

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING

Marriott Motor Inn
Columbus, Ohio
January 13, 14, 15, 1972

Minutes
Jan. 13, 14, 15, 1972

52. CALL TO ORDER:

In the absence of Grand Senior President Miller, Grand Secretary Robert A. Allen called the Grand Council meeting to order at 10:15 p.m., Thursday, January 13, 1972.

53. ATTENDANCE:

In addition to Brother Allen, those in attendance were: Grand Treasurer W. Gardner Mason and Grand Councilor Wise; Undergraduate Advisers to the Grand Council Robert A. Cabello, Michigan Chapter, and William Cox, Illinois Institute of Technology; Field Representative Gary Forney and Executive Secretary Ralph Burns. Grand Senior President Robert E. Miller arrived at 10:25 p.m., and Grand Junior President George B. Trubow at 10:45 p.m.

54. APPROVAL OF MINUTES OF AUGUST 27-28, 1971 MEETING:

Moved by Mason, seconded by Wise, that the
Minutes of the August 27-28, 1971 meeting of
the Grand Council, as certified by the Grand
Secretary, be approved. Carried.

55. REPORT OF EXECUTIVE SECRETARY:

Brother Burns distributed his report to the meeting, appended as Exhibit A of these minutes.

Moved by Allen, seconded by Trubow, that
Brother Burns' report be received. Carried.

56. NATIONAL INTERFRATERNITY CONFERENCE:

The Grand Council requested the Executive Secretary to prepare for them a memorandum concerning the National Interfraternity Conference - what they are talking about, what projects are underway, and, in general, what they are doing. The Grand Council supported the Executive Secretary in his belief it was very desirable to have a united front among all fraternities at the present time; that although there may be some matters which could be corrected or strengthened in the NIC, it is a vehicle through which fraternities could work for the benefit of all.

The Executive Secretary expressed his belief that members of the Fraternity Executives Association should come from Fraternities whose membership was held in the National Interfraternity Conference. The Grand Council concurred in this respect.

Grand Senior President Miller expressed his willingness to write the National Presidents of Fraternities who recently dropped their membership in the NIC urging them to reconsider their decision. It would appear the Fraternity system needs a united front.

57. FIELD REPRESENTATIVE'S REPORT:

Brother Forney briefed his report which is part of the agenda material distributed at the time of the Grand Council meeting.

Moved by Allen, seconded by Trubow, that

Brother Forney's report be received as

distributed. Carried.

Note: Discussion took place relative to the Grand Council Committee meetings scheduled for Friday, January 14. Due to the inability of Brother Wise to attend the Friday morning session and Brother Lord's late arrival necessitated by his appearance in Court, it was decided the Finance Committee meeting, scheduled for Friday morning, be shifted to Friday afternoon, and the Committee on Alumni Relations - 1972 Convention be shifted from Friday p. m. to the morning.

RECESS

The Chair recessed the Grand Council meeting at 12:30 a.m., Thursday evening, January 13, to reconvene at 11:30 a.m., Friday, January 14, 1972 after Grand Council Committee meetings.

National Province Program Coordinator Louis DeLuca joined the meeting Friday morning.

58. 1972 NATIONAL CONVENTION:

The Committee, chaired by Grand Junior President Trubow, and composed of Brothers Burns, Cabello, and Mason, with Brother Miller attending, made the following report:

A. Convention Dates:

Registration would begin on Wednesday, August 23, with the first meal served at dinner that evening, followed by a smoker emphasizing the participation of local alumni, and the evening climaxed by forming the "Mystic Circle". The Convention would adjourn with the Awards Luncheon, Saturday noon, August 26, 1972.

B. Theme:

For publication, the stated theme would be "TRY IT - YOU'LL LIKE IT!". The sub-theme would be "ALL YOU EVER WANTED TO KNOW ABOUT BROTHERHOOD, BUT WERE AFRAID TO ASK!"

The theme should emphasize the playing down of Fraternity, but playing up Brotherhood.

C. Other Items:

- (1) The banquet will be held Friday evening, August 25, and a real thrust should be put forth to secure a strong alumni attendance for the Friday and Saturday sessions.
- (2) Emphasize singing - the possibility of an undergraduate glee club, or have representatives from a University singing group.
- (3) Chapter Conferences will be held for those chapters desirous of having one.

- (4) Chapter Representation: every effort will be made to have each chapter represented at the Convention.
- (5) Emphasize that the Convention will be a learning experience .
- (6) The Secretariat was instructed to have many visual presentations of reports, informational data, et cetera.
- (7) It was suggested that Ann Arbor, Michigan is a great place to come for a few days' vacation.
- (8) Efforts are to be made to secure large delegations from Cleveland, Toledo, Chicago and metropolitan Detroit.
- (9) A ladies' program should not be overlooked.

Moved by Trubow, seconded by Mason,

that the Convention report be approved.

Carried.

59. ALUMNI RELATIONS PROGRAM:

Brother Trubow led the discussion on the alumni relations program; report contained in the agenda material.

Brother Trubow emphasized the importance of the assistance which the Fraternity could give to each individual Chapter, urging them to develop a vital program among their own chapter alumni. The report gave a very detailed outline of an alumni program which, if carried out, could be effective. The implementing of such a program would strengthen each individual Chapter and the Fraternity

Moved by Allen, seconded by Mason,

that this report be received. Carried.

60. RETENTION AND CHAPTER SERVICES COMMITTEE:

In the absence of Brother Lord, Grand Secretary Allen chaired this committee, assisted by Brothers Cabello, Cox, DeLuca,

Forney, and Miller.

A. The following recommendations were approved:

- (1) Executive Secretary Burns, under the date of December 23, 1971, recommended the following schedule of visitations to be made by Grand Council members and Undergraduate Advisers:

Robert Miller - Bridgeport, Cornell, R. P. I.
George Trubow - American, P. M. C., Pennsylvania
Robert Allen - Duquesne, Penn State, Bethany
W. Gardner Mason - Lawrence Tech, Wayne State,
Eastern Michigan
George Lord - Indiana Tech, Ohio Northern, Findlay
Al Wise - Ohio State, Rio Grande, Cincinnati

Bill Cox - Illinois, Milton, Northern Michigan
Chuck Tramont - Coe, Tarkio, Iowa State
Ed Harris - Presbyterian, Wake Forest
Bob Cabello - Ferris State, Toledo, Tri State

Every effort is to be made to have these visitations completed by April 15, 1972. A visitation report should be made to the Fraternity Office.

- (2) That every effort be made to assist the Province Chiefs to make their work and the province program most effective
- (3) That the regular Educational Conference held on the odd years be substituted by regional Educational Conferences in an attempt to take the Educational Conference to as many Brothers as possible, rather than relying upon the delegates to inform the Chapters. It has been almost an impossibility to transmit the value of such a conference on the part of one or two delegates to the entire chapter.
- (4) A firm attitude be taken by the Grand Council with Chapters not reporting membership, pledging, initiations and other reports required under the Constitution and By-Laws; that every avenue be used to correct this situation, by using alumni, phone, personal contact, etc.

- (5) It was further suggested that each Chapter be contacted by phone at least once every two months.
- (6) It was noted a number of undergraduate Brothers are no longer wearing the pin; there is the question of "why national" which continues to raise its head.
- (7) That each Chapter be encouraged to publish more newsletters, and
- (8) That the Province Program Coordinator be requested to stimulate and motivate considerable activity on the part of individual province chiefs.

B. Problem Chapters:

The serious situation at UCLA was reported; Brother Miller agreed to visit the Chapter at Stanford in February (the date has now been set for the weekend of February 18). Brother Miller also visited the University of Bridgeport and Cornell Chapters, and is working with the Cornell Chapter and its alumni for a meeting on that campus sometime in February or early March.

Moved by Mason, seconded by Allen,

that the Retention and Chapter Services

Committee report be accepted. Carried.

RECESS

The Chair recessed the Grand Council meeting on Friday, January 14, for lunch; immediately after lunch they went into Grand Council Committee meetings on extension and finance, reconvening at 4:40 p. m.

61. EXTENSION - PROVINCE COMMITTEE:

Chairman of Extension Allen discussed the report on Extension which appears in the agenda material.

Moved by Trubow, seconded by Mason,
that the Extension Committee report be
accepted. Carried.

The Report of the Committee, composed of Brothers Lord, DeLuca, Cox, Tramont, Forney and Allen, Chairman, covered the following five points:

- A. That the Grand Council hold any future extension on the Junior College program.
- B. That the Grand Council put a hold on future expansion as noted in the Report of the National Extension Chairman, Brother Allen.
- C. Discussion was held regarding the status of Ferris State and Rio Grande, Associate Chapters.
- D. It was reported six province chiefs will arrive on Saturday to meet with National Province Program Coordinator DeLuca as well as Brothers Mason and Trubow of the Grand Council and staff members Forney and Burns.

Each of these province chiefs will be given a portfolio prepared by Brother DeLuca. He reported to the Grand Council the objective of the meeting; both of information as to their responsibilities as well as motivation to accomplish a great deal in their individual provinces.

- E. The Committee reported a petition from Rio Grande cannot be recommended unanimously by the Committee. This matter to be taken up with full explanation.

Moved by Brother Allen that the
petition of Alpha Tau Delta Fraternity
at Rio Grande be accepted.

Due to lack of a second, the motion was lost.

Considerable discussion took place by all members of the Grand Council and others regarding the petition from Alpha Tau Delta. Background was presented as to why this local

had not been approved in the spring of 1971. The Council was reminded the reason was the indecisiveness of the College's Board of Trustees as to whether Chapters of national fraternities should be established on that campus.

Numerical strength and distribution by classes of the petitioning group was considered; also, it was pointed out there was no need for fraternity housing on campus as all students live in residence halls. In view of rush which was being faced by the group in February, the following motion was made:

Moved by Wise, seconded by Allen,
that the Fraternity install the local if
a minimum of 25 men were initiated at
the time of installation and at least 20
of these men eligible to return to school
in the Fall of 1972. Four in favor; Trubow
voting in negative.

The Executive Secretary was instructed to set a date when all initiation fees and charter fees be paid in March (March 15) looking forward to the installation of the group the weekend of April 14, and 15, 1972.

- F. Brother Forney reported the lack of progress being made by the Associate Chapter at the University of Dayton. The Executive Secretary reported on the efforts which had been made by Alpha Sigma Phi alumni in the Dayton area in setting up an effective program of operation. This was not put into effect by the group, and during the summer months, the President of the Associate Chapter was unable to secure the cooperation of other officers of the local. It would appear there has been a continued disintegration during this academic year.

Moved by Chairman of Extension Allen,
seconded by Trubow, that the Grand

Council remove from Associate Chapter
status the undergraduate group, known
as Tau Sigma Rho, at the University of
Dayton. Carried.

RECESS

The Chair recessed the Grand Council meeting for dinner to reconvene in executive session at 10 p.m., Friday, January 14, attended by Brothers Allen, Lord, Mason, Miller, Trubow, and Wise

The Grand Council reconvened at 9:00 a.m., Saturday morning, January 15, 1972.

62. EXECUTIVE SECRETARY'S REPORT - ACTION ON RECOMMENDATIONS:

- A. It was approved that no new staff members be added at the moment.
- B. Specific salary adjustments were made at the executive session of the Grand Council and are a part of the Executive Session minutes on file in the Fraternity Office.
- C. Moved by Trubow, seconded by Mason,
that the Accounts Receivable in the Reserve
Fund for two inactive chapters, University of
Connecticut (\$512. 68) and Ohio Wesleyan Uni-
versity (\$3, 681. 00), be liquidated by a plan of
solicitation from the alumni of these two chap-
ters for contributions to the Memorial Fund with
the understanding that monies contributed to the
Memorial Fund would be credited to these two

accounts. Carried.

63. FINANCE COMMITTEE:

The report of the Finance Committee, composed of Miller, Trubow, Wise and Burns, which met on Friday afternoon, was presented by the Chairman, W. Gardner Mason.

A. Insurance - "Money Hospital Plan":

Moved by Trubow, seconded by Lord,

that the Grand Council approve a money -

hospital plan presented by CNA. Carried.

The Executive Secretary was instructed to proceed with the details of such a program.

B. Automation of Fraternity Records:

The Executive Secretary was requested to make further study relative to the automation of fraternity records. Automation would result in the elimination of addressing equipment in the Fraternity Office, provide greater services to the undergraduate chapters, alumni groups, and would assist the Fraternity in better promotional material to the membership.

C. Convention Travel Allowance:

It was recommended to the Budget Committee of the Convention that the travel allowance for delegates be as large as possible.

64. RECOMMENDATIONS OF PAST GRAND
SENIOR PRESIDENT RAY E. GLOS:

In Brother Glos' recommendations, appended as Exhibit B, please note the response to questions raised with him by the Executive Secretary in connection with the Tax Reform Act of 1969.

Moved by Allen, seconded by Mason,

that the Executive Secretary be instructed

to discontinue any further payments to the

Tomahawk Fund from the General Fund of
the Fraternity. Carried.

Moved by Lord, seconded by Allen, that
the General Fund attempt to assume regular
payments to the A-S-P Corporation. Carried.

65. A-S-P CORPORATION:

Brother W. Gardner Mason, Secretary-Treasurer of the A-S-P Corporation, reported the corporation had approximately \$15,800 in cash with interest bond indebtedness of \$424.69; approximately 11 mortgages, approximating \$66,000.00.

66. AWARDS:

A. Delta Beta Xi:

After considerable discussion, the following motion was presented:

Moved by Mason, seconded by Allen,
that the following Brothers who had been
properly nominated be elected to the Award of
Delta Beta Xi, Class of December 6, 1971:

Jack Burton Andrews, Tri State '67
Richard Brenner, UCLA '54
James Bobbitt, Marshall '29
Paul J. Cupp, Pennsylvania '21
~~Richard Detjen, Washington '56~~
James Gordon Kirkwood, Milton '67
George E. Lord, Ohio Wesleyan '61
Glenn Morris, Penn State '20
James Orin Stahl, Ohio Northern '53
~~Kenneth Wenk, Eastern Michigan '66~~
Kenneth Charles Hudson, Illinois Tech '52
Carried.

(Note: An error was made in placing in nomination Brother Wenk. He was elected to the honor of Delta Beta Xi in December 6, 1970. This error has been reported to Grand Senior President Miller, and he has authorized Mail Vote #111, the election of Brother Kenneth Hudson, I. I. T. '52, former Province Chief of Province III, who had been nominated in the Fall of 1970 and 1971 by the Chapter and other Delta Beta Xi recipients.)

B. Distinguished Merit Award:

The Executive Secretary presented nine names of Brothers who have been nominated for the Distinguished Merit Award. A preferential ballot was submitted to the Grand Council, and the following two Brothers were elected to receive the Distinguished Merit Award of the Fraternity, on the condition they be present at the 1972 Convention in Ann Arbor, Michigan:

James B. Allen, Alabama '30; U. S. Senator from Alabama.

Howard C. Reeder, Iowa '26; Retired Chairman and Chief Executive Officer, CNA Financial Corporation, Chicago.

C. Distinguished Service Award:

Moved by Lord, seconded by Mason, that

Past Grand Senior President Raymond E. Glos,

Illinois '22, be presented the Distinguished

Service Award for 1971 at the 1972 Convention. Carried.

67. NOMINATING COMMITTEE - 1972 CONVENTION:

Grand Senior President Miller announced that the By-Laws of the Fraternity provide for a Nominating Committee of eight; at least half of which shall be undergraduate members. The By-Laws also provide that the Immediate Past Grand Senior President act as Chairman of the Nominating Committee.

