

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

Sheraton Motor Inn, Columbus, Ohio

January 10,11,12, 1974

75. CALL TO ORDER:

The meeting was called to order at 9:00 p.m., Thursday, January 10, 1974 by Grand Senior President Robert Miller.

76. ATTENDANCE:

In attendance at the meeting were Members of the Grand Council, Allen, Lord, Miller, Trubow, and Wise; Undergraduate Advisers Nyberg and Volpe, with Perkins joining the meeting at 9:45 p.m.; also, Executive Secretary Burns.

77. APPROVAL OF MINUTES:

Moved by Brother Trubow, seconded by Brother  
Lord and passed, approving the minutes of the  
August 22-25, 1973 Meeting of the Grand Council  
as distributed.

78. WRITTEN REPORTS DISTRIBUTED PRIOR TO THE GRAND COUNCIL MEETING:

The Grand Council acknowledged and received the Suggestions by Former Chapter Consultant Gary Forney presented to the Grand Council last August; the evaluations of the Educational Conference submitted by those in attendance; financial statements distributed as of November 30, 1973, and a suggested agenda.

79. EXECUTIVE SECRETARY'S REPORT:

Executive Secretary Burns read his report (Exhibit A) which was received. The highlights of the report encompassed the work which Past Grand Senior President Glos had been doing with the Memorial Fund. He sent out over 900 letters to 50-year certificate recipients requesting their participation in the Memorial Fund.

It was reported that chapters would be requested to file for scholarships from the Memorial Fund.

The Tomahawk Trust Fund has been dissolved; the agreement between the Tomahawk Trustees and the United States Trust Company of New York has been dissolved and the resignations of the three Tomahawk Trustees have been received in the Fraternity Office. It was pointed out the Finance Committee of the Grand Council would have to instruct the investment committee in Cleveland regarding the perimeters within which they would have to operate in assisting the Finance Committee in investing the securities of the Tomahawk Fund.

The Executive Secretary requested the approval of the Grand Council of an immediate meeting of the Directors of the A-S-P Corporation and Grand Treasurer Wise.

Publications of the Fraternity were on display and requests were made for any suggestions of additional publications or up-dating of the present.

Other subjects in the report were on the various awards of the Fraternity to be given at the National Convention; visitation to chapters; also, the visits which members of the Grand Council had made.

The Executive Secretary recommended to the Grand Council that the chapter at Duquesne University be suspended; that the undergraduate activity at Milton and Tulane University be placed under an Alumni Advisory Committee.

80. REPORT OF OFFICERS:

- A. Grand Senior President Robert E. Miller reported on his trip to the west coast where he visited the Washington Chapter; had an alumni meeting in Portland, Oregon which was attended by undergraduates from Oregon State; attended a Founders' Day banquet in San Francisco as well as visited the chapter on the Stanford University campus.

Brother Miller indicated he was very well received by alumni, undergraduates and, in some cases, university personnel; that the chapters on the west coast appear to be in a very solid condition and he felt the trip was very successful and worthwhile.

- B. Grand Junior President George B. Trubow reported on his visit to Indiana University earlier in the Fall, giving some assistance in organizing them in their needs on the physical house situation.
- C. Grand Marshal George E. Lord spoke on the NIC meeting (appended as Exhibit B).
- D. Grand Secretary Robert A. Allen reported on Slippery Rock;

the policies of the Fraternity were well understood by the chapter at the present time. He observed small chapters who do not have a house are having difficulty in appreciating where they fit into the picture of not having a house and paying \$100 initiation fee.

RECESS

Pursuant to the order of the Chair, the Grand Council recessed at 11:15 p.m., Thursday, January 10, 1974 and reconvened at 8:40 a.m., Friday morning, January 11, 1974.

81. GRAND COUNCIL COMMITTEES:

The Grand Council and Undergraduate Advisers separated into two committees: 1, the Finance Committee, composed of Brothers Allen, Trubow, Wise and Perkins; and 2, the Committee discussing Chapters, Provinces and Extension, composed of Brothers Lord, Nyberg and Colpe. Grand Senior President Miller and Executive Secretary Burns met with each committee half the time.

Each committee reported later in the meeting.

82. AUTOMATED MEMBERSHIP RECORDS:

Mr. Byrne F. Belcher, President of the Data Science Corporation, 3304 Olive Street, St. Louis, Missouri 63403, phone: 314/ Jefferson 5-5900, made a 2-hour and 20-minute presentation of the desirability of setting up our membership records and addresses on automation. The approximate cost would be about \$8,000 the first year and about \$4,000 each subsequent year.

After careful consideration, the Executive Secretary was authorized to proceed to investigate computer usage, based upon service and cost.

Moved by Brother Allen, seconded by Brother Trubow  
and passed, recommending that Brother Al Wise,  
Treasurer, act as Chairman of the Committee to  
decide upon a computer system, with recommen-  
dations by March 31, 1974.

83. CHAPTER, PROVINCE AND EXTENSION COMMITTEE REPORT:

This Committee's report was presented by Grand Marshal Lord:

- A. It was recommended that every Chapter be visited at least once in every three years by a member of the Grand Council and, of course, more visits if possible. Staff visits will also be scheduled.
- B. The Committee had discussed the delinquency on chapter reporting and it was their conclusion this was due to a lack of leadership within the chapter.
- C. The Committee made the following suggestions regarding recommendations of Brother Forney, former Chapter Consultant:

- (1) It was moved by Brother Lord, seconded by Brother Trubow and passed, that the executive secretary investigate a recorder and answering service; President Miller and the Executive Secretary to make the decision on this matter.
- (2) Moved by Brother Lord, seconded by Brother Allen and passed, the Grand Council meet at locations where a chapter is located so that a personal contact could be made with those chapters; such as, Cincinnati, Marietta, Cleveland, Chicago, Toledo, Columbus, and New Orleans.
- (3) Moved by Brother Lord, seconded by Brother Trubow and passed, that the undergraduate activity of the Tulane Chapter be placed in the hands of an Alumni Custodian Committee.

- (4) Moved by Brother Lord, seconded by Brother Wise and passed, that the undergraduate activity of the Milton Chapter be placed in the hands of an Alumni Custodian Committee.
- (5) Moved by Brother Lord, seconded by Brother Allen and passed, that the Chapter at Duquesne University be suspended; the final decision of withdrawing the charter to be made at the time of the Convention.
- (6) Eastern Michigan - it is advisable an early trip be made to this campus.
- (7) Penn State - it was reported the Alumni Corporation of this Chapter is working closely rebuilding the chapter..

84. FINANCE COMMITTEE REPORT:

Brother Wise, Grand Treasurer, presented the Committee's report:

A. Tomahawk Fund proceeds:

It was agreed that the General Fund of the Fraternity should be expecting a minimum of \$9,000 per fiscal year from the investments of the Tomahawk Fund.

B. 1973-74 Budget:

It was agreed to proceed on the budget under which the Fraternity operated for the fiscal year 1972-73, with minor adjustments in the salaries, taking into consideration the fact that no chapter consultant was on the staff since September, 1973 and that the budget for 1973-74 was not in a position to immediately hire a new chapter consultant.

The limitation of \$9,000 from the Tomahawk Fund for the fiscal year 1973-74 would undoubtedly produce a higher operating loss.

C. Reserve Fund:

Moved by Brother Wise, seconded by Brother Allen and passed, that the Grand Council approve a furniture loan from the Reserve Fund to Bowling Green Chapter in the amount of \$3200; at four per cent, to be repaid in five years, beginning February, 1974; said loan is based upon the Chapter instigating a sinking fund taking care of payments and providing for the replacement of furniture within the five years.

(Word received in the Fraternity Office on January 24 states that the Chapter has raised its dues by \$10 to meet the above provision.)

D. A-S-P Corporation:

It was agreed that Grand Treasurer Wise would have a meeting with the A-S-P Directors in the Detroit area to discuss with them the direction which the Fraternity desired this corporation to go in connection with their housing financial responsibilities.

E. Convention Budget:

No convention budget was approved at this time; however, on Saturday morning, during convention discussion, the following motion was made:

Moved by Brother Trubow, seconded by Brother Wise and passed, that the 1974 Convention expenses should not exceed \$15,000.00.

F. Investment Committee:

The Grand Treasurer was instructed to write the Investment Committee in Cleveland, giving them direction and goals. It was important they establish a chairman of this committee.

G. Tomahawk Trustees:

Moved by Brother Wise, seconded by Brother Trubow  
and passed, accepting the resignations of the  
Tomahawk Trustees: J. Louis Donnelly, Paul L.  
Davies, and Russell M. Hoverman, congratulating  
and applauding them for their efforts and  
services.

It was also suggested that a letter be sent to the Trustees from Grand Treasurer Wise, acknowledging receipt of the securities and assuring them of our dedication to maintain the principal of the Fund as of the June 30, 1973 balance.

RECESS

Pursuant to the order of the Chair, the Grand Council recessed at 10:45 p.m., Friday, January 11, 1974 and reconvened at 8:30 a.m., Saturday morning, January 12, 1974.

85. 1974 NATIONAL CONVENTION:

Brother Trubow presented the report of convention planning, with the suggestion that the Convention open at 2:00 p.m., Thursday, August 22, adjourning at 10:00 a.m., Monday, the 26th. This is a change in dates which had already been made with Seven Springs. Brother Trubow was to contact Seven Springs to ascertain if change of dates could be made at this early time.

(A check with the Hotel indicates the change of dates cannot be made; a poll of the undergraduate advisers and the Grand Council is being made by the executive secretary and you will be kept informed of developments.)

It was emphasized that all efforts be made to keep up the publicity on attendance at Seven Springs; that a bus tour be organized from Philadelphia, Harrisburg and Pittsburgh to the convention site.

One matter of legislation to be presented at the Convention was a proposal from Tau Chapter, Stanford University, that local option be granted to chapters permitting the initiation of women.

A desire was expressed that this convention be a singing convention.

All Past Grand Senior Presidents are to be invited and encouraged to attend at their own expenses.

At the time of the Finance Committee meeting in April, final decision should be made on the amount of money to be paid to the delegate and plans for the convention.

Moved by Brother Trubow, seconded by Brother

Lord and passed, that Brother Wallace Abel be

asked to serve as local General Chairman of the

Convention, under George Trubow.

(Brother Abel will be unable to serve as he has moved to Phoenix, Arizona.)

86, NATIONAL PROVINCE PROGRAM COORDINATOR:

Brother Miller read a letter from Brother Louis DeLuca expressing his wish to be relieved as National Province Coordinator.

Moved by Brother Trubow, seconded by Brother

Allen and passed, nominating Brother George Lord

as National Province Program Coordinator.

Brother Lord indicated he would be willing to assume this responsibility.

87. MISCELLANEOUS ITEMS:

- A. Brother Burns recommended that Brother Lou DeLuca have the responsibility for development of alumni - Memorial Fund contribution program.
- B. After some discussion, it was decided the term of Province Chief Larry Gelfius be permitted to expire at the regular time, April, 1974, and he not be requested to serve again.
- C. Consideration was given to the desirability of the Finance Committee, composed of Brothers Allen, Trubow and Wise, along with Brother Miller, meeting later in the spring to make last minute preparations for the convention and to discuss the data process matter.
- D. The Grand Council met in executive session and made certain salary adjustments for the three ladies working in the office



as well as the executive secretary. This decision is on file in the safe of the Fraternity Office.

- E. The question of a work-study program for a chapter consultant was left in the hands of Brother Trubow and Burns to investigate.
- F. It was announced the Fraternity would be prepared to pay \$25 expenses for phone calls for the Grand Council Undergraduate Advisers.
- G. Considerable discussion took place regarding Grand Council, Grand Council Advisers and the Executive Secretary in making phone calls to various chapters with the following assignments being given:

Chapters to be contacted:

Allen	Bethany, D & E, Penn State, Slippery Rock, Westminster
DeLuca	Pennsylvania, Rutgers, Stevens, Wagner, and Widener.
Dexter	Atlantic Christian, Lehigh, Loyola, Lycoming, Oregon State
Lord	Indiana Tech, Findlay, Ohio Northern, Toledo, Tri State
Miller	Cornell, Hartwick, RPI, and Tufts
Nyberg	Tarkio, Stanford, and Washington
Perkins	Coe, Lawrence Tech, and Purdue
Trubow	American, Eastern Michigan, Illinois, Illinois Tech, and Michigan
Volpe	Iowa State, Morris-Harvey and Presbyterian
Wise	Baldwin-Wallace, Cincinnati, Marietta, Ohio State, Rio Grande, and Concord
Burns	Bowling Green, Duquesne, Indiana, Marshall, Missouri Valley, Milton, Northern Michigan, Oklahoma, Tulane and Wake Forest

Brother Burns was instructed to check with the Grand Council to see if telephone calls with the Chapters they are to contact have been made.

- H. Brother Burns is to move ahead on the rush slogans which will be prepared this spring.

- I. It was decided that the suggestions made by Brother Forney regarding the Educational Conference be recommended to the next Educational Conference Director.
- J. Publications were reviewed and the possibility of an assistant reviewing these during the summer months was suggested.

88. APPROVAL OF EXPENSES:

Moved by Brother Allen, seconded by Brother  
Wise and passed, that the expenses of the  
Grand Council meeting be approved.

89. UNDERGRADUATE ADVISERS TO THE GRAND COUNCIL:

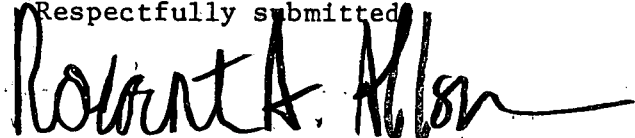
Each undergraduate adviser gave comments to the Grand Council.

It was suggested by Brother Nyberg of Oregon State that the chapters who are small or those chapters who do not have houses should not be overlooked as far as compliments and contacts being made.

ADJOURNMENT

Pursuant to the order of the Chair, the  
Grand Council meeting adjourned at 10:30  
a.m., Saturday, January 12, 1974.

Respectfully submitted



Robert A. Allen, Grand Secretary

ALPHA SIGMA PHI FRATERNITY

GRAND COUNCIL MEETING  
Sheraton Inn, Columbus, Ohio  
January 10-12, 1974  
EXHIBIT A  
REPORT OF EXECUTIVE SECRETARY

May I thank you for the sacrifices which you have made to attend this meeting. Brother Dexter has recently received a promotion; his wife is expecting their first child. He telephoned earlier this week stating he would be unable to attend.

Brother DeLuca cannot attend. His wife had serious surgery recently. Lou brought her home from the hospital Tuesday of this week.

A suggested agenda was sent to you in December. This preliminary agenda has been revised, resulting in the working one which will be used for this meeting. This will be a hard-working meeting. I am sure you will be pleased by the accomplishment.

I have thanked you for coming. May I thank you all for your individual cooperation with me since the close of the Educational Conference.

May I bring you up to date on actions taken by the Grand Council since last August:

Staff: We announced in the summer Tomahawk and stressed in communications to the Chapters this fall the need of a Chapter Consultant. We had three inquiries. None of those seeking the position had the proper qualifications. We have three girls in the office and myself.

I called upon a Coe alumnus to assist the Chapter in rush week. He was of great help. We paid travel and living costs.

Jewelry: A one-year contract was signed with the L.G. Balfour Company. The official jewelry is now being manufactured by the "Balclad" method.

FUNDS

Memorial Fund: Past Grand Senior President Ray Glos, assisted by Brother DeLuca, composed a letter which was sent to approximately 900 alumni who have received the Golden Anniversary certificate of the Fraternity. It will go out also to other alumni three months after they receive their certificate. The purpose of the letter is to invite their support of the Memorial Fund. These letters went out in December. It is too early to give you a definitive report.

I sent out a letter to a special group of alumni and the response has been rewarding.

The financial reports will give you up-to-date results and activity of this Fund.

Notices will go forward to the Chapters soon, requesting applications for scholarship.

Tomahawk Fund: The last remaining mortgage held by the Tomahawk Fund was purchased by the Reserve Fund for \$1,859.92.

The Tomahawk Fund Trustee Indenture with the Grand Council has been terminated; the agreement between the Trustees and the U.S. Trust Company of New York has been dissolved.

The three Trustees have submitted their resignations to the Grand Council and all the securities held by the U.S. Trust Company of New York have been received, counted and are now in a safe deposit box in the Delaware County Bank, Delaware, Ohio.

The Finance Committee needs to give specific recommendations or directions to the investment advisory committee, Brothers Hadsell, Sanders and Staples in Cleveland.

A-S-P Corporation: The Fraternity Office is now doing the bookkeeping for the housing corporation. We find that many of the mortgages held by the Corporation are delinquent. Housing problems being presented to the Fraternity today are different from those when the housing corporation was started. Some requests are for guarantees and some for money to be held in escrow, which can be called upon when needed.

I recommend the Grand Council request a meeting of the directors of the A-S-P Corporation and the Grand Treasurer of the Fraternity. Grand Treasurer Wise wears two hats - he also serves as a director of the A-S-P Corporation.

#### PUBLICATIONS

I have brought for display purposes the various publications of the Fraternity. If you wish particular copies, please let me know.

I have been unable to bring out a Tomahawk or a Quarterly Newsletter this fall. Copy is on hand and they will be published as promptly as possible.

#### AWARDS

Delta Beta Xi: The three awards approved last August have been presented.

Distinguished Service & Merit Awards: Three Brothers who will receive the above awards have been contacted and they have stated they will be present to receive the award at the 1974 Convention.

They are: Distinguished Service - C. Russell Kramer, Rutgers  
Russell M. Hoverman, Univ. of Pennsylvania  
Distinguished Merit - Robert Howsam, Colorado

January 10, 1974

N.I.C.: Brothers George Lord and Burns were delegates to the annual meeting of the National Interfraternity Conference in Chicago early in December. Brother Lord will report.

Chapter Visitation: Item 66 of the August Minutes listed 13 Chapters to be visited early in the school year. Personal contact has been made by the Province Chief, a member of the Grand Council, or the Executive Secretary, except Rutgers..

Grand Senior President Miller visited the west coast early in November and other Council members have visited Chapters. They may wish to report on these contacts.

Chapter Objectives: Brother Dexter prepared a letter which went out over his signature, seeking Chapter Objectives for the year 1973-1974. The response has been disappointing. Only 14 Chapters have responded, although a number of requests were made.

So much for up-dating you on action taken on decisions which you made last August.

Events of the national and international scene will affect the operation of the Fraternity in the immediate future, and, perhaps for some time to come. How will the energy crisis and gas shortage affect the visitation program of the Fraternity, and the present site or holding of the 1974 Convention?

I have been identified in an executive capacity with the Fraternity since the close of the great depression of the thirties, World War II, Korean War, Vietnam and now another national crisis. It reminds me of a Biblical reference found in the fifth chapter of Romans which goes something like this, "Glory in tribulation; tribulation worketh patience, patience, experience, and experience, hope." Be assured we have all these elements in the Fraternity experience of Alpha Sigma Phi. I am convinced the future is bright for the "Old Gal".

We have problems - problems which are ever-present in Chapters, and problems of growth, which are important.

Problems: The situations at Duquesne, Tulane, Milton, Penn State and American are critical.

I recommend the Grand Council approve suspending the undergraduate activity at Tulane and Milton, and place them in the hands of an alumni custodian committee with full power to act.

