. Present administration has implemented good programs and policies. Have grown into the campus community quite successfully. Currently engaged in a promising cultural project with the school.

12. MILTON - October, 1969

Membership - 33 Brothers, 2 Pledges

Finances - Good shape. Treasurer is adjusting budgets and bookkeeping for the housing situation.

General Operations - 1st semester living in a house. The Brothers are quite energetic and have adjusted operations quite well. The two new faculty advisors have assisted tremendously.

13. PURDUE - November, 1969

Membership - 40 Brothers, 38 Pledges

Finances - Operating soundly. Need to be aware of filling the housing next fall, for quite a few will be leaving.

General Operations - Very well organized. Need to be aware of complacency. Have become a large house and will need to gear organization more toward this.

14. ILLINOIS TECH - September, 1969

Membership - 28 Brothers, 29 Pledges

Finances - Very good.

General Operations - Quite successful internally. The only area of concern at present is the IFC.

15. NORTHERN MICHIGAN - October, 1969

Membership - 47 Brothers, 18 Pledges

15. NORTHERN MICHIGAN (continued)

Finances - New budget allocation worked up and appears quite functional. Present situation quite improved and refined.

General Operations - The present administration has begun to mold the group into a well-organized operation. For a young group they are learning quite fast.

PROVINCE IV

16. ADRIAN (colony) - December, 1969

Membership - 15 Brothers, 1 Pledge

Finances - Running fairly smooth.

General Operations - This colony has been having membership problems since its inception. They have two good workers, but they will be leaving in June and the potential is quite nebulous. A split has occurred as of late, resulting from a lack of organization. If this group does not improve during this next rush period, I feel that their continuance would be a detriment to all concerned.

17. DETROIT TECH - December, 1969

Membership - 10 Brothers, 3 Pledges

Finances - Good.

General Operations - Membership problem has reached the point of 1 active Brother returning next fall (not including present pledges). Campus enrollment has halved since '67. Administration presently beginning all-out recruitment. Very poor location. Possibility of relocating campus. Will need to put on an intensified rush, but success is questionable.

18. EASTERN MICHIGAN - December, 1969

Membership - 50 Brothers, 16 Pledges

Finances - Functioning very smoothly. Current undergraduate cash assets - \$3,000+. Alumni Corporation also coming into its own. In process of selling some property.

18. EASTERN MICHIGAN (continued)

General Operations - Growing rapidly on campus and operations are improving at a comparative pace. Quite energetic. Main concern is housing. Possibility of purchasing present living unit.

19. LAWRENCE TECH - December, 1969

Membership - 27 Brothers, 6 Pledges

Finances - Quite good.

General Operations - Well organized group. Considering the commuter orientation and lack of housing on campus, this chapter is functioning extremely well. The only area of concern at present is the alumni relations program and work has begun here.

20. MICHIGAN - December, 1969

Membership - 55 Brothers, 11 Pledges

Finances - Accounts receivable are much too high as of December. Gard would know more of this.

General Operations - Only spent a couple of hours there, but it appears as though a main concern is communication with alumni and our office.

21. WAYNE STATE - December, 1969

Membership - 32 Brothers, 0 Pledges

Finances - Accounts receivable and payable still high, but the new administration has tightened up measurable and the present treasurer is quite competent.

General Operations - Organization still loose, but the the present officers, though young, have tightened up quite a bit and bills are being paid. Slowly moving away from "social club" towards more organization.

PROVINCE V

22. BOWLING GREEN - March, 1969

Membership - 29 Brothers, 4 Pledges

22. BOWLING GREEN (continued)

Finances - Good

General Operations - Organization improving. Concerned over the future of housing, with the possibility of another park being talked about.

23. FINDLAY - March, 1969

Membership - 32 Brothers, (?) Pledges

Finances - Fair. Need to streamline bookkeeping system.

General Operations - tight knit group, but knowledge of organization is low. Had problems with administration last spring. Rowdy group, but do listen to advice. Need better alumni relations.

24. OHIO NORTHERN - March, 1969

Membership - 51 Brothers, 3 Pledges

Finances - Good.

General Operations - Athletic group. "Animal" reputation on campus, but improving. The new house has helped quite a bit. Still need improvement with alumni relations.

25. TOLEDO - March, 1969

Membership - 48 Brothers, 12 Pledges

Finances - Need more enforcement within the Prudential Committee. Problems collecting accounts receivable.

General Operations - Strong on campus, commuter school. Neighborhood situation has caused problems. Organization needs structuring.

26. TRI-STATE - March, 1969

Membership - 42 Brothers, 7 Pledges

Finances - Accounts receivable have been high recently. Need to enforce collections.

General Operations - Quite well organized, especially committee systems. New house has given them enthusiasm and has brought them together. Will need to learn to adjust to large house operations.

PROVINCE VII

27. MARIETTA - March, 1969

Membership - 74 Brothers, 21 Pledges

Finances - Good. Prudential Committee is improving.

General Operations - Quite strong internally and on campus. Alumni relations are excellent. Good group.

28. OHIO WESLEYAN - January, 1970

Membership - 17 Brothers, 1 Pledge

Finances - Treasurer is presently reorganizing books and attempting to set up functional budget.

General Operations - For the past year this chapter has been a very serious problem. The past few months have resulted in a few discussions and the chapter is presently putting forth an all-out rush effort that looks positive so far.

PROVINCE VIII

29. DAVIS & ELKINS - March, 1969

Membership - 27 Brothers, 16 Pledges

Finances - Have set up enforcement procedures to ensure payment of back debts. Prudential much stronger.

General Operations - Biggest area of concern centers around the administration's efforts to place them in dormitories on the hill. The school is quite anti-fraternity. Will need watching.

PROVINCE IX

30. AMERICAN - March, 1969

Membership - 27 Brothers, 0 Pledges

Finances - Accounts receivable and payable quite high. Need for stronger Prudential Committee.

General Operations - Organization is loose and problems have become serious since last spring. John Benson is quite concerned, thinking that the chapter is falling apart. Advise a visit in the near future to ascertain how serious matters have become.

31. LYCOMING - March, 1969

Membership - 27 Brothers, 5 Pledges

Finances - Appear good. Prudential Committee re-structuring policies.

