

Original

CENTENNIAL CONVENTION

Alpha Sigma Phi Fraternity

Marietta, Ohio
September 4-5-6-7, 1946.

Mr. Burns: Gentlemen; I have the pleasure of calling this Centennial Convention of Alpha Sigma Phi to order. I would like to call on Dr. Sheridan Watson Bell to give the invocation. Dr. Bell.

Dr. Sheridan Watson Bell: Gracious Heavenly Father, we lift our hearts in grateful praise for all the mercies Thou hast bestowed upon us - for the accomplishments of the past, for the fellowship that is unique in our Fraternity, for the feeling of affection and regard we have one toward another; may our meeting together cement the bond of eternal fellowship; instil in us high purpose and noble action, and may we particularly plan thoughtfully to assume with great wisdom the responsibility which will be ours to bring the men who come from War into a spirit of fellowship and relationship in the time of peace. Bless the officers of this Fraternity, watch over the delegates, and may we in Thy wisdom find strength and a keen desire to promote Thy will. In the spirit of real Fraternal love we pray. Amen.

Mr. Burns: It is now my great pleasure to call upon the General Chairman of this Convention, Brother Charles J. Otto, of the Marietta chapter, and President of the Marietta Alumni Council - and I understand - at least last Thursday he did have some white shirts in his store! Brother Otto will give us the address of welcome. Brother Otto.

Charles J. Otto: Doctor Cramblet, Bothers of the Alumni Council,
Delegates, Welcome to Marietta!

I can hardly imagine that the Centennial Convention is now starting! It was back in 1941, I think, just before the War started, when I went to a good D U friend of mine, Harry Schramm, who was then Secretary of the Marietta Chamber of Commerce, and we drafted a letter which we sent to ask for the Centennial Convention.

Some of these older men realize what we have done here at Marietta. Maybe some of the younger chapters are wondering, why have the Convention in such an out-of-the-way spot as Marietta? It is true, it is hard to get in and out of Marietta, but once here you can enjoy yourselves.

We had many ideas in mind in thinking Marietta would be the logical spot to hold the Centennial Convention of Alpha Sigma Phi Fraternity. I remember a few years ago when Brother Burns was here I took him across the river to the little town of Williamstown, West Virginia, to visit an old gentleman - a grand old gentleman of Alpha Sigma Phi - Jock Henderson! Maybe some of you remember him. He died a few years ago. He was a grand old man, with a long white beard. We sat back and let him talk. His mind was a little slow - and we didn't interrupt him.

He told us how Delta Chapter of Alpha Sigma Phi carried on back in the old Civil War Days. The boys back there

all got the fever to join the Army, and they all enlisted. It was the only chapter left - all the boys in the Eastern Chapters had gone to War. So the boys of Delta Chapter joined the Army. They got on the old Toonerville train here at Marietta and went as far as Belpre - some twelve miles down the Ohio River - and had a train wreck! One fellow lost his leg in that train wreck. So they brought him back to Marietta, and this peg-legged fellow - I wish I had had time to look up his name - came back to Marietta and carried on! And that is the reason you are here today - because of that train wreck - and that peg-legged fellow!

When the War was over some of those fellows came back and were reinstated, and started up old Delta Chapter.

Some of you boys may remember the National Convention held here in 1910, when we had a dance, and all such things, and some of those things led us to believe that Marietta was the logical spot to start off the second hundred years. I hope you will have time to look around while here. This is the oldest city west of the Allegheny Mountains - the gateway to the great Northwest! It was here the Ordinance of 1887 was first established. So with all these things, and many others, in mind we went to work and urged the Grand Council to select Marietta for the Centennial Convention and - well, here we are!

I am glad to welcome you as President of Delta Chapter Marietta Alumni Council! (Applause)

Mr. Burns: It is now my pleasure to introduce the permanent Chairman of the Convention. Up until 1937 the Grand Senior President of our Fraternity was a man who was elected to the job as an honorary position. Alpha Sigma Phi Fraternity has been fortunate - those of us who have worked with our Grand Senior President well know we are fortunate to have the man whom I am going to introduce to you. My introduction is very brief. I present to you Brother Wilbur H. Cramblet, President of Bethany College, National Secretary of Inner Conference and, best of all, Grand Senior President of the Grand Council of Alpha Sigma Phi! Brother Cramblet. (Applause)

Dr. Wilbur H. Cramblet. Brother Ralph Burns and Brothers of Alpha Sigma Phi, it is a very fine experience to be here in Marietta, and to have this very cordial welcome from all the Sigs we have contacted up to now.

I could tell you some things about Marietta, as well as Brother Otto. He says it is one of the gateways to the West. I came first to visit Delta Chapter in 1919, and have come back a number of times since, and I think certainly the Centennial Convention properly should be held in this particular spot. The Fraternity has had an interesting history across the years and I believe this will be one of the most interesting conventions held. As the business goes forward I believe you will have reason to believe that true.

I would remind you this is a closed session of the Fraternity, and the business conducted here will be just as confidential as in the titled (?) Chapter Room; if anything is discussed prematurely it is only by members of the Fraternity. That will be true of all the sessions, and I hope you will not only note the necessity of such an announcement but I believe it is a very important one at the present time.

Alpha Sigma Phi, like other Fraternities, is not too much of a secret organization. On the front of our Tomahawk, and on the front of the Centennial program here, and on what we print elsewhere, we publish the things for which we stand. The membership of the Fraternity is advertised; we wear the badge, and we are glad to have others know we are members of Alpha Sigma Phi.

There are certain things about the Fraternity we don't discuss with other people, and only in that sense is it a secret organization. We have certain things that unite us in this fellowship we have here - a fellowship that will last throughout the years.

One of the most interesting stories I have ever heard is one told by Justice Vandenberg. I was in his home in Washington one year, with another young man, who knew him when he was a delegate to the Beta Convention, and the young man was also a delegate out of your College here, and they never met again until — — — — —

Insert
Dr. Granville's story

Those are incidents that are interesting.

As you go about your various activities through the years some of you will come in touch with some other Sigs. As you meet a Sig step up and tell him who you are; don't wait for him to do that. I remember a story one time told me by former Secretary of War Knox - he said, when people step up to you and say, "Don't you remember me?" and we don't remember them at all - well, Secretary Knox said, "Those boys expect you to remember them at any time or in any place!"

A story is told about one who died and stepped up to St. Peter at the Gate and said, "Don't you remember me?" and St. Peter said, "No, I don't, and if no one else remembers you any better than I do you sure are going to Hell!" And so here, during the Convention, and afterwards, may I suggest you speak to the other fellow and tell him who you are and where you are from. It is a fine way to greet your friends.

I am sure the next few days we fellows who have the privilege of being at this Convention will get to know each other better, and learn some of the things we are trying to do for others. But there is no need to spend more

time discussing these matters now. We want to hear what you have to say. I do want, before taking up the business part of the program, to recognize "Dad" Mincks. Will you stand, Dad? (Applause)

"Dad" Mincks: Brother Chairman, I didn't expect this and I better sit down right now! I never expected to be called upon. I met Ralph and the bunch last February, on Washington's Birthday, and the party was in Akron. I began to plan then that I would come to this Convention. I have had the honor of attending five National Conventions. I have attended every one that I was close enough to, and was able to get to. It is a pleasure to be here and to say that I helped "paddle". I went to the Illinois Convention and helped in that - and in the Michigan Convention - held the same year but not the same night. Some of the Illinois fellows got lost and got in a day late!

Fellows, there is something in the Sig Fraternity - I don't know what it is - that gets hold of a fellow - if he is a real Sig. I will say, outside of the Church that Alpha Sigma Phi Fraternity means more to me, and has done more for me, than any organization I have ever belonged to, or been associated with. I don't know what it is, but it gets a grip on you. I used to wonder when I went to the Big Sig Bust why the fellows would come back and sit down to a table with just a paper tablecloth, and after eating sit on for three hours - maybe just have some soup; didn't have even hamburgers then - had some bologna! And they always left a little change, and the Sigs always had a

little profit for the next year! We didn't have pickles then, but we did have bologna! And they always left a little change and the Chapter always had a little profit for the next year!

I am sure your Fraternity can grow and go on if it really wants to do so - and after 100 years of life I would hate to think we would be foolish enough to pick fellows who wouldn't carry on. I was amazed - I stopped in Pittsburgh over night and they took me down to the University of Pittsburgh. When I see those buildings and see what those fellows have, and how they have everything fixed up, I can't understand how these small colleges exist, because they have things around there that would increase the aesthetic taste of any man. They have everything for a man to do a wonderful job. I am certain Alpha Sigma Phi wants to stay on the campus and increase the life of the college.

Dr. Cramblet: I can't refrain from saying a word. I knew most of the men who came down to this Convention from New Haven - back in those days the boys needed paddling! But nowadays we don't think they can take it - and that we shouldn't have it. Times are changing.

Now, the next part of our program is our song.
Who is going to lead in the singing of our song? (Applause)

Mr. Burns: I don't know whether Brother Clark should sing it, or whether he should just start it off! We will sing, "In all this mighty Nation". (Convention rises and sings)

Dr. Cramblet: We will have roll call by our Executive Secretary,
Ralph Burns.

(Roll Call)

Mr. Burns: Mr. Chairman, the roll call has been taken and there
is a quorum present.

Dr. Cramblet: We will have the reading of the minutes of the last
Convention.

Mr. Burns: Mr. Chairman, the minutes of the last Convention were
briefed and sent to the delegates immediately following the last
Convention, and also contained the report of the Grand Council,
which has been submitted to the delegates, either yesterday or
this morning, and contain the action taken, the resolutions in
reference to the Constitution and By-Laws, and I would suggest
the report be accepted as submitted, briefed and sent out to the
delegates of the Grand Council.

Dr. Cramblet: The situation is unusual, due to the fact that we have
had no Convention since 1940, and I believe this meeting should
show some kind of recognition of these minutes.

AND, THEREUPON, motion was made that the minutes be approved -

Dr. Cramblet: The motion is made, and if there is a second, (Seconded)
we will take it these minutes are to be approved -- that is, if
you are going to vote on that kind of motion - with no further
knowledge of the minutes but what you fellows have -- some of us
fellows were there, of course; all in favor of the motion say
"aye". (Vote unanimous and minutes, therefore, approved.)

Dr. Cramblet: Now, Members of the Convention, you all have a report of the Grand Council furnished you. We want to go over that report with you. Members of the Grand Council would like you to take the report and follow with the person speaking; don't run ahead of us and get lost. You will not know what is being said if you are reading on another page.

So this report, which goes back six years, starts out, "Report of the Grand Council to the Nineteenth National Convention-September 5, 6, 7, 1946". "This report is a summary of the administration of your Grand Council since the adjournment of the Eighteenth National Convention in Berea, Ohio on September 5, 1940, including financial statements and recommendations to this Nineteenth National Convention." The personnel of the Grand Council is then listed - so that the officers were, at that time, as printed on the first page of the report. Various assignments were made to the different members of the Fraternity, and it is listed here what they were doing. We are more interested in what they are doing now, than what they were doing in 1940. So I won't elaborate further on that page.

The National Offices at that time were located in New York City. Ralph Burns was then located there. Of course, the offices were cut down during the War. Ralph gave his time, while working for the New York Life Underwriters, to superintending the New York offices. The officers of the New York Council joined in and carried through; and the Fraternity came out of the War in good shape.

During a period of years we had problems arising which called for a change in Rules and Constitution.

In re Alumni Council - if the Alumni Council should increase in number beyond the number of Chapters they can never have more votes than the number of Chapters - can never equal in number the votes of the Active Chapters; so the Active Chapters have a majority vote.

The first question that came up was whether the National Offices should be located out of New York City - although we didn't move the headquarters until just this last spring.....

The matter of Dues for the Alumni Council: These dues were changed - as you will note, pursuant to the mandate of the 1940 Convention, the requirement of a Chartered Alumni Council payment of \$1 for each member in good standing was changed to the payment of Alumni Council dues in the amount of \$15.00 annually.

During this period we established an Endowment Fund, which has grown somewhat in the six year period. In that Endowment Fund we placed certain obligations from Chapters that had been standing for sometime - and I think we took up a little collection and put in - and now we have an Endowment Fund which is growing and gives promise of being of real service to the Fraternity.

Legislation was enacted permitting the initiation of men in colleges where no chapter of the fraternity exists. This

provides a means of expansion by colonization.

Legislation was enacted increasing the number of members on the Grand Council, from nine to ten members - we were given authority to do that.

When we found it wasn't wise to hold a Convention during the War we had to go to the Grand Council and arrange to postpone the Convention during the War.

The Grand Council has met on various occasions, has met various times, when it seemed necessary to consider business of importance; and we have had meetings called at other times, and we have transacted business by telephone and by letter, in the interest of the Fraternity.

The National Interfraternity Conference: At the present time there are 56 national Fraternities in the Conference. This Conference was established in 1909 and Alpha Sigma Phi is a charter member. The Conference is doing much in the interest of better fraternal relations among the fraternities, and in the world in general. The annual meeting is held in New York the week-end following Thanksgiving. At its meeting in November 1943 Brother Burns was elected Recording Secretary of the Conference, but had to resign this position in the spring of 1944; and in 1945 your present Chairman (Dr. Cramblet) was elected Recording Secretary, and is serving in that capacity at the present time.

As an officer of the Conference he attends monthly executive committee meetings in New York City. The functions of the Conference are purely advisory. The present Chairman is Maurice Jacobs of Alpha Epsilon Pi.

Now, on page 9 there is one other matter I would like to call your attention to, before I call on other members of the Grand Council, and that has to do with the present personnel of the Grand Council. There are a number of the members here whom you will meet.

But referring to this report, I want to call your attention to the resignation of two of our members and to the passing of one of our number:

Brother Maurice J. Pierce, Grand Junior President, resigned at the June 21st, 1941, meeting of the Grand Council and Brother Edmund B. Shotwell was elected Grand Junior President. Brother Benjamin F. Young, Epsilon '13, Ohio Wesleyan, a member of the Tomahawk Trustees of New York City, was elected to fill the vacancy caused by the resignation of Brother Pierce.

The resignation of Brother Gordon Davis was received in January 1942 and Brother Wesley M. Hine, Stanford '21, of Los Angeles was elected to fill this vacancy.

We were all saddened at the death of Philip C. Johnson, Washington '14, of Seattle, Washington, in September 1944. This vacancy was held open until April 7, 1946 when Brother Donald J. Hornberger, Ohio Wesleyan '18, was elected to the Grand Council.

We had hoped that Brother Young would be here with us today, but he is caught in the real estate situation, in New York, and is having to move after twenty years.

Brother Philip Johnson was stricken in the Boling (?) Airplane (?) Plant, Wichita, Kansas, and we are all grieved by his death. He did much for the Fraternity, especially in the State of Washington.

Now, I will call first on Brother George Worthington, who is an attorney and a member of the - - - Washington, D. C. He will report on certain items in this report.

George E. Worthington: Mr. Chairman, Delegates, Brothers - Back on page 2 is where I will start. I am not any more familiar with this than you are. On page 2 we find that pursuant to the mandate of 1940 Convention, legislation was submitted and approved permitting initiation of men where no chapter exists. This development became necessary in order to compete with other fraternities who were engaged in similar activities; and also at a time when practically all of the local fraternities in the institutions in which we wanted to establish chapters were out of existence. In our early years of expansion, as most of you know, all that was necessary was simply to receive a petition from these local groups. Under our new legislation the Grand Council is given the power of receiving a petition from less than 12 people, and the power to waive one or more specific requirements of the by-laws regarding petitioning groups.

Then we skip over to page 7. I might say that becausee this was the War period naturally there has been no expansion in any fraternity, and it was a time when there was very few active chapters on any campus. That was not so true of colleges as it was of larger universitites. As you know we admitted one new chapter during this period, Missouri Valley, which was intitiated a year ago last spring.

On June 2, 1945 the Alpha Omicron Chapter located at Missouri Valley College, Marshall, Missouri, was installed into Alpha Sigma Phi. Brother Worthington, assisted by Brother Burns and members of the Missouri and Purdue chapters conducted the installation. We are happy to welcome the delegate from this our youngest chapter to this Convention today.

Now we have on the table before the Grand Council an incomplete petition from a group that has been organized in a very good college in the "deep South", and that matter is being developed. We have plans on foot also for expansion into one or two of the others - that, of course, will be tied in with a part of our program which will be discussed either later this morning or later in the Convention - the matter of consolidation.

At the Interfraternity Conferences we have had informal meetings with a number of other National Fraternities on the question of consolidation of their fraternities with ours, and as an upshoot of that which started more than two years ago we have developed something which will be considered later on in this Convention.

On January 24, 1942 activities were discontinued at the Universities of Iowa, Wisconsin and Colorado and those chapters declared inactive; and at this time the following chapters are inactive: Wisconsin, Colorado, Minnesota, Iowa State, Chicago, Oklahoma, Iowa, Carnegie Tech, Dartmouth, West Virginia and Case.

The Grand Council believes there is a real possibility of re-establishing all of these chapters within the next year or two, with the possible exception of Chicago. I might enlarge on that by saying that two weeks ago I met with a Kappa alumni group at Madison, Wisconsin, and found them enthusiastic about re-establishing the chapter there. They have property stored and have some men on the faculty who are Sigs, and have some prominent alumni in Madison, as well as Milwaukee.

That brings up a question to which we will have to give consideration. Wisconsin is so large this year - as is true with other universities - they will have 12,000 this year - and for that reason they have to split up the Freshmen and have established a branch in Milwaukee, and have taken over Racine and established a branch there - and other places in the state.

Now, whether it will be practical to take those regularly enrolled to take Freshman work - well, that is something I don't know. That is a problem the Fraternity will have. I am merely mentioning that as an interesting factor in the problem of re-activation.

At the 1940 Convention we announced the progressive step in the installation of five chapters of Phi Pi Phi. The Grand Council took the following action on August 21, 1943, "Resolved that all members of Phi Pi Phi Fraternity in good standing therewith on August 1, 1939 be and hereby are granted membership in Alpha Sigma Phi Fraternity, Inc., such membership to be effective upon their signifying their desire and designating the chapter of their fraternity of which they wish to be enrolled as a member."

Now, do I have anything more, Mr. Chairman?

Dr. Cramblet: Phi Pi Phi was done this way because when the merger of the two fraternities took place there were two reasons why Phi Pi Phi couldn't take over fully, and there had to be time for - when two fraternities come together the members of the two fraternities should become members of the consolidating fraternity.

But we want to go ahead with the Report rather than inject new business at this time; so we will turn back to page 3 and call on our Secretary, Brother Burns.

Mr. Burns: I would like to read this first paragraph, because as I go about the country I find most of the fraternities are tied up on the question of leadership - for if we have a good leader other things take care of themselves.

"Conditions in all of the chapters have been abnormal the past six years. The pre-war year of 1940-41, and then the war years 1941-42 to date. Chapter difficulties are still fundamentally allied with lack of competent leadership. The reports

of the chapter delegates will give specific examples where these problems are existing. The encouraging factor is that none of our difficulties are insurmountable. There is a chance for this Convention to arrive at agreements which will strengthen each link in the national organization."

That is all I am going to read on this section. I want to point out this fact, that in 1943-'44 there were only five chapters existing and you can see by the attendance here today that all but three chapters are represented at this Convention. All of you - at least some of you - are acquainted with the procedure which the Grand Council - and which we all believe in - in the supervision of the undergraduate chapters. Taking into consideration the program we have followed, over a number of years, the Grand Council has appointed in every Chapter an advisor to whom we may go on questions which come up from time to time, and to whom the chapters may go to discuss chapter activities.

QUESTION: Are we to select the chapter advisor, or will you do that?

Mr. Burns: With suggestions which come in from the boys on question of change of advisor, from time to time, we realize we have not in all cases selected the best man; the Grand Council realizes that, and we have changed sometimes. But where there has been a good advisor we reappoint that advisor.

QUESTION: If a Chapter wishes to make a change can we bring that up?

Mr. Burns: That can be brought up in the Chapter report or brought to me directly.

Dr. Cramblet: If you think things should be changed or investigated ask Ralph Burns to do it.

Mr. Burns: As Dr. Cramblet said in the beginning, many of these things are confidential, yet you may bring them up here.

In the matter of re-establishment is where we call on or need a real chapter advisor. This is usually a man who has done an outstanding job and desires to go into some school or university. We have placed this man there and arranged for his tuition there and the Chapter there usually takes care of his room and board. I call this to your attention for I would like to have you undergraduates take this back with you: When we have had occasion to do this we haven't found a man, who was sufficiently interested, who didn't do a good job in re-establishment - and you men here can take that word back to your chapters when you return to your campus.

Now, returning to the Report. The Grand Council does insist upon an accounting from each Chapter. If any of you do not feel your present system of books is adequate I will be glad to hear from you, and I will send you further information in regard to that. I made a certain statement here, that the Grand Council desire to have from you a statement each month. That is not due to a desire to pry into your affairs, but it is to learn if the fellows are paying their dues each month - for we find a chapter in good financial standing is the best chapter.

Calling your attention to page 5, on Membership.

I think you will be particularly interested in the '43-'44 figures, and the '44-'45 figures; that is when we dropped in our membership, due to the War and the inactivity of the Chapters; and I call your attention to the figures of 1945-'46, how we have picked up - particularly this spring; and this fall we anticipate a great year.

I will now shift to page 9 of the Report, and I would like to call to your attention certain actions which were taken in regard to initiation. Two problems came up from chapters to the Grand Council and were acted on. The first one was the matter of our pledges - whether or not a man once pledged by a chapter which went out of action before he could be initiated, through no fault of his, could be initiated at another ~~active~~ chapter after he had left or graduated from school and was no longer in the required undergraduate ^{group} /or faculty status, as required in the Constitution. At the November 1942 meeting of the Grand Council the following action was taken: Permission be given to a man who is a pledge in good standing of a defunct chapter, or who has had to leave college due to the war program, to be initiated at the discretion of the Grand Council at another chapter, if his chapter is inactive, or at his chapter or another chapter if he was forced to leave school through no fault of his own.

There was also the matter of Members of Old Locals - those not able to get to their chapter, those who for some reason or another had not presented themselves for initiation - we have had a number of chapters, particularly I call to mind Middlebury(?)

and Massachusetts State, where a member of the Board itself had never been initiated into Alpha Sigma Phi - due to the fact he has gone some place else and can't get to Middlebury - to Massachusetts State.

So to take care of problems of this kind the following action was taken at the June 21, 1941 meeting of the Grand Council, concerning ^{the initiation of} members of old locals that had been installed into Alpha Sigma Phi: Authorization be granted on approval of the active chapter of which they are alumni to chapters and chartered alumni councils to initiate alumni members of former locals at a charge of \$5.00. And the Grand Council will issue a shingle to members so initiated.

I think, Brother Cramblet, that covers all I have to give.

Dr. Cramblet: So many of these provisions were provisions made for emergencies and not permanent matters of policy.

Mr. Worthington: I would like to suggest, delegates have the privilege of asking questions at any time.

Dr. Cramblet: Yes, at any time. This is informal. I am going to call on Lloyd Cochran, from Lockport, New York, - an authority on cotton in all of its forms! and a patron of antiques! as I learned yesterday. He is going to start talking on the matter of "Scholarship".

Lloyd Cochran: Brother Cramblet, and Sigs - the National Interfraternity Conference in general, and Alpha Sigma Phi in particular, are keenly conscious of "Scholarship". I can recollect in my days at Pennsylvania I got through by the grace

of God! And this matter of scholarship - well, my father impressed upon me the major reason I was in school was for that. Vic Scott, who was a member of Phi Pi Phi Fraternity before it became a member of Alpha Sigma Phi, established the Scott Scholarship Trophy, and Paul J. Bickel, Lambda '10, of Cleveland, was appointed by your Grand Council, last April, to be National Scholarship Chairman, and he is working on a program, coordinating it with the Memorial Fund which will produce lasting benefits to chapters and individuals of Alpha Sigma Phi. Brother Bickel will be charged with the responsibility of awarding^{annually}/the Scott Scholarship Trophy - to the chapter rated highest scholastically.

One of the things that makes a Convention successful and important to your chapter is to go back not only with suggestions from the Convention but with suggestions from other chapters, and very early we suggest you get started some place in your notes putting down suggestions to help your own chapter, and among those we want to suggest you pay very careful attention to your scholarship rating on the campus, in comparison with other chapters - that you will apply whatever corrective methods you can, by tutoring, using "Phi Betes", if you have any, and enforcing study hours.

Is there anything further in regard to "Scholarship" I didn't mention? Well, the next item Dr. Cramblet asked me to cover is on "Visitation". I think from what Ralph says, you will be interested in the Visitation Program from here on in - and I think with the possibility of the enlarged membership that we will have, a more vigorous program for chapters and the alumni Council is desired.

That "Visitation" isn't a mere pleasure trip of members of the Grand Council or your Executive Secretary - or Traveling Secretary. If you can draw something from the Traveling Secretary's visit which is going to help you in your local chapter well and good. The only excuse for "Visitation" is that it serve the chapters and alumni councils - to help them to greater activity - and you on the campus get these helpful suggestions, and you get from Ralph his advice coming not only from his own experience but from the other chapters he has met.

Do you want me "Doc", to go on with the Finances?

Dr. Cramblet: I will call for that later. The next item we are going to take up will be by Dr. Hugh M. Hart, who is the patron Saint of Westminster. Yesterday when the Grand Council was meeting at my home my daughter brought in a granddaughter nineteen months old, and I remember a member of the Grand Council jumped when Dr. Hart started to pick her up by the feet -

Dr. Hugh M. Hart: There are occasions, Dr. Cramblet, when babies should be picked up by their feet, and I think sometimes some of the Sigs should be picked up the same way!

I haven't much to report for the recent months, or years, simply because the Alumni haven't been interested during the War years; although we have tried to keep the Alumni organized and going the mailing list hasn't been kept up. There are so many changes - 12% changes for the first part of '45-'46. You can see what a hopeless task it has been.

It is important that the Alumni Councils and Associations be reactivated - you can't run the local chapter without alumni. So if you will write either Ralph or me we will be glad to do what we can to organize or reactivate your Alumni Association.

If the alumni will get together you can wipe out any debt that may exist. One reason there is so little interest in local alumni associations at this time is lack of organization. The fellows in the association don't appreciate the fact that the alumni are ready and willing to help them if they approach them. It means a lot of work, but if you have one or two fellows who will be alumni contacts with your chapter - if you will get your alumni to working it will mean a great deal to your chapter. The fellows who do this kind of work must have a weak mind and strong back!

For several years the fraternity has desired to recognize in a special manner those of its members who have given distinguished service to Alpha Sigma Phi - not particularly to members of local chapters but to the members of the fraternity as a whole. To this end Brother Frank Hargear, Grand Secretary of the Fraternity, crystallized this idea and the distinguished service award for alumni, Delta Beta Xi, was established in April of 1938.

Ten men may be selected each year, election is by the Grand Council upon nominations from brothers who have received the Delta Beta Xi award - and new elections will be announced at our Banquet Saturday evening.

This award ties us in with out fraternity history when Delta Beta Xi carried on the traditions of Alpha Sigma Phi at Yale from 1864 through 1875, during which period the University had banned sophomore societies.

I would suggest you make your contact with this organization through the Tomahawk - every alumni chapter is privileged to nominate a man for this award - and as this organization of men who receive the Delta Beta Xi grows it is going to add much of interest ^{and inspiration} to the several fraternities as a whole.

That is all I have to say within the several minutes allotted - and we are going to hear more from other alumni. I might say further that the Delta Beta Xi Chapter was organized back there when those men at Yale were so unregenerated - when they fought with the "tomahawk" and everything else. I think that not only Alpha Sigma Phi but several others were abandoned at that time, and several of the men formed "sub rosa" and named it Delta Beta Xi, so it would rhyme with - - - - and that is the origin of the song - - - - - . I was never familiar with it. Afterwards the "key" was made on the same pattern - and finally, when the boys promised to be good, and were permitted back on the campus, why, it was then Alpha Sigma Phi. But that is the origin of Delta Beta Xi - and it is not a fraternity - it is simply an organization for award.

If a chapter has a man elected, or the alumni association have a man elected, they usually present him with the key.

I would look into this organization, because if you have

a man in your group who has done a signal service it is nice to recognize him - make a little more out of him later on.

Dr. Cramblet: I think the things to which the Doctor referred to in Yale, back in the 50's, were very real to them.

May I ask, have any new delegates come in since roll call. (Mr. Burns calls names of some new delegates.)

Dr. Cramblet: Continuing with these comments from the Grand Council, in order to get some of the things in this Report before you, I will call now on Brother Ed Shotwell. Brother Shotwell is a lawyer in New York City, and is very active in the publication of the Tomahawk. He will begin with "Publications" on page 8.

Edmund B. Shotwell: I am very glad to be here, Brother Cramblet, and Delegates - in spite of my room-mate who said this morning that I snored last night. I just don't believe in dealing in personalities! But, after all, that is a "tomahawk's" job. That name came from the early years that were spoken about - when they really fought! They could read and write in those days in a literary manner - and they had these papers they got out - they didn't have to mail them, for they passed them around - and they were published in Greek -- and sometimes were highly insulting. Ralph really gets some letters, too! One reason for the Tomahawk is to try to pump out into the fraternity some of the things Ralph gets at Headquarters - it is not that those letters will not burn well! But when a letter comes into Headquarters there is something behind it - of course, it may be an old story - but Ralph gives them his attention. You would be

surprised at the matters that pop up.

Now Ralph is working on a Pledge Manual, which will be part of the Tomahawk activity. Some years ago we got up a directory as an issue of Tomahawk, but the way the boys have moved around since the War the Directory is not of much value - but is just an item of history.

The word "Visitation" came up this morning, and I notice that this afternoon we are to say a little bit more about that.

Now, Ralph is one man who tries to be friendly. I sit in my office and wonder at the letters on Ralph's desk - here is one from the east coast, one from the west coast - "Why haven't you been calling around?" "Why do we send all this mail to your New York office?" He couldn't cover the whole country - he is only one man! We are going to discuss later a kind of relief man to help Ralph. I remember Ralph telling me one man walked into his office and asked, "Are you a Secretary, or are you the Executive Secretary? Tell me, and I will just write a letter to be placed on file if you are just a Secretary!" One man can't do all these things. Be patient if you haven't seen Ralph for sometime - you will.

Now, what has all this to do with the Tomahawk? Well, the Tomahawk is a method of visitation. I saw a copy of the Tomahawk one time in Paris. My wife and I went to Paris on our honeymoon and we met - - - - - he was coming from the - - - - - Palace there - and he had a copy of the Tomahawk - and was quite proud of it!

He dragged it out from under all his French "trash" there and we chased all the things down about you - this fellow had gone to jail - another fellow was doing this - another doing that - it was all very interesting so far from home.