There are only two men living in the Penn State house; one Brother and a Pledge. The alumni have moved into the situation and will need a lot of encouragement.

The situation at American is very bad; only three men returned this fall; the house is full of independents. The alumni have been able to pledge a number of men but it is going to be rough going.

Brother Allen may wish to report on the Slippery Rock situation and Brother Lord on his visit to Indiana Tech and Tri State.

January 10, 1974

I have been away from the office 55 days since July. I have visited 13 Chapters this fall, spending 28 days. There have been some things which have been left undone; some I have mentioned earlier in my report.

I plan to be close to the office for the next several months, making contacts by phone, mail, etc. It is important that we encourage and work closely with the alumni and undergraduates.

We have been handicapped without adequate field staff; however, I do not feel that now is the time nor do we have the money to hire a chapter consultant.

Housing: The Indiana Chapter was unable to work out financing to acquire a house. Brother Perkins, Trubow or Wise may wish to speak on this question. The house at Oklahoma has been torn down. Plans are going ahead to secure financing; however, nothing concrete has been decided. Both these Chapters will be looking for help from the A-S-P Corporation. The Westminster Chapter had a fire. It caused about \$15,000 worth of damage. They will decide by February 1 as to whether they will remodel or build a new house. The college is cooperating closely with the Chapter and alumni corporation.

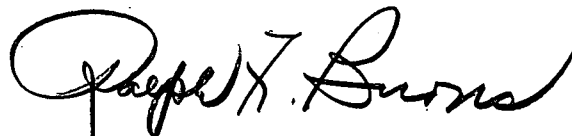
Stanford is proposing local option to permit the initiation of females.

Serious consideration should be given at this meeting to placing our address records on computer. This would be a great service to our Chapters and alumni groups. A presentation will be made to the Grand Council at 1:00 p.m., Friday afternoon.

There are many other items, covered in the agenda, which are important to the operation of the Fraternity. Please make suggestions, raise questions, give constructive criticism.

Be of good cheer. Remember, we are a brotherhood.

Respectfully submitted,



Ralph F. Burns,  
Executive Secretary

RFB/d

MEMORANDUM

TO: The Grand Council Alpha Sigma Phi

FROM: George E. Lord, Grand Marshall

SUBJECT: National Interfraternity Conference, Chicago,  
November 29 through December 1, 1973

Again, at the request of your Grand Senior President, the Grand Marshall attended the National Interfraternity Conference at Chicago, Illinois on November 29 through December 1, 1973. In general, I found the conference well run and rewarding in terms of National Interfraternity contacts made and continued from past years. The Chicago conference was a substantial improvement over previous meetings in St. Louis and Atlanta in as much as the conference was able to report on positive programs constructed throughout the year and appeared to have overcome much of the inertia and interbickering realized in the past. It should be noted that this improvement is singularly attributed to Dr. Robert Ausman, who has been president at the conference over the immediate past year.

The general sessions of the conference were substantially unsuccessful with the exception that the conference as a whole adopted an amendment to the N.I.C. constitution by deleting junior membership status and making one class of membership, deleting the undergraduate directory, establishing advisory committees, and providing for associate membership for vendors who are interested in national fraternity sales. The conference additionally amended the bylaws to adapt themselves to the constitutional amendments previously recited. As for the effect of these changes my recommendation would be that we defer to our own executive secretary to explain the merit of these changes.

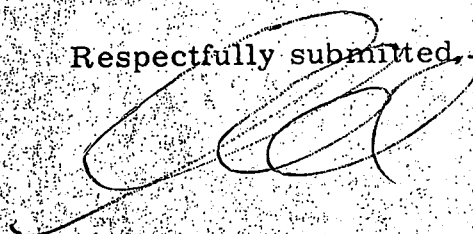
The only colloquy realized by the delegates in general session revolved around the attendance of fraternity executive association members to N.I.C. sponsored events. The problem arose because Sigma Phi Epsilon, who had withdrawn from the conference, had its executive secretary in attendance at least at

the beginning of the Chicago conference. The problem additionally manifested itself because the N.I.C. expected to sponsor certain regional conferences and other training programs which fraternity executive members expected to attend. After substantial and quarrelsome debate the conference as a whole decided not to make a decision. This delegate knows that our own executive secretary's feelings on this very subject and recommends that the grand council address itself to the problem, with the support of the executive secretary, and go on some record with the National Interfraternity Conference as to what posture we assume on that issue.

While at the conference, your executive secretary and myself spoke at great lengths with the Data Science Corporation representative regarding the computerization of our own alumni files and mailing. It is my understanding that this corporation will be on the agenda for this meeting and I recommend that the grand council give careful consideration to the use of a computerized alumni program in terms of costs for value received.

In closing I wish to thank the grand council for its support in my attendance to the National Interfraternity Conference and recommend that the Alpha Sigma Phi fraternity continue to participate in the N.I.C. conferences in the future.

Respectfully submitted,

A handwritten signature in dark ink, consisting of several loops and a long horizontal stroke extending to the left.



ALPHA SIGMA PHI FRATERNITY

MINUTES

of

GRAND COUNCIL MEETING

August 21 & 23, 1974

Seven Springs

Champion, Pennsylvania

90. CALL TO ORDER:

The meeting was called to order by Grand Junior President Trubow at 1:10 p.m., August 21, 1974.

100. ROLL CALL:

In addition to Brother Trubow, Grand Councilors Allen, Lord, Dexter, Wise, Undergraduate Adviser Volpe and Executive Secretary Burns were in attendance.

103. APPROVAL OF MINUTES OF JANUARY 10-12, 1974 MEETING:

Moved by Brother Trubow, seconded by  
Brother Allen and passed approving  
the minutes as distributed.

104. APPROVAL OF PROCEEDINGS BY MAIL:

Moved by Brother Trubow, seconded by  
Brother Allen and passed, that Mail Votes  
#115 and #116 be approved.

105. 1974 CONVENTION REVIEW:

The executive secretary reviewed the personnel, program and various reports to be presented to the 1974 Convention.

106. CONVENTION COMMITTEES:

The appointment of the following convention committees and the chairmen

were announced:

Alumni and Publications - Louis DeLuca, Chairman  
Credentials & Finance - Alfred B. Wise & Robert A.  
Allen, Co-Chairmen  
National Goals - George B. Trubow, Chairman  
Nominations - Ray E. Glos, Chairman  
Province - George E. Lord, Chairman  
Programs & Services - Richard A. Dexter, Chairman  
Resolutions - George E. Lord, Chairman  
Ritual - George E. Lord, Chairman

107. PROPOSALS FROM GRAND COUNCIL TO CONVENTION COMMITTEES:

The following proposals were discussed for consideration to be presented to the various convention committees:

- A. A.-S-P Fund Obligation
- B. Resolution on Glen Morris
- C. Resolution on deceased Brothers
- D. Financing of National Convention

Brother George Lord was assigned by the Grand Senior President to assign these issues to the various convention committees in consultation with the executive Secretary.

RECESS

The Grand Council recessed at 2:30 p.m., August 21, 1974, and reconvened at 10:00 p.m., Friday, August 23, 1974.

108. CHAPTER CONFERENCES:

It was decided the following chapter conferences would be held:

- A. Rush - to be held in the Dupre Room
- B. Alumni Relations - Meeting Room C
- C. Chapter Finance - Directors' Room 3
- D. Apathy - Morale - Room 744

109. DELTA BETA XI:

The resume for nominations to Delta Beta Xi for five men were discussed.

110. L.G. BALFOUR COMPANY:

Moved by Brother Allen, seconded by  
Brother Lord and passed, approving a  
one-year contract for Fraternity jewelry  
and other designated items with the  
L.G. Balfour Company, Attleboro, Massachusetts.

111. STANFORD UNIVERSITY:

- A. The special situation at Stanford was discussed. It seemed desirable that Brother Peter Sylvester, Tau Chapter alumnus, closely related with the Alumni Corporation, and Assistant General Secretary of the University, be contacted.
- B. That Lawrence Horton, Associate Dean of Residential Education be contacted.
- C. That an attempt be made to secure letters of intent which

Tau Chapter had entered into between them and other persons who came in under the lottery and are living in the House relative to the fact they would become members of Tau Chapter of Alpha Sigma Phi. It is understood school starts on September 25.

ADJOURNMENT

The meeting was adjourned at 11:30 p.m.,  
Sine Die.

Respectfully submitted,

Robert A. Allen,  
Grand Secretary

ALPHA SIGMA PHI FRATERNITY

1974 NATIONAL CONVENTION

Seven Springs  
Champion, Pennsylvania

August 21 - 25, 1974

COMMITTEE REPORTS

as presented, amended and approved at the 1974 Convention.

ALUMNI/PUBLICATIONS COMMITTEE

Co-Chairmen: Lou DeLuca; James Onaro, Widener

Recording Secretary: William Brayer, Westminster

Jeff Branick, Baldwin-Wallace  
Randy Dawley, Lawrence Tech  
John Carson, Oklahoma  
Richard Bricker, Toledo

Paul J. Riddle, Sacramento Alumni Council  
Joe Morris, Rutgers  
Robey Taylor, Purdue

Alumni:

A. Establishing alumni interest:

1. Local chapters hold alumni oriented events (e.g., meetings, chapter anniversary, open houses, etc.)
2. If alumni are concentrated in distant geographical locations, hold a regional meeting, dinner, etc. away from campus to bring actives to the alumni.
3. Search for a common cause to bring actives and alumni together (e.g., building campaigns, reunions, etc.)
4. Employ the aid of alumni active in chapter affairs to stimulate other alumni and to help organize programs.
5. Newsletters, printed and mailed on a regular basis. The content of these newsletters should not always be an appeal for money.
6. Maintain traditions; let our alumni feel welcome and a part of the chapter.

B. How to effectively solicit funds:

1. Set up an annual pledge or contribution program.
2. Use the Mothers' Club in house-related projects.
3. When raising money for a new house or other large projects here are a few suggestions:
  - a. Begin campaign with a kick-off dinner, alumni included.

- b. Make phone calls to potential large contributors.
  - c. Follow up with letters and stamped return envelopes.
  - d. Attempt to collect money for the Fraternity through the school. Her contributions would be tax deductible.
  - e. Try hand-written appeals rather than form letters; bring out the personal aspect.
- C. Maintaining and perpetuating Brotherhood.
1. Again, promote alumni oriented events.
  2. Newsletters and other related publications.
  3. Send Christmas and/or birthday cards.
  4. Stress tradition to bring about a strong feeling of national Brotherhood.

Publications

A. Tomahawk:

1. This committee would like to see a minimum imposed of two publications per year, one tabloid and one magazine. We recommend a quarterly publication comprised of three tabloids and one magazine.
  - a. We suggest the magazine issue should be out by at least Labor Day.
  - b. Articles for the magazine issue should be selected for helping out with rush (i.e. impress potential pledges). Also, several copies be sent to each Chapter House.
  - c. Tabloid issue should be more directed toward alumni affairs, national interest, business and new ideas.
2. This committee recommends a column be reserved for an article provided by the undergraduate adviser.
3. We recommend the contribution list be deleted from the Tomahawk and be included in the first mailing of next year's campaign.
4. Financing for the Tomahawk was also discussed.
  - a. The alumni should be informed that due to lack of funds, the Tomahawk has been limited in size and number of issues. This might stimulate contributions to the General Fund.
  - b. Money from the Memorial Fund could be used to improve the Tomahawk.
  - c. This committee strongly recommends advertising in the Tomahawk

to provide additional revenue. These advertisements should be limited in size, number and content.

5. Finally, the Tomahawk must be worth reading and an emphasis be placed on content.

X B. This committee recommends an undergraduate newsletter be established.

1. The newsletter would be edited by one undergraduate adviser.
2. The purpose of the newsletter is to circulate between chapters providing answers and suggestions on common chapter problems.
3. This newsletter should be sent out bi-monthly with all chapters contributing.

C. The publication of an alumni directory was also discussed.

1. The committee suggested that each chapter publish their own.
2. A mailing list would be provided by national upon request.

D. The final topic was revision of publications.

- X
1. Recommendation that the rush pamphlet be completed revised (both copy and photos).
  2. Also, this pamphlet should be reduced in price.
  3. And, finally, this committee recommends that all the publications be reviewed and the revisions presented to the next convention.

FINANCE COMMITTEE

X Co-Chairmen: Alfred B. Wise, Robert A. Allen  
Richard R. Gibbs, John R. Benson

Recording Secretary: Allen Stallings, Atlantic Christian

Frank Tuttle, Cincinnati	Keith Black, Rio Grande
Jerry Ramerman, Oregon State	Don Wyman, Marietta
Dave Laquer, Pennsylvania	David J. Sacket, Findlay

The Finance Committee admitted the following subjects to be discussed with consideration being given to appropriate recommendations to the Convention.

Allocation of a portion of the initiation fee to the A-S-P Corporation.

Recommendations to the Grand Council on accounting procedure to be used in handling the liability on the General Fund Balance Sheet of \$23,766.00 owed to the A-S-P Corporation.

Recommendation to the Convention on changing the pledge and initiation fees and enforcement of collection.

Recommendation on bookkeeping and chapter financial management as: Accounts Receivable collection; chapter collection of pledge and initiation fees.

After much discussion on most of these matters, the Committee recommends:

1. That Chapters collect pledge and initiation fees in advance as provided by the By-Laws.
2. That Chapters refrain from carrying accounts receivable of members and pledges by disassociation of the pledge or active or by contribution of members to reimburse the Chapter.
3. That the pledge fee be increased from \$25 to \$30 for all pledges reported to the national office on or after October 1, 1974; and that the initiation fee be increased from \$75 to \$85 for all names recorded at the national office as pledges on or after October 1, 1974, and: that the Grand Council be instructed to enforce the By-Laws of the Fraternity as they related to collecting of fees; and that suspension of Chapters resulting therefrom be in effect until the next biennial convention when reinstatement may be considered. This motion was unanimously carried.
4. That the Convention authorize the Grand Council to use the portion of the initiation fee now being allocated to the A-S-P Corporation as General Fund revenue until the next biennial Convention at which time it will revert to allocation to the A-S-P Corporation unless further action is taken.
5. That the amount of \$23,766.00 now classified as a liability in the General Fund to the A-S-P Corporation be carried without change; subject to revue at the next biennial Convention.

The limitations of time prevent more positive recommendations on other matters.

NATIONAL GOALS COMMITTEE

Co-Chairmen: George B. Trubow, Robert E. Miller  
Arne Nyberg, Kenneth Perkins

Kevin Wise, American	Richard Manion, Loyola
Ed James, Indiana Tech	Mike Lawless, Indiana
Dave Webb, Lehigh	Geof Hall, Marshall
Chip Dutcher, Ohio State	

Be it Recommended: Resolved by the National Goals Committee that the Grand Council is charged by this Convention to take a more dominant role in coordinating and directing an investigation into the strengthening of problem chapters, recognition of successful Chapters, and investigation into future chapters.

To implement this task, we feel that more and better communication between the national and individual chapters is needed. The Committee feels that it is a necessity to adopt a program that requires once a month phone call and a publication in the form of an undergraduate newsletter published 5 times yearly. The phone calls shall be made by Grand Council and national representatives.



The publication shall be the responsibility of the undergraduates advisers to the Grand Council.

To alleviate the problems of the weaker chapters, the committee resolves that this set of procedures be adopted at this convention:

- I. Contact of Chapter by the Grand Council.
  - A. Response as to the cause of the problems.
  - B. Decision of that Chapter as to the best viable solution to the problem.
- II. Contact of the University about the problem.
  - A. Feel out the atmosphere of campus about fraternities.
  - B. Discuss the problem and find out what is a viable solution.
  - C. Find out enrollment predictions, facts, etc.
- III. Contact alumni.
  - A. Explain the situation/problem if needed.
  - B. Find out if they can help solve the problem.
  - C. Examine the data and make a decision as to the course of action.
- IV. Work out a plan with the field representative.
- V. Contact a successful neighboring chapter and work out a plan that can help them. (Progressive, positive action for problem chapters)

Solving the problems of weak chapters is not enough. We must strive to improve our successful Chapters. We feel the following steps are necessary:

- I. Involvement in extension by strong chapters.
  - A. Educate Chapters to the techniques of extension.
  - B. Help them organize and set up teams for extension.
- II. Recognition (positive reinforcement)
  - A. Articles in an undergraduate newsletter that explain what they have been doing.
  - B. Once a month phone calls (to all chapters).
- III. To insure the growth of Alpha Sigma Phi we must also devote efforts to expansion. We recommend the Following steps:
  - A. Recolonization
    1. Study the mood or climate on campus

2. National to plan the operation.
3. Participation of successful chapters in extension.

B. Locals.

1,2,3 above *ibid*.

C. New Chapters.

1,2,3, above *ibid*.

- IV. We charge the Grand Council with researching 10 prospective campuses for extension within the next year and require they move to action as necessary, reporting to the Educational Conference in 1975.

The Committee recommends that the Province Chiefs be responsible to coordinate and strengthen the Alumni Councils and Alumni Corporations and/or Associations of the Chapters in their provinces; that at the time of the 1975 Educational Conference the Province Chiefs report their progress in this area.

The Committee recommends that we must address ourselves as chapters and Grand Council as far as low membership and drop thereof. These proposals will alleviate and improve this situations by the mere nature of strength. ?

REPORT OF NOMINATION COMMITTEE

Co-Chairman: Raymond E. Glos  
Robert E. Miller, Edwin A. Rasberry

Mike Lawless, Indiana  
Tom Sullivan, Missouri Valley

Bill Bryant, Presbyterian  
Ed Rosenstein, R.P.I.

The report of the Nominating Committee will be presented in three parts. Action is requested after each recommendation:

- I. Of the seven members of the Executive Committee, the terms of three continue until 1976. These Brothers are: Allen, DeLuca and Trubow. Three other members of the Grand Council are completing a first term or a partial first term; namely, Brothers Dexter, Lord and Wise.

We are pleased to nominate these men for a term of four more years.

For the remaining vacancy on the Grand Council, the Committee wishes to present the name of Richard Gibbs. I move the acceptance of this part of our report.

- II. The Grand Council is assisted in its deliberations by three undergraduate advisers who are elected for a one-year term. The Committee wishes to present the following candidates:

Craig Briner, Bowling Green State University  
Brad Bryant, Presbyterian \_\_\_\_\_  
Mike Lawless, Indiana \_\_\_\_\_  
Rick Volpe, Lehigh \_\_\_\_\_  
Donald Wyman, Marietta \_\_\_\_\_

(Delegate votes resulted in the election of the following three undergraduate advisers to the Grand Council:

Craig Briner, Bowling Green State University  
Mike Lawless, Indiana University  
Rick Volpe, Lehigh University)

III. A final responsibility of the Nominating Committee is to present a slate of officers for the Grand Council. We present the following nominations:

Grand Senior President	George B. Trubow
Grand Junior President	Robert A. Allen
Grand Secretary	George E. Lord
Grand Treasurer	Alfred B. Wise
Grand Marshal	Louis DeLuca

(Elected by acclamation)

#### PROGRAMS AND SERVICES

Co-Chairman: Richard A. Dexter, Richard B. Byrne, Rick Volpe

Roy Mook, Slippery Rock	Rob Hardesty, IIT
Brock Ramage, Tri State	Jim Mino, Iowa State
Terry Matthews, Wake Forest	Mark Ellenberger, Lycoming
Craig Briner, Bowling Green	Paul Ilgen, Penn State
Robert Frazier, D & E	Ken Ringwald, Eastern Michigan

Purpose: To outline the specific direction that the National Staff and the Grand Council should take during the next two years.