Brother John L. Blackburn will be chairman of the Nominating

Committee. Brother Miller appointed the following two alumni members: Past Grand Senior President Raymond E. Glos and W. Gardner Mason. He stated he desired undergraduate advisers to the Grand Council to be considered as undergraduate members but they will be graduated at the time of the Convention.

68. APPROVAL OF EXPENSES:

Moved by Mason, seconded by Lord,
that the expenses of this Grand Council
meeting as well as the Province Chief
meeting be approved. Carried.

69. "FOR THE GOOD OF THE SOCIETY":

A. "Why National?":

Brother Wise suggested the Field Representative, Gary Forney, and the Undergraduate Advisers to the Grand Council take on a study and come up with some suggestions as to the importance of "why a national fraternity".

B. Telephone contacts:

It was suggested the Grand Council make telephone contacts and emphasize the importance of the staff as well as province chiefs.

C. Undergraduate Chapters at Grand Council meetings:

It was suggested to the Executive Secretary that in the future, chapters in the area where a Grand Council meeting is being held, be invited to attend the meeting.

D. Mini-Educational Conference:

Grand Senior President Miller was instructed to appoint Assistant Directors of the Educational Conference to head up the Mini-Regional Educational Conferences for the year 1973.

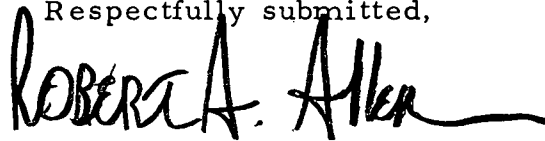
E. Certificate of Service:

The Grand Council present certificates of service to Province Chiefs, Committee Chairmen, and others for outstanding service in all areas of the Fraternity.

ADJOURNMENT

Pursuant to the order of the Chair, the Grand Council meeting was adjourned at 11:45 a.m., January 15, 1972.

Respectfully submitted,



Robert A. Allen
Grand Secretary

RAA/d

NOTE: A part of these minutes is the agenda material which was bound and distributed to those in attendance at the Grand Council meeting. The bound agenda contained:

1. Report of Field Representative Gary R. Forney
2. Financial Reports - General Fund, Reserve Fund, and Memorial Fund.
3. Housing Report, October 1, 1971, by W. Gardner Mason, Grand Treasurer and Secretary-Treasurer of the A-S-P Corporation.
4. Internal Management - Finance Committee report, January 11, 1972, by Alfred B. Wise, Grand Councilor.
5. Chapter Visitation Report for the period, August through December, 1971, by Executive Secretary Ralph F. Burns.
6. Comparative Report on Undergraduate Manpower, showing Membership, Fall of 1971 compared to 1970; Report of Pledges for the period, July 1 through December 31, 1971-70; New Initiates, for the same period.
7. Extension Program Report by Robert A. Allen, National Extension Chairman.
8. Alumni Relations Report, January 12, 1972, by George B. Trubow, Grand Junior President.

ALPHA SIGMA PHI FRATERNITY
GRAND COUNCIL MEETING
Marriott Motor Inn
Columbus, Ohio
January 13-15, 1972

EXHIBIT A

REPORT OF THE EXECUTIVE SECRETARY

".....they were all with one accord in one place."

This quotation from Holy Scriptures, I believe sets the tone for the deliberations concerning the "Old Gal" the next few days. Certainly we are in one place, and we are all of one accord - to assist in strengthening the service of the Fraternity to all our members.

May I present observations relative to the present condition of the Fraternity and future goals which should be considered. Many of you and others have worked hard in preparing for this meeting. Your reports will be studied and discussed in detail. Specific recommendations will be presented by the working committees of this Grand Council meeting.

Staff

The present staff of the Fraternity Office is composed of three full-time girls and two men. This is a reduction of two men, one full-time and one part-time girl, at this same time in January, 1971.

Recommendations:

1. I recommend that no new staff be added at this time; however, the Executive Secretary be authorized to hire part-time help when conditions necessitate the same.
2. Cost of living continues to go up and the State of Ohio has voted a new income tax, effective January 1, 1972. I am recommending salary adjustments to the Finance Committee, effective January 1, 1972.

Finances

As a part of the Agenda, we have submitted comparative financial statements for December 31, 1971 and 1970. The statements are for the General Fund, Reserve Fund, and the Memorial Fund.

General Fund:

You will note we operated in the black by \$35.85 for the first six

months of this fiscal year compared to a loss of \$15,526.60 last year. This was due to decrease of the staff in the amount affecting salaries and careful scrutiny of all expenditures. However, income dropped from initiation fees and the Tomahawk Fund.

Income from the Tomahawk Fund for the fiscal year, 1971-1972, will be \$13,557.60 which is \$3,427.84 less than last fiscal year. The cash flow has improved. The Grand Council approved two loans from the Reserve Fund for two Chapters in the amount of \$4,300.00. The cash for these loans was made available from the General Fund, thereby reducing the obligation to the Reserve Fund in this amount.

Recommendations will be presented by the Finance Committee and former Grand Senior President Ray E. Glos regarding the obligations owed to the Reserve Fund, Tomahawk Fund, A-S-P Corporation and certain Constitution and By-Laws changes which may have to be submitted to the Grand Council.

Reserve Fund:

Two loans in the amount of \$4,300.00 were made to Chapters within the last six months and two have been paid off, amounting to \$7,830.00. Since the inception of the fund in 1940-41, ninety-nine loans to 41 Chapters have been made, amounting to \$209,450.00 - one answer to "why national".

We still have the problem of several Chapters not making current payments. It is expected the Davis & Elkins loan will be paid off soon.

Ray Glos will have a recommendation relative to this Fund.

Recommendations:

Consideration might be given to turning over the notes of inactive Chapters held by the Reserve Fund to the Memorial Fund; alumni of these Chapters making a contribution to the Memorial Fund and the note being credited for such payments. I am thinking of Connecticut and Ohio Wesleyan.

Memorial Fund:

The Memorial Fund has spent approximately \$6,800.00 in the last six months. It sponsored the Educational Conference for \$4,600.00 and scholarship awards were given to seven undergraduate Brothers.

There will be some specific recommendations made by Ray Glos per-

taining to this Fund.

Proper publicity will be given to the activity of the Memorial Fund.

Tomahawk Fund:

A statement of the principal account of this Fund was received on January 13, 1972. The finance committee may have additional comments. Brother Glos will have a recommendation on this Fund.

A-S-P Corporation:

W. Gardner Mason, Secretary-Treasurer of the Fund, will report.

National Interfraternity Conference

Grand Marshal Lord, at the request of Grand Senior President Miller, and Grand Council Adviser Chuck Tramont represented the Fraternity to the House of Delegates in St. Louis early in December. The Executive Secretary was also in attendance.

Brother Tramont wrote:

"Concerning my reactions to the NIC, they have been both pro and con. The actual business conducted was what I might consider necessary, but relatively uneventful. On the other hand, I can visualize the importance of the organization itself in possible situations requiring a conglomerate effort for resolutions.

Perhaps the issue which distresses me most is the lack of 'punch' with which 'business' and financial matters are handled. It seems that the fraternity precepts are great, but there must come a time when pressures must replace smiles and nice words when financial security is concerned. Indeed, that must be the difference of opinion separating Mr. Ham (NIC Treasurer) and myself.

All in all, I enjoyed the experience greatly and I hope some of my ideas may be more formally voiced at later meetings when grey hair may add some depth to my voice!"

It was reported to the N. I. C. meeting, the following had withdrawn their membership or had been dropped: Delta Sigma Phi, Delta Upsilon, Kappa Alpha Society, Farmhouse, Tau Kappa Epsilon and Zeta Beta Tau. I was informed on Monday, January 10, that Sigma Alpha Epsilon had withdrawn from N. I. C.

Brother Tramont's inquiry with regard to accounts receivable produce response from NIC which indicated that, on December 31, 1971, six fraternities had not paid dues for 1970, amounting to \$5,088.00 and eleven had not paid their 1971 dues, amounting to \$10,739.00. It was reported also that 19 fraternities owed \$11,958.67 on the legal fee assessment of last year.

Your secretary was requested by the President of the Fraternity Executives Association to head up a special committee looking into the possibility of some change in the requirements of membership which now state that a Fraternity Executive can belong to FEA if its fraternity is eligible for membership in the National Interfraternity Conference.

It is the recommendation of your secretary that you support him in the fundamental belief that to be a member of FEA, your fraternity should be a member in good standing of the National Interfraternity Conference.

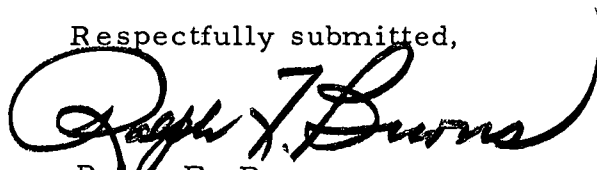
New Projects

I have submitted to the Finance Committee some proposals with regard to insurance programs and I also will be discussing with them putting all our addressing files on automation. These are only two of many innovative and creative ideas which will come forth from the various committees at this meeting.

Priority must be given to the recommendations, with the understanding where staff and the Fraternity Office are involved, that proper time and allocation of manpower be given to implementing the recommendations.

I cannot close my report without again saying that we are a Fraternity based on the second greatest law, the Law of Brotherly Love, and if the Grand Council, Province Chiefs and all the other volunteers continue to emphasize, and re-emphasize, this basic principle, I am sure many problems caused by the business operation of the Fraternity will be solved. We must be creative, innovative and dynamic. We have this in Alpha Sigma Phi, and I challenge all of you to give more and more time of your talents.

Respectfully submitted,



Ralph F. Burns

Executive Secretary

RFB/d

ALPHA SIGMA PHI FRATERNITY
GRAND COUNCIL MEETING
Marriott Motor Inn
Columbus, Ohio
January 13, 14, 15, 1972

EXHIBIT B

RECOMMENDATIONS OF PAST GRAND SENIOR PRESIDENT RAY E. GLOS

First of all, - about the American Alumni Council. Beta, Phi Tau, and Delta Sigma Pi don't belong. Bob Miller at Phi Delts said he hadn't joined until recently. It seems he has a new alumni secretary and this officer wanted to join so Bob paid his dues. Bob said he joined the American Society of Association Executives and feels that he gets all pertinent information he might get from the American Alumni Council from this source at a lower cost. Ron Helman Beta Theta Pi, says he hasn't joined the American Association but subscribes to the magazine for \$10.00 and gets all the information he can use at a lower cost.

My recommendation would be to join both at this time, see what good comes to the fraternity from your membership, and then decide whether to continue one or both whenever you are billed for another year's dues. Actually, if you could get one good idea that would help raise a few hundred dollars year in and year out the dues would be a worthwhile investment.

Now as to your other questions:

1. Leave Tomahawk Fund intact. Discontinue contributions to it but also discontinue actuarial computations. This would leave Fund intact (I believe) and it wouldn't grow except by capital gains. Make sure books are kept in such a manner as to show that cost of printing Tomahawk is more than income from Tomahawk Fund. It might be wise to send Tomahawk bills to Treasurer of Tomahawk Fund and let him draw the checks. What I am trying to say is that it should be clear to IRS that the income from Tomahawk Fund is being spent for a magazine (which I believe will be approved by tax authorities). Having the Treasurer of the Tomahawk Fund spend the money rather than sending it to national might help out although I should think a tax man would see that both courses of action are the same thing.
2. Abolish Reserve Fund and transfer its assets to the General Fund. Hereafter make such loans from the General Fund. Use interest income to help finance fraternity operations. I haven't thought through all the consequences of this action but I believe if income from the Reserve Fund is allowed to add to the Fund and not be spent on an annual basis there is a chance that the IRS wouldn't approve.
3. Leave Memorial Fund as is and keep spending its income to a sub-

Exhibit B - Grand Council Minutes
Recommendations of Past Grand Senior
President Raymond E. Glos

-2-

January 11, 1972

stantial degree It would be a k. to transfer support of Educational Conference elsewhere except that you would lose an important appeal to alumni to give money to the Fund and, somehow or other, it would seem to me that the cost of the Educational Conference would be a burden to the fraternity that it can't stand at the moment.

I don't know whether this is good or bad advise. Neither attorneys or CPAs know what to tell the other fraternities for sure. There would be complications to eliminate the Tomahawk Fund - perhaps there would be with the Reserve Fund but it strikes me that this could be wiped out much easier.

Please extend my greetings and regards to all the members of the Grand Council. I know they are working hard in the best interests of the fraternity under trying conditions and times.

My best wishes to all for a very successful meeting.

Fraternally,

A handwritten signature in dark ink, appearing to read "Ray", with a large, sweeping loop at the top and a trailing stroke at the bottom.

REG/d

ALPHA SIGMA PHI FRATERNITY
MINUTES
GRAND PROVINCE CHIEF MEETING
Marriott Motor Inn
January 15-16, 1972

The meeting of Grand Province Chiefs was called to order at 2:50 p.m. by Brother Louis DeLuca, National Province Program Coordinator.

In addition to Brother DeLuca, Brothers in attendance were: Grand Junior President George Trubow; Grand Treasurer W. Gardner Mason; Undergraduate Advisers to the Grand Council, Bill Cox and Bob Cabello; Province Chiefs Larry Gelfius, Jim Brown, Geof Grimes, Bill Klaban, Jim Chapman and Mike Bender; Executive Secretary Ralph Burns and Field Representative Gary Forney.

After introductions were made, George Trubow reviewed the duties of a Province Chief, emphasizing the need for an effective province system.

Ralph Burns gave a brief review of the actions of the Grand Council which was in session for the preceeding two days, including the preliminary plans for the 1972 National Convention.

Gary Forney gave a report of the present status and future plans in regard to the Extension program of the Fraternity. It was reported that Associate Chapter status had been withdrawn from Tau Sigma Rho at the University of Dayton; Rio Grande, Associate Chapter's, petition has been conditionally accepted by the Grand Council; the CLVEN CLUB, Associate Chapter at Ferris State, was having some difficulty with its membership. It was determined by the Grand Council that extension is not a priority at this time and efforts in this direction should be minimized.

Brother DeLuca then gave the floor to the Undergraduate Advisers for any and all comments or suggestions they might have. They brought out two definite problems regarding the Province Program: communication, and the realization that a province chief is indeed a service of the National Fraternity, and an officer of the Fraternity.

At the suggestion of Brother Trubow, each Province Chief gave an account of his definition of the role of the province chief, and what each felt his challenge to be:

Mike Bender: is not aware of functions or responsibilities as G. P. C.

Larry Gelfius: " " " " "

Bill Klaban: faces a problem of establishing himself in the province.

Jim Chapman: felt province chief is a support man to the chapters;
also felt the province chiefs should move in the area of extension.

Jim Brown: indicated the problem of communication is his greatest challenge.

Geof Grimes: is of the opinion his role is that of an Adviser; that his particular problem lies in breaking down some of the walls the individual chapters have built around themselves.

Brother DeLuca reviewed his expectations and goals for the coming years in the area of Province Programs (Exhibit A appended) including:

1. a visitation to each chapter within the Province by the Province Chief each year;
2. each province of the Fraternity will hold a conclave;
3. each Chief will furnish the Province Program Coordinator and Fraternity Office with reports of activities and progress of the chapters;
4. recommend men for positions of Grand Chapter Adviser, and establish a Province Executive Council.