General Operations - Main concern at my visit was housing. Discussion brought out the need for improved internal organization and especially alumni relations. Membership has fallen somewhat since spring.

PROVINCE X

32. LEHIGH - April, 1969

Membership - 23 Brothers, 12 Pledges

Finances - Good.

General Operations - For the past year the fraternities have been in constant opposition with the administration, causing the rush to go down extensively. The chapter is strong internally, but need to get out on campus. Alumni quite strong and George Dinsmore (G.C.A.) is very competent.

33. RUTGERS - April, 1969

Membership - 43 Brothers, 0 Pledges

Finances - Accounts receivable high. Need to enforce dues payment and collect back debts.

General Operations - Tight knit, but rowdy bunch. Have begun programs for alumni relations and internal restructuring. Housing will be a large concern fairly soon.

34. STEVENS - April, 1969

Membership - 37 Brothers, (?) Pledges

Finances - Good.

General Operations - Very well organized group with a large amount of spirit. Scholarship always very good. Have completed renovations on the cellar recently. Good workers, but do foresee problems with a strict administration.

35. WAGNER - April, 1969

Membership - 38 Brothers, (?) Pledges

Finances - Good

General Operations - Athletic group, very tight knit and quite active on campus. Will need to begin work on alumni relations for housing will be a consideration in the near future.

PROVINCE XI

36. MASSACHUSETTS - January, 1970

Membership - not available

Finances - Are presently fairly well cleared up except for one outstanding debt of \$910.00. Presently have approximately \$10,000 in a building fund.

General Operations - Have left house and are presently renting a house out of town (20 members). Will need to rally organization and rush. Housing has, is and will be main concern. This semester will be a good test for present administration, since they are off campus. Should be watched.

JMM/jk

EXHIBIT O

RECEIVED

RICHARD R. GIBBS
1501 EAST 6TH STREET
TULSA, OKLAHOMA 74120

JAN 12 1970

January 6, 1970

Alpha Sigma Phi Fraternity, Inc.

Mr. Edward J. Madison
Alpha Sigma Phi
24 West William Street
Delaware, Ohio 43015

Subject: Chapter Visitation Report

Dear Ed:

Sorry to be late in getting this report to you.

I - House Operations: General financial condition of the House has been very poor due to the debt remaining from the previous years house operations and over-expenditure during the first month of school. However, the boys have reduced this debt and it appears that they will go out of this school year in May without any debt at all. Current membership is good although they are lacking in numbers living in the house. Rush has been good and it appears that membership will stay at about this level or grow slightly next year. Quality of the chapter officers is excellent and even surprises me as I felt we would have a fall-off as is usually after a couple of years of good officers. The housekeeping and maintenance are fair to poor.

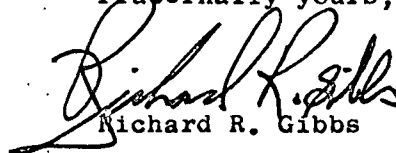
II - Chapter Programs: Scholarship I would say is about average. Our scholarship has fallen in recent years. The boys are aware of this and are attempting to raise the scholastic level of the chapter but have not yet found any formula that will work. However, in general, the chapter is scholastically minded and is attempting to bring their grade average up. Social and sports are very good. The chapter has an active social program and is extremely active in I.F.C. sports activities. In campus activities the chapter is extremely active on the Oklahoma campus based on the size of Alpha Alpha chapter. Alumni relations are poor, as always, although attempts have been made this year to try to improve these. There is a sporadic alumni news letter once or twice a year.

III - Fraternal Matters: Pledge training is good. Chapter morale is fair to good but this is primarily dependent upon the alumni making continued progress towards new housing. The general manners and conduct of the members are fair to poor, particularly in the manners area. Attitude towards National and the Province is good. The conduct of the meetings and ritual work is, I believe, well above average.

IV - Campus Climate: The attitude of the administration at Oklahoma University is rather neutral towards fraternities and sororities. There is no active program to rid the campus of fraternities and sororities although there is no leadership from the president of the University to do anything to enhance the value of fraternities and sororities on the campus. Most other personnel, other than the president, are very pro fraternity. The status of fraternities in the I.F.C. is good on the campus as they are respected by the administration of the University.

V - The chapter is growing slowly looking forward to new housing which is a must within the next 18 months. The president of the alumni board is working as rapidly as can be expected towards achieving new housing. The critical problem at the University of Oklahoma is new housing and if concrete steps have not been taken and fund raising to a point that a successful conclusion can be seen by September of 1970, I do not believe that the administration of the University will allow us to re-occupy our present fraternity house; and if a new house is not in sight at that time, this I believe would be the end of Alpha Alpha chapter. The National office could be of most help to Alpha Alpha chapter by assisting the officers of the alumni corporation in getting their fund raising under way and in helping to lead them to areas where financing might be available for a new fraternity house.

Fraternally yours,


Richard R. Gibbs

RRG:HR

EXHIBIT P

REPORT TO THE GRAND COUNCIL OF ALPHA SIGMA PHI FRATERNITY

From: Otto L. Sonder, Jr. Chief, Province IX

Dated: January 5, 1970

In general, the state of Fraternity in Province IX would seem to be good. Pressures arising from my own work, continued illness within my family, and unusually bad weather have made it impossible for me to visit all of the Chapters within the Province so far within this academic year. However, I have been able to keep in good contact with most through telephone calls and letters.

Brief comments about each Chapter and the Colony follows:

American University: After a rather prolonged period of relative inactivity, the Chapter seems to be making real strides to improve relations with its alumni. Regular communications now go out and regular meetings are held for alumni in the Washington area. Interest within the Chapter itself seems to be at its highest point in the past several years. Rush programs have been revitalized and Chapter leadership is stronger than it has been for several semesters.

Lycoming College: If it were necessary to rank the Chapters within the Province, I would place this one in first order position at this time. Pledge programs have been greatly improved during the past three semesters. Internal chapter discipline has been improved almost unbelievably. At a time when the rest of the Fraternity system seems to be at its lowest ebb on the campus, this Chapter appears to be a beacon showing improvement in all areas.