#### Method of Approach:

1. Defined the purpose and objective of national staff.
2. Examined the available resources of the national staff and how they are being used.
3. Examined the problems in the use of our national staff's resources.
4. Recommended solutions toward the use of our resources in order that we may reach our objectives.

Objectives of the National Staff:

#### First priority:

1. Assure chapters maintain a solvent financial posture - revenue (rush) expense (treasurer).
2. Grand Council and staff visit chapters to counsel on problems.
3. Appoint Province Chiefs and be assured he is carrying out his duties.
4. Communicate staff activity and problem solution to all chapters on

a regular basis.

Second priority:

1. Assure chapters are informed once per year of publications available - assure they are relevant and updated.
2. Assure each Chapter has a competent and interested Grand Chapter Adviser.

Third priority:

1. Assure local alumni are supporting local chapter.
2. Encourage local chapter for good scholarship.

Present Uses of National Resources:

Resources of the national staff are used in two ways: housekeeping chores and creative endeavors.

1. Housekeeping includes:
  - a. Writing to chapters to tell them to do their work.
  - b. Updating mailing lists - alumni and actives
  - c. collecting monies and other materials - pledge and initiation forms and fees.
  - d. Discipline chapters who get out of line with college administration.
  - e. General correspondence, phone calls, etc. - call 3-4 times and write a number of times for the same thing.
  - f. Educating new officers in their responsibilities toward that office.
2. Creative work includes:
  - a. Better use of existing supplies, records and books.
  - b. Implement Convention and Grand Council decisions.
  - c. Extension
  - d. Intensive problem-solving
  - e. Updating materials.
  - f. Communications with Interfraternity groups.

Resources include executive secretary, chapter consultant, one full-time secretary, one part-time bookkeeper, one full-time clerk, as well as volunteers - Grand Chapter Advisers, Grand Province Chiefs, Grand Council, alumni and actives:-

Presently, we are spending approximately 70% of our resources on housekeeping chores with 30% on creative endeavors. The housekeeping does not allow us to advance into the creative stages of our national program because it uses so much of our energies. We feel our solutions should be directed to reversing these percentages, and thus the Fraternity would advance.

RECOMMENDED SOLUTIONS:

1. Suspend extension activities for the next two years on a national

- level - local chapters continue to investigate possibilities.
2. Recommend training program for candidates for chapter officers before taking office.
  3. Grand Council must appoint vacant Grand Province Chiefs and hold a meeting to clarify responsibilities and get commitment.
  4. The first province meeting in each province should be directed toward responsibilities of each chapter officer. This will reduce the housekeeping waste on the national staff level.
  5. a. A copy of <sup>the</sup> manual should be available at these meetings.  
b. Grand Chapter Adviser and/or Faculty Adviser should attend.
  5. Recommend economic study toward consolidation of national headquarters with another Fraternity.
  6. Chapter Consultant should concentrate on weak chapters only.
  7. The Grand Council and Province Chiefs should visit stronger chapters; all chapters should be visited once each year.
  8. The Executive Secretary should develop alumni fund-raising procedures; i.e., telephone and mail campaigns to be used by local chapters.
  9. The National Province Program Coordinator should conduct a chapter survey on the effectiveness of Grand Chapter Advisers and make replacements if they are found to be ineffective.
  10. A quarterly report of staff activities, problem-solving methods and results should be prepared; this report should include chapter initiation news and be distributed to all undergraduate chapters.
  11. We recommend the '76 Convention review these recommendations and give a report on action taken.

RITUAL COMMITTEE:

Co-Chairmen: George E. Lord, Jim Kirkwood

John Zimsky, Bethany  
Craig Briner, Bowling Green  
Bob Frazier, D & E  
Rober Hardesty, IIT

Jim Mino, Iowa State  
Mark Ellenberger, Lycoming  
Paul Ilgen, Penn State

The Ritual Committee adopted Proposals I-IX for presentation to the Convention, for recommendation to the Grand Council:

I\_ The Rituals be amended on page 2\_

Chairman: James G. Kirkwood, Grand Province Chief

George E. Lord, National Province Program Coordinator  
 Brad Herman, Coe Bill Stroud, Stanford  
 Mark Gathman, Northern Michigan Robey Taylor, Purdue

It is the intent of this report to evaluate the need for and the goals of the national province system. If it is determined that the province system is, in fact, desirable; and if it is determined that the system is presently not reaching its goals, it is then the intent of this report to determine the causes for failure and to suggest specific resolutions to implement the solutions.

- I. With little debate it was determined that the concept of the province system is a potentially useful one to assist the member chapters to achieve the goals of the Fraternity.
- II. The committee did not have to generate de novo goals for the province system as the published materials available from the fraternity office include the appropriate philosophy. This literature includes the history of the province system development, duties of the national province programs coordinator, and the Grand Province Chiefs. Also included are guidelines for conducting province conclaves and regional meetings. Additional material may be found on pages 40 and 41 of the pledge manual.
- III. Reasons cited for the present failure of the system:
  1. Four of the 12 provinces have no Grand Province Chief (GPC).
  2. Those Chapters with GPCs have little or no contact with them.
  3. GCP-chapter contact, when made, is brief, formal, and often 'white-washed' by the chapter due to generation gap, suspicion of central administration, and the felt need to 'put on a good face'.
  4. Geographical isolation between the chapters of the West and South make inter-chapter spirit and visitation difficult.
- IV. Action suggested by the committee to implement the goals of the province system and to alleviate the present shortcomings are as follows:
  1. Appoint GPCs at once to fill vacancies. (It is noted that Chapters should nominate qualified alumni for consideration, as they know best who is available, qualified, and interested.)
  2. Encourage the selection of recent graduates, particularly ex-officers and/or graduate students as GPCs. (It is noted that recent graduates are more sensitive to present chapter problems and have more time to devote than established older alumni. Also, chapters are less reluctant to confide in young persons.
  3. Recommend that the GPC visit all chapters in the province at least twice per year when feasible, preferably to attend initiation.

4. Provide the chapter and GCA with literature relevant to the operation of the province.
5. Provide the GPC with a packet of officers' manuals, rush manual, and extension materials such that he may be qualified to advise the undergraduates or chapter operation and/or extension as needed.
6. Have the GPC maintain contact with the GCAs to keep them active or to replace them as needed.
7. Have the province chief assist in the creation or maintenance of strong chapter alumni corporations and alumni councils.
8. Instruct the HS of the Chapters to prepare a copy of each chapter meeting's minutes to be sent regularly to the GPC. (It is understood that in accordance with the ritual the business of the Fraternity is not for the eyes of the outside world; hence, strict confidentiality must be maintained. The purpose of this recommendation is not to have the national organization spy on the chapter activities, but rather to provide the visitation so badly needed for the price of a stamp. If the GPC "attends" all the chapter meetings through the minutes, he is in a position to feel the mood of the chapter, detect its problems and weaknesses before they become serious, and to point out strong points and successful solutions to problems that may be of use to neighboring chapters.)
9. A memorandum on the proper taking of minutes should be made available to the chapters as needed.

V. Action taken by the assembled convention pursuant to the above suggestions:

1. Chapters are strongly urged to furnish chapter minutes regularly to their GPCs.
2. GPCs are instructed to assist in the creation or maintenance of strong chapter alumni corporations and alumni councils.

RESOLUTIONS COMMITTEE

Chairman: George E. Lord

Henry Hulbert

Frank Lilly, Illinois

William Stroud, Stanford

Be It Resolved: that the Grand Council be mandated to make an interim report at the 1975 Educational Conference and a final report at the 1976 Convention regarding the pledging and initiation of women into Alpha Sigma Phi.

It is recommended that these reports should at least cover the legal, social, educational and other relevant dimensions. These should reflect the informed opinions of actives and alumni. Realizing that any granting to women of a fuller status in Alpha Sigma Phi could take a variety of forms, these should discuss the probable impacts of various alternatives. And, if it is deemed appropriate by the Grand Council and/or others, these reports should lead to resolutions for our 1976 Convention.

It is further recommended that the Grand Council keep the individual chapters informed on current information related to this issue throughout the two year research period by means of publications, newsletters, correspondence, and so forth.

Whereas: Henry G. Hulbert, initiated into Alpha Sigma Phi Fraternity 53 years ago at Chicago is attending this 1974 Convention for two very strong reasons as he put it in writing to Ralph Burns: "Firstly and foremostly to renew and enjoy the finest fraternal comradeship that ever happened to anyone, and secondly, to return visit the Somerset Hospital where he spent 77 days 21 years ago following his automobile smash up on the turnpike.

Also, as he states in his letter to Brother Burns: Although in 1953, he unexpectedly left the Somerset area on crutches, now, he expects to leave the Somerset area kicking up his heels in spite of his age of 75 years;

Now, Therefore,  
Be It Resolved:

that we wish for Brother Hulbert another 53 years of the finest fraternal comradeship and 75 more years of "kicking up his heels."

the right margin is  
too far over



BE IT RESOLVED:

that the 1974 Convention of Alpha Sigma Phi extend its gratitude to George B. Trubow, Chairman of the Convention, and to his Committee for their efforts in making this Convention a most rewarding and meaningful fraternity experience.

-----

WHEREAS:

Brother Robert E. Miller, Connecticut '49, has given unselfishly of his time as a member of the Grand Council from 1964 to 1974, having served as Grand Junior President, 1969-70, and as Grand Senior President, 1970-1974,

NOW, THEREFORE,  
BE IT RESOLVED:

that this Convention express to Brother Miller our appreciation for his faithful service to the "Old Gal" with our hope that he will continue to make his talents available to the Fraternity.

-----

WHEREAS:

Katherine Ditslear, has given twenty years of service to Alpha Sigma Phi in the capacity of secretary to the executive secretary; and she has given distinction and honor in service and courtesy as a tireless member of the Fraternity staff,

NOW, THEREFORE,  
BE IT RESOLVED:

that the 1974 Convention of Alpha Sigma Phi assembled wishes to extend our most sincere gratitude for her years of understanding service and hopes she will honor our Fraternity with many more years on the Fraternity staff.

-----

WHEREAS: Glen Morris, Upsilon Chapter, Roster Number 79, Penn State University, initiated December 10, 1920, genial secretary of the Bay Area Alumni Council, San Francisco, California, joined the Omega Chapter on July 14, 1974, and

WHEREAS: Glen Morris was a dedicated Brother giving unselfishly of his time and talents, and

WHEREAS: Brother Morris extended warm hospitality and Fraternal friendship to all new Brothers in the area by inviting them to the monthly Bay Area Alumni Council meetings, therefore,

BE IT RESOLVED: there be recorded upon the Minutes of this Convention, the appreciation of the Fraternity for his great work; and its heartfelt sense of loss upon his passing, and

BE IT FURTHER  
RESOLVED: that a copy of this Memoriam be sent to his family as a humble expression of sympathy in its bereavement.

-----

Be It Resolved: That the Brothers, in Convention here assembled, stand in a moment of reverent silence, in honor and respect for all Brothers who have entered upon the roles of Omega Chapter since the last biennial Convention of Alpha Sigma Phi.

REPORT OF THE GRAND COUNCIL  
TO THE  
1974 NATIONAL CONVENTION

August 21 - 25, 1974

Seven Springs Mountain Resort  
Champion, Pennsylvania

This is a report of the stewardship of your Grand Council since the adjournment of the 1972 National Convention, at the University of Michigan, Ann Arbor, Michigan, on August 26, 1972. The Grand Council has held five meetings since the adjournment of the Ann Arbor Convention. These meetings were held in August, 1972, Ann Arbor, Michigan; January, 1973, Columbus, Ohio; August, 1973, West Lafayette, Indiana; January, 1974, Columbus, Ohio; and Champion, Pennsylvania, August 21, 1974. The Constitution provides for the Grand Council to conduct business by mail. During the two-year period, three items have been submitted to the Grand Council for action.

The presentation by Executive Secretary Burns highlights this report. You, as the Official Delegate of your Chapter, have a responsibility to convey the contents not only of this Report, but all other reports and actions of this Convention to the undergraduate members of your Chapter, upon your return to the campus.

It is important that the membership be informed, by you, representing them at their Convention. You are the communication link between the FRATERNITY and the Chapter.

COMPOSITION AND AUTHORITY OF THE CONVENTION

The National Convention consists of Delegates selected by Chapters, Chartered Alumni Councils, Chapter Alumni Associations or Corporations, in good standing, Members of the Grand Council, and Past Grand Senior Presidents.

Truly, Alpha Sigma Phi is an undergraduate Fraternity. The supreme legislative authority of the FRATERNITY is vested in the Convention. The Convention sets the policy of the FRATERNITY. The Convention is responsible for short and long-range planning. In addition to the guidelines for Chapter operation set forth in the Constitution and By-Laws, the Convention, by legislation and resolution, gives direction for Chapter operation.

The Convention elects the Grand Council and from the membership of the Grand Council, the Grand Officers.

#### COMPOSITION AND AUTHORITY OF THE GRAND COUNCIL

Grand Senior President, Dr. Robert E. Miller  
Grand Junior President, George B. Trubow  
Grand Secretary, Robert A. Allen  
Grand Treasurer, Alfred B. Wise  
Grand Marshal, George E. Lord  
Grand Councilors, Louis DeLuca, and Richard A. Dexter

The Constitution empowers the Grand Council to be the governing body of the FRATERNITY. It is charged with the responsibility of the administration of the FRATERNITY.

The Grand Council appoints the Grand Chaplain, Grand Historian, and the National Province Program Coordinator.

The Grand Senior President, with the approval of the Grand Council, appoints the Grand Province Chiefs, Grand Chapter Advisers, and the Chairmen of all Standing Committees and Special Committees who serve from Convention to Convention, except the Grand Province Chiefs, whose term of office is from the April prior to the Convention until April 1 of the year of the Convention. The Grand Council hires the Executive Secretary, Chapter Consultant, and the Fraternity Office staff.

The Rituals of the Fraternity are enacted by the Grand Council and sole power to make revisions is theirs.

## MEMBERSHIP

### STANDARDS

Chapters and their undergraduate membership are vital elements of the FRATERNITY. They have the responsibility to recruit new members and pass on their eligibility for membership. Some Chapters are in critical condition because of their inability to secure an adequate number of new men each year to sustain the Chapter on a sound basis.

### INITIATIONS

The Grand Council has been faced with a problem of some Chapters who:

1. Pledge men without informing them of the costs of the FRATERNITY.
2. Pledge men without reporting or paying their pledge fees.
3. Report pledges only when they initiate them.
4. Have presented the Ritual of Initiation to men whom they have not reported as pledges or new initiates. No man is recognized as a Pledge or a Brother until he is registered in the FRATERNITY Office.
5. Have collected pledge fees and initiation fees and used the money for Chapter operations.

Your Constitution states:

1. No person shall be pledged or initiated by a Chapter in violation of any rules of the FRATERNITY or the institution where the Chapter exists.
2. No Chapter shall initiate any person until authorization has been granted by the FRATERNITY Office.
3. All pledge fees (now \$25) are to be paid at the time of pledging, and initiation fees (now \$75) paid prior to the Grand Council granting permission through the FRATERNITY Office to initiate a man.
4. All fees are set by the Chapters and are a part of the By-Laws of the FRATERNITY.

This is a matter which needs the attention of this Convention. This situation affects budgeting and the operating services of the FRATERNITY to the Chapters and their individual members.

Forty-six Chapters reported initiations during the year, July 1, 1973-June 30, 1974 (compared to 53 Chapters in the year 1972-73). Seven active Chapters (Illinois, Milton, Northern Michigan, Stevens, Tulane, Tufts and Wagner) reported no initiations this year, although we are aware that some took place. Only one Chapter, American, reported no initiations in 1972-73.

The undergraduate membership and the average number of men being initiated by some Chapters is seriously low. Larger Chapters have become larger, and smaller Chapters are becoming smaller.

Exhibit I, at the end of this report, will point up this fact. This exhibit gives in detail the comparative pledges and initiates, by Chapter within Provinces, for the past five years.

The following figures show the number of Chapters initiating men in the last five years in the various categories:

Year	0-5	6-10	11-15	16-20	21-25	26-30	31-35	Over 36	Total Chapters Initiating
1969-70	7	9	10	10	4	6	4	4 =	54
1970-71	9	7	9	11	11	4	2	1 =	54
1971-72	7	17	12	6	3	-	1	2 =	48
1972-73	10	14	16	8	1	4	-	- =	53
1973-74	10	13	11	8	3	-	1	- =	46

Enrollments on many campuses have never been greater than they are today. There are, however, some Chapters on campuses where enrollment has decreased. It is necessary that the Chapters do an increasingly superior job of rushing and

selecting good men. Chapters will then increase not only in size, but, we trust, in quality.

"Exhibit I" shows an alarming decrease in the number of pledges reported and new men initiated by the Chapters:

Year	#of Chapters Reporting	Pledges	# of Chapters Reporting	Initiates
1969-70	54	1091	54	949
1970-71	53	842	54	888
1971-72	50	750	48	624
1972-73	50	671	53	621
1973-74	47	620	46	526

There is also another bit of analysis of "Exhibit I" which may develop some questions or observations on your part. May we point out the following:

Year	Number of Chapters Pledging But Not Initiating	Number of Chapters Initiating Who Did Not Report Pledging	Number of Chapters Pledging & Initiating the same number of men
1969-70	3	2	3
1970-71	2	3	4
1971-72	6	4	3
1972-73	-	3	9
1973-74	2	1	10

Every Chapter in Alpha Sigma Phi has the opportunity of increasing the membership of its Chapter. It takes work; hard work to recruit men. It is equally important that you retain him by conducting a proper educational program which will permit him to become involved immediately in the Chapter operation from the day he is pledged. Involvement of the individual is essential.

The question of membership is vital to each Chapter; it is the life blood which needs to be replenished continually. It is essential that each Chapter make a determined effort to increase the size of its pledge class and the number of men initiated this year. Too many Chapters are below the norm which the Grand Council requires for a petitioning group, and of other fraternity chapters on their campuses.

Membership is vital to the successful economic operation of each Chapter and the FRATERNITY. New programs and increased operations create more costs - greater membership is one of the solutions.

The FRATERNITY has provided helpful tools in the form of the Educational Conference, manuals on rush, and a manual "To Better The Man" which will help inform him about Alpha Sigma Phi.

#### SCHOLARSHIP

One of the purposes of the Fraternity is to foster education. One of the objects incidental to this purpose is to encourage high scholarship. Eight Awards to be announced at this Convention will be for improvement in scholarship, consistency in scholarship, the highest scholarship on the campus among Fraternities, and individual scholarship awards.

Brother G. Alan Sternbergh, National Scholarship Chairman, in making his report concerning the Convention Scholarship Awards expressed concern that many schools are no longer reporting scholarship information which made it most difficult to determine awards. He indicated that, because of the information received and the fact that no candidate of those received looked "strong enough", he was not determining a recipient of the "Highest Scholarship Award". Brother Sternbergh indicated that perhaps the Scholarship Chairman of the Chapter should now be responsible for submitting information on scholarship, and that this should be a matter of concern at this Convention. He indicated: "I feel, with the job market as it is, and per-



will be for awhile, that Excellence in Scholarship is increasingly important for career opportunities, AFTER COLLEGE."