Lou then reviewed the basic outline of the Province Executive Council, province activities and the funding of them. Lou reminded the Grand Province Chiefs their term of office runs concurrently with the National biennial Convention.

The concept of the regional Educational Conference was introduced for the Grand Province Chiefs' overnight consideration. Further details will be revealed and specific response will be sought later.

Meeting adjourned at 5:45 p. m.

The second session was called to order at 9:50 a. m. by Brother DeLuca. Lou asked Brother Burns to review the report of chapter visitation, as found in the agenda of the Grand Council meeting, giving specific information on those chapters identified as requiring special emphasis.

Each Province Chief was then asked to give a brief statement on the condition of each Chapter within his Province:

Province VIII, Jim Chapman:

Concord: very solid now and growing stronger.

Morris Harvey: solid leadership, membership has dropped but still very strong.

Marshall: very weak but indications of growth look good at this time.

Davis & Elkins: drop in enrollment at school has forced the college to request fraternities to move back on campus; chapter is pessimistic in their views on second semester rush.

Bethany: strong at this time; a good rush can assure a bright future.

Rio Grande (associate) petition has been conditionally received by the Grand Council; group looks strong in all areas.

Extension possibilities are Shepard College and West Virginia Tech.

Province IX, Bill Klaban:

American: financial problems; campus climate poor.

Lycoming: healthy chapter, some concern over housing situation.

Province II, Geof Grimes:

Coe: isolationists; not active in province; membership low.

Iowa State: building quality into membership; very solid.

Missouri Valley: extremely strong at this time; may need to be challenged.

Oklahoma: housing is biggest problem.

Tarkio: building well.

Province V, Mike Bender:

Tri State: housing problem.

Findlay: solid membership; may need some direction.

Bowling Green: very strong; good leadership; solid membership.

Cincinnati: building themselves; morale is good.

Ohio Northern: very strong; should work on alumni program.

Province VI, Dr. E. A. Rasberry (by mail)

Tulane: solid though membership is down; financially solid.

Atlantic Christian: very strong; leadership good; membership solid.

Province IV, Jim Brown:

Michigan: may be facing some problems if rush is poor.

Eastern Michigan: may have leadership problems.

Wayne State: isolationists; inexperienced membership.

Ferris State (Associate): have split in membership.

Province III, Larry Gelfius:

Illinois: membership large; need alumni contact.

Purdue: very solid

Indiana: strong; have element of drug use which may be problem.

Illinois Tech: may have a leadership problem

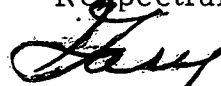
Northern Michigan: may have some problems with pledge training.

Brother DeLuca then called on Brother Trubow for his remarks concerning the role of the Province Chief in dealing with problem situations.

The meeting was then open for general comments. The matter of the regional educational conference was discussed and all agreed to lend support and assistance to the program.

After a final address by the National Province Program Coordinator, the meeting was adjourned at 12:30 p.m. (Exhibit B appended).

Respectfully submitted,



Gary B. Forney
Field Representative

GRF/d

ALPHA SIGMA PHI FRATERNITY

GRAND PROVINCE CHIEFS' MEETING

EXHIBIT A

Marriott Motor Inn

Columbus, Ohio

January 15, 16, 1972

Remarks of National Province Program Coordinator Louis DeLuca

Gentlemen and Brothers:

I'm glad you were able to be with us today. The area we are responsible for is the most critical and sensitive in the entire Fraternity. With us rests the future of the Fraternity. We have no choice but to be successful.

Our task is not an easy one. We must commit ourselves to the success of the chapters in our province and this means time visiting each one at least once each year.

It means time away from our families and this is the commitment you must have to do the job properly. I intend to try to give you all the information and tools at my disposal to allow you to do this job.

George Trubow and Ralph Burns have given you some background information which will be helpful; now I shall cover some other areas which I feel are significant: Your duties and responsibilities include:

1. A visit to each chapter in your province at least once each year. The undergraduates need this to help them identify with the Fraternity (national office).

You are a national officer of this Fraternity and should be recognized as such.

This visit should include a meeting with the administrator in charge of fraternities and the Grand Chapter Adviser. The Chapter should set these meetings up for you but you must let them know far enough in advance of your visit. You should also meet with the officers of the chapter and if possible schedule your visit for the night the chapter meeting is held. This will enable you to meet as many of the brothers as possible. You will be able to observe the way the meetings are conducted. Unless you are there to investigate a particular problem, you should let them know this is a general visit of an interested national officer.

2. You must file a visitation report after the visit and the "Check List for Chapter Visit" will help you identify what to look for. The report of your visitation will be sent to Ralph Burns, and he will

send me a copy. You will receive a supply of these report forms from the Fraternity Office very soon.

3. You must recommend people for the position of Grand Chapter Adviser to the Grand Council. If you have good ones, keep them. If you have poor ones, seek out new advisers. They are very important to you as they must be your immediate contact with the Chapter.

You must insist that the GCA attend as many chapter meetings as possible. They are advisers - your right arm at the chapter level.

4. Finally, you are responsible for the holding of at least one conclave each year. This responsibility cannot be waived except by the Grand Council. Some suggestions along these lines are:
 - a. Schedule a Province Executive Committee meeting in September at one of the Chapters. Each chapter must have two voting delegates present.
 - b. The H. S. P. is designated as one of the delegates by the Province Constitution and he must designate the other voting delegate.
 - c. At this meeting you should elect a Province Chairman and a Secretary-Treasurer unless they have been elected at the May meeting.
 - d. You should select a date and place for the conclave and send this request to the National Province Program Coordinator for approval.
 - e. Each Chapter should contribute dues to the Province Operating Fund. A suggested amount is \$1 for each active and 50 cents for each pledge. It may be made in two payments.
 - f. Travel expenses for the delegates must be approved by the National Province Program Coordinator and the Secretariat. Approved rates are 5 cents a mile with the chapter responsible for the first \$15 of this cost.
 - g. The conclave must be structured, and can include sports competitions and social activities but it is essential that each chapter be responsible for giving a report on one aspect of fraternity life; i. e. rush, pledge training, alumni programs, etc.

Other suggested province activities and information are contained in your folder (go over other forms in folder).

- h. The second PEC meeting may take place at the time the Conclave is going on to cut down on travel costs. At this second meeting, you can select a date for the PEC meeting the following September.
- i. The Chapter hosting the PEC and the Conclave should be switched each year so that all Chapters assume the responsibility and the brothers can have an opportunity to visit the other campuses in the province.

In order to assist us in our programs, it is planned that each Chapter will receive a visit from one of the following: Executive Secretary Ralph Burns, Field Representative Gary Forney, an Undergraduate Adviser to the Grand Council, or a member of the Grand Council, in addition to your visits.

So that you might better understand how Fraternity operates as a corporate structure, Ralph will discuss the chart found on page 39 of the pledge manual, "Fraternity Organization as a Corporate Structure".

Your term of office runs concurrently with that of the Grand Senior President and will expire in May, 1972. At that time, I must recommend to the Grand Council those province chiefs whom I feel should be re-appointed. Those who accept reappointment will be invited to the national convention at the Fraternity's expense. The convention this year will be held at the University of Michigan at Ann Arbor, Michigan. It will commence Wednesday, August 23, and end on Saturday, August 26, 1972.

At this time we are going to abandon the educational conference, as we now know it, and have a number of regional mini-conferences in order to reach as many actives as possible. We may decide to combine it with a province conclave. I am confident these training sessions will be most successful. We are in a sense "Bringing the Fraternity to the Chapters".

Finally, one of the biggest problems in our province system is lack of communication. You must see that this problem does not emerge in your Province.

And now, gentlemen, do you have any questions?

EXHIBIT B

In closing, may I offer you my best wishes for a successful year. You have accepted a great responsibility and I charge you to dismiss your obligations to the best of your ability.

I pledge to you my energy, talents, and devotion to see that our programs are successful; I expect no less from you. I thank you for helping Alpha Sigma Phi ----our Fraternity.

The meeting is adjourned.

s/ Louis DeLuca

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

University of Michigan
Ann Arbor, Michigan

August 23, 1972

70. CALL TO ORDER:

The meeting was called to order at 9 a.m., August 23, 1972 at the Michigan League, University of Michigan, Ann Arbor, Michigan.

71. ATTENDANCE:

The following members of the Grand Council and others were present: Robert A. Allen, John L. Blackburn, George E. Lord, W. Gardner Mason, Robert E. Miller, George B. Trubow, Alfred B. Wise; Undergraduate Advisers to the Grand Council Robert Cabello and William Cox; National Province Program Coordinator Louis DeLuca and Executive Secretary Ralph F. Burns.

72. APPROVAL OF MINUTES OF JANUARY, 1972 MEETING:

Moved by Brother Mason, seconded by Brother Lord and passed, approving the Minutes of said meeting of the Grand Council as distributed.

73. APPROVAL OF PROCEEDINGS BY MAIL:

Moved by Brother Trubow, seconded by Brother Mason and passed, that Mail Vote #111 electing Brother Kenneth C. Hudson, Alpha Xi Chapter, Illinois Institute of Technology, to the Award of Delta Beta Xi be approved.

Moved by Brother Wise, seconded by Brother Lord and passed, that Mail Vote #113 approving a loan

from the Reserve Fund to the Presbyterian

Chapter in the amount of \$2,500.00 be approved.

Mail Vote #112 which had been approved by mail was held for further action at a later date.

74. 1972 CONVENTION PROGRAM:

The 1972 Convention program was reviewed. The question of personnel, program, review of the reports, the appointment of convention committees and their chairmen, were discussed.

It was decided no charge would be made for the rap session to be held at the Theta Chapter House on Wednesday evening, August 23. It was suggested a contribution might be requested.

75. CONVENTION ROLL CALL:

It was decided that, at the first roll call on Wednesday, August 23, only those who are bona fide delegates from Chapters in good standing be called.

76. CHAPTERS IN GOOD STANDING:

Moved by Brother Wise, seconded by Brother Lord
and passed, that the Secretariat submit to the
Credentials Committee to be chaired by Grand
Marshal George E. Lord, the names of those Chapters
in arrears for convention fees and 10 per cent
penalty in attendance.

It was further suggested that the Credentials Committee submit the matters of those in arrears to the floor of the Convention to ascertain if the Convention desired to seat delegates from those Chapters in question.

The Convention Minutes will show that the Delegates from Eastern Michigan University, and Findlay College, were seated on the understanding that their Convention obligations be paid in full within thirty days.

77. PROPOSALS OF GRAND COUNCIL TO CONVENTION COMMITTEES:

A number of proposals which might come from the Grand Council to the various Convention Committees were considered:

A. Tomahawk Fund obligation

It was decided this matter should not go to the Finance Committee of the Convention.

The Grand Council accepted the recommendation of the Tomahawk Trustees that the asset shown on the Tomahawk Fund Balance Sheet in the amount of \$13,392.00 be written off against a Reserve for Losses on Investments shown on their balance sheet which, in turn, would affect and write off the obligation of the General Fund to the Tomahawk Fund for a like amount, \$13,392.00, as of June 30, 1972.

B. A-S-P Corporation obligation

It was decided that the obligation of the General Fund to the A-S-P Corporation in the amount of \$15,616.00 was a matter of Grand Council action and decision rather than a question to be presented to the Convention Finance Committee.

C. Chapter Treasurer's Bond premium

The Grand Council decided the suggestion of the Chapter's being billed for the premium on the surety bond covering their treasurer not be considered and that the Fraternity continue to pay the blanket coverage for all chapters.

D. Article XIV, "The Tomahawk", Sections 1 and 2:

The Grand Council decided the above matter not be referred to the Finance and the Resolutions Committees as it seemed desirable to the Grand Council that until such time as this matter was completely studied in connection with the total corporate financial structure of the Fraternity, it would be unwise to make any specific proposals.

E. Financing of National Conventions:

At the present time, \$125.00 of the Convention fee is allocated to Convention Reserve to assist in defraying the expenses of the biennial convention.

Consideration should be given to what expenses the Fraternity should pay the Chapter Delegate for travel, room, board, special events and also to ascertain time and site of convention. It was suggested this matter be referred to the Educational Conference and Convention Committee of the 1972 Convention, with the further suggestion they attempt to secure from the convention delegates their reaction to time, financing, and type of convention.

It was further suggested by Brother Wise that four convention sites be picked where they could be rotated on a biennial basis; picked sufficiently far in advance that proper planning for financing and attendance could be accomplished.

F. Reconsideration of Grand Council action

The matter of reconsideration of Grand Council action of January, 1972 relative to regional Educational Conferences in 1973 in lieu of a national Educational Conference was discussed and it was suggested this matter be referred to the Educational Conference and Convention Committee, as well as the Province Committee.

G. Grand Council or Staff attendance at Province Meetings

The question of having a Grand Council or staff member at each province meeting was referred to the Province Committee of the Convention.

H. Memorial Resolutions:

Past Grand Senior President Dallas L. Donnan and Brother H.H. "Hi" Howard, former Secretary of the Bay Area Alumni Council were approved to be referred to the Resolutions Committee.

I. Use of Manual "To Better The Man"

The use of the manual "To Better The Man" was to be referred to the Finance Committee of the Convention; said manual to be furnished to each new pledge upon reporting and payment of his pledge fee during the academic year 1972-1973.

J. Title of Field Representative

Upon recommendation of the Executive Secretary, the title of the field representative was changed to "National Chapter Consultant."

K. Consideration of Ritual changes

The consideration of any changes in the Initiation or Pledge Rituals, including the possibility of an option for the Pledge Ritual to be open to others than initiated members was referred to the Pledge Committee of the Convention.

78. VISITATIONS TO CHAPTERS:

Moved by Brother Trubow, seconded by
Brother Mason and passed, that a list
of Chapter visitations to be made by
the Grand Council and Undergraduate Chapter
Advisers be studied and announced at the
Saturday meeting of the Grand Council,
August 26, 1972.

(An announcement was not made at that time; however, a memorandum was sent by the Executive Secretary on September 11 to Members of the Grand Council and the Undergraduate Advisers suggesting their visitation assignments for the Fall of 1972.)

Adjournment

The Grand Council meeting adjourned at 12 Noon, August 23, 1972 to have lunch and discussion with the Province Chiefs, Grand Chaplain Richard Byrne and Convention Chairman Herbert L. Dunham at the Michigan League on the University of Michigan campus.

REPORT OF THE GRAND COUNCIL

to the

1972 NATIONAL CONVENTION

August 23 - 26, 1972
University of Michigan
Ann Arbor, Michigan

This is a report of the stewardship of your Grand Council since the adjournment of the 125th Anniversary National Convention, at the Americana Hotel, Bal Harbour, Florida, on August 29, 1970. The Grand Council has held five meetings since the adjournment of the Bal Harbour Convention. These meetings were held in August, 1970, Bal Harbour, Florida; January, 1971, Columbus, Ohio; August, 1971, West Lafayette, Indiana; January, 1972, Columbus, Ohio; and Ann Arbor, Michigan, August 22-23, 1972. The Constitution provides for the Grand Council to conduct business by mail. During the two-year period, ten items have been submitted to the Grand Council for action.

The visual presentation by Executive Secretary Burns highlights this report. You, as the Official Delegate of your Chapter, have a responsibility to convey the contents not only of this report, but all other reports and actions of this Convention to the undergraduate members of your Chapter, upon your return to the campus.

It is important that the membership be informed, by you representing them at their Convention.

COMPOSITION AND AUTHORITY OF THE CONVENTION

The National Convention consists of Delegates selected by Chapters, Chartered Alumni Councils, Chapter Alumni Associations or Corporations, in good standing, members of the Grand Council, and Past Grand Senior Presidents.