PMC Colleges: New housing arrangements seem to have helped this Chapter. Of particular note is the resumption of the publication of a regular Chapter newsletter. Of interest is the fact that this Chapter managed to get out the largest turn-out for the Spring Province Conclave which was held at Penn State.

University of Pennsylvania: Internally, this Chapter has shown great strength in the face of great adversity. Its leadership has been excellent and I feel that this has allowed it to survive in the face of deplorable housing problems. The new and temporary housing situation must be recognized as temporary and means must be found to produce alumni help for the Chapter. The members have felt for several years that the Philadelphia alumni have lacked real interest in their problem. The fund drive to improve the new fire-damaged house has been off to such a slow start that one wonders if it can be carried out in time to save what is and has been one of our fine Chapters. The decline in fraternity interest at the University continues to be a source of concern on this campus.

Pennsylvania State University: Internal organization is now much stronger than it was a year ago. However, financial problems still plague the Chapter. With a house

capacity of close to 40 and 30 men living in needed to balance the budget, the house is still unable to keep more than 27 or fewer men on the premises. The House Corporation has now taken out a new mortgage with a view toward paying off back debts, making some vitally needed repairs, and providing a small reserve in the hope that the needed 30 men can be attracted to living in the house. I have been pushing for the use of contracts made during pledging as a possible help on this problem. In view of the decreasing number of men coming through fraternity rush at the University, the only hope seems to be to discourage the out-movement to apartments of seniors.

West Chester State College Colony: As some of the members of the Grand Council are aware, I have been and continue to be very unhappy with the lack of any evident progress on the part of the Colony. During the past nine months, I have received a grand total of one piece of mail from the Colony. Almost uncountable efforts have been made---personal contacts of a variety of types, endless memos, telephone calls ---taking the form of urgings and, finally, threats. I continue to receive reports, all unfavorable, from other students at the College, including boys who have left the Colony in disgust. Since a thick file of my correspondence concerning this Colony exists in the National Office, I will not take the space to duplicate all of my complaints with respect to the group and its presently very weak leadership. I know that Ed Madison has visited the group and does not agree with my unfavorable prognostications, but I will cite merely one continuing complaint, lack of compliance with clear directions and reporting. George Trubow visited the Colony on September 18 and left a simple nine-point set of directives in the form of Colony Requirements. Ed Madison made a visit on November 11 and reinforced the same Requirements (with a few slight modifications,)

Point 3 of these Requirements indicated that Colony meetings were to be held weekly and that copies of all minutes were to be sent to the National Office. Point 4 required that committees be established to meet weekly prior to Colony meetings and that minutes for these meetings be sent to the National Office. I had set the same requirements (except that I had allowed bi-weekly meetings on both counts) at the inception of the Colony in March. If we accept George's deadline and assume a minimal four functioning committees, the National Office should now have a file of seventy-five sets of minutes (15 for Colony meetings and 60 for committee meetings). If we accept Ed's much later ultimatum, the National Office should have six sets of Colony minutes and twenty-four sets of committee minutes. Since the National Office is aware that I had already requested copies of these minutes, I should have received them from either the Colony or the National Office. I have none since these two possible deadlines. The National Office is very good about sending me copies of correspondence from the Chapters and the Colony. Hence I assume that these two of the nine Requirements have been totally ignored as have been all other requirements set for the group.

I therefore recommend that the Grand Council terminate the Colony at West Chester State College with no further trial upon trial periods.

s/ Otto L. Sonder, Jr.

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING

Tuesday, August 25, 1970 -
Wednesday, August 26, 1970

Americana Hotel - Yucatan Room
Bal Harbour, Florida

116. MEETING CALLED TO ORDER:

Grand Senior President Blackburn called the meeting to order at
9:00 a.m., Tuesday morning, August 25, 1970.

117. ATTENDANCE:

Members present: R. A. Allen, W. R. Augustine, J.L. Blackburn,
R. E. Glos, W. G. Mason and G. B. Trubow. Also present:
R. F. Burns, E. J. Madison, J. M. Mulligan, and J. R. Hammond.

118. APPROVAL OF MINUTES:

Moved by Mason and seconded that the minutes of the
Grand Council meeting held January 9-11, 1970, be
approved. Carried.

119. APPROVAL OF PROCEEDINGS BY MAIL:

The Grand Secretary certified the unanimous affirmative votes of
the Grand Council on Mail Votes Numbers 98 through 103. Mail Vote
No. 97 was not authorized by the Grand Senior President.

Moved by Glos and seconded that Mail Votes 98 through
103 be approved. Carried.

120. 1970 NATIONAL CONVENTION.

The program and agenda for the National Convention were discussed.

Moved by Trubow and seconded that the program
and agenda for the National Convention be
approved. Carried.

RECESS

Pursuant to the Order of the Chair, the Grand Council meeting
was adjourned at 11:00 a.m. and reconvened at 12:30 p.m.,
Tuesday, August 25, 1970.

121. REPORT OF GRAND TREASURER:

Grand Treasurer Mason presented his report (Appended, Exhibit A).

Moved by Glos and seconded that the Report of the
Grand Treasurer be accepted. Carried.

122. REPORT OF THE TOMAHAWK TRUSTEES:

The annual report of the Tomahawk Fund Trustees was presented
to the Grand Council and discussed. (Appended, Exhibit B)

Moved by Mason and seconded that the Grand
Council accept the Report of the Tomahawk
Fund Trustees. Carried.

123. REPORT OF A-S-P CORPORATION:

Moved by Trubow and seconded that the Grand
Council accept the financial report of the
A-S-P Corporation as presented in the Reports
to the Convention. Carried.

124. REPORT OF MEMORIAL FUND:

- A. Moved by Allen and seconded that the Grand Council accept the financial report of the Memorial Fund Trustees as presented in the Report to the Convention. Carried.
- B. A list of recipients of scholarships approved by Memorial Fund Trustees is appended. (Exhibit C)
- C. Sale of Headquarters Building to Memorial Fund Trustees:
Moved by Augustine and seconded that the Executive Secretary and the Memorial Fund Trustees explore the possibilities of purchasing the National Headquarter's building for the Memorial Fund. Carried.