You are only active members in the Chapter three or four years - maybe five years, if you are messed up in Latin - and when you get out and away, well, the Tomahawk helps keep you in touch.

It takes a lot of words to fill a magazine - and this one is a thin one now. Sit down and write an item for the Tomahawk - not a thousand words - that wouldn't be used if you did - but write a little item, something that can be written into the column. We are trying to write a magazine for the common man, not the man who made a million dollars in a couple of years. We are trying to reach the fellows all over the world. It is the man in the street we are trying to reach. He is the fellow who is going to shake your hand. The best fellows are not the men in the Hall of Fame - you know that, and I know it.

That is about all I have to say, Ralph.

Dr. Cramblet: I think you will be interested at this time in knowing about the finances, especially the National finances. We will ask Lloyd Cochran to review these things for you. You seem very quiet, and don't have much to say, but, no doubt, you will have by Saturday afternoon.

Lloyd S. Cochran: The finances are in very good shape, and I have been sitting here wondering why say much about them. I am the

only one in business and, therefore, have to work for a living. We are having a session tomorrow morning, fellows, all morning long on finances. A lot of things are coming up in detail there, and you will have questions there that you don't have now. I would like, Dr. Cramblet, to cover this rather briefly, and in outline from now, and suggest that along about ^{tomorrow morning} ~~three or four o'clock~~, just before you are ready to go to bed, you get out this Report and go over this finances chapter here, so that tomorrow morning you will have questions to ask - not only on this report of finances but on what we say now.

Now, during these last few years the question how to keep finances pumped into the Ol' Gal was a big question.

During the War we fell back on the Alumni. On page 10, about three-fourths of the way down it shows income ~~from the~~ chapters for '44, '45 and '46, running by year \$973.00, \$1760.00 and this year \$4,000.00. During that time when the revenue was so low you will notice that the Alumni increased the income each year.

The next matter, in the next paragraph, has to do with Convention expenses. Getting a large fraternity together, one which is represented by chapters from all parts of the country, is an expensive process. Regardless of expense it is an important procedure and, as a minor detail, it is necessary some method be provided to take care of the expenses of a Convention, and we must have some action by this Convention, a program as to how we can provide for the expenses of a National Convention.

Another matter which Ralph is particularly anxious be discussed has to do with undergraduate dues. At the present time you pay an initiation fee of \$34.00, which is to take care of the operation of the National offices. If you are lucky - and Time is friendly - you stay in your school and pay dues three years - undergraduate dues; and some of you are unfortunate and drop out of school and don't pay undergraduate dues for the three years; and all this is a drag on your chapter - the bookkeeping there, and in the National office - to have these small sums coming in. And so the idea of a lump sum payment by the undergraduate is thought to be desirable. If you are in school for three years you probably pay a total amount of \$34.00 for your initiation fees, and adding that to your undergraduate dues it would all come to \$58.00. Our suggestion, which we want to consider with you fellows to morrow, or at an appropriate time, is for an amount not to exceed \$58.00 - and maybe less than that - and paying that the rest of the time you will pay no undergraduate dues. This idea we will later discuss and take up with you.

QUESTION: Would there be a rebate on that if a fellow dropped out of school?

Mr. Cochran: No. That would make it more attractive for a fellow too stay in school.

Now, we have first our General Fund, which helps to keep Ralph and his wife and family happy - you are happy, aren't you, Ralph? The next, possibly, in the matter of importance is the Tomahawk Fund, supervised by the Tomahawk Trustees - and let me say,

this is one of the finest administered funds I know of - both before the War and during the War period. I don't know of a National Fund that has suffered less in assets than our Tomahawk Trustees Fund. You will note, from the time of our last Convention in 1940 the gross assets was about \$68,000.00 and now about \$85,000.00. That has come into that Fund, fellows, by the life subscription fee of \$10.00. That is the only source of incoming funds, except the return on investment. The Fraternity draws out from the Tomahawk Fund the amount necessary each year to print and take care of the mechanics of getting out the Tomahawk.

Then, the ~~Endowment Fund~~ - we don't dip into that for day to day expenses, but it is to be used primarily for the advancement and progress of the chapter on the campus. We would like to see that Endowment Fund taken care of so that if "Theta" on the Michigan campus need a house we can say, "Here, fellows, is \$10,000.00" - but we don't have that kind of a Fund at this time.

The last item down here is something distinctly new - the Alpha Sigma Phi Memorial Fund, which was drawn up by John Foster - our representative, and an attorney, from California. I think Dr. Cramblet sometime later during this convention will have something to say about the hope he has for building up a sizeable Memorial Fund.

If I could have two or three minutes more could we turn over to the Financial Report, and just hit one or two high spots, which may stimulate your thinking for tomorrow's session.

The first one is the Comparative Balance Sheet - comparing the situation on June 30, 1940, which was when the last Convention was held, with June 30, 1946. The significant thing there is that we

now
have about \$10,000.00 there/in comparison with about \$6,000.00
before the War. In our Liabilities we have three liabilities of
a small amount. Always, during the operation of our General Fund
we have received from Initiation fees - we receive that money and
turn it over every two or three months - not every time we get it
but in a lump sum - which accounts for our indebtedness to the
Tomahawk.

The Balance Sheet - the Comparative Balance Sheet of the
Tomahawk Fund - is the one I kicked around for you before. As I
said, you will note that at the time of our last Convention the
assets in that Fund were about \$68,000 and as of June 30, 1946
about \$85,000. That Fund is administered by the Tomahawk Trustees -

(Names)

and they are doing a grand job!

The statement on the next page is the matter of the
Endowment Fund - wasn't it at the Champaign Convention we started
the Endowment Fund?

Mr. Burns: That was - - - - -

Mr. Cochran: What was it we all put a dollar into on the way to Chicago?

Mr. Burns: That was the Fund. The Endowment Fund was set up
in 1940.

Mr. Cochran: We are hoping that all, or at least a substantial portion
of that Fund can be paid so that the "liquidity" of that Endowment
Fund will be increased, and make it more available to you.

Now, the State of Income and Expenses: This statement deserves your further study, and to go into any one of the items would necessitate a more lengthy time than you will want to spend on it, in view of the financial session scheduled for tomorrow morning. I don't believe, fellows, I have anything else to say.

Dr. Cramblet: While this report was going on I saw come in the door Brother Charles A. Ludey. We want you to welcome Brother Ludey to this meeting. Stand up, Brother Ludey, so the boys will know who you are. (Mr. Ludey stands - applause - no remarks by Mr. Ludey)

You have been hearing, of course, of the Grand Council and what they are doing. The Grand Council represents the Fraternity between Conventions and at all times the Ritual of the Fraternity is in the hands of the Grand Council, and that representative on the Grand Council is an attorney - I don't know why we have so many attorneys on these things - but Brother Ben Clark graduate of the University of Michigan, will now speak.

Benjamin Clark: Mr. Chairman, Delegates, Brothers: Over the period of years, well, I would say probably twenty-eight years, there has been considerable agitation about "hell week", and the rough stuff used in initiation, and I think it has come to the point where from the standpoint of the authorities, and the attitude of the public in general, that phase of our fraternity life has got to be eliminated. When I was in school we thought it was impossible to initiate a crowd of fellows without giving them

"something"! But this fellow who spoke of a Michigan initiation-my brother was in Michigan at the time - they let him get away and he ran into a tree with his head down

We at Michigan initiated men of Ohio Wesleyan, and if any are here they remember what they got! Well, we got a little more out of that! But there are always a certain number of men in a group who resent that kind of thing; and we know the public resents it; and we also know that there are times when men themselves come off bad - and we know now the Universities and Colleges will not tolerate this "hell week!" The necessity of having something where it involves a man mentally - not to the extent that it affects his work - but something serious so it really affects him, I want to impress upon you that is something we must do, and the Grand Council has adopted two things we want you to approve.

Do we want to discuss that this morning, Mr. Chairman?

Dr. Cramblet: You may tell them what they are.

Mr. Clark: (Reading) No. 1.....

Now, that regulation was adopted by the Council and under our Constitution and By-Laws the Council has the right to adopt regulations not contrary to the Constitution and By-Laws.

(Reading) No. 2.....

Now, I remember the California delegation - is there a California man here?

Mr. Burns: Foster.

Mr. Clark continues: Years ago when that sort of thing was suggested the California men said, "Why, California will not have that!" We must have this change and we trust you men will see it that way.

Now, speaking about this ritual: I have always been one - probably I am old-fashioned - but I have always thought the ritual was tied in with helping a man to live with his fellows. In my opinion the Fraternity isn't worth a whoop, if it doesn't help a man to live with his fellowmen. When my youngsters entered college I said, "I will be perfectly satisfied if you learn to live with your fellowmen." That is one thing we have to do. If you men will pay more attention to your ritual you will find your men coming through with better records. Actually if the ritual is handled properly, and you ask your men to pay some attention to it and know what it is all about, you will find it of great value to all men who go through that ritual. I think that is important in building up your chapters and stimulating interest in your chapters.

Dr. Cramblet: As Brother Clark has said, these changes will be given consideration later.

Mr. Clark: There is one matter I forgot. It is the question of "races". Our Fraternity has always stood on a definite ground on that matter, and we have got to consider something in that connection at this Convention. We may be able to eliminate something of our ground. I imagine you fellows have heard a good deal on the campus of recognizing other races, which we don't think at this time can be done - but in another hundred years or two hundred years from now, when the races all change, it may be something can be done in our ritual about it; but I don't think so now.

Dr. Cramblet: The matters Brother Clark mentioned I think are something that can't be ignored. When a colored girl is initiated over in Vermont, and a colored boy over in - - - - and there is a good deal publicity in the newspapers we can't ignore this matter altogether.

In recent months three very serious accidents, in one way or another, have happened in fraternity initiations - one in Ohio State and one in the University of Virginia - one even bringing a manslaughter charge. There are some strong laws on this matter of hazing, even in Ohio. There is a law, I think, that makes it a matter of imprisonment if hazing is used.

Now, we are going along, and the next order of business will be Reports from the Chapters. We want to learn how things look to you. We simply want a brief statement that covers your problems this month when your college opens. We want to know something of your prospects for the coming year. We want to hear from you, and I think we will do that by following the roll-call. I think the reports should be limited to two minutes.

Mr. Burns: Some of the delegates asked me this morning whether they were supposed to have written reports. I think those were probably men appointed in the last week or ten days. The National Offices are very much interested in having a written report touching upon things you will take down that you hear - and let us know all about you. As I go down the roll you will have to tell your condition briefly, in a few minutes.

Walter Stitt - Marietta: Well, starting off, during the War we were completely shut down - the house sold, and most of the furniture in it. The way it stands now we have seven actives and twenty-one pledges. We have prospects for a House. I think by September when school opens we will have a House. We have a Committee on Housing. I got the financial statement last night, which shows a balance of \$109.83, which looks pretty good. It is in the "blue" now. I think our main problem is the housing situation.

Jean Stone- Ohio Wesleyan: Mr. Chairman, we are all wondering how my court case is coming out. I am arraigned before the J.P. on some charge or other. Epsilon, as was true of most chapters throughout the country, during the War was closed. I expect to see all the boys coming back; They are coming back, and through the cooperation of the Alumni Association we have reopened our House. Most of our furniture was sold and now the House is completely refurnished and redecorated, and the outside will be repainted in the next week or so. We had twenty-six active members and five pledges to start off with this spring. Cooperation is very good in restoring the House to its original condition. Our financial condition, as we stand now, is very good. I haven't contacted our Treasurer because he was in summer-school since his return home; but he told me before he left what bills would be paid and we would have a balance in the treasury. Prospects for the fall look very good. We have many more men discharged from the Service who will be back in school, and many going to school on the GI Bill. I think one of the biggest problems in our House, despite the fact that cooperation has been very good,

is that there are certain men in our House, and in other Houses that I know of, that just don't seem to know how things are run. They become members just as a social club. If any of you have suggestions to improve this situation we will appreciate it. It drags on letting the Fraternity go forward.

James Kaldal - Washington: Fellow Sigs, we have come all the way from Washington in our "jalopy", and since we didn't come on the train - it isn't that we aren't very brilliant and don't know how to read or write - but we don't have a report prepared. However, I have a few notes. We had an active Chapter during the War, although our House was rented out to Telephone girls. We got the House back last fall and rejuvenated it and put it back into shape for fraternity boys. We had a total of 150 men living in the House; one-half town men and one-half out-of-town men.

During the year we initiated a little over twenty members, out of a group, I think, of forty-two that we had pledged during the year. Our financial status is not as bad as it may seem: We have a \$15,000 mortgage - however, the property has been appraised at \$175,000. We are paying off this \$15,000 at \$300.00 a month, with 5% interest on the \$15,000.00. We have no bills payable and have better than \$900.00 balance now.

We feel our alumni are helping us quite a bit. They meet with us twice a month - not merely as advisors, but continue the fraternity activities - even though we actives may look a bit younger.

As far as Fraternity leadership goes, we participate in that not only in the University, but in civilian life, too. We

would like to see Brother Burns out often - we would like to see him oftener - and the rest of you come out and visit us.

John Foster- California: Mr. Chairman and Brothers, California

likewise was closed down during the War. We reopened last spring. We had probably fifteen fellows attending school - practically all veterans. We received our House back in June and we will reopen it this month. We had the House rented out to various organizations during the War and we continued to pay off on our mortgage. The kitchen was not used during the War and it is in bad shape, and it is necessary to purchase a new stove, a new refrigerator and a new front door. The alumni have been very helpful, and they have cash reserves from which they intend to meet these bills coming at the beginning of the term. The active chapter has only \$260.00 in the treasury, but we will open with approximately twenty-two actives and four pledges, ready for initiation immediately. We hope to initiate them before the term starts, if possible.

William D. Hall - Illinois: Mr. Chairman and Brothers, I will take

just a few excerpts out of our very full written report. Since our reactivation since the War we had our first meeting last February. We found we were in pretty bad shape. The House had been taken over by the girls. We had a debt of \$1700.00 and the Faculty wouldn't permit us to reactivate with that kind of a debt, and so we had to do something about that, and we did get permission from the Alumni group who own our House for the men who are going to summer school to live in the House without paying the usual rent to the alumni. They weren't going to operate the kitchen - just room at the house and pay \$10.00 a month, which was to go toward the expense of

renovating the House. Some of the fellows going to school are going to paint the House. With help from the alumni and a \$500.00 loan from the National organization we have managed to settle our debt enough to permit us to open our House again. We are going to operate at \$70.00 a month, and this figure includes rent, board, dues and social activity, and this was worked out with help from the - - - - - system, which helps Universities in these matters. We were advised that many were trying to operate at sixty and sixty-five dollars a month, which means going into the "red" - and we are already in the "red". Our rushing and membership status is very good. We believe we can bring up our 58 capacity for the House when school opens this fall. All in all, if our financial situation can be held off a while longer it looks like we are heading into one of the best years we ever had.

Buthman- Nebraska: Mr. Chairman and Brother Sigs, I haven't very much to report about XI Chapter, due to the fact I wasn't able to contact the alumni. However, I made some notes while on the train. Nebraska suffered during the War more than a good many of you. During the War we lost our House and it left us with a severe handicap. We do have a nucleus for the year to come. We have twelve Actives on the campus and they are all good fraternity men; and we have three alumni. We are not in debt and have \$2500.00 in bonds. That isn't much, but it is something. We are making plans, and I have talked to a good many men down there and we are looking forward getting a House and starting next year. (Applause).

R. Bruce Underwood - Pennsylvania:

Mr. Chairman and Brother Sigs, Omicron House has been opened since 1945. We have had very good luck in rushing, and this fall will see us with an enrollment of 46 Actives, and several are expected back, that we don't yet know about. The House will hold only 29 men and the rest will have to live either in dormitories or Philadelphia. Our table has been operated since January, and before that time we tried to operate it with a limited number of men, and found it unprofitable. However, this fall, with more men, we are going to try to run our own dining-room, and if there are any suggestions from men here as to any pitfalls to avoid we will be glad to have them - for I know there are some. Our alumni association has completely refurnished the House - so far as sleeping furniture is concerned. Some of our living-room furniture was preserved. The House is in pretty good condition. It needs some painting on the outside, and some on the inside. The boys have done some work on the second and third floors.

Pennsylvania is now in the period of socializing the fraternities, and we may have some restrictions which we will find infringing on some of our freedom. We have lost two brothers due to socialistic difficulties. We believe the University will have a three point average; which will be average in the fall. A quick tabulation this morning shows our average is about 2.8, which is a little below - however, it is hoped now with full collaboration that, as well as other things, may be brought into line.

Our financial condition is not bad. We ran a \$300.00 profit last year, and since then we find we are breaking about even. With the return of more men and with certain alumni will make our position good during the coming months.

I believe I have covered most everything. It is interesting to note that Omicron Chapter has about 75% Veterans. Several of our men are married and are living right close by and participate in our activities. Because of superimposed economy our social set-up has suffered; but during this fall that will be improved upon - and Alpha Sigma Phi on the Pennsylvania Campus will be right up at the top.

We have a great number of men on the Varsity Athletic Team, and several men in Campus politics, and, as you know, politics down there are pretty rugged.

All in all, our hopes for the fall term are very, very bright, and by spring we should be really going strong.

Jay Waldon - Kentucky: If any of you all see a man running around town with a wild look in his eyes that is probably a man from Sigma Chapter running around looking for a house for us! Most of the men in our Chapter are extremely active, and the housing situation has become so acute down there that they organized a canvass of the town, and they have had great success. But that doesn't eliminate our difficulties.

When we came back to the campus to organize we had several outstanding debts and we couldn't get back on the campus without taking care of those debts - and the alumni took care of those debts and we are reinstated on the campus, and in Kentucky

that is a big thing, for you have to have the approval of practically the entire Faculty before you can be reinstated.

I am glad to report that we expect to have approximately 25 men - it runs between 24 and 25 men - this fall; and we still have hopes of securing a House and if we do we will run into the difficulty - naturally, they get married young in Kentucky - some of our men are getting married and won't be able to live in our House. The House we hope to get is fourteen rooms, and we will have to do a good deal of rushing to fill the House. Our finances run about even. But the alumni will have to help with funds to run the house the first quarter.

Now, we don't want to give the idea we are taking the men just as they come along - there were five of us who were back this morning and we had a meeting and laid down some rules, with the alumni, that are to govern us. We have also set aside a fund for a building fund, and the alumni have guaranteed us the equal the amount we add each year for a building fund.

We were organized during the spring, but this summer most of the men were gone and the enrollment decreased. We have very good contacts with the sororities and have the respect of the faculty and other fraternities - there are around 22 or 23 for the Fraternity Council and they are forming a solid block for the President of the Fraternity, and we are very well respected in that Fraternity Council.

Campbell- Stanford: Mr. Chairman and Brother Sigs, the houses on the Stanford campus were all taken over by the University and operated; the fraternities were allowed to exist but without housing.

However, during the limited operation under the Inter-Fraternity Council it was really tough going . Right now we have come back and the organization started up last January, with very cooperative help from the alumni - they are in solid sound financial standing. We are coming back and our problem now is getting inter-fraternity approval of what we are doing. We are also - the University officials have required that we appoint, with their approval, a Counsellor to act in our House as an intermediary between all fraternities. My name has been put in and I have been expecting to hear whether I have been approved, or whether it will be some outsider. That may happen.

We have sixteen members returning to the House, and the capacity of the House is twenty-four - leaving about eight places which will have to be filled by boarders until we pledge sufficiently, which we expect to do by the first of January. Houses are scarce and we can fill the House.

Mr. Clark: May I ask what the expenses of the Counsellor are?

Mr. Campbell: They will be paid by the University.

Gerald Russell - Penn State: Mr. Chairman and Brother Sigs, the Upsilon Chapter House closed during the War. We got the House back in '46; we had only six brothers returning at that time, and we decided we would be better off to have an outsider operate the House. Since then the alumni have reorganized and we are going to operate the House ourselves this fall. We don't have any debts; have \$180.00 aboveboard. This was achieved mostly by contributions. We have painted the interior of the House this summer - the downstairs and hall and dining-room, and so on. Now we are trying to have the House

painted outside. The scholastic standing of the House is pretty good, with about a "C" plus. That is very good considering the men we had. In the fall we expect sixteen brothers returning and have thirteen pledges picked up during the spring and summer. We may have a few more returning brothers we haven't heard from yet. So the picture looks pretty good.

Our House holds forty-two and this leaves about thirteen places to be filled, and we expect to fill those when school starts, or before January.

Dr. Cramblet: I don't know whether you know that they have only upper classmen. The College is so filled that only upper classmen will be enrolled.

Don Preble:- Oregon State: Mr. Chairman and Brother Sigs, I have a written lengthy complaint to register in regard to "visitation". But having heard what the Grand Council had to say I don't have courage to bring it up. (Reads report)

Mr. Burns: I think that all of you will be interested in that remark about the "sawdust". My first trip to Oregon - - - and I am sure Brother Ludey and Brother will be pleased to know they are going to use "oil" out there this year.

Morton Palmer - Syracuse: Like everybody else, we lost our House in '43, and we had only one boy left on the campus, and he got the Alpha Sigma Phi started in 1945. Two lawyers on the alumni got the House back for us in 1945, and we had \$100.00 in the bank at that time and a \$4,000.00 mortgage; and our furniture had disappeared and we had to get furniture and paint the house, and fix up the heating system, and some of these good men coming back last fall

were Veterans and they went out and got some furniture from some place, and we didn't get the House painted until this summer. We had to get a new hot water system. We managed to get painted this summer and installed some showers.

We are going to have 28 active brothers and 6 pledges. We had to get some outsides out of the House, and some of our men are marrying and are living outside. Just before I came I tried to get in contact with some of our alumni, and one I tried to contact his wife was going to have a baby next day, and he was no help whatever. But he did say this mortgage is going to be taken care of. We pay the alumni \$300.00 each month, and they use that to pay off on the mortgage and to finance the painting job, and so on.

Thank you.

Herbert H. Kaufman - U.C.L.A.: Alpha Zeta House, U.C.L.A., got started last October, and some pledges before the War were never initiated - and the House was leased out and was in sad shape when we got it back. We used a car as Chapter room and we got in five pledges. These men were initiated and we went on, and up to date we have 15 actives and 5 pledges to start out in the House this coming September. With the help of alumni we have furniture complete, and and the whole house has been redecorated. We had to take a mortgage on the House of \$10,000.00, but it didn't do us much good. There was a mortgage left of around \$32,000.00, and we paid that off and took out the new mortgage and we have to pay \$400.00 each month to the alumni to keep the House going. We will be crowded but we will keep it going.

The scholastic standing is very good; it has never been so

good in any other Alpha Zeta Chapter. We got the Scholastic Cup and hope to be able to keep that Cup.

I want to mention the names of two of the alumni who have helped us quite a bit: Mr. Wendell Cole and Mr. Frank - - - - - , members of Alpha Zeta.

Dr. Cramblet: I didn't get in the House last summer when I was in California, but did drive past it twice, and the House looked very fine.

Mr. Walter Lawless - Missouri: Chairman and Brothers, well, the report from Missouri isn't very good. During the War the House was closed and the first Alpha Zeta came back in February - one or two at a time. Our first chance at a House came in June this year and at that time we contacted the National Chapter and got a loan. But the lease on the House was so binding, according to the alumni, and we didn't take the house. And again we were without a house - just like we were before. The only possible thing we could do, we found a "flat", with room enough for ten men - and we have approximately twenty-two men on the campus. Only ten are living in this flat. We use it for our headquarters more or less. It isn't good but it is better than nothing. Possibly by next spring we will have a House; but right now it is impossible.

Our scholastic standing is very good - the highest on the campus.

Richard Kane - Baldwin Wallace: Mr. Chairman and Brother Sigs, after hearing the situation of some brothers I think we are awfully well off. We had one pledge come back last September and the alumni got

together and he became an active right away, and he got busy and got five men and we have now seven pledges.

We have an \$8500.00 mortgage on the House, which the College itself holds. Each man pays \$2.00 a week which is paid against the mortgage. I think the mortgage was taken out in 1929. We were formerly Phi Phi Phi (?).

For three years during the War the College took over the House and made it into a Girls Dormitory, and took inventory of all the furniture in the House and allowed us depreciation and are paying us full value of the furniture loss, and I think we have something like \$700.00 coming to us now, which I think we will use toward furniture.

The College is taking care of redecorating the House on the inside - well, I will take that back - they are redecorating part of it. We thought they were going to do more, and we tore down more plastering that we should, and we will have to take care of that ourselves.

So far as our financial status goes, we have no debts on the campus and have \$130.00 in the treasury. All in all I think we are sitting pretty good.

So far as scholastic standing goes, we have always had the highest on the campus. We don't do so much intramurally, but are high scholastically.

Charles Hildebrand - Westminister: Alpha Nu was one of the Chapters that was able to keep operating all during the War. The House was closed in '43 and took over again in '46. In the fall semester '45 the College allowed us in return for the House ~~the use of~~ a smaller

house on the campus.- We will have about 60 actives and -- pledges, in October. Sixteen men can live in the House, and room rent plus house assessment is turned over to the alumni association, who in turn pay all expenses on the House. There is a \$4500.00 mortgage which is being taken care of. We hope to open the House in October - \$40.00 a month per man - which is somewhat lower than the college operates. All in all, with the 60 actives, we are looking forward to a good year and when we start rushing the key note will be "selection".

Robert French - Illinois Institute: Mr. Chairman, Brother Sigs,

Alpha Xi Chapter was one of the few chapters fortunate to be able to operate through the War. It was through the alumni and the Navy we were able to collect sufficient funds to open up our House. At the present time the House will hold 60 men. We have 17 actives, 8 of which are old men come back. They had held offices and that is fortunate for they will offer some support to the new men. Because of our location to the Institute of Technology we will have more men who will stay at home and eat five (?) meals during the day.... One thing I would like to bring out, most of the men who we are taking in/have been in the War join the fraternity with more of an idea or opinion of social life, and we hope to subdue this opinion and with the help of the Grand Council to imbue them with (reads from written report) (and closes with invitation to visit): I would like to extend an invitation - Chicago being located nearby, as it is - that you come to the House when in Chicago. You won't find a place to stay, but see the house and view our location - and see the south side of Chica go!

Mr. Burns: I don't know about the south side of Chicago, but the house they have is just delightful. But are the old ladies still living next door? The house is delightful, and you men who go out to Chicago - you should go out to the south side of Chicago and see this delightful house. It is one of the old mansions of Chicago.

Joseph Gibbons - Purdue: At the start of the War our Alumni association decided to keep Alpha Pi Chapter open, and operate the House. We owed them over a thousand dollars, but I think it was fortunate they left the house open because we were able to start a lot earlier than most of the rest of you. We have a normal house capacity of 30 and filled the house last November without too much trouble - and started to make our payments on our mortgage. We operated a full House last summer; and this summer operated at a profit, although the House wasn't full.

This fall we will have about 32 actives and two pledges to start. We have about 9 married men outside of the House. We don't live in a "mansion" like they do in Chicago, but we will be glad to see you, and after we reduce our debt everybody will have a good time. Come and see us.

Dr. Cramblet: Our next delegate is Adolph Bakun, Missouri Valley.

This is the first time this Chapter has been represented at a National Convention. A Chapter was installed at Missouri Valley College, and we will be very happy to have this delegate who was just recently pledged and initiated. We will be interested in his report.

Adolph Bakun - Missouri Valley: Alpha Omicron had just one fellow to start -

who came back - and we don't know what is going on. We are just in there pitching. We have about \$35.00 in the treasury, and we hope to obtain a home and have some place to live. We haven't any help from the alumni at present. We don't know who they are, and we are new at this type of game. We are just now throwing the curve ball - on the outside. That is about all I can say.

Dr. Crambhet: This completes the reports from the Chapters, and I am sure there are a number of things you want to ask each other. But we also want to eat lunch. I notice Clarence Robinson just stepped in the door. Will you stand up, Brother Robinson? He is one of the men at that first Convention, and another reason for holding this Convention at Marietta. (Mr. Robinson recognized by the Convention)

Now, before we adjourn for luncheon I will announce the names of those to serve on various Committees -

Committee on Resolutions:

H. H. Yoder, Chairman	Kirkman Campbell
Benjamin Clarke	Robert French
R. Bruce Underwood	Henry L. Buthman

Committee on Finances:

Lloyd S. Cochran, Chairman	Henry W. Jowett
George E. Worthington	Jean Stone
Walter Stitt	Lewis J. Witherbee
Charles Hildebrand	Walter Lawloss

Committee on Nominations:

Edmund B. Shotwell, Chairman	Herbert Kaufman
Gerald Russell	Richard Kane
William D. Hall	Don Preble

Committee on Public Relations

Hugh M. Hart

Charles J. Otto

Otto Peterson

Committee on Rushing:

Joseph Fitzgerald, Chairman

John Foster

J. Waldron

James Kaldal

Leon Messinger

Committee on Pledge Training:

John D. Hunt, Chairman

Joseph Gibbons

Adolph Bakum

John Agin

Now, these Committees should be responsible at certain points in our Convention to give Resolutions and Recommendations for our consideration. These names will be posted and you will be able to see who is on each of these Committees - posted here in this room.

The program is scheduled for this afternoon in the Official Program. Edmund Shotwell, Grand Junior President, will preside and the first item of business is Chapter and Alumni Activities. I think the keynote of the Convention in Berea, in 1940, was "Strategic Expansion" - so many problems at that time were made more difficult with 28 Chapters all over the country - it is a long way from Oregon State down to U.C.L.A. And so through the years the Fraternity has been giving careful consideration to problems of that kind, and we want to give you the program adopted by the Grand Council, and the problems involved in putting this program into execution. So we will meet again promptly at 1:30, for consideration of this highly important item of business. We will now stand adjourned to 1:30 this afternoon.

NOON - ADJOURNMENT

1:30 p.m., Thursday
September 5th, 1946

Edmund B. Shotwell, Presiding
Grand Junior President

Mr. Shotwell: We will now come to order promptly. I believe some folks might have come in since this morning.

And, thereupon, the Executive Secretary called the roll.

Mr. Burns: Mr. Chairman, the roll call has been made and there is a quorum present.

Mr. Shotwell: I think now we will look into the business of the afternoon. Those who were not here this morning may like a general resume of the picture - the first matter now on the program is "Chapter and Alumni Activities", but a matter has come up since the program was put together, and I would like to ask Dr. Cramblet to give us a report on "Expansion"

EXPANSION - by Dr. Cramblet

Dr. Cramblet: Mr. Chairman, I said this morning we have a matter to present to this Convention, and which has been studied by the Grand Council at very considerable length and I am hoping that the representatives of the ~~six~~ Chapters who are not here will arrive shortly, for this is something we should all hear about at first hand, as near as possible.

To operate a National Fraternity, with headquarters offices, requires more things to be done than the changes we may make at the active chapter meetings - with a roll of 28 chapters.