The supreme legislative authority of the Fraternity is vested in the Convention. The Convention sets policy of the Fraternity. The Convention is responsible for short and long-range planning. In addition to the guidelines for Chapter operation set forth in the Constitution and By-Laws, the Convention, by legislation and resolution, gives direction for Chapter operation. Truly, this is an undergraduate Fraternity.

The Convention elects the Grand Council and from the membership of the Grand Council, the Grand Officers.

COMPOSITION AND AUTHORITY OF THE GRAND COUNCIL

Grand Senior President, Dr. Robert E. Miller
Grand Junior President, George B. Trubow
Grand Secretary, Robert A. Allen
Grand Treasurer, W. Gardner Mason
Grand Marshal, George E. Lord
Grand Councilors, Alfred B. Wise, and
Immediate Past Grand Senior President, Dr. John L. Blackburn

The Constitution empowers the Grand Council to be the governing body of the Fraternity. It is charged with the responsibility of the administration of the Fraternity.

The Grand Council appoints the Grand Chaplain, Grand Historian, and the National Province Programs Coordinator.

The Grand Senior President, with the approval of the Grand Council, appoints the Grand Province Chiefs, Grand Chapter Advisers, and the Chairmen of all Standing Committees and Special Committees who serve from Convention to Convention, except the Grand Province Chiefs whose term of office is from the April prior to the Convention until April 1 of the year of the Convention. The Grand Council hires the Executive Secretary, Field Representatives and the Fraternity Office staff.

The Rituals of the Fraternity are enacted by the Grand Council and sole power to make revisions is theirs.

MEMBERSHIP

Standards

Chapters are reminded they have the responsibility to recruit new members and pass on their eligibility for membership.

Initiations

The Grand Council has been faced with a problem of some Chapters who:

1. Pledge men without reporting or paying their pledge fees.
2. Have reported pledges only when they initiated them.
3. Have initiated men whom they have not reported as pledges or new initiates.
4. Have collected pledge fees and initiation fees and used the money for chapter operations.

Your Constitution states:

1. No person shall be pledged or initiated by a Chapter in violation of any rule of the Fraternity or the institution where the Chapter exists.
2. No Chapter shall initiate any person until authorization has been granted by the Fraternity Office.
3. All pledge fees are to be paid at the time of pledging, and initiation fees paid prior to granting permission for initiation.
4. These fees are provided for, by Chapters, in the By-Laws of the Fraternity.

This is a matter which demands the attention of this Convention. This situation affects budgeting and the operating services of the Fraternity to the membership.

Forty-eight Chapters reported initiations during the year, July 1, 1971-June 30, 1972 (compared to 54 Chapters in the year 1970-71). Eight active Chapters reported no initiations this year, although we are aware that some took place: Bridgeport, Cornell, UCLA, Marietta, Marshall, PMC, Stanford, and Wake Forest.

The undergraduate membership and the average number of men being initiated by some Chapters is seriously low. Larger Chapters have become larger,

and smaller Chapters are becoming smaller. The table at the end of this report will point up this fact. One of these tables gives in detail the comparative pledges and initiations by Chapter within Provinces for the past three years. (Exhibit 1)

The following figures show the number of Chapters initiating men in the last three years in various categories:

	0-5	6-10	11-15	16-20	21-25	26 up	Total Chapters Initiating
1969-70	7	9	10	10	4	14	54
1970-71	8	8	9	11	11	7	54
1971-72	10	14	12	6	3	3	48

Enrollments on many campuses have never been greater than they are today. There are, however, some Chapters on campuses where enrollment has decreased. It is necessary that the Chapters do an increasingly superior job of rushing and selecting good men. Chapters will then increase not only in size but in quality.

Every Chapter in Alpha Sigma Phi has the opportunity of increasing the membership of its Chapter. It takes work; hard work to recruit men. It is equally important that you retain him by conducting a proper educational program which will permit him to become immediately involved in the Chapter operation from the day he is pledged. Involvement of the individual is essential.

The question of membership is vital to each Chapter; it is the life blood which needs to be replenished continually. We urge each Chapter to make a determined effort to increase the size of its pledge class and the number of men initiated this year. Too many Chapters are below the norm of other fraternity chapters on their campus.

The Fraternity has provided helpful tools in the form of manuals on rush and a manual, "To Better The Man" which will help to inform him about the Fraternity.

Membership is vital to the successful economic operation of each Chapter and the Fraternity. New programs and increased operations create more costs - greater membership is one of the solutions.

SCHOLARSHIP

One of the purposes of the Fraternity is to foster education. One of the objects incidental to this purpose is to encourage high scholarship. Twenty of the Awards to be announced at this Convention will be for improvement in scholarship, highest in scholarship, and consistency in scholarship.

We call your attention to the report, observations, and recommendations of the National Scholarship Chairman, Brother G. Alan Sternbergh.

The Grand Council, in cooperation with the Memorial Fund, has urged Chapters to conduct educational and cultural programs which would be meaningful to the undergraduate members and to the campus. The Memorial Fund assisted the Ohio State Chapter in setting up a listening post, whereby they can tune in on selected courses transmitted by the University. We recommend this program to you. We challenge you to develop a program which will be innovative and creative. Chapters must become involved in the main stream of campus life, giving leadership to those ideas which are important to an intellectual community.

Since the close of the Convention in August, 1970, the Memorial Fund has granted \$7,000.00 for educational purposes. This covered the Educational Conference at Purdue with 80 undergraduates participating. It also reflects scholarship grants to Brothers, and books for a Chapter Library.

This money has come from alumni; alumni who are interested in the development and growth of their undergraduate Brothers and the educational programs within the Chapters. This is one of the many reasons of "Why National?"

The Memorial Fund has a program which recognizes Brothers who give \$100.00 in a given year. These are "Clven Club" members. "Life Trustees" are those who give \$1,000.00.

This program is expected to grow. Each Chapter should be a positive force in the development of the intellectual potential of all of its members. It is vital you convey to your Chapter the importance of encouraging greater educational programs within the Chapter.

VISITATION

The Chapter visitation program of the Fraternity is subject to review and discussion at each Convention. The Grand Council has attempted to follow the recommendations of the Chapters. For financial reasons it has been necessary to curtail the members of the staff who normally visit Chapters. Another factor is that costs of travel for a man on the road continues to increase.

Chapter and alumni contacts have been made by the members of the Grand Council, Province Chiefs, Grand Chapter Advisers and the Fraternity Office staff. All Chapters have been visited in the last two years.

The visitation program is based upon the philosophy to inform, to help define problems, to guide, to assist, to constructively suggest, to interpret the program of the Fraternity, and to offer guidelines of operation which will enable a Chapter to do a better job.

Visitation is not limited to Chapters. Administrative Officers of each institution are consulted about the standing and reputation of your Chapter on your campus.

Personal contacts with the Chapters, alumni, and University officials is most important. Each Chapter should have an official visit at least once a year. Scheduling of visits are made in advance and taken into consideration are geography and costs. Visits should be supplemented with contacts by Grand Chapter Advisers, who are on the "firing line", Province Chiefs and Members of the Grand Council.

We trust the decisions of this Convention will enable us to maintain a program which will give support to this type of visitation policy.

CHAPTER CONDITIONS

Active Chapters and Colonies, June 30, 1970 61

Chapters added since 1970:

Duquesne
Rio Grande 2

Associate Chapters:

Ferris State 1 3

64

Chapters and Colonies lost since 1970:

Alabama
Buffalo
Connecticut
Ferris State
Massachusetts
Sacramento State
Tufts
West Chester 8

Active Chapters, Associate Chapters & Colonies,
June 30, 1972 56

The loss of six Chapters and two Colonies can be attributed in a large measure to campus conditions and poor undergraduate leadership. Considerable time, energy and money was spent by Province Chiefs, Grand Council, alumni and staff with no success. We hope that conditions will improve on some of these campuses, which will result in the reactivation of some of these Chapters.

The use of drugs has caused problems in several Chapters. The undergraduate Chapter, in some cases, has handled the matter internally and in other situations, the Fraternity has become involved. These problems are probably symptomatic of deeper concerns within the Chapter.

Most of the unsavory publicity which results deals with disciplinary measures taken by an institution or public officials.

This is a question which we, as a Fraternity, should be aware of and

should take what action is necessary to implement into creative action the stated standards and principles of Alpha Sigma Phi.

Chapters are on campuses by the approval of the institution. We urge you to commit your Chapter to make a positive contribution of leadership to your institution.

Some Chapters must face the challenge of eliminating all hazing. Juvenile antics, both within and outside the Chapter House, are an embarrassment and shows a lack of maturity and responsibility on the part of a member of Alpha Sigma Phi. The student today has no time or interest for physical "fun and games".

The Chapter should do everything in its power to assist each individual affiliated with the Fraternity to reach his highest potential.

It is important that the weak links in the Fraternity be strengthened.

For your information, attached to this report is a digest of the Delegate's Report of Conditions in his Chapter (Exhibit 2).

EXTENSION

The Grand Council has charged the Extension Committee with the responsibility of developing an extension program that meets the needs of our Fraternity in dealing with the increased college enrollment. With the increased enrollment and the establishment of new institutions, Alpha Sigma Phi must be ready to establish new Chapters where the Fraternity is desired and where the Fraternity feels it can make a contribution to the academic community.

The Grand Council, in January, 1970, hired a full-time field man to work on extension; he had to be relieved of his responsibilities in June of 1971 for financial reasons. The report of the Extension Chairman will give you a detailed account. Extension and larger membership by initiations will

result in a sounder financial operation of the Fraternity.

Inherent in the area of Extension for the Fraternity is the necessity of being prepared to assist in housing needs of a new group. The Fraternity must be prepared to help with housing in a very realistic manner, if it is to expand on new campuses. Continued support of the A-S-P Corporation is most necessary.

The last several Conventions have gone on record suggesting that the Grand Council enter into guarantee agreements, to assist in the housing of a Chapter. This policy should be thoroughly understood by this Convention.

The Grand Council feels that growth and expansion are everybody's job ---- undergraduates, alumni, Chapters ---- not just "National's".

NATIONAL HEADQUARTERS AND STAFF

Your Fraternity purchased the building which houses the office in 1966. It is not adequate, but is serving well.

The Executive Secretary, Ralph F. Burns, has been with the Fraternity 36 years. Administrative Secretary Edward J. Madison joined the staff in March of 1966 and resigned in January, 1971. James M. Mulligan who joined the staff in February of 1969, resigned in June, 1971, and James R. Hammond who joined the staff in February, 1970 resigned in March of 1971. Field Representative Gary R. Forney joined the staff in August of 1971.

In August of 1970, there were four women working full-time in the Fraternity Headquarters; another worked part-time. There are now only three; one serves as a secretary, one a bookkeeper and the other heads up the records, duplicating and mailing departments.

The duties are varied and overlap in many areas. It is a team function.

The National Headquarters serves as the archives for administrative records, memorabilia, etc. It is the clearing house of ideas; it develops special bulletins to alumni and Chapters. Programs for raising money from alumni for the General Fund and the Memorial Fund are initiated at Headquarters.

Liaison between Chapters, alumni, other Fraternities and institutions is developed by the office. Publications for the assistance of new members, rushing, internal functioning of officers and chapter committees, to name a few, are a part of its program.

The Tomahawk is prepared in the Fraternity Office and published four times each year. Over 100,000 copies are distributed to members each year.

Also, research and special subjects, plans for province meetings, educational conferences, conventions, workshops and Grand Council meetings come under the responsibilities of the Executive Secretary.

There are countless other matters the Fraternity staff must facilitate. Another reason for a "National".

PROVINCE PROGRAM

Upon recommendation of the 1966 Convention, the Province organization of the Fraternity was re-structured. The Provinces were reduced in number from 18 to 11.

The Grand Council budgeted monies for the province work. From 1966 to August, 1971, the program has been under the guidance of former Province Chief, Grand Secretary, and present Grand Junior President, George B. Trubow, Michigan '53. Since August, 1971, the National Province Coordinator has been Louis DeLuca, Wagner '58.

The Province program will be reevaluated at this Convention. Some of the questions which might be raised are:

1. Can the program be more self-sustaining?

2. Are there too many Chapters in a Province?
3. Distances within the Provinces?
4. Specific additional functions for the Provinces?
5. Specific methods for improvement of the national image of the Fraternity, both on campuses and among our other publics.
6. Is there a need for a greater participation by the Grand Council in the scheduled province meetings?

We are sure there are many other questions. These are only a few to suggest on the over-all strengthening of the total program.

GRAND PROVINCE CHIEFS

Grand Province Chiefs are appointed by the Grand Senior President upon recommendation of the Chapters within the Province, and the Province Coordinator. His term of office is for two years, from April 1 of the Convention year to two years hence.

The Province Chief is the key Fraternity representative in his geographical area. The Grand Council has faith in his judgment and interest in the Chapters in his Province. You will meet a number of these Brothers at this Convention.

GRAND CHAPTER ADVISERS

The Grand Chapter Advisers are appointed by the Grand Senior President, upon recommendation of the Grand Province Chief. The Grand Chapter Adviser is sometimes the forgotten man of the Fraternity. This Brother works on the firing line with the Chapter who seek and ask his advice. If your Grand Chapter Adviser is not effective, we urge you to discuss this matter at this Convention.

Alumni Brothers who are serving as Province Chiefs or as Grand Chapter Advisers are giving unselfishly of their time and talents to the Fraternity. We are indebted to these Brothers. They serve the Fraternity because they be-

lieve in it and its values. These men have ability and a willingness to be of service. We hope the program will continue to grow in its effectiveness.

FACULTY ADVISERS

Many Chapters have Faculty Advisers. Some of these gentlemen are members of the Fraternity. They are in a position to interpret the policies of the institution to the Chapter and, in some cases, the Chapter to the institution. We urge you to initiate, or have a good Faculty Adviser who will become involved. If the Faculty Adviser is a member, he could also serve as Grand Chapter Adviser.

ALUMNI RELATIONS

There are two phases of alumni affairs in which the Grand Council has been particularly interested. One is the development of chapter alumni corporations or associations organized for advice, recommendations as well as assistance in many ways in the operation of the undergraduate Chapter.

The second phase is the development of alumni councils in geographical areas throughout the country. The membership of these councils is open to all alumni of all chapters and the program of these councils is somewhat different from those of chapter alumni corporations or associations.

Chapters which show continued progress and strength are those who have an active, wide-awake chapter alumni corporation or association. This gives continuity to the policies and functioning of that Chapter over the years. Remember, a Chapter is composed of two groups ---undergraduates and alumni!

The Alumni Committee Chairman of the Chapter is a very important position. Alumni are important to a Chapter; they should be heard and counseled with regarding programs of the Chapter.

We are not satisfied with the activity of the alumni councils in cities. This area of the Fraternity should be strengthened.

From the time a man is pledged by a Chapter, through his Chapter education as an undergraduate, the goal for which we should be striving is the development of a good member of Alpha Sigma Phi; one who will continue his interest in his Alma Mater, his Chapter, and the Fraternity.

Some alumni have contributed very generously to their Chapters, the General Fund and the Memorial Fund of the Fraternity. They are, in a very practical way, a strong segment of the Fraternity. This past spring, the job referral program among the alumni for the benefit of the undergraduates was encouraging. The results should be more promising in the future. This is "National".

