

ALPHA SIGMA PHI FRATERNITY

MINUTES
GRAND COUNCIL MEETING

January 21, 22, 23, 1971

Marriott Motor Inn
Columbus, Ohio

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MINUTES

of

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January 21, 22, 23, 1971

17. Meeting Called to Order:

The meeting was called to order at 11:45 p.m., Thursday, January 21, 1971. Grand Senior President Miller presiding.

18. Attendance:

Members present were: R. A. Allen, G. E. Lord, W. G. Mason, R. E. Miller, G. B. Trubow, A. B. Wise, and Undergraduate Adviser Bill Cox. Also present: Ralph Burns, Jim Hammond and Jim Mulligan. Absent were: Past Grand Senior President Blackburn and Ron Ort, Dave Rapier and Steve Voss, Undergraduate Advisers to the Grand Council.

19. Approval of Minutes:

Moved by Mason, seconded by Lord, that the minutes of the
Grand Council Meetings of August 25, 26, and August 29,
1970 be approved. Carried.

20. Approval of Proceedings by Mail:

Moved by Mason, seconded by Lord, that Mail Votes, numbers
104, 105 and 106, said ballots having been approved by the
Grand Council, be recorded. Carried.

#104 Approval of Alpha Lambda Sigma Fraternity, Tarkio College, as the Delta Gamma Chapter.

#105 Approval of installation of the Alpha Sigma Phi Colony, Slippery Rock State College, as Delta Delta Chapter.

#106 Approval of Theta Sigma Fraternity, University of Bridgeport, as Theta Sigma Chapter.

21. Written Reports Distributed Prior to Meeting:

Moved by Lord, seconded by Allen, that Minutes of the 1970

Convention, with accompanying exhibits, held at Bal Harbour,

Florida, August 26-29, 1970 be approved. Carried.

RECESS

THE CHAIR RECESSED THE GRAND COUNCIL
AT 12:30 A.M. TO RECONVENE AT 8:30 A.M.,
JANUARY 22, 1971.

22. National Interfraternity Conference:

John Blackburn and Dave Rapier were delegates to the National Interfraternity Conference meeting. In light of their absence, Ralph Burns reported on the decision of the NIC meeting to permit member fraternities to place Chapters at accredited Junior Colleges.

Ralph reported also that Delta Upsilon has resigned from the NIC, citing that the NIC program was incompatible and irrelevant to today's fraternity needs.

23. Fraternity Executives Association:

Ralph Burns reported that the name of the "College Fraternity Secretaries Association" has been changed to the "Fraternity Executives Association."

24. Executive Secretary Burns' Report (appended Exhibit A).

25. Field Representative Mulligan's Report (appended Exhibit B).

26. Field Representative Hammond's Report (appended Exhibit C).

Moved by Allen, seconded by Trubow, that the reports of the

Secretariat, Items #24, 25, and 26, be accepted by the

Grand Council. Carried.

RECESS

AT 9:45 A.M., THE GRAND COUNCIL DIVIDED INTO COMMITTEES TO DISCUSS CONCERNS OF FINANCES AND PROBLEM CHAPTERS. THE CHAIR ORDERED THE GRAND COUNCIL TO RECONVENE AT 11:45 A.M. TO HEAR COMMITTEE REPORTS.

27. Problem Chapters: Members of this Committee were: Allen, Chairman; Lord; Miller; Hammond and Mulligan. The Report of the Problem Chapters Committee was presented by Chairman Robert Allen. The following recommendations were made:

- A. Suspension of Charters: Suspension of Charters at the following schools: University of Alabama, University of Connecticut, Tufts University, Sacramento State, the State University of New York at Buffalo; the operations of these chapters be suspended at the above schools until such time as reactivation is possible.
- B. Chapters to be Visited: The Grand Council requested the Executive Secretary to schedule visitations to the following campuses: University of Cincinnati, Indiana Tech, Marshall University, Penn State, University of Massachusetts, Wake Forest, Northern Michigan, Slippery Rock State College, Tarkio College and the University of Bridgeport. The latter three will be follow-up visits.

Special attention was given to the following:

Indiana University. It was recommended that the Executive Secretary visit Indiana University Chapter to help the undergraduates and alumni on the required and obligated housing program. (Executive Secretary visited 1/3 and 2/1/71).

Loyola and Illinois Tech. It was recommended that Grand Junior President Trubow visit these Chapters in the near future (February or March). It was felt the Grand Junior President's rapport with Loyola and IIT is at an optimum level.

American University. It was recommended that the Executive Secretary investigate alumni relations at American and give assistance to straightening out matters of communication.

Cornell University. George B. Trubow plans to visit Cornell on February 13 and 14 to discuss communications between the Fraternity Headquarters and the Chapter on finances.

- C. Province Chiefs and Grand Chapter Advisers: The Committee recommends that the Grand Council influence the Province Chiefs and Grand Chapters Advisers to work more closely with these problem chapters.

Moved by Wise, seconded by Lord, to receive and approve the recommendations in the Report on Problem Chapters. Carried.

28. Finance Committee: Members of this Committee are Mason, Chairman; Miller; Trubow; Wise and Burns. Chairman Mason presented the Finance Committee's Report as follows:

- A. Budget - General Fund: The budget has been adjusted. It is hoped that the fiscal operation ending June 30, 1971 will be in balance. This does not include indebtedness which has already been incurred.

- B. Bank Resolutions - General Fund:

Moved by Mason, seconded by Trubow, that the Executive Secretary be instructed to proceed with the execution of a bank resolution and signature cards which would be necessary due to Brother Madison's resignation. Carried.

- C. Reserve Fund:

Moved by Allen, seconded by Trubow, that an administrative committee, consisting of Al Wise, Gard Mason, and Ralph Burns, be formed to administer the Reserve Fund; subject to review and approval by the Grand Council. Carried.

- D. Tomahawk Fund:

Moved by Mason, seconded by Lord, that the Grand Council, upon recommendation of the Tomahawk Trustees, approve the following terms of the Tomahawk Trustees: Paul L. Davies, 1971; J. Louis Donnelly, 1972; and

Russell M. Hoverman, 1973; with the acknowledg-
ment that Brother Hoverman would serve as Chair-
man of the Trustees, effective January 1, 1971. Carried.

The Tomahawk Funds are in the name of Alpha Sigma Phi Fraternity, Inc.. Upon recommendation of Tomahawk Trustee Chairman Hoverman, the following motion was presented:

Moved by Mason, seconded by Allen, that the Executive
Secretary execute bank resolutions which would permit
any two of the following to sign checks for the Tomahawk
Fund: Paul L. Davies, J. Louis Donnelly, Russell M.
Hoverman, Alfred B. Wise, and Ralph F. Burns.

- E. A-S-P Corporation: W. Gardner Mason, Secretary-Treasurer of the A-S-P Corporation, reported the Corporation had no income from initiations since January 1, 1970 because of the serious financial condition of the General Fund. Report of the Corporation is appended, Exhibit D.

Zeta Bond - current interest being paid on this investment of the A-S-P Corporation. It was suggested a letter be sent to Zeta alumni asking them to give their bonds to the Memorial Fund and take a tax deduction.

American - the Grand Council issued a directive requiring an audit no later than March 1 of the funds of the American Chapter House Corporation.

Moved by Mason, seconded by Allen, to have this
directive sent as soon as possible. Carried.

Milton - a reminder letter is to be sent to the Milton Chapter concerning A-S-P payments. This is their first delinquent payment.

Moved by Lord, seconded by Wise, to receive the
A-S-P Corporation report. Carried.

- F. Memorial Fund: The Executive Secretary reported to the Grand

Council that the Treasury Department, Internal Revenue Service, in a memorandum dated December 24, 1970, stated: "Based on the information you recently submitted, we have classified you as an organization that is not a private foundation as defined in section 509 (a) of the Internal Revenue Code.

RECESS

AT 1:30 P. M., THE GRAND COUNCIL DIVIDED INTO COMMITTEES TO DISCUSS CONCERNS OF EXTENSION, PROVINCES, MATTERS RELATING TO THE 125th YEAR OF THE FRATERNITY, 1971 EDUCATIONAL CONFERENCE AND THE FUTURE DEVELOPMENT OF THE FRATERNITY. THE CHAIR ORDERED THE GRAND COUNCIL TO RECONVENE AT 3:00 P. M. TO HEAR COMMITTEE REPORTS.

29. 125th Year - Educational Conference - Future: Members of this Committee were: Lord, Chairman; Miller; Wise; Cox; Burns and Hammond. Chairman George Lord presented the following report:

- A. 1971 Educational Conference. This Conference will be held at Purdue University, August 25-28, 1971. Dr. Otto Sonder, Jr. will be Director of the Conference. The Grand Council recommended more assistance be given to Otto for implementation of the program and planning of the Conference. Questions for consideration and discussion at the Conference run as follows: (1) Need to re-establish our continuing ideals; (2) How do we develop our roles? (3) How do we change our image? (4) Need to combine the practical with the ideal.
- B. Alumni Councils. It was recommended that the Secretariat follow up on the convention resolution concerning the Alumni Corporations and Alumni Councils applying for membership as Chartered Alumni Councils. Membership fee is \$15. 00.
- C. Ritual. It was recommended that the following Chapters be challenged with the rewriting of the Rituals for presentation at the Educational Conference this summer: Atlantic Christian, Cornell, American, Stanford, Missouri Valley, and Washington.

Ritual Change - an addition was presented for acceptance by the Grand Council for inclusion in the ritual (pages 4 and 25) as the part of the "Extension Chairman." Report in the Fraternity Office Safe.

Moved by Allen, seconded by Trubow, that the Grand

Council accept the Ritual Changes as presented. Carried.

Moved by Trubow, seconded by Allen, that the Grand Council receive the report of this committee and approve the recommendations therein. Carried.

30. Extension - Provinces. Members of this Committee were: Allen, Chairman; Mason; Miller; Trubow; Cox and Mulligan. Chairman Robert Allen presented the report with the following recommendations.

Operation of Extension Program:

- A. Control. The differentiation between operation and policy matters should be understood. The Executive Secretary will maintain directly the operational program.
- B. Policy: Policy matters should be under the direction of the National Extension Chairman and processed through the Fraternity Office.

In reference to number 6 of our current extension policies, it is recommended we exclude the National Province Program Coordinator in the decision-making process of our requirements for chartering. It was felt the number of people involved in decision-making should be kept to a minimum.

- C. Priorities: Prior to the beginning of each school year, a list of current colonies and associate chapters, plus a list of active extension contacts be drawn up, and only those schools make up the extension program for the year. The only exceptions to this would be definite commitments offered from strong locals at favorable schools. We need to set our targets and zero in on them. This should result in greater efficiency of operation.
- D. Costs: That the following fees be added to the cost sheet in the extension procedures manual and the extension brochure:

Individual Fees: A charge of \$3.00 per man for the manual "To Better The Man" needs to be realized as part of the orientation program.

Group Costs: In addition to the charter fee of \$100, an installation fee of \$500. This amount will be required through the initiation of a sinking fund. At the beginning of the orientation program, this fee would be set aside to pay for paraphernalia plus assistance with the expenses incurred by the chapter for the installation weekend. The installation and charter fees to be due a minimum of 30 days before chartering.

- E. Procedures: A few common denominators be established as determinants prior to the induction of a group for associate chapter or colony status: An active alumnus adviser; membership of 30; tentative time table - testing, implementation, initiation and installation - decision to be made from discussion with representatives of the extension committee, the alumnus adviser, test administrator and the new group.

It has been suggested that each new group assess its members by setting up an appropriate monthly fee to be assured of having the full \$75 per man before the completion of the testing program.

Test Administrator - a responsible person to set up and implement the testing program.

- F. Junior College Affiliation. At the Grand Council meeting following 1970 Convention, a committee was appointed to investigate the possibility of a program of junior college chapters or an affiliate fraternal organization of junior colleges.

At the December 7, 1970 National Interfraternity Conference meetings, action was taken allowing the member fraternities to place chapters in junior colleges properly accredited as two-year and four-year institutions.

Recognizing the fact that junior and community colleges are growing at the rate of one per week and also recognizing the potential of the junior college system as a feeder to the present system of Alpha Sigma Phi Chapters as well as the potential additional finances, the Extension Committee of the Grand Council here assembled recommends the following decisions be given consideration by the Grand Council for immediate acceptance:

- (1) Since full chapter status to a junior college could not be justified costwise, programwise, or to our current active chapters, it was decided that a program of affiliation be initiated at the junior college level, with a pilot program to begin in Michigan with a local federation of Phi Sigma Beta Chapters. A pilot program to be initiated as soon as possible.
- (2) That the name of the Junior College Society be the "Phi Sigma Alpha Society". Consideration is to be given to utilizing parts of the Phi Sigma Beta crest, pin, insignia, etc, with the details to be worked out with Phi Sigma Beta during the orientation of the pilot program.

- (3) Ritual - this also is to be worked out under our supervision with the Phi Sigma Beta group.
- (4) Orientation - It is further recommended that we establish guidelines for an orientation program with associate membership, as differentiated from the pledge program on senior college campuses. Guidelines to determine length, basic goals and operations of said program.
- (5) Member relationships to Alpha Sigma Phi - it is suggested, concerning a member of Phi Sigma Alpha Junior College Society transferring to a senior campus and requesting membership in Alpha Sigma Phi, that upon acceptance, he need take only a final test and be inducted through the initiation ceremony. There will be no need for the pledge or orientation program since this experience was gained through junior college affiliation.
- (6) Administrative Relationship:

Executive Council - Phi Sigma Alpha Society shall have its own executive council made up of the presidents of each chapter. Meeting time and frequency yet to be determined. Current powers to act analagous to a province structure with a province executive council. Potential power to act as an executive board once they start to grow as a national fraternity.

Service - ~~Provided~~ from this office - a full-time staff man, and a full-time secretary. Four to six visits per year, either from national organization or province organization.

Resource Material - to be provided concerning operational programs. Pledge Manual - the Alpha Sigma Phi manual to be used initially until such time as the pilot program proves successful. A Newsletter to be written by the member chapters, edited and printed through our office, will be provided at a separate charge. Refinement and furthering of the above services will be forthcoming upon a successful completion of a pilot program.

Fee Structure - It is recommended that \$20 per man be the initiation charge for charter members; upon chartering the Phi Sigma Alpha Society would charge any new members initiated into the group \$40.00. Both the \$40 fee and the \$20.00 fee are one-time payments. A pledge manual payment is to remain the same. All other fees are to be determined; i. e., charter fee, installation fee, etc.

- (7) It is further recommended that should the presentation of January 30 to the Phi Sigma Beta Executive Council prove successful, Field Representative Mulligan contact the administration of the different campuses where Phi Sigma Beta is located to introduce the program and its objectives to a junior college campus. We need to realize that the administrators backing such a program would help us tremendously.

31. Provinces:

- A. It was recommended that George Trubow send a memo to Lou DeLuca concerning his acceptance of the position of Assistant National Province Program Coordinator.
- B. Chapter Membership Norms: The Extension Committee initiate a study concerning the normative number of members for a chapter to remain functional on a given campus. It was decided the standard necessary for successful operation varies from campus to campus and that every situation would have to be studied individually.
- C. New Chapters: It was recommended that we give closer follow up concentration to our new chapters for at least two years after installation.

Moved by Trubow, seconded by Wise, that the
above recommendations, Items 30 and 31, be
accepted by the Grand Council. Carried.

RECESS

THE CHAIR RECESSED THE GRAND COUNCIL
AT 5:30 P.M., FRIDAY, JANUARY 22, 1971
TO BE RECONVENED AT 8:45 A.M., SATURDAY,
JANUARY 23, 1971.

* * * * *

THE GRAND COUNCIL MET IN EXECUTIVE
SESSION FRIDAY EVENING, JANUARY 22, 1971,
BEGINNING AT 7:00 P.M.

32. Executive Session of Grand Council:

Note: Original Minutes, written by Grand Secretary Robert A. Allen, are in the Fraternity Office safe. Items referring to salary adjustments have been deleted.

- A. Office Procedures Study: Grand Council has asked Brother Mason to appoint a Brother to study office procedures and make a report to Grand Council of same. Expenses not to exceed \$300.00.

- B. Davis & Elkins Mortgage Guarantee:

Moved by Mason, seconded by Wise, that the Grand Council guarantee first mortgage on the house at D & E, as recommended by the Finance Committee. Carried.

- C. National Headquarters' Purchase: Discussion concerning purchase of the National Headquarters by Alpha Sigma Phi Memorial Fund and leased back to the Fraternity. No action taken.

- D. Reserve Fund Interest:

Moved by Mason, seconded by Wise, that interest of Reserve Fund be diverted to General Fund for balance of this fiscal year, ending July 1, 1971. Carried.

- E. Recommendations of Executive Secretary: The Grand Council answered recommendations of the executive secretary as follows:

- (1) The Grand Council take action regarding the resignation of Brother Edward J. Madison as Administrative Secretary of the Fraternity; that a formal announcement be released to all interested parties. Answer: Brother Madison has accepted another position, effective February 26, 1971.

Below is a memorandum released by Grand Senior President Miller February 2:

"This is to announce the resignation of Mr. Edward J. Madison as administrative secretary and editor of The Tomahawk Alpha Sigma Phi Fraternity. Mr. Madison has served in this capacity since 1966, and has made substantial contributions in the area of administrative procedures for the Fraternity.

Brother Madison has accepted a position as Loan Officer for the Citizens Federal Savings and Loan Association of Delaware.

On behalf of the Grand Council, I would like to express gratitude for his service during these past years and to wish him well as he assumes his new duties. "

- (2) The Executive Secretary expects to assume the duties assigned to him under Article IX of the By-Laws. Answer: Yes, definitely.
- (3) That all staff members, both male and female, who might receive a specific assignment from the Grand Council, will be responsible to the Executive Secretary. Answer: Yes, definitely.
- (4) Ralph F. Burns will assume the editorship of The Tomahawk. Answer: Yes.
- (5) It was understood that all male members of the staff will be expected to travel. Answer: Yes.
- (6) The Grand Council give serious consideration to the replacement and retirement of the executive secretary. Answer: No action contemplated in the near future.
- (7) In connection with the possible retirement of the executive secretary, a detailed study be made with regard to the time and age retirement plan of the present executive secretary. Answer: Present action only with respect to Al Wise's discussion regarding salary or annuity. See memorandum in this regard in the Fraternity Office safe.
- (8) The Executive Secretary be instructed to seek a replacement for James Mulligan who will be leaving the staff in June, 1971. Answer: Yes.
- (9) The hiring of another full-time female secretary in the office. Answer: No.
- (10) Salary adjustments recommended to the Grand Council through the Finance Committee retroactive to July 1, 1970. Answer: Salary adjustments effective January 1, 1971.
- (11) Grand Council members who did not have specific responsibilities assigned by the By-Laws be requested to oversee specific areas of operation of the Fraternity. Answer: No definite action. Relates to office procedure study.

- (12) The next meeting of the Grand Council be held at the time of the Educational Conference, even though it might be a strain on their time and energy.

Answer: Yes.

- (13) Question asked of the Grand Council - if they have any further suggestions with regard to program for the annual meeting which will be a part of the Educational Conference at Purdue University, August, 1971.

Answer: No action.

- (14) Recognition of the January issue of "The Iota Sig", Cornell University Chapter. Answer: Resolution to recognize "The Iota Sig" for its contribution.

- (15) Two recommendations by the Long Range Planning Committee made in March, 1966 reviewed for the Grand Council:

- a. That the National Office should remain in Delaware for the near future but plans should be made to move it out of Delaware in ten years, which would be in 1976.
- b. Further, that the National Office should be moved to a place where it is easily accessible to first class air transportation and centrally located to all chapters.

Answer: The Long Range Planning Committee recommendations were discussed and the Grand Council felt the present Alpha Sigma Phi national headquarters' location was a good one, and that no change should be contemplated.

33. Undergraduate Advisers to Grand Council:

It was felt by the members of the Undergraduate Advisory Committee that both the Grand Council and the Convention, as a whole, did not provide them with enough concrete direction or guidelines concerning their objectives or responsibilities.

It was recommended they be invited to each winter meeting of the Grand Council so they too may reassess, through meeting together, their current operation.

It was further recommended that an article be written for the Tomahawk recognizing and setting up tentative guidelines for the Undergraduate Advisers; this article to be under the Grand Council's name.

The Grand Council recommends that Bill Cox, Alternate Undergraduate Adviser, draft an article for the Tomahawk entitled, "I attended a Grand Council meeting" to be prepared for the next issue of the magazine.

It was suggested also that publicity of what the Grand Council is doing - not only "why" but "what" they are doing - be strongly encouraged.

It was suggested that a summary of the Grand Council's decisions and recommendations be sent to the Chapters following Grand Council meetings.

34. Old Business:

1972 National Convention Recommendations: The Executive Secretary was instructed to follow up the decisions of the 1970 Convention. He was requested to study the recommendations of the Convention relative to the 1972 Convention, and to make a final report as to site to Grand Senior President Miller by March 15, 1971.

35. New Business:

A. Staff Responsibilities: The Grand Council requested the Executive Secretary to submit a job specification for each of the staff in the office, tentatively due in June. It was further suggested that each staff member write his own, to be edited by the executive secretary. A maximum of two pages is advised.

B. New Province Chief: The Grand Council approved the recommendation of George E. Lord that Michael J. Bender, Ohio Northern '59, of Lima, Ohio replace him as Chief of Province V.

C. Memorial Resolutions:

Moved by Trubow, seconded by Lord, that the
Grand Council approve the drafting of the
following resolutions, over their name: an
expression of sympathy of the entrance into
Omega Chapter of Brothers Parker Z. Bloser
and Harold H. Wilson. Carried.

D. Resolution of Appreciation:

Moved by Allen, seconded by Lord, that the Grand
Council approve the drafting of a resolution, over
their name, expressing appreciation for the tre-
mendous amount of research and effort put forth by
Robert J. Cabello, Eastern Michigan, concerning
Junior College affiliation, especially with Phi Sigma
Beta Fraternity of Michigan. Carried.