We have felt for some time, especially since the Convention of 1940, with the thing called "strategic expansion" we might render larger service through a more adequately staffed central office and program. During the six years since we met at

Berea we have had a number of proposals. The War, of course, made some of this impossible of realization.

There are two ways to expand today. One is by establishment of new chapters, and there are some things of that kind in prospect, as Brother Worthington has said (cites in re University of Michigan) and the University of New York has ruled that all chapters before the War be given opportunity to reestablish themselves before new chapters are formed - unless it is felt they need the new chapters. The second method by which a Fraternity may be enlarged is by uniting with another fraternity - take in the chapter members of that group and call it a merger or consolidation, whereby two fraternities become one with the combined roll of the two organizations.

Now there are a number of ~~or~~ we have fraternities in the country today who realize that going on on a national basis and doing the things a fraternity should do is very difficult unless something of that kind is given consideration. The matter has been discussed frankly by various inter-fraternity groups. Some years ago we went into serious consideration of this question with one fraternity - which is unnamed and continues unnamed - and letters were sent out to both fraternities asking if the Grand Council might enter into discussion and consider the things of importance to both, that they be put into a common pool and the best picked therefrom.

The primary purpose is to consider what we can do for the best interest of the undergraduate. The purpose of the fraternity is realized if the undergraduate activity is carried on successfully. That is a plain statement of facts and not to be considered as the statement of some fraternity officer.

We sent out this letter and got a vote back from the two chapters and the alumni council of our Fraternity - the alumni council of our Fraternity had authorized us to enter into the discussion. The other fraternity had one or two serious reactions. Anyway, we investigated the matter thoroughly - and nothing came out of that. We are still good friends.

One of the things discussed was what would be the name of the new fraternity. Another matter discussed was what would be the badge - and what about the governing body of the new organization? What about its publication, its magazine? What about its ritual - its constitution and by-laws?

All those things would have to be considered in any proposed merger. Alpha Sigma Phi has been approached by another fraternity to discuss this matter - and it has been discussed frankly from coast to coast. In the meantime we asked for authority by which the Grand Council could proceed, and in the report which was handed to you a summary of the regulations has been approved as part of the laws of our fraternity. I want you to note this especially, for that enters into our consideration from this point on.

Now turn to page 2 in the back of the General Report, and in the middle of that page we have "Section 13". All that has to do with the ways in which expansion could be carried on, but especially with the revision of Section 3. (reads)

And at the bottom of the previous page is the other thing I want you to find, and that is the one, really, we operate under. (reads)

With these authorities the Grand Council would have authority to negotiate a consolidation or merger with another fraternity and not change the Constitution and By-Laws, but do certain other things. With that in mind, we finally did have a proposal, which we have been discussing for two years with another fraternity with about the same number of chapters as our own. And the Grand Officers have proposed a consolidation of the two fraternities, to be made effective at once - which will mean some 5,000 members,

Oftentimes when you make consolidation of two fraternities there is the possibility of considerable overlapping; but, fortunately, in these there are only two conflicts. The questions of House are similar - that is somewhat unusual in the consolidation of two fraternities.

The other fraternity Convention is now meeting in Ocean City, N. J. We have taken action in the Grand Council under which this consolidation with approval may take place. The Constitution and By-Laws of our own Fraternity will have to be considered, and we

want you to consider the program here and so far as justifiable recommend these changes be made.

I would like to outline the terms under which these two fraternities would come together. (1) On the basis of our agreement we are prepared to discuss the merger with you very frankly and, as I said earlier in the day, if this should materialize we wouldn't like you to say later, "It was something we didn't know about".

We had a conference in Columbus and spent a day with the Grand Council and representatives of this other fraternity. Representing the Grand Council at this meeting at Columbus was Llloyd Cochran, Hugh Hart, Donald Hornberger, George Worthington, Ralph Burns and myself, and four officers of the other fraternity were present and their fraternity advisor.

We agreed on these items, "Membership in the resulting fraternity, etc., etc (reads)

The first thing we agreed upon was that after the thing went through everybody would be a member and have all the rights on equal terms. Have you any question at this point?

Question: You said all former Phi Pi Phi members - would that include those not yet initiated?

Dr. Cramblet: Yes. We want you to know that they are to come, is all. Phi Pi Phi had a life subscription program to transfer to Tomahawk. We took the life subscription membership and held that for 5 years. But the ritual was not changed at all at that time and, therefore,

we didn't say anything to Alpha Sigma Phi about the ritual - but today if you find a Phi Pi Phi man and he is entitled to become a member of Phi Pi Phi he can become a member of Alpha Sigma Phi.

Question: Doc, some of these men don't know about Phi Pi Phi.

Dr. Cramblet: Well, Phi Pi Phi was a National Fraternity which became a part of Alpha Sigma Phi. All the chapters of Phi Pi Phi became merged with Alpha Sigma Phi. In this program we are proposing to you all members of Phi Pi Phi will be equal in membership in the new organization - all this would be "complete and authentic". They would automatically become members. They would have to do something not to become members. We both had to agree there would be no strings on the membership.

Following that we took up other questions. The first one was the fact that in any group, as we have said, always in the merger of two fraternities all members of each fraternity would come in on equal basis. And the second agreement at this conference in Columbus was that the name of the new organization would be Alpha Sigma Phi. (reads)

The fact that Alpha Sigma Phi is the tenth oldest of our National Fraternities is a pride to all of us.

The third item we agreed on - I guess you understand about the name - it is a name we all know; the third item was the badge. The badge of both fraternities shall be reconized officially by all alumni. If you saw an alumnus wearing the pin

of the other fraternity that would be permissible for an alumni but not for an undergraduate. He could wear the Alpha Alpha Phi pin only. There was question raised on the part of some - would we care to recognize the sister's pin or only the - - - - pin which we have, or the jewel pin which they have? Of course, both of these would be sister pins - not the Alpha Sigma Phi pin only. (Dr. Cramblét reads further)

The chapters would be listed in the order of their founding, and we would have some places where we would have chapters in the same school, and in order to make the thing work better we thought it would be feasible to attach the name of the State in which they are located. We would do it for all of them, although there would be states in which at present there is only one chapter. Here in Ohio there are additional chapters to be - there would be Ohio Delta, Ohio Epsilon, Ohio Zeta. Any question about that?

Question: Do you mean, Doctor, that the chapter name of the other organization would remain as it is now, but with the State in front of it?

Dr. Cramblét: Yes.

Question: But our own chapter name would not have State in front of it?

Dr. Cramblét: Yes, the state would be in front of everything - that is, for printing. On the local campus it wouldn't be necessary. There are other National Fraternities who do the same thing.

Dr. Cramblet: Now, the Grand Council has authority over the Ritual at the present time, as you know. (reads "The question of Ritual for this fraternity, etc., etc., etc.")

Now, the Constitution and By-Laws (reads) (reads)

It really would be a revision of the Constitution so that the corporate existence of the fraternity would not be interrupted.

In the matter of a governing body it was suggested that on the basis of membership in the organization - on that basis, when the organization was completed, we would have a governing body of 12 instead of 10. It is ten at the present time; it would consist of twelve men for at least 4-year terms - eight members to come from our own - and in the course of a few years the members of chapters wouldn't know which members were which.

Now, the magazine (reads. (reads)

The magazine which the other fraternity has been publishing has no particular significance in its name, and, as said this morning, the "Tomahawk" was known almost two hundred years ago. The details will have to be worked out in regard to the finances. The other fraternity has no "Tomahawk" fund or subscription fund. They have Endowment Fund assets and investment assets, which we thought would be consolidated with our Endowment Fund. This probably would mean the doubling of that Fund - and expenses for the organization would probably come out of this investment fund as set up.

"Life Subscribers" - those men who had purchased life

subscriptions would have those subscriptions transferred. We put that in but found only two more members of that fraternity - making a matter of only about sixty. (reads further - in re badges)

Now, there would be an allowance when badges are turned in; we would pay the difference and give them the Alpha Sigma Phi badge; All badges to be turned in - but if he doesn't want to turn his badge in - if a man wants to let his sweetheart have it, or something like that, why, he can turn in the amount.

It was agreed that representatives of both fraternities would be on call as representatives to our Conventions.

Now, if this is all clear and approved I am supposed to be in Ocean City tomorrow night, and if everything turns out as expected they will have representatives with us on Saturday night. We are not fooling. We want you to know that is how far along we are! Any questions?

Question: What is the general location of this other fraternity?

Dr. Cramblet: This fraternity is located east of the Mississippi River.

I am now only talking about the general things, rather than getting side tracked - only specific problems. There are some other matters, such as House on the campus. They are as well, housed, I think, as we are. There are some fraternities where fraternity houses are not on the program. Now any more general questions - I would rather keep to general questions first, until we have a better understanding of it.

Question: Really, what this amounts to is the continuation of Alpha Sigma Phi with some more chapters added?

Dr. Cramblet: Yes; a continuing organization of Alpha Sigma Phi.

Now, their membership is apparently large as ours, and their chapters more active than we are, because they are in more small colleges; they feel they would like to be together, and the ones we talked to are very much sold on it, even though they will be giving up some things very dear to them.

Question: If I were an active man - I have no vote - but I think it would be wise to have a specific housing program.

From the floor: It seems to me it will bust Alpha Sigma Phi - that is the only way to look at it - it will bust the Fraternity itself.

Dr. Cramblet: Well, there are some problems, but I think the Grand Council thinks it is a sound thing to do. We think that if this goes through, for instance, these other chapters will have to have the charter delivered to them - they will have to have some kind of celebration, and at the same time we will want to do the same thing in every one of our chapters, where we will put on a new Ritual, whereby we advertise to the whole world that Alpha Sigma Phi now has a fraternity of some fifty-sixty chapters. And we believe - you heard Ralph Burns say this morning, we can re-activate our chapters. When we got through this conference in Columbus we felt it is possible within the year to have a fraternity of fifty-sixty chapters.

Question: In what position would that put us?

Dr. Cramblet: I think in the upper quarter.

Question: How is their National organization - are they recognized all over?

Dr. Cramblet: Yes. They are members of the NIC, and have the same standing in the fraternal world we do.

Question: I am here not as a special delegate, but as a representative of the Delta Beta Xi. I am here simply as a representative of our group. I noticed there was some amusement over the audience when the question of name came up. We are definitely opposed to changing our name. As a representative of Delta Beta Xi I want to say we are definitely against that. The last twenty-four, twenty-six years during which I have been associated with our chapter we changed our name four times, and I would say in a fifth change we wouldn't go through with it.

Dr. Cramblet: Charley Ludey asked me, as we walked out of here at noon, "Are you going to change the name?" and I said, "No".... We asked for a committee of disinterested people, and the committee met in New York City and they unanimously agreed that in any consolidation worked out that the new organization should take the name of Alpha Sigma Phi."

From the floor: The representative of Alpha Sigma Phi and the representative of DKE (?) and representative of this group of three was asked what name should be taken and they all said Alpha Sigma Phi.

Dr. Cramblet: We felt in the discussion that it was a matter of choosing that which is best - and so we put that in.

I would like to visualize to you this fraternity about which we are talking. There will be probably 60 chapters and it will take someone besides just Ralph to be in the field.

I really believe that when the thing is done we can have it the way we want it in twelve, fifteen months.

Mr. Cochran: May I revert to something you said in the beginning - it is not just the idea of having^a a fraternity with a larger number of chapters than normally, but if we can increase our revenue by having more chapters then we can do more for all the members. It means for those coming new into the fraternity a better service job on your campus.

From the floor: I think we are all agreed as to the quantity of the deal, and I think consideration should be given to the quality of the plan and go into what the other chapters have - not just the matter of the name.

Dr. Cramblet: I am willing to go into all these things - but I want to get the general idea over first.

Question: Have these colleges of these chapters ever been accredited - these two colleges?

Dr. Cramblet: I think one of them was. They have been going on as members and we would just have to continue them on the membership roll. We do have that law which says that we can waive the requirements of Chapter 3 - that is one of the requirements in our By-Laws - Constitution. But, as I say, it doesn't allow the

NIC to install chapters in a non-accredited college.

Question: They are on good standing in the United States?

Dr. Cramblet: Yes - senior members. I will read the colleges and where they are. Ralph says he has copies of the list he is going to give you. (reads list of colleges).....

Now, at Penn. State College is the first conflict. There they are both on the campus, and both have Houses. They haven't any chapter west of the Mississippi River - they wouldn't have any chapter west of the Mississippi until they had 50 chapters.

Question: Would that mean we out there would have less calls out there on the Pacific Coast - see less of Ralph and the Grand Council officers?

Dr. Cramblet: In our meetings in California last summer - well, I think it is up to California chapters to do something about expansion on the Pacific Coast. They said they would take steps.

Question: Is there any possibility merging with a fraternity that would be a National, and west of the Mississippi, too?

Dr. Cramblet: I don't think so. Now, there are a number of colleges in that list you haven't heard about. But they are fine colleges. Those are from various sections of the country. There are some in the south - Wake Forest College, Center College - that is a good old institution. They had a good football team one time.

Question: Where is Wake Forest?

Dr. Cramblet: North Carolina.

From the Floor: We have our House full this fall. What is going to be the effect on our Chapter House - are we going to have to move our Chapter?

Dr. Cramblet: I think that would be worked out. That is one of the conflicts.

Mr. Cochran: I think Lew Witherbee, (Seattle) asked a very definite question and one that deserves a definite answer. He asked if we merged with a fraternity with no chapters west of the Mississippi would that mean less calls - seeing less of the Grand Council officers. I think I can answer definitely for the Grand Council, no, that would not be the case.

Dr. Cramblet: In Los Angeles they have been opposed to expansion there; but I am going to propose we put a chapter at Occidental. Someone suggested San Diego State - San Diego State is a good college to put one in.

From the Floor: I think it would be better at San Diego State than at Occidental.

Dr. Cramblet: San Diego State has been suggested, and Redlands University has been suggested, too.

From the Floor: Ohio Northern is a fine school. The Bar School is there and they couldn't practice law in Ohio without Ohio Northern being recognized - and they have a fine Pharmaceutical School, and they wouldn't permit throwing a little kidding and dirt - ... it's a Methodist School... (Discussion and fun informally - off the record)

Dr. Cramblet: As I was thinking over this list, two-thirds of these are colleges I would approve without any hesitation - colleges you would not have to apologize for. Now, this fraternity, its

first chapter was organized in 1920 - and was a member of NIC, and

Now, there are some specific things that will grow out of this that we will have to do. I don't think we could work out a program with any other that would entail any less change in our own fraternity.

If this program is approved by their Fraternity, in Ocean City, they should nominate four men, or else leave four vacancies in the Grand Council, to be named.

Our Constitution and By-Laws say that the Convention is the supreme law making body of the Fraternity - but there is a question down at the end about amendments being submitted to the local chapters. The increase of members on the Grand Council will be considered - it will call for verification in our Constitution and By-Laws as to the recognition of our pledge pin. The other Fraternity has a similar policy as our own. It was organized under the direction of one of the most interesting personalities in fraternity circles - a Methodist Minister - a graduate of Mt. Union (?) and he is a member of Sigma Nu (?) Fraternity - Bert Wilson is the name. He organized that fraternity and their address has been his address in New York City. He has resigned from the Ministry. I think he is one of the ablest fraternity men we have. Someone told me that over half of the Sigma Nu chapters were founded by Bert Wilson. I think he has established more Alpha Delta Chapters in America than any woman! Not to belittle him, for he has a very high place

in my estimation and admiration. Do you want to say something, Ralph? (Dr. Cramblet and Mr. Burns confer)

Dr. Cramblet continues: In Alpha Sigma Phi under provisions that have been approved by your chapters in regular meetings the authority to proceed with a thing of this kind is in the hands of your Grand Council. It has to be that way.....
The other fraternity didn't have that in their Constitution, but had to present it in Convention, which is their supreme body. I took this up over long distance yesterday and the day before and they said they had made arrangements to get myself and - - - - - on the train to Ocean City tonight.

Question: If this goes through how long would it be before the merger is started?

Dr. Cramblet: Immediately. The new ritual would go into effect just as soon as the two committees could meet. We would try to have the thing going and have the effect of it in this year, and have a big initiation ceremony and invite in all the alumni - proud of it! Brag about it!

Mr. Cochran: We expect to have something definite on it before the end of this Convention.

From the Floor: The Alpha Kappa Phi is very strong on Penn State. They have a very nice house - it is not as good as ours. And I know their alumni is very strong. I know they get quite a few repairs done on their house. But what I want to know about now

if this merger goes through - we know a lot of the boys are good friends of ours, and I have some good personal friends among them - and, of course, they have never said anything to me - but what I want to say is I know we could work out something there at Penn State. But you said something this morning that brings up a matter to my mind - I know we are all troubled very much about the Russian program. I don't think we will have any trouble about filling our House but -

Dr. Cramblet: Well, most of the relationship between the fraternities is very friendly. (Discussion off the record)

Dr. Cramblet: I got a letter the other day from Bert Wilson, about their House at Bethany - they own a frame house there. Bert Wilson sent me a letter a boy had written him in New York. This boy who wrote the letter went to the War.....

Mr. Cochran: Assuming all those that go to Bethany are of tough quality would you distinguish anything between those who belong to this Fraternity and Alpha Sigma Phi?

Dr. Cramblet: Well, yes. I think - and Bert Wilson thinks, too, while it is a good fraternity it would be better if carrying the name of Alpha Sigma Phi. It is the smallest on the campus. It is operated on a kind of low cost basis. That is not on this subject - but I won't be here when you are talking on this subject - unless we get some news tonight. In the last two weeks I have

contacted several colleges and universities to see what they are doing about cost, and the costs we talked last spring are not working; and I only asked people whom I know well enough to inquire about their personal affairs. If milk goes up 25% and meat goes up 30% or more, you can't continue to board people at \$7.00 a week; and fraternities can't do it any cheaper than the college. Whether it can be done on \$50.00 or not is a question. In a fraternity group it is probably the weakest spot - not in the individual man, but as a group.

Question: Well, what do you think the merger will do for these weaker groups - take Bethany, for instance?

Dr. Cramblet: Take a chapter that has been on a campus twelve, fifteen years and haven't any alumni who are distinguished..... The thing I was talking about is the college rather than the chapter. I would rather go into Occidental or San Diego State or Redlands - than at Hartwig - of which you probably have never heard.

Question: I have a friend from our Chapter who was trying to get in at Hartwig (?) and they are really doing great things down there now.

Dr. Cramblet: That is the condition I think we found in our investigation. The college itself, I think, is making definite progress.

Mr. Cochran: Dr. Cramblet, here are some interesting things here -
in the Baird Manueal -

Dr. Cramblet: Do you want to read that?

Mr. Cochran: Yes. (Reads).....

Dr. Cramblet: That is a report of this year's Convention. I have
been bringing this report to you from the Grand Council -
something they have authorized and approved. George Worthington
has been very quiet, and I want him to say something.

Mr. Worthington: I think probably our good fortune in connection
with this proposed consolidation is the fact that Dr. Cramblet
is such a close personal friend of Bert Wilson. He knows Bert
Wilson's worth and Bert Wilson knows Dr. Cramblet's worth, and
each of them know they must be connected with a very fine
National organization. Of course, Bert Wilson has followed
Dr. Cramblet ever since he was an undergraduate, and this
has been a pet project of Bert Wilson. As the result of
drastic experience he has drawn into his new organization some
of the finest things of all. From what Brother Cochran read
from Baird's Manual they have some very fine traditions, for
which I think Bert Wilson is responsible--and while to me it
does mean a joining of our old and well established fraternity
with another, yet it means for us, too, the greatest expansion

that we have ever been able to anticipate. My personal feeling is that with the consolidation of these two groups that we will have, apparently, not only what we will be proud of, but we will have a fraternity which will stand among the very top and leading ones in the country, and I am most enthusiastic about the possibility of consolidation of the two groups.

Dr. Cramblet: I didn't call on George to make that kind of speech - especially the first part.

There are more than two colleges on this list that are inactive. I think it would be within the jurisdiction of the governing body whether you reestablished a college in a community. There are 36 names and they think they will have 27 or 28 active chapters in September.

Maybe there are some other things you may have thought about and want to inquire about. I think that some way the Grand Council would like to have some action by this group.

Mr. Shotwell: I remember down in Washington in 1922 we spent an hour or more on the question of a hat band - and I know I still have a hat band at home -

From the Floor: I have one, too.

Mr. Shotwell: How many are there - of those hat bands? (Three)
"Three" - well, we should sell them right now -
This is one of the big moments in our fraternity's history,

as I see it. This is surely an easy way to do it , as Ralph will tell you, after dashing around the country as he does; and to have this all worked up, and then not go through with it because someone objects to changing a name or something like that, well - that would be ridiculous, preposterous!

As Dr. Cramblet has said, no legal action is required in forwarding this matter at this time, but there will be various amendments to the By-Laws and Constitution. These matters will be submitted later to the Council, and the Convention could not act on those matters now. You would want more details. But it will be a fine thing, it seems to me, if Dr. Cramblet can take with him to the finest state in the Union, New Jersey, the fact that not only the Grand Council of the Fraternity have put this through but the Chapters themselves, by their representatives, here this afternoon, are in favor of it. It will show the spirit of the fraternity is back of it. I would like to entertain a motion.

(From the Floor: I would like to say, I think we owe a great debt
(Underwood of Penna.
of appreciation and a great debt of thanks to the men of the Grand Council who have engineered this, and as I see it, it will be a great asset to the fraternity not only in more chapters over the country, but in the percentage we will gain, and I think from the facts presented here today that we should go on record as solemnly approving this merger with Alpha Kappa Phi. It is a great event and if it goes through we can go back

to our Chapters proud and happy. Therefore, I would like to go on record making motion that we solidly support the action of the Grand Council.

Mr. Shotwell - Chairman: The motion is before the Convention that this Convention does heartily endorse the Grand Council action authorizing the consolidation of Alpha Kappa Phi with Alpha Sigma Phi.

Motion seconded by Russell of Penn State,
Stitt of Marietta
Preble of Oregon State

Vote taken - unanimously passed.

Dr. Cramblet: There will be some specific amendments on Saturday if and when we know that Alpha Kappa Phi have acted favorably - that is, we should authorize the change in the Constitution as to the number of members of the Grand Council from 10 to 12 members - and the size of the quorum - and the amendments to the Constitution and By-Laws. I think those should be taken up on Saturday.

This is a very esoteric meeting; I think you can't tell this around; I don't think you can tell it to any Alpha Sig on the corner, until it becomes real. If you bring any Kappa Phi in here as our guest on Saturday night, let's forget to tell him some of the things we are saying here today; let's pat him on the back; let's be very polite and courteous, because they are giving up more than we are - there is no question about that - but they are getting something they value very highly.

Avoid the use of the word merger - for in any case the word simply means the coming in of one group with another and their existence is lost, and they come into this consolidation with as many privileges and rights as you have. They are willing to say, "We will build this Fraternity with you the best we can." They think they are bringing something worth while to this organization, and they are. So I just want to remind you - not that anyone would think of doing it consciously - but I want to remind you that unless we are very careful it is easy to say the wrong thing. There are some fraternity mergers that have been seriously criticized in the past.

From the Floor: It comes to my mind that when some of these young delegates return to their local chapters there are "mechanics" to be considered there. I wonder if they understand?

Dr. Cramblet: The mechanics have already been taken care of. Now, it is conceivable, if we ask for 12 members on the Grand Council instead of 10 - it is conceivable that it wouldn't pass....You can see how easy it is to walk out between Convention sessions and talk - we have been talking this matter over for two years. We had a meeting with representatives of Alpha Kappa Phi two years ago Thanksgiving, in New York, and Frame, their President at that time, said he couldn't do anything about it until their boys came home; and then Frame died, and there had to be a new officer. And now

their Convention is at this time in Ocean City, and the Grand Council has authorized for the first time in the last six years to do this thing. We want you to go back home and fight for it, and try to make the details understood, make your chapters understand them. I think there is a very fine spirit shown here today by everyone who has spoken. The authority was given to the Grand Council and we couldn't have proceeded without you. We want your chapters to write a letter to Ralph Burns and say, "We approve your action one hundred per cent!"

They didn't want to cut the membership of the supreme council to eight - but we would have had to have 12 if they had 4 . In regard to the name of the magazine - they said that in the light of the fact that your magazine has been published for over a hundred years the name of the magazine should be "The Tomahawk". I never sat in on a day's council that was more congenial. Although in the name of good fellowship I would have conceded the name of the magazine, yet they thought our name the best. Alpha Kappa Phi could have joined a half dozen organizations similar to our own, but they picked the one they wanted, and picked our own. Last Thanksgiving in New York we couldn't even talk to them because of other delegations surrounding them.

Mr. Shotwell: , As in every Convention we consider "extension" and I think it is the consensus of opinion that it would be very helpful to the boys returning to the west coast if Brother Worthington would talk a little on what you do , on deciding you want to be a chapter - how do you do it, Brother Worthington?

Mr. Worthington: Well, the greatest help is having a Sig on the faculty. If you don't have you do have difficulty. What I have done during the past ten years with reference to extension - to give you some idea as to the methods we have attempted - ~~during the first~~ three years of a ten year period I corresponded, or attempted to correspond, with a prepared letter, and sent this out to every alumnus of Alpha Sigma Phi in every strategic location in the United States. Less than half of those letters were answered. Many of them were never answered at all.

I found, of course, a great many instances of resentment of a previous policy of expansion. In the days when we had complete local alumni - in the various chapters - there were chapters in the Pacific Coast who didn't want expansion at all; but if they did expand they wanted expansion in the very largest colleges. Experiences in the last ten years have led me to believe that some of the very finest chapters are located in the small colleges. That is the place you can depend on a fine chapter. That

shows how very wrong many of our chapters were, and it wasn't until 1937 and the reframing of our Constitution that we were permitted to go forward on our present program of expansion. Nevertheless, going back to answer that, I found that one of very fine members of an alumni group was a man here in Marietta.

I was a young boy when Brother - - - - paddled me, and that Brother wrote me he had sweated blood, and given years to organization of a chapter in Kansas City - and there is a fine group there - and many of our chapters turned it down. He tried it over and over again and was turned down. The same with Case. I went there in 1923. Members of the old Prudential Committee wrote letters to every one of the chapters there. I believe our good old brother here, Ben Clark, may have seen many personally. But in spite of all that we didn't succeed in getting a petition signed for Case. But fortunately got through later by consolidation with Phi Phi Phi.

But here lately I find many members of the faculty who are interested. I found a member at Duke University. He was head of the German Department, and through him we got in touch with a local group there. At that time we had no authority of the Grand Council to make any concession. In the meantime those boys were invited over to a football game at Chapel Hill and were invited into another fraternity, while we were talking

about means to make it possible to take them into our group!

There is one instance that we tried to work through by members on the faculty - and this little college is a very fine one, where we have a petition pending, down in the very "deep South". The group was organized by a very enthusiastic former active of the University of Alabama. There is a very enthusiastic group down there whose petition we will perhaps consider when the larger group goes through, or perhaps the faculty of that college may think inasmuch as they have a limited number on the campus that our group will be sufficiently large to take care of that campus.

Mr. Shotwell: Any questions you want to ask?

From the floor: In talking with Ralph at lunch time I realized how little I knew of the expansion program. I wonder if you can explain further, for we on the west coast would like to expand.

Mr. Worthington: Before the War we had a very active committee in Los Angeles and they were working to bring about the organization of a chapter at the University of Southern California, and they were making real progress at the time the War came on and rendered further advancement impossible. I have been in correspondence with a number of people on the campus at Washington State. I think we should have a chapter at Whitman College; and there are a number of colleges in Southern California where we should have chapters.

We will, perhaps, have renewed enthusiasm for further exoansion in the west coast area by the alumni located in that locality, and I think there should be a committee appointed by the alumni to get suggestions from the actives to canvass the situation in each eligible college, to see whether or not there is a Sig on that campus who will proceed with the organization of a group, or to see whether or not it would be worth while for the National organization to send somebody out there for awhile, or to finance a colonizer in that particular institution to colonize it.

I think the National organization must spend more money on expansion, in various areas. We talked about it in Cleveland, and had in mind then particularly the west coast. It is going to be easier now to expand the South if this consolidation goes through.

However, I think the National Organization should spend more money, substantial money, to bring about the establishing of chapters on the Pacific Coast - twelve or fifteen anyway. By the Pacific Coast I don't mean merely the west coast states, but I would include Idaho, Utah, Arizona and New Mexico, and Wyoming. We ought to have expansion all the way through. I think we should have a number of persons in each locality, not only to work with the alumni and actives, but to work on the program of expansion. We must have, and aim to have, a greatly enlarged budget and additional personnel in the

National office who can devote a considerable portion of time to field work. And I am convinced, from my own experience, that a great deal of this work can^{not} be done by correspondence but must be done by actual contact. And that particular part of the expansion program "strategic contact" must be given more consideration. With the current year I think we will have 1,000 members being initiated - and you know what that will mean, further proceeds for the National Office and provision for further personnel to work on questions such as these.

From the Floor: We are getting tired being so weak and not
Preble-Oregon having improvement, and we would like to do something about it ourselves.

Mr. Worthington: Some of your actives probably live in Portland and those should canvass the situation. Isn't Wilmanette there?

Preble;Oregon: Yes.

Mr. Worthington: I have no way knowing the situation at Wilmanette and I wish you would consider it your duty and responsibility, you members of the fraternity, just as I have felt it as being one of my duties, to see what the situation is there - learn whether or not there is a group, or any group, you might petition and if there is why not work at it? You can sell a fraternity group just as well as the prospective pledge.

Witherbee: We, the group from Washington, wanted to start up a
Seattle fraternity in Washington State - if they got a delegate who wanted to go over there could he get any financial assistance?

1.

Mr. Worthington: I assume when we make out our new budget, whoever does that - proposes a new budget, when the finances are revised they will include ⁱⁿ the budget the necessary expenses of an investigation trip.

Witherbee: And if they wanted to open up a House could a new Seattle chapter get a loan?

Mr. Worthington: That is what we hope to have our Endowment Fund for and that would depend, of course, on the size of the endowment Fund.

Dr. Cramblet: I want to say anyone could be authorized to go make a trip for investigation, but he would have to have approval first. It would be part of an approving program; and in answer to your question ^{on} House, we have no fund for that at present. But if the Endowment Fund had a million dollars in it we could talk the other way.

Buthman: About this Housing situation: I have been looking over Houses at Nebraska (Omaha) and there are several Houses there and I spoke to one Sig there that they might be able to swing a merger there this year. Now, do the Sigs have to have a House?

Mr. Worthington: Right now I would say no. I just came from Wisconsin recently - for instance the ATO had a House and sold it to get a big price at this time, and now they would pay twice as much to get it back - and there are a number of National organizations there who don't have Houses. Last fall at a meeting of our National group council that question came up, shall we reactivate

where there is no House? How shall we do it? And the decision was that the reactivation program should go forward even though no House. Try to find a meeting place where you can meet together, and possibly a place where you can eat together. You know there were a good many groups during the War who had their Houses taken away from them, yet they continued to meet and get along. But I would say at the present time it would not be requisite that a group have a House.