125. REPORT OF SECRETARIAT:

- A. The Executive Secretary presented his report to the Grand Council. (Appended, Exhibit D)
- B. A report was presented to the Grand Council by the Administrative Secretary.

RECESS

Pursuant to the order of the Chair, the Grand Council meeting was adjourned at 5:00 p.m. and reconvened at 9:30 a.m. Wednesday, August 26, 1970.

126. GRAND PROVINCE CHIEFS:

The Grand Council met with the Grand Province Chiefs in attendance at the Convention, discussing various aspects

of the province system. A meeting with National Province Programs Coordinator Trubow and the Province Chiefs was set up following adjournment of the Grand Council meeting.

127. EXECUTIVE SESSION:

The Grand Council met in Executive Session at 10:30 a.m.

ADJOURNMENT

Pursuant to the order of the Chair, the Grand Council adjourned at 11:30 a.m., Wednesday, August 26, 1970.

*Respectfully submitted,
George B. Trubow*

Annual Report of Tomahawk Fund Trustees
to the Grand Council of Alpha Sigma Phi Fraternity - EXHIBIT B

Total assets of the Tomahawk Fund of the Alpha Sigma Phi Fraternity were \$236,929 as of June 30, 1970 with investments valued at cost. This was a decrease of \$2,669 as compared with a year earlier. Our income from Life Subscriptions declined by more than \$5,000 to \$1,812, not including \$4,074 due the Trustees from the General Fund.

Based on market values, our assets declined to \$195,595 as compared with \$239,342 a year earlier. There was a substantial increase in common stock investments as a large portion of the bond portfolio was sold and replaced with common stocks.

Net income for 1969 was \$11,613, an increase over the year earlier total of \$10,752. Principal payments to the National Office amounted to \$5,637.56. Our schedule for 1970-71 calls for payments to the National of \$11,311.64 income and \$5,673.80 principal or a total of \$16,985.44.

Our mortgage holdings decreased to \$20,572 from \$44,377 a year earlier. Five years ago the total was \$97,775 and ten years ago was \$149,082. While maturities range to 1976 it appears that this item will be almost eliminated by 1973. There are now 12 mortgages outstanding, the largest being for \$4,141 maturing in 1976. There is one maturity for the coming year of \$2,650.

At the close of the past fiscal year our portfolio was divided as follows:

U. S. Treasury bills	14 p.c.
Corporate bonds	46 " "
Mortgages	10 " "
Common stocks	40 " "

Following is a 10 year record of this fund:

	<u>1960</u>	<u>1965</u>	<u>1969</u>	<u>1970</u>
Total assets	\$211,325	\$228,858	\$239,598	\$236,929
Principal (net)	200,365	211,449	226,330	216,269
Reserve for Losses	7,895	15,276	15,836	15,836
Net Income	8,660	8,343	10,752	11,613
Principal paid National	4,405	5,055	5,387	5,637
Received from National	6,830	5,292	6,876	* 1,812
Life Subscriptions	608	882	1,149	* 304

* \$4,074 or 679 subscriptions due Trustees from General Fund increasing totals to \$5,886 and 983.

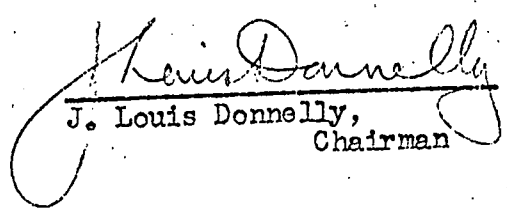
During the past year, with the consent of the Grand Council, the Trustees authorized the United States Trust Company to supervise all investments. A number of portfolio changes were made in December, 1969, with all common stock holdings but two eliminated. Six bond issues were sold. On these transactions there was a capital loss of \$6,616 in bonds and again of \$380 in stocks. This month the fund purchased 150 shares of Johnson & Johnson, 10 additional International Business Machines and 100 Xerox. Necessary funds came from part of the United States Treasury bills which matured this month.

Three Trustees, Leicester W. Fisher, Lyle L. Shepard and Miles F. York resigned during the past year following commendable service. In view of our changed investment status we believe we can now operate better with the minimum requirement of three Trustees and there have been no replacements. Brothers Paul L. Davies and Russell M. Hoverman have been most helpful as Trustees.

There are two questions we would like to have clarified by the Grand Council:

- 1) The status, present and future, of Life Subscriptions to the Tomahawk Fund?
- 2) Our position under the Tax Reform Act of 1969?

Respectfully submitted,


J. Louis Donnelly,
Chairman

August 17, 1970

EXHIBIT C

Grand Council Minutes - August 25,26, 1970

Item 124 B

The following are recipients of Scholarship grants or awards of the Memorial Fund Trustees from January 1, 1970, - August 26, 1970.

Individuals

Norman F. Berkley, Missouri Valley
David A. Castanan, Tulane
Robert B. Cockrum, Indiana University
Lynn Fruth, University of Toledo
George H. Koether, III, Wake Forest
Joseph Kulik, Jr., Purdue
Sidney J. Morgan, Presbyterian
Douglas R. Munro, Oklahoma
William J. Powell, Stevens
Terry Rugg, Baldwin-Wallace
Michael Sardinsky, Slippery Rock

Chapters

Bethany College
University of Connecticut
Illinois Institute of Technology
Lehigh University
Loyola University
Morris Harvey College
Northern Michigan University
Ohio State University
Presbyterian College

Other

Interfraternity Institute - Indiana University - James Mulligan

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING

EXHIBIT D

Americana Hotel
Bal Harbour, Florida

EXECUTIVE SECRETARY'S REPORT

August 25, 1970

The two Grand Council meetings to be held this week in conjunction with the 125th Anniversary Convention offers to the Grand Council and your staff some very challenging questions; questions which the Convention must give careful thought to and action on. Questions which the Grand Council must consider, give leadership to, and sage direction.

Your staff needs your expression for the future welfare of the Fraternity.

Some of these questions are certainly identified with the construction of the program of this Convention. The Grand Council and staff have played a part in the construction of the program and some of the questions will involve all of us who are deeply concerned with Alpha Sigma Phi and the Fraternity system.