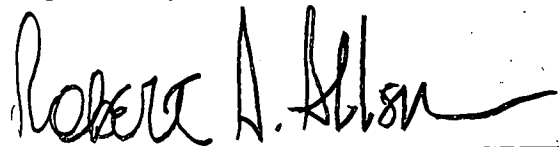
36. Expenses of Grand Council Meeting:

Moved by Mason, seconded by Allen, that the expenses
for the Grand Council meeting be approved. Carried.

ADJOURNMENT

PURSUANT TO THE ORDER OF THE
CHAIR, THE GRAND COUNCIL MEETING
WAS ADJOURNED AT 9:45 A.M., SATUR-
DAY, JANUARY 23, 1971.

Respectfully submitted,



Robert A. Allen, Grand Secretary

ALPHA SIGMA PHI FRATERNITY

EXECUTIVE SECRETARY'S REPORT

January 21, 1971

"It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of Light, it was the season of Darkness, it was the spring of hope, it was the winter of despair, we had everything before us, we had nothing before us, we were all going direct to Heaven, we were all going direct the other way --- in short, the period was so far like the present period, that some of its noisiest authorities insisted on its being received, for good or for evil, in the superlative degree of comparison only."

This quotation from the opening paragraph of "A Tale of Two Cities" by Charles Dickens seems analogous to our present time.

It appears important to present my observations of the Fraternity's current situation. I invite questions where inadvertently I may be omitting important points.

MALE STAFF

I am informed of Grand Senior President Miller's letter of January 5, 1971 to Brother Ed Madison. Brother Madison has informed me that he is accepting Brother Miller's suggestions. He also has talked with the female personnel, informing them of his decision.

Recom-
mendations:

1. It would appear appropriate for the Grand Council to take action (for the record) and for a formal announcement to be released to all interested parties.

Brother James Mulligan is expecting to leave the staff on June 15, 1971. He will relate his plans later in the meeting. I am not aware of any possible changes in Brother Hammond's plans at this time. Jim has been away from the office since prior to the Holidays, returning this week for the present meeting of the Grand Council. He has had hernia surgery on January 7.

Recom-
mendations:

2. The Executive Secretary expects to assume the responsibilities assigned to him under Article IX of the By-Laws.
3. It is suggested that should the Grand Council wish to assign a specific function to another member of the staff, that this be accomplished with this employee's responsibility to the Executive Secretary. This will avoid any duplicity or overlapping and should add to the overall efficiency of the office, in terms of time and money.
4. The Executive Secretary expects to resume the editorship of the Tomahawk, until further changes may be made in the future.
5. It is understood that all male members will be expected to travel.
6. It is further recommended that the Grand Council seriously consider replacement and retirement of the Executive Secretary. I will be 59 years of age in May. It would seem desirable to search for a competent employee with a view to his becoming the future administrative head of Alpha Sigma Phi. I strongly recommend that this person be experienced, trained possibly in organization endeavor. The Fraternity field must compete with other "associations". May I humbly suggest that I may be of help in discussing the duties and role of the chief administrator.
7. In connection with the above recommendations, it is recommended that a detailed study be made in regard to the time and age retirement plan of the present Executive Secretary.
8. The Executive Secretary be instructed to seek a replacement for Jim Mulligan.

A survey has been made of salary scales and retirement programs in the City of Delaware, at the request of the Grand Senior President.

Such a memorandum has been prepared for the Finance Committee (for their recommendation to you later in this meeting).

FEMALE STAFF

In my report to you last August, I stated the National Office was understaffed, and unable to meet the demands of services expected. We have 4 full-time girls in the office, and one part-time girl. As I reported, the work boggs down at intervals, affecting in the main,

follow-up of staff, volunteers, the creation and implementation of new ideas, etc.

Recom-

mendations:

9. I recommend the hiring of another full-time secretary.
10. I am recommending specific salary adjustments to the Finance Committee, to be retroactive to July 1, 1970. No salary adjustments have been made for over a year and a half.

Reminder:

The Long Range Planning Committee (in March of 1966) recommended to the Grand Council, "constant review and attention should be given to the national office procedures and practices with a view toward improved efficiency."

I also recommended (last August) "the Grand Council must give study to the total operation of the Fraternity, including professional staff. A complete analysis of policies and future direction is vital at this time." Additional thought will be given to this by committees of the Grand Council who will be meeting tomorrow.

NATIONAL OFFICE

The Long Range Planning Committee made the following recommendation to the Grand Council in March, 1966:

1. "The National Office should remain in Delaware, Ohio for the near future term."
2. "Plans for moving the national office should be made so as to be prepared to move within the next ten years."
3. "The National Office should be moved to a place where it is easily accessible to first class air transportation and central to the locations of all of the Chapters."

I refresh your memory of these previous recommendations in view of your request that I ballot the Memorial Fund Trustees to ascertain if the Memorial Fund would be interested in the purchase of the present National Office building. I am reporting to the Finance Committee on the response of Trustees and they will make their recommendations.

RESPONSIBILITIES OF GRAND COUNCIL MEMBERS

In the January, 1970 meeting of the Grand Council, Brother Blackburn

suggested (under the heading of "Reorganization of the Grand Council"): "I would not want to infer that we are not properly organized as the governing group of the Fraternity, but it seems to me, we should give study to our present structure. Consideration might be given to dividing the Fraternity operations into several divisions, each headed by a vice president. Each vice president might be given a great deal of latitude and responsibility for the management of his area."

Brother Blackburn may wish to discuss this further, at the Grand Council Committee meeting on Friday afternoon at 2:00 p.m.

Recommendations:

11. Within our present structure, I would like to recommend that those of the Grand Council who do not have specific responsibilities assigned by the By-Laws be requested to oversee specific areas of operation of the Fraternity.

Grand Senior President Miller has executive responsibility of all the business and affairs of the Fraternity.

Grand Junior President Trubow is the National Coordinator of Provinces and serves on the Finance Committee.

Grand Secretary Allen certifies all minutes of special and regular meetings of the Grand Council. He serves also as Chairman of Extension.

Grand Treasurer Mason approves all expenditures, signs checks and oversees the operation of the General and Reserve Funds. He is consulted on all matters of finance. He serves also as Secretary-Treasurer of the A-S-P Corporation.

Grand Marshal Lord has the duty of supervising the use of the Rituals by the Chapters. He is presently heading the Ritual Revision Committee (assisted by Staff member Hammond and a Committee).

Past Grand Senior President Blackburn serves as chairman of the Nominating Committee for the 1972 Convention. He also heads the Committee on Junior Colleges.

It would appear that I am boiling down to some specific assignments for Grand Councilor Wise.

Additional assignments of different areas of Fraternity operation might be made to members of the Grand Council. These could be in the areas of personal contact by members of the Grand Council, such as individual Chapter visits, or a group of Chapters at a

Province Conclave; alumni groups are important and desirable. I would appreciate your indicating your availability to me at this meeting.

FINANCES

I repeat my statement to you last August, "The overall fiscal operation of the Fraternity is most critical." Specific observations and recommendations will be made to the Finance Committee, which, in turn, will report to you on Friday morning. The Grand Council discussed a budget with the 1970 Convention Finance Committee, projecting a deficit of \$13,000.00 plus. The Convention did not see fit to fund such an operational budget.

\$7,500.00 of new money was provided from two sources by increases of these items:

1. 1200 pledges at \$5.00; and
2. Convention fee, 60 Chapters at \$25.00.

The Grand Council (at the August 29 meeting) revised the budget and approved one with a deficit of \$2,350.00.

It should be understood that during the first six months of each fiscal year the income is down, the expenses more constant and usually comparatively higher than in the last six months.

Very careful management must take place to cut expenses. Every possible source must be explored to generate more income.

The General Fund has collected monies during the past year, and has been unable to transfer them to the following funds:

- | | |
|----------------------|--------------------|
| 1. Tomahawk | \$6,216.00 |
| 2. A-S-P Corporation | 7,255.00 |
| | <u>\$13,471.00</u> |

In turn, it has borrowed from the Reserve Fund:	<u>13,000.00</u>
	<u><u>\$26,471.00</u></u>

The cash flow position of the Fraternity is so desperate that an additional \$10,000.00 had to be borrowed from the Reserve Fund this week.

This cannot continue. We must place the Fraternity operation on a sound basis. I believe it can be done. The next six months will be very crucial.

The financial reports of the other funds are self explanatory. Any questions which remain unanswered now, I am sure can be answered when the Finance Committee reports.

January 21, 1971

I have combined the following comments from J. Louis Donnelly and Russell M. Hoverman in respect to the Tomahawk Fund:

"In writing to Ralph Burns call attention to the fact we have had to withdraw from principal account to meet the January payment. Call attention to the fact that we have received no Life Subscription payments since December 15th, 1969. As of June 30th there was \$4,074 of Life Subscriptions due us plus those for the current year. They should at least resume on a current basis." - J. L. Donnelly.

"With respect to the Tomahawk Fund, I have asked U. S. Trust Company to give us a portfolio pricing as of December 31, 1970 and if I receive it sufficiently in advance of your coming council meeting I'll get the results to you. I'm sure our market valuations will be much improved over the last June 30th.

I trust the Council realizes that as a result of the increased involvement of U. S. Trust Company in the investment guidance of our Fund their fees will amount to about \$500 more this fiscal year than last. Also, because of our increased concentration on growth equities and the fact that you're holding several thousand dollars of our investable assets, our normal annual income will be down to a degree. Consequently, don't look for anything sensational from the Tomahawk Fund for 1970/71!" - R. M. Hoverman

It should be pointed out that all members, for whom we have a good address, do receive the Tomahawk.

The Long Range Planning Committee in March of 1966 recommended:

"There is no present need for the Tomahawk Fund to grow appreciably at the present time."

The By-Laws, Article XIII, Section 7, (page 23) say in part:

"Permanent, trust, endowment or other special funds may be established for such purposes, and on such terms and conditions, not inconsistent with law or the Constitution and By-Laws of the Fraternity, as may be authorized by a National Convention, or by a majority vote of the Chapters and Chartered Alumni Councils. The Grand Council may accept gifts and bequests to the Fraternity and perform all acts necessary in connection therewith, including the right to appoint trustees, and fix their powers and duties."

The following communication was received from J. Louis Donnelly, a member of the Tomahawk Trustees:

"Gentlemen: Terms of two of the remaining trustees of the

Tomahawk Fund are scheduled to expire this year. Subject to your approval at your January meeting, we have voted new terms as follows:

Paul L. Davies	1971
J. Louis Donnelly	1972 (new)
Russell M. Hoverman	1973 (new)

Brother Hoverman has been named chairman, also subject to your approval, to assume this office starting January 1, 1971."

EDUCATIONAL CONFERENCE ANNUAL MEETING

The 1970 Convention passed the following resolution:

"Be It Resolved: that the Grand Council declare the non-convention year Educational Conference to be an annual meeting and the delegates convened at such meeting shall have full legislative authority for matters of the Fraternity, save and except amendments to the Constitution and By-Laws."

I wrote to Brother C. Russell Kramer, Chairman of the Law Committee, as to whether this resolution which affects Article VI, Sections 23 and 24 of the Constitution (page 10) entitled "National Conventions and Annual Meeting" would need to be submitted to the Chapters and Chartered Alumni Councils for a referendum vote.

Brother Kramer replied:

"The Grand Senior President has the right to call annual meetings in those years in which a National Convention is not held, and it would be proper for him to designate the Educational Conference as an annual meeting. The purpose of this provision is to permit necessary legislative action in off years, when required, but notice of such annual meeting should be given to all persons entitled to vote at a convention, and the convention voting procedures would also apply.

The granting of full legislative authority to an Educational Conference sitting as an annual meeting can be seriously questioned on constitutional grounds unless the notice and voting procedure required at the National Convention are complied with.

What kind of action is it contemplated that an Educational Conference would take? The Grand Council has broad and general executive powers between conventions, and perhaps any action of the Educational Conference should be in the form of a recommendation to the Grand Council. Can you give me any further background as to the reason for the resolution which was adopted at the last convention?"

I am prepared to answer Brother Kramer's two questions, thusly:

1. "What kind of action is contemplated that an Educational Conference would take?"

Any action which the Grand Council, Chapter or Chapters might consider important to be acted upon, without waiting for the biennial convention.

2. "Can you give me further background as to the reason for the resolution which was adopted at the last convention?"

It was my intention to tell Russ of the interest in cutting the cost of the biennial convention by combining it with the Educational Conference. The Convention also desired the Educational Conference to be a medium to pass legislation, if desired.

Recom-
mendation:

12. Do you have further suggestions?

NATIONAL INTERFRATERNITY CONFERENCE

Past Grand Senior President Blackburn and undergraduate representative to the Grand Council, David Rapier, were the Fraternity's delegates to the N. I. C. meeting in San Francisco last December. I do not wish to repeat what may be reported to you, but I wanted to share with you a few things from the President's report:

1. In 1968, the entire complexion of the Conference was changed. The mandate from its House of Delegates was that it become a "service organization" for its members.
2. The chief administrator must be converted from an "administrator" to an "executive".
3. Jack L. Anson, former Executive Secretary of Phi Kappa Tau was hired as Executive Director, effective January, 1971.
4. Executive offices have been moved from New York City to Indianapolis, Indiana, P. O. Box 40368, Zip: 46240.
5. Dr. Paul P. Van Riper, Beta Theta Pi, Chairman of the N. I. C. Commission on Fraternity Research (and a Professor in the Graduate School of Business, Cornell University) reports:
 - "A. 65% of the members of College fraternity chapters graduated on schedule this past year.
 - B. this compared with 33% of undergraduate men on

campuses without fraternities."

Dr. Van Riper further states:

"This is a significantly higher rate of graduation than most colleges have for the general student body, which is why we believe the findings of our recent study are so important."

6. Although membership has declined about 3%, there has been a gain of 114 Chapters from 2,785 to 2,899 in the past year.

N. I. C. is changing. I believe we should continue to support and be a part of this change.

1971 EDUCATIONAL CONFERENCE

The following is a report by Brother Otto L. Sonder, Jr., Director of the 1971 Educational Conference:

"It has been a pleasure for me to accept your invitation to serve Alpha Sigma Phi as Conference Director for the 1971 Educational Conference of the Fraternity. I understand that we have facilities reserved at Purdue University for the period from August 25th through the 28th.

I have started to develop some ideas for the Conference. In an effort to make the planning a bit more democratic and to try to start some early interest, I have sent a letter to all Chapters asking that a Conference Committee be created within each for the purpose of generating ideas about topics and methods for dealing with them at Purdue. At least one Province Chief has sent a follow-up letter to Chapters within his Province urging cooperation with the request. We are close to the deadline when I asked for feed-back from the Chapters, but, at this writing, the results have not been outstanding --- only one Chapter has sent word that such a Committee has been created. At the beginning of the next semester, I intend to try a personal letter campaign of my own to some contacts with some of the Chapters, especially within my own former Province.

Because of the rapid changes which seem to be taking place in undergraduate conceptions of what fraternity means, I propose that we center major emphasis upon the role of the individual Brother. Our traditional Conference emphasis seems to have been upon the Chapter as a unit. Perhaps, stress upon what each Brother does will make contact with the greater spirit of individualism felt on virtually every campus. In this light, I

propose that we use as our theme and title: The Fraternity Man as a Leader: Salvation for the Seventies.

If this meets with your approval, I would hope that we can put together a program which will use a variety of techniques which will hammer home the idea of personal responsibility -- each Brother determines by what he does or fails to do the destiny of Chapter and Fraternity. Besides seeking to gain realistic acceptance of this idea, it is my hope that we can provide some specific means by which the delegates can go back to the Chapters and promote methods for putting the idea into practice.

I will be eager to hear your reactions and, depending upon what they may be, I will be sending specifics to you as they are developed."

The Educational Conference is a very important service of the Fraternity. The Grand Council should do everything possible to guide and promote this project.

Recommendations:

13. I recommend, for many reasons, that the next Grand Council meeting be held at the time of the Educational Conference. I also realize the strain on time and energy.

CHAPTER REPORTS AND REACTIONS

I wish to share with you two articles that appeared in the January, 1971 issue of "The Iota Sig", published by the Cornell Chapter. (See attached "Exhibit A")

I plan to send the President's report to all Chapters, Province Chiefs, and others. I think it is a good example of the changes taking place in a number of the Chapters

Recommendations:

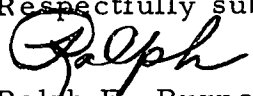
14. I recommend that the Grand Council recognize this issue of "The Iota Sig".

Brother Mason can tell you of the report on the Convention that appeared in the Michigan Chapter Newsletter.

I could go on in this report about many, many facets of the Fraternity. One of our major tasks is to inspire the membership to come alive with the vitality of the creative spirit called "Fraternity".

The next hundred years of the "Old Gal" can be very productive. Members of Alpha Sigma Phi will exemplify the open motto of the Fraternity, "Causa Latet Vis Est Notissima."

Respectfully submitted,


Ralph F. Burns
Executive Secretary

President Reports on The Direction Iota Has Taken; Sees Increase of Personal Expression and Freedom

As President of Iota, I guess it is incumbent on me to provide the alumni with a description of the house as it presently exists. Of course the furniture and fixtures are new, but in general the physical outlay is the same "Old Gal" that you all knew. But there has been a drastic change from last year. The almost all sophomore house has generated a spirit that has been lacking in the past few years. They seem to realize that the direction of the house is totally in their hands and they have been excitingly accomplished in accepting the responsibility of moving to new frontiers.

Up to now this report has taken on a nebulous air. Hopefully in the rest of this open letter I can explain the new image and direction our house is taking. Beer no longer flows every weekend and rock bands have become less important to the social program of the Lodge. Why? The brothers are searching for new creative methods to socialize. I think this is partly due to the increase of "intellectual pursuits" within the house. Superficial activity can only and should only manifest the "true brotherhood" that exists. When people congregate, they do so because they want to share the actions and thoughts of the brothers, not to provide an image for a casual observer. Which brings me to rush. The attitude in the house is that our house and any fraternity should exist only if it can justify that existence. We are saying, "we are proud of our diversity and of what we believe" and thus we must strive to avoid facades that may compromise that integrity. I apologize for the triteness of this statement but I assure you that it is not easy to attain this goal.

With those preceptions out of the way, I feel I must address the alumni from a very personal viewpoint. My class was one of transition for Alpha Sigma Phi. We experienced the institution of a new and progressive pledge program that was geared to increase our sensitivity and awareness. Untried and untested this program had some flaws, but the house knew that this was the direction that our house and all fraternity houses must undergo if we were to maintain a relevant position in the Cornell community. What are these changes? It is an increase of personal expression and freedom. It is forsaking the rigidity of past ideas and seeking new ones. It is acceptance of a changing and developing society in which we must someday live. But the house will always remain the same in one important way. We still believe that the essence of brotherhood is not in a pin, nor a ritual, but in mutual respect and desire to help one another. Without this, our house would be an empty shell. An alumnus recently wrote me and in his letter he said, "learning comes in small doses, understanding in great plateaus". I know we are moving and learning and hopefully that great plateau will be realized. The "house" has given me a lot and I hope I have served as a monitor to some in a way that others have served me.

Ken Tarkenton

Miami Convention—National Organization Progressive

Although all conventions have more than their share of pomp and of routine business, the 125th Anniversary Convention of Alpha Sigma Phi Fraternity must be judged a success. If nothing else, the Convention convinced me, as the delegate from Iota, that our national organization is alive: a vital force in the inner workings of many of its chapters and a progressive influence on the entire Greek system.

Part of my function as delegate to the Convention was to attempt to smooth over the rough spots in our chapter-national relationship which had developed over the last few years. There has been an increasing resentment on the part of the brotherhood toward the national primarily due to the apparent failure of that organization to provide any real services for the large amount of revenue Iota generates

EXHIBIT "A"

for them each year. In a time of inflation, the fixed cost of national dues is a particular burden.

Although there have been some problems of communication with the administrators in the national office, I was very much impressed with the caliber of the people who make up the Grand Council. Grand Junior President George Trubow was appointed our chapter advisor for the Convention and our discussions proved fruitful in a clearer understanding of the potential of the national for our chapter. My discussions of the history of Iota-national relations with Grand Treasurer Gardner Mason were very interesting and my working on his Finance Committee was a good experience. The other members of the Grand Council also seemed to be sincere and distinguished men extremely dedicated to the ideals of Alpha Sigma Phi.

Beneath the Grand Council in the national hierarchy is a solid province structure. Unfortunately, our province (Cornell is in Province 11) is rather unorganized due to the lack of a province chief and the distances between chapters of the province. The other provinces seem to have alumni who are willing and able to help in inter-chapter cooperation and to act as liaison to the national.

Although much was clarified at the Convention, many questions that we have been asking about the national remain unanswered. We hope to continue looking for answers in a spirit of open communication.

Alan H. Wallace

RECOMMENDATIONS - From RFB Report - January 21, 1971 - RESUME

- 2/1/71 ✓ 1. It would appear appropriate for the Grand Council to take action (for the record) and for a formal announcement to be released to all interested parties.
- app. ✓ 2. The Executive Secretary expects to assume the responsibilities assigned to him under Article IX of the By-Laws.
- app. 3. It is suggested that should the Grand Council wish to assign a specific function to another member of the staff, that this be accomplished with this employee's responsibility to the Executive Secretary. This will avoid any duplicity or overlapping and should add to the overall efficiency of the office, in terms of time and money.
- app. 4. The Executive Secretary expects to resume the editorship of the Tomahawk, until further changes may be made in the future.
- app. 5. It is understood that all male members will be expected to travel.
- Study 6. It is further recommended that the Grand Council seriously consider replacement and retirement of the Executive Secretary. I will be 59 years of age in May. It would seem desirable to search for a competent employee with a view to his becoming the future administrative head of Alpha Sigma Phi. I strongly recommend that this person be experienced, trained possibly in organization endeavor. The Fraternity field must compete with other "associations". May I humbly suggest that I may be of help in discussing the duties and role of the chief administrator.
- Study 7. In connection with the above recommendations, it is recommended that a detailed study be made in regard to the time and age retirement plan of the present Executive Secretary.
- app. 8. The Executive Secretary be instructed to seek a replacement for Jim Mulligan.
- no 9. I recommend the hiring of another full-time secretary.
- half + half 10. I am recommending specific salary adjustments to the Finance Committee, to be retroactive to July 1, 1970. No salary adjustments have been made for over a year and a half.
- Study 11. Within our present structure, I would like to recommend that those of the Grand Council who do not have specific responsibilities assigned by the By-Laws be requested to oversee specific areas of operation by the Fraternity.