Mr. Buthman: The situation at Omaha, this fraternity has gotten along for sometime without a House and would probably be satisfied to do so in the future, because they are all town men. Is that the type men we want to interest in building up Sigma Phi?

Mr. Worthington: We want to encourage colleges where there are no Houses but have Lodges, even though the policy of the college is for Houses. But I don't think we would encourage a petition from a group that we thought would never have a House or quarters. By House I don't mean a detached building. I would call a Flat a House - as one of the boys said today they have a "Flat." My chapter started out with a Flat, I think; that served the purpose at that time.

Mr. Buthman: I would like to get some information before I approach this group, as to whether or not we would be accepted.

Mr. Shotwell: On that point of practical approach any communication

sent to Ralph will be forwarded to George, or whoever might be Chairman of Expansion; and there is a strategic form which lists the various things this proposed chapter has to tell us, and a House is just one of the items - a very important item - that is, the encouraging of House facilities - for the chapter.

Dr. Hart: When the Grand Council has several petitions in view they furnish a list to all the chapters and ask them to vote on them as to possible location. And if the locations are acceptable then the Grand Council can go ahead and accept that as the O.K. of the various chapters, instead of writing each chapter separately and asking them to vote on this or that particular House, or this or that particular campus. You accept the location and the Grand Council can go ahead on the matter of installation.

Mr. Witherbee: Is there something we can do to bring about approval of Washington State now?

Mr. Worthington: Washington State has already been approved by the chapters.

Witherbee: What I am getting at, can the Convention here approve any location brought up here at this meeting?

Mr. Worthington: Well, the Constitution provides that the approval is to be given by the faculty of the institution - not of the petition, of the group. I might say, that a great many of the

institutions of the Northwest have already been approved.

Witherbee: Where can we find out which ones have been approved?

Dr. Cramblatt: If you have a chapter or location in mind, if you will check with the Secretary while here at this Convention, or will write him afterwards, he can tell you whether or not that has been approved. I expect we have sixty that have been approved - but it will have to be submitted to the chapter at home for approval. But if you have some locations you would like to know about submit them to the Secretary while you are here and you can verify it that way. But it has to go to the chapters for a vote afterwards - very specifically. If you have a group write the Secretary.

- . Mr. Clark: I think probably, fellows, this would be more clearly clarified in your minds if you understood the old system. Under that old system the chapters voted on every petition, and it must be an unanimous vote. That was in my duties, so you see what I was up against; and in those days such schools as Amherst, Washington State, Kansas City, and three or four outfits down the coast, were considered. But you men on the coast don't realize how the men themselves out there weren't interested. We had some of the silliest things come up. In connection with Dartmouth - one time I was attending a meeting at Chicago, and a man said, "I wonder who is getting some money out of that Dartmouth situation?" No one got any

money. He just thought something of the kind was being put over. And that is the reason the Pacific Coast men weren't interested, they seemed to think something of that kind was going on.

Now, I want to explain the fact that this merger - maybe you men have it all straight now ~~e~~ but when the Grand Council agrees that this merger shall take place, that it is an actual fact, (reads Section 3 of Title 3 - Article II)

Now, there is a further amendment to that, which permits the Grand Council to waive (reads).

When the Grand Council agree that a merger shall take place there is nothing the chapters can do about it.

Mr. Burns: Dr. Cramblet said when these groups are approved we can send you the list. I think all schools mentioned here today have been approved. I think since 1940 we have covered just about every institution here that ^{we} would desire a chapter - if that chapter met our Constitutional requirements; that includes the West Coast, New England, the South and so on.

I received information yesterday from the University of Texas that they would desire a chapter of Alpha Sigma Phi. But when I visited the University of Texas in 1940 they were not interested.

I want to say one other thing, on this question of House. At Ohio State our fraternity has secured a House in the last two months - but some of strongest fraternities do

not have a House. I am speaking of - - - - - and
- - - - - . They do not have Houses. This is a problem
we think we can solve in due time, and I don't want any of
you boys to go back feeling this is a weakness.

Mr. Worthington: We have had request from the University of
Florida. It will probably be necessary to proceed in Florida
by colonization. But the President of the University of
Florida went so far as to call Tom - - - - - into his
office in my presence and asked him if there was anything
they could do about organizing Alpha Sigma Phi at the
University of Florida.

Mr. Shotwell: One of the best grounds for a new chapter, anyway,
is a Sig. The world is changing so rapidly - and if you can
sell a local on the idea of a National you will be half way
along. Any more questions?

Campbell: All this talk of expansion and so forth - what is the
Stanford Grand Council's aim in expansion? I think we all agree
we don't want to see a wildcat expansion, and I would like some
statement what their idea of expansion is.

Dr. Cramblet: That is a very fair question. I don't think the dis-
cussion of expansion should be ended without that question
being answered to some extent. One thing I wanted to say before
going to other matters on the program. I was reminded before
I sat down as to the name of Alpha Sigma Phi - the Grand Council

has stated that it would consider no proposal that involved changing the name of Alpha Sigma Phi. That is a matter of written record, and we don't have to worry about the name in the future.

Now, in regard to size of expansion. In the Grand Council we have talked about building up to 75 chapters, and when we have this consolidation we will have about 53 chapters. I think the fraternity can do a fine job with about 75 chapters. There are fraternities who have 125 chapters and they fear they are too big for the central office. We have talked in the Grand Council that 60 or 75 chapters would give a grand working unit.

Mr. Worthington: One word explaining, Dr. Cramblet. The Grand Council since 1940 has been following the program of the 1940 Convention as to expansion. The limit of expansion is somewhat confined to We talked of Kentucky. It is unfair not to have any immediate chapters in that vicinity, and it is terribly unfair away down in Texas, not having other chapters in that vicinity - and likewise, very unfair to the Pacific Coast not to have chapters there. And from now on our expansion program must be more and more strategic.

Campbell: I think Brother Clark mentioned he had trouble with expansion because someone wondered what someone was getting out of it. I would like to suggest that the Grand Council give us a

little more information on the other fraternity before any further action on the part of the individual chapters, for that has been a drawback on the West Coast - that we didn't know anything about the other fraternity to be consolidated, and we didn't know exactly what concessions we were going to have to make. If we could know more about the fraternity given here as Alpha Kappa Phi, why, we would appreciate it.

Mr. Shotwell: The next question to be considered is the Chapter and the Chapter publication, the Tomahawk. News Letter/ Ralph, I wonder if you can go over those items for us?

Mr. Burns: These items are on the agenda for one purpose only and that is, that you fellows get help to take back with you. I will mention two or three people here in the room who are doing work on these things and ask them to say something about them. This News Letter, the Chapter of has done a swell job. There is also - - - - - , and Stanford, have done fine jobs through - - - - - , and a number of other chapters have done a fine job on things they didn't want to go in The Tomahawk, but on things that they wanted to put out on quick notice coming up, and The Tomahawk has felt each chapter should make some consistent effort to get news to their own alumni. - The News-Letter has done a fine job in listing the fellows who haven't sent their dollar, and so on.

Now, the chapter alumni advisor has covered the alumni

appointed and there has been some question raised on that by Brother Preble.

Mr. Shotwell: Will someone from ~~Ill~~? give us something on the "Radiogram" (?)? - I have seen it. It is a fine publication.

Hall-Illinois: About all I know about the "Radiogram" is that some of the alumni are now publishing it. During the War we at the Active Chapter had to give it up, and the alumni association took it over; and we don't know whether they want to give it back to us or not, or whether they want to go ahead with it. It is just small talk - a baby born - someone married, and items like that. There is no profit made on it. The subscription price is a dollar and that just covers the expense of publication.

Question: How do you get your news items?

Hall-Illinois: By voluntary contribution.

Recess

(Convention reconvened at 4:45 p.m.)

Mr. Shotwell: I think for a very short time the Chapter News Letter will be considered further. We have all had the experience - at least some of us older ones here - the actives say, "What is the matter with the alumni - what is the matter with the alumni?" "Are they dead or what?" And they maybe then hear the alumni say, "What is the matter with the actives?" That is where the News Letter comes in, and covers that situation. Now, is there any further discussion on the News Letter?

Kaufman- U.C.L.A.: The Mothers Club of Alpha Zeta published a News Letter during the War, called Tomahawk, Jr. It has been discontinued. But do you suppose it would be a good thing to go on with it now? It was started by my sister who is married to a Sig.

Mr. Shotwell: I wouldn't let a thing like that die, after the framework was set up. It is right on his shoulders.

Kaufman-U.C.L.A.: She is in Hawaii. It was published once a week.

Mr. Burns: I want to say something further on the News Letter. I find as I go about that it is something that gets an awful kicking around. There was something that happened at Ohio Wesleyan last June, at the Bust. It was taken up and hasn't come out yet. The News Letter is an important job and the one responsible for it is as important as some of the officers. So go back to your chapter and build up a boy who likes to write, and give him credit for a job that is very, very important in the chapter. And the News Letter should not always be asking for money - but get in something about the campus that isn't always covered by the alumni magazine.

Mr. Clark: Would it be any help if a resolution were adopted here?

Mr. Burns: That certainly will be urged in the next issue of the Tomahawk.

Mr. Clark: Can I offer such a resolution, as a member of the Committee? I don't mean now, but when the resolutions are offered?

Mr. Burns: No.

French - Ill. Inst: We are very fortunate living in Chicago. Most of our alumni live in the city. But at every social function we ask for personal calls - it adds a personal touch. If there is something of importance coming up we ask something about it - and write it up. Sometimes a little flattery goes a long, long way. Keep in touch with your alumni. It is the best help you have on the outside.

Hart-Alpha Nu: I just want to say what we have at Alpha Nu, and I
Westminister don't want to argue with Ralph, but I think, if you let some of the alumni get the Letter out you will get it more regularly and a larger letter. This is what we planned for last Alumni Day, at Commencement time. I started in December to correct the roll and, as I said this morning, there was 45% change in address in February. I sent out a letter with a card for reply, saying "Give us your address and some news". The usual 20% came back. I sent out another letter, and by dint of persuasion, etc., I finally did get back 40% from alumni, with some news. We had our regular meeting at Commencement time and the election of officers, and the new officers put in. The Alumni expected to be dunned for \$5.00 a year - that isn't very much; and we prepared an envelope and slipped one in each letter that went out, so the alumni couldn't say, "I haven't an envelope here, etc.". That was used in the alumni campaign.

That did very well, and while that type was set up we sent out 500 letters addressed to the Secretary of each chapter, and a card for news. Now, fellows, don't care about the three cent postage. It is a nuisance to hunt up an envelope - but if an envelope is right there and they mail it quickly - as they do their wives' letters - well, perhaps it will get through in a couple of months! But I think if you appoint an alumnus and have him keep in touch with the association, I think you can get better results. But don't make the mistake of sending a Letter only occasionally and always asking for money. There is nothing that will stir up the interest as much as a regular Letter every two or three months, and nothing that will kill interest so much as a letter coming out about every six months asking, "Please give us some money." Here is another thing about the mailing: We arranged with the College - the smaller college probably could do this - those in the larger schools won't have access to it - but we made up a complete set of addressograph plates, through arrangement with the College - and we pay a girl for mimeographing and mailing through the addressograph machine - or maybe get some fellow at the House who has a little time off. It costs about $3\frac{1}{2}$ cents per member to get an addressograph name plate. Use a return addressed envelope or card and you will get better returns.

Mr. Shotwell: Has any chapter anything to suggest besides using the addressograph form. We tried that for awhile at Yale, which worked very well as long as we found some fellow who enjoyed doing it. Some fellows enjoy doing it, while some fellows wouldn't do it if you dragged them out. But it helps to keep up the interest of some fellows. And when you send out News Letters send one copy to each chapter.

Anything further on the News Letter?

Campbell-Stanford: Another thing at Standford we have found helpful, that is a list of missing brothers. We put in a list of missing brothers asking help to locate where these fellows are. That proved quite helpful in our case.

Mr. Burns: Further, on what we have mentioned this morning - that is, that this fall at the first opportunity, and with suggestions as to changes, and suggestions which have come to me over the last two or three years, the Grand Council will officially appoint new Grand Council Advisors - an Advisor for each chapter. These Advisors are appointed annually. As I said this morning, sometimes we make the wrong appointment, due perhaps to the fact that we didn't have an up-to-date report from the chapter. We don't want Advisors who are going to be just hail-fellow-well-met in the Chapter House, but a man with a good sound mind who can sit down and counsel with you, and be of some help to you. I think that will develop and I shall appreciate it very much if, before we get away on Sunday

Kane - Baldwin Wallace: I have one question about these Advisors.

So far as I know our College picks who our Advisor will be.

Is that sent to you so you can approve it?

Mr. Burns: Sometimes we have done that, but I only want to say there, it doesn't necessarily have to be the same person, for I understand it might be desirable to have two individuals in a situation like that.

Kane - Baldwin Wallace: You say what we had to do was to submit three names - we had four Sigs on the faculty and so we didn't have any trouble - and the College picked the one.

Mr. Shotwell: I think if we are going to meet again at six o'clock we should adjourn in ten, fifteen minutes. Has anyone anything to offer on how the Alumni Council works - has anyone anything to offer on that? I am glad to start the ball rolling on our Council in New York. It has never been a large group - as high as 35 or 40. During the War we got down to 6 or 8. But it met regularly. We had picnics and boatrides; usually have something to drink first, and dinner, and then have some entertainment. I don't mean a floor show, but some fellow tells his experiences, or where he has been during the summer - maybe bring in a movie. Some years ago a paper printed a story I wrote about the Illinois-Dartmouth game - I got fifty bucks. A fellow (this is off the record - Miss Stenographer).....

Mr. Worthington: Where do you meet, may I ask?

Mr. Shotwell: We have been meeting at the Madison Restaurant, getting a good dinner for a dollar.

Mr. Worthington: We had a meeting similar to yours, in Washington. But it was at the Press Club..... I think our type alumni meeting is very successful, for we had one outstanding man who is a Sig, who is with the Government, to tell about his particular work. We have had each one of the Congressmen speak for us and one time the Under-Secretary of the Interior, and so on - whoever happened to be available at the time, and we will resume that just as soon as we can find a meeting place within reason.

Kaldal-Washington: In that line our Alumni get together five or six times during the year - mostly at the House. They would come in and take over the House Friday evening - and they can have their program and poker game there.

Peterson-Chicago: When I was an undergraduate we thought of the alumni more or less as an necessary nuisance. About the only time we saw an alumnus was when he would come around the House at noon sometimes and sit around and tell us all about what he did when he was in school. That is the average alumnus. Hugh Hart said this morning something about it takes a man with a strong back and a weak mind. I can agree with that weak mind. Also, someone here this morning spoke

about doing something with the help of the alumni. I have been connected with the active chapter of our alumni work ever since I was out of school. We are unusually situated in Chicago, in this respect, that in addition to our local chapter we also have a chapter to which alumni from all over the country are eligible for membership, the Alpha Xi Chapter. We have a close interest. Our work in the last three or four years has been entirely with the active chapter.

Illinois Tech was hard hit during the War. Our House was taken over by the Navy - that is, Illinois Tech was taken over for the Navy, and the College gave our House to the Navy and we have had to have the whole House redecorated, costing a thousand dollars, and the furniture had to be reupholstered, another thousand dollars; and just before I left we let the active chapter have \$500.00 to get started week after next. That duty is something vital - something we can all do.

I agree about the friendly feeling, and fellowship, - I play poker about as bad as the next one - but my idea is to help the actives. I have got good ideas from this Convention I am taking back. If we get favorable word regarding this merger I am sending a telegram to our alumni President to send a letter out to each member to be certain to be at our House next Wednesday evening for a very important announcement. That is about all I have to say.

Mr. Clark: Just in reply: The alumni organization we refer to, the alumni council, is just another type of organization which helps to spread out the interest throughout the Nation. The chapter you are talking about is strictly your chapter work. We all know there are a lot of men who get out of school who lose interest in the school. But there is no chapter that can get along without its alumni and any chapter which ignores its alumni will find itself in the hole in a short time.

Here today the delegate from Kentucky told you what the alumni did; and men tell us the alumni purchased the House at Michigan. You got to rely upon your alumni, and a chapter who ignores its alumni is just foolish. The alumni group, or alumni council of the district, is of value in building up the organization, and don't for one instant overlook your alumni.

Now, we have tried - I tried, back in 1926, to establish a very definite plan along that line. It wasn't successful; but if we would have men on the ground who will advise you more on some of the things you need advice on I think it is very helpful. I know there are chapters who think you don't want to be bothered - that you will take care of your own affairs; but that is foolish. One thing I want to impress on you: Don't forget your alumni, whatever you do!

Mr. Shotwell: It is near time to adjourn.

Mr. Burns: I would like to announce three gentlemen on the Committee on Nominations: Herbert Kaufman, Richard Kane and Don Preble.

and transferring from the Committee on Finance to the Committee on Rushing: James Kaldal.

Another announcement I wish to make - and it is very important for the successful conclusion of the Convention: On Saturday night - Brother Stitt, of Marietta, must know how many of you desire dates for Saturday night, or, I might ask, how many of you do not desire a date for Saturday night dance? Please raise your hands. Two raise their hands - well, I see three. All right, that makes it very simple.

We will reconvene in the Riverview Room at six o'clock, for dinner. Our guest speaker this evening will be Dr. Shimer, President of Marietta College. It is now 25 minutes past 5:00 o'clock. After dinner this evening the traditional procession will take place. Brother Otto, is there anything to be said about that now?

Charles Otto: There will be further announcement after the dinner.

Mr. Burns: The other announcement, tomorrow morning eight o'clock breakfast in the Riverview Room, and the newspaper here, through the news office of the College, would like to have your name and address, because they would like to send a News Letter to your home college.

Mr. Shotwell: Have you an announcement, Brother Cochran?

Mr. Cochran: Dr. Cramblet, will you give us an idea what you wish in the morning?

4
Dr. Cramblet: Better pick up where we left off.

Mr. Cochran: Better convene at nine o'clock.

Mr. Shotwell: We will reconvene at nine o'clock tomorrow morning.

Mr. Cochran: I would like to have a meeting of the Committee on Finances, in Room 410, as soon after the ceremonies tonight as you can come - in Room 410 tonight.

Adjournment.

Friday A.M., 9:00 o'clock, Sept. 6, 1946

Marietta, Ohio, Rufus Putnam Room
Hotel Lafayette

Lloyd S. Cochran presiding
Sounds Gavel to open session

Subject: Fraternity Finances

Roll Call by Secretary Ralph Burns

Mr. Burns: Mr. Chairman, the roll call has been recorded and there is a quorum present.

Mr. Cochran: We have a telegram this morning and a letter, which I would like to have the Executive Secretary read.

Mr. Burns: I have an announcement before reading these. There are two sessions tomorrow, an outing this afternoon and an outing tonight -- and our National Constitution and By-Laws require that all delegates be present at the sessions or your expenses will not be paid. So we want you all to be here tomorrow morning, and tomorrow afternoon -- tomorrow morning breakfast at eight o'clock, if you can make it. Some of the older brothers are taking care of the younger brothers, and will see you don't imbibe too freely. Now, we have a wire here this morning, received from one of our Generals, who served in the past War - General Lester T. Miller, who was in charge of the Air Service Command at Wright Field all during the War. (reads telegram)

Insert Telegram

Mr. Burns: And the letter is from

(reads letter)

(also remarks in re Cyrus W. Northrup, a Yale
man.....)

Last night after the Memorial Service we came back to the Hotel and we talked to Ocean City, N. J., and to the President of Alpha Kappa Phi. They are presenting it to their Convention this afternoon, and they were most, most enthusiastic and urged Dr. Gramblet to make the trip; Brother Cochran and I put Dr. Gramblet on the train at Parkersburg last night and he hopes to be back here tomorrow afternoon; and I talked with -- *Ben Young?* of Philadelphia, and he hopes to make the trip back with Dr. Gramblet - he is very, very sorry he couldn't be with us.

Mr. Cochran: Those who haven't had the chance to meet and know Ben Young have missed knowing a very grand man - a man with a wonderful personality and a man who has made great contribution to this fraternity.

Are there any points you want cleared up before starting on this morning's schedule? In taking up "finances," we had a meeting last night of the Finance Committee and talked almost to the time of the 2:50 train, and I think, as we go on this morning you will appreciate some of the things this Committee has done.

I would like to hop down to "C", "D" and "E" under Fraternity Finances, listed on our Program for today - Endowment Fund, Tomahawk Fund and Memorial Fund. Our purpose is to explain to you what those funds are, what they do for us, and what the funds are at the present time, and then invite your suggestions and criticism on the basis of that. So I have asked Ralph if he will interpret for you the Endowment Fund, and the purpose of it. Again, this will be informal and you may ask questions as we go along.

I will call your attention to page 11 of this Report, where is set forth the intention of the Endowment Fund, started back in 1941 with a dollar from every initiate plus a dollar from every active member. That fund in the last five years has built up to a cash fund of about \$ — from which five loans have been made to chapters, as shown on the Endowment Fund Balance Sheet - with the exception of one which is not shown, and Brother Hall mentioned it yesterday. On the Endowment Sheet you will find four notes receivable - from the University of Syracuse, Mass. State, Ohio State and Missouri; and in August a loan was made to the Illinois chapter in the amount of \$500.00 This Fund is for the use of the Chapters; grants are made by the Grand Council. They are not long term loans. We are trying to have a schedule of repayment on the undergraduate's life of the chapter when the loan is made. In other words, a three or four year period.

Usually on an installment basis of ten or fifteen per cent. The chapter is urged to repay this loan as soon as possible, for another chapter comes along, a sister chapter, and wants a loan and we cannot make the loan because the other chapter has not paid theirs. Any chapters here who have borrowed from this Fund must realize that - that other chapters want loans, too - and it should be at all times a revolving fund. In other words, loans are made to meet an emergency situation, and should be repaid on a short time basis.

Messinger-Syracuse: How long ago did the University of Syracuse make this loan; nobody in the chapter knows anything about it.

Mr. Burns: Immediately prior to the War, April 1, 1942.

Massachusetts State, May 6, 1942

Ohio State, May 7, 1942

Missouri, June 12, 1946

And the Illinois Chapter in August 1946

Mr. Cochran: As I say, these should not be considered in any of your minds as funds to take care of things you are going to purchase - but emergency funds, when you have to go in and do up things quickly, and need cash quickly. They are on notes with the chapter and not with the alumni council, and they are at a very low interest rate, $2\frac{1}{2}\%$ - just a nominal interest rate, to get you into good business training.

Dr. Hart: Those are made on the merits of each case?

Mr. Burns: That is right. If a loan is made we try to work with the chapter in making up a monthly schedule.

Messinger-Syracuse: Have they done anything about that loan?

Mr. Burns: Yes; up until the War the boys were paying regularly.

Mr. Shotwell: One thing I might point out, we try to do everything a bank would do. The only thing that isn't asked is security.....

Mr. Burns: I want to emphasize that this money you are borrowing is from your own active brothers, who are putting this money up, and you are to repay it as quickly as you can, because your other brothers may need assistance - and if it is all tied up in notes it isn't good for anyone.

Now, the Tomahawk Trustees Fund was started in 1923 with every initiate contributing through his initiation fees \$10.00, which is set aside for the Tomahawk Trustees. There are three Trustees, who serve without remuneration. These Trustees are : (names)

This money is invested in securities in Government and New York Real Estate and the income from that is paid into the General Fund, and from that income we pay the expenses for the publication of the Tomahawk. Dr. Cramblet mentioned yesterday that the income is set up on an actuarial bases, and at the present time the Fund is paying 45¢ annually per life

subscribers on our rolls. That may be in some cases more than income. But if the income doesn't provide that 45¢ it is so set up that part of the principal can be taken down -- but don't get involved in that - if you put up \$10.00 by the time you die all that ten dollars is used.

Mr. Clark: None of the principal has been used yet?

Mr. Burns: No.

Underwood -Pennsylvania: I am not quite clear on this consolidation - with this other fraternity.

Mr. Burns: The agreement, as you noticed yesterday, was to provide for life subscription to the Tomahawk for a life subscription to their Magazine. Their magazine has been just started and I think only \$60.00 involved. Every one of their initiates will pay \$10., and will put on a promotional campaign to have their alumni pay \$10.00, subscription.

Mr. Cochran: That will bring all the members of the fraternity in to the life subscription list on an equal basis.

Mr. Burns: If we initiate 500 people, this year, and they become life subscribers it would increase this Fund immediately by \$5,000.00.

Mr. Cochran: I might point out that this Trust Fund cannot be used by the fraternity for any other purpose whatsoever.

Mr. Burns: All investment of funds are in the name of the National Fraternity. Are there any other questions on the Tomahawk Trustees Fund?

Mr. Cochran: Thank you, Ralph. Now, we will go on to the Memorial Fund, which is new and this will be the first Convention at which we have discussed this Memorial Fund.

I am sure you will be anxious, and interested, to carry this information back to your chapter. I have asked Brother Shotwell to explain this Fund.

Mr. Shotwell: We framed the charter of the Memorial Fund in such a way that it would be to the best of our ability practical for the Treasury Department to honestly say it likes a Charitable Debtor - so long as the Fund is ear marked and set aside to be used for nothing but charitable purposes. It is to enable or assist deserving men, who may be - but need not be - members of Alpha Sigma Phi, to obtain a college education - to set up scholarships and advance learning.

Now, with only a little looking around, and this is a secret meeting, of course, you will see it would be entirely possible for us to pick out a University like the University of Texas where a lot of deserving young men are, but no Alpha Sigma Phi Chapter, and help some deserving young man - for they need not be members of Alpha Sigma Phi.

One of the main objects of the Fund, beyond this practical angle, is for the purpose of setting up a Memorial. If any friends or parents wish to leave a substantial sum in

memory of someone, or chapter, or otherwise, or someone who made the supreme sacrifice in the late War, why, it is credited to our Memorial Fund and it is recorded on the books in memory of that fellow. We have Trustees for the Tomahawk Fund from the East Coast, and so we got the Trustees for the Memorial Fund from the West Coast. (names of Trustees of Memorial Fund)

There is a long and complicated letter from the Treasury Department explaining what may be done, and armed with that letter there is no reason why a fellow can't walk into the office of a business man and say, "Give us \$10,000.00 for our Memorial Fund, etc., etc.,..... (applause)

Mr. Cochran: I think if Dr. Cramblet were here he would undoubtedly explain he has some program in mind to carry out this year, or some succeeding year, to enlarge this Memorial Fund. The Endowment Fund, which is small at the present time and is comparatively recent, will be used for the advancement of education, by making loans at a low rate of interest, short time loans.

Witherbee-Seattle: I was wondering, on this Tomahawk Fund, although it is not handled by the Grand Council, I wonder if it is possible to get a fraternity mortgage on that?

Mr. Cochran: It would have to have all the qualifications a good bank loan would have.

Witherbee-Seattle: We have a mortgage with a bank now, but I think they have good security and it seems an awful loss of money to be paying that interest to the bank in Seattle instead of to the Tomahawk Fund; the property is worth \$75,000.00 and the mortgage is about \$16,000.00.

Mr. Shotwell: Well, Tomahawk won't make a loan without looking over the property. But I will help you out - you try it!

Mr. Cochran: Bob is perfectly friendly and Chairman of the Prudential Life Committee for years, and he has come to your Trust Fund with such a perfect record which he wants to keep.

Dr. Hart: A fraternity loan has been compared with a church loan.

Mr. Burns: "NG" - no good.

Mr. Cochran: A banker don't want to go into the church business or fraternity business.

Gibbons - Purdue: I can't find any money in the Memorial Fund.

Mr. Burns: I think there is \$100.00 to get it started - the National has sent a check for \$100.00 to get it started.

Mr. Cochran: It was just approved by the Treasury Department this spring.

Gibbons- Purdue: What is the idea spreading Trustees all over the country?

Mr. Cochran: Well, Paul Fussell is the member of the Grand Council who made the suggestion. He is the one who drew this instrument, and with his experience in drawing it we felt justified in having him,

being personally and closely connected with it; and we put two other Trustees along with Paul, from the Coast, and so have that Fund administered from the West Coast.

Mr. Worthington: Why not say something - a word, about the three Trustees of the Memorial Fund?

Mr. Cochran: Will you do that, please?

Mr. Worthington: That was just merely a suggestion.

Mr. Shotwell: The three Trustees of this Memorial Fund: William C. Mullendore, President of the Southern California Edison Company; Wesley M. Hine, who was for a time on the East Coast and comes over a couple times a year for the Rheem Manufacturing Company; and Paul Fussell, who is one of the top law birds in Los Angeles. They are the personnel of the Trustees of that Memorial Fund.

Mr. Cochran: Let's go back to "A" and take up "Chapter Management". Up to now in our discussions this morning we have been telling you all things of interest to you, and now we get into problems which are essentially yours, and we have no desire to tell you, but we would like to have the story come from you, with whatever advice and suggestions and ideas we may have accumulated.

The Finance Committee last night discussed several suggestions which we thought of paramount interest and importance to chapters, and I would like to have you fellows in your notes make a record of these points, if you will: The first one which

this Committee - the majority of which was undergraduates or active members - was that you survey your cost of operation very accurately and very completely. Many of you who are basing your budget of operation for this year on figures which you may have had as late as a year ago, or even this spring, and certainly, on figures which you had in 1941, prior to the War, ^{you} are going to be amazed at the increased cost of the woman who cleans your House, of the cost of your food, the cost of dishes and cost of cleaning or painting - all of those items which go to make up your budget.

Dr. Cramblet is keenly concerned that you note cost of operation, as you start this year, and when you get your House bill whether it is going to adequately take care of those charges. I know many of you are going to be amazed ~~difficult~~ when you get down to wrestling with these problems, how much it is going to cost. But I would rather you be amazed by getting down and determining your cost than to run into difficulty later.

The second point is one of regular and complete collections of House accounts. There isn't any reason why a boy in a fraternity should not pay as regularly and as fully his fraternity bill as he should the purser of the

University, as he should the laundryman, as he should any other campus account he has to pay. In other words, we think in his loyalty to his fraternity, which we expect, he should pay his account with the fraternity.

If you have a laundry bill and that laundry bill isn't paid in a reasonable length of time you take your laundry down and the Chinaman says, "No checkee this week!"

A very good suggestion was made last night, and I will do no more than mention it, and you can make note of it, and we will discuss it later: In pledging a Freshman have your Prudential Committee send a letter to his parents or guardian, letting them know what the financial responsibility is going to be to the fraternity. Delinquency on the part of a boy many times comes from the fact that parents didn't understand and make adequate provision in money to be sent to him. It has been found in several cases to work to get the cooperation of the parents at the time.