Many of you have been associated with me for many years. You know that I have been and I am optimistic about our Fraternity and the Fraternity system. This optimism, perhaps at times, has been unrealistic. You know my weaknesses and my strength. You are aware of the Fraternity development and change from the old Grand Prudential Committee administrative control to the Grand Council of over 15, with an executive committee; to a Grand Council of 7.

You are aware of the past depression years, the closing and opening of Chapters during World War II, the effect of the Korean conflict, and now the Vietnam situation. You have witnessed Chapter housing closing for lack of financial assistance, office space which was sublet, to the acquiring of the Fraternity's own building. Then, the consolidations with three other Fraternities, provided by Grand Council leadership and I would hope the staff, employed by you.

We have been, now are, and will be, in a period of great challenge for Alpha Sigma Phi and the Fraternity system. This is not the time for defeatism, or lack of courage. It is a time for creative leadership on the part of the Grand Council and the staff.

What human institution today is not in conflict? - Government, local, county, state and national; institutions of higher education; the church and society in general. All of these are people problems, and people problems can be solved. Values must be sifted.

Well, here goes Ralph again! I may be in the "clouds" a bit of the time, but the optimism I have for the growth and development of the "Old Gal" is based on the leadership and dynamics from the Grand Council - - - because there are true values structured within the Fraternity. These values are expressed verbally in the Rituals. But more realistically - - - in you, other alumni. These Brothers, work individually, and generally in countless ways. At the time of pledging and initiation, undergraduates develop response not to words, (verbal expression of the Fraternity's values) but to people.

For this reason, I am optimistic about the Fraternity. It can change constructively to meet the needs of the time. We meet these

changes because the Fraternity is a human institution. We are bound together with common values and if met with awareness which will result in updated approach and appeal for the new men who will become Brothers, They, in turn, can produce leadership for their institutions with its many segments and to society in general.

The Grand Council must give study ~~to~~ the total operation of the Fraternity, including the staff. A complete analysis of policies and future direction is most vital at this time. I believe the total responsibility of the operation of the Fraternity under the direction of the Grand Council must rest in one person.

Some of my conclusions are:

1. Frustrations of men staff members on follow up, the creation of new ideas, the motivation of our volunteers bogs down because of lacklack of women staff members. At the present time, we have 4 full time and one part time girl in the office. These girls do yeomen work, are loyal and efficient. We are understaffed in the office to meet the demands expected.
2. The Fraternity is not large enough to have specialists on the secretariat level. This includes all the men employees. Delegation of responsibilities, and assignments based upon talent, interest and enthusiasm are important, of course, but because of the nature of the operation, there are times when overlapping of the needs necessitates each individual's wearing several hats.
3. All the men of the staff should be in the field, as much as possible. The time in the field should be governed by the territory to be covered and the job to be done. I am not suggesting that the primary object of the particular assignment be overlooked but let's be loose enough to be able to economically and constructively cover the total picture.

August 25, 1970

The Grand Council may wish to interview the various members of the staff.

Long ago I learned that I could not belall things to all people.
There have been times when I have not delegated responsibility.
Reasons for this were not selfishness or a desire to hold authority.
More to the point, it was due to the inadequacies of staff. It is
important to receive constructive criticism in specific areas.

Office Building

A real estate agent has contacted me relative to the sale of the office building. A more speficic proposal may be made while we are here in Miami.

The Grand Council has approved, in general, the upgrading of the officerinterior as well as the exterior. Very little has been done for a number of reasons. I do not know if Brother Madison has mentioned in his report the work which has been done this summer.

Jim Hammond has made remarkable order in the basement which for many years has been chaotic. Jim has also initiated a "paint brigade" and started by painting all the ceilings and the hall of the office with assistance from Jim Mulligan. With a few more hands, the two front offices have been painted. This has created a lot of spirit within the office staff. This project and others could go forward if we had some funds allocated - but we have no funds in the General Fund. Consideration of a rental item in the budget should be made, which would include taxes, insurance, maintenance, replacement, etc.

May I get more specific in a number of items which need your attention and decision.

FinancesAlumni solicitation for the General Fund and the Memorial Fund:

At the January, 1970 meeting of the Grand Council, you approved a solicitation for alumni contributions in March, May and October of this year. The October solicitation was to be made for the General Fund and the Memorial Fund.

It was suggested that in increasing the amount from \$5 to \$10, we might be losing 25% participation. It was also suggested that we might net \$7,000.00 or \$8,000.00. It was felt that an alumni solicitation in March and May might produce \$7,000.00. These were the actual results:

1236 Brothers contributed	\$12,132.08
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21% less than the Fall of '69

Gross cost of the solicitation and the alumni program for which there is no money budgeted	2,876.31
--------------------------------------------------------------------------------------------------	----------

Net Proceeds	<u>\$ 9,255.77</u> X
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During the Fall, 1969 solicitation, 1550 alumni

contributed	\$ 9,589.75
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Gross Costs	<u>2,380.76</u>
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	<u>\$ 7,208.99</u>
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Recap: during the fiscal year, 1969-1970 - 2,786 alumni contributed \$21,721.83 - the cost of the total program was \$5,257.07 or a net of \$16,464.76 which is the largest amount ever contributed by the alumni to the general operation of the Fraternity in any given year.

Memorial Fund: The Trustees of the Memorial Fund have been most generous the past two years. They have granted over \$10,240.00 for educational purposes. A large segment of this was the underwriting of the 1969 Educational Conference at Purdue. However, one Chapter has received assistance and at least 16 Brothers have been given scholarships.

The hat of secretary to the Trustees and promotion manager is on my head. A program of solicitation this fall will be targeted into three groups:

1. General alumni solicitation for general fund and memorial fund.
2. Special solicitation to alumni who have responded to date to the general alumni program.
3. Special contact to a special list of alumni.

"Clven Club" members are those who give \$100.00 in any given year to the Memorial Fund. Life Trustees are those who give or subscribe to a \$1,000.00 gift.

This means that a minimum of \$5,000.00 to \$7,000.00 a year must be raised for the Memorial Fund.

A brochure will be completed for distribution at the time of the Fall solicitations.

Pledge Manuals: To speak of pledge manuals under "Finance" may seem unusual; however, for the past two years I have been closely related to this project.