January 21, 1971

- Input* 12. Do have have further suggestions (re Ed. Conf. be an annual meeting)
- app.* 13. I recommend, for many reasons, that the next Grand Council meeting be held at the time of the Educational Conference. I also realize the strain on time and energy.
- app.* 14. I recommend that the Grand Council recognize this issue of "The Iota Sig".

Note recommendations of Long Range Planning Committee:

- app.* 1. The National Office should remain in Delaware Ohio for the near future.
- Debtful* 2. Plans for moving the national office should be made so as to be prepared to move within the next ten years.
3. The National Office should be moved to a place where it is easily accessible to first class air transportation and central to the locations of all the Chapters.

Note recommendations of Otto Sonder, Educational Conference Director -
page 10 - theme and title - "THE FRATERNITY MAN AS A LEADER -
SALVATION FOR THE SEVENTIES"



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January 21, 1971

FUTURE OF THE FRATERNITY

RECOMMENDATIONS

by - James M. Mulligan
Field Representative

Considering the fact that this may well be my last Grand Council meeting as a full-time employee, there are some observations and recommendations that I would like to pass on to you at this time for your consideration. Many of the points presented below coincide with recommendations presented in a long range planning report submitted in 1966 by the former Grand Senior Presidents. In my opinion this says something for the foresight of the past grand senior presidents and for the weight that I feel should be given to their report.

- I. Alumni Involvement - Based on my experience over the past two years, I feel the main common denominators to a successful fraternity program locally are stability and continuity and the only means that we have for ensuring these two factors month-to-month and year-to-year are the activity of our local alumni Brothers. I see a definite need for our operations to be adjusted over the next two years to give the main emphasis and direction to (1) fostering, (2) educating, and (3) maintaining active Grand Chapter Advisors, alumni corporations, and alumni councils. It is also from these local volunteers that will come our future province chiefs, grand council members, and staff people. Let us examine the above observation in part and related recommendations.

A. Fostering Alumni Involvement

1. Alumni program - A program for alumni relations with specific goals and objectives should be drawn annually and followed through concerning the solicitation of interested alumni to actively fill positions from G.C.A. to grand council members. This program would include all areas related to alumni relations, from public relations to appointment responsibilities.
2. Budget - Once a program is drawn and a director picked,

a budget allocation from the general fund should be forthcoming, based on the program's needs.

B. Education of alumni

1. Booklets - we need to have prepared complete and lucid booklets of responsibility and suggested directions for every volunteer position as well as alumni councils as a whole.
2. Conferences - We need not only to involve our active and potentially active alumni in the undergraduate conferences from province meetings to conventions; but we need to set up educative programs to teach the alumni about fraternity so that they can adequately fill their positions.

C. Maintaining involvement

1. Image - the prestige and image of all alumni positions from G.C.A. through national committees to grand council membership need to be build up to a point to establish retaining motivation within the alumni.
2. Grooming period - Not only is a grooming period necessary for proper education of alumni; but they must see that grooming for certain desired positions means filling others adequately first. A definite desired advancement procedure must be established. Here again prestige is important.

I realize that such a direction would require many specific considerations not mentioned or even thought of yet; but I feel such a direction to be a necessary one to ensure maximum stability and continuity. Relative to operations, we are a volunteer organization, and we need to realize this; then function in that manner.

- II. Office operations - Realizing the increasing need for professionals in fraternity work, I feel we sometimes lose sight of the fact that the "secretariat" is just that. The office is maintained to carry out the day-to-day operations of the national fraternity. In my mind, the concentration of the male staff should be with alumni involvement, expansion, and some necessary chapter services. Putting out fires constantly automatically defines us as a "problem-oriented" rather than an "objective-oriented" organization.

The size of the staff need not be more than three male staffmen - one executive secretary in charge, one assistant executive secretary, and one chapter services director. Each should have one full-time secretary and of these, one to act as senior secretary, in charge of office operations. Two more full-time girls would be needed for bookkeeping and addressing.

If we are a volunteer organization with growth in mind; then the staff-men should be concentrating mainly on involving our volunteers and expanding our organization. I would be naive to suggest that we do not need someone to handle serious problems; hence a chapter service director.

III. Office location - I would also present for your consideration the need to move the headquarters to a more convenient and centrally located position within the next three- five years at the outside.

- A. Transportation - with rising costs so meteoric, we need to situate ourselves in an easily accessible and centrally-located position nationally.
- B. Convenience - Proximity to other national headquarters would be quite advantageous to our needs and should be a consideration.
- C. Image - if nothing else, the current office building is not the "ideal" picture of what one would expect, no offense intended. I would think this also to be a consideration.

Let me suggest further that Indianapolis appears to provide all of the necessary conveniences, although the cost factor has not been considered here. I am not so sure we shouldn't give consideration to priorities when the cost factor is discussed, however. We may find location to be a necessary priority.

Thank you in advance for your thoughtful consideration and I am confident that the above observations will be given their proper due.

I feel regrets in many ways that I will be leaving full-time employment in June. It is always hard to express one's feelings of appreciation and respect at a time like this; so suffice it to say that I feel the last two years of my life have been the most educative experience socially, academically, and as a human being that I have experienced to date and probably will remain so for the rest of my life. This was due to nothing more than the nature of the fraternity, which is determined by its members.

I only hope that the grand council will give consideration to my interest in continuing to work for the fraternity in a volunteer capacity.

JMM/jk



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January 20, 1971

REPORT TO THE GRAND COUNCIL

Fall - 1970

PART I - UNDERGRADUATE CONTACT

by - James Mulligan
Field Representative

A. University of Massachusetts

Two visits were made to the University of Massachusetts on September 23 and on November 30 to ascertain status and assist in the rebuilding efforts of the chapter. Results are as follows:

1. Housing - Lease agreement has been signed by the alumni corporation for six months (December 1 - June 1) for a ranch house at 505 East Pleasant Street to house from 6 to 9 Brothers and operate on the lodge concept of fraternity housing.
2. Chapter direction - Housing was secured, based on contingencies set down by the alumni corporation (these were based around the requirements we use for colonization).

This chapter has had a history of loose organization and consistent problems with accounts receivable, and will need close watch.

3. Furniture leasing - has been secured by the alumni corporation for the same period.
4. Alumni - Gamma has had a long history of weak alumni interest and involvement. This area will need to be concentrated on heavily from a local basis.

A successful homecoming get-together has stimulated interest in a spring "bust".

B. University of Connecticut

Two visits were made to Storrs this fall, on September 30 and December 11, 1970. The purpose was to decide the future of Gamma Gamma at the University of Connecticut.

Current Status - current members have lost interest as a group in continuing as a chapter in C-4B dormitory, with few exceptions.

A nucleus, consisting mainly of the recent pledge class, is interested in continuing as a group, but find the pressures and attitudes of the older members in C-4-B quite discouraging. They are planning to move off campus and would like to live together.

Projections - should a commitment be made (Bob Miller may know more on this matter) the following was discussed:

1. Regroup and begin a restructuring of goals and objectives, unimpaired by the bad habits ingrained in the older members.
2. While in the process of reorganizing next semester, appoint a housing committee to investigate the available housing for the fall.
3. Should it occur that available housing is found, and the group has reorganized internally, they would approach the alumni and office with the possibility of reactivating Gamma Gamma and the support for leasing property. Re: letter from Dave Harrison of January 16, 1971.

C. Tufts University

Two visits were made to this chapter during the fall (September 17 and December 7) to determine the future existence of the active chapter at Tufts University.

Based on the two visits; discussion with the dean of students, James Steindler, Dale Dillon, Carl Masi, plus my own findings, I recommend that consideration be given by this council as to the advisability of continuing to invest in a chapter at Tufts for the present time.

A decision will be needed immediately so that the sale of the physical plant can be completed.

D. University of Michigan

Two visits were made to this chapter on November 22, 1970, and January 11, 1971 to assess concerns with membership and assist with the January rush efforts.

Although the current officers are young (sophomores) I feel this chapter can successfully adjust to the open rush concept and secure enough new members to balance the large number of graduating seniors and fill the house for the fall.

Art McWood has volunteered the alumni corporation's assistance in collecting the large number of back debts. Finances should be watched closely.

E. Wayne State University

This chapter has been a problem for a number of years now, especially in the area of receivables to the general fund and reserve fund. Two visits were made to this chapter (November 24, 1970, and January 14, 1971) to re-assess their current status and determine whether we can afford to carry such a liability indefinitely.

The present officers appear quite concerned, and pointed to the physical improvements to the house over the past year.

Two rather lengthy meetings resulted in the drafting of an operational budget to be put into effect this month. We are to receive a balance sheet by the 10th of every month concerning their income and expense statements.

Similar programs have been attempted in previous years without success. My approach with the chapter was one of "we cannot afford to carry on a liability" and I let them realize that action will be taken this summer if no improvement is noticed.

F. Eastern Michigan

Two brief visits were made to this chapter, and it is a pleasure to report that matters appear to be functioning quite smoothly at present.

Potential concerns may be the open rush concept and a strengthening of the prudential committee.

G. Lawrence Tech

One visit was made to this chapter (November 24, 1970) and matters are progressing very well with the chapter and campus.

Potential concerns here will be alumni relations and open rush.

Chapters that have ceased to function as active groups as of December, 1970.

1. Tufts University - Beta Iota. House to be sold to the school. Reactivation not planned for immediate future.
2. University of Connecticut - Gamma Gamma. Small nucleus still together, but not active as a chapter. Possible reactivation by nucleus in spring.
3. Sacramento State - Three members remaining, not actively functioning. No immediate reactivation planned.
4. University of Alabama - 10 actives left. G.C.A. recommends ceasing activity.



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January 20, 1971

Report to the Grand Council

PART II - CURRENT EXTENSION ACTIVITY

by - James Mulligan
Field Representative

A. New chapters

1. University of Bridgeport - Theta Sigma Chapter

Two visits were made to this new chapter this fall (September 30 and December 13) to assist in installation preparation and to check on future goals following chartering:

- a. Initiation and installation of Theta Sigma Chapter on November 13 and 14 respectively. (Ralph was in attendance).
- b. Projections - concern should be realized in the future with Theta Sigma in the following areas:
 - 1) Budgeting - a neat and clear set of books has yet to be functioning properly.
 - 2) Advisor - no one has yet been officially designated as G.C.A. Contact being made to secure Bud Harris (Alumni Director for the University of Bridgeport) as official G.C.A.

2. Slippery Rock State College - Delta Delta Chapter

Initiation and installation took place on November 7 and 14 respectively, with Ed Madison presiding and George Lord presenting the charter.

No visit has been made to the chapter by office staff since the installation. Dick Sander's report may shed further light on any recent matters.

3. Tarkio College - Delta Gamma Chapter

One visit was made to Tarkio this fall (October 9) to supervise the initiation-installation as Delta Gamma Chapter, and to ensure projected goals and operations following chartering:

- a. Initiation-installation - occurred October 9-10, 1970, and Alpha Lambda Sigma was installed as Delta Gamma of Alpha Sigma Phi. James Mulligan represented the office and Robert Allen presented the charter.
- b. Follow-up - the chapter is improving and refining their internal structure and a visit to check on progress is advised for the near future. February-March time period.
- c. Extension - Mark Oestman, H.E.C., is currently working on N.W. Missouri State. Efforts with Missouri Western have failed for the present.

B. Current Associate Chapters and Colonies

1. University of Dayton - Tau Sigma Rho. Formally inducted as an associate chapter in November, 1970.

Bruce Burns is currently the alumnus advisor and Neil Pooler from Beta Sigma Chapter at Cincinnati is in charge of the testing program.

The orientation program is presently under way and I would advise a staff visit before the end of February. Their schedule calls for testing to end in April.

2. Ferris State College - We have been corresponding with the Clven Club for over one year now, and it appears as though the I.F.C. will give them approval to formally colonize next month. At that time, I hope to set dates to end testing and initiate and install them, preferably before June.

3. Duquesne University - Beta Pi Sigma has recently requested associate chapter status and the National Extension Chairman has given informal approval.

I will be visiting the group on January 26, 1971, and will, at that time, establish dates for the induction as associate chapter and solicit an alumnus advisor and nearby chapter to handle testing program, both of which should be ready by the induction ceremony.

4. Rio Grande College - A phone conversation of January 20, 1971, between Ralph F. Burns and Larry Spees (alumnus Brother who is on the Rio Grande faculty) confirmed a vote of Alpha Tau Delta local fraternity in favor of formally requesting associate chapter status.

Contingent upon approval from the National Extension Chairman, plans will be made to move ahead on plans for the initiation of an orientation program, etc.

C. Potential Colonies and Associate Chapters

1. Creighton University - Met in November, 1970, with the Omaha Alumni Council and was given a strong show of support for any extension efforts at Creighton University.

Met with Michael Manno, President of Lambda Sigma Tau local, to discuss interest in affiliation. Have had no response to date to recent correspondence.

Advise follow-up action here to maintain interest of Omaha Alumni Council.

2. University of Nebraska - Lincoln - Feel that reactivation should be explored here, mainly because of the strong area interest of the school by alumni.

Many of the Omaha alumni expressed strong interest in re-activating the Lincoln chapter.

3. Northwest Missouri State - The I.F.C. presently has us under consideration to colonize. Should we get approval, I would recommend a well-coordinated effort. A decision should be forthcoming in February or March.

4. Central Missouri State - We have received the go-ahead to colonize here this spring, if we so desire. This also should be a well-coordinated effort with the Kansas City alumni.

5. Rockhurst - Paul O'Connell, Associate Dean of Students, has shown interest in our expansion on campus. We are presently corresponding with Sigma Upsilon Zeta local concerning affiliation.

Advise visit in the near future (February-March). Here again Kansas City alumni come into play.

6. Western Michigan - Jack Wismer, Interfraternity Advisor, will assist us in any colonization effort. We may be able to tie in a colonization here with the Junior College program, since Phi Sigma Beta has a four year chapter on this campus.

Recommend action here this spring, for Jack is leaving this summer.

7. Connecticut School system - Recommend investigation from a local level, for we have a few influential and interested alumni in the area, one of which is our esteemed Grand Senior President.

The school system shows much promise for fraternity operation and may provide a working goal for Province XI.

- D. Junior College Program - During the Grand Council meeting following the '70 Convention, a committee was appointed to investigate the possibility of a program of junior college chapters, or an affiliate fraternal organization in junior colleges.

At the December 6 annual N.I.C. meeting, an amendment was added to the NIC Constitution and By-Laws allowing the member nationals to place chapters on junior college campuses that were accredited nationally as two and four year institutions.

These above decisions had initiated investigation as to the possibility of a pilot program to test the feasibility of such a program and initiate an organizational base and direction.

During a visit to Eastern Michigan, discussion with Robert Cabello (an Eastern Michigan Brother now attending the University of Michigan) revealed the existence of a loose federation of junior college chapters called Phi Sigma Beta, of which Bob is an alumnus.

This discovery has stepped up the pace of the investigation in general, and resulting from exhaustive research by Robert Cabello, meetings with Robert Miller, Ralph Burns, Robert Allen and input from John Blackburn, a few general conclusions have been reached that will require discussion and recommendations from the extension committee of this Grand Council assembled. Based on the recommendations of this council I will appropriately draft my presentation to the Phi Sigma Beta executive committee to be made at a special session January 30th in Michigan.

Observations concerning direction and alternatives will be presented to the extension committee for discussion. I am quite sure that even superficial thought to the ramifications of such a program could prove staggering for the future of Alpha Sigma Phi.

Conclusions:

A separate and more detailed report has been prepared for the extension committee's consideration.

A third report is presented separately, for your consideration, pertaining to the current and projected operations and goals of the Fraternity organization as a whole.



Ralph J. Burns

ALPHA SIGMA PHI FRATERNITY

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January 20, 1971

EXTENSION REPORT

by - James M. Mulligan
Field Representative

Prepared for consideration by the extension committee of the January, 1971, meeting of the Grand Council.

PART I - General Expansion Program:

Presented herein are observations and recommendations submitted for your consideration. I feel it imperative for the success of the expansion program that resulting recommendations be forthcoming from this committee here assembled.

- A. Control - I strongly feel the need for a centrally controlled expansion program.

Operational matters - in carrying out the extension program should be directly controlled from the fraternity office, and maintained in a coordinated manner through the executive secretary.

Policy matters - would be directly decided by the National Extension Chairman and processed through the fraternity office.

- B. Priority targets - prior to the beginning of every school year, a list of current colonies and associate chapters plus a list of active extension contacts could be drawn up and only those schools are to make up the extension program for each year. The only exceptions would be definite commitments offered from strong locals at favorable schools.

- C. Costs - Let us refer to the cost sheet currently used, and a few basic suggestions that I feel necessary to allow the expansion program to be necessarily self-supporting.

We need to give the new groups the complete cost picture from the beginning.

1. Individual Fees - pledge manual charge of \$3 per man needs to be realized as a part of their orientation program.
2. Group fees - Charter fee of \$100 only to include the cost of the charter.

Installation costs - a goal of ~~\$1000~~^{\$500.00} is set to be acquired through the initiation of a sinking fund (re: #3 of requirements for Development of a New Chapter) at the beginning of the orientation program. This fee would be set aside to pay for the paraphernalia, plus the expenses incurred by the chapter for the installation weekend.

Alternate means of assessment have been discussed, and I am open for suggestions.

D. Procedures

1. Prior to formal acceptance of a group for colony or associate chapter status, there are a few common denominators in determining a potentially successful group that we need to be assured are present:
 - a. Active chapter advisor - this I feel to be the most important and initial step.
 - b. Membership minimum - based nationally on a simple cost analysis. The extension program must be self-supporting. Recommend minimum be established at 30.
not less than 30
 - c. Tentative timetable - for testing implementation and completion, initiation, and installation. These dates to be set from discussion of office with chapter advisor, testor, and new group.
 - d. Monthly assessments - of members by new group to secure full \$75.00 per man before testing completion.
 - e. Testor - a responsible person (either area alumnus or active member of a nearby chapter) to set up and carry out program.
2. Extension Policies - In #6 of our current policies, it would appear advisable to keep the number of people making these decisions to a minimum. Do we need to have the National Province Programs Coordinator involved in this?

There may be other areas that I have overlooked, and I hope that you will feel free to add to this list of observations and recommendations.

JMM/jk

E. Ritual Change

Honored Extension Chairman: Your duties are to initiate investigation of and contact with institutions in proximity with the Chapter that show potential for expansion, and to initiate and answer all correspondence to and from the Chapter concerning expansion. You will perform your duties in cooperation with and under the supervision of the National Extension Chairman as well as the National Offices of the Fraternity. You will report your progress to the Chapter and the Province Meetings on a regular basis. (page 25 of Ritual)

HSP: Honored Extension Chairman, state your duties.

HEC: to encourage and promote expansion of the Fraternity within the area of this Chapter, to report our expansion activities regularly to the Province and National organization, and to act as a liaison for expansion activities in this area by the National Fraternity. (page 4 of Ritual)



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January 20, 1971

EXTENSION REPORT

by - James M. Mulligan
Field Representative

PART II - JUNIOR COLLEGE AFFILIATION

John L. Blackburn - Chairman
Richard Detjen
James Mulligan

Robert E. Miller
David Rapier
Robert Cabello - Associate

Resulting from intense research and discussion, the following observations are presented to you for consideration and it is hoped that constructive recommendations will result.

During the Grand Council meeting following the 1970 Convention, a committee was appointed to investigate the possibility of a program of junior college chapters, or an affiliate fraternal organization in junior colleges.

At the December 7 annual N.I.C. meeting, an amendment was added to the NIC Constitution and By-Laws allowing the member nationals to place chapters on junior college campuses that were accredited nationally as two and four year institutions.

Two directions appear to be apparent as feasible for a successfully operative junior college program.

1. Extend chapters of Alpha Sigma Phi to Junior College campuses.
2. Initiate the formation of an affiliate junior college organization, with a preferential status to those members to join Alpha Sigma Phi on a senior campus.

Let us examine the related factors to these two possibilities:

- I. College Administrators - The approach would have to be made in such a manner as to negate the possibility of the administrators viewing the program as a money-grabbing extension of our four year system.

The whole operation from finances to programs would have to be adjusted to fit the needs of a two year program (re: exhibit A).

- II. Cost Factors - We must consider the fact that this program needs to be self-supporting, therefore dictating a minimum cost based on the amount of service provided.

Considering the nature of the junior college campus, housing will not be a factor. Should we use plan #1, then a rechanneling of the A-S-P Corporation and Tomahawk Fund portion for the junior college chapters would be required to justify our budget to their set-up.

Also to be considered is the socio-economic level of the average student in junior college, and the fact that he needs to commute from home and work part-time just to pay the yearly tuition of +\$400 (re: exhibits A and B - "Your Career" to be read in part). Can he actually afford \$100 to join any organization; or will we need to consider a reduced rate, based on strict services and pin, etc.

Taking the average reduction of the A-S-P and Tomahawk fund allocation, the initiation fee reduces to \$54+. Is even this too much? Can we strike the pledge fee, and provide skeletal services from this office? If we put our emphasis on securing and maintaining strong local advisors, this reduction may be possible because our services would be needed less.

- III. Relationship - What would our current chapters' opinions be on giving equal status to junior college chapters??

If we began an affiliate program, what preferences would a member have with our senior chapters?

Could the junior college chapter be analogous to a constant associate chapter status, in that a member transferring to a senior college and invited to join by the members of a senior chapter would have only to take a test and be initiated without a pledge program.