Kaufman- U.C.LA: Right now, at the moment, most of your pledges and rushees come into the House as Veterans and they do not have parents or guardians to watch over them, and no one to whom to write a letter. They only have \$65.00.

Mr. Cochran: It would do no good to write "Uncle Sam!" There was another question over here?

From the Floor: It was the same question.

Mr. Cochran: All right. The next point is that Ralph and the National office are going to insist that you send your monthly statement on to the National Office for review and suggestion. That is supposed to be done anyway and it is done with pretty good regularity. But we want you to make a note of it to your "HE" (?), and Ralph and the head office can point out any dangers you are running into. If we don't get a copy of that statement until after the situation is started they may not be able to help you. We are going to insist, for your own good, as well as ours, that those statements be sent to us regularly each month. Have you those four points now? Then let's discuss those and bring into the discussion any other points on management which some of the others may have.

Yoder -Cleveland: I didn't come down here to make a speech, but this thing you are going to discuss has been on my mind about thirty years; off and on I have had something to do with our chapter. Last night we heard that the prime purpose and justification of a fraternity is scholarship. You go to college to get an education; social affairs are secondary. To me the most important officer of any fraternity is the Treasurer. I can assure you, and I think Ralph can

point out, any trouble we have had at Alpha Lambda Chapter - that scholarships in that fraternity have been high or low in proportion to what our finances have been; in other words, when we had a good treasury we had good scholarship and, by gracious, when the scholarship was down at the bottom then there was a lot of money due the fraternity. That is not only true of Alpha Sigma Phi. I have a good friend in Cleveland, a member of Alpha Sigma Tau, (?) who tells me the same thing - one parent wrote back, when a letter was sent, he didn't know they owed a \$100.00 to the fraternity - they had sent a \$100 a month, and the boy had put up a note and the money went for something else.

I went so far a few years ago to go to my brother, who is not a fraternity man, but interested in college life and interested in having the college responsible for the finances of the fraternity; I believe the college should insist upon proper bookkeeping in the finances of the fraternity.

When your fraternity finances drop down it makes a black eye for that fraternity, and I blame the college a whole lot for allowing it to get into the red. It all boils down to the fraternity owing the groceryman and the boy in college who won't pay his bill. This thing of having an election and putting so and so in for Treasurer - it has got to be a man with back-bone and who feels his obligation. You have got to

leave sociability out of it entirely, and collect those bills! At the present time you are all starting from scratch and have a good chance to start over again, and if you have your Treasurer collect the bills your troubles will be over!

Mr. Cochran: Thank you very much. It think that is very pertinent. On that point I would like to have Bruce Underwood of Omicron Chapter, Pennsylvania, briefly outline your plan, which has to do with Fraternity Finances.

Underwood-Pennsylvania: This was a plan gotten up by the Interfraternity Council, University of Pennsylvania. Briefly outlining the history how this came about: It was found that some of the Houses on the campus were running merely two books, one where was recorded what came in and one where was recorded what went out, and no record of what the purposes were.

We were fortunate at Omicron Chapter having a brother who has a brother who is a Certified Public Accountant, and our books were set up by this C.P.A. - and we were passed on last year "plus".

Now, this plan is to develop a program for strengthening the Fraternity System at Pennsylvania, through the establishment of minimum standards of cost, both personal and financial, under which a Chapter may function on the campus. It is proposed that with the cooperation of the University, the Interfraternity Alumni Council and

Interfraternity
the/Undergraduate Council, the following recommendations
under the several items listed be made effective.

1. Fraternity Finances: According to the replies to the questionnaire sent out to all members of the Interfraternity Alumni Council, it appears that most Houses have a recognized system of bookkeeping, of one sort or another; but that the degree of control by alumni and/or by National Organization varies widely from strict supervision to no supervision at all. Only twelve Houses showed any interest in an outside auditing system and, inasmuch as the individual systems seem to be satisfactory to the individual membership, the Committee does not recommend any attempt to establish a uniform accounting system. It recommends, however, that an accounting service at a fixed uniform rate be offered through the Interfraternity Alumni Council to such Houses as may desire it.

Recognizing that it is essential for the good of the University and for the best interests of the Chapter itself, as well as a matter of good faith (1) to the men it initiates, and (2) to those who have business relations with it, that each fraternity at Pennsylvania maintain a sound financial condition, the following proposals are made:

1. The University shall appoint one of its staff, under the direction of the Dean of Student Affairs, as its Fraternity Counsellor, whose relationship with the individual Fraternities shall be on an absolutely confidential basis. Further reference to this Fraternity Counsellor will be made later in the Plan.

2. Each Chapter shall submit to the Fraternity Counsellor by a stated date at the beginning of each term a financial statement and budget of operations; at the end of each term an operating statement will be filed for comparison with the budget.

Now, this man is supposed to be a confidential agent of the University, and of the Chapter as well. At the beginning of each term each House must turn in a budget for the coming term, and each House must have receipts to equal that budget; and in addition 10% on reserve. This University man will look over the budget, and in making suggested changes will return the budget to the Fraternity, and they are supposed to follow this budget. Periodically the Fraternities will get together with the University, and at the end of the term they have to be very close to what the budget calls for, except for any unforeseen development. If a House doesn't come within that budget there will be drastic action taken, and it may be that that fraternity will be excluded from the campus altogether.

The House before it can make any addition in furniture, or any addition to the actual House itself, or improvements of a

substantial nature, will have to submit this cost to the University and have it approved.

Now, this is a rather strict procedure, but they have done it because some of the Houses have gone into the red. It has gotten to the place where some of the local merchants won't even cash a fraternity check.

Mr. Cochran: Thank you.

Mr. Clark: I feel that the National office is where some of these things should be checked. I think a monthly statement should be submitted to them monthly - not in detail but how much is owed to other people.

Mr. Cochran: That point we covered; those reports should be sent.

Kaldal - Washington: I would like to see a few words about our chapter. Our "HE" as we call him, is appointed by a Board of Control - we have three actives and ^{three?} two alumni on the Board - they are business men - the alumni members of the Board. The Board meets twice a month. The last year the finances have been carried on in a fair manner. The Board of Control have been doing this for several years and it has worked fairly well. This Board appoint their choice for a Manager and go further and choose now the man for Rushing Chairman. He is given his board during the months he is in office, and he is expected to carry that out in a business manner.

Mr. Cochran: Does this Manager get paid for that - this Manager you speak of?

Kaldal-Washington: No. It is applied against his board and room.

Mr. Burns: Who sets that - does the six man Board or the Chapter say that may be done?

Kaldal-Washington: The six man Board, and within certain limits they are given strict dominion.

Mr. Burns: I mean, do they decide what reduction in board and room this manager should have?

Kaldal-Washington: Yes; they bring it before the actives for approval; and the rushing Chairman gets room and board.

Witherbee-Seattle: I have learned a little about it in being Assistant Manager at -Mu (?) - - - Washington. They have their own bookkeeper, I think pay him \$20.00 a month, and the House Manager is accountable to the bookkeeper, who is a registered bookkeeper. It has worked out very well. The reason it started, back in '28 or '27 several of the Houses got into trouble and I think practically all of your schools having chapters out there are run by the Alumni Council.

Mr. Cochran: We have been very conscious of this Plan at University of Pennsylvania, and I think the principle could be worked out elsewhere. Let me see the hands of those who would like to have Ralph Burns send you a letter setting forth this plan. Let me

see your hands, if you will take it up with your Prudential Committee -otherwise, don't raise your hands. (hands up)

Kaufman-U.C.L.A.: Well,our Alpha Zeta Chapter has just started up with the help of alumni association. We set up a program with the appointment of a Finance Committee. They figure out the budget per month. We had Brush and Warner (?) work out a budget and the average is about \$62.50 a month. So that is what we will start out with in September. If we run over we will increase that; if we don't, we will have it. We have to pay \$400.00 a month to the alumni for mortgage, and so forth - and I don't think it is any business of the University what is going on at the House. It is Alpha Sigma Phi business entirely.

Mr. Cochran: I think that is right - but at the University it had ^{so} gottentson had the University had to take cognizance of it.

Kaufman - U.C.L.A.: I think the alumni and active chapter can work something out much better than the University because the University has no interest in your House whatsoever.

Mr. Cochran: I think that true.

Waldon - Kentucky: I believe according to Pennsylvania the program that they are going to institute is under the control of the Interfraternity Council - as I understand it, they have appointed one man,who is a University Faculty member, to administer the affairs of the Fraternities. Now, it is my experience you are

just giving him an additional duty and maybe for the first six months, or a year, he will take an interest in his duties; but after that time he will become tired of it, and it will become a "stale" (?) outfit. I believe it would be more profitable for Alpha Sigma Phi that we recommend - if recommendations be made - that we recommend either a two or three man committee for ourselves.

Mr. Cochran: Thank you. I would like to have Bill Hall speak, and while you are on your feet give some comment on the ~~Brush~~-Warner (?) System, how it worked out at Illinois.

Hall - Illinois: We are in an unfortunate position, being a hundred miles south of Chicago, and the alumni up in Chicago, and any time you want contact with them it is hard to get them together, and the only part of our finances they are interested in - I am not saying this to criticize - but what they are interested in is getting \$600.00 a month for the House - except if we go in the hole they are unhappy about it. Normally, we have a bunch of eighteen, nineteen year olds and don't have any material advice, and we have awful trouble getting a Treasurer. He gets about \$40.00 a month out of it. He handles \$4,000.00 a month and that is a business - and you have to give it to the man who will take it, and maybe have to coax him at that. Most Engineering students know something about bookkeeping -

but we had to rely on this Brush-Warner System, and all they did was to keep a set of books for us. They didn't give us any advice, and the reason for that is that they give advice and it turns out bad - well, they simply don't do it. We presented the bills and they paid them by check, for our expenses. But so far as giving advice on how to run our accounts, or looking at the books and telling us how to run things, well, they just didn't do it - and at no time did we get any advice from the alumni. That may account something for the \$1700.00 debt when we returned. We came back and weren't very happy to find that.

If anybody here would have any suggestions - well, I sometimes wonder if, with our new expanded organization, the National could take more active interest in the chapters - do something like Pennsylvania, and have the Treasurer prepare a complete budget before we started it - and get some advice on things, from the National. It would be a good thing to do. If we get a good Treasurer this fall we will run as well as we have many times; but, if we don't find anyone who wants to take it we may find ourselves in bad shape.

C. B. Mincks: Now, fellows, I was Treasurer for two years - and we paid our bills. We were \$400.00 behind and I was waiting on the fellows' doorstep every time dues were due. I will be awfully unpopular with you fellows for what I have to say. With my experience, and talking to these different

college men, I believe that the active men fail to realize that the House is ^{not} simply a dormitory proposition. Do I make that plain?

Supposing you were in a college where fraternities were not allowed to have Houses but they provided them for you? What difference would it make? It seems to me that we are down to the place where we should take into account the suggestion that was made in the Tomahawk. That gave me authority to pop my head up - "I paid for this House and don't own anything!" Now, listen, the solution to this House problem is that the colleges should own the House. That would always provide you with a House. The college would collect a reasonable rent, the same as they collect your tuition. They could take the House proposition off your shoulders. The House would be owned by the college. I will tell you, the chapter at one of the biggest Universities have already offered their property, lock, stock and barrel, for \$60,000.00, if the college will take it.

What difference does it make to them whether they are improving the girls' dormitory over here or the boys' dormitory over there - or whether it is your study hall, or your Sig House? They will take care of your discipline for you, which is a big item inside the fraternity.

C. B. Mincks: I am still firmly of the idea that the colleges should own the Fraternity House. I honestly believe that the solution of our Fraternity House problem is to get the colleges to own them. And I am here frankly to say to you that I will never put another dime in a Fraternity House until the colleges have something to do about it.

Underwood- Pennsylvania: I disagree with Brother Mincks. We have one of the finest Chapter Houses on the University of Pennsylvania Campus. The University won't get new Fraternity Houses because they are opposed to new fraternities.

The way we run our rental system, we have a corporation which holds the property, and we sign leases with the corporation, and the rental agent collects the rent by the 10th of the month, and if the rent isn't paid by the 10th there is added \$5.00; and if they don't pay by the end of the month the corporation, which holds the lease, may take legal action.

We have never had trouble collecting our rent. The corporation of the Omicron Chapter requires a written report at the end of the month from the Treasurer, and it must contain the bills owing in the city, and the bills of the brothers. If the bills of the brothers are too high and not paid, and there is no good reason - occasionally there is a good reason -

if a check hasn't come through from the Government - the agent gets after the brothers individually. We think this a pretty good system of running it, through this rental agent. I don't think the University should run the Fraternity House.

After all, the Fraternity is for the purpose of showing a fellow how to live and pay his debts, and if it don't do that we may as well not be a fraternity.

Mr. Cochran: I have been charged with getting through these subjects this morning. I am serving you and trying to get through this program and bring out all the points for discussion. I am not criticizing but - we must hurry along.

Kane - Baldwin Wallace: I want to bring out one point. Most of the fraternities, so far as I can find out, are charging the boys for room and board. We work it different ways. In our system you can determine what meals will cost. Our monthly dues stand right now at \$5.00 a month. Now, whether we are going to have to bust it in October or not, I don't know.

We have been running very nicely on that.

Mr. Cochran: I would like to call on Johnny Foster. Do you still have the discount system, and how did it work - or does it work?

Foster- California: Well, it is a rather simple proposition.

Sometime before the war the inside man's house bill, which

included lodging and the activities - amounted to \$27.00. I believe the outside man's was about \$25.00, and the inducement of paying before the 10th of the month always seemed to be sufficient to get the bills in and save two or three dollars - the difference between 25 and 27 dollars.

Last term we were in a different set-up. Five fraternities were together in one part of the Hall - which the Navy had taken over. The Navy bought the food and served it to the fraternities, all five fraternities. But we used that same discount system of saving \$2.00 if paid before the end of the month.

Mr. Cochran: Does it work?

Foster-California: We think it does. We made regular payments all during the War, and reduced the mortgage.

Otto - Marietta: I was quite interested in the statements of the brother from Champaigne. As I understood you, you have a debt of \$1700.00?

Hall- Illinois: Well, \$700.00 was settled, and we got a loan from the National, and it is not quite so bad now. But we still owe.

Otto- Marietta: How much is their mortgage?

Mr. Burns: \$60,000.00.

Otto - Marietta: Who is holding the mortgage on that property?

Mr. Burns: The Bank and several large bondholders.

Otto-Marietta: Don't you think it would be better for that group if they could liquidate all their bondholders and put it all in one place, and let the college have that?

Mr. Burns: Charlie, they are shrewd as shrewd.....

Otto-Marietta: I was Treasurer here for a time - no one wanted it and they pushed it off on "Charlie". But I always collected the money. I was wondering; to take this strain off of "HE" if that couldn't be handled through the college office and save these fellows? It is a large job.

Hall-Champaigne: Illinois is very unfavorable towards Fraternities.
Illinois

There are fifty-seven on the Campus, and I know they wouldn't handle any one fraternity's finances, or do anything for them at all. We had a hard time to be reactivated- they told us we had to have a good rating with the Champaign business men's association.

Otto - Marietta: How does the college feel towards your boys graduating and still owing bills?

Hall- Illinois: That is no problem with us since I have been in the House.

Otto-Marietta: It is a problem, for you pointed out that boys left and went to War leaving this debt. I would think the University would take an interest in those things.

Mr. Burns: Not when you have 57 fraternities on the Campus.

I want to say, with houses valued from \$50,000.00 to \$150,000.00, why, I don't agree with Brother Mincks - at Ohio Wesleyan they wouldn't even look at such a proposition, for they would have the business men of Delaware down on them at once.

The Treasurer shouldn't be a collector. The philosophy is wrong there, for the Treasurer in the House to be a collector. That is all wrong. He doesn't make the bills; the fraternity makes the bills. Let's grow up, and be men.

And where you get a competent woman, one who buys your food, prepares your meals, why, she is worth every bit of money that the Chapter can pay her, and the commissary can pay her. She is smart in her purchases of food, if she is a good woman, a competent woman; and these chapters where there is a House bill of \$4,000 a month is not a House run on two or three thousand dollars a year. And this collecting and paying bills is simply a matter of arithmetic and you may learn while you are in school to do it - whereas, if your bills are not paid your name is posted.

Now, there is one thing I want to bring up, and I don't want to hear from you unless you have your House bill set up for this fall. Brother Campbell, has yours been set?

Mr. Burns: (addressing Miss Gantz, Stenographer) I will take these, Miss Gantz.

Mr. Clark: I went through quite a strain on this collection business, and I think you men realize that the real thing is "personality". As someone said, you got to get a man with back-bone, and this thing be handled on a business basis. I think one element here, at least according to the man from Illinois, is the fact that you aren't paying the man sufficient for doing it. Now, back in 1911, '12, we had one man who was House Manager, and he got his full room and board; and we had one man who handled the books, and he got his room and board; and I was surprised you were giving your man only - what is it?

Hall-Illinois: Half his room.

Mr. Clark: Well, one man can't handle the room and table. I used to get up a sheet showing what each man's bill was, and at noon I was down at the table - and I had had my roommate put out of the House because he didn't pay his bill. It is a business proposition and it must be handled that way. I

have noticed every time our chapter was down financially the whole chapter was down otherwise. You have got to handle these things on a business basis, and if at the weekly meeting bills aren't paid up, out of the House goes the fellow who owes.

Dr. Hart: I don't want to prolong things, but I think you are overlooking the real principle here. During the years there has been objection to having fraternities on the Campus and there is still objection - that Fraternities are anti-social, and so on - and we have got to go on trying to popularize the fraternity. I take the opposite point of view of our Chairman this morning. I think the University is concerned about our House. But we are still in the minority on the campus and we will have to get on the popular side of the thing.

Waldon-Kentucky: I think one thing brought up ^{by} Brother Burns is fine. Let's support a House "mother". That seems to be a difficulty - in addition to their duties to have the collecting of bills and financing. Kentucky is required to have a House Mother. Probably our - - - - location has something to do with it - but we usually have a House Mother who is a retired lady and she is not interested in the finances but gives her time to marketing and buying, and looking after the students. If we charge 50¢ a meal we get 2¢ back on each meal for the Fraternity fund; that leaves 48¢ for the purchasing of food, and if the

House Mother can purchase food of the proper quality for 44¢ she can make 4¢ on a meal, and that is an incentive for the House Mother.

We have a frozen food locker and instead of going out to the store every time we want beef, we buy a whole beef have it inspected and put in the locker. When we buy potatoes we buy by the ten, twelve bushel.

Kaufman- U.C.L.A.: I still think that your only concern is a good active alumni group - if you have an active alumni group you should get together with them and have them help you with your finances. I think still the alumni are most important - for they had the same problems when they went to school. They will take an interest the college will not.

Peterson-Chicago: It is probably repetition, but I made a few notes here. First of all, I would like to agree and disagree with Ralph Burns - you shouldn't have to dun a man to pay his House bills! Well, Ralph is living in Utopia when he makes a statement like that. No man likes to pay bills. The key man is the Treasurer. He, first of all, should be a good collector. And he isn't going to have friends in the House. Because of that we feel he should have good pay. Then, he should have an Assistant, a man who assists him one year - without recompense - and then when the Treasurer graduates the assistant steps into the job. Another point, at Illinois Tech no man can get his

sheepskin until his Fraternity bill is paid. That is a question some of you could take up with your Interfraternity Council - no man to get his sheepskin until his House bill is paid.

Mr. Cochran: Thank you. I think this discussion this morning has been interesting to you. I know it has been interesting to me. I think it is gratifying to all of us to note how you fellows are attacking the financial problem, and it is satisfying to note how harmoniously you all are working.

Now, one of the major functions of every Convention is to give account of stewardship. We want you to know what happens to your money, and to know the intent and purpose we have in setting up a program. We would like to have you turn to the page following page 12, in your Grand Council Report. I hope we can finish this in perhaps five minutes, thus giving time for questions - if you desire, then, to have a recess of five minutes; we could have that and then come back promptly and I am going to have you work until 12:15 - for we have a free afternoon - and we have a lot to do in the hour we have left before noon.

On this page take the right hand column (reviews items on said page, and in conclusion states:

Mr. Cochran: I think we are very fortunate, fellows, to have come through the War in as good liquid condition as we are at the
132.

present time. We are not in the business of making money; we are not pointing with pride to any balance of funds, except as that balance may be of help to the fraternity chapters. We do hope the back log money going into Expansion and Visitation will be productive of real returns. Now, let's go to the next page. (continues to review items in the Financial Report)

Remarks

Question: What is the "Centennial" item?

Mr. Burns: There were dinners held throughout the country, and also in Hawaii, last December, and programs sent out to everybody. In other words, it is not a recurrent expense - it will not appear next year.

Mr. Cochran: Going down further, Ralph, the Endowment Fund \$1018.51?

Mr. Burns: Payments coming in for payment to the Endowment Fund.

Mr. Cochran: Total Receipts for the year \$13,466.66. Ralph, how does that compare, in a general way, with former operation?

Mr. Burns: (Makes comparison statement)

I think it is important to say this, and I can say this - and I don't think a member of the Grand Council can say it (Lloyd did not read one paragraph in the Report yesterday on Finances) the reason your report is better than in 1940 is due to the action taken by the Grand Council in connection with the moving of the National

offices - and when the War period came on I went on another job..... and Miss Jensen and I had no salaries. We cut down our administrative expense, and other expenses; it is just that simple.

There are included in the Administrative Expenses of \$11,764.77 certain non-recurrent expenses, which happened this year. For instance, our moving the National Offices from New York to Delaware, which we won't have again, \$917.25; also other items included of \$163.-- with approval of the Grand Council - and \$130.25, which was a memorial to Wayne Montgomery Musgrave. Now, I won't take time to tell you who Wayne Montgomery Musgrave was, but if you are interested I will tell you afterwards. He was our Musgrave from 1907 to 1920 - he as an Alpha Sigma Phi.

Our increased cost in Administration expense, over the previous year, amounted to a figure of over \$1,000.00. There was more visitation than last year, and more need of conferences - in connection with some of these consolidation matters.

Mr. Cochran: That is \$2200.00?

Mr. Burns: Yes; and, of course, I came back on the payroll this year, which, of course, increased the expenses.

Mr. Clark: Are you comparing this with a preceding year that was a normal year, or the year preceding this year, which wasn't normal?

Mr. Burns: Well, we set up a budget at the April meeting of the Grand Council, which was a balanced budget calling for a gross income which included

Mr. Cochran: Any question or suggestion on our stewardship, fellows?

Mr. Burns: Don't hesitate to ask questions, for you have the right to do so. I have here the Auditor's report - it is your money. Sometimes you put out all of these reports as included in the Auditor's Report, and they don't mean anything to anybody. But we give you the "meat" in our Report and in our discussion here. We don't want you to go out and say, "We don't know what happened".

Question: This Accounts Receivable, \$9165.12, I am curious to know what it is.

Mr. Cochran: If we go into that all the chapters will want to know the same thing; if you want to know that, we will see you afterwards.

Five minutes recess.

Following said recess Convention reconvenes, with Mr. Cochran presiding.

Mr. Cochran: I have been asked to make this comment to you, Brother Yoder, Chairman of the Resolutions Committee, asks that all of you who have Resolutions give them to him as soon as possible, so his committee can go over them. Please pass

pass the word along, so that the resolutions do get to the committee.

The thing I want to discuss now is the last on the schedule for this morning, "alumni dues". A bit of historical background on this may prove helpful: Prior to 1937 we had nothing which gave the National Office power of collecting or assessing dues. I believe it was the - - - - session in 1937 which adopted the policy which is universal, of having alumni dues. Usually the alumni get very little for those dues. You give a dollar and the Fraternity has a dollar's worth of interest and goodwill. They adopted the policy of alumni dues of only \$1.00.

We came along to the depression period, when it would have been awfully nice if we could have gotten more than \$1.00 from the alumni. Then came along another war, when there was probably nothing from the chapters, and we went to a thousand or more alumni and got a five dollar fee, a challenge to their interest in the fraternity and keeping the fraternity alive while the boys were in the Service.

This matter of alumni dues is a thing the National Fraternities have taken up, and we bring the suggestion to you from the Grand Council, and also from the Finance Committee, as appointed by your Convention, and we suggest that an amendment

be drawn that alumni dues for all initiated into the Fraternity from now on be \$3.00, one-half of which amount must go to the Endowment Fund; the assumption is that the other half will go to the general funds of the Fraternity, and the assumption goes further, that if one-half doesn't answer the purposes of the Endowment Fund the Grand Council may put more in, that it may be of greater service to the chapters; it will reduce the loan to the chapters and at the same time, of greater importance, it will put more funds into the Endowment, so that in an emergency there will be more funds to help the chapters in an emergency. This is only of passing interest to you now. But you are going to be alumni and, from my own experience, you will be an alumnus longer than you are an active!

I am positive it would not be the idea of the Grand Council that they would ever sue for collection - it is 99.44% voluntary. However, this amendment would give us a chance to go to the alumni and say the Grand Council gives us authority to go to you and ask for \$3.00. I notice in suggesting this that your Finance Committee has suggested that it be a permissive amount, and that the Grand Council, in view of circumstances before it at any one time, could change the amount to less than \$3.00 - but not more than \$3.00.

Dr. Hart: Why reduce from \$5.00 to \$3.00? Don't you think you will get as many at \$5.00 as at \$3.00?

Mr. Cochran: I don't think so, Hugh. When the amendment passes it could only apply to those initiated after this time.

Mr. Burns: With utter disregard for detail in the National office, I had to put three tabs on, "Don't collect this from 1927 to 1946; \$1.00 to those; and \$3.00 from 1946."

Mr. Cochran: You understand, fellows, anything we do here now, we are simply making a recommendation, but the action must come in your regular chapter meeting after you get back.

Mr. Clark: It is to be adopted as an amendment to the By-Laws?

Mr. Cochran: Yes. Now, what is your pleasure on this suggestion? As I say, there is ample precedence for it with other fraternities; and some of them are getting a lot more, but we would rather have a greater participation by the alumni than have a higher fee and fewer participation. What do you think about \$5.00? We discussed it last night and it was thought to be too high.

Peterson-Chicago: One thing you overlooked considering, that many individual chapters have alumni dues, and if you add too much to that one or the other is going to suffer. I think from \$1.00 to \$3.00 is about right.

Dr. Hart: May I add this, when this is added to the Chapter dues the snap judgment is going to be from now on "If us fellows are to pay \$3.00, what about the fellows back of us?" You must remember to say that these back members are going to be hit also.

7 Campbell
Question As I get it, the amendment to the By -Laws is to the effect that we have more members at a lower fee that to have fewer at a higher fee?

Mr. Cochran: That is right.

Foster-California: I think it is important to get into this change of By-Laws something that comes up frequently in rushing, "How much to you have to pay when you get out of college?" Lots of fellows foresee that when they get out of college they are going to have a tough time for awhile and they don't want to feel it is compulsory to pay something.

Mr. Cochran: I think it would be better to tell them frankly what the story is - that he is never any less a member, if he doesn't pay that. But we hope he will be able to pay and will pay.

Another recommendation of your committee on Finances was: Could an alumni member not pay this but become a life member by paying \$25.00 - ceasing to pay dues after that?

From the Floor: It is not a life member, but it is a simple compounding of dues.

Mr. Cochran: Do I hear any recommendation on this, or would you rather discuss it further - or drop it? How many think it is a good idea - raise your hands, please. (hands raised) Now, how many don't think it is a good idea? (hands raised) What point do you see that is objectionable, Joe?

Gibbons-Purdue: As a fellow back here says, when you rush a man you ought to tell him about this. When I was rushed they said, "When you get out of school all this alumni business don't cost you anything." I think it ought to be very definite that when you rush a man you tell him.

Mr. Cochran: You understand, Joe, the only thing we are changing right now, since '27, is to increase the \$1.00 to \$3.00.

Peterson-Chicago: Also, what are you going to ask the men who are going to be initiated? Isn't there some way you can go back and make this retroactive?

Mr. Burns: That is a question - does it legally become retroactive. You are now asking the fellows,

but you can't decide on these fellows who have nothing to say about this - whether they should pay \$3.00.

Mr. Clark: Mr. Chairman, I think the amount of the change is sufficient from the practical standpoint, and to let a man know you are never going to push him.

From the Floor: Couldn't you put this in the form of a contribution?

MOTION

Kane-Baldwin Wallace: I move that the annual contribution be increased from \$1.00 per annum to \$3.00, and that it be compounded at any time by the payment of \$25.00.

Mr. Clark: You are talking now about the Amendment under Section 11?

Mr. Cochran: Yes.

Foster-California: "Second".

Otto-Marietta: I think this \$25.00 is letting a fellow off too easy.

Mr. Cochran: I think as this thing is worked out and operated in other fraternities, if they paid twenty-five years they have paid a whole lot longer than most of them; so that compounding on the \$1.00 has been much too high; and if we raise it to \$3.00 and then compound to \$25.00 we will still be ahead, for they don't pay for more than eight years now.

I think Brother Otto's remark is absolutely right if we got a full hundred per cent on that, but interest in

Fraternity affairs rises and falls and every time we want something we don't want to be writing the National Office. So, based on the record, \$25.00 would be a break for us.

Mr. Clark: Mr. Chairman, again, the amendment is to Section 11, changing from \$1.00 to \$3.00?

Mr. Cochran: This is a new amendment to that.

Mr. Clark: Using in the place of the word "dues" the word "contribution"?

Mr. Cochran: Why don't you settle that in the Resolutions Committee?

Waldon-Kentucky: I move that the Secretary Stenographer read the motion as it has been presented and that it be put to a vote.

Mr. Cochran: The Chair recognizes Kane of Baldwin Wallace.

Kane- Baldwin Wallace: By putting \$25.00 in that relieves you of all further contribution, and that doesn't seem consistent.

Mr. Cochran: Question has been called for on this motion - do you understand the motion?

Mr. Clark: The delegate from Kentucky wants the motion read.

And, thereupon, the Stenographer read the MOTION made by Kane of Baldwin-Wallace: "I move that the annual contribution be increased from \$1.00 per annum to \$3.00, and that it be compounded at any time by the payment of \$25.00."

Mr. Cochran: All in favor of the motion as read will raise your hands. (hands raised) All opposed, by the same sign. Unanimously carried.

The next item is one Ralph mentioned yesterday - one which has been discussed a long time, and it has to do with entirely eliminating the undergraduate dues you pay - at the present time you pay \$34.00 initiation fee to the National; your local Chapter may have a National fee in addition. The following year you pay \$8.00, if you are initiated. As a Freshman you pay that \$34.00, plus three \$8.00, which makes a total of \$58.00 - as it stands at the present time. I am going to ask Ralph to explain, as briefly as possible, what the suggestion is, and the reason for it.