The Grand Council, in cooperation with the Memorial Fund, has urged Chapters to conduct educational and cultural programs which would be meaningful to the undergraduate members and to the campus. The Memorial Fund has assisted the Ohio State Chapter in setting up a listening post, whereby they can tune in on selected courses transmitted by the University. We recommend this program to you. We challenge you to develop a program which will be innovative and creative. Chapters must become involved in the main stream of campus life, giving leadership to those ideas which are important to an intellectual community.

Since the close of the Convention in August, 1972, the Memorial Fund has granted \$10,250.00 for educational purposes. This Covered the Educational (Leadership) Conference at Purdue last August with 26 Chapters participating. It also reflects scholarship grants to Brothers, and books for a Chapter Library.

This money has come from alumni; alumni who are interested in the development and growth of their undergraduate Brothers and the educational programs within the Chapters. This is one of the many reasons of "Why National?".

The Memorial Fund has a program which recognizes Brothers who give \$100.00 in a given year. These are "CLVEN CLUB" members. "Life Trustees" are those who give \$1,000.00. This program is expected to grow. Past Grand Senior President Glos who serves as a Trustee of the Memorial Fund has been writing to 50th Anniversary Award recipients, telling them and encouraging them to participate in this program of the Fraternity.

Each Chapter should be a positive force in the development of the intellectual potential of all of its members. It is vital you convey to your Chapter the importance of encouraging greater educational programs within the Chapter.

## VISITATION

The Chapter visitation program of the FRATERNITY is subject to review and discussion at each Convention. The Grand Council has attempted to follow the recommendation of the Chapters. For financial reasons, it has been necessary to curtail the members of the staff who normally visit Chapters. Another factor is that costs of travel for a man on the road continue to increase.

Chapter Consultant Gary Forney left the Staff in August, 1973. Brother Burns has been the only male staff member during this past academic year, 1973-1974. This has not been good and the question of funding a satisfactory visitation program is a serious one.

The Grand Council is pleased to announce the appointment of Brother Gary A. Anderson,, Westminster College graduate, Class of '74 to the Fraternity staff. Gary was interviewed by four members of the Grand Council and Executive Secretary Burns. His primary target this year will be assisting those Chapters who need intensive work. This may mean several visits to one Chapter.

Chapter and alumni contacts have been made by the members of the Grand Council, Grand Province Chiefs, Grand Chapter Advisers and the Fraternity Office staff. All Chapters have been visited in the last two years.

The visitation program is based upon the philosophy to inform, to help define problems, to guide, to assist, to constructively suggest, to interpret the programs of the Fraternity, and to offer guidelines of operation which will enable a Chapter to do a better job.

Visitation is not limited to Chapters. Administrative Officers of each institution are consulted about the standing and reputation of your Chapter on your campus.

Personal contacts with the Chapters, alumni, and University officials is most important. Each Chapter should have an official visit at least once a

year. Scheduling of visits are made in advance and taken into consideration are geography and costs. Visits should be supplemented with contacts by Grand Chapter Advisers, who are on the "firing line", Grand Province Chiefs and Members of the Grand Council.

We trust the decisions of this Convention will enable us to maintain a program which will give support to this type of visitation policy.

#### CHAPTER CONDITIONS

Active Chapters and Colonies, June 30, 1972	56
Chapters added since 1972:	
Tufts - Reactivated	<u>1</u>
	57
Chapters lost since 1972:	
Bridgeport	
Duquesne	
U.C.L.A.	
Wayne State	<u>4</u>
Active Chapters, June 30, 1974	<u>53</u>

The loss of four Chapters can be attributed in a large measure to campus conditions and poor undergraduate leadership. Considerable time, energy and money was spent by Province Chiefs, Grand Council, alumni and staff with no success. We hope that conditions will improve on some of these campuses, which will result in the reactivation of some of these Chapters.

The use of drugs has caused major problems in several Chapters. The undergraduate Chapter, in some cases, has handled the matter internally and in other situations, the FRATERNITY has become involved. These problems are probably symptomatic of deeper concerns within the Chapter.

At the 1970 Convention, a resolution was passed requesting the National Office to furnish each Chapter a memorandum regarding the legal consequences of the use and possession of marijuana and other drugs. This resolution was reaffirmed at the 1972 Convention; a statement, prepared by Grand Junior President George

B. Trubow, an attorney, is as follows:

"First, this memorandum is directed only to the legal ramifications of Federal and state laws. Moral and ethical questions concerning the use of marijuana and other drugs are not within the scope of this memorandum, nor are medical pharmacological or psychological considerations treated here.

Second, marijuana is generally classified as a dangerous drug by Federal and state laws, and the penalties for the use or possession of marijuana accordingly are very stiff. I cannot in this memorandum summarize the law of all the states, and probably the Dean's Office of your institution has made available information about your state's law. Suffice it to say, that penalties can range up to thirty years imprisonment for repeated convictions, and the penalties for initial violations are onerous enough to ruin a young man's future.

Third, it should be obvious to everyone that, in response to a sharply increased presence on our campuses of marijuana and other drugs, there has been increased enforcement of applicable laws and prosecution thereunder. During the last few weeks, surveillance by Federal and state authorities has increased considerably and prosecution of offenders has been extremely vigorous.

Fourth, the use or possession of marijuana by any person within a chapter house may subject the entire chapter and its membership to criminal penalties. Of course, the university or college may invoke serious disciplinary sanctions far short of criminal penalty yet sufficient to seriously jeopardize the future of any individual who uses or possesses marijuana or ~~acquiesces~~ <sup>COMPLY</sup> to its use or possession within his fraternity house.

And lastly, let me suggest to those who might quarrel with the reasonableness of prohibitions on marijuana; that, in this case, the way to change a law is not to break it but, through open discussion and forums, to explore the pros and cons of all aspects of the prohibition and thus to introduce opportunities for enlightenment."

Most of the unsavory publicity which results deals with disciplinary measures taken by an institution or public officials.

This is a question which we, as a Fraternity, should be aware of and should take what action is necessary to implement into creative action the stated standards and principles of Alpha Sigma Phi.

Chapters are on campuses by invitation and approval of the institution. We urge you to commit your Chapter to make a positive contribution of leadership to your institution.

Some Chapters must face the challenge of eliminating all hazing. Juvenile antics, both within and outside the Chapter House, are an embarrassment and show a lack of maturity and responsibility on the part of a member of Alpha Sigma Phi.

The Chapter should do everything in its power to assist each individual affiliated with the FRATERNITY to reach his highest potential.

It is important the weak links in the FRATERNITY be strengthened.

#### EXTENSION

The Grand Council has been studying the growth of the FRATERNITY. A number of years ago, the number of Chapters added were balanced by those lost. The lack of staff has necessitated no effort in the direction of extension for over a year.

The Grand Council is committed to a program of growth. A program which has the support of each Chapter of the FRATERNITY. Growth can be directed to the following areas:

1. The strengthening and retention of our present Chapters.
2. Possible reactivation of some Chapters.
3. New growth on campuses where we have never been represented.

This program, with the emphasis on 1 and 3 by Brother Anderson, we trust, will have the support of every Chapter.

Economic conditions, we believe, will direct that future expansion should take place in state tax-supported institutions. Existing Chapters can be of real assistance in making undergraduate contacts on these campuses near

your own campus.

Extension in its fullest concept and larger memberships of quality, by pledging and initiations, will result in a sounder financial operation of the FRATERNITY.

Inherent in the area of Extension for the FRATERNITY is the necessity of being prepared to assist in housing needs for a new group. The FRATERNITY must be prepared to help with housing in a very realistic manner, if it is to expand to new campuses. Continued support of the A-S-P Corporation is most necessary; yet no new money has been going into the A-S-P Corporation.

The last several Conventions have gone on record suggesting that the Grand Council enter into guarantee agreements, to assist in the housing of a Chapter. This policy should be thoroughly understood by this Convention.

The Grand Council feels that growth and expansion are everybody's job - undergraduates, alumni, Chapters ----- not just "National's".

#### NATIONAL HEADQUARTERS AND STAFF

Your Fraternity, after leasing for several years, purchased the building in 1966 which houses the office. No money was borrowed and the General Fund provided the money. It was a good investment and we believe its value has increased considerably.

The Executive Secretary, Ralph F. Burns, has been with the FRATERNITY 38 years. As mentioned earlier, Chapter Consultant Gary R. Forney joined the staff in August, 1971 and resigned August, 1973. Gary A. Anderson has just joined the staff and will be introduced to you at this Convention.

There are two women working full time; another works part-time. One serves as secretary, one as bookkeeper, and the other heads up the records, duplicating and mailing departments.

The duties are varied and overlap in many areas. It is a team function.

The National Headquarters serves as the archives for administrative records, memorabilia, etc. It is the clearing house for ideas; it develops special bulletins to alumni and Chapters. Programs for raising money from alumni for the General Fund and the Memorial Fund are initiated at Headquarters. Brother Burns has had great assistance from Brothers DeLuca and Glos.

Liaison between Chapters, alumni, other fraternities and institutions is developed by the Office. Publications for the assistance of new members, rushing, internal functioning of officers and chapter committees, to name a few, are a part of its program.

The Tomahawk is edited in the FRATERNITY Office. Over 27,000 copies are distributed to members each issue.

Recent survey of readers on the tabloid format of the Tomahawk will be discussed by the Convention Publications Committee and reported to the Convention. What kind of a Tomahawk do you want? - how often? - how will it be funded? - these are a few questions to be considered.

Also, research and special subjects, plans for province meetings, educational conferences, conventions, workshops, and Grand Council meetings come under the responsibilities of the executive secretary.

There are countless other matters the FRATERNITY staff must facilitate. Another reason for a "National".

#### PROVINCE PROGRAM

Upon recommendation of the 1970 Convention, the Province organization of the FRATERNITY has been restructured. There are twelve provinces, and

the chapters in each province, and the Grand Province Chiefs are as follows:

PROVINCE	CHAPTERS	GRAND PROVINCE CHIEF:
I	Oregon State, Stanford, Washington	James H. Hamner
II	Coe, Iowa State, Missouri Valley, Oklahoma, Tarkio	Tom Curry Co-Chief: Richard R. Gibbs
III	Illinois, Illinois Tech, Loyola, Milton	to be appointed
IV	Eastern Michigan, Lawrence Tech, Michigan, Northern Michigan, Toledo	to be appointed
V	Bowling Green, Cincinnati, Findlay, Ohio Northern, Ohio State	to be appointed
VI	Atlantic Christian, Presbyterian, Tulane, Wake Forest	Dr. E.A. Rasberry, Jr.
VII	Baldwin-Wallace, Bethany, Slippery Rock, Westminster	David A. Ramsey
VIII	Concord, D & E, Marshall, Morris- Harvey, Marietta, Rio Grande	James H. Chapman
IX	American, Lehigh, Lycoming, Penn, Penn State, Widener	William H. Klaban
X	Rutgers, Stevens, Wagner	to be appointed
XI	Cornell, Hartwick, RPI, Tufts	Dan Hulitt
XII	Indiana, Indiana Tech, Purdue, Tri State	James G. Kirkwood

The Grand Council budgeted monies for the province work. Grand Councilor Louis DeLuca, Wagner '58, served as National Province Program Coordinator from August, 1971 until January, 1974 when he asked to be relieved of these responsibilities. The Grand Council requested, and he accepted, Grand Marshal George E. Lord to assume these responsibilities.

The Province program will be reevaluated at this Convention. Some of the questions which might be raised are:

1. Can the program be more self-sustaining?
2. Need assistance of each Chapter in Province to make recommendations of alumni who could and would serve as Grand Province Chief to fill vacancies.



3. Are there too many Chapters in a Province?
4. Distances within the Provinces?
5. Specific additional functions for the Provinces?
6. Specific methods for improvement of the national image of the FRATERNITY, both on campuses and among our publics.
7. Is there a need for a greater participation by the Grand Council in the scheduled province meetings?

We are sure there are many other questions. These are only a few to suggest on the over-all strengthening of the total program.

#### GRAND PROVINCE CHIEFS:

Grand Province Chiefs are appointed by the Grand Senior President upon recommendation of the Chapters within the Province, and the Province Coordinator. His term of office is for two years, from April 1 of the Convention year to two years hence.

The Grand Province Chief is the key FRATERNITY representative in his geographical area. The Grand Council has faith in his judgment and interest in the Chapters in his Province. You will meet a number of these Brothers at this Convention. There are some vacancies - we need your suggestions.

#### GRAND CHAPTER ADVISERS:

The Grand Chapter Advisers are appointed by the Grand Senior President, upon recommendation of the Grand Province Chief. The Grand Chapter Adviser is sometimes the forgotten man of the FRATERNITY. This Brother works on the firing line with the Chapter who seeks and asks his advice. If your Grand Chapter Adviser is not effective, we urge you to discuss this matter at this Convention.

Alumni Brothers who are serving as Province Chiefs or as Grand Chapter Advisers are giving unselfishly of their time and talents to the FRATERNITY. We are indebted to these Brothers. They serve the FRATERNITY because they believe in it and its values. These men have ability and a willingness to be of service. We hope the program will continue to grow in its effectiveness.

## FACULTY ADVISERS

Many Chapters have Faculty Advisers. Some of these gentlemen are members of the FRATERNITY. They are in a position to interpret the policies of the institution to the Chapter and, in some cases, the Chapter to the institution. We urge you to initiate, or have a good Faculty Adviser who will become involved. If the Faculty Adviser is a member, he could also serve as Grand Chapter Adviser.

## ALUMNI RELATIONS

There are two phases of alumni affairs in which the Grand Council has been particularly interested. One is the development of chapter alumni corporations or associations, organized for advice, recommendations as well as assistance in many ways in the operation of the undergraduate Chapter.

The second phase is the development of alumni councils in geographical areas throughout the country. The membership of these councils is open to all alumni of all Chapters and the program of these councils is somewhat different from those of chapter alumni corporations or associations.

Chapters which show continued progress and strength are those who have an active, wide-awake chapter alumni corporation or association. This gives continuity to the policies and functioning of that Chapter over the years. A Chapter is composed of two groups ----- undergraduates and alumni!

The Alumni Committee Chairman of the Chapter is a very important position. Alumni are important to a Chapter; they should be heard and counseled with regarding programs of the Chapter.

We are not satisfied with the activity of the alumni councils in cities. Outerbelt industrial growth and suburbia living have made it difficult to maintain and build the need for an area alumni group.

From the time a man is pledged by a Chapter, through his Chapter education as an undergraduate, the goal for which we should be striving is the development of a good member of Alpha Sigma Phi; one who will continue his interest in his Chapter, the FRATERNITY, and his Alma Mater.

Some alumni have contributed very generously financially to their Chapters. Many have contributed self to alumni boards and as advisers to Chapters and the FRATERNITY. They are a strong segment of the FRATERNITY. We are prepared to furnish Chapter rosters and ideas to strengthen your chapter alumni program.

Don't forget your alumni --- you will be an alumnus in a very short time! When you are an alumnus, to the question "Are you a Fraternity man?", don't reply, "Yes, I belonged to Alpha Sigma Phi when I was an undergraduate", but say, "YES, I AM A MEMBER OF ALPHA SIGMA PHI". Alumni are a great source of strength for the FRATERNITY.

The results of a good Chapter Alumni Program should be most promising. This is another phase of "National" at work.

#### PUBLICATIONS

To be of help -- they should be used! There are numerous publications of the FRATERNITY. Most of them are available without charge.

The Tomahawk: Make sure you elect an interested, competent HAE to write your Chapter news. This news should have national interest. Remember, the Tomahawk must appeal to undergraduates, alumni members, parents, prospective pledges, and general readers. It is the house organ of the FRATERNITY. We welcome your suggestions for its improvement. Specific recommendations will be made to the Convention by the Publications Committee.

#### Songs of Alpha Sigma Phi:

1. Record Album - published in 1966. It contains 28 of the Fraternity Songs.

These can be purchased through the Fraternity at \$5.00 each. This is a high quality addition to the list of FRATERNITY publications. Each Delegate to this Convention is receiving one, along with a song sheet giving the arrangements as they are sung on the record. We hope you will promote the sale of these albums among the members of your Chapter.

2. Song Book - every pledge should have one! Words and music for 29 songs are contained therein. A copy is in each Delegate's carrying case. There are many other publications and manuals printed and available to assist Chapters, Officers and Committee Chairmen. Some of them are:

Rush:

1. Rush booklet, costing 10¢ each. Many Chapters use this as a give-away to rushees.
2. "Operation Manpower" - a how-to-do-it program for a rush chairman and his committee.

Communications:

1. Public Relations and Publicity Manual.
2. "Spreading the Word" - a how-to-do-it manual to produce a Chapter Newsletter.
3. Manual for the Corresponding Secretary.

Instruction:

1. "To Better The Man" - an informative publication of 84 pages which every pledge and member should have. A copy is provided each new pledge. They sell for \$3.00 each.
2. Handbook for the use of the Pledge Trainer.
3. Rituals. These are provided to each Chapter without cost. Please check when you return to your Chapter and ascertain if they are in good condition. A study of the revision of the Ritual has been made. A report will be made at this Convention.
4. Constitution and By-Laws. Each Chapter should have a copy of this in their files. There are a number of changes to be considered by this Convention.

Other Manuals Available are:

1. Manual for the Chapter Treasurer.
2. Manual for the Chapter Scholarship Chairman
3. Handbook on Extension and Colonization
4. "Services of ALPHA SIGMA PHI"

Chapters, Officers, Committee Chairmen and Members who are using these helpful guides are assisting in the building of a stronger Chapter. Keep in mind these publications cost money. The Convention should be prepared to state how they will meet the costs of desired publications.

If you have any other publications to suggest, additions or revisions of those we have, just let the Publications Committee know.

#### EDUCATIONAL CONFERENCE

Another important development instituted by the Grand Council in recent years is the biennial Educational Conference, held in alternate years to the Convention. The location for the 1973 Educational Conference was Purdue University. The response to the location and curriculum was most gratifying; however, many Chapters did not attend. In many cases, the Chapters who were not represented needed the benefits of the Conference. We welcome your suggestions.

The Memorial Fund which receives its money from alumni defers the costs of the undergraduates to this Educational Conference. The cost was \$4,700.00 in 1973. Prior to the 1965 Conference, this was an expense of the General Fund.

#### AWARDS

The Grand Council, and others, with convention approval, have established a number of Awards for individuals, alumni, and Chapters. The Awards were established for incentive and recognition. The physical awards may be a plaque, cash, laminated certificates, books for the Chapter Library, etc.

The program on Awards was published in the spring of 1970. These Awards fall in several classifications:

1. For undergraduate Brothers:

Alpha Sigma Phi Scholar of the Year Award  
Friends of Alpha Gamma Award  
Friends of Rho Chapter Award

2. For alumni Brothers:

Distinguished Service Award  
Distinguished Merit Award  
Delta Beta Xi

3. For Chapters:

Grand Senior President's Award (2)  
Alpha Gamma Upsilon Memorial Award (2)  
National Province Leadership Award  
Grand Council Scholarship Award  
Highest Scholarship Award  
Greatest Scholarship Improvement Award  
Highest Scholarship on Campus Awards  
Service Award  
Tomahawk Award  
Chapter Newsletter Award

4. For Alumni Councils:

Outstanding Alumni Organization Award

NATIONAL INTERFRATERNITY CONFERENCE

"The purposes of the National Interfraternity Conference shall be the discussion of questions of mutual interest and the presenting to the Fraternities represented such recommendations as the Conference shall deem wise; it being understood that the functions of such conference shall be purely advisory."