- IV. Miscellaneous

- A. Program Name - What name would we give to an affiliate group? It should relate in some manner. Alpha Sigma Phi society? Clven society?

B. Goals - suggest the following as a basis:

A communitizing agent - responsible for the growth of the individual through his contribution to the Alpha Sigma Phi Society (?), functioning within and for the betterment of the campus environment and surrounding community.

C. Staff service - should we have one staff man and one secretary work on junior college affiliate full-time?

D. Constitution and By-Laws - Related to Alpha Sigma Phi's?

E. Pin, insignia, etc. - how related? Use a past pin of Alpha Sigma Phi, Alpha Kappa Pi, etc.?

V. Pilot Program - What ever direction is taken, a pilot program will be needed to work out any kinks and get a standard of operation functioning before national publicity and expansion is attempted.

Can we afford this at this time? Can we afford not to?

I am to make a presentation to Phi Sigma Beta's executive council on January 30th and must go in with a specific presentation. I need your advice.

JMM/jk

EXHIBIT A,

AMERICAN ASSOCIATION OF JUNIOR COLLEGES

ONE DUPONT CIRCLE, N.W., SUITE 410, WASHINGTON, D. C. 20036

RECEIVED

RECEIVED

JAN 19 1971

JAN 1

(202) 293-7050

EDMUND J. GLEAZER, JR.
Executive Director

WILLIAM G. SHANNON
Associate Executive Director

January 15, 1971

Alpha Sigma Phi Fraternity, Inc.

Alpha Sigma Phi Fraternity, Inc.

Mr. James M. Mulligan
Director of Extension
Alpha Sigma Phi Fraternity
24 West William Street
Delaware, Ohio 43015

Dear Mr. Mulligan:

As per your request, I am enclosing a listing of member institutions of the American Association of Junior Colleges. We could also provide names and addresses on labels at a cost of \$25 per set should you be interested. If so, please forward a purchase order with your check.

Most community and junior colleges have social clubs and fraternities. As you suggest, it would be inappropriate to simply put a university oriented fraternity on a community college campus. The student body at a community college is much more diverse, most students work part-time, and they live at home. These are for the most part commuter colleges.

There is a strong national honor society, Phi Theta Kappa, now operating on many junior college campuses. You might want to contact the director, Mrs. Margaret Mosal, Phi Theta Kappa, Canton, Mississippi. She might have some ideas on this matter.

I am enclosing some materials that may be of interest.

Sincerely,

W A Harper

William A. Harper
Director of Public Relations

WAH:mc
Enclosures



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RECOMMENDATIONS TO THE GRAND COUNCIL:

Concerning Field Representatives:

- 1) The field man should, after having visited the chapters once, be able to have a say in where he is scheduled afterwards for his second time through. He should know his chapters and know which ones need more assistance and guidance than others. At all times, of course, one must take into consideration traveling expense so that an efficient visiting schedule is created. But the field man should be able to have a strong say in suggesting which chapters he needs to visit first.
- 2) The field man should be given a flexibility in his schedule. A visit should not be just a standard three days. In some instances three days may be enough, or maybe two or maybe four. If the field man sees he needs an extra day or two to do a complete job...then he should be able to stay on.
- 3) The field man should be able to decide what kind of a report he wants to send in. All reports must contain certain information. At present there is a Visitation Report form. It is my belief that such a "fill in the blank" form is too sterile...we work with people..our reports should reflect their warmth as people and their feelings. The present forms are a great guideline but the field man should have the opportunity to be more fluent...to write out a page or two in a written exhortation including the material listed on the form plus adding the flavor of the chapter. Not everyone can possess the art of writing, so the form should be kept for them...but for those who can..I highly suggest using such a format...written out...it will help.
- 4) The field man is expected to fill out a recommendation sheet to be sent back to the chapter reiterating what he says. The chapter thus recognizes the form by signing it and sending it back. In reality the chapters very seldom send it back. -It is just an extra expense and busy work for the field man. If the field man was forceful enough his chapters will remember what he said. Besides a field man should continuously keep in touch with his chapters to make sure everything is okay with them. For the most part we have stopped using such recommendation forms out of default...since the chapters have not been sending them back.
- 5) If at all possible..field men should be in the office at least one week for every four they are in the road. They need a breather and besides, if they are representing their chapters how could they represent them if they don't get to the office?

The office:

- 1) The office now sends out a pledge form to each individual that becomes a pledge. We use this form for nothing. It just takes up space and money to purchase. All we need is the pledges name, address, age and pledging date. This could be incorporated into the Pledge Report Form. When they are initiated they could just send in the authorization form which includes their number.
- 2) Every single letter is made in triplicate...one copy goes into the file and one goes to the Grand Senior President. Sometimes a letter is made in triplicate and even four or five copies...it cost to make these copies, takes the secretaries time to make them...it costs to mail them to their destinations...it is not necessary to do all this is it? Does the GSP need copies of everything? If so...fine...but I think that the office paper work is bogged down with needless work...if copies are made.. how long must the material be kept in the files? The files are overflowing with papers 20 years old. It is difficult to find anything in the files without fighting ancient history of the forgotten.
- 3) AUTOMATED MEMBERSHIPS RECORDS SYSTEM: if at last this idea is possible to be installed, I think it would be great. It would make our records very efficient. The girls wouldn't be bogged down with their constant effort to keep the address list up to date...this project which takes days upon days could be done in a few hours. They would be able to extract any information out that they want...alums of a single year, alumni or undergrads of a single area or town, alumni or brothers in a particular major, chapter lists by zip code, by roster number, by state, by year initiated...numerous combinations of information. The error fact would be greatly reduced. Chapters ask for lists of their alumni...it takes a good amount of time for such an item to be run off...with this machine the time factor would be reduced to minutes. It takes many hours to run labels off for mailings for both the National activities such as Tomahawks and for chapter mailings...this computer reduces the time element down to a few minutes. Additions each year are done in minutes. A national directory is what we have wanted for a long time...this makes it possible in a short period of time. Plus the computer could compute in minutes the statistics such as the size of a chapter...undergraduates and over all from year to year. Plus our big cost for printing Give Requests can be printed up in minutes for all alums with the IBM cards.

The adoption of such a system would allow us to give our chapters so many more services with ease. It would also allow the secretaries to do so many other activities in the office that would make the office more efficient.

JAMES R. HAMMOND
Field Representative



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REPORT OF CHAPTERS VISITED

by James R. Hammond

VISITED in Autumn of 1970

Oklahoma (2)
Missouri Valley
Iowa State
Coe
Washington
Oregon State
Stanford
✓UCLA
Tulane
✓Alabama
Presbyterian
Atlantic Christian
Wake Forest
Marshall (2)
Concord
Morris Harvey
Davis and Elkins

Ohio State (2)
Cincinnati
Marietta
Rutgers
Stevens
Wagner
Lehigh
✓Sacramento State

no visit

✓ Problem Chapters

Oklahoma is feeling some descently strong anti-Greek sentiments on their campus. There are still many strong Greek houses. Their biggest and most hurting problem is their need for a new house. Half of their house (the half without a basement under it) has sank 1 foot. This is hurting them in their rushing effort. Besides that they are fun loving people, enjoy living with each other, and run a descent house. (I can see some possible problem in the future...their new president is Nathan Mitchell...a fine person...but a very verbal person...he was receiving some static and back talk and behind the back talk during my visit there in December) Unless they fix their house they will be in very serious problems coming up soon. Their alumni are running a fund raising campaign but it isn't receiving as much response as necessary.

Missouri Valley has nothing to worry about. They had a man power problem. They were too top heavy last autumn. Upon graduation they would find themselves with only 10 to 12 men after graduation. But they were given rush lessons and being that they are such a strong house they will come out of this with flying colors.

Iowa State is in excellent shape. Again, their house is in a bad location but they are strong enough that they should not find this too much of a problem though they talk of it as one.

Coe had a very serious problem during the convention... man power = they were top heavy graduating 15 this year. Tis bad. This would have left about 7 or 8. They were given many rush lessons and in the end pledged 18.

Washington chapter is running very smoothly. The Greek system is feeling a strong anti-Greek sentiment on campus. The number of men going out for rush is decreased. Two houses folded last year but those that hold out the next couple of years will last. The chapter is doing well...they run 50-60 men...spirit is high...but they need to be given a lot of good rush counseling this spring for next summer. The roster is over 1200 now. An excellent Dean of Men (Jim Flint).

Oregon State is our biggest chapter with 92 men. They are very unfriendly to anyone from National. They need no one from National and really could care less if anyone from out of their chapter visited them. I feel that their problem is their size...they have more then one fraternity with that many men. Besides that (and their constant threats of going local) they are in excellent shape and one of the strongest houses on their campus. 72 living in as of autumn.

Stanford is the same old story. There is nothing different about a student at Stanford then one at Ohio State or Washington...the difference is that the Stanford man thinks he is different. They have an air of superiority....but as their dean said...it is "pseudo-sophistication." The chapter is strong but I wouldn't be surprised if they go local soon. They listen to no one....I have had a lot of success talking to people and persuading them about National....but Stanford will not open up its ears...pretty narrow minded, huh?

UCLA constantly sends me to wonder...how in the hell does that chapter remain so small and insignificant with all the expert help they have been given. Not only has a \$10,000 loan been sunk into them, not only has Dick Brenner given help way beyond the call of duty...the following is also true...four years ago Ed Hommel gave the group intense rush lessons. Frank Young even came up to Washington. In my junior year I flew down from Seattle for a weekend and rushed with them...all 11 of them. In my senior year I went down for another weekend (continuously at their alumni's expense) and not only rushed with them but gave them on the job experience by letting them see me rush someone. Gary Sergianni (Indiana's mastermind) was in L. A. and offered his assistance and they refused it. At the end of my senior year I went down again for one week with Brother Steve Berglund of Washington and helped give them rush lessons and actual rush experience. We set up programs and everything. I have had two visits as a field representative too. Last September I had two Mu brothers go down for their entire rush week and they even pledged three men and nothing has happened. It is the house attitude....no one works on the house because experience isn't taught to the younger members. The house which is remodeled is very unkept. One reason for the problem may be Rob Hutchinson...he has done a lot for the house but he has hurt the group a lot because he does everything and leaves nothing for anyone else to do. He does not allegate powers to anyone. Not only does this stifle their learning of running a house...it also ruins their interest...if you don't work you won't feel as part of the group.

Tulane to spite the surge on campus against Greeks, the chapter is doing fine. They are financially well off since the small loan. They should be running in the black now on since they decided to use "a budget". I suggested this my first visit. They rushed well and pledged well over 20...one of the biggest on campus.

Alabama is another wonder to me. They have had expert help just like UCLA. Not only do they have the record of doing nothing...they have a record of never following out anything. John Blackburn was there for 15 years...In my senior year I was there for one whole week during rush...at the same time George McGowin of Tulane was there, Bob Duke and Jerry McLeish of Indiana were there plus many other brothers. They have had at least 10 rush lessons from me and numerous ones from other people. We (the visitors) have pledged many who the chapter was unable to keep. They have had a very apathetic feeling in the chapter. Vince Garland was one of the hardest workers they ever put forth but Vince after three years of banging his head against a wall got tired and gave up. At the moment they have a good president...Mark Rogers...but it is too late I think for him to counteract such a history of bad luck. They have two pledges that are great...it is a shame they are being robbed of such a good pledge and fraternity experience. They have a house at the moment which they cannot fill and is putting them bankrupt. John Sofie, GCA, suggests closing the chapter. Unless someone could go down and work with them for something like a month or two...it doesn't seem possible to straighten things out...and then if someone went down to help them...after he left who knows what would happen...would they fall down again or would they for the first time carry the ball?

Presbyterian is in excellent condition. They are having a housing problem. The college is going to tear down their building...so they need to build a new lodge. They have looked towards us for assistance. We can't turn them away...they need advice and assistance. They have about one year before all takes place. Besides that they are doing great.

Atlantic Christian is running fine. No problems.

Wake Forest still has a man power problem...they are coming up very well and fast...I have been there 3 times since on the staff and have given many rush lessons...the spirit is up and so are the grades and campus activities. They are beginning to take a new position on campus.

Marshall is in the hole. They have no leadership, no programs, no fraternity to speak of (like a boys group living together), no money, no members (except about 10), their house is falling apart (the back wall has split from the house a couple of inches), their alumni are of no report at all. Jim Chapman is working very hard with them. I know them probably more than

most chapters. They trust me and listen to me. That is why they have requested my presence during their rush week this February. We have to start from scratch with what little we have. If they do not get the help they need they will without any doubt widdle away and be nothing next year...only a memory and not a good one at that. They have a good president this year...John Marshall...if anyone can do something...he can with a little help. This year is all or nothing. The chips make it look like nothing...but let's prove different.

Concord had a problem with its Dean. But the problem has been worked out for the most part. You would be proud of our boys at Concord. They are taking over IFC, and many campus activities. They are building a name for themselves. For the first time this winter they should be able to pledge a lot of men. They number about 20 now. Next year they should be even doubled. They need another visit just to have good P-R with the dean.

Morris Harvey is in excellent condition....they are very anti-National and threaten to go local but they will never do it. There is absolutely nothing wrong with the chapter at the moment except their attitude. They do have a problem from the past whereas there were some brothers that imbezzled many thousands of dollars...they know who they are...they have the proof that this money was taken from their ASP Fund....but they have made no effort to collect it...they complain about it alot...I have worked out two programs to help them retrieve the money but they have not followed through with anything I suggested. They in fact seem to teach their pledges to hate National. I have tried to help them and got some support but many of the leaders try to stifle me...and then I see no follow up.

Davis and Elkins is having a serious housing problem that Jim Chapman was dealing with. The complete three page report can be found in the office concerning the legal aspects of their present house and its purchase and selling (a breach of contract was involved concerning what they were supposed to do when owning the house and what they didn't do...the owners wanted to repossess the house after the chapter put some 20,000 dollars into it)...the future plans of building a lodge are also included in this report. They will be needing our assistance in building. The next year they will be living in a dorm. The chapter is strong and large.

Lehigh has no problems at all...that need to be spoken about here. I foresee no problems in the future.

Rutgers is running excellently.

Stevens is probably one of our closest Knit houses...they do a lot together. They are also our most scholastic house. A good house...very strong.

Wagner is running fine. All of the men are jocks.

?

Marietta is one of our largest chapters, alternating with Oregon State for the honor. They are also our largest chapter on the roster with 1236, alternating with Washington quarter to quarter for the honor. They are a strong house, a large house, a good house. I think their pledge program is a little to harsh...but it is toned down greatly from the past and is continually toning down. They do not have a very good feeling towards National...but it is improving. I don't think it every will be ideal because they never need us for anything really...they do all themselves...but I see no threat to go local...they talk but I think they enjoy being in a National and talking about themselves as being the Mother Chapter. They are a good group...I enjoy visiting them always. I think with the new office situation they will come around even faster.

Sacramento State is dead as far as I am concerned. There are three members...two of which graduate this year. I tried an effort in rushing while there and I have heard of no development from it. I don't think anything came of it. Something could have...we had a team of six coming down from Mu....plus some coming up from UCLA (two) who would help rush...we had a big publicity campaign planned too...but their alumni wouldn't finance it with the fraternity funds...this would have recolonized them. We even looked into housing while there. The alumni got them a house for three months...but what good is a house if there is no one there to teach them how to rush...and they only have three men...how well could three men do. The alumni, in my opinion stopped our effort...Mr. Monk and Dewey Howell were on my side but we could not convince the alumni to give the money. Thus if anything came from the campaign I drew up... I would be surprised. There has been very little communication between myself and them. They just do not write.

Ohio State is doing well for itself...they have done what the alumni asked...fill the house and then we'll discuss an addition or remodeling. They have done this. Now they have very little room to expand. They have a good fraternity, a well run chapter, a brotherhood (which is often hard to find), they know how to run their business...for the most part they are happy living together. But they are being terribly hurt by having a residence as a chapter house when all around them are mansions and estates leaving them in their shadows. They will be around but they will stay small. It would be a benefit to both them and National if they got more members. A financial investment now would mean a lot more financial return in the future. Their location is ideal...you just can't see their 100 year old house wedged between the Phi Mu's and the Lambda Chi's who both advertise that they are going to make our house into a parking lot soon.

Cincinnati has completely broken spirits. They don't know how to rush...I have given them rush lessons...they have tried to use them but they need someone to take them out and show them by actual example. They need long range programs set up. They need someone to be in the house for about two to three weeks showing them and guiding them as to the proper way to run a house's administration. They have a nice house but someone has to put law and order into it. Last autumn they had a retreat and were going to turn in their cards and forget it...the reason is they didn't think they could make it. I raised a little spirits because I suggested a two week training period for them. I hope this can take place January 24 - February 6. They were under the impression that we had a bad National....I quickly changed that opinion...the reason that they thought this is... for the last number of years they have been screaming for help and 5 times in the last two years they were promised visits and were cancelled on. I have since been there twice which has a little bit reformed this idea. But Cincinnati is in bad shape and needs someone to raise their morale (first of all... the fact that someone came to help them and showed interest in them would do this) and then someone to train them. It can be done.

FOUNDED

1848



ALPHA SIGMA PHI FRATERNITY

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THE FOLLOWING HOUSES ARE LISTED AS PROBLEMS

ALABAMA X	Attitude, housing, finances, apathy
AMERICAN	ATTITUDE
BUFFALO X	manpower, structure, survival
UCLA	manpower, finances, apathy
CINCINNATI	manpower, finances, inexperience, morale
CONNECTICUT X	manpower, apathy, general breakdown
CORNELL	attitude
DAVIS AND ELKINS	housing
INDIANA TECH	novice chapter still and needs to be watched
MARIETTA	attitude
INDIANA	housing
MARSHALL	housing, attitude, apathy, finances, men
MASSACHUSETTS	manpower, general breakdown
OHIO STATE	housing, manpower
OKLAHOMA	housing
PENNSYLVANIA	housing
PENN STATE	past drug problem...rebuilding
STANFORD	Attitude
TUFTS X	general breakdown, drugs
TULANE	finances (not too serious anymore)
SLIPPERY ROCK	
WAKE FOREST	
Wayne state	Manpower
	breakdown of general activities

Sacramento State X

C.

January 21, 1971

To: Members of the Finance Committee

From: Ralph F. Burns

OPERATING STATEMENT - INCOME

Line 1 Budget: 1000 @ \$54.00

Line 2 Budget: 1200 @ \$25.00

Line 3 Actual: \$2,148.61
235 men contributed \$2,279; average approximately \$4.70 gross, net \$5.16 average or \$1,211.50.
This is the follow-up on 1970 drive - new money - new givers. Confident we will meet our net budget figure of \$10,000 for fiscal year. We have nothing in budget for alumni work.

Line 4 Reflects activity of insignia at time of initiation. Look at Line #36 below. These two figures offset each year. Here is an item where consideration should be given to increased costs of manufacture. At the time of initiation, we allocate \$1.00 to shingle and \$7.00 to pin. This is how our costs line up:

<u>Allocation</u>	<u>Costs: Mfg. Cost</u>	<u>Taxes</u>	<u>Total Costs</u>	<u>Net</u>
Shingle - \$1.00	.64	.03	.67	.33
Badge - \$7.00	6.75	.21	6.96	.04
			\$7.63 *	\$.37

* Does not include postage

Line 5 Budget: \$15,500 - amount to be received from the Trustees this fiscal year.

Line 7 Budget: this reflects 1200 new pledges buying pledge book @ \$3.00.
Actual - this account shows \$1,062.00 to date; but you must look at Line #37. This will be nip and tuck - promotion must be given to purchase of these manuals. It is not compulsory.

January 21, 1971

Line 8

Budget: \$1500 - here is detail on the account through December 31, 1970:

The 1970 Convention increased the Convention Fee from \$125.00 to \$150.00. One hundred twenty-five dollars (\$125.00) of the amount is to be set aside for the 1972 Convention and \$25.00 is considered income.

60 Chapters were charged \$150.00. The \$9,000.00 is distributed on the financial reports:

1. Operating Statement 7/1/70-12/31/70, Item #8
"Chapter Convention Fee" 60 @ \$25.00--\$1,500.00.
2. Balance Sheet - December 31, 1970, Item #25,
"Reserve for Convention" - \$7,500.00.

The following will give you additional information on the amounts still to be paid and that which has been paid:

29 Chapters owe \$150 Convention Fee	\$4,350.00	
3 Chapters owe part of \$150 charge:		
Hartwick	135.00	
Marshall	125.25	
Tulane	140.00	
	<u>\$4,750.25</u>	\$4,750.25
28 Chapters have paid \$150.00	\$4,200.00	
3 Chapters have paid:		
Hartwick \$15.00		
Marshall 24.75		
Tulane 10.00	49.75	
	<u>\$4,249.75</u>	\$4,249.75
		<u>\$9,000.00</u>

Of the \$1,500 considered as income, \$749.75 is still owed.

Line 9

Budget: \$500.00 - we should reach this figure.

Line 10,
11, 12

these items of income will be very close.

OPERATING STATEMENT - EXPENSES

- Line 14 Budget - I will have some definite recommendations on salaries.
Actual - the increase due to six month's salary of a field man this year; not on staff last year.
- Line 16 Actual - \$1,066.35 - Roof repairs on building and garages had to be made this fall. Cost \$580.00. Interior of building needs painting badly; also some plaster work. Need for some exterior work is important.
- Line 19 Actual - \$2,347.85. Believe some savings can be realized here by better purchase of supplies and careful use of copying machine. This account annually reflects maintenance contracts on much of the office equipment, which cost:
- | | | |
|-----------------------------|-------------------|------------|
| Xerox | -\$25 @ 12 months | \$1,300.00 |
| Offset machine | - 1 year | 213.60 |
| Pitney Bowes | | 43.62 |
| I. B. M. | | 142.10 |
| Dictaphone | | 178.50 |
| Elliott -addressing machine | | 235.00 |
| Elliott - typewriter | | 211.75 |
| | | <hr/> |
| | | \$2,324.57 |
- Line 20 Budget - \$1,600.00. Contract on car rental - contract ceases on February 4. Suggest the present one not be renewed which will produce a savings of \$500.00 for the five months remaining in the present fiscal year. Consideration might be given for a rental car for men in field. This should be studied carefully.
- Line 22 Actual - note savings because of change in accountants, from a national firm to a local C. P. A. firm.
- Line 23 Insurance - believe the surety bond on E. J. Madison should be terminated. *ok*
- Line 25 Actual - large item on this is the bill paid for the University of Arizona to their local IFC for 1967-69 - \$355.30.
- Line 26 Actual - will have to watch this carefully to keep it within income, shown on Line 5.