Mr. Burns: The suggestion goes back to thinking along this line for several years. In the - - - - - Convention the Grand Council proposed a National Pledge Fee. It was not approved, because in a study of the number of pledges in the fall of the year there were always a few carried and never initiated, and then in the Sophomore or Junior year pay a \$34.00 fee - and that was plus a year's dues, shall we say; we discussed the pledge fee and it was turned down, thinking the pledges being carried a year or two should make some contribution, because on most campus' they were just as much as a Sig. So we have

been thinking somewhat on this for several years, and I find this is growing in a number of fraternities..... Alpha Delta Phi now have one lump payment. ATO this summer approved it and referred it to their Chapters; under study of the National Budget they approved the one lump payment program. Phi Beta Delta were suggesting it to their National, too, last week, and their National Secretary felt it would be approved.

I also have a feeling that the man who is initiated as a Freshman is carrying the load for four years, and it always sort of gripes me when I find some fellow wearing his badge, and after talking to him find he was in the Chapter in his Freshman year, or Sophomore year, and he busted out or was kicked out and yet went around town known as a member of the fraternity, and never quite carried the load a four-year man does.

For a ten year period - normal ten year period, in submitting this memorandum which is contained in the Report, I found that in the peak years, taking the four peak years of initiation and charging undergraduate dues that if we had just one payment plan, say \$50.00 - let's just take that figure - instead of having initiation dues of \$34.00 and then three payments of \$8.00 - and instead have just one lump payment we would get more gross income, because of the high

mortality of the less-than-four-years group. So, in making this proposal I had in mind two people on the campus: The man who is initiated in his Freshman Year and goes through four years, that he is the primary man in whom we should be interested, and under our one-payment plan, say \$50.00, which is initiation and dues, it would be cheaper. Using \$50.00, he would pay \$50.00 at the time of his initiation instead of \$34.00; then he would not be assessed any National dues for his Sophomore, Junior, Senior years, which amounts now to \$58.00. And any man initiated at \$50.00 in his Sophomore year, well, it amounts to that anyway.

In discussing this last night, the number of initiates you have coming out of the Junior or Seniors is a very, very low percentage - they are either exceptional men, or someone who went for a special reason.

So far as bookkeeping is concerned, you can easily appreciate the fact that if it all comes in under one payment the bookkeeping would be most simple - and you would not have to send out bills. It makes it very simple so far as your operation is concerned.

So that is the proposal, as I see it. There were some questions discussed last night in the Finance Committee, which they will talk about.

Lloyd just mentioned that the "accounts receivable" which I have attached here - in one case of \$12,000.00 and in the other case, \$6,000.00, is revenue which the National organization should have, and would have, under the one payment program, for there wouldn't be any accounts receivable.

One thing further: You might say, "Well, what about the fellow who is now an undergraduate who has paid \$34.00, and has paid two years dues - in other words, he has paid \$34.00 plus \$16.00 - well, he would not pay any more National dues. If a fellow is a Sophomore now he has paid \$34.00 plus \$8.00; that is \$42.00 - he would not pay any more National dues. In other words, after bringing everybody up you would have a comparable payment.

Waldon-Kentucky: Mr. Chairman, if you pay dues in advance they are not dues any longer, and this is raising the initiation fee from \$34.00 to \$50.00. I am not in favor of it. When the \$8.00 supposed to be paid by the members of the Chapter is paid annually, yes, it might involve more bookkeeping, but if you pay your dues in advance, as has been suggested, you lose the contact between the National and the local organization.

Mr. Cochran: Would you mind explaining that last point? I don't just understand.

Waldon-Kentucky: I mean when you pay your National dues that is

an obligation, and each man in the local chapter should feel his obligation to the National, and he should remember that through the years he is in school. But if the local chapter sets up some fund to provide for the National fund, well, I believe that if a man is in school for four years he ought to pay personally his dues; and I am in favor of keeping the initiation fee down as it is now.

Underwood-Pennsylvania: I have heard this explained before,

because of the dues we pay each month to our chapter a certain amount is set aside to pay the National dues. We got a bill not long ago from National Headquarters, and in the same month we got a bill from a certain organization in town. We had to pay the trade bills in order to keep our credit rating good, and we had to pay the National bill, and everything came that month, and it was really embarrassing to get the money to pay. We had to go into some other funds. If we had had the National paid this other way we wouldn't have had to worry about it. You can't exactly figure by just how many men you are going to have. It is hard on your local chapter, as well as on the National. If this goes through I can't see but the contact with the National office is kept up just the same, for the brothers are going to pay now.

Hall-Illinois: I am for the plan whole heartedly, but there is a certain problem. We have a number of men we have pledged - perhaps some before the War -and if it is not a legal contract, it is a moral contract, for we told them a certain initiation fee. How are we going to handle that?

Mr. Burns: Anything that is done today will be a recommendation to the Grand Council, and that is a good suggestion and it will be kept in mind.

Mr. Cochran: The discussion on that point last night was that, in view of the abnormal situation now that when it is adopted by the Chapter it would be recommended not to put it into effect until next year, when things would be more normal.

Preble- Oregon: Brother Waldon's question as to this being an increase in initiation fees, that could be kept in a separate account and make it payable at the time of initiation.

Campbell-Stanford: I think this plan is very good and may bring in more money to the National coffers, which is very good. But I think I will have one devil of a time selling it to the boys on the campus. I think Penn State has had some trouble. A man coming into the school very often will not know whether he will be able to stay in the Fraternity the full time, and pay dues. He knows he is safe paying the \$8.00

for he knows he will stay in for that year - but cannot feel he can look ahead for the next years. However, if it were \$50.00 that only includes the dues we would have to pay normally. Those who go into the Fraternity as Freshmen would benefit under the \$8.00 dues - but it would not be good investment for it would be insecure for us who may not be in the fraternity for the full time. I think from the National viewpoint it is a very good idea. But I think we are going to have some difficulty in presenting it. I am going to have a heck of a time selling it to our chapter, and can't say I am in favor of it, right now.

Kane- Baldwin Wallace: Usually the first question asked by a man is, "How much is it going to cost?" It was \$34.00 and under the new set-up we are going to say \$50.00. That doesn't look so good. Our Fraternity set-up has taken care of its dues to the National Chapter, and we had that selling point \$34.00. Some of the boys know about the dues to the National Fraternity, some do not. I think that \$24.00 difference there will make an awful lot of difference in selling to the fraternity, for a lot of men, if they know it is going to cost them \$24.00 more, will go over to another fraternity.

Mr. Cochran: Now, this thing is being installed in more and more Conferences. Baldwin-Wallace have larger initiation fees than we do at present, and a lot of them are coming to this kind of plan. Ralph, do you have any idea how many of the Fraternities have it now, and what seems to be the trend among the Fraternities?

Mr. Burns: Well, only what I have said previously. I think in the next five years that most National Fraternities who do not have very large initiation fees will have one lump payment. What I mean by that, Nationals ranging from \$18.00 to \$125.00. If you join the Sigma Nu Fraternity you pay!

I think from the selling standpoint that wouldn't bother me, even if I was an undergraduate rusher. If you don't have a program to sell, I don't care whether your initiation fee is \$15.00 or \$65.00, you can't compete with the fraternity on the campus that does have. With a program you can sell a fellow just as well on a \$50.00 fee, and no more dues, as on \$34.00 and \$8.00 for three more years.

Mr. Clark: Are you asking now for adoption of a recommendation, or passing on an amendment?

Mr. Cochran: Anything we do here this morning on this is exactly the same as on the other. It is simply a recommendation and calling for expression of opinion on the part of the Convention.

Mr. Clark: If we are going to pass additional amendments,- are some of these things goint to be passed or recommended, for this is a new Committee?

Mr. Cochran: If we adopt this system as a recommendation of the Convention I don't know as it makes any difference. It is merely a matter of procedure.

Mr. Clark: There are some things you want to get out and have quickly effective, and some things to be held back for other groups.

Mr. Burns: I don't see as there is anything that can be immediately effective.

Mr. Clark: Our Chapter has to operate, you know, whether this other group is going or not.

Mr. Cochran: If this is adopted ultimately it will have to come sometime later.

Mr. Clark: Then all you want is approval - some recommendation for an amendment to submit to the Committee?

Mr. Cochran: You and George talk that over.

Hildebrand-Westminister: I have a couple of points I want to bring up. One thing Dr. Cramblet brought up last night, and it was discussed very much, would this plan mentioned put the burden on all the fellows who become active? It has been

mentioned we are active a very few years and an alumnus until we die. The question is, would each man enjoy the same thing? If we charge \$50.00 the first year all would have equal share in the alumni benefits - and, another thing, in raising from \$34.00 to \$50.00 - some chapters are charging \$35.00 - which is what we used to do - our fee now is \$34.00 - I understand some of the chapters set the difference aside to buy furniture or buy something else; in our chapter, and in many, it just slipped into the general fund. Now, on this raising from \$34.00 to \$50.00 there is a difference of \$16.00 - nothing for furniture, etc., or the general fund.

Kaufman-U.C.L.A.: Up to now we have been charging \$65.00 - \$34.00 for dues and \$31.00 for the House; what would you finally do where you charged \$31.00 for keeping up the House, painting and so on - what would you do?

Mr. Cochran: For you it would mean an initiation fee of \$81.00; but, at the same time, it would not mean more if they knew they didn't pay anything further, than the \$8.00.

Kaufman-U.C.L.A.: What about the men coming back, the Veterans?

Mr. Cochran: I think that is a matter that would eventually take care of itself, for it wouldn't be put into effect for another year.

Buthman-Nebraska: It appears that this initiation fee has been a liquid thing. I know several universities have added to it to suit their own purpose. However, at Nebraska we find the initiation fee is a good rushing point. I wonder if the Committee thought of having yearly dues paid - pay the dues the first of the year and forget the whole thing?

Mr. Burns: You mean \$8.00 a year beginning of the school year?

Buthman-Nebraska: Yes.

Mr. Burns: According to the Constitution and By-Laws they are due in October and paid not later than November first.

Mr. Cochran: The National charges the chapter and the chapter pays once a year.

Mr. Burns: The reason we pay that way, Bill, we get sort of sick and tired in the Grand Council of.....

If this lump sum doesn't get favorable approval, I think a further suggestion is that under the disciplinary authority which the Grand Council has - we think the boy initiated as a Sophomore or Junior should pay the same fee as the boy initiated as a Freshman. Some of you chapters - not this past year, but in the past - have carried the load for some of these boys, and we don't think it fair.

Mr. Cochran: I am going to express as nearly as I can recall the objections brought up: It is going to increase higher immediate payment; it may affect you in boys you want to get who feel they can't afford to pay that; it may mitigate against boys who go in after the Freshman year; the boy who goes in in the Sophomore year would break even on \$50.00 fee, it might mitigate against boys in the Junior and Senior years who would feel it would cost them more.

On the favorable side, first, it is going to cost you boys who are Seniors less money; second, it is going to mean cleaner and less bookkeeping in chapter accounts; third, it is going to be more economical in the accounting in the National office; fourth, it is going to eliminate this condition here where we had to charge off twice, one time \$ and another time \$ - it is going to bring that additional money into the National Fraternity.

Now, instead of putting this as a resolution, I think the thing for us to do is to - well, I am going to ask for a showing of hands on this thing, realizing no matter what you do on this it would have to come back to your local chapter. I am asking for a showing of hands

that this committee may put in their report, and it will come in that report to the chapters, for action.

Now, all who feel that the lump payment plan is feasible, that you are favorable to it, will you please raise your hands - high up?

Mr. Burns: Just undergraduates vote. Twelve in favor.

Mr. Cochran: And those opposed.

Mr. Burns: Seven opposed.

Mr. Cochran: That is a rather close vote, fellows, and I think we will still recommend it to the Committee, advising them of the vote, so they can give it further thought, and have the story of both the advantages and disadvantages. The discussion will accompany the report of the Constitution Committee to the chapters.

I would like to terminate that now with the ^{have} thought that if there is anything further let's have it later. Ralph, you have a minute and a half to outline your thoughts so far as the expenses of Convention are concerned. We will not take any action at this time.

Mr. Burns: A resolution will be presented to you tomorrow to take the National Convention to Seattle. That means Convention costs of \$8,000.00, \$9,000.00. This question of National Convention finances is a real problem. There

are various things suggested by other National Fraternities on how to finance. I think that next year, before our next Convention, that a complete study will be made by me and submitted to each chapter, and get your reaction what you think of the proposal. This Convention here will cost the National between \$2,000.00 and \$3,000.00. National Fraternities handle this in various ways. Some of them pay the railroad fare and the chapter pays the food..... Some charge a National Convention fee, a flat fee of \$50.00 or \$75.00 annually, and build that up over a two or three year period, and in that way take care of it.

The problem we have is that the Grand Council picks the spot for the Convention. The Convention in Los Angeles cost the National about \$4500.00. It might be wonderful to go to the coast - maybe we better put in \$50.00 a year - and you fellows pay the bills! Nobody else does!

I only want to say this one thing, while talking about finances, the members of the Grand Council, the Endowment Fund Trustees, the Tomahawk Trustees, do not get a dime out of this. These men take time out of their business life to come here. I think you should take that back to your local chapters. The only salaries paid are

for myself and my secretary. Every once in awhile you will hear someone say, "Well, what is he getting out of it?" As I say, no one is getting any salary out of it but your Executive Secretary and his Secretary.

Before we adjourn, I want to announce, there will be cars available at adjournment to take you to ride over the city. There are really some fine interesting spots here in Marietta you should see, for it is an historical town. There will be cars available and it will take only a short time to see something of the town before you go to the golf tournament.

Mr. Cochran: Are there any other announcements? (None)

In attacking the problems we have considered here this morning I want to compliment the Convention and the chapters in having fellows here who are able to consider these things so capably, and I thank you.

Adjournment

Saturday a. m., September 7, 1946

Nine o'clock

George E. Worthington presiding

Mr. Worthington:

Before we call the meeting to order I am going to ask has anyone anything to say further, or suggest, on the subjects left unfinished, or not considered, yesterday morning - other than finances? (Nothing further offered) Brothers, I want to have the pleasure of introducing to you Brother Wilson of Pittsburgh. I had the pleasure of meeting him a number of years ago. He has carried the torch during these years of inactivity at Pittsburgh, and has come through with a plan in which I know you will all be interested.

Wilson
Carnegie Tech

Well, I am going to be informal, Brothers.

We were installed back in 1925, and in 1936 - I think it was March '36 - we closed the House and became inactive, principally through lack of men. I think we were down to eight or ten; although we were renting our House at \$60.00 a month. I was sort of handling the finances at that time and trying to get along as cheaply as we could. I think we were running then on a \$35.00 budget, which included two meals a day. We rented our House, as I say, at about \$60.00, which was unusually low

for Pittsburgh. At one time it was \$200.00 a month. As I say, we closed up in 1936 and have been inactive since then. Last Tuesday evening five of us, four of whom are Alpha Gamma men, met with the Assistant Dean of Women and - - - - - and the Interfraternity Council. We had quite a lengthy session of about two hours, and after quite a bit of talking - I won't say we argued - we did put across some points to them, and they finally arrived at the conclusion if we wanted to start kind of sub rosa to reactivate our chapter we could go ahead. In other words, we could go on the campus and help rush men. In order to do that we would have to have someone on the campus to work on that. It was suggested that there may be some transfer of men from other schools, and they said they would check their card record and see if they could pick out some Alpha Sigs. It seems as though they have some cards on which is recorded the fraternity affiliation.

Now, they have a House plan there in which six of the active fraternities participate. That plan is set up in this way: The school owns the land and the fraternity buys the House on the amortization basis. In other words, they pay for it over a long period of years by room rent.

Mr. Worthington: Are the Houses rebuilt?

Mr. Wilson: Well, they have some old Houses, and according to the rule in Pittsburgh the property is non-taxable; each man pays his rent directly to the school and a portion of that is put into a fund which amortizes the House, and when the whole House is paid for that fund is built up so a new House can be built. I think there should be some kind of a life lease agreement by which the fraternity has the right to the House. I think it is a good plan and we would do away with a good deal of the trouble of finances which have to do with housing.

From a financial standpoint, as I see it, we are in pretty good shape. Back in about 1922 we instituted a building fund arrangement in which each member got a \$500.00 endowment life insurance policy, and made it payable to the fraternity. Now, I don't recall how many policies were taken out, but it amounted to quite a number, and during the depression we had a little trouble carrying that on. Of course the boys began to be a little short of money and instead of asking that the fraternity get the full \$500.00 we changed that so the fraternity would get \$200.00 and the individual get \$300.00 of the \$500.00 endowment.

I believe that worked out very well for most boys carried their policy along and now we have about \$7,000.00, part of which is in Government Bonds, \$2500.00, and about \$5500.00 in the Savings and Loan Association, and I believe around seven or eight policies are not matured. So there is probably a couple thousand more, which should eventually give us nine, ten thousand dollars. Of course, that is marked building fund. But we have used some of it in the past to pay up active chapter bills at the close of school. That is one advantage we have, all our bills are paid up. So it leaves a good taste with the administration, for a lot of chapters closed owing grocery bills, and so on.

They seemed quite favorable to our returning to the campus and told us we could work sub rosa and put pledge buttons on men, and when we arrive at the point where we were prepared for their recognition to prepare a letter and present it to the administration and they felt quite sure that we would be accepted.

Of course, we would have to get the approval of the Interfraternity Council - but we didn't think we would have any trouble there, for a lot of other fraternities are being reactivated, and I don't think there will be any trouble from that point of view.

We are going ahead on that basis, and with the approval of the Grand Council I see no reason why we shouldn't reactivate Alpha Gamma.

Question: How soon will that be?

Mr. Wilson: That is the sixty-four dollar question. We are going right to work on it, and are going right ahead to see if any brothers are coming in from other schools, to serve as a nucleus. I understand rushing this year will be on a "lead pipe" basis, as someone said. You get them as they get off the train. Are there any questions you would like to ask me?

Mr. Worthington: One of the men asked about the insurance plan. I don't believe he is here this morning. He was asking about it at breakfast. I believe it would be worth while for you to talk to him about it. That is a very encouraging report from Carnegie Tech, and it looks like you are making some very good progress. I think Brother Mincks will think the authorities there at Carnegie Tech are getting some of his ideas.

Mr. Mineks: I am sorry, but he is a day late.

Mr. Worthington: We were discussing yesterday about the college ownership of property. Are there any questions you wish to ask Brother Wilson? (None)
Well, now, we are formally convened in the Convention, and I will ask the Secretary to call the roll.

Roll Call

Mr. Burns: Mr. Chairman, there is a quorum present.

Mr. Worthington: Thank you. Brothers, we are very fortunate in having with us this morning a very active Sig, from the campus of Ohio State University: Brother Harold K. Shallenburg is the Director of Public Relations at Ohio State and is President of The American Colleges Public Relations Association, and he is going to speak to us on the general subject of Public Relations in colleges. He has done an awful lot for our men in the vicinity of Ohio State University and the Sigs call him "Skelly". So I take pleasure now in presenting Brother "Skelly". (Applause)

Mr. Schellenger: George, and Brothers, you have given me an opening there to make a little correction in my name - I don't know how you set "Skelly" out of Shallenburg and, after all, my name is not even "Shallenburg" - it is Schellenger. (applause and laughter)

And I think the introduction, prepared by Ralph, when he talks about my being active on the campus of OSU, and being helpful to our men - well, I sometimes fear I haven't been as helpful as I might have been. But in presenting this subject of Public Relations I am always afraid I will be carried off too far, in my enthusiasm. I think public relations is one of the most vital problems with American education; and everything connected with public relations, including the fraternities of today.

In the last few months I have done a lot of traveling, by invitation, to present this subject before different fraternity groups. In the last few weeks I have been in St. Louis, Washington, D.C., New York City, and several other places, to speak on this subject of public relations, and that, to me, is significant of an awakening, on the part of the fraternities, of what the public is thinking - and that is vital to the fraternity - what the public is thinking.

However, I must qualify my statement, in this way. I don't think the Presidents of the colleges are awakening to it yet, and one of the biggest problems we face now is the Presidents of the colleges seeing that public relations is made of concern to the same extent as other programs going into the activities of the institution.

I have been unable to find that more than one or two of the major educational institutions of the country have ever yet had downright discussions of public relations on their program. It is also significant that in at least three of these meetings I have attended invitations were sent out by the college president, over a wide area, inviting them to come, and so far, the record has been non-attendance of the college president! It surely reflects the fact that college presidents still don't understand public relations, and don't realize what it means to the colleges.

I feel that right this very year the colleges and universities themselves - and the fraternities, which are a part of these colleges and universities - are determining their future support for years to come. It is not merely whether or not they can accommodate the boys who want to go to their institutions, it is a question of the manner they

conduct themselves in meeting this situation, for it just about as important the manner in which you turn a student away as it is the way you accept him. Many institutions haven't learned that you can say no quickly, with a smile, in a way that will ^{make} the individual feel that you have his best interest at heart, and are really sorry that you can't take him.

We are finding the case now that letters will go without acknowledgment, without an answer for weeks, or maybe never have an answer.

What the colleges don't realize is that in the future those men are going to have sons and daughters when the colleges may need students. So the far-seeing college President in these days is a pretty wiley animal; and one of our major objectives this year at Ohio State University is to awaken the college administrators of this country to the fact that they must give more consideration to what the public thinks about their institutions, not for today but in the years to come.

I think it is equally true that the college fraternities are going to be on trial this next year, and in the way in which they conduct themselves they are going to determine their status for a good many years to come. I don't

believe I am exaggerating particularly when I say that colleges generally were in a pretty uncertain position even before the war. In a good many instances there was a feeling that they weren't serving any definite purpose. The war came on before the condition got too serious, and now the war is over and I think many institutions are going to welcome the fraternities in more than just a half-hearted way, for they help to solve the living quarters, the housing of students, and this next year or two will determine the status of colleges, whether this condition which existed before the war is going to again pick up.

I have had talks before hundreds of chapters this year - I don't know whether the fraternity is going to be an organization of large service to the men in school or just going to be a "boarding-house". It does get down to the fact where the fraternity has the opportunity to sell a man and make the public understand that it is serving in a large way a worth while number of men.

I think everything going into chapter activity during these next years is worthy being placed under the microscope for the purpose of determining the public relations of the fraternity, both now and in the future. It seems necessary on a subject of this kind that we do get a bit elementary at times, and I have given this basic talk so often I have to look around and see if there is anyone present who has heard me before. I have given it so often I am really getting rather tired of it - like the man sitting in a hotel lobby, who every so often shook his head as though in disgust, and finally a man watching him went up and said, "I can't help but ask you what is causing you to shake your head like that?" And the man said, "Well, I have a habit telling myself stories and every once in a while I run across one I have told myself before!"

Now, public relations so many people think is synonymous with publicity. That is not true. Publicity is what is said about us, or what you say about yourself. Public relation is what you are, and it goes without saying, in buying publicity you can fool the public for a time, but not forever. It is on the basis of what you are that your future reputation and future standing over a long period of time are determined. Let's put it another way - probably you and I saw something in the advertising we wanted very badly, and we have gone to the store

only to find that the store didn't have the merchandise in stock, or we were driven away, our minds changed, by the conduct of the sales person. It was the publicity did its part, the merchandise, or want of it, at the store, after we got there was the failure in the public relations. So let's bear that point in mind, that publicity and public relations definitely are not the same. Publicity is a tool of public relations, and it is what you really are that counts.

A second basic consideration comes from the fact that we fellows in public relations develop a certain jargon we have to use - symbols; we have impressions, symbols, in our minds of things that we have never seen. One example is when Harry Truman took office as President of the United States most of us had a symbol of some kind in our minds of Harry Trumen, and today we have a symbol in our minds for Harry Truman - he means something to us here; a public opinion poll shows us that symbol is changed from what it was when Harry Truman took the office of President. Yet only a few of us have seen Harry Truman. The only contact we have, perhaps, is hearing him on the radio - and I don't think Harry Truman's voice and mannerism on the radio have changed much, but something has changed our symbol about Harry Truman. It is from what we have seen and heard

of Harry Truman that has changed that symbol.

There are many people over this country who have a definite opinion about fraternities who have never had any member of their family a member of a fraternity, who couldn't mention the fraternity affiliation of any man in the town where these folks reside. I think that is an important point to keep in mind.

We also talk in public relations not about a general public, but about a good many general publics - a break down of this general public that we are inclined to talk about. Who are the publics that the fraternity needs to reach with its story and with a good understanding of its program? Well, your own members would be the first ones to come to mind. To say that your own members have a good understanding of the fraternity and are able to go out among friends and relatives and by their manner and conduct reflect favor upon the fraternity.

In this group that is important is that of the parents of your members. I don't think many members are doing a good job making parents friends of the fraternity. I think a good many of them still think only of the added cost of your college bill. Oh, yes, we have fathers today, and mothers today, who have something to do superficially with the fraternity. But I don't think many of you have sat down for one hour and thought

about how the members can make the parents real enthusiasts of the fraternity.

You have got for prospects for the fraternity the youngsters in High School, the younger brothers and sisters of the members, the people you are going to depend on for membership in years to come. What chapter has ever thought that out, the relationship with these future prospects?

The alumni - I think that is always going to be a problem; I think partly because of the fraternity neglecting to make the approach to the youngsters while they are still actives - they wait until the kids are out of school before they try to make alumni prospects out of them. In most cases it won't work. If the student has escaped the institution without having real fervor and enthusiasm for the fraternity before he leaves school, then you have a hard job to interest him afterwards, for he then becomes concerned with the worries of family and business.

I don't believe that the chapters have done a very intelligent job of thinking through the alumni program and eliminate most, you might say, of the gap between the active membership and the alumni membership. I was at a little meeting in Columbus night before last, Ralph, and talking about alumni

there, in an effort getting that chapter started off right this fall, and there was a feeling there that somehow or another the alumni were at fault because they didn't respond generously to the financial appeal. I didn't say so, but I thought the chapter was paying up for some of its mistakes in the past.

After I graduated I had a little more definite length of time with the active chapter than most members have for there was one member of my family who was a member of Zeta for nine years after I graduated - one taking a law course. I remember once - this reflects on my age - I guess - but I was in the chapter house one day and I asked one of the boys what kind of pledge group they had that year and he said, "It is the best we ever had - all but one of them has a fur coat!" That shows some of the failure to think through. Somebody should have thought how that would affect me, as an alumnus coming back, as to the standard of values at that time, as to pledge material.

Well, beyond these groups who have some reason, as I have mentioned, for needing attention, there is the rest of the general public, because they have, and will have, sons and daughters who are fraternity material in years to come, and it

is pretty important that right along they have a good impression of fraternity life, because you naever can tell when the first member of some family that has never been college connected is going to break over and send a son or daughter to college.

Right now it is obvious that we have on our college campus thousands of young men who never had an idea three or four years ago that they would ever get to college, but the GI Bill has made that possible, and in many cases what those men have heard in the past years will have effect in their determining on their group. It would be interesting to make up a scrap book of all the printed material in the newspapers and magazines about fraternities and sororities. If you would make up that scrap book then you would have a pretty good basis of judging the impression made on the minds - the symbol, as it were - of fraternity life.

I have never done that in our own institution but I am pretty darn sure if I did the emphasis would be on the play boy, and things that seem out of reach, and not worth while for the average individual.

What kind of an impression is your particular chapter making in that respect - not only on the special groups

I have mentioned but on the general public? Is it one that will cause people to want their sons and daughters to be members of your fraternity in future years? That is for you to determine.

I was glancing here at the program. I find here on the front cover the purposes for which Alpha Sigma Phi was formed. I think it would be a good test for each chapter represented here to set those items down on paper when you get home and list there each item, and under each item what your fraternity has done, and will do this year, to further this particular item.

Not long ago a letter came to my desk, referred to me by the President of the University. It was from some committee - perhaps from some Interfraternity Council - I forget what now - but they wanted information as to the proper source in Washington to put Fraternities on the same basis as charitable groups - and not a social group - and thus have a tax reduction. The request was that the President of the University make a statement of his views on the subject that would apply to that point, and he referred the letter to me for the reply he might send. I will tell you when you get something like that put right up to you, it is pretty hard to put down in black and white that fraternities are more educational

than social - if you want to be perfectly honest about it.

Think of your own chapter, what it is doing, its standing on the campus, its educational standing on the one hand and its social standing on the other. I thought at the time that we were stretching the point pretty far in most cases to say that fraternities are more educational than social.

If you are going to have a public relations program you have got to know what you are in the first place, and to know your weaknesses and your strong points - you go to set up a program to strengthen your weaknesses.

Now, just what is your fraternity chapter? Not just in terms of what is on the front of this program, but what you actually are.

Another thing that we sometimes overlook is the fact that the success of a public relations program for a fraternity, as well as other organizations, is determined on the basis of little things. I have often used this illustration there: A lot of college presidents have spent a lot of time in the college office trying to figure out a public relations program and probably discarded it because he knows there is probably ^{a public relations contact -} sitting in his outer office, a caller or friends to be contacted.

"Public relations" doesn't cost anything, except attention to detail. To use an illustration or two: One of the subjects listed for me this morning is that of rushing. Since I got this assignment I have had the opportunity of having a young "guinea-pig" in the family. A nephew of my wife,, her brother's son, is going to college this fall. He chose a small college in Ohio - not Marietta - to which the family have been devoted over a good many years. His father had gone, there, and his uncles, and his grandfather had been quite a benefactor of that institution.

The father and uncles had all been Thetas(?) of that school, and for most of us it was a foregone conclusion that young Bob would be a Theta. (?) But he is not. They didn't even go to him and he hadn't any direct contact with the students of that school - but before he ever left for that school he decided on another fraternity. I asked him why, and I found, in a matter of small details, that two fraternities of that school had done a better job of thinking through their program than had the Thetas⁷. So, first impression was one factor that went into the decision. He thought the Thetas were not particularly interested in him, or weren't as alert as the other chapter that he chose.

Then, a second factor was the type of communication he received: The Thetas had a fair letter but it wasn't gotten out in very nice style - there were "strike-overs" on the typewriter, and things of that kind. The other fraternities' letters had attractive enclosures with the letters they sent. One of them had a booklet that illustrated and told about the participation of its members in various organizations, and leadership in organizations, and their leadership in athletics. His second choice among the three which also made a very favorable impression obviously didn't have the leadership in athletics - it didn't have the star fullback and star ends to present, but they made a good impression; they sent a little booklet showing the members sitting together enjoying the games and the plays. I don't think the fact one had star athletes had any particular appeal to him - probably he won't go out for anything - but it made a good impression showing the groups sitting at the games, enjoying the game, or sitting back enjoying the play - the group getting something out of these things. These things determined his decision before he went to college.

There are a lot of things that go into Public Relations of the Chapter that we don't often think about, because they seem too small to be important.