Don't forget your alumni --- you will be an alumnus in a very short time! When you are an alumnus, to the question "Are you a Fraternity man?", don't reply, "Yes, I belonged to Alpha Sigma Phi when I was an undergraduate", but say, "YES, I AM A MEMBER OF ALPHA SIGMA PHI". Alumni are a great source of strength for the Fraternity.

PUBLICATIONS

To be of help --- they should be used! There are numerous publications of the Fraternity. Most of them are available without charge.

The Tomahawk: Make sure you elect an interested, competent HAE to write your Chapter News. This news should have national interest. Remember, the Tomahawk must appeal to undergraduates, alumni members, parents, prospective pledges, and general readers. It is the house organ of the Fraternity. We welcome your suggestions for its improvement. Specific recommendations will be made to the Convention by the Publications Committee.

Songs of Alpha Sigma Phi:

1. Record Album - published in 1966. It contains 28 of the Fraternity Songs. These can be purchased through the Fraternity at \$5.00 each. This is a high quality addition to the list of Fraternity publications. Each

Delegate to this Convention is receiving one. We hope you will promote the sale of these albums among the members of your Chapter.

2. Song Book - every pledge should have one! Words and music for 29 songs are contained therein. A copy is in each Delegate's carrying case.

There are many other publications and manuals printed and available to assist Chapters, Officers and Committee Chairmen. Some of them are:

Rush:

1. Rush booklet, costing 10 cents each. Many Chapters use this as a give-away to rushees.
2. "Operation Manpower", a how-to-do-it program for a rush chairman and his committee.

Communications:

1. Public Relations and Publicity manual.
2. "Spreading The Word"- a how-to-do-it manual to produce a Chapter Newsletter.
3. Manual for the Corresponding Secretary.

Instruction:

1. "To Better The Man" - an informative publication of 84 pages which every pledge and member should have. A copy is in each Delegate's carrying case. They sell for \$3.00 each.
2. Handbook for the use of the Pledge Trainer.
3. Rituals. These are provided to each Chapter without cost. Please check when you return to your Chapter and ascertain if they are in good condition. A study of the revision of the Ritual is being made. A report will be made at this Convention.
4. Constitution and By-Laws. Each Chapter should have a copy of this booklet in their files.

Other Manuals available are:

1. Manual for the Chapter Treasurer.
2. Manual for the Chapter Scholarship Chairman.
3. Handbook on Extension and Colonization.

Chapters, Officers, Committee Chairmen and Members who are using these helpful guides are assisting in the building of a stronger Chapter. Keep in mind these publications cost money.

The Convention should be prepared to state how they will meet the costs of desired publications.

If you have any other publications to suggest, additions or revisions of those we have, just let the Publications Committee know.

EDUCATIONAL CONFERENCE

Another important development instituted by the Grand Council in recent years is the biennial Educational Conference, held in alternate years to the Convention. The location for the 1971 Educational Conference was Purdue University. The response to the location and curriculum was most gratifying.

Where will the 1973 Conference be held? What should the curriculum be? We welcome your suggestions. A committee will report to the Convention on this important function of the Fraternity.

The Memorial Fund which receives its money from alumni defers the costs of the undergraduates to this Educational Conference. The cost was \$4,700.00 in 1971. Prior to the 1965 Conference, this was an expense of the General Fund.

AWARDS

The Grand Council, and others, with convention approval, have established a number of Awards for individuals, alumni, and Chapters. The Awards were established for incentive and recognition. The physical awards may be a plaque, cash, laminated certificates, books for the Chapter Library, etc.

The program on Awards was published in the spring of 1970. We welcome your suggestions.

RITUAL

Each Chapter is urged to follow very carefully the instructions contained in the Rituals, particularly as they pertain to the proper paraphernalia and the conduct of the Ritual. The impressiveness of this ceremony, as it affects the newly-initiated Brother, who is presented all the secrets of the Fraternity for the first time, is most important. We urge you to give proper attention to the conduct of all work contained in The Rituals.

Institutions where Chapters are located differ in size, curriculum, public or private, residential and non-residential, urban and commuter. The Ritual ties us together from coast to coast, and from generation to generation.

The Fraternity world is in an ironic predicament because its Values --- RITUAL VALUES --- are truisms of life and yet too often we communicate to our publics, superficialities of Fraternity.

Dean Edward King has said:

"There is no place on the University campus that you can find another articulated value system like the ritual. Because the ritual dramatizes values --- and because values are what education should be all about --- we should use the ritual as the great instrument of education that it potentially is."

Some Chapters and the Fraternity system on many campuses have difficulty in communicating the bed-rock meanings of Fraternity to prospective members. Friendship is difficult to express --- it demands commitment --- we believe the undergraduate Brothers are able to give expression to fundamental aspects of the Fraternity. This is the theme of this convention --- "TRY IT (Friendship) YOU'LL LIKE IT".

We believe the exemplification of the initiation Ritual on Thursday evening will be one of the highlights of the Convention.

NATIONAL INTERFRATERNITY CONFERENCE

"The purpose of the National Interfraternity Conference shall be the discussion of questions of mutual interest and the presenting to the Fraternities represented such recommendations as the Conference shall deem wise; it being understood that the functions of such conference shall be purely advisory."

Alpha Sigma Phi has regularly participated in the work of the Conference, and its constituent groups: The College Fraternity Editors Association, Fraternity Executives Association and the College Fraternity Scholarship Association.

Your Grand Council believes it is important to support this forum of interfraternity cooperation. We are not satisfied with everything which the Conference has done or is doing. We hope we can do our part to make some positive changes in its program. We also recognize the many excellent programs of the N.I.C.

There have been a number of Fraternities drop out of the N.I.C. in the past two years. We do not agree with this decision on the part of some of our interfraternity friends. We believe, as we do in each Chapter or within the Fraternity, that positive, constructive change can take place only when you are a member. It is easy to take the road of a "cop out".

FRATERNITY WORLD - Is the Fraternity World dying --- no, absolutely no --- problems yes, but problems which can be solved. Here are some statistics based on National Interfraternity Conference Annual census:

	<u>Active Chapters</u>	<u>Total Living Members</u>
1962	3,617	1,788,538
1966	3,918	2,141,673
1971	4,407	2,500,000

Here are some additional facts:

The Fraternity System - composed of the men's general fraternities - consists of approximately 4,500 chapters of 61 general fraternities located at over 600 campuses in the United States and Canada with a total living membership in excess of 2.4 million.

The National Interfraternity Conference is composed of 50 member fraternities with about 3,400 chapters.

Although average chapter size decreased during the period from 1968 to 1971, and although statistics are not complete for the 1971-72 school year, there is evidence to indicate that fraternity membership is on the upswing and that average chapter size is increasing.

There are 3,000 fraternity houses owned by the fraternities in the system. A conservative estimate of the value of the chapter houses is \$300 million. It is estimated that fraternity chapters pay in excess of \$6 million in property taxes each year.

The Greek-Letter System -- including fraternities, sororities, professional fraternities and sororities, recognition societies and honor societies -- consists of more than 20,000 Chapters.

NEW PROJECTS

The Grand Council is always open to suggestions which after study we feel will benefit the Fraternity.

1. Hospital Money Plan:

To help offset the expense of rising hospital costs, Your Fraternity is sponsoring for the Members, the Hospital Money Plan, which pays cash in the event of hospital confinement. The low-cost money plan may be a supplement to your present coverage or an initial investment in your protection. More information is contained in the Summer Tomahawk which is now in the mails and additional literature will be sent to you through the mail.

2. Automated Membership Records System:

Careful study is being given to placing all our address records and other data on an automated system.

3. Phillipines Expansion:

There is an Alpha Sigma Phi Fraternity operating in the Phillipines. Its insignia and other signs are the same as ours. What recognition or action should be taken? The extension committee will have a recommendation on this.

4. A National Philanthropy - should we have one?

CONCLUSION

This report on the administration of the Fraternity would not be complete without the consideration of the many reports of others to this Convention. They are all a part of the whole.

This Convention will be faced with many questions: What should be the role of the Fraternity? How can we get more people involved? How can we pattern a program which will be creative and meet the needs of today's students? Is the "Old Gal" as flexible as it was 125 years ago to meet the needs of the day?

Development and change in higher education present challenges to Fraternities. We believe you undergraduate Brothers can meet these challenges on your campuses. Fraternities must give outstanding leadership to the student life on their campus and to the community of which it is a part. We must be alert to change --- change which will give us strength.

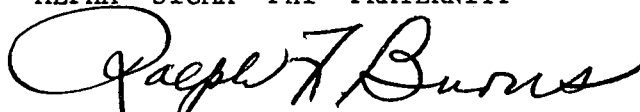
There are many positive steps the Convention can take which will result in further progress of the Fraternity. Each Convention has had the courage to come to grips with the many issues facing the Fraternity. We know this Convention will make decisions which will strengthen the "Old Gal" in its responsibility of assisting to build better men and, in turn, a better Fraternity!

We are on the march! Alpha Sigma Phi Fraternity is sound -- let's expose many young men to "Try It (Friendship) You'll Like It". This will bring true meaning to.....

"CAUSA LATET VIS EST NOTISSIMA"

Respectfully submitted,

THE GRAND COUNCIL
ALPHA SIGMA PHI FRATERNITY


per: Ralph F. Burns
Executive Secretary

ALPHA SIGMA PHI FRATERNITY, INC.
Comparative Pledges and Initiations
By Chapters within Provinces
June 30, 1969-70, 1970-71 & 1971-72

Exhibit 1

CHAPTERS	1969-70		1970-71		1971-72	
	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates
<u>PROVINCE I</u>						
U.C.L.A.	8	7	4	4	-	-
Oregon St.	31	28	28	20	15	16
Sacramento St.	22	-	-	-	-	-
Stanford Univ.	-	-	21	21	-	-
Univ. of Wash.	26	27	17	19	1	16
<u>PROVINCE II</u>						
Coe College	9	4	21	14	8	6
Iowa St.Univ.	28	24	19	14	11	14
Missouri Valley	14	19	15	11	31	25 & 1F.
Univ. of Okla.	23	13	9	16	13	13
Tarkio	-	-	12	25	17	15
<u>PROVINCE III</u>						
Univ. of Ill.	19	18	34	29	21	22
Ill. Tech.	3	14	21	14	16	12
Indiana Univ..	16	21	32	30	37	10
Loyola Univ.	34	36	6	25	6	6
Milton	25	15	17	16	12	6
Northern Mich.	31	15	14	19	13	3 & 1F
Purdue Univ.	30	39	28	46	58	55
<u>PROVINCE IV.</u>						
Detroit Tech.	2	-	-	-	-	-
Eastern Mich.	26	35	15	22	9	8
Lawrence Tech..	7	9	19	16	8	7
Univ. of Mich.	28	18	8	13	-	7
Wayne State	-	7	2	2	3	2
<u>PROVINCE V</u>						
Bowling Green	59	20	22	24	17	15
Indiana Tech.	20	19	20	18	9	8
Findlay	14	11	9	-	13	9
Ohio Northern	17	9	23	14	21	19
Univ. of Toledo	42	34	12	8	16	7
Tri State	39	29	25	27	12	15 & 2F
<u>PROVINCE VI</u>						
Univ.of Alabama	6	4	1	3	-	-
Atlantic-Christian	17	17	15	10	25	9
Presbyterian	21	11	13	8	15	13
Wake Forest	6	5	6	3	3	-
Tulane Univ.	18	16	24	13	17	11

Comparative Pledges and initiations by chapters within Provinces Page 2

CHAPTERS	1969-70		1970-71		1971-72	
	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates	Pledges-Initiates
PROVINCE VII						
34. Baldwin-Wallace	11	19	23	8	28	35
35. U. of Cincinnati	7	4	4	4	5	5
36. Duquesne	-	-	-	34	7	3 & 8A
37. Marietta	21	19	20	33	13	-
38. Ohio State U.	8	5	4	5	10	6
39. Rio Grande	-	-	-	-	-	44 & 4A
40. Slippery Rock	33	-	19	23	8	5
41. Westminster	41	41	23	19	9	8
PROVINCE VIII						
42. Bethany	15	2	14	23	14	1
43. Concord	13	7	10	9	25	8 & 1F
44. Davis & Elkins	16	27	12	1	10	10
45. Marshall	19	14	2	3	6	-
46. Morris-Harvey	33	33	15	14	23	24
PROVINCE IX						
47. American Univ.	22	7	-	1	18	18
48. Lycoming	15	11	19	7	13	19
49. U. of Penn.	7	7	6	-	-	6
50. Penn State	3	5	27	20	11	12
51. PMC Colleges (Widener)	34	36	13	24	13	-
52. Westchester	5	-	-	-	-	-
PROVINCE X						
53. Lehigh Univ.	25	11	16	22	14	16
54. Rutgers	3	26	25	25	16	15
55. Stevens Tech.	24	12	9	18	10	7
56. Wagner College	13	9	22	18	-	3
PROVINCE XI						
57. Bridgeport	-	-	6	24	3	-
58. Buffalo	-	10	-	-	-	-
59. Connecticut	17	22	-	-	-	-
60. Cornell Univ.	-	31	-	12	44	-
61. Hartwick	28	23	26	29	10	15
62. Massachusetts	27	28	-	-	-	-
63. Rensselaer Poly Tech.	15	16	15	8	13	15
	<u>1096</u>	<u>949</u>	<u>842</u>	<u>888</u>	<u>750</u>	<u>624 U</u>
						12 A
						5 F

Number of Chapters
Reporting Pledges
and Initiations

55

54

53

54

50

48

DIGEST OF DELEGATE'S REPORT OF CHAPTER CONDITIONS

EXHIBIT 2

Note: * - Chapter inactive since 1970
 ** - Chapter installed since 1970
 NR - No report received

PROVINCE I - Richard Brenner, Grand Province Chief,
 Richard Detjen, Associate GPC

1. U.C.L.A. - NR
2. OREGON STATE: 33 Brothers, 4 pledges; housing: house owned by alumni;
 scholarship: fair; general operations: good.
3. *SACRAMENTO STATE
4. STANFORD - NR
5. UNIVERSITY OF WASHINGTON - 39 Brothers; housing: house owned by alumni;
 general operations: good.

PROVINCE II - Geoffrey Grimes, G.P.C.; Richard Gibbs, Associate GPC

6. COE COLLEGE - 15 Brothers, 3 pledges; housing: institution; scholarship:
 good; general operations: fair
7. IOWA STATE - 32 Brothers, 2 pledges; housing: house owned by alumni;
 general operations: good
8. MISSOURI VALLEY - NR
9. UNIVERSITY OF OKLAHOMA - NR
10. **TARKIO - 10 Brothers, 14 pledges; housing: institution; scholarship: good;
 general operations: good.

PROVINCE III - Larry Gelfius, G.P.C.

11. UNIVERSITY OF ILLINOIS - 86 Brothers, 17 pledges; housing: house owned by
 alumni; scholarship: good; general operations: good.
12. ILLINOIS INST. OF TECHNOLOGY - 27 Brothers, 2 pledges; housing: house owned
 by alumni; scholarship: good; general operations: good.
13. INDIANA UNIVERSITY - NR
14. LOYOLA UNIVERSITY - 35 Brothers; housing: house owned by alumni; general
 operations: fair.
15. MILTON COLLEGE - NR
16. NORTHERN MICHIGAN - 23 Brothers, 7 pledges; scholarship: good; general
 operations: fair.
17. PURDUE UNIVERSITY - NR

PROVINCE IV - James A. Brown, Grand Province Chief

18. EASTERN MICHIGAN - 31 Brothers; housing: house owned by alumni;
general operations: good
19. LAWRENCE INST. OF TECHNOLOGY - NR
20. UNIVERSITY OF MICHIGAN - 29 Brothers; housing: house owned by alumni;
general operations: good.
21. WAYNE STATE UNIVERSITY - NR

PROVINCE V - Michael Bender, G.P.C.