- Line 27 Actual - this will have to be watched carefully.
Car rental charged to this account, \$357.32. Some of this might be personal use.
- Line 29 Actual - this item was discussed with Jim Mulligan and he in turn, with Grand Secretary Bob Allen. I have the detail on these charges and the report of the Extension Committee at this meeting will reflect on this item of expense.
- Line 30 Actual - we have a bill for 1971 dues from the NIC for \$910.00. We should save on this item of the budget this year.
- Line 31 Budget - can save here if we watch the necessity of the active function of this item.
- Line 32 Budget - may be some slight savings.
- Line 34 Actual - \$3,527.51. At the end of this fiscal year, \$1,763.75 of this amount will be carried over to the year 1971-72 as an asset (deferred expense). This figure reflects the actual cost of the 1970 Convention of \$18,402.51 for which we had a reserve on June 30 of \$14,875.00.
- Line 35 Instruction should be given to cancel insurance coverage of E. J. Madison as of February 1 or March 1.
- Line 36 See Line 4 above.
- Line 37 Believe this item will be offset by Item #7 above so the net of these two accounts will not show more than an \$1,800.00 loss for the year.

2500.00
1763.76
736.24

GENERAL FUND - BALANCE SHEET

- Line 1 & 2 \$8,646.51 - approximately \$8,575.00 of this amount has been collected for other funds or purposes.
- | | |
|--------------------------------------|-------------------|
| Refer to Line 21 - Tomahawk Fund | \$2,330.00 |
| Refer to Line 22 - A-S-P Corporation | 1,995.00 |
| Refer to Line 25 - Convention | 4,250.00 |
| | <u>\$8,575.00</u> |

January 21, 1971

- Line 7 \$2,659.52 - this figure includes an inventory for rush pamphlets of \$894.01. Actual inventory for 1500 pledge manuals is \$1,765.71. These will be sold in year 1971-72.
- Line 8 Record albums - any promotion ideas? Item seemingly has little appeal.
- Lines 15 Present building and garage with land was purchased in
& 16 December, 1965. One of the appraisers indicated the property no doubt has increased in value between 10 and 15 %. Value now may be between \$28,500 and \$30,000.00.
- Line 23 \$5,200.00 Record albums
 \$3,000.00 Borrowed November, 1969
 10,000.00 " September, 1970
 Please note: lines 6 and 7 on Reserve Fund Balance Sheet.

I think I have commented on most all the items.

GENERAL FUND - NOTES & ACCOUNTS RECEIVABLE

I recommend that you recommend to the Grand Council Line 11 be written off and give authority to Grand Treasurer to write off any other accounts if there is no possibility of collection by June 30, 1971.

RESERVE FUND - COMPARATIVE BALANCE SHEET

- Lines 5 Reflected on Line 23 of General Fund Balance Sheet.
& 6

RESERVE FUND - INCOME AND FUND PRINCIPAL

- Line 2 At the August meeting, I suggested that some action be taken to transfer income to the General or Memorial Fund. This should have your consideration.

RESERVE FUND - NOTES RECEIVABLE

I can review a number of these verbally, giving you my understanding as to what is being done on them.

I do have several recommendations as to interest charges. No further interest charges on the following loans:

- #2 Alabama
5 Connecticut

To: Finance Committee

-6-

January 21, 1971

10	Ohio Wesleyan	
12	Pennsylvania	
15	Wake Forest	?

MEMORIAL FUND

170 men contributed \$3,992.89 since September, 1970. A campaign will be made on this fund within the next two months.

Savings to be accomplished in operating Budget.

Cuts in Budget figures as discussed in finance committee - before any adjustments upward - caused by salary adjustments

Cuts

Increases

Item 14 - Salaries

E. J. M. - 3700.00

J. M. - 1500.00

4700 ✓

\$1180.00 ✓

Item 17 - Telephone

400 ✓

19 - Stat. & office

500 ✓

20 - Auto

600 ✓

28 - Conference

500 ✓

31 - Committee

300 ✓

34 - Convention

7700 ✓

Extension 1000.00 ✓

Gift 50.00 ✓

Survey 200.00 ✓

\$7530.00

\$7700

2530

\$5170

2250

\$7840

Budgeted Savings

" from original budget

EXHIBIT D

A-S-P CORPORATION

CASH RECEIPTS AND DISBURSEMENTS

July 1, 1970 - January 15, 1971

BALANCE SHEET - January 15, 1971

CASH on hand - June 30, 1970

\$34,760.38

RECEIPTS

Payments - princ. on mtgs.	\$2,395.78		
Interest on mortgages	1,309.23		
Interest on bond	150.00		
Interest on savings	<u>409.84</u>	<u>4,264.85</u>	\$39,025.23

DISBURSEMENTS

Theta Chapter	\$7,500.00		
Eta Chapter	10,000.00		
Mu Chapter	10,000.00		
Income Tax	413.29		
AΣΦ Frat'y Reserve Fund	6,000.00		
Misc. Expenses	4.00		
Filing Fee	<u>10.00</u>	\$33,927.29	<u>\$33,927.29</u>
			<u>\$ 5,097.94</u>

ASSETS:

Mfgs. Nat'l Bank	\$3,225.99		
Is Fed. Savings	<u>2,400.41</u>	\$ 5,626.40	
Mortgages	73,204.53		
Zeta Bond	<u>3,000.00</u>	76,204.53	
Treas. Stock	6,000.00	<u>6,000.00</u>	<u>\$87,830.93</u>

LIABILITIES

Bonds	\$18,200.00		
Stock Accrual	10.00		
Int. accrued on bonds	424.66		
Stock Issue	<u>57,500.00</u>	\$76,134.66	

GAIN, 1959 to date

11,696.27\$87,830.93

EXHIBIT D - Page 2

A-S-P CORPORATION

STATUS OF LOANS - January 15, 1971

Making Payments Now	Amount	Due	Balance	Last Payment
o. k. Tulane	\$11,275	1/15/74	\$4,007.90	1/5/71
no American	5,000	1/15/74	2,704.82	3/12/69
no Marshall	7,500	2/1/75	5,754.63	11/19/69
o. k. Cincinnati	5,000	6/1/73	1,511.28	12/11/70
o. k. R. P. I.	5,000	3/13/77	1,659.49	9/15/70
o. k. Loyola	9,000	8/15/79	7,121.72	1/3/71
no ^(L) Milton	8,500	8/15/79	7,859.12	8/22/70
o. k. UCLA	6,000	3/1/80	5,569.33	12/1/70
o. k. Eastern Michigan	10,000	6/16/80	9,647.34	1/15/71
? Univ. of Washington	10,000	1/15/81	10,000.00	
? University of Illinois	10,000	1/15/81	10,000.00	
o. k. Univ. of Michigan	7,500	12/1/80	<u>7,368.90</u>	12/30/70
TOTAL MORTGAGES			<u>\$73,204.53</u>	
Zeta Bond (Ohio State) Interest o. k.			<u><u>3,000.00</u></u>	

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Budget 1970 - 71
Comparative Operating Statement
July 1 - Dec. 31, 1970 & 1969

<u>INCOME</u>		Budget 1970-71	Actual 7/1-12/31/70	Actual 7/1-12/31/69
1.	Initiation Fees	\$ 54,000.00	\$16,905.00	\$17,542.00
2.	Pledge Fees	30,000.00	8,810.00	9,145.00
3.	Alumni Contributions(net)	10,000.00	2,148.61	7,208.99
4.	Insignia Sales & Service	8,500.00	4,441.77	4,348.40
5.	Tomahawk-Trustees	15,500.00	9,958.90	6,989.75
6.	-Initiation Fees		1,785.00	1,800.00
7.	Publications	3,600.00	1,062.00	2,106.29
8.	Chapter Convention Fee	1,500.00	1,500.00(A)	
9.	Sales of Merchandise (net)	500.00	377.44	472.58
10.	Interest Earned	200.00	75.81	
11.	Miscellaneous	300.00		33.75
12.	Building	550.00	272.00	304.00
13.	Total Income	<u>\$124,650.00</u>	<u>\$47,336.53</u>	<u>\$49,950.76</u>
<u>EXPENSE</u>				
14.	Salaries	\$ 57,000.00	\$28,582.86	\$25,651.60
15.	Utilities	650.00	255.40	256.78
16.	Building Maintenance & Taxes	1,800.00	1,066.35	257.07
17.	Telephone	3,200.00	1,687.89	1,933.11
18.	Postage	2,200.00	1,081.56	947.62
19.	Stationery & Office	4,500.00	2,347.85	2,608.29
20.	Auto Expense	1,600.00	664.67	880.66
21.	Unemployment Compensation	150.00	4.18	29.85
22.	Audit & Legal	600.00	400.00	
23.	Insurance	2,400.00	502.90	1,055.78
24.	Social Security Tax	2,000.00	853.79	712.81
25.	Miscellaneous	1,000.00	653.12	288.80
26.	Tomahawk	15,000.00	4,121.92	8,192.46
27.	Visitation	6,000.00	3,426.72	3,185.10
28.	Conference	2,000.00	540.82	359.54
29.	Extension	5,000.00	4,420.95	1,888.30
30.	Interfraternity & NIC	2,500.00	893.00	1,365.11
31.	Committees	600.00	58.22	225.61
32.	Province Programs	2,000.00	307.93	642.59
33.	Depreciation	2,000.00		
34.	Convention	2,500.00	3,527.51	
35.	Employees Health Insurance	1,000.00	537.43	
36.	Insignia Purchase	8,500.00	4,234.59	3,730.85
37.	Publications	1,800.00	2,693.47	1,034.92
38.	Doubtful Accounts	500.00		
39.	Office Equip. & Furniture	500.00		
40.	Equipment Rental			1,276.08
41.	Total Expenses	<u>\$127,000.00</u>	<u>\$62,863.13</u>	<u>\$56,522.93</u>
42.	Gain or (Loss) for Period	<u>(2,350.00)</u>	<u>(15,526.60)</u>	<u>(6,572.17)</u>
		<u>\$124,650.00</u>	<u>\$47,336.53</u>	<u>\$49,950.76</u>

Note - A. Chapter Convention Fee - \$749.75 has been collected.

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Balance Sheet
December 31, 1970 & 1969

ASSETS

Current Assets	1970	1969
Cash:		
1. Checking	\$ 8,596.51	\$ 5,647.44
2. Petty Cash	50.00	50.00
3. Convention Savings	76.81	6,473.01
4. Chapter Notes & Accts. Rec.	\$11,881.63	\$9,419.10
5. Less Reserve	<u>2,451.35</u>	<u>3,165.35</u>
6. Expense Advances	469.00	238.78
7. Inventory -Pledge Manuals	2,659.72	4,472.31
8. -Record Albums	5,338.02	5,436.94
9. Prepaid Insurance	744.24	1,079.00
10. Total Current Assets	<u>\$27,364.58</u>	<u>\$29,651.23</u>
<u>Other Assets</u>		
11. Deposits	450.00	450.00
12. Investments & Advances	51,500.00	52,100.00
13. Furniture & Equipment	\$15,853.22	\$15,458.22
14. Less Depreciation	<u>11,491.55</u>	<u>10,458.44</u>
15. Land	13,228.66	13,228.66
16. Building	\$12,900.00	\$12,900.00
17. Less Depreciation	<u>2,907.00</u>	<u>2,261.00</u>
18. Deferred Convention Exp.	9,993.00	10,639.00
19. Total Assets	<u>\$106,897.91</u>	<u>\$115,574.25</u>

LIABILITIES & FUND PRINCIPAL

<u>Current Liabilities</u>		
20. Deferred Initiation Fee	\$ 75.00	\$
21. Tomahawk Fund	6,216.00	
22. A-S-P Inc.	7,255.00	8.00
23. Reserve Fund	18,200.00	8,200.00
24. City Income Tax	107.68	96.49
25. Reserve For Convention	7,500.00	15,000.00
26. Total Current Liabilities	<u>\$ 39,353.68</u>	<u>\$ 23,304.49</u>
27. Principal	83,070.83	98,841.93
28. Total Current Liabilities & Fund Principal	<u>\$122,424.51</u>	<u>\$ 122,146.42</u>
29. Increase or (Decrease) for Period	(15,526.60)	(6,572.17)
30.	<u>\$106,897.91</u>	<u>\$ 115,574.25</u>

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Notes and Accounts Receivable
June 30, 1970 - December 31, 1970

	Balance June 30, 1970	Paid on 6-30-70 Balances	Due on 1970-71 Chargès	Balance December 31, 1970
1. Alabama			\$ 18.00	\$ 18.00
2. Bridgeport			158.50	158.50
3. Buffalo	\$1,302.60	75.00	150.00	1,377.60
4. Cornell	2,462.50	-	150.00	2,612.50
5. Davis-Elkins	825.00	825.00	-	-
6. Indiana Univ.	31.30	31.30	-	-
7. Indiana Tech.	280.00	-	150.00	430.00
8. Marietta	-	-	1,050.00	1,050.00
9. Morris Harvey	99.75	99.75	150.00	150.00
10. Ohio State	7.64	7.64	150.00	150.00
11. Ohio Wesleyan	125.00	-	-	125.00
12. Oklahoma	-	-	(14.57)	(14.57)
13. Purdue	-	-	(75.00)	(75.00)
14. Rutgers	1,650.00	1,650.00	150.00	150.00
15. Sacramento State	200.50	-	150.00	350.50
16. Tarkio	-	-	75.00	75.00
17. Tufts	12.50	-	150.00	162.50
18. Tulane	-	-	260.00	260.00
19. Wake Forest	320.60	60.00	-	260.60
20. Wayne State	1,680.75	-	150.00	1,830.75
21.			2,821.93 (1)	9,071.38
22. 19 Chapters -Conv. Fee.			2,810.25	2,810.25
23. Total	<u>\$8,998.14</u>	<u>\$2,748.69</u>	<u>\$5,632.18</u>	<u>\$11,881.63(2)</u>

Notes -

- 4 Chapters owe \$221.50 for misc. items.
Marietta owes \$900.00 for initiation fees.
Balance is made up of current Convention fees.
- 29 Chapters owe \$150.00 each for current Convention fees.
3 Chapters owe a portion of the Convention fee.

Alpha Sigma Phi Fraternity, Inc.
RESERVE FUND
COMPARATIVE BALANCE SHEET
December 31, 1970 - 1969

<u>Assets</u>	<u>December 31, 1970</u>	<u>December 31, 1969</u>
<u>Current</u>		
1. Cash - savings	\$20,542.90	\$15,549.62
2. Notes & Accounts Receivable		
3. A. Chapters	\$50,691.98	\$59,604.75
4. Less Reserve	<u>3,983.68</u>	<u>6,817.43</u>
5. B. General Fund	46,708.30	52,787.32
6. Cash loans	13,000.00	3,000.00
7. Record albums	5,200.00	5,200.00
8. Total Current Assets		
<u>Other Assets</u>		
9. A-S-P Stock	-	6,000.00
10. 5% Mortgage Bond (Ohio State)	<u>1,800.00</u>	<u>1,800.00</u>
11. Total Assets	<u>\$87,251.20</u>	<u>\$84,336.94</u>
 <u>Liabilities</u>		
12. Life Contributors	\$ 2,725.00	\$ 2,725.00
13. Fund Principal 6/30	<u>82,731.22</u>	<u>80,178.45</u>
	85,456.22	82,903.45
14. Increase (decrease) 7/1-12/31	<u>1,794.98</u>	<u>1,433.49</u>
15. Fund Principal 12/31	<u>\$87,251.20</u>	<u>\$84,336.95</u>

INCOME AND FUND PRINCIPAL
July 1 - December 31

	<u>1970</u>	<u>1969</u>
<u>Income</u>		
1. Interest		
2. Notes	\$1,741.80	\$1,174.90
3. Savings	178.18	177.51
4. Equipment		881.08
5. Total Income	<u>\$1,919.98</u>	<u>\$2,233.49</u>
<u>Expenses</u>		
6. Equipment - Depreciation		\$ 800.00
7. Audit	\$ 125.00	
8. Increase (decrease) for period	<u>\$1,794.98</u>	<u>\$1,433.49</u>
	<u>\$1,919.98</u>	<u>\$2,233.49</u>

Note

Audit for 1970 of \$125.00 is a \$500.00 savings over last year which was \$625.00.

Alpha Sigma Phi Fraternity, Inc.
RESERVE FUND
COMPARATIVE CHAPTER NOTES RECEIVABLE
June 30 - December 31, 1970

	Balance June 30, '70	Interest charged 7/1 - 12/31/70	Payments Received 7/1-12/31/70	Balance December 31, 1970
1. American	\$4,533.57	\$ 87.18	-	\$ 4,620.75
2. Alabama	6,528.87	130.58	-	6,659.45
3. U.C.L.A.	3,190.00	63.80	423.80	2,830.00
4. Coe	744.90	14.33	-	759.23
5. Connecticut	484.72	9.32	-	494.04
6. Cincinnati	2,663.56	53.27	203.22	2,513.61
7. Davis & Elkins	1,839.91	36.79	400.00	1,476.70
8. Marshall	241.99	4.84	10.00	236.83
9. Michigan	1,530.00	30.00	60.00	1,500.00
10. Ohio Wesleyan	3,400.00	102.00	-	3,502.00
11. Missouri Valley	625.01	12.49	512.50	125.00
12. Pennsylvania	20,885.88	900.00	3,000.00	18,785.88
13. Stevens	2,000.00	40.00	1,000.00	1,040.00
14. Tulane	2,384.60	47.69	626.01	1,806.28
15. Wake Forest	1,348.66	38.17	-	1,386.83
16. Wayne State	2,874.04	81.34	-	2,955.38
Total	<u>\$55,275.71</u>	<u>\$1,651.80</u>	<u>\$6,235.53</u>	<u>\$50,691.98</u>

ALPHA SIGMA PHI FRATERNITY, INC.
MEMORIAL FUND
Comparative Balance Sheet
December 31-June 30, 1970

<u>Assets</u>	<u>December 31, 1970</u>	<u>June 30, 1970</u>
Current-		
Cash	\$ 8,633.80	\$ 2,629.34
U.S. Treas. Bills	-	4,825.15
Marketable Securities	16,383.25	16,383.25
Interest & Dividends Rec.	-	360.38
Total	<u>\$25,017.05</u>	<u>\$24,198.12</u>
Bond - A-S-P Corp.	16,200.00	16,200.00
Total Assets	<u><u>\$41,217.05</u></u>	<u><u>\$40,398.12</u></u>

Liabilities & Fund Principal

Accounts Payable	-	\$ 840.00
Fund Principal	41,217.05	39,558.12
	<u><u>\$41,217.05</u></u>	<u><u>\$40,398.12</u></u>

MEMORIAL FUND
Income and Fund Principal
July 1 - December 31, 1970

Income

Alumni Contributions	\$ 4,005.89
Dividends	300.73
	<u><u>\$ 4,306.62</u></u>

Fund Principal

Balance	6/30/70	\$39,558.12
Increase	7/1-12/31/70	1,658.93
Balance	12/31/70	<u><u>\$41,217.05</u></u>

Expenses

Administrative	
Audit	\$ 75.00
Promotion	336.19
Awards	2,236.50
Total Expenses	<u><u>\$2,647.69</u></u>
Increase in Principal for Period	1,658.93
	<u><u>\$4,306.62</u></u>

ALPHA SIGMA PHI FRATERNITY GRAND COUNCIL MEETING

January 21, 22, 23, 1971

Marriott Motor Inn

Columbus, Ohio

UNDERGRADUATE MANPOWER

Comparative Reports

Membership - Fall, 1970 - Fall, 1969

Pledges and New Initiates - July 1 - December 31 - 1970-1969

Key:

U - Undergraduate

A - Alumni

F - Faculty

Membership

Fall

Fall

1970

1969

Pledges

1970

1969

New Initiates

1970

1969

	1970	1969	1970	1969	1970	1969
Alabama	13	15	1	2	1	1
American	39	27	-	10	1	1
Atlantic Christian	26	27	9	5	6	6
Baldwin-Wallace	-	26	-	-	-	9
Bethany	28	33	1	-	12	2
Bowling Green	39	29	7	36	16	16
Bridgeport	-	-	-	-	18 U; 11 A.	-
Buffalo	-	21	-	-	-	-
U. C. L. A.	13	14	4	8	4	7
Cincinnati	22	29	1	5	3	-
Coe	14	17	18	2	2	-
Concord	14	12	1	9	3	2
Connecticut	-	28	-	4	-	19
Cornell	52	47	-	-	-	-
Davis & Elkins	-	27	11	16	-	16
Eastern Michigan	50	50	15	16	9	21
Findlay	29	32	-	1	-	-
Hartwick	45	30	3	-	11	-
Illinois	66	62	25	-	7	11
Illinois Tech	38	32	21	2	7	4
Indiana Tech	18	7	-	-	-	-
Indiana U.	33	36	25	14	-	7
Iowa State	52	43	16	26	2	5
Lawrence Tech	30	27	15	5	12	7
Lehigh	21	23	-	3	22	11
Loyola	89	45	6	-	-	-
Lycoming	36	27	-	6	-	5
Marietta	-	74	-	21	12	14
Marshall	19	30	-	10	3	4
Massachusetts	-	-	-	27	-	28

	Membership		Pledges		New Initiates	
	Fall 1970	Fall 1969	1970	1969	1970	1969
Michigan	40	55	-	8	13	5
Milton	29	33	8	10	3	2
Missouri Valley	33	19	4	1	8	12
Morris-Harvey	-	53	3	7	2 U; 1 F	7
Northern Michigan	17	48	6	15	10	18
Ohio Northern	40	51	-	3	1	2
Ohio State	9	9	4	3	1	3
Oklahoma	33	33	-	15	5	3
Oregon State	59	48	26	29	5	6
Pennsylvania	25	32	-	1	-	1
P. M. C.	-	39	-	17	-	5
Penn State	17	22	19	-	16	-
Prebyterian	25	25	3	20	1	4
Purdue	54	40	17	1	36	32
R. P. I.	35	37	-	1	-	3
Rutgers	32	43	-	3	-	2
Sacramento State	-	8	-	-	-	-
Slippery Rock	-	-	8	22	17	-
Stanford	-	49	21	-	21	-
Stevens	36	37	17	2	13	12
Tarkio	-	-	2	-	22	-
Toledo	56	48	8	32	-	11
Tri State	45	42	9	16	10	6
Tufts	-	15	-	-	-	-
Tulane	33	38	22	-	3	-
Wagner	21	38	-	13	-	13
Wake Forest	22	23	4	-	2	-
Washington	-	34	-	-	-	4
Wayne State	-	32	-	-	-	-
Westminster	50	36	4	16	5	13
TOTALS	1,497	1,857	364	463	357 (345 U)	360 (358 U)
	<u>1</u>	<u>2</u>	<u>2</u>	<u>3</u>	<u>3</u>	<u>3</u>

NOTES:

1. Fall membership - 12 Chapters have not reported to date, tho they reported last year.
2. Pledges -
 - A. 306 Pledges reported in 1970 were charged \$25.00 and 58, \$20.00.
 - B. 440 Pledges reported in 1969 were charged \$20.00 and 23, \$15.00.
 - C. 16 Chapters have not reported to date, tho they reported last year.
 - D. 7 Chapters have reported to date tho they had not reported last year.
3. Initiations:
 - A. 357 Initiations reported in 1970, 345 were undergraduates; 11 alumni and 1 Faculty
 - B. 360 Initiations reported in 1969; 358 were undergraduates, 1 Alumni, 1 Faculty
 - C. 13 Chapters have not reported to date, tho they reported last year.
 - D. 10 Chapters have reported to date, tho they had not reported last year.