One of the things we talk about is public relations at the point of contact. Take for instance, at gasoline stations. We buy our gasoline at stations, we buy our gasoline at certain stations not because the gasoline is of a certain quality, but most of us go there because the attendant there is a little more courteous, a little more considerate. We go to the store pretty much on the same basis. I have gone to one certain store in Columbus for years. Other stores handle the same thing at the same price. But I never vary going to this store, miles from my home, because the Clerk has taken an interest in me.

One of the first times I heard discussed the question of public relations at point of contact was at a trade meeting I attended. An oil dealer spoke up and said that, "The point of contact might be all right for some of you fellows, but so far as oil dealers are concerned we are already accused of having too much relation at this point of contact!"

Just think, it may be just one telephone call at your Chapter House that makes all the difference in the world at the point of contact, in the matter of public relations. I think it is asinine the way some Chapters handle their telephone - you can answer the telephone and can answer it in a smart way,

or a silly way, or a flip way. I have had a lot of flip answers from fraternity houses, when I have had a matter of business and occasion to call the fraternity house, and there have been answers on the telephone that thoroughly disgusted me, and I would suggest that every fraternity have some method of handling its telephone calls at its House. When a telephone call comes to the House see that it is delivered, if the person called is present, at the time, for it may be a call from a parent, or some important business. And the way that telephone call is not answered and handled may make a lasting impression in years to come.

The same with calls that come to your House door, there is the same importance. One of the classic stories of Ohio State University is told that when the Dean of Women got a call from a sorority house that the boys were seeing too much through the windows at night. She decided to make an investigation, and she went to the sorority house and it so happened one of the pledges answered the door, and being a green little pledge she took it for granted that the Dean was just another pledge and

and she took her around through the House and up to one of the rooms where the little pledge said, as the "other pledge" looked about and at the window, "Oh, you have to get up on the ledge to see anything!" Well, that sort of thing can happen in most any fraternity house, I think, when calls on the telephone or at the door are received by anybody with no plan or instructions for answering these calls.

On the matter of initiation and its implications with public relations, I can't help but inject a personal note here. It has been a matter of great satisfaction here to learn since I came that Alpha Sigma Phi has decided on some definite action in the elimination of "hell week". I have seen much over the years, as alumnus of the Fraternity, and as Public Relations Director for an University that has always been sympathetic to fraternities. -I don't believe any University in the country offers more help and encouragement to fraternities than Ohio State does. ^{and} I think the fraternities have placed the wrong value, over the years, on initiation and have thought too much of hell week and forgot what the fraternity is for.

I went back to my room one night after some hazing and decided I would never go again. One of the fellows had passed out and the Doctor was called, and I thought: "Is this vital to the existence of my fraternity?" "Does this have to go on?" "Is

this the real purpose of the fraternity" It wasn't that I was squeamish on the subject, because in my newspaper experience I have seen executions and many other things that weren't pleasant - and I hoped the time would come when the fraternity would see the light and would place the emphasis on the things that the fraternity, at least on paper, stands for.

Now, in this public relations for the University - it has been a matter of continual embarrassment to us, the things that happen in the course of initiation. This graveyard prowling; did you ever stop to think that graveyards are pretty sacred places to people? I never could see trespassing on those properties and sentiments. I never felt a fraternity man was made any better by reason of the fact he was taken out into a situation of that kind, which was full of potential trouble for the fraternity.

Another thing we need to keep in mind is that the attitude of the general public is basically against the fraternity, and it doesn't take much for the public to be down on the fraternity. We had a situation at our school the last year where the fraternity wasn't seriously at fault, yet the matter came into public attention. Why? The newspapers seized

on it with stories and pictures that went all over the country, just demonstrating, I think, the fact that the public generally, and the newspapers, are looking for any little excuse to pull the fraternity on to the front pages in an uncharitable sort of way.

This particular situation, in brief, was that a certain Chapter had sent some of its fellows out - it wasn't really a part of the initiation period - just as ~~fun~~ one night - sent some fellows out on a scavenger hunt. They sent a couple of fellows - and they did what a lot of fellows do, managed to get a ride in a car and got to the place sooner than expected, and had to wait on the actives to come to the place with the stuff they were to pick up and bring back, and while they were waiting they wandered around the car and stepped off a cliff and both boys landed in the hospital. That went into the news immediately, and on to the wire. It wasn't part of initiation at all, but just a stunt like the fellows pull off Saturday night to get more familiar and better acquainted.

Well, our Council on student affairs made an investigation of the thing and the day that the meeting was held to hear about the affair and do something about it, a reporter came up, with a photographer, from one of the newspapers. They wanted

to get a photograph of the group of people sitting around the table. I said, "My Heavens, why do you want to get that photograph? This committee has existed for years and you have not been interested in what they do when they meet to consider these things." And he said, "Oh, this has to do with fraternities, and everybody is interested, all over the country!"

That illustrates that point. They don't give you the benefit of the doubt. You are guilty from the start - just like this lad in Chicago was - he was tried and found guilty before they ever heard the evidence on him - and the fraternities are in that same category.

Scholarship is another thing fraternities don't pay enough attention to. I don't think they place nearly as much value on the scholarship in the Chapter as they place on athletics. The Chapter program is something they need to consider. I think every Chapter should sit down and think out the program they are going to put through. There are things that you can do if you will just stop and think about them, and I would deliberately try to set up a few high spots in the year's program that by the end of the year will strengthen your position with the public.

To illustrate: A possibility that came to my attention not so long ago - at our University Hospital, Columbus, there is quite a study of blood diseases, and because of that they get more blood diseases in our hospital than other hospitals do and we need more blood donations in our hospital than all the other hospitals of Columbus combined. Our Superintendent of the Hospital came to me not long ago and said it is a problem to him how they are to get this blood supply, and he asked if I had any ideas. He said they need thirty to fifty a week. I suggested we explore the fraternity possibilities, taking that on as a project this year. We were also including the sororities in the program.

Each member physically capable would give two blood donations a year to help out at the Hospital, and that would give us a flow of publicity material throughout the year that would reflect something quite different from their parties that are continuously on the society page. The recipient of a blood donation, and his family and friends, would certainly have a kindly feeling towards the fraternities and sororities. There was one point in this program that was a little confusing - amusing - for instance, if a sorority sister were to give a blood donation, particularly a Kappa, and she learned it was to

given to a - - - - - well, that would be just too bad!

(laughter)
But, seriously, there are valuable, worthwhile programs like this blood donation that can be deliberately set up that would give the Fraternity better publicity in the public mind.

Now, another thing - which is in pretty good hands at Ohio State - I don't know about other Universities - this matter of finances. Heavens! It seems to me back in my day Beta was always in debt. We had prunes every day, and finally the House Manager left and got married and we gathered up all the prunes and sent to him for a wedding present!

After all, your business dealings in the community are reflected on the fraternity by the people with whom you deal. A failure to pay bills promptly creates the impression that fraternity men are irresponsible, and I don't have to stretch my imagination too far in saying that a good many business men who have had dealings of such nature with fraternities, later, when a fraternity man offered the business man a business deal for his consideration, didn't look upon the fraternity man with as much confidence as the man who came up through the school of hard knocks and wanted to do business with him.

I think I have said about all I had in mind to say in this major presentation on the subject of public relations. Again, I can't emphasize too much that you have exceptional opportunity this year to strengthen your public relations in a favorable way, for you are going to have plenty of men, no doubt, in every case - and remember these men all come from the public and each one has contacts that reach back into that public! And just because you are going to have plenty men don't let yourselves just settle back as some business men do, and say, "We've got the customers!" "We've got the men!" and let it go at that. Don't do that.

It is true, you will have fewer financial worries with a larger Chapter, but don't forget what you have on the front page of your Program here, the things that are of importance, and the things that must receive emphasis, if Alpha Sigma Phi's public relations program is to continue in accord with the purposes for which Alpha Sigma Phi was organized - and stands.

A Chapter must be on the alert every day, and in every detail, in order to make those human relations, those dealings with people, whether your own members or others, such as will strengthen your position and make for continuing success in the years to come, after the present big push is over. Thank you. (applause)

Mr. Worthington: Before asking for questions on "Skelly's" excellent speech I want to tell him I have attended Interfraternity Conferences for a number of years and this is the most interesting and most instructive talk along these lines that I have ever heard; and I want to apologize abjectly for mixing up your name the way I did. The explanation is partly due to my subconscious mind.

Just before the meeting I saw Brother Hornberger out in the lobby and thought, "I must remember to present Brother Hornberger as a new member of our Grand Council;" Just rise, Brother Hornberger. I don't expect a speech at this time, but just rise. I present Brother Hornberger, who is assistant treasurer of Ohio Wesleyan University. (7)

Mr. Shotwell: May I interrupt, before you go on. Just to show the trust we have in each other - I have my camera that was lost and is found - has been returned to me! Now, this interruption - we have been waiting for word on a very important matter, and here it is - a telegram! (reads telegram)

(Telegram)

Mr. Worthington: "Skelly", I don't know whether you know about the background of this telegram or not. It means the consolidation of Alpha Kappa Phi, a very fine fraternity, with Alpha Sigma Phi - another very fine fraternity! This will bring to us -- chapters, and a total of -- boys! And they are having their Convention at this same time at Ocean City, N.J.

This is certainly splendid news. Now, I know there will be questions, and probably a good many, to ask Brother Shellenger. Ben, will you start off with a question?

Mr. Clark: The only remarks I want to make are these: I am fully in accord with what Brother Shellenger said here, because I have observed the very things that he has referred to and that the newspapers are in position where they might grab on to any sort of thing you do; and the public generally wants the stories about the fraternities and that the public generally is not in favor of fraternities. He mentioned many things I think you fellows should bear definitely in mind. This telephone matter might seem insignificant, but in my mind that is one of the most important things he spoke of. If you call a house where a telephone call is properly handled you appreciate the difference. People will say, "Now, there is a House that is run properly!"

And this rough stuff in initiation; you know how I feel on that. When I was an undergraduate I know I appreciated it when we paddled these fellows, but I always thought there wasn't anything to it. There should be a very definite program, as he suggested, of the Chapter doing something of value for the college. I say the fraternity should, first, consider the college or institution where it is situated; and, second, should consider the National Organization as the National Organization; and, third, consider your members - maybe the members come before the National organization. But you must put your college first. The fraternities are so often inclined to put the fraternity first. The fraternity is only one of the organizations in the institution and when you place the organization before the college you are making a serious mistake. Therefore, I think that is one of the things to always remember, that your university or college must come first in your consideration, and that you must pay some attention to what they want you to do, and pay attention to their rules and regulations.

I don't know as there is anything more I can add, and I haven't any particular questions to ask, except that if Brother Shellenger has some particular program to offer, further than the suggestions he has given, I think the boys

will be glad to take it back with them - other than this blood donation program.

Now, scholarship, for instance: Take the sororities, they have it all over the fraternities, forty ways, in that respect. The sororities take their members and have a study hour, and have guards, and, believe me, they make them work! How many here have a definite scholarship program along that line? Let's see your hands - four, five, six. What kind of program do you have? Is it a definite program, where you watch your men?

Kaldal - Washington: Yes, we do have a definite study period on the campus. There are certain requirements and there must be certain standards of scholarship upheld.

Mr. Clark: So you really do find men who will supervise?

Preble - Oregon State: We found at one time, even though you do have a study hour that some of the under classmen, Freshmen, couldn't make their grades. So we initiated a "study-table" and those men whose grades were not satisfactory had to report to the study-table and they had to study there every evening until their grades were satisfactory; until their grades were improved to a certain point they couldn't go back to their rooms to study.

Mr. Clark: Did you find that program going on or did it just fade out?

Preble - Oregon State: Well, we kept it going until we closed.

Kaufman-U.C.L.A.: We just reinstated our little matter of the study-table, and every night during the week there is one active who supervises this study-table. We use the dining-room for the study-table. And the men have to attain better than "C" average to be initiated.

Mr. Clark: That is an incentive?

Kaufman-U.C.L.A.: Yes, it is.

Mr. Clark: How about the second year?

Kaufman-U.C.L.A.: Well, they keep going and they have to help the next ones study.

Mr. Shellenger: I would like to make one comment, which is, perhaps, a little at variance with what you said, Brother Clark - I don't think it necessary to put the University first. If you are what you should be as a member of your fraternity, in scholarship and in every way, you will benefit the University. When you have a good scholarship record in your Chapter you are doing more for the fraternity than the University. It is just a question whether the fraternity wants to graduate a bunch of numskulls, who just coast along and merely get through. I think the Chapter has more at stake

than the University does. Suppose you have a big Sig fight - some people get all excited about it, and that hurts the University. Well, it hurts the Fraternity more. The University possibly has been going on for a hundred years, and will still go on. But this is only my opinion. But make your fraternity a symbol, that Alpha Sigma Phi stands for things worth while. Now, I am not saying Alpha Sigma Phi needs to be synonymous with Phi Beta Kappa - that being a fraternity man you can't have fun, but I do say the fraternity should not stand just for egg-throwing and silly things like that.

There is another thing that I didn't bring out in this first presentation that I would like to mention just a moment - and that every fraternity has at stake with every other fraternity - people, by and large, don't know the distinction between one Greek letter and another Greek letter. It is just a general label.

It would be my hope that Alpha Sigma Phi would be in there battling to establish conduct that would be an example above reproach. The fact is that when one chapter on the campus - it may be an inconsequential group - goes off on some crazy escapade it reflects on every Chapter on the campus.

Mr. Clark: Have you heard a good deal of complaint that men are more interested in fraternities than in college?

Mr. Schellenger: I haven't heard that particular complaint, no.

Yoder - Cleveland: I don't care whether you are a member of a Savings and Loan Company, or a Trust Company, or whatever it may be, the banking people realize that if they don't foster a loss they are protecting themselves - for a loss reflects itself on them, and not only on them - a particular Building and Loan Company or Bank - but on all similar institutions - and it is the same with fraternities - whatever we do reflects itself on all fraternities, as well as our own.

Mr. Clark: And speaking for the lawyers, five per cent of crooked lawyers can give the impression that all lawyers are crooked.

Hammial-Michigan: Brother Schellenger has given a very excellent speech. I haven't attended many of these Conventions, and I just arrived here last night. I would like to ask two questions of Brother Schellenger, and I believe he is in a position to answer them - and, if not, perhaps some of these active chapters can answer them. The first question: He mentioned the "guinea-pig" relative, a nephew, and mentioned the fact that this nephew's father and uncles were Theta's in the past, and the campus to which he is going has other chapters than Theta.

My question is this: In these brochures, and other contacts made with the boys in his home town, how far do they go towards selling the boy in comparison with his having been voted on as I understand, in Alpha Sigma Phi without a blackball, for membership? I have been out of school for sixteen years. Maybe I don't look it - but I have sold a number of boys on Alpha Sigma Phi - not those who go only to the University of Michigan, but to U.C.L.A., Washington and so on. On account of my efforts I would say twenty-five, thirty men have become Sigs. I did not sell those men on Alpha Sigma Phi alone. I sold them on SAE and so on - for if a man was going to a campus I wanted him to know that Alpha Sigma Phi is a cosmopolitan fraternity, that their men are men to live with. I have known Ben Clark all along. If a man was sold on Alpha Sigma Phi before he came to Michigan we made it possible for him to go to the DEK's, or someone else, and look them over, and then if he thought he was better satisfied with Alpha Sigma Phi, well and good, if he were passed on. That covers my first question.

My second question is this: The matter of public relations of the pledge with the Active Chapter, and with the University. When I was in school at Michigan we were required to attend a meeting every week, where we would learn something

about the great leaders of Michigan - Hutchinson, who would probably have been President of the United States - he died at 37 years of age - and many others. We had to learn about these men, not only the MOC, and so on, but the scholars.

I don't want to take up the entire meeting but I would like to have some kind of answer on both those questions.

Mr. Schellenger: As to the second question, while fresh in mind, I think it better be answered from the floor, for I don't have information on that at the present time.

Hammial-Michigan: I might add this, and it ties in with Brother Schellenger's remarks: Some day these pledges are going to be asked for funds, and a man sold on the University through those Monday evening meeting contacts will be a little more likely to make the contribution.

Mr. Worthington: May I say this: We are going to have report this morning on pledge training, and it might be well to open up the whole discussion on that under that particular heading. And that being the case how about the first question Brother Hammial gave us?

Mr. Schellenger: I guess that first question is my responsibility. I would like to make clear one point - he asked about the personal contacts with the "guinea-pig". There has been none except by me.

I don't know what the system is that prevailed on that particular campus. Of course, all the mail did was to make this boy more receptive to the bid, when it comes, to that fraternity who sent the mail. I don't know whether or not he is actually pledged to the fraternity to which he referred. But in No. 1 and No. 3 I know the value of the name.

On our campus the Interfraternity Council mails a booklet to all boys coming to our school, rather than mailing in the interest of any particular fraternity. Of course, that booklet is followed up by the different fraternities. I don't know as there is much machinery there to try to steer a boy to another group, after being rejected. Maybe some folks here may be able to say something on the application of that.

Kane - Baldwin Wallace: Along that line I might bring out a good example of what happened at our school. We had an alumni member who was as active as any member in the alumni - and a very good friend of our family. His son decided to come to school and while the alumni knew the father real well, they didn't know the boy so well. The father put pressure on the boy for the fraternity to which he had belonged - and then put the pressure on us. I never an across a more despicable young man in my life. But the alumni continued to put the

pressure on us, and it made it most difficult for us - and for others, too, who didn't love him any better than we did. The boy was impossible - egotistical and so on. Therefore, from that experience, I would suggest that just their names be given and leave the pressure to us, for it puts us on the spot.

Mr. Schellenger: I actually got into Alpha Sigma Phi on a "rain check". When I was a Freshman I was rushed by another fraternity, and when I got to be a Junior it looked like I might be editor of - - - - - and Alpha Sigma Phi got busy and tried to pledge me during my Junior year - and I didn't get the job!

Mr. Shotwell: I have seen campus where Alpha Sigma Phi was not the best fraternity on the campus. I just say that here within these sacred walls. My boy didn't know he was going to be a Sig up to five minutes before..... I was brought to the position of asking a DEK if he would recommend my boy to his crowd, on scholarship and athletics, and he said, "Sure!"..... You know a boy may be one of these brainless brats who couldn't get into a fraternity if he paid for it. Yet if his father comes to me and says, "You ought to get him in, you're a great fellow!" well, there you are

Mincks - : I have never had a boy rejected by Alpha Sigma Phi that I have recommended. I have known boys ever since they were babies who grew up in a Sig home - yet, I realize it is the Active Chapter's privilege to rush them - so I have reached the place in the last five years where I have ceased to write a Chapter that a man is coming.

I came down here with two names right now - one for the Chapter I helped establish, Zeta; and one man I have ~~known~~ ever since that high, and he is a wonderful boy - yet, there is no one to whom I can turn that name over. I did bring a name whose father was here - a Zeta..... But as an alumnus, and from actual experience, I can verify what this man Kane says. We alumni embarrass you - it is your privilege to do the rushing.

Kaldal - Washington: In my own personal contact with other fraternities on our campus I believe the most effective programs are those that include the naming of fellows to us - the alumni can't push them down our throats, that is true - but I feel most of us, being younger, feel you older men do know the caliber of the names suggested. I think we should fully consider your letters before we reject. Possibly our corresponding secretary is a little lax sometimes in acknowledging your letters, and, therefore, you don't get a report back.

I feel that it should be on this public relations program, that any relation with a human being such as a letter written should be acknowledged, and acknowledged in a courteous and considerate manner. I think all active chapters should take more interest in these names who are recommended.

Mr. Schellenger: I would like one comment here - to the effect, I think there is no excuse such letters are not answered. Another thing, in that same connection: Fraternities on our campus have "fireside nights," and things of that kind, when they invite a faculty member in to lead the discussion - and if I ever find that a faculty member has received a note of thanks for doing that job I am going to recommend they erect a statue to him!

Witherbee-Seattle: Getting off that subject and back to a man recommended. I think it a good idea. However, if a man is high pressured - and doesn't back out before he is initiated - and does have more in common with other fellows, with other fraternities, he wouldn't be as good man for you as some other fraternity, and not a good fellow for your fraternity. A man gets out just as much as he puts in. And I think this deal of "high pressuring" which has received a lot of comment around our school - well, the first time the fellow comes in he is taken upstairs

and about eight actives gather around him and they try to pledge him right there on the spot. I don't think much of that - as to let the man look around to see what he would like.

Waldon-Kentucky: In reference to these letters written by alumni recommending a boy, I think some of the delinquency in answering these letters is due to the boy himself. You will a boy who has been raised in a home and hasn't traveled much, or hasn't been out much, when he goes to college he has an idea he is out on his own, and he has built up a barrier - maybe Alpha Sigma Phi has been stressed to him by one of you men, and that has caused him to build up a mental barrier, and he has decided in his own mind that he is not going to like Alpha Sigma Phi - and so maybe he never presented the letter.

Mr. Hornberger: I would like to throw in one thing. You know there is more than one way skinning a cat. I think in over twenty years now the Sigs at Delaware never had a suggestion from me for a pledge. They have had a doggone lot of indirect but never a direct suggestion - and they don't know it! I don't go to a fellow and say, "Here is a fellow who will make a good Sig", but "Here is a fellow who will make a good --- or a good --- and if he don't go --- he would make a good Sig!"

Mr. Worthington: We have two topics this morning on which we have committees, and I would like to hear from the committees on those topics, and they bear either directly or indirectly on the remarks Brother Schellenberg has made. The first one is "rushing", and I think Brother Foster is Chairman of that Committee.

Foster-California: Your committee has been handicapped. I was not to be Chairman. We met only informally. This matter of rushing is a question on every campus, and the program on one campus can't be taken to another campus and work equally as well. On one campus the fraternities are in a decidedly minor position, and a good part of the student body are in opposition to fraternities, and the students coming there will be inclined to the same opinion - while on another campus the fraternities may be decidedly in favor; perhaps if we discuss here some systems that do work it will throw some light on the question of "rushing". I will ask Brother Waldon to discuss the system at Kentucky.

Waldon-Kentucky: We have a "dispatcher" in the House and he works immediately with the Rushing Chairman. When our Fraternity brothers went home this summer they will make contacts with fellows they think will make good Alpha Sigma Phi men - and

Kentucky has a publication they put out called "The Kentucky Fraternity Man", and it includes prominent fraternity alumni, and pictures of fraternity men and pictures of interfraternity fellows, pictures of interfraternity dances, and pictures of individual fraternity dances, etc. The people of Lexington pay for this publication through advertising subscriptions.

Now, on the campus of the University of Kentucky, if it is understood a Freshman will be a Sigma Nu (?) and he has three letters written for him from alumni we would be there and he would be a Sigma Nu. (?)

Now, our actual program, all the active members and the alumni members who have cars available place them under the supervision of our Dispatcher previous to the first week of school. If we have a man over at - - - - who we think is going to be a good Sig and if he has no way to get over to the University we go over and get him and bring his baggage over and help him register. We don't rush him really, but we do things like that, and things like that make an impression.

As to rush week, we always have invitations to dinners we give out during the week, and all the other fraternities do, too, and we have an organization so that no two fraternities arrange for important events on the same night. We have found

this system has worked fairly well in the past and we don't plan any change.

Foster-California: At California our rushing program has not yet been decided. The Rush Chairman for the next term is a man I have never met. However, he has called our rush meeting for September 15th and I hope to take some suggestions to him and in view of that I would like to call on a brother whose rushing program is already instituted, Brother Kaufman of U.C.L.A.

Kaufman- U.C.L.A: We got the House back last fall. There were eighteen of us and we started working on a program during the summer and we planned a rush week which will start the 16th of September and will last through the 14th of October. That is the length of time you can have at U.C.L.A. at this present time. We instituted dinners and luncheons, which will last from twelve o'clock noon on the 16th until the 19th, which will be Sunday - no, wait a minute; that is the 16th through the 23rd. Every man has a position which he fills at the time of rushing. One man takes care of bringing the fellows to the House, or picking them up; another man takes care of the food; and a third man goes around and buys material for cards, etc. We have a meeting scheduled for the 15th, the day before our first rush luncheon, and hope to get everything set for the next day.

Mr. Burns: I just received a wire which I am going to ask Brother Schellenger to read - which, I think is a very good example of interfraternity fellowship.

Mr. Schellenger: reads wire: (telegram)

Mr. Worthington: Before we get to the topic there were two things that occurred to me while Dr. Schellenger was talking -

Mr. Schellenger: Oh, you have given me "Doctor"! Not guilty.

(Laughter)

Mr. Worthington: And that is the programs of two of the groups who have consolidated with us. I don't know whether you know or not, but when you mentioned scholarship - which we mentioned earlier in the week - that Phi Phi Phi consolidated with us in 1939; they had a program of presenting a cup - there is a cup we received from them to be presented to the chapter for excellence in scholarship, and that is to be continued by our group now. The groups which joined us today have a program which I think is excellent in maintaining better public relations. I don't have it exactly clear in my mind, but I think Ralph can tell you about the "summer camp."

Mr. Burns: Briefly, the Summer Camp maintained by Alpha Kappa Phi was through Dr. Wilson, occupying a long tenure of office as a Minister in New York City, located at 110th Street and Lexington Avenue, and through his excellent connections - his nephew being President of General Motors. Dr. Wilson has told me that every time there is a deficit in operating this Camp the "Alphas" contribute something - and he turns to his nephew when in need for the Camp. These boys seem to have some cash. Was there any mention made here this morning of the very fine things the sororities do?

Mr. Worthington: I was going to mention that there are some ten sororities who do some very fine philanthropic things, and Alpha Sigma Phi would have more appeal, and to a broader group, if we as a National group would do some philanthropic things, perhaps like sending boys to a Camp. Some sororities have gotten excellent reaction from the public doing things like that.

Mr. Clark: Mr. Chairman, I would like to go back to rushing for a second. I would like to go into the question as to how you can avoid having these boys and girls being rushed going here, here, here, in a circle, during rushing week, and when they get through

then haven't any idea at all what to do. I still like the old system, take a man to your room and pledge him. My son who went to Michigan, before the War, said he went to one or two Houses and quit. He said that if he went to all these Houses he wouldn't know anything about any of them. There ought to be ^{something} done to hold this thing down of men going around to ten, fifteen groups, and ending up not knowing anything about them.

Mr. Burns: I see Art Wallace back there -

Wallace - Marietta: I just got in, if you please.

Mr. Burns: I wish you would see Art Wallace's pin before you leave. He served on the badge committee. His pin is the only one on a white-gold background.

Wallace - Marietta: I still have it, too.

Mr. Burns: He is going to leave it to the Fraternity.

Wallace-Marietta: Now, on this question of rushing: I have done a lot of rushing and I have not been affiliated with only one but with quite a few of them. When we get hold of a man we held on to him. He may have visited other fraternities, but we generally got him - if we wanted him! I have helped out in rushing quite a bit and I don't think we do enough bragging about our own fraternity. We used to get them in there and tell them how old our fraternity is, what activities we are engaged

we are engaged in and that we emphasize scholarship.

I have stressed scholarship especially to the Freshmen coming in - I will donate a pin to the highest scholarship in the three chapters, Delta , Zeta, Upsilon - I will buy the pin for the hishest scholarship.

Now, it is nice to get a man in when he has enough athletics - but, at the same time, our Fraternity doesn't go exclusively by athletics - and if a man doesn't have the grades we don't initiate him. And I have seen some darn good men get up to the place of initiation and not have the grades - and there was all that trouble with him ~~was~~ lost. I have seen that happen a number of times right here in Delta.

But I believe in getting hold of a man and selling our Fraternity to him, for we have points to sell - and don't sell it on the fact of our distinguished alumni - but sell it on the man he is going to live with, and sit around with, and study with - and make us out big! We have that pointed out to us by all our committees, that it isn't just a one man's job - just the chairman's job - that he do all the work and the rest of us sit around. After all is said and done he isn't

the only one in the group. I come from a family of Alpha Sigma Phi, years ago, but Beta thought they had me sold, too; and I went down to another House, and looked it over, and I was sold Pi - (?), and if it hadn't been one of my brothers grabbed hold of me and said, "We don't want you in that group" - I had four brothers and each one of them a member of a different chapter.

Brother Mincks here is one of my friends - when I walked in he said, "Oh, it's you, is it? I thought you were dead!" I came down to see what we have here. I have been in the school business and have a lot of these neophytes and I helped to initiate about four this week. I am here to help you fellows along, and I am particularly interested in getting this Delta Chapter here started and back on to its feet again, for it has been one of the strong chapters. And, again, I remind you, I have ordered three pins for the Freshmen making the highest scholarship in Delta, Zeta and Upsilon. I am certainly glad to be back with you.

Mr. Worthington: Thank you. The time is getting short and I would like to hear from Brother Gibbons on pledge training.

Gibbons - Purdue: I believe I will confine myself to remarks of a rather general nature, and let the rest of the committee discussion be of specific type.

First of all, I don't think we have to talk much about "hell week". It seems to me "hell week" never needed much training - to say just "hell".

To start with, I think ^{at} the time of pledging it isn't a very good idea to commit yourselves when you are going to initiate them. We had a habit in our Fraternity saying, "You will be initiated in about sixteen weeks". No one can tell that. I think we should say, "At the end of sixteen weeks you will be eligible for initiation."

At Alpha Pi we have two objects in training. First, in training for active membership. That is the most important after all. A man is doing the Fraternity much good as a pledge, so if you train him to be a good active all the better for you. At the same time - this is probably in reply to you, sir - getting a man and not knowing whether you want him or not, or not knowing whether he wants to be with you; well, to me that is one reason for rushing - pledging a man.

That is one of the advantages of pledging - you can always de-pledge a man.

I think training should provide first for scholarship. I think the question of scholarship should come directly under training; and this study-table is just as much a part of pledge training as anything - in fact, should come first.

You should train him socially. As things are now you will get some older men, but if you pledge the younger man who has never been out away from home you can do a lot to improve his manners.

I think I have presented two or three points and I will let the rest of the committee take over.

Bakun-Missouri Valley: Very few look at the scholarship point, while the majority really bear down hard on other subjects. I know I do myself, and a number other fellows I know do the same thing. I don't have any trouble about the scholarship point at all. Some fellows do loaf around, and my idea on that is to throw a fellow like that out. Most of the "Vets" know quite a few things about the fraternity and will want to get in - and they are in school to work - to study.

Coming back to rushing: An alumnus from an active association writing in may know all about a fellow; and I think it is just as well to get away from the "halo" effect - the best thing to do is to look the fellow over and study him. That is about all I have to say.

Gibbons - Purdue: I would like to emphasize again that there should be more real training without so much monkey business. As to answering the phone properly and staying out of the active's chair, and all that is all right - but there should be more real training as to scholarship and active membership.

Mr. Worthington: Ralph, you are preparing, or have prepared, a pledge manual, haven't you?

Mr. Burns: Yes. I think Brother Gibbons has some very important points in regard to pledge training - which I personally have felt in going around to the active chapters - particularly the point of training him to be a fraternity man, and then on being an Alpha Sigma Phi. When you pledge him it doesn't necessarily mean he is ever going to be an active.