22. BOWLING GREEN STATE UNIVERSITY - 44 Brothers, 13 pledges; housing:
house owned by University; scholarship: good; general operations: good.
23. INDIANA INST. OF TECHNOLOGY - NR
24. FINDLAY COLLEGE - 28 Brothers; housing: house owned by alumni; scholar-
ship: fair; general operations: good.
25. OHIO NORTHERN UNIVERSITY - 44 Brothers, 4 pledges; housing: house owned
alumni; general operations: good.
26. UNIVERSITY OF TOLEDO - NR
27. TRI STATE COLLEGE - 33 Brothers, 11 pledges; housing: house owned by
alumni; scholarship: fair; general operations: good.

PROVINCE VI - Dr.E.A. Rasberry, Jr., G.P.C.

28. *UNIVERSITY OF ALABAMA
29. ATLANTIC CHRISTIAN - 22 Brothers, 5 pledges; housing: house owned by alumni;
scholarship: good; general operations: good.
30. PRESBYTERIAN COLLEGE - housing: house owned by institution; scholarship:
excellent; general operations: good.
31. TULANE UNIVERSITY - NR
32. WAKE FOREST UNIVERSITY - 6 Brothers, 3 pledges; housing: institutional;
scholarship: excellent; general operations: poor.

PROVINCE VII -

33. BALDWIN-WALLACE - NR
34. UNIVERSITY OF CINCINNATI - 11 Brothers; housing: house owned by alumni;
scholarship: good; general operations: good.
35. **DUQUESNE - NR

PROVINCE VII (continued)

- 36. MARIETTA COLLEGE - NR
- 37. OHIO STATE UNIVERSITY - 10 Brothers, 4 pledges; housing: house owned by alumni; scholarship: good; general operations: good
- 38. **SLIPPERY ROCK STATE COLLEGE - 18 Brothers, 10 pledges; housing: rent apartment; general operations: good.
- 39. WESTMINSTER COLLEGE - NR

PROVINCE VIII - James Chapman, Grand Province Chief

- 40. BETHANY COLLEGE - 22 Brothers, 13 pledges; housing: house owned by alumni; scholarship: excellent; general operations: good.
- 41. CONCORD COLLEGE - 19 Brothers, 19 pledges; housing: institutional; general operations: good.
- 42. DAVIS & ELKINS - NR
- 43. MARSHALL UNIVERSITY - NR
- 44. MORRIS-HARVEY - NR
- 45. **RIO GRANDE COLLEGE - 36 Brothers; housing: institutional; general operations: good.

PROVINCE IX - William Klaban, G.P.C., Edward Wickland, Jr., Associate G.P.C.

- 46. AMERICAN UNIVERSITY - NR
- 47. LYCOMING COLLEGE - 20 Brothers, 9 pledges; housing: institutional; general operations: good.
- 48. UNIVERSITY OF PENNSYLVANIA - NR
- 49. PENN STATE UNIVERSITY - NR
- 50. *WEST CHESTER COLLEGE (colony)
- 51. WIDENER COLLEGE (formerly PMC Colleges) - NR

PROVINCE X - George Dinsmore, G.P.C.

- 52. LEHIGH UNIVERSITY - 44 Brothers; housing: house owned by alumni; general operations: good.
- 53. RUTGERS UNIVERSITY - NR
- 54. STEVENS INST. OF TECHNOLOGY - 26 Brothers; housing: house owned by alumni; general operations: fair.

55. Wagner College - 25 Brothers; housing: institutional; scholarship: fair; general operations: fair.

PROVINCE XI -

56. University of Bridgeport - NR
57. *State University of New York at Buffalo
58. *University of Connecticut
59. Cornell University - NR
60. Hartwick College - NR
61. *University of Massachusetts
62. Rensselaer Inst. of Technology - 35 Brothers, 3 pledges; housing: house owned by alumni; scholarship: good; general operations: good.
63. *Tufts University

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

Michigan League
University of Michigan
Ann Arbor, Michigan

August 26, 1972

1. CALL TO ORDER:

The meeting of the Grand Council was called to order by Grand Senior President Robert E. Miller at 1:10 p.m., Saturday, August 26, 1972.

2. ATTENDANCE:

Those in attendance were Members of the Grand Council: Robert E. Miller, Grand Senior President; George B. Trubow, Grand Junior President; Robert A. Allen, Grand Secretary; Alfred B. Wise, Grand Treasurer; Grand Marshal George E. Lord, and Grand Council Louis DeLuca; Undergraduate Advisers to the Grand Council James Bloom, Michigan; Al Sidenberg, Morris Harvey and John Godinsky, Rio Grande; Past Grand Council Advisers Robert Cabello and William Cox; Grand Province Chiefs James A. Brown and Edwin A. Rasberry; Steve Parvey, Morris Harvey College; Executive Secretary Ralph F. Burns and Chapter Consultant Gary Forney.

3. BANK AUTHORIZATIONS:

Moved by Brother Allen, seconded by Brother
Trubow and passed instructing the Executive
Secretary to have proper bank authorizations
drawn with the authorized signatures of
Robert A. Allen, George E. Lord, Alfred B.
Wise, and Ralph F. Burns.

4. FINANCE COMMITTEE:

Moved by Brother Lord, seconded by Brother
Miller and passed that the following Finance
Committee be approved: Chairman: Grand
Treasurer Alfred B. Wise, Robert A. Allen,

and George B. Trubow.

5. A-S-P CORPORATION & TOMAHAWK FUND:

Moved by Brother Lord, seconded by Brother
Allen and passed, that the relationship of
these two funds with the General Fund of the
Fraternity be studied very carefull as it
relates to the total corporate structure of
the Fraternity and be referred to the Grand
Council for action.

6. 1972-1973 BUDGET:

It was recommended to the Finance Committee that they prepare a proposed budget for the fiscal year, 1972-1973, to be referred to the Grand Council for action.

7. FINANCE COMMITTEE MEETING:

It was suggested a date for a meeting of the Finance Committee be set as early as possible either in the month of September or in October.

8. NEXT GRAND COUNCIL MEETING:

It was suggested a meeting of the Grand Council be held in November at the call of Grand Senior President Miller.

9. APPROVAL OF EXPENSES:

Moved by Brother Allen, seconded by Brother
Wise and passed, that the expenses of authorized
persons attending the Grand Council meeting on

August 23 and August 26, 1972 be approved.

10. CHAPTERS:

A. Pennsylvania and Wake Forest

The chapters at Pennsylvania and Wake Forest were discussed at some length.

B. Cornell:

The question of the Cornell Chapter was discussed and reviewed by Brother Bob Allen. He was requested to contact Brother Frank Proto, President of the Alumni Corporation, to ascertain what the alumni corporation was going to do with their house due to the attitude of the undergraduate chapter and what new developments may have been worked out with the chapter. All matters were to be referred to the Grand Council for action.

11. "FOR THE GOOD OF THE SOCIETY":

- A. Brother Trubow referred to a letter he had received from former Field Representative Jim Mulligan in which Jim expressed concern over the fact that matters before the Convention, brought to the attention of the Grand Council or the various National Committees should be followed up very carefully so that these matters were not left undone or not followed thru on properly.
- B. The question of visitation schedules for Grand Council and Undergraduate Advisers to the Grand Council was discussed with some background on each Chapter to be given by the Secretariat to the individual making the visitation after a date had been set for such visits.
- C. It was suggested copies of reports of all visits made to chapters be sent for digest to members of the Grand Council, Undergraduate Advisers to the Grand Council, Province Chiefs and Grand Chapter Advisers.
- D. It was suggested 25 or 50 copies of letterheads be sent to various people on the Grand Council, Province Chiefs, and Undergraduate Advisers.
- E. Undergraduate Advisers - the question of the use of talents of these Brothers was discussed. It was felt they could make a real input to the Executive Committee as well as to province meetings in each Province in an attempt to build up communications between chapters and between chapters, members of the Grand Council and the Fraternity Office.

It was suggested the Fraternity Office might forward to the Undergraduate Advisers "junk mail" which comes in to the Fraternity Office for their study and advice, or for filing in the "circular file".

It was also suggested that the Undergraduate Advisers could push on the total alumni program of the Fraternity.

ADJOURNMENT

Pursuant to the order of the Chair, the Grand Council meeting was adjourned at 3 p.m. Saturday, August 26, 1972.

10 A. Wake Forest:

Moved by Alfred B. Wise, seconded by Robert A. Allan and passed that the Grand Council approve a loan of \$800.00 from the Reserve Fund of the Fraternity at 4 % interest; repayment of said loan to begin on November 15, 1972 at the rate of \$53.00 per month to include principal and interest, until said loan is paid.

It was further moved that the \$53.00 a month payments continue until such time as the present Reserve Fund loan outstanding from the Chapter in the amount of \$1,501.34 is retired. Said loan to be made upon request of the Chapter by filing proper Reserve Fund applications. Loan to be made subject to the Chapter certifying that money is spent for the purposes request; that of furnishing the T.V. Room of the Chapter. It is further understood that the secretariat and the undergraduate advisers to the Grand Council give proper follow-up and attention to the Chapter.

Pennsylvania:

Moved by George Lord, seconded by George B. Trubow and passed, that the Grand Council approve a loan of

August 26, 1972

\$500.00 from the Reserve Fund of the Fraternity
to Omicron Chapter, University of Pennsylvania;
said loan to be made at 4 % interest and repayment
of loan to begin on November 15, 1972 at \$50.00
per month to be applied on principal and interest.
Said loan to be made when proper application is
received in the Fraternity Office and when certi-
fication is made by the Chapter that the money is
used for the purpose requested; that is, paint,
plaster, and general upgrading of the house for
opening of the school year.

It was suggested the Fraternity Office might forward to the Undergraduate Advisers "junk mail" which comes in to the Fraternity Office for their study and advice, or for filing in the "circular file".

It was also suggested that the Undergraduate Advisers could push on the total alumni program of the Fraternity.

ADJOURNMENT

Pursuant to the order of the Chair, the Grand Council meeting was adjourned at 3 p.m. Saturday, August 26, 1972.

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

HOLIDAY INN
DELAWARE, OHIO

NOVEMBER 9, 10, 11, 1972

12. THURSDAY, NOVEMBER 9, 1972:

Members of the Grand Council and others met at the home of Executive Secretary Burns Thursday evening, November 9. Thursday afternoon, Grand Councilor Louis DeLuca, National Province Programs Coordinator, met with Past Grand Senior President Raymond E. Glos and Executive Secretary Burns to discuss the program of the annual giving of the Fraternity and the development of an overall program for the promotion of the Memorial Fund.

The dinner was hosted by Ann Burns, assisted by Katherine Ditslear of the Fraternity Office Staff and Jeanette Forney, wife of Chapter Consultant Gary Forney. Members of the Grand Council in attendance were: Robert E. Miller, George B. Trubow, Richard Dexter and Louis DeLuca; also Past Grand Senior President Raymond E. Glos, staff members Gary R. Forney and Ralph F. Burns.

RESOLUTIONS

After dinner, Grand Senior President Miller presented resolutions passed at the 1972 Convention to Katherine Ditslear and to Ann Burns which read as follows:

Whereas: Katherine Ditslear has given eighteen years of service to Alpha Sigma Phi in the capacity of secretary to the Executive Secretary; and

Whereas: she has given distinction and honor in service and courtesy as a tireless member of the Fraternity staff,

NOW, THEREFORE,
BE IT RESOLVED: that the 1972 Convention of Alpha Sigma Phi wish to extend our most sincere gratitude for her years of understanding service and hope she will honor our Fraternity with many more years on the Fraternity Staff.

Whereas: Mrs. Ann Burns, wife of our Executive Secretary, has for more than thirty-six years given patient and constant support to the Fraternity; and

Whereas: she promotes through her devotion, the principles of Alpha Sigma Phi,
Now, Therefore,
Be It Resolved: that the 1972 Convention wish to extend our sincere thanks and gratitude for her service to the Fraternity.

DELTA BETA XI PRESENTATION

With appropriate remarks, Brother Miller presented the Award of Delta Beta Xi, on behalf of the Grand Council, to Louis DeLuca who had been elected in the Class of December 6, 1971.

GENERAL

Brother Miller set the tone of informality for the Thursday evening discussion. He wishes the direction of the discussion to encompass the purposes and goals of the Fraternity, as well as other matters which those in attendance might wish to express themselves.

- A. The general discussion was the development of some type of criteria for each individual chapter growth and future development. The executive secretary was requested to secure information that could be shared with Members of the Grand Council on the growth and attrition of other national fraternities in the interfraternity conference.
- B. It was felt the Grand Council and others should develop keys to assist in chapter program development. We should be giving each chapter ideas for a program which will assist them in improving the operations and growth of their chapter. A rather lengthy discussion took place regarding this whole area and the direction of the Fraternity.

Moved by Brother DeLuca, seconded by Brother Dexter
and passed, requesting Brother George B. Trubow to
develop a basic criteria of operation, which could
be used in evaluating chapters and the effectiveness
of the Fraternity Office Staff and others working
with Chapters.

- C. Brother Glos then spoke about the Alpha Sigma Phi insurance program, and with the concurrence of the Grand Council, the executive secretary was instructed to contact Insurance Administrators to ascertain the difference between the Alpha Sigma Phi program and a program being underwritten by the same insurance company for the American Numismatic Association.
- D. Brother Glos then spoke of the meeting held with Brother LeLuca, Burns and himself, and particularly of his interest and concern with the

alumni of the 25 Chapters who had been installed for fifty or more years. In this group, approximately 1300 alumni are living, for whom the Fraternity has addressess.

Brother Glos desires to contact these Brothers, indicating our interest in them but also giving them an opportunity to participate in the Memorial Fund of the Fraternity. After some discussion, the following motion was presented and unanimously passed:

Moved by Brother Trubow, seconded by Brother DeLuca
and passed, thanking Brether Ray Glos for presenting
the idea of securing the participation of those
Brothers, who had been initiated 50 years, in the
Memorial Fund program of the Fraternity.

It was recommended that Brother Glos be given
complete authority to implement such a program and
to call upon the assistance of the Fraternity Office
staff and other who would be able to help him.

RECESS

Pursuant to the order of the Chair, the Grand Council recessed at 11:30 p.m., Thursday evening, November 9, 1972, and reconvened at 9:15 a.m., Friday, November 10, 1972.

13. CALL TO ORDER:

The meeting was called to order at 9:15 a.m. by Grand Senior President Miller.

14. ROLL CALL:

The following members of the Grand Council responded to the roll call: Richard Dexter, Louis DeLuca, George Lord, Robert Miller, George B. Trubow, and Alfred B. Wise; James Bloom, Undergraduate Adviser to the Grand Council; Staff, Gary Forney and Ralph Burns.

15. APPROVAL OF MINUTES OF AUGUST 23 AND AUGUST 26, 1972
GRAND COUNCIL MEETINGS:

Moved by Brother Lord, seconded by Brother Wise,
and passed, approving the Minutes of the August 23,
1972 meeting and the Minutes of the August 26, 1972
meeting as amended and noted as pages 3A and 3B,
Item 10 A, Wake Forest and Pennsylvania.