March 23, 1966
Washington, D. C.

TO: The Grand Council
FROM: The Long Range Planning Committee
SUBJECT: Final Report

There is attached a report which the Committee believes should be considered in the nature of a final report because the policy conclusions of the Committee seem to be well established, and it is time that the subjects which require action be referred to the appropriate committees for their action.

The chairman of the Committee has attempted to state affirmative policy declarations without citing the background or reasons for the conclusion. Generally speaking, the reason underlying the declaration is one of judgment -- a judgment on the part of the five living former grand senior presidents. Throughout the study by this Committee, the executive secretary has given substantial assistance. The same is true of Elwood Smith, former field secretary and presently a province chief.

The statements have been grouped under headings, numbered and lettered so that Grand Council action can be taken with respect to each one. Notations have also been made of those instances where the Committee believes the statements could be rephrased as questions for the purpose of soliciting the views of chapter officers, chapter advisers, and province chiefs, if the Grand Council considers it worthwhile to solicit such views.

Respectfully submitted,

Charles T. Akre
Chairman, for the Committee:
Lloyd S. Cochran
Wilbur H. Cramblett
Emmet B. Hayes
Donald J. Hornberger

Enc.
CTA:lj

cc: Elwood Smith

1. ORGANIZATION AND ADMINISTRATION

- 1-a. Visitations to all chapters by a staff member are desirable once a year.
- 1-b. Recent qualified graduates should be used as field representatives.
- 1-c. The terms of these employees should not be limited at the outset of the employment agreement.
- 1-d. The fraternity should seek to enhance the image of the field representatives.
- 1-e. Older alumni should be engaged where their experience, age, and prior service to the fraternity qualify them for special assignments on particular problems involving a limited time.
- 1-f. Constant review and attention should be given to the national office procedures and practices with a view toward improved efficiency.
- 1-g. The Tomahawk editor should be a member of the staff.
- 1-h. Based upon the present size of the fraternity, a minimum of a four-man staff is needed for effective organization.
- 1-i. There are not too many provinces in the present structure and indications are there may be too few.
- 1-j. Province directors should have substantial responsibilities at all times, including responsibility in the area of extension.
- 1-k. A great deal can be accomplished through national committees provided adequate and imaginative staff assistance is provided.
- 1-l. Staff assistance to the national committee should be increased.
- 1-m. Staff assistance should be increased in order to provide additional alumni interest and involvement.
- 1-n. A committee consisting of some former grand senior presidents should be continued to advise the Grand Council on referred policy matters.
- 1-o. The national office should remain in Delaware, Ohio, for the near future term.
- 1-p. Plans for moving the national office should be made so as to be prepared to move within the next ten years.
- 1-q. The national office should be moved to a place which is easily accessible to first class air transportation and central to the locations of all of the chapters.

(Almost all of the above statements lend themselves to rephrasing in the form of questions.)

2. EXTENSION

- 2-a. The fraternity should undertake an aggressive program of extension with a goal of 75 active chapters by 1975.
- 2-b. Some chapter reactivations should assist in accomplishing the goal.
- 2-c. Some of the present chapters would appear to be in trouble requiring corrective actions.
- 2-d. The fraternity should be fearless in removing chapters which are in trouble too often.
- 2-e. An educational institution should meet the following criteria before a petition would be acceptable from a group on its campus:
 - (1) a finding that competitive housing is available for the group;
 - (2) a finding that there is a sufficient number of on-campus male students who are not now fraternity members and would desire to be;
 - (3) a finding that the atmosphere of the college and the administration's attitude towards fraternities is favorable;
 - (4) a finding that the size of the student body is sufficient to support another fraternity;
 - (5) a finding that the enrollment is at least 1500 students if the institution is coeducational or a minimum enrollment of 1,000 in a men's college;*
 - (6) a finding that the institution possesses the minimum NIC academic requirements and that it has a favorable academic standing;
 - (7) a finding that the institution does not provide complete dormitory and dining facilities and forbids the establishment of chapter rooms, lodges or houses.
- 2-f. Because fraternity experience is valuable, the opportunity should be available to a larger percentage of college students.

*Former G.S.P. Cramblett would favor lower minimum requirements.

(Almost all of the above statements lend themselves to rephrasing in the form of questions.)

3. HOUSING

- 3-a. The fraternity has a responsibility to assist the chapter to the extent possible in providing adequate housing.
- 3-b. Although not presently in a position to guarantee borrowings by chapters from outside agencies and presently not able to take the lead financially in individual cases, the fraternity should, where necessary, provide leadership in order to see that a chapter is adequately housed.
- 3-c. The fraternity is not now able to take steps to secure title to chapter houses.
- 3-d. The fraternity is not in a position now to request chapters to make individual houses available for guaranteeing loans to other chapters.
- 3-e. The fraternity should seek to find and make arrangements with commercial lending institutions for individual chapter house financing.
- 3-f. The fraternity should be in a position to provide architectural and other consulting services to chapters, but such services should not be requested without providing compensation.
- 3-g. ASP Corporation is well started and capable of expansion.
- 3-h. An up-to-date study should be made of chapter housing to determine adequacies, present equities, and future needs with recommendations for possible ways and means of meeting the need.
- 3-i. A study of what other fraternities and sororities are doing in housing financing should be made.
- 3-j. An analysis and report as to the trend among educational institutions in providing housing should be undertaken.

(The material in this section does not seem to lend itself to a worthwhile inquiry among chapter officers, chapter advisers or province chiefs.)

4. IMAGE*

- 4-a. The anti-fraternity attitude prevailing among academicians, parents, and students is substantially due to a lack of understanding of the purposes, ideals and values of fraternity life.
- 4-b. An exemplary mode of conduct among members embodying traditions, rules and regulations will produce a pride which in turn will make a habit of behavior in relation to other members and to the community.
- 4-c. An exemplary mode of conduct would embrace higher standards of individual and chapter academic accomplishment.
- 4-d. Belief in a divine providence must occupy a continuous prominent position in the thoughts and activities of the members.
- 4-e. The image will stand or fall depending upon what the public comes to discern of the organization and what it stands for and how closely it adheres to its principles in its everyday life.
- 4-f. The fraternity and each chapter must make a positive contribution to the academic standards of the educational institution and to the total educational process.
- 4-g. To assist in building the exemplary mode of conduct, the following attributes should be included:
 - (1) chapter and individual academic achievement shall be improved and higher standards set for initial requirements;
 - (2) personal behavior standards are a touchstone of fraternity living;
 - (3) specific regulations should be imposed with respect to moral conduct, including gambling and the use of intoxicating liquor.
- 4-h. To assist in developing an exemplary mode of conduct, chapters:
 - (1) should involve themselves not only in campus charity but in other areas calling for constructive good neighbor conduct;
 - (2) should so maintain its physical home as to create pride in its occupants and constitute a tangible expression of a thoughtful, considerate home where gentlemen reside;
 - (3) should organize and conduct regular discussion groups by taking advantage of the unique college relationship and the available academic authorities;

*In the view of former G.S.P. Cochran, many of the statements contained herein could or should be enlarged and strengthened. Both he and Wilbur Cramblett have specific views relating to the rituals.

- (4) should maintain chapter libraries not for the purpose of supplying mere examination aids but to form a careful selection of reference works;
 - (5) should engage the services of a house mother where it is practical to do so;
 - (6) should encourage the use of resident counsellors;
 - (7) should encourage and assist in the organization and development of a local alumni council;
 - (8) should encourage, organize, and develop a parents club.
- 4-i. Specific projects which are not specifically related to fraternity goals should not be encouraged. Among these are:
- (1) the adoption of a national charity;
 - (2) an award to persons of national fame outside of the fraternity's own membership.
- 4-j. In order to emphasize the spiritual, patriotic and cultural purposes of the fraternity and in order to insure an appeal to college students of today, the question of making changes in the rituals should be reviewed.
- 4-k. The rituals should be designed with a view towards their significance.
- 4-l. The possibility that secrecy in the rituals has outlived its usefulness should be studied.

(Probably only some of the statements above are susceptible of use in a questionnaire.)

5. ALUMNI INVOLVEMENT

- 5-a. City alumni councils frequently do not operate on a sustained basis today.
- 5-b. Despite this prevalent condition there will be exceptions, and in those cases efforts should be made to develop a plan for encouraging the growth of such councils.
- 5-c. To encourage alumni council participation, it is necessary to provide a place in the fraternity organization whereby a council can make a contribution to a worthwhile endeavor.
- 5-d. Plans for a standard alumni council program should be developed.
- 5-e. The involvement of alumni in committee work should be encouraged.
- 5-f. To encourage alumni involvement requires assistance on the part of the fraternity staff.

(It is doubtful if any of the above material is susceptible of use in a questionnaire.)

6. FINANCES

- 6-a. There is no present need for the Reserve Fund to grow appreciably at the present time.
- 6-b. There is no present need for the Tomahawk fund to grow appreciably at the present time.
- 6-c. Over the next ten years, emphasis should be placed on the growth of the General, Memorial and Housing funds.
- 6-d. All financial campaigns should be conducted on an organized and consistent basis.
- 6-e. A program of activity should be undertaken immediately within the present day Memorial fund.
- 6-f. An aggressive bequest program should be prepared and undertaken subject only to deferment for a short period of time until the present Memorial fund activity program is underway.
- 6-g. At some time in the future, study should be given to the question whether the fraternity must or ought to be committed to an inviolate Tomahawk fund.
- 6-h. More alumni dollars for general operations can be expected if additional involvement of alumni takes place.
- 6-i. Chapter loan conditions do not need liberalization.

(Few, if any, of the above statements are thought to be susceptible of questionnaire use.)



ALPHA SIGMA PHI FRATERNITY

FRATERNITY HEADQUARTERS • 24 WEST WILLIAM STREET • DELAWARE, OHIO 43015 • TELEPHONE: 614-363-1911

January 19, 1971

Memo to: Ralph
From: Jim Mulligan
Subject: Grand Council Meeting

In reviewing the booklet you gave to me last Friday, there are a few matters that I took notes on, besides extension, that may need follow-up attention. I thought you may want my thoughts on this just for your information:

1. Re: Page 8 of your report - "How should the undergraduate advisors to the Grand Council be recognized?" Should the Grand Council be giving some direction as to their specific goals and purposes? Have any been set down?
2. National Committees:
 - A. Alumni relations - re: Exhibit M of convention report. Geof had some good suggestions. Should we advise on follow-up?
 - B. Publications - can we get Bill Klaban involved with a few recommendations on the TOMAHAWK?
 - C. Public Relations - should we tie in Emil's Committee when we begin publicity for a junior college program?
 - D. Instruction - should George Lord's committee have any relation to assisting in the set-up of programs for the Educational Conference and leadership schools on the province level.

January 19, 1971

3. 1972 Convention site - page 3 of August 29 Grand Council minutes suggest convention site to be picked by December 15, 1970! Should we get this moving, since Ed was on it?
4. Assistant National Coordinator - has George Trubow moved on this?
5. Exhibit A - Little Sisters - action on insignia authorization?
6. Should we attempt to complete a Pledge Trainer's Manual?
7. Ritual - want a revised ritual for Educational Conference? Can we still do it?

These things may be moving right along. I just thought I'd mention them, since I am not sure of the status.

JMM/jk



*Hammond's briefing
on resolutions*

ALPHA SIGMA PHI FRATERNITY

FRATERNITY HEADQUARTERS • 24 WEST WILLIAM STREET • DELAWARE, OHIO 43015 • TELEPHONE: 614-363-1911

FROM THE LAST GRAND COUNCIL MEETING OF August 29, 1970 and the
1970 CONVENTION

- 1) The sight was supposed to be chosen by mid-October for the Educational Conference. GSP Miller was to request Brother Otto Sonder, Jr. to be Director of the Conference.
- 2) Trubow moved that the Secretariat execute the necessary bank authorization signature cards for the Fraternity's checking, savings, and safety deposit box accounts.
- 3) The 1972 Convention sight was to be chosen by December 15, 1970 by a Senior President appointed committee consisting of Trubow, Hudson, Bill Cox.
- 4) Brothers Brenner and DeLuca were to be asked to serve as Assistant National Coordinators.
- 5) A committee was set up to inquire about going to Junior Colleges...the last NIC meeting in San Francisco approved this action.
- 6) The GSP and Undergrad advisors were to inquire the idea of coed housing.
- 7) Little Sister groups were to be developed. What has been done on this to date? Has the insignia adopted?
- 8) It was resolved that the Grand Council instruct each Alumni House that they are invited (for each chapter) to apply for status as an Alumni Council as provided in Article IV of the Constitution. Has this been done?
- 9) The Ritual was to be amended to include the position of HEC. This is being done.
- 10) Three undergraduate advisors have been selected by the convention. What have they done? Has the Council given them any encouragement to do any projects.? Do they need direction? Chi Phi also has such positions on their council and they have voting privileges. Should we do this too?
- 11) The secretariat was to distribute notices to all chapters concerning our position on turmoil on college campuses as resolved in the convention assembled. Was this done?
- 12) Was a copy of the Memoriam for Brother Ralph G. Starke, Cornell '18, sent to his family as a humble expression of sympathy in its bereavement?
- 13) Was a copy of the Memoriam for Brother M. Walter Graves sent

RESOLUTIONS CONTINUED PAGE 2

to his family as a humble expression of sympathy in its bereavement?

- 14) It was moved that National and the Grand Council establish an Extension Award recognizing the time and effort expended by a chapter on extension activity.
- 15) It was moved and passed that the Grand Council appoint an Alumni Affairs Director.
- 16) It was resolved that the National Office should take prompt steps to inform Chapters of legal consequences of the use and possession of marijuana and other drugs. Exhibit D-1.
- 17) There was to be an Outstanding Undergraduate award to be presented to an undergraduate who does outstanding work for the fraternity.
- 18) Special Award for service outside Fraternity by undergraduates was to be developed.
- 19) It was suggested that all chapters make an effort to forward their chapters roundups to the Editor of the Tomahawk. It was suggested that the Winter Tomahawk contain only articles submitted by the undergraduate Brothers.
- 20) It was suggested that the G.C. present a monetary award for the best articles submitted and select the recipient(s) of the award(s).
- 21) The chairman of the Pledge Training Committee (Detjen) requested that the chapters at Purdue, Atlantic Christian, PMC, RPI, plus the CLEVEN CLUB at Ferris State, submit to him by November 1, 1970, an outline of their respective pledge programs.
- 22) RITUAL--The advance on the ritual revision has been slowed down back the lack of cooperation of the members on the team. They did not respond to their duties of analysis as rapidly as desired. Consequently the first dead line which was Sept 25 has been carried out through December. Finally all the analysis are in. Underway now is to revise the five scenes of the Rituals. Progress should see the job done on time if the team will cooperate this time when they are asked to rewrite. We are working on the ritual--but it is a slow job. We still have 8 months before they have to be distributed.



ALPHA SIGMA PHI FRATERNITY

UNDERGRADUATE ADVISORY COMMITTEE

Mr. Stephen Voss
Alpha Sigma Phi Fraternity
307 North Hamilton
Ypsilanti, Michigan 48197

To: Ralph Burns

From: Ron Ort

Re: Grand Council Meeting

Mr. David Rapier
Alpha Sigma Phi Fraternity
4554-19th Avenue, NE
Seattle, Washington 98105

Communication from other chapters has been nearly at a stand still. However, some chapters have relayed some matters to me. One of the topics I ask be considered for rennovation was the awards system of the fraternity. The only response I recieved was in relation to the Grand Senior Presidents Award. Norm Berkley and myself have constructed these suggestions with the help of the other chapters who responded:

Mr. Ronald Ort
Alpha Sigma Phi Fraternity
Missouri Valley College
Marshall, Missouri 65340

Alternate:

Mr. William Cox
Alpha Sigma Phi Fraternity
3361 South Wabash
Chicago, Illinois 60616

Part I. Finances

Suggested addition to question 1.

Question 1a. What was the chapters operating income?

Suggested addition--question number 9.

Question 9. Are all debts owed to the National Fraternity Office paid in accordance to specified agreements and are they paid on time?

Part II. OK

Part III. OK

Part IV.

Suggested addition--question 5.

Question 5. Are pledges incorporated into house activities such as being in charge of events, committee memberships, and so on?

Part V. OK

Part VI. OK

Part VII. OK

Part VIII. I feel more emphasis should be placed on contents of newsletters as opposed to how many are sent out each year. This is largely determined by a chapters financial situation.

Part IX. OK

Part X. OK

Part XI.

Suggested addition to Part XI question 3.

If yes, specify type of activity and new innovations that were helpful in making the activity a success.



ALPHA SIGMA PHI FRATERNITY

page 2

To: Ralph Burns

January 18, 1971

UNDERGRADUATE ADVISORY COMMITTEE

Mr. Stephen Voss
Alpha Sigma Phi Fraternity
307 North Hamilton
Ypsilanti, Michigan 48197

Part XII.

Suggested addition to question 1.

Question 1c. Did your delegates attend?

Question 3. Is all information requested of your chapter sent to National Headquarters?

On time?

Mr. David Rapier
Alpha Sigma Phi Fraternity
4554-19th Avenue, NE
Seattle, Washington 98105

Suggested addition Part XIII

Extension

1. What colleges has your chapter been working with in regard to extension?

2. What colleges, with your aid and assistance, have become Alpha Sigma Phi clubs, locals, or a national chapter.

3. Briefly outline your procedure in approaching another college concerning extension.

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The installation at Tarkio was a great challenge to AO. (Part of the challenge came when Mulligan locked the door on one complete ritual team during the second act.) During the last two months work has fallen off in extension here. I believe the chapters in our province do not recognize the raw materials available or how important extension is to the fraternity. The biggest problem is laziness! Our recent Province PEC meeting was a big loss because of this. There was no agenda or organization from what I have learned. I was unable to attend.

Many of the problems we are encountering as a Fraternity system can be alleviated. The first step I feel is for the Grand Council and the Executive Office to "Put Your Foot Down." Apply some pressure and forget about the "GOOD GUYS" image. Some of the bad debts from the chapters may come in if they get chewed on a little. This problem is imperative and should be made known it is. A few of the chapters can not carry the bad debt of others and improve themselves, especially if they are small in number and money. This is just one area I have applied to this type of action, there are other areas too.

Congratulations to Jim and Trubow, I still have your sash.

cc: Meeting place:
Columbus Marriott Inn
Columbus, Ohio

Fraternaly,

Ronald R. Ort



ALPHA SIGMA PHI FRATERNITY

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Alpha Sigma Phi Fraternity
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ALPHA SIGMA PHI FRATERNITY

page 2

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January 18, 1971

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Congratulations to Jim and Trubow, I still have your sash.

cc: Meeting place:
Columbus Marriott Inn
Columbus, Ohio

Fraternally,

Ronald R. Ort

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING

January 21, 22, 23, 1971

Marriott Motor Inn
Columbus, Ohio

REPORT OF GRAND PROVINCE CHIEF

Richard R. Gibbs
Province II

January 5, 1971

The Oklahoma Chapter seems to be proceeding normally at this time. They have not gotten enough pledges to grow next year but they are holding their own. The officers seem to be competent; planning for the Province II Conclave appears to be going along better than usual.

The House finances are in fair shape. They entered the year with a \$3,000.00 deficit. They have worked this down to less than \$2,000.00 and by the end of the school year in May will probably have it down to less than \$1,000.00. They are making a very determined effort to get rid of this deficit.

The alumni organization is working as fast or faster than it normally does on the fund raising. They are off and running on this although I do not know how successful their first approach will be. Alumni finances are in good shape. There is enough cash to make the final large payment on the land that we purchased next door to our present house, leaving us with only an approximate \$6,000.00 mortgage payable in six years on this property.

Due to dedicated work by the boys at the house as well as a few of the alumni. Founders' Day was the largest event in terms of attendance by alumni in the past six or seven years. Enthusiasm seems to be growing and I feel hopeful that the fund raising will be successful and that renovation of our present house can begin possibly next September.