Brother Clark and Brother Worthington and I have discussed this Ritual and know what the "Pinnacle" has meant, and know that in a well organized training program there should be training also for the "Pinnacle". Brother Gibbons hit on a fine

point, to my mind, the training of the man for proper active membership. Training for active membership is most important, first. Second, as Brother Gibbons mentioned, in every new pledge - in training him - you have the opportunity to study and know the man. I think Brother Clark mentioned first today, from the floor, train your pledge to live with men. The greatest experience that you can have in your Fraternity is to develop those personalities further, and in so developing them learn to cooperate with them, so that when you leave the college life you are not only a college man but a fraternity man and have had that unusual experience of living with various personalities.

Now, I would go one point further than Brother Gibbons. Yesterday I said a Treasurer should not be a collector - I know a Treasurer has to be a collector - but I know Utopia, gentlemen, is what we are always looking for. I know we have pledges at times we should discipline in some way. College is an important means of discipline. A great many chapters vote on their individual pledges once a month. The pledges know they are being voted upon once a month by secret vote, and they don't quite know when it gets to the ballot box, whether the first, second or third month - and that he might not quite make the

grade, and sometimes you can size up a man and the reaction of his interest to your chapter, in your monthly voting on him. And I also think it is absolutely wrong for any of our chapters to pledge a man, and train him, and bring him up to six months later and then blackball him, unless there are some extreme circumstances to justify it. I think that has happened in one or two of our chapters and in the public relations part of it it has been extremely bad for the boys. You can consider this very effectively in your pledge training.

This Pledge Manual is very slow - it is to come out this fall. Some of the Nationals' Manual go into great detail as to how to conduct ourselves socially. I remember when I was a pledge, the first Sunday the actives set a table down in the dining-room and sat all the pledges down and went through all the maneuvers of how to handle our silver - and not a single word was said to the mature Freshman mentality. That was all that was said, and not a word said about what to do if you have a business engagement for a luncheon date - don't eat your peas with your knife!

The definition that I have always liked of a gentleman is a man who is gentle - a two-fisted man, but a two-fisted man who knows the social graces and the things which people who are fraternity men and who are college men know how to do. There is nothing more embarrassing than to get in a group of people and just don't know how to introduce people to each other.

Carry these things out in your training for pledges and your man will be tied to your fraternity in those things you give him. You will not cause a man to respect Alpha Sigma Phi by paddling him. You are only impressing him that you know of no other way than to have him stoop over and you strike him.

The Pledge Manual that will come out this year will be in mimeographed form, possibly double spaced, and we want you to tear it apart, for we want it to be effective, and we want suggestions. I have been in the National office for a number of years and I, too, get away from the undergraduate.

Mr. Clark: Now, when I was in school we never pledged a man unless we voted on him. I would like to know how many chapters here pledge a man before they vote on him.

Mr. Burns: I think there is a fine distinction in rush week on different campus; there may be times, and I know this is true on some campus, you go out and rush a man and you offer him a bid, and then after rush week is over two or three days he is formally voted on, and he is pledged, and a pin put on him. In other words, if a chapter can't convene at once after lunch.....

Mr. Clark: We convened at any time necessary. If a pledge, who is given a bid and pledged, even if not a complete vote - there is at least a committee who vote on it, with the countenance of the chapter. The committee knows^{what}/the entire chapter wants, of course.

Stone- Ohio Wesleyan: At Ohio Wesleyan there is no formal regulation set up by the Interfraternity Council. It is every one come on a gentleman's agreement. (And there are no gentlemen at Ohio Wesleyan!) Rush week this year will begin on the 23rd and end the 26th. Now, when a man gets off the train we can't hold a meeting there. We bring the boys down to the

House and have a dinner and have a social time. We are all there in a bustle, and everything going on - someone playing the piano, someone has the radio on - and we look these boys over and talk to them, and a fellow may look good and we take him in the room and pledge him on the spot. If we don't get him someone else may!

When we pledge a man he is considered a pledge and later on, after rush week is over, we vote on him and he is approved.

Kane - Baldwin Wallace: I want to tell you how we work it, under the College. They have us under their thumb. At the end of rush week each man goes into the college office and signs on a card what fraternity he wishes. He is given two cards, a first and second. We have looked the men over pretty thoroughly and know which men we want and put our pledge pin on them. They don't get that pin until after the pledge ceremony is over. No fraternity on the campus can pledge them before we can, and no man be pledged before that, and that works out pretty nice.

Mr. Schellenger: I suppose there is a lot of colleges where they think the fraternity is in absolute cahoots with them, and actually aren't. Only a few days ago a woman wandered into my office and she wanted some information, that her brother had been pledged to a certain fraternity, and she wanted to see if he could move right in there.

Preble - Oregon State: The fact that while we are undergraduates the Chapter House is our home and we have to live with these fellows we better see that we like the men we are pledging.

Mr. Cochran: It has been mentioned informally, in several conversations, that the Houses are full and that the fraternities feel they have no facilities for the Freshmen, but I would like to pass on to you a suggestion that it is your duty and obligation to continue your rushing and fill your House as you go along. I would like to suggest you keep your classes full, as you go along.

Mr. Shotwell: Remember the Dartmouth situation three years ago. A piece of rope on the third floor may mean something to someone at some time.

Mr. Schellenger: At the risk of taking too much time on this program - I have always been impressed at our University that so little rushing is done after rushing week is over. I am sure there are sometimes hundreds, sometimes a thousand good boys missed that first week, because no one said a word for them during that week, and I have wondered why some of the non..... weren't moved to rush these good fellows who have been overlooked.

Mr. Burns: Brother Gibbons -

Gibbons - Purdue: Kiro (?) waits until the second semester.

The President is an Alpha and he sits back and will not rush the Freshmen until the second semester.

Mr. Burns: It sort of puts me on the spot with the Pledge Manual - I think it should be available for October 1st at the latest. Most of you are not going to be too far into your activities much before the first of October and I think the Pledge Manual is to the point where I can say it will be sent out by that time.

Mr. Worthington: Now, there are some other matters on the program to be considered this morning, some of which we won't give attention to now - such as scholarship; that was given good consideration by Brother Cochran at a previous

session. Do we want to devote any attention to "General Chapter Program", Ralph?

Mr. Burns: Well, I would ask the delegates. I might say that from what Brother Schellenger has said that you can almost have your General Chapter Program, that from the various things said here you can sit down some Sunday afternoon in your Chapter House and set up your program very definitely, philanthropic, social, scholarship, athletics, and all the various things you should be entering into. That is what we mean by a General Chapter Program.

Some Houses are nothing more than glorified rooming houses, a place where you can sit down and smoke. That is true. But you can sit down and talk over worthwhile things, too. You can invite someone to come in and sit and talk with you, maybe talk about his hobby. There has been a lot of material given you in this Convention from which you can develop a worthwhile program for your Chapter - a Chapter Program.

Messinger - Syracuse: There was a suggestion made to us just before school closed and we are going to carry it out this fall; we are going to have a discussion period once a month, and we have written to places in Washington to get material

on subjects like "The World Situation", "The Labor Situation"- things like that. We think these discussion periods will prove a good idea and we have had enthusiastic support of it.

Mr. Burns: I am sorry the delegate from Middlebury is not here. They have carried on a very effective program. In a large number of your Houses you have a good selection of records, swing and opera, and so forth, and at Middlebury they have had a program year of evenings of music, and have had someone from the faculty to talk on music. Those are the things that every undergraduate group can develop - some unusual thing on your campus.

Mr. Schellenger: Ralph, as I heard the roll-call this morning I thought of some friend of mine at the various Universities who would be glad to come in and advise. I couldn't think of a single exception where this man wouldn't be glad to have the opportunity of advising with you - the man in charge of public relations on your campus.

Mr. Worthington: Is there any further thought on General Chapter Program? If not, we will pass to the next topic, the final topic, "Tradition". No doubt you all have in your mind the "tradition" of this Delta Chapter here at Marietta which you saw exemplified Thursday night. Was it your idea, Ralph, in

putting this topic on to have an exchange of chapter traditions which possibly might be made general traditions of the fraternity?

Mr. Burns: I was thinking more of traditions that might be worked in on other campus - for instance, I think it would be a splendid thing if some chapters would start this "Silent Procession", which has been carried on here for years. It wouldn't be possible on some campus. The "Pig Dinner" is known all over the world. The other day some fellow asked me, "What is a Sig Bust?" - the general term which has been publicized and, of course, nationalized.

You have your "Founders Day" program around December 6th. But my thought was to get an interchange of some of these traditions that I know some of the boys have on their campus, and we might give the idea to other delegates to take back with them.

Hammial - Michigan: If I were to come into a session of Sigs, like I have here, I could pick out a Theta, because he wears his pin..... every man from 1922 who is a Theta man wears his pin on this angle. (indicates)

Mr. Burns: I think a number of chapters do that, for when I go around and put these pins on they, "How do you wear your pin?" - and I was brought up that way. That is the only place

to wear your pin, close to your heart.

Hare (?) - Westminster: We have what we consider a rather important social custom: Whenever a fellow becomes engaged to a girl the whole Chapter serenades the girl; sing a couple numbers and then the Sweetheart Song of Alpha Sigma Phi. We always do that at Westminster and it is the talk of the campus for a couple of days.

Mr. Worthington: Now, is there a suggestion to adjourn - and any announcements?

Mr. Burns: It was Dr. Cramblet's wish to announce about the consolidation tonight at the banquet.

Now, in regard to "dates". I know I have my date for tonight. They are still going to collect tickets and I have tickets for you men who are going to have dates, and it is your responsibility to see me. Be sure to see me about that. I have considerable cash in my pocket, which I would like to relieve myself of, and you fellows who gave me checks come to the table and I will give them to you.

I think, Brother Clark, I will just mention the procedure of business for this afternoon. There are some wives here, and the ladies are having a little tea about two-thirty or three o'clock, and I think they are going to

have some of these girls there, the girls with whom you are to have dates tonight - the girls who will be available for dates, the thought being that we go over this afternoon and say hello and drink a cup of tea, at the Betsey Mills Club.

Now, there is a very important display - we haven't had these things on display because we are afraid of the D. U's! But there will be a display at the Betsey Mills Club this afternoon. We will have the first three issues of The Tomahawk on display, the display of our pin, the original Delta Charter, issued to Everett College in 1854. We didn't want to put these things on display for three days, for they must be kept under lock and key.

The items of business this afternoon, or course, are very important, too, and if you will come in immediately after lunch the sooner we get to it the better.

The Resolutions Committee is ready. If there is anything not covered, for goodness' sake, raise the question. If you have any question we will be very happy to hear it. It is your Convention, so when you go back to your campus you can carry something with you.

Brother Robinson has presented here to me three proofs of the Silent Procession, the group picture and the one with Dr. Cramblet leading off and shown taken in the lobby of the Hotel here. The group picture is very good. You will probably recognize yourself. They will be either fifty or seventy-five cents, depending on the number you order. I don't know who is selling them; they will be passed at the luncheon table. Put down your name on the picture you desire, and we will find out about the money later. I have your addresses.

Adjournment to 1:30 p. m.

1:30 o'clock p.m., Saturday
September 7, 1946

Mr. Clark presiding

Mr. Clark: I am going to ask Brother - - - - - to act as temporary Secretary to call the roll; Ralph is on a long distance call.

(Roll Call)

Mr. Chairman, the roll has been called and a quorum is present.

Mr. Clark: The Secretary announces a quorum present, so the meeting will be open. The first order of business will be changed, the report of the Nominating Committee, which will be postponed until Dr. Cramblet is present.

Our next order of business is "Legislation". Is there anybody here who has a type of legislation they desire to inquire about? If not, I will ask the Chairman of the Resolutions Committee to read the report of the Resolutions Committee.

H.H. Yoder-Cleveland --(Chairman of the Resolutions Committee)

Mr. Yoder: Brother Clark.

Mr. Clark: Brother Yoder.

Mr. Yoder: Is it in order to state after the reading of each

one of these Resolutions that the Business Committee approved each?

Mr. Clark: You as Chairman will move the adoption of each Resolution. The Stenographer will note in each case that the Chairman of the Resolutions Committee is moving the adoption of each Resolution offered.

And, thereupon, Mr. Yoder, Chairman of the Resolutions Committee proceeded to read the Resolutions, to-wit:

Resolution No. 1

Resolved, That this Convention by a rising vote express its debt of gratitude to Dr. Cramblet, the National Council Members and Ralph Burns, our untiring Executive Secretary, for their unprecedented achievement in successfully steering our beloved Fraternity through this hazardous War period.

Mr. Yoder: I move the adoption of this Resolution and Dr. Cramblet receive the rising vote. ~~ef-thanks.~~ (Unanimous standing) Motion duly seconded and carried.

Resolution No. 2

Resolved, That this Convention is especially appreciative of the manner in which the Trusteeship of our Tomahawk Fund is being administered.

Mr. Yoder: I move the adoption of this Resolution No. 2. Motion duly seconded and carried.

Resolution No. 3

Resolved, That it is the consensus of opinion of the delegates of this Convention that in order to have a virile and well constituted Chapter it is imperative that it adopt a sound financial policy, administered by a joint relationship between the Active Chapter and its Alumni representatives, and wherever feasible, with a University representative, and at all times comply with the requirements of the National office.

Mr. Yoder: I move the adoption of this Resolution No. 3.
Motion duly seconded and carried.

Resolution No. 4

Resolved, That this Convention recommends to the Committee on Constitutional revision that beginning with the academic year 1947 the Initiation Dues be Fifty (\$50.00) Dollars in full payment of all National Dues accruing during the active college period.

Mr. Yoder: I move the adoption of this Resolution No. 4.

Mr. Clark: Is there any discussion?

Kaufman- U.C.L.A.: Won't this have to be brought up before each individual chapter for discussion?

Campbell-Stanford: This Resolution is brought up now as a suggestion to the Grand Council to framing an amendment to the Constitution which, as such, has to be referred to the individual chapters for a three-fourths vote?

Mr. Clark: It is just an approval by the Convention of the suggested amendment. It must go to the chapters. Is there any discussion? If not, are you ready for the question. Perhaps it might be well to get a showing of hands - so I will ask those in favor to show their hands. Active Delegates, I count 11. All those not in favor of the motion - five. 11 to 5.

Motion duly seconded and carried.

Resolution No. 5.

Resolved, That this Convention recommends to the Committee on Constitutional revision that the following or similar provision with respect to Alumni Dues be added to the By-Laws as Section 13 of Article 11; Beginning with the academic year 1947 Alumni contributions shall be Three (\$3.00) Dollars per annum, of which at least 50% shall be credited to the Endowment Fund, the balance to be allocated at the discretion of the Grand Council.

Mr. Yoder: I move the adoption of this Resolution No. 5.

Mr. Clark: Now, you notice, men, that this Resolution is a recommendation to the Constitution and By-Laws Committee; the first Resolution was a recommendation to the Chapters; this is to the Committee. Any discussion?
(No discussion)

Motion duly seconded and carried.

Mr. Clark: I may seem to be hurrying here. I am not trying to hurry you, and if you have any question don't hesitate to get up and express your mind.

Resolution No. 6

Resolved, That Title VII, Article I of the Constitution be amended by adding a section to be known as Section 2 as follows: This Constitution may be amended or repealed at any time by a Convention by three-fourths vote of those present at a regular session of said Convention, provided that a copy of the proposed amendment shall have been mailed to all Chapters and Chartered Alumni Councils on or before the first of April prior to the holding of any Convention at which the same is to be submitted for a vote, provided said Convention shall be held

between the first of June and the fifteenth of November; in all other cases said notice shall be mailed to all Chapters and Chartered Alumni Councils at least sixty days prior to the holding of said Convention.

Mr. Yoder: I move the adoption of this Resolution No. 6.

Mr. Clark: You will remember, the other day there was raised the question, the fact that this is a legislative body and should have authority to amend our Constitution, and this is a resolution in that regard. Is there a second to the motion? Motion duly seconded.

Mr. Clark: Now any questions?

Mr. Cochran: It says a three-fourths vote -

Mr. Clark: Three-fourths of all members present. You want to be sure a notice is sent to the Chapters while school is in session - that is the reason for the dates; and the other time is bound to get you while in school because it must be sixty days before.

Waldon - Kentucky: Shouldn't there be a provision in there that a majority number of the Chapters be present.

Mr. Yoder: All chapters will be advised of the amendment and if they don't send delegates that is their own fault.

Waldon-Kentucky: I disagree with that. There should be a quorum, or a real majority or a provision for the total number of chapters that should be present.

Mr. Clark: Your point is that they may not come?

Waldon-Kentucky: Do you mean that there shouldn't be any action if some of the chapters don't come? Do you think that is the proper situation? I think there should be a complete representation.

Campbell-Stanford: That came up in Resolutions Committee and it was brought out no action can be taken at any Convention eitjout a quorum present. I think you will find in the By-Laws or Constitution that no action of any Convention is binding, unless there is a quorum present.

Mr. Worthington: I want to say a word about the general phase of this - in which the Convention is given supreme legislative power; that is a provision that is contained in the Constitution of all the large and strong fraternities. They all provide that and I think ours should be, too. I think it is sufficient - I mean the National body, that they give each Chapter proper notice, so if they don't come it is their own fault.

Now, no Convention can do business without a quorum present. That is in the Constitution and By-Laws - a quorum must be present in the supreme legislating body. So

I don't think we should hamper or restrict the action of future Conventions. Any further questions? (None)

Motion duly seconded and carried.

Resolution No. 7

Resolved, That Title IV, Article III, Section 1 of the Constitution be amended by inserting in line two thereof the word "twelve" in lieu of the word "ten".

Mr. Yoder: I move the adoption of ^{this} Resolution No. 7.

Motion duly seconded and carried.

Resolution No. 8

Resolved, That this Convention go on record as urging the Chapters to adopt the issuing of News Letters, the same to include circulation to its Alumni and all other Chapters.

Mr. Yoder: I move the adoption of the Resolution No. 8.

Motion duly seconded and carried.

Resolution No. 9

Resolved, That in order to strengthen the geographical ties of Alpha Sigma Phi, and in order to further the strategic expansion plan of the Fraternity throughout the Pacific West Coast, and to establish the Fraternity as being a truly National organization, the Grand Council

favorably consider the most hospitable and cordial invitation officially extended by Mu Chapter at the University of Washington to hold the 1948 Convention of Alpha Sigma Phi in the City of Seattle, Washington.

Mr. Yoder: I move the adoption of this Resolution No. 9.

Underwood-Pennsylvania: One drawback that will have to be considered is that of finances. This Convention cost about \$1500.00 for the delegates, and when you go to the West Coast it will cost about \$5,000.00, and when the Grand Council decide where the Convention will be they will have to take that into deep consideration.

Mr. Clark: The Committee failed to say whether the brothers from Washington are going to give us ~~\$5,000~~ Five Thousand Dollar check.

Kaldal-Washington: We are very anxious to have you come out and see us. We would like to have you see the things we have on the University of Washington Campus, and we would like to show you the "Great Northwest". We have in mind tentative plans that will assure you a very nice Convention. For the last ten years we have been rather isolated. We assume, and know, and appreciate, and we realize, the interest that the Grand Council

and the Chapters hold for us away out there so far away from the civilized country. However, if the Resolution here is passed and you do come out there we feel it will not only show a spirit of interest but, more than that, it will show a willingness and a desire to extend this Fraternity out there on the Pacific Coast.

We don't have any concrete idea about the finances, but we feel that morally and rightfully we may by now have worked long enough to have earned what we consider the honor of your paying us a visit out there - and lastly we feel this would truly make us a National Fraternity !

Underwood-Pennsylvania: I suggest we recommend to the Secretary of the Chamber of Commerce, Seattle, Washington, that he make the brother who just spoke a member of that group - if he hasn't already done so!

Mr. Clark: Is there a second to the motion?

Motion duly seconded and carried, unanimously.

Resolution No. 10

Resolved, That this Convention is deeply indebted to Brother Harold K. Schellenger, Director Public Relations, Ohio State University, for his timely, pertinent and analytic presentation of vital problems permeating and underlying the functioning of the Chapter, especially as it relates to its contact with and impression on the public.

Mr. Yoder: I move the adoption of this Resolution No. 10.

Dr. Hart: I suggest a copy of the Resolution be sent to Brother Schellenger.

Mr. Clark: I think it is understood on a motion of this kind that the Secretary send a copy.

Motion duly seconded and carried.

Resolution No. 11

Resolved, That this Convention extend well deserved thanks to Brother Charles J. Otto, and his Convention Committee,

name
for their arduous labors, solicitous attention to its numerous and involved details to make this an enjoyable and forthright Convention.

Mr. Yoder: I move the adoption of this Resolution No. 11.

Motion duly seconded and carried.

Resolution No. 12.

Resolved, That the thanks of this Convention be extended to Dr. William A. Shimer, President of Marietta College, the Trustees of Marietta College, and to Delta Chapter of the Fraternity for the hospitality extended to this memorable Centennial Convention during its sojourn in Historic Marietta; that copies of this resolution be presented to Dr. Shimer, the Trustees and Delta Chapter.

Mr. Yoder: I move the adoption of this Resolution No. 12.
Motion duly seconded and carried.

Myer - Marietta: Do you want the names of the whole committee who helped Brother Otto - to be put in that Resolution?

Mr. Clark: Do you want to make such an amendment to the Resolution?

Myer-Marietta: Well, we all helped.

Mr. Clark: Now, a motion is in order to reconsider the Resolution just before the last one - No. 11.

(?) Dr. Hart: I move that all the names of the Committee be be contained in the Resolution.

Motion duly seconded and carried.

Waldon- Kentucky: Are there being copies of the notes of this Centennial Convention sent to each chapter?

Mr. Clark: Do you know whether it has been the practice, Lloyd, to send a copy of the minutes of the Convention to each chapter?

Mr. Cochran: Yes, it has.

Mr. Clark: Is there anyone else has any suggestion or resolution to offer here?

Yoder-Cleveland: Another resolution:

Whereas, Alpha Kappa Phi has, and now is, united in Alpha Sigma Phi Fraternity, and

Whereas, the virtue of each fraternity is fully and deeply recognized in its history, its tradition, and in its capacity and ability to serve our untied chapters, and our members,

Be it Resolved, That the Centennial Convention of Alpha Sigma Phi in session presently at Marietta, Ohio, express our warmest welcome to our new brothers in Alpha Sigma Phi individually and as chapters, and pledge our unwavering loyalty and effort to the consolidated fraternity who now face our second century of progress with greatest brotherly love and oneness of purpose in service to our brotherhood.

Mr. Clark: Is there any thought of sending them a telegram?

Mr. Burns: I just phoned and they are not in session, but most of them are around. I think it would be a nice thing to send them a telegram.

Mr. Clark: And it is perfectly all right now to publish this?

Mr. Burns: Yes. By the way, they are sending us the newspaper.

Mr. Cochran: Samuel Kitchen, who has been their National Secretary, will be with Dr. Cramblet, so we want to give him a fine welcome when he comes.

Mr. Clark: Now, I guess the last order of business - not the last, but the next order of business is the report of the Nominating Committee.

Preble-Oregon State: As was stated heretofore, in a previous meeting, it is expected that members of the Grand Council will be increased from the present number of ten to twelve. That will necessitate a change in the By-Laws. Four of these have been left open for men of Alpha Kappa Phi, and Ralph just received their names; and the other eight members are Alpha Sigma Phi men.

Mr. Clark: Which, by the way, are the only men who can be elected at this time. Is that right?

Mr. Burns: We can elect ten and hold the other two over.

Mr. Worthington: Mr. Chairman, wouldn't this be the appropriate thing to do - to elect the eight men from this present organization, and further approve the future election of the remaining four that have been nominated by their group - their election to take place as soon as the appropriate amendment has been made to the Constitution?

Mr. Clark: Well - Brother Preble, we are sorry to interrupt you on your report. Go right ahead.

Mr. Worthington: Might I ask if the Chairman of the Nominating Committee is willing to include that?

Mr. Preble: Yes; that is all right.. (gives report of the Nominating Committee)

Report

As Brother Worthington suggested, we should recommend the election at some later date by the Grand Council of these members of Alpha Kappa Phi, whose names have been sent to us by their National Convention.

(Names from AKP)

Mr. Clark: Now, do you prefer to elect these men individually or do you want to elect the group?

From the Floor: Seeing there are 12 openings and 12 men named, why not elect them in a group?

Preble-Chairman Nominating Comm: Those four will be elected

later by the Grand Council; but the eight could be elected at the present time.

Mr. Clark: Well, are there any nominations from the floor? You always have that privilege. If there are no nominations from the floor I would suggest that the Chairman of the Committee - that the Secretary pass an unanimous ballot for the eight men.

Preble-Chairman Nominating Comm: Mr. Chairman, I move the eight men (reads names)

be unanimously elected.

Motion duly seconded and carried, unanimously.

Preble-Chairman Nominating Comm: Mr. Chairman, I also move that the four men suggested to this Convention by Alpha Kappa Phi be recommended to the Grand Council to be elected by the Grand Council at such time as they find it best to do so. (reads names)

Motion duly seconded and carried, unanimously.

Preble-Chairman Nominating Comm: There is a possibility that one member, Mr. Albertson, might not be in position to

accept the responsibility at the present time and we have some Grand Council members we would like to suggest, in case he, of any of the others, cannot fill the position at this time.

(Swift, Ballard, Wendell Cole, Otto
(Peterson, Charles Otto, Mullendore)

Mr. Clark: Didn't you mean that as a recommendation to the Grand Council?

Mr. Preble: Yes.

Mr. Clark: You have heard this recommendation - motion - is there a second.

Duly seconded and carried.

Mr. Clark: The next order of business is the introduction of new members of the Grand Council. That is all on the theory that they would be present to be introduced. You all know them - those who are here. Well, we will wait now for Ralph to return - but while waiting I want to say, when you see the men from the West Coast and the men from the East Coast get together at a time like this, and see how they get together and are friendly, it carries out the thought I had of your learning to live together. I think that is a very significant thing, and I hope you go away carrying the thought that Alpha Sigma Phi can do something for you.

Foster-California: I noticed that Ralph Burns was formerly a member of the Grand Council; is he ex-officio member?

Mr. Clark: No, he isn't a member now.

Is there anything further - is there anyone else who desires to make a speech of any kind to express his fears and hopes?

Mr. Cochran: If you are not going to introduce me, I will introduce myself. I want to renew my pledge to do my utmost to serve you. We are going to miss a couple of faces in the Grand Council. We are going to miss Ed Shotwell. Those of you who have known Shotwell, and have seen him and his alert personality, will understand how much he will be missed.....

George Worthington since the early days of Kappa has been one of our most active members, and has taken a leading part since 1936, and much of our success today goes to our Chairman of Extension, George Worthington, and I speak last, but not least, of our good friend Ben Clark. He was Chairman of Extension in the years up to 1930, and I know of no individual living today who has given more of his time and effort, and of his brotherly love, than Ben Clark.

Mr. Clark: Anything further, brothers? Is there anything else, Ralph?

Mr. Burns: Are you about ready for adjournment?

Mr. Clark: There isn't anything else, I know of.

Mr. Burns: There is nothing further; but these girls are just about ready to go over to the Tea at the Betsey Mills Club, and you fellows will just have nice time to bathe and get dressed.

If we show up about a quarter of four at the Betsey Mills Club the wives and mothers of Marietta will be glad to see us, and the young ladies who are to be matched up with you to-night will be there.

The members of the Grand Council who have been elected and are here, upon the arrival of Dr. Gramblet we will have to have some sort of a business meeting. I do know that the local Committee have arranged for these members of the Grand Council to be seated at the Speakers Table tonight - so look for your place there. I think that is all that I have, Brother Clark.

Mr. Clark: Motion to adjourn is in order.

Kaldal- Washington: Motion to adjourn.

Underwood- Pennsylvania: Second the motion.
Hart - :

Motion carried.

Adjournment

Mr. Clark: The only thing further to be said, fellows, be careful on the way home - those fellows driving, whatever you do. Don't get into any accident.

Mr. Worthington: Men who have their eives here are invited to bring their wives for a short cocktail session at Brother Robinson's home, to meet his wife.

1946

Conversion

James C.

[illegible]

~~CONFIDENTIAL~~

RECEIVED
JAN 10 1968
U.S. DEPARTMENT OF JUSTICE
FEDERAL BUREAU OF INVESTIGATION
WASHINGTON, D.C.

TO : DIRECTOR, FBI
FROM : SAC, NEW YORK (100-100000)
SUBJECT: [Illegible]

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100-100000

THE

OFFICE OF THE ATTORNEY GENERAL

Year	1900	1901	1902	1903	1904	1905	1906	1907	1908	1909	1910	1911	1912	1913	1914	1915	1916	1917	1918	1919	1920	1921	1922	1923	1924	1925	1926	1927	1928	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
Population	1,000,000	1,050,000	1,100,000	1,150,000	1,200,000	1,250,000	1,300,000	1,350,000	1,400,000	1,450,000	1,500,000	1,550,000	1,600,000	1,650,000	1,700,000	1,750,000	1,800,000	1,850,000	1,900,000	1,950,000	2,000,000	2,050,000	2,100,000	2,150,000	2,200,000	2,250,000	2,300,000	2,350,000	2,400,000	2,450,000	2,500,000	2,550,000	2,600,000	2,650,000	2,700,000	2,750,000	2,800,000	2,850,000	2,900,000	2,950,000	3,000,000	3,050,000	3,100,000	3,150,000	3,200,000	3,250,000	3,300,000	3,350,000	3,400,000	3,450,000	3,500,000	3,550,000	3,600,000	3,650,000	3,700,000	3,750,000	3,800,000	3,850,000	3,900,000	3,950,000	4,000,000	4,050,000	4,100,000	4,150,000	4,200,000	4,250,000	4,300,000	4,350,000	4,400,000	4,450,000	4,500,000	4,550,000	4,600,000	4,650,000	4,700,000	4,750,000	4,800,000	4,850,000	4,900,000	4,950,000	5,000,000	5,050,000	5,100,000	5,150,000	5,200,000	5,250,000	5,300,000	5,350,000	5,400,000	5,450,000	5,500,000	5,550,000	5,600,000	5,650,000	5,700,000	5,750,000	5,800,000	5,850,000	5,900,000	5,950,000	6,000,000	6,050,000	6,100,000	6,150,000	6,200,000	6,250,000	6,300,000	6,350,000	6,400,000	6,450,000	6,500,000	6,550,000	6,600,000	6,650,000	6,700,000	6,750,000	6,800,000	6,850,000	6,900,000	6,950,000	7,000,000	7,050,000	7,100,000	7,150,000	7,200,000	7,250,000	7,300,000	7,350,000	7,400,000	7,450,000	7,500,000	7,550,000	7,600,000	7,650,000	7,700,000	7,750,000	7,80																																																																

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