In the Fall of 1969, "To Better the Man" was published. 1400 copies were printed at a cost of \$3,214.67. This also includes shipping to the chapters. The revenue from the sale of pledge manuals was

\$3,420.00, or a net of \$205.33 to the benefit of the Fraternity.

1140 copies were sold; 93 used for extension purposes and 28 given away to the Grand Council, Province Chiefs, committee members, and staff. The inventory was 139.

Records show that the following 20 chapters did not purchase a copy: - is there any correlations between some other operational problems these chapters may be having? -

Baldwin Wallace	Hartwick	Penn State
Buffalo	Ind. Tech.	Sacramento State
Coe	Marietta	Stanford
Connecticut	Massachusetts	Tufts
Cornell	Missouri Valley	Wagner
D & E	Ohio Northern	Wayne State
Findlay	Ohio Wesleyan	

The manual has been revised this summer. Samples are here. A two-year supply of 3,000 copies has been ordered. The unit cost is lower, and I hope the acceptance and the feed-back will be greater.

OBLIGATIONS TO A-S-P, TOMAHAWK FUND, AND RESERVE FUND

Consideration for a final budget for 1970-71 should include some item of debt reduction to the A-S-P Corporation, Tomahawk Fund and the Reserve Fund. Lack of cash flow to the General Fund has caused an indebtedness, as of June 30, 1970, to the A-S-P Fund of \$4,757.00; Tomahawk Fund, \$4,074.00; and the Reserve Fund of \$3,000.00.

The overall fiscal operation of the Fraternity is most critical. The Grand Council must come to grips with this and make some specific recommendations to the Finance Committee of this Convention (three of whom are Grand Council members: Brothers Glos, Mason and Miller.)

Consideration must be given to the income from the Reserve Fund being transferred to the General Fund for operations, or to the Memorial Fund for scholarship purposes.

The Grand Council might consider selling the office building to the Memorial Fund.

CONSTITUTIONAL CHANGES

I believe the Grand Council should give its opinion to the Law Committee which will be considering Constitution and By-Law changes at the Convention. How should the three undergraduate advisers to the Grand Council be recognized? Should the budget include their expenses to Grand Council meetings? These are only two of many questions which might be raised.

Should Chapter Alumni Associations or Corporations have voting representatives at Convention? Other questions are extension, structuring the "little sisters' program", and provision for resignations from the Fraternity.

STUDENT UNREST

Is it important that the Fraternity make some statement on student unrest? Do you desire some Convention Committee to give this consideration?

In conclusion, the picture, to say the least, is grim; however, not impossible.

August 25, 1970

~~I have no more problems than other Fraternities.~~
We face no more problems than other Fraternities. I believe we
are capable of solving ours.

Ralph F. Burns
Executive Secretary

rfb/d

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING

Saturday, August 29, 1970
Americana Hotel
Bal Harbour, Florida

1. MEETING CALLED TO ORDER:

Grand Senior President Miller called the meeting to order at 1:15 p.m.,
Saturday, August 29, 1970.

2. ATTENDANCE:

Members present: R. A. Allen, J. L. Blackburn, R. E. Miller and
G. B. Trubow. Also present: Province Chiefs R. Gibbs and R. Detjen;
Executive Secretary Burns, Administrative Secretary Madison, and Field
Representatives Mulligan and Hammond. Undergraduate Advisors in attend-
ance were: Dave Rapier, Washington; Steve Voss, Eastern Michigan; Ron
Ort, Missouri Valley; alternate Bill Cox, Illinois Tech.

3. NEW GRAND COUNCIL MEMBERS:

Election at the Convention to fill vacancies resulted in the following
men as Officers and members of the Grand Council:

Grand Senior President	Robert E. Miller
Grand Junior President	George B. Trubow
Grand Secretary	Robert A. Allen
Grand Treasurer	W. Gardner Mason
Grand Marshal	George E. Lord
Grand Councilor	Alfred B. Wise
Immediate Past Grand Senior President	John L. Blackburn

4. IMPLEMENTATION OF CONVENTION RESOLUTIONS & ACTIONS:

Moved by Trubow and seconded that the Secretariat
distribute and implement the resolutions and actions
of the 1970 Convention. Carried. (Appended Exhibit A)

5. NATIONAL COMMITTEES:

Recommendations for chairmen of national committees were made
by the Grand Council as follows:

A. Nominations	John L. Blackburn
B. Alumni	Geoffrey Grimes
C. Awards	Patrick J. Bowen
D. Finance	W. Gardner Mason
	G. B. Trubow
	A. B. Wise
	Steve Voss
E. Housing	George Dinsmore
F. Instruction	George E. Lord
G. Law	C. Russell Kramer
H. Publications	William Klaban
I. Public Relations	Emil J. Reznik
J. Purposes & Objects	Richard Byrne
K. Scholarship	G. Alan Sternbergh
L. Extension	Robert A. Allen
M. Province Program Coordinator	G. B. Trubow

6. GRAND CHAPLAIN AND GRAND HISTORIAN:

Recommended also by the Grand Council were:

- | | |
|--------------------|-----------------------------------|
| A. Grand Chaplain | The Reverend Father Richard Byrne |
| B. Grand Historian | Dr. Frank J. Krebs |

7. 1971 EDUCATIONAL CONFERENCE:

The administrative secretary reported that he had corresponded with chapters at Illinois, Illinois Tech, Loyola, Indiana and Purdue, requesting bids for the 1971 Educational Conference. Purdue responded with a qualified bid. The administrative secretary was instructed to write Loyola, Illinois Tech and Baldwin-Wallace requesting bids.

Moved by Trubow and seconded that the Grand Council
authorize the Grand Senior President to select the 1971
Educational Conference site, possibly by mid-October.

Carried.

Grand Senior President Miller is requesting Brother Otto Sonder, Jr. to be the Director for the 1971 Educational Conference.

8. BANK RESOLUTION:

Moved by Trubow and seconded that the Secrétariat execute the
necessary bank authorization signature cards for the Fraternity's
checking, savings and safety deposit box accounts. Carried.

9. 1972 CONVENTION SITE COMMITTEE:

Grand Senior President Miller appointed G. B. Trubow, Ken Hudson, Bill Cox and Ed Madison to recommend a site for the 1972 Convention, possibly by December 15, 1970.