Fraternally yours,


Richard R. Gibbs

RRG

Received January 8, 1971

ALPHA SIGMA PHI FRATERNITY

REPORT OF GRAND PROVINCE CHIEF JAMES BROWN

Province IV
January 21, 1971

I'm sure you are aware that the chapters at Lawrence Tech and Eastern Michigan are doing well with strong chapter leadership.

The chapter at Michigan has faltered some but shows evidence of improvement. Jim Mulligan and I visited the chapter this week and I am sure that he has given this chapter excellent guidance. Bob Cabello from Eastern Michigan is now living in the house at Michigan. His influence will also be helpful to this chapter.

Jim Mulligan and I visited the chapter at Wayne State last December. His forthright approach to this chapter can be nothing less than constructive.

The Eastern Michigan Chapter served as our host for the Province Conclave, and did a magnificent job. Michigan and Wayne did not attend, however, we have a promise that Michigan will attend the forthcoming P.E.C.

Jim Mulligan has done a fine job in this province and I'm sure that his efforts will be fruitful.

I look forward to his next visit. We anticipate great things for Province IV.

Respectfully submitted,

James A. Brown
Grand Province Chief

JAB/jk

ALPHA SIGMA PHI FRATERNITY

REPORT OF GRAND PROVINCE CHIEF JAMES CHAPMAN

PROVINCE VIII

January 7, 1971

GAMMA MU, MORRIS-HARVEY COLLEGE

I. House Operations - The school does not allow houses at this time.

A. General Financial Condition

The finances of the chapter are excellent.

B. Membership: Current and Prospective

Membership is good and with second semester rush, we are anticipating an excellent pledge class.

C. Quality of Chapter Officers - excellent.

D. Housekeeping and Maintenance

The college at the present time does not allow fraternity housing. Members have an area of the dorm on campus with other Brothers having apartments off campus.

II. Chapter Programs

A. Scholarship - excellent.

I presented their recent scholarship award to them in September and they were elated.

B. Social and Sports

Very, very active in social and sport's programs.

C. Campus Activities - excellent.

D. Alumni Relations

This program could be improved by the Chapter from the standpoint of newsletters to the alumni. Such a program will be presented to them at a future meeting.

E. Newsletter - improvement is needed.

III. Fraternal Matters

A. Pledge Training

I do not have enough knowledge of this matter. The subject will be observed by me next semester.

B. Chapter morale - excellent.

C. General Manners and Conduct of Members - excellent.

D. Attitude toward National, Province - Poor, but I am hoping

for a change in their attitude.

- E. Conduct of Meetings and Ritual Work - excellent.

IV. Campus Climate

- A. Attitude of administration toward Fraternities and Chapter
The attitude is favorable toward the fraternity system and Gamma Mu is held in high esteem.

- B. Status of Fraternities and IFC on Campus
The fraternity system is very well accepted, both by the administration and student body. I do not have enough knowledge concerning IFC to make any comments. However, from a conversation I had with the chapter president, he has informed me that some IFC representatives have taken an abusive attitude toward our chapter.

V. General Summary and Recommendations

This is an excellent chapter that has been fortunate in having had Dr. Frank J. Krebs as its Faculty Adviser. Dr. Krebs attends almost all the chapter meetings and is very attentive in his relationship with the membership. He is greatly respected by the chapter.

Since we have built a strong chapter on this campus, I feel that it is now time to discuss with the Fraternity a direction they should consider in alumni relations and the future of the chapter.

By this, I mean that a closer relationship be forged with their alumni and that the fiscal well-being of the chapter be improved through alumni and undergraduate contributions. The chapter has discussed the possibility of purchasing land and building a lodge for fraternity activities. If the chapter is prepared for such an undertaking and if the school will allow such facilities, Gamma Mu will be in an enviable position to continue its leadership on this campus. These two points will be discussed with the chapter this school term.

Three visits have been made to this chapter during the first academic term.

BETA DELTA, MARSHALL UNIVERSITY

I. House Operations

- A. General financial condition - poor
- B. Membership - current and prospective - low, must be improved.

C. Quality of Chapter Officers

During the fall term, the president was not responsive or aggressive enough although he was liked by the chapter. A new president was installed in December, and it is hoped that he will be more active toward moving the chapter forward.

D. Housekeeping and Maintenance

Has improved, although it has been medium to poor. Money is needed for repairs; however, the burden of the mortgage and the low membership has prevented some of the needed improvements to the house. Members, during the past year, have improved the basement and paneled the third floor. Furniture is needed for the bedrooms and basement. The alumni were asked for old furniture in a recent newsletter but the chapter has received no positive response. Will try again.

II. Chapter ProgramsA. Scholarship - averageB. Social and Sports - activeC. Campus Activities

One man in the senate and he has just been appointed Chief Justice.

D. Alumni Relations

Poor at this time from both sides.

E. Newsletter

Developed newsletters during the past year. It is hoped a newsletter will be printed in early 1971.

III. Fraternal MattersA. Pledge Training

Do not have enough information on this subject. At the last meeting (1/7/71) I discussed a new approach on pledging with the chapter.

B. Chapter Morale - down.

This chapter needs more alumni support, both from the money standpoint and a more active alumni group.

C. General Manners and Conduct of Members - good.D. Attitude toward National, Province - good.

They are hoping for support at this time to assist them in rush and alumni programs.

- E. Conduct of Meetings and Ritual Work - good, but will try to have them improved.

IV. Campus Climate

- A. Attitude of Administration toward Fraternities and Chapter
Have not talked to any administrative people but will try to find out during this term. Past relations toward fraternities have been good.
- B. Status of Fraternities and IFC on Campus
There seems to be a high regard for fraternities on the campus even with the radical fringe at times attacking the system.

V. General Summary and Recommendations

The general overall condition is rather poor due to the inability of the chapter to improve its membership this fall. A poor rush program has been responsible for low membership this term and must be improved if the chapter is to prosper.

I am requesting that Mr. James Hammond be sent to assist the chapter during its rush program in February. It is hoped that Mr. Hammond can spend several days at the house before rush and during the smoker. His assistance could be of tremendous importance to the chapter. This period will run from February 7 to the 10th. I have asked the chapter to initiate a new approach to both rush and the pledging program this term and Jim's help would be invaluable during this period.

A general meeting of the active alumni is scheduled for January 14, 1971 in order that several matters can be discussed as to the future of the chapter. I will recommend that new officers be elected to the Alumni Corporation and that a program to solicit money from the alumni be initiated. I have discussed the alumni contribution program with Mr. Hammond and we are hoping that he might furnish, and assist us, with the program being used at the University of Washington.

It will be a hell of a struggle to place this chapter in a position that we want, but it can be done. The future of the chapter will revolve around a larger, stronger, aggressive membership and monetary assistance from its alumni. These are the weak points and they must be corrected.

I have visited this chapter four times since September, and feel that several more visits will be needed. A new Grand Chapter Adviser has just been selected by the chapter and this man should be very responsive and helpful.

GAMMA DELTA - DAVIS & ELKINSI. House Operations

- A. General Financial Condition - good
- B. Membership: Current and Prospective
Second semester rush should provide a large pledge class
- C. Quality of Chapter Officers - good
- D. Housekeeping and Maintenance - poor

II. Chapter Programs

- A. Scholarship - good
- B. Social and Sports - excellent
- C. Campus Activities - good
- D. Alumni Relations - poor
- E. Newsletter - do not know of any newsletter

III. Fraternal Matters

- A. Pledge Training - good, probably could be improved
- B. Chapter Morale - good, but could be improved
- C. General Manners and Conduct of Members - good
- D. Attitude toward National, Province - good;
could be improved with more visits and calls from the
Province Chief during this period.
- E. Conduct of Meetings and Ritual Work -
Do not have enough knowledge on this subject.

IV. Campus Climate

- A. Attitude of Administration toward Fraternities and Chapter
I understand that over the years the attitude has fluctuated
from excellent to poor. Presently, the attitude seems
positive toward fraternities.
- B. Status of Fraternities on Campus
All off-campus houses have been requested to move onto
the campus, effective September, 1971. This will cause
our house trouble.

V. General Summary and Recommendations

This is a good chapter that could be improved with assistance from the alumni and a more positive approach from the chapter. The poor condition of the house has probably hindered rushing, and must be improved.

The school administration has told us that the chapter must be on campus as of September, 1971. Approximately \$19,000 remains to be paid on the house which was purchased in 1954 for \$65,000. With this situation facing the chapter, positive action must be taken to see that equity is not lost on the property. Mr. Burns has been contacted about this chapter problem and will be able to discuss it with the Grand Council.

I have spent four days in Elkins assisting the Chapter since September and feel that we have a job ahead in vitalizing the alumni and the chapter.

(Steps have just been taken to correct the poor condition and appearance of the house this term and the chapter is hoping for a good rush.)

EXTENSION - January 15, 1971WEST VIRGINIA WESLEYAN

"During your discussion of Province VIII, would you mention the fact that I stopped at West Virginia Wesleyan and met with Vice President Cunningham (I am not sure this is the correct name) to discuss the possibility of reactivating our Chapter. Mr. Cunningham suggested that a letter be written on this matter for the school files, but would give no positive indication as to the acceptance of our Fraternity.

Thus, it is proposed by me that the Grand Council either write, or direct the Executive Secretary to write, such a letter to the school and that the Field Representative pay a call on the administration during his visits into this area. "

Respectfully submitted,

James Chapman

JC/d

ALPHA SIGMA PHI FRATERNITY

MINUTES

of

GRAND COUNCIL MEETING

Purdue University
West Lafayette, Indiana
August 27-28, 1971

37. CALL TO ORDER:

The meeting of the Grand Council was called to order at 3:05 p.m. at the Memorial Center, Purdue University, West Lafayette, Indiana, August 27, 1971; Grand Senior President Robert E. Miller presiding.

38. ATTENDANCE:

In addition to Brother Miller, Grand Junior President George B. Trubow, Grand Secretary Robert A. Allen, Grand Treasurer W. Gardner Mason, Grand Marshal George E. Lord, Executive Secretary Ralph F. Burns, Field Representative Gary R. Forney, Undergraduate Adviser to the Grand Council, David Rapier, and Alternate Adviser, Bill Cox, were in attendance.

39. APPROVAL OF MINUTES OF JANUARY 21-23, 1971 MEETING:

Moved by Lord, seconded by Trubow, approving
the minutes of the January 21-23, 1971 meeting
of the Grand Council as distributed. Carried.

40. APPROVAL OF PROCEEDINGS BY MAIL:

Moved by Allen, seconded by Trubow, that Mail
Votes #107, #108, #109 and #110 be approved by
the Grand Council as certified by Grand Secre-
tary Allen. Carried.

Mail Vote #107: approval of installation of Beta
Pi Sigma Fraternity at Duquesne University as

minutes
8/27, 28/71

Beta Pi Chapter of Alpha Sigma Phi.

Mail Vote #108: approval of Gallaudet College, Washington, D. C. to be placed on the approved list of institutions for extension purposes.

Mail Vote #109: approval of a loan to Gamma Alpha Chapter, Ohio Northern University, for \$1,300.00 from the Reserve Fund.

Mail Vote #110: approval of a loan to Gamma Omicron Chapter, Tulane University, for \$3,000.00 from the Reserve Fund.

41. FINANCES:

- A. Grand Treasurer W. Gardner Mason, assisted by Executive Secretary Burns, reviewed the financial reports of the General, Reserve, Tomahawk and Memorial Funds as well as the A-S-P Corporation. (appended as Exhibit A)

Moved by Lord, seconded by Allen, that
the reports be received. Carried.

- B: 1971-72 Budget:

After considerable discussion, the following motion was made:

Moved by Lord, seconded by Trubow, that
discussion and action on the 1971-72 budget
be tabled until the November meeting of the
Grand Council. Carried.

- C: Reserve Loan Request:

A request was made by Theta Chapter for a loan from the Reserve Fund in the amount of \$3,500.00.

Moved by Trubow, a member of the Finance
Committee, seconded by Lord, that the loan

request of Theta Chapter, University of
Michigan, be denied, and the Grand Council
indicate to the Chapter their real concern of
the development, progress and operation of
Theta Chapter during the academic year 1971-
1972. The Executive Secretary was instructed
also to indicate the Grand Council's concern
that the request for a loan is for an operating
deficit, contrary to the purposes for which the
Fund was established. Carried.

D. Alpha Iota Chapter, University of Alabama:

The Executive Secretary reported that liquidation of the assets of the Alabama Chapter, including the Alumni Corporation, had been completed; that the indebtedness to the General Fund and the Reserve Fund, as of June 30, 1971, had been satisfied; and that the Alumni Corporation had transferred \$13,123.32 to be invested by the Grand Council for the benefit of housing for the Alabama Chapter at the time it was reinstated. After considerable discussion, the following motion was presented:

Moved by Mason, seconded by Trubow, that
the Grand Council request Grand Councilor
Alfred B. Wise to invest this money in an insured
savings and loan company at the best possible
return. Carried.

42. 1972 CONVENTION:

A. Site:

The Executive Secretary submitted to the Grand Council a

recommendation that the 1972 Convention be held on the University of Michigan campus, Ann Arbor, Michigan.

B. 1972 Convention Budget Committee:

The Executive Secretary further recommended that the Grand Council appoint a Convention Budget Committee composed of Grand Treasurer Mason, Grand Councilor Wise and Executive Secretary Burns, to prepare a budget providing for proportionate shares to cover the cost of food, housing, and administrative costs for the members of the official family, named and invited guests; said budget to be restricted to the amounts collected from the Chapters and Colonies for the 1972 Convention.

Moved by Lord, seconded by Mason, the
recommendations on site and the convention
budget committee by the Executive Secretary,
dated August 28, 1971, be approved. Carried.

C. Convention Dates:

Moved by Lord, seconded by Allen, that the
Executive Secretary be instructed to negotiate
convention dates and facilities with the University
of Michigan for August 23 through 26, 1972.
Carried.

D. 1972 Convention Committee Chairman:

Brother Robert E. Miller announced he was contacting Herbert L. Dunham, President of the A-S-P Corporation and an alumnus of the University of Michigan, to act as General Chairman of the 1972 Convention. (Brother Dunham has stated he will serve.)

43. "FOR THE GOOD OF THE SOCIETY":

The comparative report of pledges and initiates for the last two years,

1969-70 and 1970-71, which were distributed to all representatives to the Educational Conference, are a part of these minutes. (appended as Exhibit B)

There was considerable general discussion on the finances of the Fraternity, the direction in which the Fraternity should be going, and the overall operation of the Fraternity.

Brother Trubow lead the discussion with the following results and observations:

- A. It was expressed that the Fraternity needs to add about four new Chapters of 40 men each year to balance off the attrition of lost Chapters. This should result in operation stability as well as some growth.
- B. It was also expressed: that the field men of the Fraternity should be concerned about the retention factor; that more alumni, undergraduate Chapters, and province chiefs should be requested to assume the responsibilities of expansion.
- C. Five Grand Council members and Past Grand Senior President Ray Glos were asked to head up six different committees of concern; to analyze and state a program, present data and other relevant factors; attempt to arrive at some measuring sticks; present alternatives to the suggested program the Fraternity should pursue, with recommendations and priorities; and what percentage of the Fraternity's budget should be devoted to each particular program area.

Brother Trubow was asked to coordinate the total activities of these six committees; said committees and their chairmen are:

- (1) Alumni - George B. Trubow
- (2) Housing - W. Gardner Mason
- (3) Internal Management and Finances - Alfred B. Wise
- (4) Extension - Robert A. Allen
- (5) Retention and other services to Chapters - George E. Lord
- (6) Tomahawk and Memorial Fund - Ray E. Glos

The following schedule was outlined by Brother Trubow: September 15 - an outline of the report of these committees be submitted to him; October 1 - a tentative report; October 15 - a final report, with a copy to Grand Senior President Miller and to Executive Secretary Burns; November 1 - the final reports go into the mails to the members of the Grand Council.

R E C E S S

The Chair recessed the Grand Council meeting at 5:00 p.m., Friday, August 27, 1971, to be reconvened at 8:30 a.m., Saturday, August 28, 1971.

Grand Councilor Wise joined the meeting Saturday morning.

43. "FOR THE GOOD OF THE SOCIETY" (continued):

Brother Wise spoke on the importance of the Grand Council expressing direction to the Secretariat regarding areas which the Grand Council wish the Fraternity and the Secretariat to go.

It is important, however, in the correction of our financial problems, that further extension and federation of fraternities would have to take place, but these take time.

It was most important we place emphasis on our present chapters, strengthening their needs in areas such as rush and an excellent pledge program, resulting in very little attrition.

Concern should be expressed and contact made with those Chapters not in attendance at the Educational Conference and with Chapters who need help in rush.

It was suggested Province Chiefs be contacted by mail regarding problems in chapters within their own province.

It was further suggested that an attempt be made to have an undergraduate adviser at Grand Council meetings and a Grand Council member at each province meeting during the academic year 1971-72.

44. EXTENSION:

A. Junior Colleges:

Chairman Robert Allen reported that the possible affiliation of Chapters of Phi Sigma Beta Fraternity had not developed.

He stated the extension program into Junior Colleges should proceed on the basis of considering each institution individ-

ually; further, the policy of the Fraternity would be such any junior college group who desire to identify itself as a chapter of Alpha Sigma Phi should follow the same procedure as any group wishing to identify itself with the Fraternity.

B. Mergers:

The question of the possibility of mergers was touched upon as well as the possible association of several fraternities where combined services might result in a reduction of certain operating costs.

C. Colonies:

Discussion took place with regard to the Associate Chapters at the University of Dayton, Ferris State College and Rio Grande College. No representatives from Dayton or Ferris State were in attendance at the Educational Conference; however, there were two men in attendance from the Associate Chapter at Rio Grande.

Whether or not the Associate Chapter at the University of Dayton will develop and installation take place during this academic year was not clear at the meeting.

The CLVEN Club at Ferris State had a probation period by the local IFC until the Spring of 1972.

The Rio Grande petition has been received; however, the clearance by the Board of Trustees as to whether local fraternities can be recognized as chapters of nationals will not be decided until October. (The Board of Trustees of Rio Grande College have approved National Fraternities establishing chapters on their campus.)

45. VISITATION AND PROVINCE PROGRAM:

- A. Brother Trubow, National Coordinator of Province Programs, recommended that Brother Larry Gelfius, President of the Alumni Corporation of the University of Indiana Chapter, be appointed Chief of Province III to replace Brother Hudson, who has moved out of the area, and that the Executive Secretary be instructed to contact Brother Hudson, expressing to him appreciation of his unselfish devotion and work as province chief for Province III.
- B. Brother Trubow requested that Brother Peter Holub, Associate Dean of Ferris State University, be appointed Assistant Province Chief of Province IV.

- C. Brother Trubow recommended that Brother Louis Deluca, Richmond, Virginia, Assistant National Province Program Coordinator, be appointed National Coordinator.

Moved by Mason, seconded by Lord, that
the recommendations of Brother Trubow
be approved. Carried.

RECESS

The Chair recessed the Grand Council at 10:00 a.m., Saturday, August 28, 1971, to attend the closing session of the Educational Conference; reconvening for a short period prior to lunch.

NOTE

Election of Undergraduate Advisers

The delegates to the Educational Conference elected the following undergraduates as Advisers to the Grand Council: William Cox, Illinois Institute of Technology; Edward Harris, Atlantic Christian; Charles Tramont, Missouri Valley; and as alternate, Robert Cabello, University of Michigan.

46. NATIONAL INTERFRATERNITY CONFERENCE:

The Grand Council heard a report from the Executive Secretary with regard to the drop in membership of the National Interfraternity Conference by a number of member fraternities.

In certain cases, it would appear to be what is commonly recognized today as a "cop-out", with the feeling on the part of the executive secretary that a number of the Fraternities would make application for reinstatement in the very near future.

The question of delegates to attend the annual meeting of the National Interfraternity Conference in St. Louis, Missouri on December 3, 4, and 5 was discussed.

Moved by Mason, seconded by Trubow, that
undergraduate adviser to the Grand Council,
Charles Tramont, Missouri Valley, be

designated as one of the delegates of the

House of Delegates from Alpha Sigma Phi.

Carried.

It was suggested that Grand Senior President Miller contact Brother John L. Blackburn to ascertain if he was interested in the possibility of identifying himself as a possible member of the Board of Directors of N. I. C. If Brother Blackburn's name were placed in nomination, he would have to represent the Fraternity to the House of Delegates as this is one of the requirements to become a member of the Board of Directors. If Brother Blackburn is not interested, Brother Miller or his representative will be the other delegate.

Brother Burns will represent the Fraternity and will attend meetings of the Fraternity Executives Association.

R E C E S S

The Chair recessed the Grand Council meeting for lunch, Saturday, August 28, 1971, reconvening at 1:00 p.m. Undergraduate Advisers Cox, Harris, Tramont and Alternate Adviser Cabello were in attendance.

47. RITUALS:

Grand Marshal Lord announced a committee to work on the revision of the Ritual, composed of undergraduate Brothers Cabello, Cox, Harris, and Tramont; alumnus James Mulligan, and George Lord, as Chairman.

Moved by Trubow, seconded by Allen, that
the Grand Council authorize the Committee
on the Revision of the Ritual to hold two
meetings, with the expenses of such meet-
ings approved. Carried.

48. NEXT GRAND COUNCIL MEETING:

Grand Senior President Miller announced that the next meeting of the

Grand Council would be held in Columbus, Ohio at the Marriott Motor Inn, the same location as the January 1971 meeting, beginning Thursday evening, November 11, continuing on Friday, the 12th, with adjournment late afternoon of Saturday, November 13.