Alpha Sigma Phi Fraternity has regularly participated in the work of the Conference, and its constituent groups: The College Fraternity Editors Association, Fraternity Executives Association, and the College Fraternity Scholarship Association.

Your Grand Council believes it is important to support this forum of interfraternity cooperation. We are not satisfied with everything which the Conference has done. We hope we can do our part to make some positive changes in its program.

We also recognize the many excellent programs of the N.I.C. Grand Marshal Lord has been the FRATERNITY's Delegate to the House of Delegates for the past three years.

There has been a number of Fraternities drop out of the N.I.C. in the past several years. We do not agree with this decision on the part of some of our interfraternity friends. We believe, as we do in each Chapter within the Fraternity, that positive, constructive change can take place only when you are a member. It is easy to take the road of a "cop out".

FRATERNITY WORLD - Is the Fraternity World dying? ----- no, absolutely no -----problems yes, but problems which can be solved.

The Fraternity system, composed of the men's general fraternities, consists of approximately 4,500 chapters of 61 general fraternities located at over 600 campuses in the United States and Canada with a total living membership in excess of 2.4 million.

The National Interfraternity Conference is composed of 50 member fraternities with about 3,400 chapters.

Although average chapter size decreased during the period from 1968 through 1972, and although statistics are not complete for the 1973-74 school year, there is evidence to indicate that fraternity membership is on the upswing and that average chapter size is increasing.

There are 3,000 fraternity houses owned by fraternities in the system. A conservative estimate of the value of chapter houses is \$300 million. It is estimated that fraternity chapters pay in excess of \$6 million in property taxes each year.

The Greek-letter system, including fraternities, sororities, professional fraternities and sororities, recognition societies and honor societies, consists of more than 20,000 Chapters.

## NEW PROJECTS

The Grand Council is always open to suggestions which, after study, we feel will benefit the FRATERNITY.

1. Hospital Money Plan:

To help offset the expense of rising hospital costs, your FRATERNITY sponsored for the members, the Hospital Money Plan which pays cash in the event of hospital confinement. The low-cost money plan may be a supplement to your present coverage or an initial investment in your protection. There is no activity in this project as it had very little acceptance on the part of the membership.

2. Automated Membership Records System:

Careful study was made to placing all our address records and other data on an automated system. Budget limitations have prevented further development of this program.

3. A National Philanthropy - should we have one? Rio Grande carried on a great project in their area last Fall.

4. The revitalization of a number of the Chapters is a major thrust in the next biennium of the FRATERNITY.

## CONCLUSION

This report on the administration of the FRATERNITY would not be complete without the consideration of the many reports of others to this Convention. They are all a part of the whole.

This Convention will be faced with many problems and questions: What should be the role of the FRATERNITY? How can we get more people involved? How can we pattern a program which will be creative and meet the needs of today's students? Is the "Old Gal" as flexible as it was 130 years ago to meet the needs of the day? How can we best revitalize and assist weak Chapters?

Development and change in higher education present challenges to Fraternities. We believe you undergraduate Brothers can meet these challenges on your campuses. Fraternities must give outstanding leadership to the student life on their campus and to the community of which it is a part. We must be alert to change ----- change which will give us strength.



There are many positive steps the Convention can take which will result in further progress of the FRATERNITY. Each Convention has had the courage to come to grips with the many issues facing the FRATERNITY.

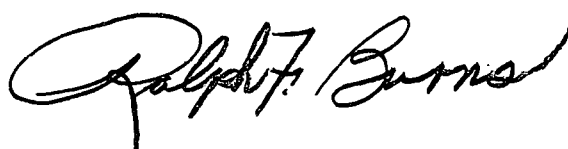
We know this Convention will make decisions which will strengthen the "Old Gal" in its responsibility of assisting to build better man, and, in turn, a better FRATERNITY!

We are on the march! Alpha Sigma Phi Fraternity is sound -----  
let's expose many young men to a fine Fraternity experience. This will bring true meaning to.....

"CAUSA LATET VIS EST NOTISSIMA"

Respectfully submitted,

THE GRAND COUNCIL  
ALPHA SIGMA PHI FRATERNITY



PER: Ralph F. Burns  
Executive Secretary

Comparative Pledges (P) and Initiates (I)  
 Reported by Chapters within Provinces  
 July 1-June 30, 1969-70, 70-71, 71-72, 72-73, 73-74

<u>CHAPTERS</u>		<u>1969-70</u>		<u>1970-71</u>		<u>1971-72</u>		<u>1972-73</u>		<u>1973-74</u>	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE I</u>											
1.	U.C.L.A.	3	7	4	4	-	-	-	-	-	-
2.	Oregon State	31	28	28	20	15	16	36	26	37	25
3.	Sacramento St.	22	-	-	-	-	-	-	-	-	-
4.	Stanford	-	-	21	21	-	-	13	13	12	12
5.	U. of Wash.	26	27	17	19	1	16	14	13	20	20
<u>PROVINCE II</u>											
6.	Coe	9	4	21	14	8	6	5	4	9	3
7.	Iowa State	28	24	19	14	11	14	10	7	26	22
8.	Mo. Valley	14	19	15	11	31	25	11	9	14	16
9.	Oklahoma	23	13	9	16	13	13	13	13	9	8
10.	Tarkio	-	-	12	25	17	15	11	15	7	3
<u>PROVINCE III</u>											
11.	Illinois	19	18	34	29	21	22	12	19	-	-
12.	Illinois Tech.	3	14	21	14	16	12	8	7	11	9
13.	Loyola	34	36	6	25	6	6	16	16	9	9
14.	Milton	25	15	17	16	12	6	3	1	-	-
<u>PROVINCE IV</u>											
15.	Detroit Tech.	2	-	-	-	-	-	-	-	-	-
16.	Eastern Mich.	26	35	15	22	9	8	13	8	6	7
17.	Lawrence Tech.	7	9	19	16	8	7	7	6	5	5
18.	Michigan	28	18	8	13	-	7	12	12	4	4
19.	Northern Mich.	31	15	14	19	13	3	11	8	4	-
20.	Toledo	42	34	12	8	16	7	20	20	17	17
21.	Wayne State	-	7	2	2	3	2	-	-	-	-

CHAPTERS	1969-70		1970-71		1971-72		1972-73		1973-74	
	P	I	P	I	P	I	P	I	P	I
<u>PROVINCE V</u>										
22. Bowling Green	59	20	22	24	17	15	16	12	26	15
23. Cincinnati	7	4	4	4	5	5	3	3	4	4
24. Findlay	14	11	9	-	13	9	7	14	5	6
25. Ohio Northern	17	9	23	14	21	19	13	12	15	11
26. Ohio State	8	5	4	5	10	6	6	8	3	2
<u>PROVINCE VI</u>										
27. Alabama	6	4	1	3	-	-	-	-	-	-
28. Atl. Christian	17	17	15	10	25	9	21	24	16	13
29. Presbyterian	21	11	13	8	15	13	15	12	22	13
30. Tulane	18	16	24	13	17	11	23	19	-	-
31. Wake Forest	6	5	6	3	3	-	10	7	14	8
<u>PROVINCE VII</u>										
32. Baldwin-Wallace	11	19	23	8	28	35	19	11	9	11
33. Bethany	15	2	14	23	14	1	15	12	-	10
34. Duquesne	-	-	-	34	7	3	3	7	-	-
35. Slippery Rock	33	-	19	23	8	5	-	5	26	11
36. Westminster	41	41	23	19	9	8	27	27	31	5
<u>PROVINCE VIII</u>										
37. Concord	13	7	10	9	25	8	16	14	23	20
38. Davis & Elkins	16	27	12	1	10	10	15	15	7	7
39. Marietta	21	19	20	33	13	-	27	27	13	13
40. Marshall	19	14	2	3	6	-	17	12	3	5
41. Morris Harvey	33	33	15	14	23	24	1	1	8	8
42. Rio Grande	-	-	-	-	-	44	19	18	10	7

CHAPTERS	<u>1969-70</u>		<u>1970-71</u>		<u>1971-72</u>		<u>1972-73</u>		<u>1973-74</u>	
	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE IX</u>										
43. American	22	7	-	1	18	18	-	-	12	12
44. Lehigh	25	11	16	22	14	16	21	11	8	20
45. Lycoming	15	11	19	7	13	19	9	10	10	8
46. Pennsylvania	7	7	6	-	-	6	2	10	10	5
47. Penn State	3	5	27	20	11	12	4	4	14	6
48. Widener	34	36	13	24	13	-	16	12	19	23
<u>PROVINCE X</u>										
49. Rutgers	3	26	25	25	16	15	11	1	10	18
50. Stevens	24	12	9	18	10	7	5	10	7	-
51. Wagner	13	9	22	18	-	3	-	2	-	-
<u>PROVINCE XI</u>										
52. Bridgeport	-	-	6	24	3	-	-	-	-	-
53. Buffalo	-	10	-	-	-	-	-	-	-	-
54. Connecticut	17	22	-	-	-	-	-	-	-	-
55. Cornell	-	31	-	12	44	-	20	20	17	17
56. Hartwick	28	23	26	29	10	15	19	18	11	12
57. Massachusetts	27	28	-	-	-	-	-	-	-	-
58. R. P. I.	15	16	15	8	13	15	17	9	16	13
59. Tufts	-	-	-	-	-	-	-	8	-	-
<u>PROVINCE XII</u>										
60. Indiana	16	21	32	30	37	10	14	16	25	18
61. Indiana Tech.	20	19	20	18	9	8	1	1	7	5
62. Purdue	30	39	28	46	58	55	39	26	21	31
63. Tri State	<u>39</u>	<u>29</u>	<u>25</u>	<u>27</u>	<u>12</u>	<u>15</u>	<u>5</u>	<u>6</u>	<u>8</u>	<u>9</u>
TOTALS	<u>1,091</u>	<u>949</u>	<u>842</u>	<u>888</u>	<u>750</u>	<u>624</u>	<u>671</u>	<u>621</u>	<u>620</u>	<u>526</u>

REPORT OF THE GRAND TREASURER

to the

1974 NATIONAL CONVENTION

August 21 - 25, 1974

Seven Springs  
Champion, Pennsylvania

The books and financial records of the FRATERNITY for the years ending June 30, 1973 and June 30, 1974 have been audited by Certified Public Accountants. The accounts, as maintained in the FRATERNITY Office in Delaware, Ohio were found to be in order.

The audits covered the operation of the General Fund, Reserve Fund and the Tomahawk Fund. Appended to this report are the following statements:

GENERAL FUND:

Exhibit

- A Comparative Operating Statements as of June 30, 1974 and 1973.
- B Comparative Balance Sheets for June 30, 1974 and 1973.
- C Statement of Chapter Notes and Accounts Receivable as of June 30, 1973 and 1974.

RESERVE FUND:

- D Comparative Balance Sheets for June 30, 1974 and 1973.
- Comparative Statements of Income and Fund Principal for June 30, 1974 and 1973.
- E Statements of Notes Receivable as of June 30, 1973 and 1974.

TOMAHAWK FUND:

- F Comparative Balance Sheets for June 30, 1974 and 1973.

MEMORIAL FUND:

- G Comparative Balance Sheets for June 30, 1974 and 1973.
- Comparative Statements of Income and Fund Principal for June 30, 1974 and 1973.

A-S-P CORPORATION:

- H Operating Statement for Period June 30, 1973 - June 30, 1974, and Balance Sheet as of June 30, 1974.

The auditor's complete reports are available for inspection at this Convention to any delegate who would like to examine them. Please contact me, Alfred B. Wise, Grand Treasurer.

#### GENERAL FUND

The General Fund is used for the general program of the FRATERNITY. This is where your \$25.00 Pledge Fee and the \$75.00 Initiation Fee go; alumni contributions and investment income from the Tomahawk Fund are allocated to the General Fund.

This Fund provides part of the services which Conventions have stated they want from "National", supplemented by specific services rendered to individual members, Chapters and Chapter Alumni Corporations by the Memorial Fund, Reserve Fund, and the A-S-P Corporation. It is used for the operation of the FRATERNITY Office and the maintenance of a staff to handle the numerous affairs of the FRATERNITY, keep the necessary records, edit and publish the various publications, including the Tomahawk, and carry out the Chapter and alumni visitation programs.

#### OPERATING RESULTS:

The June 30, 1974 audit shows that we have a loss of \$7,775.69 as compared to a loss of \$1,537.59 for the previous year.

Operating deficits cannot continue. This Convention has a challenge to meet. With the cooperation of all elements of the FRATERNITY, this situation can be reversed. The Delegates to this 1974 Convention will be asked by the Convention Finance Committee to act upon specific recommendations.

#### SOME BACKGROUND:

May I give you some information which may bring some matters into perspective. At the 1964 Convention, the undergraduate delegates changed the fee structure of the FRATERNITY from a \$58.00 initiation fee and annual dues of \$16.00 per member, per year, or \$106.00 for a man associated with the FRATERNITY as an undergraduate for four years, to a single fee at the time of initiation of \$75.00 plus a pledge fee of \$15.00, or an overall cost for a four-year man of \$90.00.

Certain allocations were made from the Initiation Fee of \$75.00 to other Funds: \$6.00 was allocated to the Tomahawk Fund and \$7.00 to the A-S-P Corporation. Because of fiscal operations, the allocation of \$6.00 to the Tomahawk Fund was discontinued at the 1972 Convention. The Grand Council will have a recommendation to the Finance Committee of the Convention concerning the allocation to the A-S-P Corporation.

Other years of financial operation are outlined briefly below. This information should be considered in relation to the report on Pledges and Initiates given to

you in the Grand Council Report, Exhibit 1.

	<u>PROFIT OR (LOSS)</u>	<u>MALE STAFF</u>	<u>FEMALE STAFF</u>	<u>ISSUES OF TOMAHAWK</u>
1969-70	\$(15,171.10)	4	4 plus 1 part-time	4
1970-71	\$(18,614.88)	2	3	4
1971-22	\$(2,027.93)	2	3	4
1972-73	\$(1,537.59)	2	2 plus 1 part-time	3
1973-74	\$(7,775.69)	1	2 plus 1 part-time	2

The Convention took action in 1968 by increasing pledge fee from \$15.00 to \$20.00, and in 1970 from \$20.00 to \$25.00. The 1970 Convention also increased the Convention Fee from \$125.00 to \$150.00, with the stipulation that \$25.00 was to go in the General Fund for operations. However, this did not correct the situation as the number of pledges and initiates reported continued to decrease.

The 1972 Convention chose to make no changes in the fee structure. They felt the fiscal picture would improve if all Chapters pledging men would report them and remit their pledge fees, followed by reporting accurately and on time the new initiates and their fees. Following this premise, the Convention passed the following resolution which was reaffirmed by the 1973 Educational Conference:

"Resolved: that this Convention deplores the action of certain Chapters in failing to report initiations and withholding or failure to remit such fees to the National Office, thus placing the burden of financing the general operation of the FRATERNITY upon those Chapters who live up to their obligations."

Each Convention reviews the operation of the FRATERNITY. They express to the Grand Council the services and programs they wish and decide how they will be funded.

The present charges set by Conventions and their distribution are:

Individual:

Pledge Fee	\$25.00 to the General Fund; this includes a Pledge Manual
Initiation Fee	\$75.00 to the General Fund; this includes cost items of a badge, shingle, ID Card, and <u>Tomahawk</u> for life.

Chapter:

The annual Convention Fee of \$150 is the only annual charge made to the Chapters; \$125 is held in escrow for convention. It helps to defer, but does not cover the entire cost of the biennial convention. The balance of \$25 is used for General Operations.

## RESERVE FUND

The present Reserve Fund was started in 1940 for the purpose of meeting small and short-term financial needs of the Chapters. It was built up largely through an allocation of the initiation fees and of member's dues (discontinued in 1966); some contributions were received from alumni. It is under the direction of the Grand Council.

The Grand Council believes its administration of the Fund has aided a maximum number of Chapters within the limits of the Fund. During the life of the Fund, the Grand Council has made over 100 loans to 45 different Chapters, amounting to approximately \$200,000.00.

Applications for loans from the Reserve Fund are made through the FRATERNITY Office. They are submitted to three members of the Reserve Loan Committee. This group then studies the application and makes its recommendation to the Grand Council. Approval of any application requires a two-thirds vote of the entire Council.

It should be emphasized that this Fund is for emergency use and is not available to meet housing needs. Because this Fund reached the size where it could handle any normal demand, beginning in 1964-65, the contributions from undergraduates were shifted to the A-S-P Corporation. The income of the Reserve Fund is now solely from interest on notes outstanding and Savings Accounts.

## MEMORIAL FUND

The Memorial Fund was established in 1945. Gifts to this Fund are deductible from annual federal income tax on current gifts, from estate taxes for bequests, and from federal gift taxes. The income is used solely for educational purposes including scholarships, scholarship awards, and support for the biennial educational conference.

In the past, it has been the hope of the Grand Council that the Memorial Fund might be the medium of assisting Chapters with housing but the Internal Revenue Service ruled that loans from the Funds to Chapters, secured or unsecured, direct or indirect, are prohibited. At present, apparently the only possible use of the Memorial Fund as a means of assisting housing is by the following procedure:

"A Chapter Alumni Corporation can issue bonds to finance a house.

The bonds can be purchased by individuals who, in turn, can donate them to the Memorial Fund and thus take an income tax deduction for the fair market value of the bonds."

The Grand Council believes a great service to the Chapters and undergraduate Brothers can be rendered through the medium of the Memorial Fund. Special mention should be given to the work of Past Grand Senior President Glos, who



also serves as a Trustee of the Memorial Fund. For over a year, Brother Glos has been writing to each Brother who has received a Golden Anniversary Certificate commemorating his initiation of 50 years. This program, we are sure, will produce additional contributions to the Memorial Fund.

The present Trustees of the Memorial Fund are:

Paul J. Cupp, Pennsylvania '21

Raymond E. Glos, Illinois '22

Robert E. Miller, Connecticut '49

#### TOMAHAWK FUND

This Fund was responsible for providing income to publish the Tomahawk magazine under the life subscription program which was started in 1923. Since its inception, the Fund has grown to over \$214,000.00. The 1966 Convention instructed the Grand Council to transfer \$6.00 from each initiation fee to the Tomahawk Fund. Because of the critical cash position of the General Fund, this policy was discontinued at the 1972 Convention.

The Internal Revenue Service has further ruled that such Funds can remain tax free as to income only if used for educational consultation. Therefore, the income from Tomahawk Fund investments are allocated to the General Fund and are used to support the activities of the Chapter Consultant. The expense of publishing the Tomahawk is taken from the General Fund.

Three alumni who were charged with the responsibility of investing this Fund resided in the New York area. They, in turn, retained a bank for investment counseling purposes. During the past fiscal year, the Grand Council has received the resignation of these three Brothers. These Brothers have served the FRATERNITY long and faithfully, without remuneration. They were:

Chairman: Russell M. Hoverman, Pennsylvania '35, who will be presented the Distinguished Service Award of the FRATERNITY at this Convention.