10. GRAND PROVINCE CHIEFS:

National Province Programs Coordinator Trubow reported all provinces were staffed with Province Chiefs with the exception of Province XI. Brothers Brenner and DeLuca are (to be requested) to serve as Assistant National Coordinators.

11. JUNIOR COLLEGE FRATERNITY COMMITTEE:

Grand Senior President Miller appointed Brothers Blackburn, Detjen, Rapier and Mulligan to investigate the possibilities of establishing a Junior College Fraternity and to report to the Grand Council at its next meeting.

12. CO-ED HOUSING AND MEMBERSHIP:

A discussion ensued on this subject. Grand Senior President and undergraduate advisors will investigate and report to the Grand Council at one of its future meetings.

13. 1970 NIC MEETING DELEGATE:

Grand Senior President Miller appointed Past Grand Senior President Blackburn as Delegate to the 1970 NIC meeting.

14. ELECTION OF DELTA BETA XI - CLASS OF 1970:

Moved by Allen and seconded the following be elected to

Delta Beta Xi - Class of 1970. Carried.

Ralph Wilbur Anderson, Iowa State '32

William Robert Coyle Britton, American '61

Louis DeLuca, Wagner '58

Robert J. Freund, Illinois Tech '44

Robert Hunder, Washington '28

Richard Sanders, Missouri Valley '62

John Sawyer, Washington '47

G. Alan Sternbergh, Westminster '48

Paul Spear, Marietta '64

Kenneth Wenk, Eastern Michigan '66

15. APPROVAL OF 1970-71 GENERAL FUND BUDGET:

Moved by Allen and seconded that the Grand Council approve
the 1970-71 General Fund Budget. Carried. (appended Exhibit B)

16. APPROVAL OF GRAND COUNCIL AND 1970 CONVENTION EXPENSES:

Moved by Mason and seconded that the expenses of the Grand
Council meetings immediately prior to the 1970 Convention and
the present meeting, and the expenses of the 1970 Convention
be approved and paid. Carried.

Pursuant to the order of the Chair, the Grand Council meeting
was adjourned at 4:30 p.m. Saturday, August 29, 1970.

Respectfully submitted,

~~George B. Trubow~~

Robert A. Allen

RESOLUTIONS

Resolutions presented by the Law Committee and passed by the 1970 Convention of Alpha Sigma Phi Fraternity.

Little Sister Groups

Whereas, Article II, Section 6, of the Constitution of Alpha Sigma Phi Fraternity specifically prohibits honorary and associate memberships in the Fraternity, and

Whereas, The 1970 Convention body recognizes that many chapters have organized and adopted "Little Sister Groups" or Co-ed auxiliary groups, and

Whereas, the delegates convened realize that organization and affiliation of Co-ed auxiliary groups is a practice both desirable and delightful, and

Whereas, the 1970 Convention desires to convey some formal recognition to Co-ed auxiliary organizations not inconsistent with Article II, Section 6, of the Constitution of Alpha Sigma Phi Fraternity, and

Now therefore be it resolved, that "Little Sister" or Co-ed auxiliary organizations be and hereby are recognized as affiliates of Alpha Sigma Phi Fraternity without official status, and

Be it further resolved, that any Alpha Sigma Phi Chapter desiring to organize and/or affiliate with such a Co-ed auxiliary group be and hereby is authorized to identify such groups with limited use of Fraternity insignia, excluding and excepting from such use of Alpha Sigma Phi insignia the Alpha Sigma Phi crest, the Alpha Sigma Phi seal, and the Alpha Sigma Phi shield.

Be it resolved that, this convention authorize the adoption of a little sister insignia for use by all Chapters.

Annual Meetings

Be it resolved that the Grand Council declare the non-convention year educational conference to be an annual meeting and the delegates convened at such meeting shall have full legislative authority for matters of the Fraternity, save and except amendments to the Constitution and By-Laws.

Alumni House Corporation

Be it resolved that, the 1970 Convention delegates instruct the Grand Council to invite each Alumni House Corporation for each respective Chapter to apply for status as an Alumni Council as provided in Article IV of the Constitution.

Extension Chairman

Be it resolved, that the 1970 Convention delegates instruct the Grand Council to amend the Ritual to include the Extension Chairman as an elected office in Chapter Government.

Grand Council Advisors

Be it resolved that, an Undergraduate Advisory Committee to the Grand Council be created and that the members of such committee be elected from the undergraduate members of the Fraternity at large and to serve for one year. Qualification for membership on such committee shall be as follows, to wit: 1.) Each candidate shall have at least one year of college to be completed, 2.) Each candidate shall stand on his own merits, 3.) The committee shall consist of three (3) undergraduate members of the Fraternity, with at least one alternate to serve upon a vacancy on the committee or upon request of the Grand Council.

Be it further resolved that, the 1971 Educational Conference be delegated and have the authority to elect members of the Undergraduate Advisory Committee to the Grand Council for 1971-72.

Resolutions submitted by the Resolutions Committee and passed by the 1970 National Convention Delegates, August 28, 1970. (unanimously)

Whereas, in a time of turmoil on college campuses across the country, the men of Alpha Sigma Phi Fraternity, in convention here assembled, realize the necessity of making their position known regarding the problems that face us today,

Now therefore be it resolved that this convention firmly endorses and adopts as its official position the statement made by the Grand Council on June 21, 1969: "Alpha Sigma Phi, recognizing that reform and innovation are absolutely essential for higher education to survive the challenges of modern society, firmly denounces the use of violence as a means of resolving disputes, whether the technique is employed by students, faculty or administrators. The Grand Council urges all Chapters of the Fraternity to exert dynamic leadership to encourage academic reform through rational and peaceful means."

Be it further resolved that the Secretariat distribute notice of our position to all chapters and institutions where Alpha Sigma Phi is represented.

Whereas the Reverend Emmett Gribbin, Jr., Great Grandson of the Founder, Louis Manigault, and Brother Joseph B. Lanterman, alumnus of the University of Illinois, and Chairman of Amsted Industries, have given of their time to address the Convention and inspire its delegates,

Now therefore, be it resolved that this 125th Anniversary Convention of Alpha Sigma Phi express its thanks and appreciation for sharing with us their wisdom and experience.