16. REPORT OF GRAND SENIOR PRESIDENT MILLER:

Brother Miller reported on the Thursday evening session, expressing the desirability of every effort being made to make Alpha Sigma Phi a vibrant, creative organization. Rick Dexter commented on the need for a hierarchy in any organization which would result in basic values and motivation of the individual as well as a group.

It was suggested the Chapters need direction. Very few, if any, have goals; however, in some cases they seem to know what they desire but they are not sure how to proceed. It appeared most important that each Chapter have goals, that some commitment be made by the individuals in the Chapter to achieve these goals. After considerable discussion, it was recommended the secretariat of the Fraternity furnish to the Grand Council names of Chapters and their phone numbers. Contact from time to time by members of the Grand Council, not necessarily on specific requests but just a little "how are you" and "how are things going", would be welcomed by the Chapters.

17. REPORT OF GRAND TREASURER WISE:

Brother Wise reviewed the financial reports. He discussed the finance committee meeting held in Delaware on October 28, attended by Members of the Finance Committee: Allen, Trubow, Wise and Executive Secretary Burns. On behalf of the Finance Committee, Brother Wise recommended to the Grand Council the following:

A. General Fund - A-S-P Corporation:

- (1) Moved by Brother Lord, seconded by Brother DeLuca
and passed:

"that the indebtedness to the A-S-P Corpor-
ation from the General Fund, as of June 30, 1972,
in the amount of \$15,616.00 be held in status quo

until future financial conditions for the
year can be evaluated."

- (2) Moved by Brother Dexter, seconded by Brother Trubow
and passed:

"That the General Fund begin to transfer \$7
from each initiation fee to the A-S-P Corpora-
tion, when possible, to be used to assist the
Chapters in housing. Payment to be made to the
A-S-P Corporation by June 30, 1973 unless the
Finance Committee determines funds are not available."

- (3) The Finance Committee requested the Executive Secretary to investigate what action, if any, was taken at the 1964 Convention regarding the distribution of the initiation fee resulting in any liability to the A-S-P Corporation.

The following information was reported:

1964 Convention Action - By-Laws, Article II, Section 2:

"Section 2 - Effective September 1, 1964, a fee in the amount of seventy-five dollars (\$75.00) shall be paid to the Fraternity for every initiate by the Chapter desiring to admit him to membership before a license to do so shall issue. Said fee shall include an official badge, shingle, and life subscription to the Tomahawk for each initiate.

The Grand Council shall pay out of this fee to the Trustees of the Tomahawk Fund such amounts from time to time as the Grand Council shall deem necessary to provide for life subscriptions to The Tomahawk."

From Grand Council Minutes, August 29, 1964:

"The Grand Council noted that it was the desire of the Convention to divert more monies to the A-S-P Corporation for housing. After considerable discussion concerning the various ways of increasing funds in the A-S-P Corporation:

It was moved by Brother Glos, seconded by
Brother Miller and passed, that \$7 out of

the new \$75 initiation fee and \$1 from the old membership dues of \$16 be directed to the A-S-P Corporation. The A-S-P Corporation, in turn, to issue stock to the General Fund of the Fraternity.

The Reserve Fund of the Fraternity will not receive monies from the initiation fee or the dues under this plan."

B. Investment Committee:

Moved by Brother Trubow, seconded by Brother Lord and passed, that Grand Treasurer Wise and Executive Secretary Burns be instructed to contact qualified Fraternity Brothers to ascertain the feasibility and desirability of setting up an investment committee to be charged by the Grand Council with the responsibility of investing the various funds of the Fraternity; namely, the Tomahawk Fund and the Memorial Fund.

C. Legal Advice:

The Grand Council agreed with the recommendation of the Finance Committee that the Law Committee of the Fraternity be requested to give us a specific opinion regarding changes which would have to be made in the corporate structure of the Fraternity if the various funds of the Fraternity were to come under one umbrella.

D. Jewelry Contract:

Moved by Brother Lord, seconded by Brother Dexter and passed, approving the action of the Finance Committee who had reviewed and approved the contract with the L.G. Balfour Company as a supplier of Fraternity jewelry.

E. Chapters:

(1) Cornell:

Negotiations by Brother Allen with the Iota Chapter,

Cornell University, were reviewed. The Finance Committee recommended a program for approval.

Moved by Brother Lord, seconded by Brother

Dexter and passed, that the Grand Council

approve the program as outlined in Brother

Frank Proto's letter of October 26, 1972 to

Grand Secretary Robert A. Allen.

Contents of said letter are as follows:

"I am writing to confirm our telephone conversation of 18 October, 1972. To outline the final decision in each category with which you agreed let me quote the following:

- a) Convention Fee plus Adjustment \$1,097.50
Decision - Corporation will mail check immediately for this amount.
- b) Pledge Fees for twenty-five initiates due \$2,500.00.
Decision - Pay at \$50.00 per month starting 1 February 1973. Will run concurrently with appropriate school year months. Corporation will collect and remit to National.
- c) Previously due Fees \$3,500.00 plus Convention Fee.
Decision - Upon receipt of letter of intent not to collect this debt, appropriate house officers will sign this note and I will forward it to you.

I am sure that you are as pleased as I am that this situation has finally been resolved. Regarding the above dollar amounts and conditions I would like to thank you for confirming each of them and agreeing to the circumstances outlined above. To further aid in avoiding a recurrence of this situation the Chapter has agreed to remit to the Corporation those pledge fees collected each term, and the Corporation will forward that amount to National. This letter together with mine of October 11, 1972 should finalize any and all questions pertaining to solving the question of the National affiliation of Iota Chapter.

Fraternally, s/ Frank P. Proto, President, Iota
Alpha Sigma Phi"

(2) Marietta:

The question of the delinquency of Delta Chapter, Marietta College, was discussed. The Executive Secretary had been requested to contact the Marietta Chapter by the Finance Committee. Executive Secretary Burns indicated that contact had been made with the Grand Chapter Adviser, progress was being made, but suggested no definite action should be taken by the Grand Council as it might pertain to Marietta alone as there were other chapters involved, such as Stanford and a number of others.

Motion made by Brother Lord, seconded by Brother Trubow and passed, authorizing Grand Senior President Miller to invoke an automatic suspension of a Chapter, where they have not adequately responded to proper communications from the Fraternity Office by December 15, 1972. Chapters involved are those delinquent for initiation fees, convention fees, proper reporting of pledges and initiations; said Chapters are: Cornell, Eastern Michigan, Findlay, Loyola, Marietta, Oregon State, Stanford and Wagner.

(3) Stanford:

The Executive Secretary reported the Stanford Chapter had paid convention fees for the past two fiscal years but had not remitted the penalty of 10 per cent as required by the By-Laws.

It was the feeling of the Finance Committee that the Secretary should be instructed to retain these fines on the books as well as similar fines of all other Chapters, as stipulated in the By-Laws of the Fraternity.

Moved by Brother Lord, seconded by Brother Trubow and passed, that it was the reflection of this Grand Council meeting Chapters not be pressed for the payment of Convention Fee fines.

F. Alumni Contributions:(1) General:

The question of alumni giving was discussed by the Finance Committee. The Executive Secretary was instructed to secure some expertise to advise on the mailing pieces to be used for solicitation of monies from the alumni.

At this point, Brother Louis DeLuca reported on the conference which he had held Thursday afternoon, November 9, with Past Grand Senior President Ray Glos and Executive Secretary Burns.

(2) Memorial Fund:

Brother DeLuca indicated the Executive Secretary was requested to prepare a list of alumni who might be solicited who could give \$100.00. This list would be developed from those who had already given \$100 on a regular basis and those who had been giving between \$50 and \$100.00.

It was further suggested a chairman be secured to head up the CLVEN CLUB from one of the individuals who was in the \$100 class.

The second list to be developed by the Executive Secretary was for Life Trustees - those who have or could give \$1,000 on an annual basis. It was suggested here that a chairman be secured to head up this group of alumni.

It was recommended a letter go out by December 6, 1972 to a specific group of alumni, requesting a \$100 gift for the Memorial Fund; this letter to be signed by "Ralph F. Burns, Secretary" because of his personal knowledge of the individuals who would be receiving the letter. From samples used in the past, Brother DeLuca is preparing such a letter.

(3) General Fund:

It was reported that a mailer had been sent out in November, 1972 to all alumni who had not given in 1972, requesting their support and also the opportunity for them to contribute to the Memorial Fund.

The first letter to go out in 1973 will be a letter for general alumni solicitation; said letter to be prepared by Brother DeLuca for a target date to have this in the mail by February 15, 1973. This communication will then be followed by a mailer-type communication to be sent out on May 7, 1973.

Moved by Brother Lord, seconded by Brother
Dexter and passed, receiving the report of
Brother DeLuca.

(4) Parent Solicitation:

Brother DeLuca discussed with the Council the desirability of a communication to go to the parents of all undergraduates; said letter to be drafted by him suggesting the possibility of a gift of \$25.00.

Moved by Brother Trubow, seconded by Brother
Wise that the Fraternity not request or solicit
monies from parents for the support of the
Fraternity.

After considerable discussion, the following motion was passed:

Moved by Brother Lord, seconded by Brother Wise
and passed, to table the subject of requesting
parents for contributions.

G. National Conventions:

The Grand Council discussed the recommendation of the Finance Committee pertaining to the financing and the site of the biennial convention. It was the feeling of the Committee that it was important a policy be established so costs and specific sites could be fixed at different locations within biennial budgeted amounts.

H. Travel Expense - Mileage:

Moved by Brother Trubow, seconded by Brother DeLuca
and passed, approving the recommendation of the Finance
Committee that the Grand Council approve 12¢ per mile
for the secretariat while using their own cars and 8¢
per mile to all others.

I. Depositories:

Moved by Brother Trubow, seconded by Brother Lord

and passed, authorizing the Grand Treasurer to
shift the major funds of the Fraternity from the
First National Bank, Delaware, Ohio, to the Delaware
County Bank.

J. 1972-1973 Budget:

Moved by Brother Trubow, seconded by Brother Lord
and passed, that the budget submitted by the Finance
Committee (attached Exhibit A) for 1972-1973 be approved.

K. Additional Comment:

It was recommended that Brother Lou DeLuca communicate with the several Province Chiefs telling them of the projected initiations for each Chapter suggested by the finance committee to support the initiation income of the budget for the fiscal year, 1972-73.

18. 1974 CONVENTION SITE AND PROGRAM CHAIRMAN:

Brother Forney distributed information to the Grand Council and spoke on the question of holding the 1974 Convention at Seven Springs Resort, Champion, Pennsylvania, August of 1974.

The Executive Secretary reported that Brother Allen had visited the location and recommended it very highly. The Executive Secretary was instructed to contact Seven Springs and secure the dates for arrival on Thursday, August 22, 1974 with departure on Sunday, August 25, 1974. Starting the convention at this time would hold down time men would have to take away from their jobs if they were employed in summer work.

Grand Senior President Miller announced Grand Junior President George B. Trubow would act as General Program Chairman for the 1974 Convention.

Moved by Brother Trubow, seconded by Brother Lord and
passed, that the 1974 Convention be held at Seven Springs, Champion,
Pennsylvania, on August 22 through August 25, 1974; a budget of
\$12,000.00 be approved and the Finance Committee be responsible
for developing a budget and the payment of expenses to the official
undergraduate delegates, members of the official family and other

individuals participating in the program; said budget
to be presented to the next meeting of the Grand Council
for their action.

19. NEXT GRAND COUNCIL MEETING:

It seemed desirable to have another Grand Council meeting, possibly in February. Tentative dates were set for arrival on Thursday, February 1, departure on Saturday, February 3, 1973.

The call of such meeting would be the responsibility of the Grand Senior President, if he determines this meeting is necessary. It was suggested all Members of the Grand Council block out these dates.

20. ADVERTISING FOR TOMAHAWK:

The Executive Secretary was instructed to telephone and write Bill Klaban regarding any progress he may have been able to make in connection with advertising in the Tomahawk.

21. NATIONAL INTERFRATERNITY CONFERENCE:

It was announced that George Lord would represent the Grand Council and serve as Delegate to the House of Delegates at the National Interfraternity Conference, November 30, December 1 and 2, 1972 in Atlanta, Georgia. The alternate delegate will be Executive Secretary Burns.

RECESS

Pursuant to the Order of the Chair, the Grand Council recessed at 5:30 p.m., with the understanding they would convene on call of the Grand Junior President after dinner, Friday evening, November 10, 1972, and again meet at 8:30 a.m., Saturday, in the Board Room of the Delaware County Bank.

The meeting was called to order at 8:30 p.m., Friday evening, November 10, 1972 by Grand Junior President Trubow. Those in attendance in addition to Brother Trubow were: Brothers Dexter, DeLuca, Lord and Wise; undergraduate advisers Bloom and Godinsky; staff, Forney and Burns.

22. REPORT OF NATIONAL PROVINCE PROGRAMS COORDINATOR:

Brother DeLuca gave a very complete and detailed report on all the provinces. He stated several province chiefs would have to be replaced because of their inability to do the job as outlined under the By-Laws of the Fraternity and as suggested by the National Province Coordinator.

In addition to some province chiefs being replaced, there were vacancies in some of the provinces which have to be filled. The Grand Council requested Brother DeLuca have the Secretariat help him in securing personnel for the Provinces. It is hoped that two new province chief appointments can be reported to the Grand Council at its planned meeting in February.

He spoke of the various province executive committee meetings which have been held in the Fall, and plans which have been outlined for province conclaves in the Spring of 1973. More inter-action between the chapters and men in each province is desired.

After considerable discussion regarding the total province program, the following motion was presented:

Moved by Brother Lord, seconded by Brother Trubow
and passed, commending Brother DeLuca on his work,
and accepting his report as Province Programs Coordinator.

23. GOALS AND OBJECTS OF THE FRATERNITY:

Brother Trubow led a lengthy discussion on the goals and objects of the Fraternity. Grand Council Adviser Jim Bloom suggested that basic fraternalism is offered and secured on the local chapter level; that it is difficult for the Fraternity to set goals because of the differences within the individual Chapters and the traditions and inheritances which are a part of their operations, as well as, the divergence found on the different campuses.

Brother DeLuca suggested each Chapter should be financially solvent; that a Chapter could improve its overall image within its group by taking a more active part in province programs.

It was suggested that a publicity program might be developed on each individual campus where we have chapters to sell not only Alpha Sigma Phi but the fraternity idea. The latter could be a project and major thrust not only of the local IFC but of the National Interfraternity Conference.

It appeared desirable that it should always be kept in mind there is not only a quantitative but a qualitative need within the Fraternity.

RECESS

Pursuant to the Order of the Chair, the Grand Council meeting recessed at 11:45 p.m. Friday evening, November 10, 1972 and re-convened at 8:30 a.m., Saturday morning, November 11, 1972.

23. GOALS AND OBJECTS OF THE FRATERNITY:(continued)

Brother Trubow led off the morning discussion of the Grand Council on the continuing subject of "Goals and Objects of the Fraternity."

Brother Burns suggested the criteria which he uses in visiting a Chapter falls into the general areas of physical, mental, and spiritual:

A. Physical:

The physical conditions under which the Chapter meets or lives, whether the Chapter has housing, condition of same; if the Chapter does not have a house, whether they have meeting rooms and what other conditions they have in this area.

Other physical areas are the general financial tone of the Chapter; whether they are operating economically and on a sound financial basis.

B. Mental:

The second point is one of mental attitude, involving the programs of the Chapter, the educational development of the individual and the group; their academic standing, et cetera.