Secretary-Treasurer: J. Louis Donnelly, Middleburg '24

Trustee: Paul L. Davies, California '17

The Grand Council has charged the Finance Committee of the Grand Council with the responsibility of investing the Tomahawk Fund. They have secured the assistance of three Brothers in Cleveland, all of whom are in the security and investment banking business. They are:

Richard Sanders, of Merrill Lynch, Pierce, Fenner and Smith  
Norman Hadsell, McDonald & Company  
Jack R. Staples, Fulton-Reid-Staples

The basic policy of the operation of the Tomahawk Fund is to consider the principal of the Fund inviolate. Only the income earned is transferred to the General Fund.

#### A-S-P CORPORATION

Incorporated under the laws of the State of Delaware and directed by seven alumni Directors, the A-S-P Corporation was formed for the purpose of aiding and assisting the Chapters of the FRATERNITY in providing housing and housing facilities by making second mortgage loans. The FRATERNITY is the sole owner of the capital stock of the A-S-P Corporation. "Exhibit B" shows that \$51,500.00 of stock has been purchased by the General Fund, and this exhibit shows an obligation of \$23,766.00 to the A-S-P Corporation. A specific recommendation will be made by the Finance Committee of the Convention on this matter.

Members of the Board of Directors of the A-S-P Corporation are:

Chairman:	Herbert L. Dunham, Michigan '17
Secretary:	John M. Heaphy, Michigan '47
Treasurer:	Donald Weston, Michigan '47
Directors:	Barry Jensen, Iowa State '63
	Ralph Holzhauer, Michigan '40
	Alfred B. Wise, Baldwin-Wallace '43

#### CHAPTER FINANCES AND ACCOUNTING

The Constitution states that all Chapters use a satisfactory bookkeeping system. It also states that the financial records of each Chapter be audited each year in an acceptable manner. It is suggested that Chapters make quarterly reports of the financial operation of the Chapter to the FRATERNITY Office. These procedures have not been followed and the Finance Committee of the Convention should consider this matter in view of the fact that many Chapters have been experiencing serious financial and financial accounting difficulties.

Many Chapters have contracted for the services of local accounting firms. The FRATERNITY Office provides a complete set of bookkeeping records, at cost, for any Chapter who needs them or desires to change its system of bookkeeping. A handbook explaining how to maintain this bookkeeping system is provided free of charge.

Chapter financial reports that are received by the FRATERNITY Office are reviewed to make comparative analysis as well as to review certain changes which may indicate the need for special attention by the Chapter before serious problems develop. Cooperation between the Chapter, alumni and staff can often avert these problems,

thus maintaining a stronger Chapter financial structure. When no reports are received by the FRATERNITY Office, no constructive suggestions can be given. It is desirable that financial reports be rendered at least quarterly.

The By-Laws of the FRATERNITY provide for the Chapter Treasurer to be covered by a surety bond. It protects the Treasurer, the Chapter, and the incoming Treasurer who will be handling the financial responsibilities of the Chapter in the future. A surety bond for each Chapter Treasurer is carried through the FRATERNITY Office. At present, the premium is paid by the FRATERNITY; which might more appropriately be the Chapter's responsibility.

The Chapter that is sound financially is a healthy Chapter.

The Grand Council and the staff of the FRATERNITY want to be of every assistance possible. This is difficult when you do not verbalize your desires. The development of the Tomahawk Fund, Reserve Fund, Memorial Fund and the A-S-P Corporation are direct results of the Grand Council responding to the Chapters' requests for services and assistance.

The individual units of any organization must support the national organization which, in turn, provides the coordinating leadership and assistance necessary for the member units to achieve the goals and purposes for which it is founded.

Alpha Sigma Phi is a national Brotherhood which can contribute greatly to the beneficial experience of its members through the Chapter's achievements and development. The Chapter's recognition of the need for a national organization and accepting the responsibility for cooperation and support of the national organization will make both the Chapter and national a stronger force and bond for our Brotherhood.

Respectfully submitted,



Alfred B. Wise  
Grand Treasurer

Comparative Pledges (P) and Initiates (I)  
Reported by Chapters within Provinces  
July 1-June 30, 1969-70, 70-71, 71-72, 72-73, 73-74

CHAPTERS	1969-70		1970-71		1971-72		1972-73		1973-74	
	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE I</u>										
1. U.C.L.A.	8	7	4	4	-	-	-	-	-	-
2. Oregon State	31	28	28	20	15	16	36	26	37	25
3. Sacramento St.	22	-	-	-	-	-	-	-	-	-
4. Stanford	-	-	21	21	-	-	13	13	12	12
5. U. of Wash.	26	27	17	19	1	16	14	13	20	20
<u>PROVINCE II</u>										
6. Coe	9	4	21	14	8	6	5	4	9	3
7. Iowa State	28	24	19	14	11	14	10	7	26	22
8. Mo. Valley	14	19	15	11	31	25	11	9	14	16
9. Oklahoma	23	13	9	16	13	13	13	13	9	8
10. Tarkio	-	-	12	25	17	15	11	15	7	3
<u>PROVINCE III</u>										
11. Illinois	19	18	34	29	21	22	12	19	-	-
12. Illinois Tech.	3	14	21	14	16	12	8	7	11	9
13. Loyola	34	36	6	25	6	6	16	16	9	9
14. Milton	25	15	17	16	12	6	3	1	-	-
<u>PROVINCE IV</u>										
15. Detroit Tech.	2	-	-	-	-	-	-	-	-	-
16. Eastern Mich.	26	35	15	22	9	8	13	8	6	7
17. Lawrence Tech.	7	9	19	16	8	7	7	6	5	5
18. Michigan	28	18	8	13	-	7	12	12	4	4
19. Northern Mich.	31	15	14	19	13	3	11	8	4	-
20. Toledo	42	34	12	8	16	7	20	20	17	17
21. Wayne State	-	7	2	2	3	2	-	-	-	-

# Comparative Pledges and Initiates

Page 2

CHAPTERS	1969-70		1970-71		1971-72		1972-73		1973-74	
	P	I	P	I	P	I	P	I	P	I
<u>PROVINCE V</u>										
22. Bowling Green	59	20	22	24	17	15	16	12	26	15
23. Cincinnati	7	4	4	4	5	5	3	3	4	4
24. Findlay	14	11	9	-	13	9	7	14	5	6
25. Ohio Northern	17	9	23	14	21	19	13	12	15	11
26. Ohio State	8	5	4	5	10	6	6	8	3	2
<u>PROVINCE VI</u>										
27. Alabama	6	4	1	3	-	-	-	-	-	-
28. Atl. Christian	17	17	15	10	25	9	21	24	16	13
29. Presbyterian	21	11	13	8	15	13	15	12	22	13
30. Tulane	18	16	24	13	17	11	23	19	-	-
31. Wake Forest	6	5	6	3	3	-	10	7	14	8
<u>PROVINCE VII</u>										
32. Baldwin-Wallace	11	19	23	8	28	35	19	11	9	11
33. Bethany	15	2	14	23	14	1	15	12	-	10
34. Duquesne	-	-	-	34	7	3	3	7	-	-
35. Slippery Rock	33	-	19	23	8	5	-	5	26	11
36. Westminster	41	41	23	19	9	8	27	27	31	5
<u>PROVINCE VIII</u>										
37. Concord	13	7	10	9	25	8	16	14	23	20
38. Davis & Elkins	16	27	12	1	10	10	15	15	7	7
39. Marietta	21	19	20	33	13	-	27	27	13	13
40. Marshall	19	14	2	3	6	-	17	12	3	5
41. Morris Harvey	33	33	15	14	23	24	1	1	8	8
42. Rio Grande	-	-	-	-	-	44	19	18	10	7

CHAPTERS	1969-70		1970-71		1971-72		1972-73		1973-74	
	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE IX</u>										
43. American	22	7	-	1	18	18	-	-	12	12
44. Lehigh	25	11	16	22	14	16	21	11	8	20
45. Lycoming	15	11	19	7	13	19	9	10	10	8
46. Pennsylvania	7	7	6	-	-	6	2	10	10	5
47. Penn State	3	5	27	20	11	12	4	4	14	6
48. Widener	34	36	13	24	13	-	16	12	19	23
<u>PROVINCE X</u>										
49. Rutgers	3	26	25	25	16	15	11	1	10	18
50. Stevens	24	12	9	18	10	7	5	10	7	-
51. Wagner	13	9	22	18	-	3	-	2	-	-
<u>PROVINCE XI</u>										
52. Bridgeport	-	-	6	24	3	-	-	-	-	-
53. Buffalo	-	10	-	-	-	-	-	-	-	-
54. Connecticut	17	22	-	-	-	-	-	-	-	-
55. Cornell	-	31	-	12	44	-	20	20	17	17
56. Hartwick	28	23	26	29	10	15	19	18	11	12
57. Massachusetts	27	28	-	-	-	-	-	-	-	-
58. R. P. I.	15	16	15	8	13	15	17	9	16	13
59. Tufts	-	-	-	-	-	-	-	8	-	-
<u>PROVINCE XII</u>										
60. Indiana	16	21	32	30	37	10	14	16	25	18
61. Indiana Tech.	20	19	20	18	9	8	1	1	7	5
62. Purdue	30	39	28	46	58	55	39	26	21	31
63. Tri State	39	29	25	27	12	15	5	6	8	9
TOTALS	<u>1,091</u>	<u>949</u>	<u>842</u>	<u>888</u>	<u>750</u>	<u>624</u>	<u>671</u>	<u>621</u>	<u>620</u>	<u>526</u>

**ALPHA SIGMA PHI FRATERNITY, INC.**  
**GENERAL FUND**  
**Comparative Operating Statements**  
**For Period July 1-June 30**

<u>INCOME</u>		<u>1973-74</u>	<u>1972-73</u>
1.	Initiation Fees	\$35,890.00	\$42,565.00
2.	Pledge Fees	15,500.00	16,775.00
3.	Chapter Convention Fees	1,325.00	1,325.00
4.	Alumni Dues (Net)	8,123.45	10,790.41
5.	Tomahawk Fund Directors	9,000.00	8,949.85
6.	Publications	216.25	144.10
7.	Insignia Sales & Service	2,434.72	2,865.88
8.	Sale of Merchandise (Net)	(61.14)	60.04
9.	Interest Earned	408.14	68.31
10.	Miscellaneous	111.88	141.47
11.	Building	560.00	592.00
12.	Decrease-Allowance-Bad Debts	-	1,707.50
13.	Bad Debt Recovered	1,958.25	-
14.	TOTAL INCOME	<u>\$75,466.55</u>	<u>\$85,984.56</u>
<u>EXPENSE</u>			
15.	Salaries	\$35,200.90	\$41,500.99
16.	Utilities	801.01	670.82
17.	Building Maintenance & Taxes	1,255.38	727.53
18.	Telephone	2,884.56	2,277.30
19.	Postage	1,526.00	1,537.04
20.	Stationery & Office	5,336.19	3,914.01
21.	Unemployment Insurance	155.73	174.46
22.	Audit & Legal	580.00	705.00
23.	Insurance	2,458.67	2,415.11
24.	Employees A & H Insurance	801.01	876.81
25.	Social Security Tax	1,550.20	1,787.87
26.	Miscellaneous	428.91	934.94
27.	Depreciation	1,167.93	1,204.28
28.	Doubtful Accounts	2,509.75	-
29.	Tomahawk	8,283.80	7,737.88
30.	Visitation	4,427.12	4,501.43
31.	Conference	1,553.69	2,685.08
32.	Extension	111.87	372.31
33.	Interfraternity	1,921.92	2,236.72
34.	Committee	538.38	153.76
35.	Province Programs	556.07	869.28
36.	Convention	566.41	-
37.	Educational Conference	-	84.00
38.	Insignia Purchases	8,097.97	9,617.89
39.	Publications	528.77	537.64
40.	TOTAL EXPENSE	<u>\$83,242.24</u>	<u>\$87,522.15</u>
41.	Loss for Year	<u>(7,775.69)</u>	<u>(1,537.59)</u>
42.		<u>\$75,466.55</u>	<u>\$85,984.56</u>

## Exhibit B

ALPHA SIGMA PHI FRATERNITY, INC.  
GENERAL FUND  
Comparative Balance Sheet  
As of June 30, 1974 & 1973

	<u>1974</u>	<u>1973</u>
1. <u>ASSETS</u>		
2. <u>Current</u>		
3.     Cash	\$31,743.79	\$26,853.67
4.     Notes & Accts. Receivable, Chapters	11,762.29	13,357.85
5.     Allowance for Doubtful Accounts	(3,102.85)	(925.60)
6.     Inventory-Publications, Jewelry and		
7.       Record Albums, at cost	7,823.11	8,295.56
8.     Prepaid Insurance	512.28	360.76
9.   Total	<u>\$48,738.62</u>	<u>\$47,942.24</u>
10. <u>Other Assets</u>		
11.   A-S-P Corporation Stock, at cost	<u>\$51,500.00</u>	<u>\$51,500.00</u>
12. <u>Fixed Assets</u>		
13.   Buildings	12,900.00	12,900.00
14.   Equipment	17,943.22	16,193.22
15.	<u>30,843.22</u>	<u>29,093.22</u>
16.   Allowance for Depreciation	(19,813.96)	(18,646.03)
17.	11,029.26	10,447.19
18.   Land	13,228.66	13,228.66
19.   Total	<u>\$24,257.92</u>	<u>\$23,675.85</u>
20. TOTAL ASSETS	<u>\$124,496.54</u>	<u>\$123,118.09</u>
21. <u>LIABILITIES &amp; FUND PRINCIPAL</u>		
22. <u>Current Liabilities</u>		
23.   Accounts Payable	\$ 2,976.24	\$ 592.46
24.   Notes & Accounts Payable-Interfund	13,125.00	16,450.00
25.   A-S-P Corporation Payable	23,766.00	20,051.00
26.   Chapter Reserves	337.87	321.89
27.   Accrued Payroll Taxes	154.46	173.79
28.   Provision for Convention Expense	16,627.51	9,343.80
29.   Provision for Educational Conference	-	900.00
30.   Total	<u>\$56,987.08</u>	<u>\$47,832.94</u>
31. <u>Fund Principal</u>	<u>67,509.46</u>	<u>75,285.15</u>
32. TOTAL LIABILITIES & FUND PRINCIPAL	<u>\$124,496.54</u>	<u>\$123,118.09</u>



ALPHA SIGMA PHI FRATERNITY, INC.  
GENERAL FUND

Notes & Accounts Receivable-Chapters

	Charges Prior To July 1, 1973 (Doubtful Accts.)	<u>June 30, 1973</u>	<u>June 30, 1974</u>
1. American		\$ 165.00	
2. Bowling Green			\$ 26.25
3. Coe		137.50	
4. Cornell		265.00	
5. Cornell - notes		1,700.00	3,000.00
6. Davis & Elkins	\$ 165.00	165.00	330.00
7. Duquesne		332.50	
8. Eastern Michigan	420.00	495.00	637.49
9. Findlay	540.00	690.00	770.00
10. Illinois Tech.	165.00	165.00	330.00
11. Indiana Univ.			19.70
12. Loyola			165.00
13. Loyola - note		1,020.00	630.00
14. Lycoming			15.00
15. Marietta	1,020.00	1,895.00	2,010.00
16. Marshall	330.00	330.00	495.00
17. Michigan			15.00
18. Milton			165.00
19. Ohio State			176.00
20. Oregon State		375.00	
21. Pennsylvania	225.00	290.00	290.00
22. Presbyterian			15.00
23. Stanford		30.00	
24. Stevens			165.00
25. Toledo		750.00	465.00
26. Tufts			165.00
27. Tulane		2,500.00	165.00
28. Wagner	55.00	55.00	220.00
29. Wake Forest	182.85	347.85	182.85
30. Westminster		1,650.00	575.00
31. Widener			735.00
32. TOTALS	<u>\$3,102.85</u>	<u>\$13,357.85</u>	<u>\$11,762.29</u>

## Exhibit D

ALPHA SIGMA PHI FRATERNITY, INC.  
RESERVE FUND  
Comparative Balance Sheet  
June 30, 1974 & 1973

	<u>1974</u>	<u>1973</u>
1. <u>ASSETS</u>		
2. <u>Current</u>		
3.   Cash	\$ 41,110.55	\$ 33,296.73
4.   Notes & Accounts Receivable-Chapters	39,326.83	42,609.13
5.   Allowance for Doubtful Accounts	(338.20)	(338.20)
6.   Notes & Accounts Receivable-Interfund	13,125.00	16,450.00
7.   Interest Receivable	45.00	45.00
8.   Total	\$ 93,269.18	\$ 92,062.66
9. <u>Other Assets</u>		
10.   5% Mortgage Bond, Due 1976, at cost	\$ 1,800.00	\$ 1,800.00
11.   Savings-Certificate Including Earned		
12.   Interest (see contra liability)	15,604.32	14,389.60
13.   Mortgage Purchased from Tomahawk Fund	1,335.78	-
14.   Total	\$ 18,740.10	\$ 16,189.60
15. TOTAL ASSETS	<u>\$112,009.28</u>	<u>\$108,252.26</u>
16. <u>LIABILITIES</u>		
17.   Escrow for Alabama Chapter	\$ 15,604.32	\$ 14,389.60
18. <u>LIFE CONTRIBUTORS &amp; FUND PRINCIPAL</u>		
19.   Life Contributors	\$ 2,725.00	\$ 2,725.00
20.   Fund Principal	93,679.96	91,137.66
21.   Total	\$ 96,404.96	\$ 93,862.66
22. TOTAL LIABILITIES, LIFE CONTRIBUTORS AND FUND PRINCIPAL	<u>\$112,009.28</u>	<u>\$108,252.26</u>

INCOME AND FUND PRINCIPAL  
July 1-June 30, 1974 & 1973

	<u>1974</u>	<u>1973</u>
1. Interest on Notes	\$ 753.22	\$ 691.28
2. Interest on Savings	1,757.50	1,536.92
3. Interest on Mortgage	66.58	-
4. Dividend on Bond	90.00	90.00
5. Total Income	\$ 2,667.30	\$ 2,318.20
6. Administrative Expense	(125.00)	(125.00)
7. Income Over Expense for Year	\$ 2,542.30	\$ 2,193.20
8. Fund Principal, beginning of year	91,137.66	88,944.46
9. Fund Principal, end of year	<u>\$ 93,679.96</u>	<u>\$ 91,137.66</u>

ALPHA SIGMA PHI FRATERNITY, INC.  
RESERVE FUND  
Notes & Accounts Receivable  
June 30, 1973 and 1974

Chapter or Alumni Association	Balance 6/30/73	Additions during year	Interest charged during year	Payments received during year	Balance 6/30/74
American Univ.	\$ 3,613.37		\$134.12	\$ 400.00	\$ 3,347.49
Bowling Green St. U.		\$3,200.00	47.97	353.64	2,894.33
U. of Cincinnati	2,275.73		84.28		2,360.01
Coe College	674.93		37.32		712.25
Cornell Univ.	3,500.00				3,500.00
Davis & Elkins Coll.	1,624.35		88.60		1,712.95
Marietta College	1,375.00			500.00	875.00
Marshall Univ.	229.00		12.10		241.10
U. of Pennsylvania	513.32		25.00	118.00	420.32
U. of Pennsylvania	20,019.04				20,019.04
Presbyterian Coll.	1,789.57		65.22	681.13	1,173.66
Tulane Univ.	1,579.10		63.16	1,642.26	-0-
Tulane Univ.		2,500.00	100.00	2,600.00	-0-
Wake Forest Coll.	1,577.68		76.34		1,654.02
Wake Forest Coll.	607.30		21.36	212.00	416.66
Wayne State Univ.	<u>3,230.74</u>			<u>3,230.74</u>	<u>-0-</u>
Total Notes Receivable	\$42,609.13	<u>\$5,700.00</u>	<u>\$755.47</u>	<u>\$9,737.77</u>	\$39,326.83
Less Allowance for Doubtful Accounts	<u>338.20</u>				<u>338.20</u>
	<u>\$42,270.93</u>				<u>\$38,988.63</u>