Whereas the Directors of the A-S-P Corporation: Herbert L. Dunham, Michigan, Chairman; W. Gardner Mason, Michigan, Secretary-Treasurer; Aloys F. Herman, Pennsylvania; John M. Heaphy, Michigan; John E. Mellen, Ohio Wesleyan; C. Russell Kramer, Rutgers; Members of the Tomahawk Trustees: J. Louis Donnelly, Middlebury, Chairman; Russell M. Hoverman, Pennsylvania, Secretary-Treasurer; Paul L. Davies, California; and Members of the Memorial Fund: Paul J. Cupp, Pennsylvania, Chairman; Raymond E. Clos, Illinois; and John L. Blackburn, Missouri Valley have given of their time and energies in the effective management of their responsibilities,

Be it resolved that this convention here assembled express to these Brothers our heartfelt thanks and gratitude for the benefit of their wisdom and advice in the handling of these areas of Alpha Sigma Phi.

Whereas Brothers Leicester W. Fisher, Lyle L. Shepard, and Miles F. York have resigned during the past year as Trustees of the Tomahawk Fund, following years of commendable service,

Be it resolved that the Men of Alpha Sigma Phi, in convention here assembled, express their heartfelt gratitude to these Brothers for the benefit of their wisdom and counsel over the years they have served the Fraternity.

Whereas Brother W. R. "Augie" Augustine, California '22, has given unstintedly of his time and energies to Alpha Sigma Phi as a Member of the Grand Council and as Grand Marshal for the past eight years,

Now, therefore, be it resolved that this convention express to this Brother our appreciation for his long and faithful service to the "Old Gal" with the hope that he will continue to make his talents and counsel available when called upon.

Whereas Brother John L. Blackburn, Missouri Valley '49, has faithfully served Alpha Sigma Phi as its Grand Senior President for the past two years with great honor and distinction,

Now, therefore be it resolved that the 1970 Convention express to him its deep appreciation for his strong leadership, perception, wisdom and counsel with respect to the handling of the affairs of Alpha Sigma Phi during his term of office.

Whereas Brother Raymond E. Glos, Illinois '22, has given unstintedly of his time, energies, and counsel to Alpha Sigma Phi as a member of the Grand Council for the past ten years, serving as the Immediate Past Grand Senior President for the past two years,

Now, therefore, be it resolved that this Convention express to him, our deep appreciation for his long and faithful service, with the hope that he will continue to make his talents and counsel available to the Fraternity in the years to come.

Whereas Brother Jim Hammond has worked tirelessly in establishing displays depicting the rich history of Alpha Sigma Phi,

Be it resolved that Brother Hammond be commended for his work in making us more aware of our rich traditions, and

Whereas the Members of the Ritual Committee, under the direction of Brother Jim Hammond, have given of their time to exemplify our beloved Rituals,

Be it further resolved that the members of the Committee be commended for their hard work in this area during the Convention.

MEMORIAL MINUTES

Whereas the late Brother Ralph G. Starke, Cornell '18, had served the Brotherhood of Alpha Sigma Phi for many years, particularly in his position as a Member of the Tomahawk Trustees,

Now, therefore, be it resolved there be recorded upon the minutes of this Convention, the appreciation of the Fraternity for his great work; and its heartfelt sense of loss upon his passing into the Omega Chapter, and

Be it further resolved that a copy of this Memoriam be sent to his family as a humble expression of sympathy in its bereavement.

Whereas the late Brother H. Walter Graves, initiated by Omicron Chapter, had served the Brotherhood of Alpha Sigma Phi as a Member of the Grand Council and, for many years, as a Member of the University of Pennsylvania Chapter House Corporation,

Now, therefore, be it resolved there be recorded upon the Minutes of this Convention, the appreciation of the Fraternity for his great work; and its heartfelt sense of loss upon his passing into the Omega Chapter, and

Be it further resolved that a copy of this Memoriam be sent to his family in its bereavement as a humble expression of sympathy.

Be it resolved that the Brothers, in Convention here assembled, stand in a moment of reverent silence, in honor and respect, for all Brothers who have entered upon the Roles of Omega Chapter since the last biennial Convention of Alpha Sigma Phi.

ALPHA SIGMA PHI FRATERNITY, INC.

EXHIBIT B

Approved Grand Council Budget

General Fund
1970-71

INCOME

1.	Initiation Fees (1000 @ \$54)	\$ 54,000.00
2.	Pledge fees (1200 @ \$25)	30,000.00
3.	Alumni contributions (net)	10,000.00
4.	Insignia sales and service	8,500.00
5.	Tomahawk trustees	15,500.00
6.	Publications (1200 @ \$3)	3,600.00
7.	Chapter convention fee (60 @ \$25)	1,500.00
8.	Sale of merchandise (net)	500.00
9.	Interest earned	200.00
10.	Miscellaneous income	300.00
11.	Building income	550.00
12.	Total	<u>\$124,650.00</u>

EXPENSES

13.	Salaries (4 men, 4 women, 1 part time)	\$ 57,000.00
14.	Utilities	650.00
15.	Building Maintenance & taxes	1,800.00
16.	Telephone	3,200.00
17.	Postage	2,200.00
18.	Stationery & office	4,500.00
19.	Auto expense	1,600.00
20.	Unemployment compensation	150.00
21.	Audit & Legal	600.00
22.	Insurance	2,400.00
23.	Social security tax	2,000.00
24.	Miscellaneous expense	1,000.00
25.	Tomahawk publication	15,000.00
26.	Visitation	6,000.00
27.	Conference	2,000.00
28.	Extension	5,000.00
29.	Interfraternity & NIC	2,500.00
30.	Committee	600.00
31.	Province programs	2,000.00
32.	Depreciation	2,000.00
33.	Convention	2,500.00
34.	Employees health insurance	1,000.00
35.	Insignia purchase	8,500.00
36.	Publications	1,800.00
37.	Doubtful accounts	500.00
38.	Office equipment & furnishings	500.00
39.	Total	<u>\$127,000.00</u>
40.		<u>(2,350.00)</u>
		<u>\$124,650.00</u>