C. Spiritual:

Spiritual aspects have to do with the conduct and understanding of the Ritual. The basic emphasis of the ritual which ties each individual and all Chapters together coast to coast. It is the value structure which gives emphasis to what Fraternity is all about.

24. REPORT OF EXECUTIVE SECRETARY:

Brother Burns gave a verbal report stating most of the items he desired to discuss and share with the Grand Council were contained in recommendations of the Finance Committee and various reports submitted.

He recommended to the Grand Council that the Chapters at UCLA, Univer-

sity of Bridgeport and Wayne State University be suspended; that their paraphernalia and activities be transferred to an alumni committee. There was concern expressed by the Grand Council in the number of Chapters which were lost in the last several years, and the Executive Secretary indicated he desired to have Brother Lord contact not only other Fraternity administrative officers at the time of the NIC, but also, if possible to meet with the former national president of Delta Tau Delta, a member of the Board of Trustees of Tufts University, who would no doubt be in attendance at the National Interfraternity Conference meetings.

Brother Burns reported that the median age of the members of the Grand Council was 39.5 years.

He spoke about the consideration of announcing to the Chapters, a chapter alumni service in which the Fraternity Office would be prepared to furnish addressing service at a cost figure to all the Chapters desiring to use this service.

He reported that the following Chapters were not in attendance at the 1972 Convention: Baldwin-Wallace, UCLA, Bridgeport, Cornell, Davis & Elkins, Duquesne, Hartwick, Indiana Tech, Marietta, Marshall, Milton, Oklahoma, Tulane and Wayne State.

Contacts with these Chapters since the Convention indicated a miscue on the part of some Chapters with their delegates, the inability in the case of a few because of involvement of all their members during rush, and the simple lack of participation on any basis of a few.

The Executive Secretary indicated that the Wayne State Alumni Corporation were faced with having a chapter house on their hands this fall with no men moving into the House. There are no social fraternities identified with the National Interfraternity Conference with recognized chapters on the Wayne State University campus. The Alumni Corporation, as of September, 1972, owed a balance of \$2,428.43 on their land contract and \$4,191.68 due on city taxes in November, and county taxes of \$312.66.

In addition to these obligations for land contract and taxes, the Chapter is indebted to the General Fund and the Reserve Fund of the Fraternity in the amount of \$5,338.99.

It was reported that the Burroughs Corporation presented a letter of intent, indicating their interest in purchasing the house.

The Secretary reported on a meeting with the President and Treasurer of the A-S-P Corporation; namely, Brothers Herbert Dunham and Gard Mason. They are desirous that the bookkeeping of the A-S-P Corporation be transferred to the Fraternity Office. This was discussed with the Finance Committee and detailed arrangements will be worked out for this to take place in the near future.

25. REPORT OF CHAPTER CONSULTANT:

Gary Forney reported on his visits to Marshall, Wake Forest, American University, the University of Pennsylvania and Tufts.

He indicated the situation at American University was such that a repeat visit should be made to the Chapter as early as it can be arranged. In the case of Tufts, he felt this Chapter could be reactivated, possibly during this academic year or at the latest, the Fall of 1973.

Moved by Brother Lord, seconded by Brother Wise
and passed, that the colonization procedure be
followed with regard to Tufts; that a target date
be established for reactivation of the Chapter and
contact and program go forward forthwith.

It was further suggested that a target date of
February 3, the next meeting of the Grand Council,
be set up to be the target date to implement the
colonization procedure.

Brother Forney reported the Marshall Chapter was proceeding quite satisfactorily under the direction of Province Chief Chapman.

He reported on his work at Wake Forest and felt real progress is being made.

He indicated the Reserve Fund loans made to Pennsylvania and the Wake Forest Chapters have been used to the greatest positive good. Both these Chapters are moving in a very constructive direction.

26. "FOR THE GOOD OF THE SOCIETY":A. Pledge Training:

John Godinsky felt Pledge Training was a very important aspect of chapter development. He stated each Chapter must have an organization structure, with underlying spiritual goals that motivate them to the highest accomplishment.

It was suggested the Executive Secretary send to the undergraduate advisers and the Grand Council, the names and addresses of presidents of certain chapters to whom they might write a little word of encouragement.

It was further suggested that the undergraduate advisers be placed on the program of the Educational Conference of 1973 as well as the 1974 Convention.

B. Services to Chapters:

Brother Forney suggested the Fraternity be taken to the Chapters in the way of services. He suggested the following might be studied and explored:

- (1) That the initiation procedure - fees, forms, etc. appeared to be too complicated and might be changed.
- (2) That the extension policy of the Fraternity should be reviewed. He felt the bringing in of new chapters was too cumbersome and difficult.
- (3) He suggested Brother Burns proceed in the direction of developing a merger with another fraternity or two; or at least the consolidation of services which might be developed between three or four national fraternities.
- (4) He felt the Educational Conference should be on a regional rather than on a national basis; that more people would become involved and that rush, pledge training and finances were basic subjects to be discussed thoroughly at the Educational Conference.
- (5) That the Tomahawk and Memorial Fund might sponsor a contest to get the name of the Fraternity before the public. The suggestion was that perhaps this might be done on a regional basis. It could possibly be an undertaking of the National Interfraternity Conference, thereby resulting in the Fraternity idea being sold to all the public for all Fraternities.
- (6) Other National Events - he suggested other events being sponsored by the Fraternity in addition to Conventions and Educational Conferences. They might be such events as basketball, golf or bowling tournaments.
- (7) Consideration on the part of the Fraternity of a Summer Internship program - it was suggested two or three undergraduates might be brought in to Delaware to work in the Fraternity Office on very definite projects or ideas. This internship might tie in with a work-study program of the college or university where the young men are attending for academic credit.

C. Province Executive Committee Meetings:

It was suggested by Brother Trubow that dates for executive meetings in the provinces for September, 1973 be developed now before the calendar for next year is filled.

27. EXTENSION:

Brother Godinsky indicated there were three members from the Rio Grande Chapter on the campus at Ohio University. He also spoke about the possibility of a Chapter at Morehead State College in West Virginia.

Brother Forney reported on his visit to Virginia Polytechnic Institute.

Brother Burns reported on the contact which was being developed at the Ohio State University branch in Zanesville, Ohio.

28. GRAND COUNCIL EXPENSES:

Moved by Brother Allen, seconded by Brother
Wise and passed, that the expenses for this
Grand Council meeting be approved.

29. AGENDA ITEMS - NEXT GRAND COUNCIL MEETING:A. 1973 Educational Conference:

A specific program from Otto Sonder for the 1973 Educational Conference.

B. 1974 National Convention:

Brother Trubow was requested to have a suggested program for the 1974 Convention.

ADJOURNMENT

Pursuant to the Order of the Chair, the meeting was adjourned at 12 Noon, Saturday, November 11, 1972, for Members of the Grand Council and Undergraduate Advisers to the Grand Council to visit the Ohio State Chapter for lunch, and to visit two new Chapter Houses built on that campus by Sigma Pi Fraternity and Phi Kappa Theta Fraternity; said houses being built as apartments rather than in the traditional fraternity style.

Respectfully submitted,

Ralph F. Burns
Ralph F. Burns,
Executive Secretary

November 10, 1972

To: Members of the Grand Council
From: Alfred B. Wise, Grand Treasurer
Re: Report of Finance Committee

The Finance Committee, composed of Grand Secretary Robert A. Allen, Grand Junior President George B. Trubow, and myself, along with Executive Secretary Ralph F. Burns, met in the Board Room of the Delaware County Bank on Saturday, October 28, 1972.

At my request, Brother Burns had prepared comparative financial statements on the General Fund and Reserve Fund for the period September 30, 1971-1972. He also prepared a statement showing the budget for the fiscal year, July 1, 1971 - June 30, 1972, compared to the actual.

A report was given showing initiations, by chapter, for the last three years which was a basis for the Finance Committee projecting possible initiations, by chapters, for 1972-1973.

Many other cost items and details of the operation of the Fraternity were discussed by the Finance Committee.

The Finance Committee unanimously recommends the following to the Grand Council for action:

1. That the indebtedness to the A-S-P Corporation from the General Fund, as of June 30, 1972, in the amount of \$15,616.00, be held in status quo until future financial condition for the year can be better evaluated.
2. That the General Fund begin to transfer \$7 from each initiation fee to the A-S-P Corporation, when possible, to be used to assist the Chapters in housing. Payment to be made to the A-S-P Corporation by June 30, 1973 unless the Finance Committee determines funds are not available.
3. The Executive Secretary was instructed to investigate what action, if any, was taken at the 1964 Convention regarding the distribution of the initiation fee as it pertains to any set liability to the A-S-P Corporation.

(NOTE: The Executive Secretary reported the following:

1964 Convention Action: Article II, Section 2 of the By-Laws:

"Section 2 - Effective September 1, 1964, a fee in the amount of seventy-five dollars (\$75.00) shall be paid to the

Fraternity for every initiate by the Chapter desiring to admit him to membership before a license to do so shall issue. Said fee shall include an official badge, shingle, and life subscription to The Tomahawk for each initiate.

The Grand Council shall pay out of this fee to the Trustees of the Tomahawk Fund such amounts from time to time as the Grand Council shall deem necessary to provide for life subscriptions to The Tomahawk."

From Grand Council Minutes, August 29, 1964:

"The Grand Council noted that it was the desire of the Convention to divert more monies to the A-S-P Corporation for housing. After considerable discussion concerning the various ways of increasing funds in the A-S-P Corporation:

It was moved by Brother Glos, seconded by Brother Miller and passed, that \$7 out of the new \$75 initiation fee and \$1 from the old membership dues of \$16 be directed to the A-S-P Corporation. The A-S-P Corporation, in turn, to issue stock to the General Fund of the Fraternity.

The Reserve Fund of the Fraternity will not receive monies from the initiation fee or the dues under this plan."))

4. That Grand Treasurer Wise and Executive Secretary Burns be instructed to contact Fraternity Brothers in Cleveland, Ohio to ascertain the feasibility and desirability of setting up an Investment Committee which would be charged by the Grand Council with the responsibility of investing the various funds of the Fraternity; namely, the Tomahawk Fund and Memorial Fund.
5. That the Law Committee be requested to give us a specific opinion regarding the changes which would have to be made in the corporate structure of the Fraternity if the various Funds would come under one umbrella.
6. The Finance Committee reviewed and approved the contract with the L.G. Balfour Company as a supplier of Fraternity jewelry.
7. Brother Allen reviewed negotiations with Iota Chapter, Cornell University, and the Finance Committee is prepared to recommend to the Grand Council a program for approval.
8. The question of Marietta Chapter was discussed, and the

Executive Secretary was instructed to contact the Chapter and ask them to show cause why the Finance Committee should not recommend suspension of the Chapter because of their lack of cooperation.

9. The Stanford Chapter was discussed. Brother Trubow volunteered to contact the Chapter President relative to recommendations made by the Chapter through the Alumni Corporation in continuing their operation with the Fraternity.

10. The Executive Secretary reported the Stanford Chapter had paid their convention fee for the past two fiscal years, but not the penalty of 10 per cent.

The Finance Committee instructed the Secretary to retain these fines on the books, as well as all other Chapters, as this was a stipulation of the By-Laws.

11. The question of alumni giving was discussed and the Executive Secretary was instructed to secure some expertise to advise on the mailing pieces to be used for solicitation of money from the alumni.

12. The Executive Secretary was instructed to prepare the usual financial reports as of October 31, and to prepare a consolidated balance sheet of all the Funds of the Fraternity.

13. The Finance Committee submits for your approval the Budget for the fiscal year, 1972-1973.

14. The Committee discussed at some length the financing and sites of the biennial convention. They feel it is important that a policy be established so that costs and specific sites could be fixed at different locations, within biennial budgeted amounts.

15. The Committee recommends to the Grand Council that 12 cents per mile be paid to the secretariat while using their own cars, and 8 cents be paid to all others.

EXHIBIT A
BUDGET - 1972-1973

INCOME

1.	Initiation Fees	\$47,600.00
2.	Pledge Fees	\$20,000.00
3.	Chapter Fee	1,350.00
4.	Alumni (Net)	12,000.00
5.	Insignia Sales & Service	500.00
6.	Tomahawk Fund	8,948.00
7.	Publications	200.00
8.	Sales of Merchandise (Net)	-
9.	Interest Earned	-
10.	Building Income	500.00
11.	Miscellaneous	-
12.	Total Income	<u>\$91,098.00</u>

EXPENSE

13.	Salaries	\$43,000.00
14.	Utilities	650.00
15.	Building Maintenance & Taxes	2,000.00
16.	Telephone	2,200.00
17.	Postage	1,500.00
18.	Stationery & Office	3,500.00
19.	Unemployment Compensation	160.00
20.	Audit & Legal	750.00
21.	Insurance	1,500.00
22.	Insurance - Employees A & H	1,700.00
23.	Social Security Tax	1,750.00
24.	Tomahawk	9,000.00
25.	Visitation	5,000.00
26.	Conference	2,400.00
27.	Extension	1,000.00
28.	Interfraternity & N.I.C.	2,000.00
29.	Committees	400.00
30.	Province Programs	2,000.00
31.	Convention	-
32.	Insignia Purchase	9,800.00
33.	Publications	1,400.00
34.	Miscellaneous	500.00
35.	Unbudgeted Book & Deprec. Items	-
36.	Total Expense	\$92,210.00
37.	Gain or (Loss)	<u>(1,112.00)</u>
		<u>\$91,098.00</u>

December 20, 1972

To: Members of the Grand Council
From: Gary R. Forney, Chapter Consultant
Subject: Cornell and Tufts

On a recent visitation tour I met with the men of Iota Chapter at Cornell and with the interest-group at Tufts University. I would like to share with you my observations on these groups:

Cornell:

I believe that a great deal of dissatisfaction was built on poor communications, misunderstandings, rumor, and weak leadership within the Chapter. I think the attitude of the Chapter is becoming very positive now they are becoming knowledgeable in respect to what national services are available and that their questions aren't being ignored.

They really didn't have much in mind as to what they would like to see done, but I pressed the point with them and the things they came up with were:

1. A different method of handling initiation procedures, putting such things as pin, shingle, and Tomahawk as options.
2. A newsletter service.
3. House insurance discounts.
4. Sportswear and favor sales through the national office.
5. Regional Educational Conferences

I certainly benefited from the contact with them and felt as if they were sincerely interested in the betterment of Alpha Sigma Phi. At this point, I feel the best things we could do for them would be to get a GPC for the area and get them involved further in the affairs of the Fraternity.

Tufts:

I met with the officers of the Tufts Alumni Association during my visit to Tufts, and they expressed their desire to activate the Chapter this school year.

The alumni group determined to meet the third week of January at which time they would expect definite commitments on the part of the undergraduates as to their affiliation with the Fraternity. If they feel the interest is of such nature to warrant the re-activation of the Chapter, they will notify us. I would recommend we concur with the decision of the Alumni Corporation.

They are tentatively planning for an installation date of mid-April. Stan Thurston has agreed to handle the instruction program of the Colony as well as their induction ceremonies.

Correction to:

November 9,10,11, 1972 Minutes of the

Grand Council meeting.

The following item should be a part of the November 10, 1972 session of the Grand Council meeting:

"Moved by Brother Allen, seconded by Brother
Wise and passed, that Brothers Harold B. Dickson,
Yale '11; Robert Allen Mahan, Stevens '63; and
Paul Lewis Davies, California '17, be granted the
Delta Beta Xi Award, carrying the date of Decem-
ber 6, 1972."