## Exhibit F

ALPHA SIGMA PHI FRATERNITY, INC.  
TOMAHAWK FUND  
Comparative Balance Sheet  
June 30, 1974 and 1973

<u>ASSETS</u>	<u>1974</u>	<u>1973</u>
1. Cash in Banks	\$ 5,270.73	\$ 7,303.87
2. Bond Investments	105,656.25	132,622.57
3. Stock Investments	109,072.22	83,319.49
4. Mortgage Investment	-	2,821.39
5. Total Assets	<u>\$219,999.20</u>	<u>\$226,067.32</u>
 <u>LIABILITIES AND FUND BALANCE</u>		
6. Unremitted Income	\$ 3,400.10	\$ 3,299.07
 <u>FUND BALANCE</u>		
7. Reserve for Loss on Investments	2,444.41	2,444.41
8. Principal	<u>214,154.69</u>	<u>220,323.84</u>
9. Total Liabilities & Fund Balance	<u>\$219,999.20</u>	<u>\$226,067.32</u>

ALPHA SIGMA PHI FRATERNITY  
MEMORIAL FUND  
BALANCE SHEET  
June 30, 1974 and 1973

ASSETS	1974	1973
1. Cash	\$12,570.39	\$12,435.39
2. Marketable Securities	16,633.25	16,633.25
3. TOTAL	<u>\$29,203.64</u>	<u>\$29,068.64</u>
4. Bonds, A-S-P Corporation	16,700.00	16,200.00
5. TOTAL ASSETS	<u>\$45,903.64</u>	<u>\$45,268.64</u>
6. FUND PRINCIPAL	<u>\$45,903.64</u>	<u>\$45,268.64</u>

MEMORIAL FUND  
INCOME AND FUND PRINCIPAL  
For Years Ending June 30, 1974 and 1973

INCOME	1974	1973
1. Contributions (net)	\$ 7,283.00	\$ 7,339.75
2. Interest, savings & bonds	1,197.97	1,497.05
3. Dividends	314.00	230.00
4. TOTAL INCOME	<u>\$ 8,794.97</u>	<u>\$ 9,066.80</u>
5. Administrative Expense	1,170.57	263.59
6. Excess Income (Expense)	\$ 7,624.40	\$ 8,803.21
7. Fund Principal, beginning of year	45,268.64	39,728.93
8. Scholarship Awards	(2,170.00)	(2,828.50)
9. Educational Conference Sponsorship	(4,747.40)	-
10. Educational Grants	(72.00)	(435.00)
11. Fund Principal, end of year	<u>\$45,903.64</u>	<u>\$45,268.64</u>

## Exhibit H

## A - S - P CORPORATION

OPERATING STATEMENT

June 30, 1973 - June 30, 1974

Cash on Hand, June 30, 1973

\$31,059.48

RECEIPTS:

Payments on Mortgage Principal	\$ 4,956.37		
Interest on Mortgages	3,201.65		
Interest on Zeta Bond	150.00		
Interest on Savings Deposits	1,386.91		
Sale of 5 Bonds	<u>500.00</u>	<u>10,194.93</u>	41,254.41

DISBURSEMENTS:

Federal Income Tax	616.74		
Interest on Bonds	145.00		
Mortgage Loans	<u>25,112.98</u>	<u>25,874.72</u>	<u>25,874.72</u>

Cash on Hand, June 30, 1974

\$15,379.69BALANCE SHEET

June 30, 1974

ASSETS

Manufacturers National Bank	\$ 5,019.99		
First Federal Savings of Detroit	10,359.70	\$15,379.69	
Mortgages	73,926.73		
Zeta Bond	<u>3,000.00</u>	<u>76,926.73</u>	<u>\$92,306.42</u>

LIABILITIES

Bonds	\$18,700.00		
Stock Issues	51,500.00		
Accrued Interest Payable	60.67		
Stock Accrued Credit	<u>10.00</u>	<u>70,270.67</u>	

Gain, 1959 to date

22,035.75\$92,306.42

MINUTES  
of  
GRAND COUNCIL MEETING

August 25, 1974

Seven Springs  
Champion, Pennsylvania

1. CALL TO ORDER:

The meeting was called to order by Grand Senior President Trubow at 10:20 a.m., August 25, 1975.

2. ATTENDANCE:

Those in attendance were: Grand Senior President Trubow; Grand Junior President Allen; Grand Secretary Lord; Grand Treasurer Wise; Grand Councilor Gibbs; Undergraduate Advisers Briner, Lawless and Volpe; Staff Members, Chapter Consultant Gary Anderson and Executive Secretary Burns; Grand Chaplain Byrne; and Alumnus Evin Varner.

3. 1975 EDUCATIONAL CONFERENCE:

Grand Senior President Trubow announced he had appointed Grand Councilor Richard Dexter as Director of the 1975 Educational Conference. Dates were discussed and it was suggested two dates might be a possibility: August 13-16 and August 20-23. It was the general consensus that the dates of August 13-16 were not good.

4. CHAPTER CONFERENCES:

The staff was requested to follow up with those chapters who had requested conferences at the time of the Convention to ascertain if they had been able to discuss their problems with people in attendance.

5. 1976 NATIONAL CONVENTION:

The executive secretary read the following invitation:

"Beta Chi Chapter and the Beta Chi and Washington Area Alumni Association cordially invite the Grand Council of Alpha Sigma Phi Fraternity to have the 1976 National Convention in the Nation's Capitol, Washington, D.C. R.S.V.P. to Beta Chi and American University by 1975, Special Bi-centennial Celebration Events through the year 1976."

They then listed a partial group of points of interest on the reverse side of their invitation.

The Grand Council approved this invitation and requested Brother Trubow and Burns to follow up with authorities at American University, talking in numbers of 150 who might be expected to attend and use the facilities available at the University.

6. PUBLICATIONS:

Brother Evin Varner, Charlotte, North Carolina, presented his thoughts with regard to redoing of the Tomahawk and work on the new publication to go to the Chapters.

The Grand Council accepted his willingness to proceed without remuneration on this very valuable and important aspect of the Fraternity, and urged the executive secretary and editor of the Tomahawk, Brother Burns, to work with him closely.

The undergraduate advisers are to work very closely with Brother Varner on the newsletter.



7. UNDERGRADUATE ADVISER REACTIONS:

Grand Senior President Trubow requested the reactions of the undergraduate advisers to the Convention as well as any observations they might have with regard to the work of the Grand Council in giving leadership to the Fraternity.

- A. It was suggested Brother DeLuca might visit the Lehigh Chapter early in the Fall.
- B. A certificate recognizing the appointment of a new Grand Chapter Adviser might be developed to be presented at a proper time with a chapter photograph being taken.

8. CHAPTER COMMUNICATION:

One of the great challenges of the Convention to the Grand Council was to make direct communication by Members of the Grand Council, Province Chiefs, Staff and others by telephone and personal visitation. Considerable random conversation took place; however, it does seem important to make these brief notations:

A. Phone Calls.

It was suggested that the first round of phone calls should be completed by October 15. The general approach would be one that we are interested in the Chapter; what is going on; and from our experience, is there any areas where we can be of help with concrete suggestions.

- B. FORMAT to be followed on the contacts would be between the Grand Council, the Province Chiefs, to Chapters; and that all Chapters should be divided up and assigned to province chiefs and Grand Council members.

9. SPECIAL VISITATIONS:

Special visitations and assignments coming out of the requests at the Convention were discussed:

- A. Marietta. Brother Wise to work out some program for a visit to them; these arrangements to be coordinated with Convention Delegate Donald Wyman who will take the temperature of the Chapter situation and keep Brother Wise informed.
- B. Toledo. Brother Burns was requested to visit the Toledo Chapter.
- C. American University. Brother Trubow will follow through on this Chapter.
- D. Presbyterian. Brother Burns will visit them for Homecoming.
- E. Wake Forest. Brother Burns will visit the Chapter.

10. PROBLEM CHAPTERS:

- A. Tulane. Brother Trubow indicated he had telephoned Tulane on August 24; would call them again the day of the Grand Council meeting, August 25.

He indicated a break-even point in the operation of the Chapter is 22; they could operate with comfort with 25 men.

Brother Anderson is to visit the Chapter on August 27.

- B. Marshall University. This needs immediate attention; rush starts on September 11. It was requested that Brother Allen try to work out a program with Jim Chapman.
- C. Davis & Elkins. In conversation with their Delegates, George Lord indicated he would visit them some time in November.
- D. Tarkio. Iowa State and Missouri Valley are going to set up a program to assist this Chapter, calling upon former Chapter Consultant Forney and the Missouri Valley Chapter.
- E. Coe. Brother Mino and the Iowa State Chapter will assist this Chapter in rush; Lawless and the Undergraduate Advisers to follow up on this.
- F. Northern Michigan.  
George Lord will follow up.
- G. Michigan. Ralph Burns to work through the Alumni Corporation President McWood and plan a visit for Trubow.

In addition to the above Chapters, the following were designated as "problem chapters" for concentrated attention in 1974-1975:

Eastern Michigan	Ohio State	Wagner
Illinois	Pennsylvania	
Milton	Stevens	
Morris Harvey	Tufts	

11. GRAND PROVINCE CHIEF:

Brother Richard Gibbs suggested that Brother John Yarrington, former Grand Chapter Adviser for the Oklahoma Chapter, living in Norman, Oklahoma, be appointed as Assistant Province Chief in charge of the Oklahoma Chapter. Brother Lord, National Province Program Coordinator, indicated he would contact him.

12. RESERVE FUND LOAN:

Brother Wise presented the request of the Atlantic Christian Chapter for a loan from the Reserve Fund in the amount of \$3,000. After some discussion, the following motion was presented:

Moved by Brother Wise, seconded by Brother Allen and passed, that the Grand Council approve a \$3,000 loan to the Atlantic Christian Alumni Corporation, upon proper applications to be received in the Fraternity Office; said loan to be repaid within a five year period.

13. FINANCE COMMITTEE:

The By-Laws of the Fraternity provide that Grand Junior President Allen is Chairman of the Finance Committee, assisted by Grand Treasurer Wise, and one other member of the Grand Council. Brother Trubow expressed his desire to continue on this committee even though he was Grand Senior President.

14. DUQUESNE UNIVERSITY CHAPTER:

Moved by Brother Lord, seconded by Brother Allen and passed that the Grand Council take action to withdraw the Charter of Beta Pi Chapter, Duquesne University.

15. SPECIAL RESOLUTION:

The Grand Council instructed the executive secretary to prepare a proper resolution for William Lassiter Timberlake, a pledge about to be initiated at Gamma Lambda, Atlantic Christian College, who was killed in an automobile accident on October 29, 1973.

16. DELTA BETA XI ELECTIONS:

The following persons were discussed for election to the honor of Delta Beta Xi: Richard B. Byrne, Stanford, James E. Cummings, Marshall, Richard A. Dexter, Oregon State, Oscar N. Hagg, Oregon State, William H. Klaban, Penn State, J. Carl Schick, California and Wendell B. Wagner, Westminster. An additional nomination had been received at the time of the Convention from the Indiana University Chapter for Brother Robert B. Cockrum.

The Grand Council instructed the Executive Secretary to complete this list of Delta Beta Xi nominees as early as possible and submit them to the Grand Council by a mail vote.

17. APPROVAL OF EXPENSES:

Moved by Brother Wise, seconded by Brother Allen and passed, that the expenses of the Grand Council and others to this Convention and Grand Council meetings be approved.

ADJOURNMENT

The meeting of the Grand Council was adjourned at 1:15 p.m. sine die.

Respectfully submitted,

George E. Lord  
Grand Secretary

## ALPHA SIGMA PHI FRATERNITY, INC.

## GENERAL FUND

## Comparative Operating Statement

Period - July 1 - June 30

<u>INCOME</u>		BUDGET 1972 - 73	ACTUAL 1972 - 73	ACTUAL 1971-1972
1.	Initiation Fees	\$47,600.00	\$42,565.00	\$39,017.00
2.	Pledge Fees	20,000.00	16,775.00	18,845.00
3.	Chapter Convention Fees	1,350.00	1,325.00	1,350.00
4.	Alumni Dues (Net)	12,000.00	10,790.41	10,036.66
5.	Insignia Sales & Service	500.00	2,865.88	2,598.39
6.	Tomahawk Trustees	8,948.00	8,949.85	13,557.60
7.	Publications	200.00	144.10	1,442.35
8.	Sale of Merchandise (Net)	-	60.04	(762.41)
9.	Interest Earned	-	68.31	17.92
10.	Miscellaneous	-	141.47	245.00
11.	Building Income	500.00	592.00	550.00
12.	TOTAL INCOME	<u>\$91,098.00</u>	<u>\$84,277.06</u>	<u>\$86,897.51</u>
<u>EXPENSES</u>				
13.	Salaries	\$43,000.00	\$41,500.99	\$40,276.80
14.	Utilities	650.00	670.82	606.57
15.	Building Expense & Taxes	2,000.00	727.53	1,913.55
16.	Telephone	2,200.00	2,277.30	2,144.46
17.	Postage	1,500.00	1,537.04	1,350.62
18.	Stationery & Office	3,500.00	3,914.01	3,593.35
19.	Unemployment Compensation	160.00	174.46	154.16
20.	Audit & Legal	750.00	705.00	455.00
21.	Insurance - General	1,500.00	2,415.11	1,435.35
22.	Insurance - Employees A & H	1,700.00	876.81	1,532.31
23.	Social Security Taxes	1,750.00	1,787.87	1,561.27
24.	Miscellaneous	500.00	934.94	495.33
25.	Tomahawk	9,000.00	7,737.88	8,818.21
26.	Visitation	5,000.00	4,501.43	5,137.43
27.	Conference	2,400.00	2,685.08	2,248.77
28.	Extension	1,000.00	372.31	904.64
29.	Interfraternity	2,000.00	2,236.72	2,267.26
30.	Committee	400.00	153.76	29.64
31.	Province Programs	2,000.00	869.28	1,727.26
32.	Convention	-	-	165.10
33.	Educational Conference	-	84.00	-
34.	Insignia Purchase	9,800.00	9,617.89	8,954.04
35.	Publications	1,400.00	537.64	1,100.46
36.	TOTAL - Budgeted Items	<u>\$92,210.00</u>	<u>\$86,317.87</u>	<u>\$86,871.58</u>
37.	Increase or (Decrease)	<u>(1,112.00)</u>	<u>2,040.81</u>	<u>(25.93)</u>
38.	Doubtful Accounts	-	(1,707.50)	637.50
39.	Depreciation Equipment	-	558.28	770.36
40.	Depreciation - Building	-	646.00	646.00
41.	TOTAL - Unbudgeted Items	<u>-</u>	<u>(503.22)</u>	<u>2,053.86</u>
42.	TOTAL - ALL EXPENSES	<u>\$92,210.00</u>	<u>\$85,814.65</u>	<u>\$88,925.44</u>
43.	Increase or (Decrease)	<u>(1,112.00)</u>	<u>(1,537.59)</u>	<u>(2,027.93)</u>
44.		<u>\$91,098.00</u>	<u>\$84,277.06</u>	<u>\$86,897.51</u>

## ALPHA SIGMA PHI FRATERNITY

## GENERAL FUND

Balance Sheet  
June 30, 1973 and 1972

	1973	1972
1. ASSETS		
2. <u>Current</u>		
3.     Cash	\$26,853.67	\$39,247.29
4.     Notes and accounts receivable, Chapters	13,357.85	10,810.35
5.         Allowances for doubtful accounts	(950.60)	(4,756.35)
6.     Inventory - Publications, jewelry and record albums, at cost	8,295.56	7,788.54
7.     Prepaid Insurance	360.76	264.36
8.     Total	<u>\$47,942.24</u>	<u>\$53,354.19</u>
9. <u>Other Assets</u>		
10.     A-S-P Corporation stock, at cost	51,500.00	51,500.00
11.     Deposits		450.00
12.     Total	<u>51,500.00</u>	<u>51,950.00</u>
13. <u>Fixed Assets</u>		
14.     Buildings	12,900.00	12,900.00
15.     Equipment	16,193.22	15,853.22
16.	29,093.22	28,753.22
17.         Allowance for depreciation	(18,646.03)	(17,441.75)
18.	10,447.19	11,311.47
19.     Land	13,228.66	13,228.66
20.     Total	<u>23,675.85</u>	<u>24,540.13</u>
21. TOTAL ASSETS	<u>\$123,118.09</u>	<u>\$129,844.32</u>
22. <u>LIABILITIES AND FUND PRINCIPAL</u>		
23. <u>Current Liabilities</u>		
24.     Accounts payable	592.46	929.37
25.     Notes and accounts payable - interfund	16,450.00	23,075.00
26.     Tomahawk account payable		13,392.00
27.     A-S-P Corporation payable	20,051.00	15,616.00
28.     Chapter reserves	321.89	307.81
29.     Accrued payroll taxes	173.79	96.12
30.     Provision for convention expense	9,343.80	14,000.00
31.     Provision for educational conference	900.00	
32. TOTAL	47,832.94	67,416.30
33. FUND PRINCIPAL	<u>75,285.15</u>	<u>62,428.02</u>
34. TOTAL LIABILITIES AND FUND PRINCIPAL	<u>\$123,118.09</u>	<u>\$129,844.32</u>

## ALPHA SIGMA PHI FRATERNITY, INC.

## GENERAL FUND

ACCOUNTS RECEIVABLE

	Balance 6-30-72	Owe Current Year 1972-1973	Balance 6-30-73
1. American	-	\$ 165.00	\$ 165.00
2. Bridgeport	\$ 165.00	-	-
3. Coe	-	137.50	137.50
4. Cornell	4,597.50	165.00	1,965.00
5. Davis & Elkins	-	165.00	165.00
6. Duquesne	167.50	165.00	332.50
7. Eastern Michigan	280.00	215.00	495.00
8. Findlay	82.50	690.00	690.00
9. Illinois Tech	-	165.00	165.00
10. Indiana Tech	150.00	-	-
11. Indiana Univ.	(150.00)	-	-
12. Lawrence Tech	165.00	-	-
13. Loyola	-	1,020.00	1,020.00
14. Lycoming	5.00	-	-
15. Marietta	1,530.00	1,365.00	1,895.00
16. Marshall	165.00	165.00	330.00
17. Milton	199.00	-	-
18. Oregon State	350.00	375.00	375.00
19. Pennsylvania	225.00	165.00	290.00
20. Purdue	105.00	-	-
21. Stanford	330.00	-	30.00
22. Toledo	-	750.00	750.00
23. Tulane	165.00	2,335.00	2,500.00*
24. Wagner	150.00	55.00	55.00
25. Wake Forest	170.60	177.25	347.85
26. Wayne State	1,958.25	-	-
27. Westminster	-	1,650.00	1,650.00
TOTAL	<u>\$10,810.35</u>	<u>\$ 9,924.75</u>	<u>\$13,357.85</u>

\* \$2,500.00 loan made to Tulane Chapter from Reserve Fund; transferred from General Fund to Reserve Fund in July, 1973.