49. CHAPTER VISITATIONS:

- A. It was agreed that each Grand Council member and Ground Council Adviser be committed to three visitations per year; and if arrangements could be made, these visitations to take place early in the academic year.
- B. Specific Province Requests:
- (1) A plea was made by Brother Ed Harris, Undergraduate Adviser to the Grand Council that attention be given to Province VI.
 - (2) It was suggested that Tarkio College as well as Slippery Rock needs reassurances.
 - (3) The matter of expenses to the Province Meetings by Grand Council Advisers was discussed and it seemed desirable that the Fraternity take care of these expenses.

50. TOMAHAWK FUND:

The limitation of monies available from the Tomahawk Fund this next year was discussed. The executive secretary was asked to request that Ray Glos look into the investment portfolio of the Tomahawk Fund.

51. APPROVAL OF EXPENSES:

Moved by Mason, seconded by Lord, that expenses
of this Grand Council meeting be approved. Carried.

ADJOURNMENT

Pursuant to the order of the Chair, the Grand Council meeting was adjourned at 1:45 p. m. , Saturday, August 28, 1971.

Respectfully submitted,



Robert A. Allen
Grand Secretary

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Operating Statements
As of June 30, 1971 & 1970
And Budget for 1970-71

<u>INCOME</u>		Budget 1970-71	Actual 1970-71	Actual 1969-70
1.	Initiations 1000 @ \$54	\$ 54,000.00	\$ 48,072.00	\$ 51,266.00
2.	Pledges 1200 @ \$25	30,000.00	20,950.00	21,925.00
3.	Alumni	10,000.00	12,292.49	16,464.76
4.	Insignia Sales & Service	8,500.00	10,349.34	10,810.51
5.	Tomahawk Trustees	15,500.00	16,985.44	15,840.52
6.	Publications 1200 @ \$3	3,600.00	3,742.46	3,451.85
7.	Chapter Convention Fees	1,500.00	1,425.00	-
8.	Sale of Merchandise (Net)	500.00	(156.27)	225.69
9.	Interest Earned	200.00	78.42	274.60
10.	Miscellaneous	300.00	210.13	143.55
11.	Building	550.00	574.00	572.00
12.	Total Income	<u>\$124,650.00</u>	<u>\$114,523.01</u>	<u>\$120,974.48</u>
 <u>EXPENSE</u>				
13.	Salaries	\$ 53,480.00	\$ 53,179.94	\$ 53,740.26
14.	Utilities	650.00	625.74	650.60
15.	Building Maintenance & Taxes	1,800.00	1,925.87	967.56
16.	Telephone	2,800.00	3,114.14	4,544.43
17.	Postage	2,200.00	2,172.81	2,209.77
18.	Stationery & Supplies	4,000.00	4,293.81	5,244.82
19.	Auto Expense	1,000.00	765.55	1,743.96
20.	Unemployment Insurance	150.00	152.25	140.90
21.	Audit & Legal	600.00	400.00	890.00
22.	Insurance	2,400.00	1,528.81	2,827.51
23.	Social Security Taxes	2,000.00	2,070.26	2,003.49
24.	Miscellaneous	1,350.00	876.95	1,059.54
25.	Tomahawk	15,000.00	13,519.40	15,784.48
26.	Visitation	6,000.00	8,741.71	7,531.43
27.	Conferences	1,500.00	1,865.96	2,426.79
28.	Extension	6,000.00	8,615.33	6,301.47
29.	Interfraternity	2,500.00	2,832.22	3,497.30
30.	Committee	300.00	89.22	691.22
31.	Province Programs	2,000.00	1,273.87	2,085.08
32.	Depreciation	2,000.00	1,626.84	1,679.11
33.	Convention	1,800.00	3,562.51	4,539.61
34.	Employees Health Insurance	1,000.00	1,937.21	898.81
35.	Insignia Purchase	8,500.00	11,458.02	8,903.99
36.	Publications	1,800.00	2,693.47	4,499.47
37.	Doubtful Accounts	500.00	3,706.60	402.90
38.	Office Equipment & Furniture	500.00	-	-
39.	Equipment Rental	-	-	881.08
40.	Leadership School	-	109.40	-
41.	Total Expense	<u>\$121,830.00</u>	<u>\$133,137.89</u>	<u>\$136,145.58</u>
42.		2,820.00	(18,614.88)	(15,171.10)
		<u>\$124,650.00</u>	<u>\$114,523.01</u>	<u>\$120,974.48</u>

ALPHA SIGMA PHI FRATERNITY, INC.

GENERAL FUND

Balance Sheet

June 30, 1971 and 1970

1.	ASSETS		
2.	<u>Current</u>		
3.	Cash	1971	1970
4.	Notes and accounts receivable, Chapters	\$ 29,394.68	\$ 22,978.28
5.	Allowance for doubtful accounts	11,752.45	8,998.14
6.	Inventory - publications, jewelry and	(6,157.95)	(2,451.35)
7.	record albums, at cost	9,687.55	6,375.78
8.	Payroll tax overpayment		115.20
9.	Prepaid Insurance	326.08	744.24
10.	Total	\$ 45,002.81	\$ 36,760.29
11.	<u>Other Assets</u>		
12.	A-S-P Corporation stock, at cost	51,500.00	51,500.00
13.	Deposits	450.00	450.00
14.	Total	\$ 51,950.00	\$ 51,950.00
15.	<u>Fixed Assets</u>		
16.	Buildings	12,900.00	12,900.00
17.	Equipment	15,853.22	15,853.22
18.		\$ 28,753.22	\$ 28,753.22
19.	Allowance for depreciation	(16,025.39)	(14,398.55)
20.		\$ 12,727.83	\$ 14,354.67
21.	Land	13,228.66	13,228.66
22.		\$ 25,956.49	\$ 27,583.33
23.	Total Assets	\$122,909.30	\$116,293.62
24.	LIABILITIES AND FUND PRINCIPAL		
25.	<u>Current Liabilities</u>		
26.	Accounts payable	\$ 1,323.35	\$ 1,158.94
27.	Notes and accounts payable - interfund	28,200.00	8,200.00
28.	Tomahawk account payable	9,546.00	4,074.00
29.	Deferred initiation fee	75.00	150.00
30.	A-S-P Corporation payable	11,134.00	4,757.00
31.	Accrued unemployment tax		7.85
32.	Provision for Convention expense	7,125.00	14,875.00
33.	Provision for Educational Conference	1,050.00	
34.		\$ 58,453.35	\$ 33,222.79
35.	Fund Principal	64,455.95	83,070.83
36.	Total Liabilities and Fund Principal	\$122,909.30	\$116,293.62

ALPHA SIGMA PHI FRATERNITY, INC.

GENERAL FUND

Notes & Accounts Receivable

July 1, 1970 - June 30, 1971

	Balance 7-1-70	Paid on 6-30-70 Balances	Due on 1970-71 Charges	Balance 6-30-71
1. Alabama, Univ. of	\$ -0-		\$ 168.00	\$ 168.00
2. Bridgeport, Univ. of	-0-		75.00	75.00
3. Buffalo, Univ. of	1302.60	\$ 75.00	-0-	1227.60
4. Cornell, Univ. of	2462.50	-0-	1065.00	3527.50
5. Davis - Elkins College	825.00	825.00	-0-	-0-
6. Eastern Mich. Univ.	-0-	-0-	165.00	165.00
7. Indiana Univ.	31.30	31.30	-0-	-0-
8. Indiana Inst. of Tech.	280.00	1.50	-0-	278.50
9. Marietta College	-0-	-0-	1140.00	1140.00
10. Morris Harvey College	99.75	99.75	-0-	-0-
11. Ohio State Univ.	7.64	7.64	-0-	-0-
12. Ohio Wesleyan Univ.	125.00	-0-	-0-	125.00
13. PMC Colleges	-0-	-0-	390.00	390.00
14. Rutgers Univ.	1650.00	1650.00	1650.00	1650.00
15. Sacramento State College	200.50	-0-	150.00	350.50
16. Stanford Univ.	-0-	-0-	165.00	165.00
17. Tarkio College	-0-	-0-	75.00	75.00
18. Tufts Univ.	12.50	-0-	-0-	12.50
19. Tulane Univ.	-0-	-0-	274.00	274.00
20. Wagner College	-0-	-0-	165.00	165.00
21. Wake Forest Univ.	320.60	150.00	-0-	170.60
22. Wayne State Univ.	1680.75	-0-	112.50	1793.25
	<u>\$8998.14</u>	<u>\$2840.19</u>	<u>\$5594.50</u>	<u>\$11752.45</u>

ALPHA SIGMA PHI FRATERNITY, INC.
RESERVE FUND
Balance Sheet
June 30, 1971 and 1970

1. ASSETS		
2. <u>Current</u>	1971	1970
3. <u>Cash</u>	\$15,034.98	\$18,119.19
4. Notes and accounts receivable, Chapters	48,072.73	55,275.71
5. Allowance for doubtful accounts	(3,983.68)	(3,983.68)
6. Notes and accounts receivable - interfunds	28,200.00	8,200.00
7. Interest and dividends receivable	45.00	45.00
8. Total	<u>\$87,369.03</u>	<u>\$77,656.22</u>
9. <u>Other Assets</u>		
10. A-S-P Corporation stock, at cost		6,000.00
11. 5% Mortgage bond, due 1976, at cost	1,800.00	1,800.00
12. Total	<u>1,800.00</u>	<u>7,800.00</u>
13. Total Assets	<u>\$89,169.03</u>	<u>\$85,456.22</u>
14. <u>LIFE CONTRIBUTIONS AND FUND PRINCIPAL</u>		
15. Life contributions	\$ 2,725.00	\$ 2,725.00
16. Fund Principal	<u>86,444.03</u>	<u>82,731.22</u>
17. Total Life Contributions and Fund Principal	<u>\$89,169.03</u>	<u>\$85,456.22</u>

INCOME AND FUND PRINCIPAL
June 30, 1971 and 1970

	1971	1970
1. Interest on notes	\$ 3,078.30	\$ 2,200.78
2. Interest, Savings and bonds	759.51	895.91
3. Miscellaneous		881.08
4. Total Income	<u>\$ 3,837.81</u>	<u>\$ 3,977.77</u>
5. Administrative Expense	125.00	1,425.00
6. Excess of income (expense) for the year	<u>\$ 3,712.81</u>	<u>\$ 2,552.77</u>
7. Fund Principal, beginning of year	<u>82,731.22</u>	<u>80,178.45</u>
8.	<u>\$86,444.03</u>	<u>\$82,731.22</u>

ALPHA SIGMA PHI
Reserve
Notes Receivable
For the year ended

<u>Original Date of Note</u>	<u>Chapter or Alumni Association</u>	<u>Balance June 30, 1970</u>
1. Nov. 22, 1963	American University	\$ 4,533.57
2. Sept. 1, 1966	Alabama, University of	6,528.87
3. Sept. 1, 1969	California, University of at Los Angeles	3,190.00
4. Nov. 11, 1969	Cincinnati, University of	2,663.56
5. Sept. 1, 1966	Coe College	744.90
6. Jan. 1, 1966	Connecticut, University of	484.72
7. Mar. 15, 1968	Davis-Elkins College	1,839.91
8. Sept. 1, 1964	Marshall University	241.99
9. Sept. 1, 1966	Michigan, University of	1,530.00
10. Jan. 1, 1969	Ohio Wesleyan University	3,400.00
11. Jan. 1, 1966	Missouri Valley	625.01
12. May 14, 1969	Pennsylvania, University of	20,885.88
13. Nov. 1, 1966	Stevens Institute of Technology	2,000.00
14. Oct. 1, 1965	Tulane University	2,384.60
15. Mar. 8, 1957	Wake Forest College	1,348.66
16. Mar. 17, 1964	Wayne State University	2,874.04
	Total Notes Receivable, Chapters	\$55,275.71
	Less allowance for doubtful accounts	3,983.68
	Notes Receivable, Net	<u>\$51,292.03</u>

FRATERNITY, INC.
Fund
- Chapters
June 30, 1971

FRATERNITY, INC.
Fund
- Chapters
June 30, 1971

Interest, Current Year	Interest Rate	Payments Received During Year	Balance June 30, 1971
\$ 174.36	4%	\$ 174.36	\$ 4,533.57
261.16	4%	-0-	6,790.03
120.40	4%	930.40	2,380.00
53.27	4%	609.66	2,107.17
28.66	4%	50.00	723.56
18.64.	4%	-0-	503.36
66.32	4%	400.00	1,506.23
9.58	4%	10.00	241.57
60.00	4%	1,590.00	-0-
204.00	6%	-0-	3,604.00
14.99	4%	640.00	-0-
1,566.58	6%	3,000.00	19,452.46
60.00	4%	1,040.00	1,020.00
83.82	4%	1,669.36	799.06
76.34	6%	-0-	1,425.00
162.68	6%	50.00	2,986.72
<u>\$2,960.80</u>		<u>\$10,163.78</u>	\$48,072.73
			<u>3,983.68</u>
			<u>\$44,089.05</u>

ALPHA SIGMA PHI FRATERNITY, INC.

MEMORIAL FUND

Balance Sheet

June 30, 1971 and 1970

1. <u>ASSETS</u>		
2. <u>Current</u>	1971	1970
3. <u>Cash</u>	\$10,721.19	\$ 2,629.34
4. United States Treasury Bills		4,825.15
5. Marketable securities at cost	16,633.25	16,383.25
6. Interest and dividends receivable		360.38
7. Total	\$27,354.44	\$24,198.12
8. <u>Other Assets</u>		
9. Bonds, A-S-P Corporation, at face value	16,200.00	16,200.00
10. Total Assets	\$43,554.44	\$40,398.12
11. <u>LIABILITIES AND FUND PRINCIPAL</u>		
12. <u>Current Liabilities</u>		
13. Accounts Payable		840.00
14. Fund Principal	43,554.44	39,558.12
15. Total Liabilities and Fund Principal	\$43,554.44	\$40,398.12

MEMORIAL FUND

Income and Fund Principal
June 30, 1971 and 1970

	1971	1970
Income		
1. Alumni Contributions	\$ 5,608.39	\$ 3,497.40
2. Dividends	195.00	255.00
3. Interest, Savings & bonds	1,280.62	1,646.45
4. Total Income	\$ 7,084.01	\$ 5,398.85
5. Administrative Expense	(751.19)	(402.40)
6. Excess of income (expense) for the year	\$ 6,332.82	\$ 4,996.45
7. Fund Principal, beginning of year	39,558.12	41,853.55
8. Scholarships Awarded	(2,336.50)	(1,290.00)
9. Educational Conference Sponsorship		(5,801.88)
10. Educational Grants		(200.00)
11.	\$43,554.44	39,558.12

ALPHA SIGMA PHI FRATERNITY
Tomahawk Fund
Comparative Balance Sheets
and
Income and Expense Statements

ASSETS

	<u>6/30/71</u>	<u>6/30/70</u>
Cash - Principal	\$ 1,330.77	\$ 281.58
Income	1,660.63	4,823.58
Total Cash	<u>2,991.40</u>	<u>5,105.16</u>
Treasuries		29,667.77
Corporates	122,832.92	97,482.92
Common Stocks	86,471.43	84,100.83
Mortgage Investments	12,640.35	20,572.16
Accts. Rec. Due from National	9,546.00	-
Total Assets	<u>\$234,482.10</u>	<u>\$236,928.84</u>

LIABILITIES & NET WORTH

Due to National - Income	\$ 1,660.63	\$ 4,823.58
Control Acct. - Principal	209,830.91	205,958.71
Reserve for losses	15,836.41	15,836.41
Acct. gains on security sales	7,154.15	10,310.14
	<u>\$234,482.10</u>	<u>\$236,928.84</u>

INCOME AND EXPENSE

	<u>1970-71</u>	<u>1969-70</u>
Mortgage Interest	\$ 930.16	\$ 1,450.22
Bond Interest	7,173.97	8,838.03
Dividend Income	2,535.50	2,484.11
Total Income	<u>\$10,639.63</u>	<u>\$12,772.36</u>
Less Administrative Expense	2,490.94	1,158.88
Net Income	<u>\$ 8,148.69</u>	<u>\$11,613.48</u>

OPERATING STATEMENT - July 1, 1970-June 30, 1971

\$34,760.38

Payments on Mtgs. -Principal	\$5,496.67		
" " -Interest	2,733.22		
Interest on Zeta Bond	150.00		
Interest on Savings	474.71	8,854.50	\$43,614.98

Income Tax	413.29		
Filing Fee	10.00		
Franchise Tax	20.20		
Corporation Trust	100.00		
Interest on Bonds	728.00		
Misc.	4.00	1,275.49	
Univ. of Michigan Mortgage Loan	7,500.00		
Univ. of Illinois " "	10,000.00		
Univ. of Washington " "	10,000.00	27,500.00	
AΣΦ Fraternity for Stock	6,000.00	6,000.00	\$34,775.49
			\$ 8,839.49

June 30, 1971

Manufacturers National Bank	\$1,374.21		
First Federal Savings of Detroit	<u>7,465.28</u>	8,839.49	
Mortgages	<u>70,403.69</u>		
Zeta Bond	3,000.00	73,403.69	\$82,243.18

Bonds	18,200.00		
Stock Outstanding	51,500.00		
Interest Accrued on Bonds	60.67		
Stock Accrued	<u>10.00</u>	69,770.67	
Gain - 1959 to date		<u>12,472.51</u>	\$82,243.18
" - 1970-1971		\$ 2,082.44	<u> </u>

ALPHA SIGMA PHI FRATERNITY, INC.
Comparative Pledges and Initiations
By Chapters within Provinces
June 30, 1969-70 & 1970-71

CHAPTERS	1969-1970		1970 - 1971	
	Pledges	Initiates	Pledges	Initiates
<u>PROVINCE I</u>				
1. U.C.L.A.	8	7	4	4
2. Oregon State	31	28	28	20
3. Sacramento State	22	-	-	-
4. Stanford Univ.	-	-	21	21
5. Univ. of Washington	26	27	17	19
<u>PROVINCE II</u>				
6. Coe College	9	4	21	14
7. Iowa State Univ.	28	24	19	14
8. Missouri Valley	14	19	15	11
9. Univ. of Oklahoma	23	13	9	16
10. Tarkio	-	-	12	25
<u>PROVINCE III</u>				
11. Univ. of Illinois	19	18	34	29
12. Illinois Institute of Tech.	3	14	21	14
13. Indiana Univ.	16	21	32	30
14. Loyola Univ.	34	36	6	25
15. Milton College	25	15	17	16
16. Northern Mich. Univ.	31	15	14	19
17. Purdue Univ.	30	39	28	46
<u>PROVINCE IV</u>				
18. Detroit Institute of Tech.	2	-	-	-
19. Eastern Michigan Univ.	26	35	15	22
20. Lawrence Institute of Tech.	7	9	19	16
21. Univ. of Michigan	28	18	8	13
22. Wayne State Univ.	-	7	2	2
<u>PROVINCE V</u>				
23. Bowling Green State Univ.	59	20	22	24
24. Indiana Institute of Tech.	20	19	20	18
25. Findlay College	14	11	9	-
26. Ohio Northern	17	9	23	14
27. Univ. of Toledo	42	34	12	8
28. Tri State College	39	29	25	27
<u>PROVINCE VI</u>				
29. Univ. of Alabama	6	4	1	3
30. Atlantic Christian	17	17	15	10
31. Presbyterian College	21	11	13	8
32. Wake Forest Univ.	6	5	6	3
33. Tulane Univ.	18	16	24	13

<u>Chapters</u>	<u>1969 - 1970</u>		<u>1970 - 1971</u>	
	<u>Pledges</u>	<u>Initiates</u>	<u>Pledges</u>	<u>Initiates</u>
<u>PROVINCE VII</u>				
34. Baldwin - Wallace	11	19	23	8
35. Univ. of Cincinnati	7	4	4	4
36. Duquesne	-	-	-	34
37. Marietta College	21	19	20	33
38. Ohio State Univ.	8	5	4	5
39. Slippery Rock	33	-	19	23
40. Westminster	41	41	23	19
<u>PROVINCE VIII</u>				
41. Bethany College	15	2	14	23
42. Concord College	13	7	10	9
43. Davis & Elkins	16	27	12	1
44. Marshall Univ.	19	14	2	3
45. Morris-Harvey	33	33	15	14
<u>PROVINCE IX</u>				
46. American Univ.	22	7	-	1
47. Lycoming College	15	11	19	7
48. Univ. of Pennsylvania	7	7	6	-
49. Penn State Univ.	3	5	27	20
50. PMC Colleges	34	36	13	24
51. Westchester State	5	-	-	-
<u>PROVINCE X</u>				
52. Lehigh Univ.	25	11	16	22
53. Rutgers Univ.	3	26	25	25
54. Stevens Institute of Tech.	24	12	9	18
55. Wagner College	13	9	22	18
<u>PROVINCE XI</u>				
56. Bridgeport	-	-	6	24
57. State Univ. of N.Y. at Buffalo	-	10	-	-
58. Univ. of Connecticut	17	22	-	-
59. Cornell Univ.	-	31	-	12
60. Hartwick College	28	23	26	29
61. Univ. of Massachusetts	27	28	-	-
62. Rensselaer Poly Tech.	15	16	15	8
Total	<u>1096</u>	<u>949</u>	<u>842</u>	<u>888</u>

AVERAGES

	<u>Chapters</u>	<u>1960-70</u>	<u>Chapters</u>	<u>1970-71</u>
Average number of pledges per chapter	(58)	18.8	(61)	13.8
Average number of initiates per chapter	(58)	16.3	(61)	14.5

A. New Chapters Installed During 1969-70 Academic Year:

1. Northern Michigan Univ. - Marquette, Michigan
2. Slippery Rock State College - Slippery Rock, Pa.

B. New Chapters Installed During 1970-71 Academic Year

1. Univ. of Bridgeport - Bridgeport, Conn.
2. Duquesne Univ. - Pittsburgh, Pa.
3. Tarkio College - Tarkio, Missouri

C. Chapters suspended by the Grand Council, January 1, 1971:

1. Univ. of Alabama, Alpha Iota
2. Univ. of Connecticut, Gamma Gamma
3. Tufts Univ., Beta Iota
4. Sacramento State, Gamma Nu
5. State Univ. of New York at Buffalo, Gamma Epsilon