## ALPHA SIGMA PHI FRATERNITY, INC.

## RESERVE FUND

Balance Sheet  
June 30, 1973 and 1972

	1973	1972
1. <u>ASSETS</u>		
2. <u>Current</u>		
3.         Cash	\$33,296.73	\$27,840.65
4.         Notes and accounts receivable, Chapters	42,609.13	42,892.49
5.         Allowance for doubtful accounts	(338.20)	(3,983.68)
6.         Notes and accounts receivable-Interfunds	16,450.00	23,075.00
7.         Interest Receivable	45.00	45.00
8.         Total	<u>92,062.66</u>	<u>89,869.46</u>
9. <u>Other Assets</u>		
10.         5% Mortgage bond, due 1976, at cost	1,800.00	1,800.00
11.         Savings certificate including earned interest, see contra liability	<u>14,389.60</u>	<u>13,547.69</u>
12.         Total	<u>16,189.60</u>	<u>15,347.69</u>
13.     TOTAL ASSETS	<u>\$108,252.26</u>	<u>\$105,217.15</u>
14. <u>LIABILITIES</u>		
15.         Escrow for Alabama Chapter	<u>14,389.60</u>	<u>13,547.69</u>
16. <u>LIFE CONTRIBUTIONS AND FUND PRINCIPAL</u>		
17.         Life Contributions	2,725.00	2,725.00
18.         Fund Principal	<u>91,137.66</u>	<u>88,944.46</u>
19.         Total	<u>93,862.66</u>	<u>91,669.46</u>
20.     TOTAL LIABILITIES, LIFE CONTRIBUTIONS AND FUND PRINCIPAL	<u>\$108,252.26</u>	<u>\$105,217.15</u>

## ALPHA SIGMA PHI FRATERNITY

## RESERVE FUND

NOTES RECEIVABLE FOR THE  
YEAR ENDING JUNE 30

	<u>1972</u>	<u>1973</u>
1. American	\$4,306.68	\$3,613.37
2. U.C.L.A.	2,200.00	-
3. Cincinnati	2,191.45	2,275.73
4. Coe	650.57	674.93
5. Connecticut	512.68	-
6. Cornell	-	3,500.00
7. D & E	1,565.29	1,624.35
8. Marietta	-	1,375.00
9. Marshall	220.94	229.00
10. Northern Michigan	702.33	-
11. O.W.U.	3,681.00	-
12. Pennsylvania	20,019.04	20,532.36
13. Presbyterian	-	1,789.57
14. Tulane	2,191.77	1,579.10
15. Wake Forest	1,501.34	2,184.98
16. Wayne State	<u>3,149.40</u>	<u>3,230.74</u>
TOTAL	<u>\$42,892.49</u>	<u>\$42,609.13</u>

## ALPHA SIGMA PHI FRATERNITY

## MEMORIAL FUND

BALANCE SHEET  
June 30, 1973 and 1972

ASSETS	1973	1972
1. Current		
2. Cash	\$12,435.39	\$ 6,895.68
3. Marketable Securities at cost	<u>16,633.25</u>	<u>16,633.25</u>
4. TOTAL	\$29,068.64	\$23,528.93
5. Other Assets		
6. Bonds, A-S-P Corporation, at face value	<u>16,200.00</u>	<u>16,200.00</u>
7. TOTAL ASSETS	<u>\$45,268.64</u>	<u>\$39,728.93</u>
8. FUND PRINCIPAL	<u>\$45,268.64</u>	<u>\$39,728.93</u>

\*\*\*\*\*

## MEMORIAL FUND

INCOME AND FUND PRINCIPAL  
For Years Ending June 30, 1973 & 1972

INCOME	1973	1972
1. Alumni Contributions	\$ 7,339.75	\$ 1,652.00
2. Dividends	230.00	341.05
3. Interest, savings & bonds	<u>1,497.05</u>	<u>1,708.32</u>
4. TOTAL INCOME	<u>\$ 9,066.80</u>	<u>\$ 3,701.37</u>
5. Administrative Expense	<u>(263.59)</u>	<u>(582.30)</u>
6. Excess Income (expense) for Year	\$ 8,803.21	\$ 3,119.07
7. Fund Principal, beginning of year	39,728.93	43,554.44
8. Scholarships Awarded	(2,828.50)	(2,220.00)
9. Educational Conference	(435.00)	(4,649.58)
10. Educational Grants	<u></u>	<u>(75.00)</u>
11. Fund Principal, end of year	<u>\$45,268.64</u>	<u>\$39,728.93</u>

A-S-P CORPORATION

BALANCE SHEET

June 30, 1973

ASSETS

Cash on Deposit

1.	Checking		\$ 973.71
2.	Savings		30,085.77
3.	TOTAL		\$ 31,059.48
4.	Mortgages Receivable	\$53,755.39	
5.	Bonds Receivable - Ohio State House Corp.	<u>3,000.00</u>	
6.		\$56,755.39	
7.	Less provision for doubtful accounts	<u>5,500.00</u>	51,255.39
8.			<u>\$ 82,314.87</u>

LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:

9.	Accounts Payable - A Σ Φ , Inc.		10.00
10.	Accrued Interest Payable		60.67
11.	Bonds Payable		18,200.00
12.	Provision for taxes on income		<u>616.74</u>
	TOTAL LIABILITIES		\$18,887.41

Shareholders' Equity:

14.	Capital Stock		
	Retained Earnings	\$51,500.00	
15.	Balance - July 1, 1972	9,740.82	
16.	Net earnings for the year ending June 30, 1973	<u>2,186.64</u>	
17.	Balance - June 30, 1973	<u>\$11,927.46</u>	\$63,427.46
18.			<u>\$82,314.87</u>

A-S-P CORPORATION

MORTGAGES RECEIVABLE

June 30, 1973

American	\$1,860.92
Cincinnati	1,073.36
Eastern Michigan	8,514.57
Illinois	8,798.87
Loyola	5,403.79
Marshall	5,754.63
Michigan	5,924.87
Milton	5,690.78
Tulane	1,451.40
Washington	<u>9,282.20</u>
Total	<u>\$ 53,755.39</u>

NOTE: There have been a total of 15 Chapter House Corporations assisted by the A-S-P Corporation. The Chapters are:

Alabama	Illinois	Milton
American	Loyola	Ohio State
U.C.L.A.	Marshall	R.P.I.
Cincinnati	Michigan	Tulane
Eastern Michigan	Michigan State	Washington

Total loaned is \$105,775.00.

There is now a total due on this amount, including interest secured by second mortgages and one first mortgage bond, in the amount of \$56,755.39.

ALPHA SIGMA PHI FRATERNITY, INC.  
TOMAHAWK FUND

COMPARATIVE BALANCE SHEET

June 30, 1973 and 1972

	<u>1973</u>	<u>1972</u>
1. <u>ASSETS</u>		
2. <u>Cash</u>		
3.     Principal	\$ 4,004.80	\$ 2,404.74
4.     Income	3,299.07	2,301.80
4.     Corporate Bonds & Notes	132,622.57	123,262.57
5.     Common Stocks	83,319.49	92,326.07
6.     Mortgage Investments	2,821.39	6,052.54
7.     Accounts Receivable - General Fund		13,392.00
8.     TOTAL ASSETS	<u>\$226,067.32</u>	<u>\$239,739.72</u>
9. <u>LIABILITIES AND NET WORTH</u>		
10.    Due General Fund	3,299.07	2,301.80
11.    Reserve for Losses	2,444.41	15,836.41
12.    Gain on Security Sales	12,320.73	13,598.40
13.    Principal	<u>208,003.11</u>	<u>208,003.11</u>
	<u>\$226,067.32</u>	<u>\$239,739.72</u>

STATEMENT OF INCOME & EXPENSE

July 1 and June 30

	<u>1973</u>	<u>1972</u>
1. <u>INCOME</u>		
2.     Mortgage Income	\$ 263.41	\$ 545.08
3.     Bond Income	8,116.91	7,631.59
4.     Dividend Income	2,678.00	2,238.50
5.     TOTAL INCOME	<u>\$ 11,058.32</u>	<u>\$ 10,415.17</u>
6. <u>EXPENSE</u>		
7.     Administrative	1,111.20	1,890.20
8.     NET INCOME	<u>\$ 9,947.12</u>	<u>8,524.97</u>
	<u>\$ 11,058.32</u>	<u>\$ 10,415.17</u>

ALPHA SIGMA PHI FRATERNITY

1974 NATIONAL CONVENTION

Seven Springs  
Champion, Pennsylvania

August 21-25, 1974

REPORT OF THE EXECUTIVE SECRETARY

INTRODUCTION:

This report will cover the operation of the FRATERNITY Office since the January, 1974 meeting of the Grand Council. My usual reports cover membership figures and fiscal operation; These are contained in the report of the Grand Council to the Convention and in the report of Grand Treasurer Wise.

The report will make some general and specific observations and recommendations for your consideration and that of the 1974 Convention.

"Success is not the reverse of failure;

it is the score of failure.

Always dare to fail; never

fail to dare." (Stephen Wise)

This has been the heritage of Alpha Sigma Phi Fraternity. We have a unique identity which is peculiarly ours, as we look at our successes, failures, and continued advancements over the years.

The above statement is excellent --- but I would like to suggest another to challenge the Grand Council and the 1974 Convention .....

"LET'S SCORN MEDIOCRITY, LET'S CHALLENGE OURSELVES TO GOALS WHICH MAY APPEAR UNREALISTIC OR UNATTAINABLE, BUT HAVING THE KNOWLEDGE AND FAITH THAT WE WILL SUCCEED."

WE ARE A FRATERNITY --- "National" in scope, rather than local, or a collection of locals.

As a "National", we have granted Charters to groups of young

men on campuses from coast to coast. These Charters were granted with the understanding that Chapters on the various campuses would rush, pledge, train and initiate men who would operate the local undergraduate Chapter, support the FRATERNITY, and leaving behind, a Chapter better than the one they found (because they were a part of its development).

The FRATERNITY agreed upon standards of operation. They expected the Chapters in existence and those who chose to identify with the "Old Gal" to meet and support those standards.

The FRATERNITY was also expected to render certain services to the individual member and the Chapter. These services were expressed at Conventions. All services to be rendered were to be funded by the membership.

HOW HAS IT WORKED?

WHAT HAS BEEN DONE?

WHAT SUPPORT HAVE WE RECEIVED?

WHAT IS ITS FUTURE?

WHAT IS PLANNED --- WHAT ARE ITS GOALS?

HOW HAS IT WORKED? I believe it has worked. When we look at our founding, December 6, 1845, to date, I am reminded of the statement Robert Frost made on the occasion of his 80th birthday. He was asked, "What was the most important thing you have learned during your long creative and productive life?" Robert Frost, after careful thought, said: "It can be summed up in three words, 'Life Goes On'".

Our FRATERNITY has gone on, through wars, civil and several world conflicts; economic depressions and major social changes. Why have we gone on? Because we are a FRATERNITY with a "soul"! If it were otherwise, it would have failed many, many years ago.



I am firmly convinced that our standards must be reexamined, evaluated and given new and vigorous emphasis at this Convention.

We need the creative input of all, so we can chart a course that will meet not only the immediate needs of the next biennium but the needs of the next several decades.

WHAT HAS BEEN DONE:

1. Conservative growth finds us with 53 Chapters.
2. We have established funds to meet the operations of the Fraternity and other services requested by the membership; i.e.
  - A. General Fund - for general operations.
  - B. Tomahawk Fund - to provide income to publish the Tomahawk.
  - C. Reserve Fund - to assist emergency needs of Chapters.
  - D. Memorial Fund - to provide scholarships for individuals, make cultural grants and fund an educational conference for leadership training.
  - E. A-S-P Corporation - to assist Chapter Alumni Corporations in meeting housing problems.
3. A national office building worth approximately \$40,000.
4. Innumerable services to members, Chapters, and alumni groups have been essential.
5. Educational Conferences, Conventions, personal visitations have been a part of the operating growth of the FRATERNITY.

We could list many, many more services which would indicate what has been done.

This spring, and as late as this past week-end, Brother Trubow has visited the Tulane Chapter twice; Brother Lord visited them once.

Your secretary participated in two province meetings and visited as many Chapters as time permitted.

I attended and participated in the annual meetings of the College Fraternity Editors and Executives in June and held an alumni meeting in Louisville while in that city, attending the above meetings.

August 21, 1974

A tabloid edition of the Tomahawk was published in June. The printing, postage and mailing costs amounted to \$3526.52. There was only one other issue published in the past fiscal year. This was a 24-page magazine issue costing \$4,302.83. The operations of the FRATERNITY would not permit the publication of more than two issues. A cut-back in the number of pages with emphasis on content is the present plan. Robin Allen, a journalism major at Purdue University, has studied the reactions of the tabloid edition. Her analysis is available to you.

Considerable time has been spent this summer preparing for the auditors. Two additional sets of books are being "kept" in the FRATERNITY Office; one for the Tomahawk Fund and the other, the A-S-P Corporation. You are aware of the multitude of details which are involved in the preparation of this Convention with a minimum staff.

May I confine my observations to the Chapters and their cooperation or non-cooperation with the FRATERNITY Office or more seriously, their lack of support of their own standards as set forth in the laws of the FRATERNITY.

EXAMPLE: 19 Chapters have not filed a report of membership which was due last May; Seven of this number failed to file a report last October. We have a number of Chapters which did not select a delegate to this Convention until this summer; one, as late as last week. We have some Chapters which do not report pledges or pay pledge fees when men are pledged. We have Chapters which have been given the ritualistic ceremony, but have never reported initiates to the FRATERNITY. We have Chapters which report and pay for pledges only when they are initiated, resulting in a loss of revenue.

Some are very delinquent in reporting pledges and initiates, as late as six months to beyond a year.

Solicitations of goals of the Chapters last fall went unanswered except for three Chapters. Less than one-fourth of the Chapters submitted copy for the summer Tomahawk.

I am hopeful that we can find solutions to these existing conditions. At this Convention, team effort is essential in producing the desired results.

I share with you a partial survey made by the Fraternity Executives Association this summer. Of the Fraternities responding to questions regarding their operation for the fiscal year 1973-74, the following is of interest.

PLEDGES:           29 reported an increase  
                  6 reported a decrease.  
                  5 reported no change.

INITIATES:        26 reported an increase  
                  11 reported a decrease  
                  7 reported no change

FOUR YEAR COST OF MEMBERSHIP:

Less than \$91	7
\$92-\$99	2
<u>\$100-\$105</u>	<u>5</u>
\$106-\$110	9
\$111-\$125	16
\$126-\$150	3
\$151-Up	5

Alpha Sigma Phi charges are \$100.00. Only four others are in the scale of \$100-\$105; they are Alpha Tau Omega, Delta Sigma Phi, Phi Kappa Psi, and Tau Kappa Epsilon; all with 25 to 250 more chapters than we. There are only 9 Fraternities which charge less than \$100.00 - Alpha Delta Phi, Beta Theta Pi, Phi Delta Theta, Phi Kappa Sigma, Phi Kappa Theta, Sigma Alpha Epsilon, Sigma Phi, Theta Chi, and Theta Xi. Thirty-three Fraternities charge more than \$106.

The study also reveals that 29 Fraternities show loss of Chapters during the past year:

7 lost 1  
10 lost 2  
8 lost 3  
1 lost 4  
1 lost 5  
2 lost 7

WHAT IS ITS FUTURE? I believe it is bright - not without problems and challenges; however, bright because we have the resources to do the job.  
"We have to plan our work, and work our plan."

We will be able to do more intensified field work this year. Gary Anderson, our new Chapter Consultant, will be scheduled to visit some Chapters two, three and perhaps even four or more times.

Filling the vacancies in the provinces will enable us to have more personal contact. Strengthening our alumni associations will be vital. Response from alumni will be forthcoming if the undergraduates can appreciate their value.

#### WHAT ARE THE GOALS?

1. Immediately, to set on a course of building some of the 53 Chapters, with intensive work being done by Gary Anderson in the field, and less intensive work being done by the Executive Secretary and volunteers where desirable and available. To accomplish this goal, specifics must be outlined and followed in the area of:

RUSH  
PLEDGE TRAINING  
INTERNAL STRUCTURE - how do they make it go; discipline  
FINANCE  
ALUMNI RELATIONS  
ADVISERS  
RITUALS

There is a dire need to impress the Chapters on the importance of these goals and the utmost desirability of their complete cooperation.

2. Improvement of the Tomahawk - need for an editor.
3. National service project - a most recent survey shows 7 Fraternities have one; 14 made some recommendations; 34 responded.
4. Expansion - In 1966, National Province Coordinator Trubow presented a goal of 75 Chapters by 1975. This did not seem impossible at the time, but conditions on campuses have been such that we have not achieved this goal. Alpha Sigma Phi must grow! It is predicted by 1985, the large fraternities will be larger and the small ones will be smaller. We have to grow realistically. Sound foundations must be laid now.
5. The Retention of our present strength is vital!
6. Automated Records: You have given study to this. As soon as the project can be funded, it would be advantageous to be put into operation.
7. Promotional items: If funded, this might be a proper project to be made available to the Chapters, resulting in a profit to the FRATERNITY:
  - A. Table place mats
  - B. Table napkins
  - C. T - and Sweat Shirts
  - D. Blazers
  - E. Decals
  - F. Record albums.....to list a few - any idea - matches? etc.
8. Alumni Directory: this project is expensive. It can be financed only on a pre-sale basis and, if not supported, the project halted.
9. Advertising on campus: - this program was considered and approved over a year ago. Nothing was done - should it be reconsidered?
10. Consideration of the support of the A-S-P Corporation.
11. Growth and development of the Memorial Fund.

August 21, 1974

12. A more effective Province program.
13. Lendman Associates - consideration of working with this organization which has been in business for several years. They match college degree job seekers with potential employers through a nationwide network of career weekend programs. Thirty-three national fraternities and sororities have made this kind of beneficial service available to their members. To mention a few, these are Chi Phi, Delta Tau Delta, Alpha Tau Omega, Delta Chi, Kappa Sigma, Lambda Chi Alpha, Pi Kappa Alpha, and others. This program is worth investigating further, I suggest.

Many are the possibilities for Alpha Sigma Phi - some are short term and others long term. It is ours to plan a program we consider to be the "STUFF OF WHICH DREAMS ARE MADE", yet mortared with solidarity.

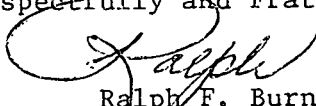
I express to you my gratitude to the dedicated staff in the Fraternity Office, and the addition of Gary Anderson to the staff. Observations to date indicate he will be a great asset.

I call upon all of you to inspire and challenge the undergraduate Brothers who are looking to us for leadership. Enthusiasm and spirit experienced by them during this Convention will be carried back to the Chapters, where the real action takes place.

Alpha Sigma Phi is not just another FRATERNITY. It is one with a "SOUL". It is a FRATERNITY.

"CAUSA LATET VIS EST NOTISSIMA".

Respectfully and Fraternally submitted,

  
Ralph F. Burns  
Executive Secretary