

ALPHA SIGMA PHI FRATERNITY

MINUTES
of
GRAND COUNCIL MEETING

January 24, 25, 26, 1975

18. CALL TO ORDER:

The meeting was called to order by Grand Senior President Trubow at 10:00 p.m., January 24, 1975.

19. ROLL CALL:

In addition to Brother Trubow, Grand Councilors Allen, Dexter, Gibbs, Lord, and Wise; Undergraduate Adviser Volpe; Tomahawk Editor Varner; Chapter Consultant Anderson and Executive Secretary Burns were in attendance.

20. UNDERGRADUATE CHAPTER CONTACTS:

Grand Senior President Trubow announced he was deviating from the order of the prepared agenda and wished to hear reports from the Members of the Grand Council relative to their contacts with undergraduate chapters since the close of the 1974 Convention.

A. George E. Lord:

Brother Lord reported he had visited no chapters and made no phone calls, but had attended the executive committee meeting of Province III and Province XII. Also, as the official delegate of the Fraternity, he attended meetings of the National Interfraternity Conference in Cincinnati in early December at which time he visited the Cincinnati Chapter, accompanied

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by Brothers Trubow and Burns.

B. Richard R. Gibbs:

Brother Gibbs indicated he had written an introductory letter to all Chapters under his supervision prior to his making a phone call or an official visit. He indicated he had visited the chapters at Coe, Iowa State, Missouri Valley and Oklahoma; had talked with all chapters by telephone.

He reported favorable conditions at Missouri Valley and Iowa State; and real progress being made at Coe. Progress was being made at the University of Oklahoma on their new house, with hopes that in the near future construction would begin, which would be a great psychological boost to the Chapter.

He reported he had made at least two phone calls or visited in person each of the four chapters under his jurisdiction.

C. Richard A. Dexter:

Brother Dexter reported that he had made five or six phone calls to each of the three chapters assigned to him. He stated he had been in telephone conversation with the President and Marshal at the University of Washington; that in fall rush they had secured 20 pledges, lost two and had picked up two additional, with a net of 20. That there were 47 men in the House; that former field representative, Jim Hammond, was active in attempt-

ing to reorganize the alumni board and suggested that the staff be of whatever assistance possible to Province Chief Jim Hamner in working with Hammond on the alumni problem.

At Oregon State, Brother Dexter had been in touch with the President and alumni on several occasions. During the fall quarter, there were 63 men living in the House, but it dropped off to 50 in the winter term; 25 of these men are pledges and they plan to initiate 15 the week of January 27. Winter term is a light period for rush; however, they have set a goal of 5 and already have 2. The alumni have given considerable financial support to the Chapter. From a roll of about 500, they have raised about \$2,000. The original mortgage on the house was \$165,000 and this has been paid down to \$132,600.

Brother Dexter had been unable to talk with any of the undergraduates at Stanford, but had been in telephone conversation with Peter Sylvester, an alumnus. Stanford has pledged men; Sylvester has the pledge fees but no reports have been made. The Chapter is in good physical shape as are those at Oregon State and Washington but there appears to be some weaknesses as cited above.

D. Robert A. Allen:

Brother Allen submitted a written report, indicating that phone calls were an excellent idea and at those chapters with whom he had been in touch the idea was very well received. He felt the staff could give a guide to each member of the Grand Council on items they might discuss with the chapters

at the time of the phone calls. Written report appended (Exhibit A).

E. Alfred B. Wise:

Brother Wise reported he had not been in contact with Baldwin-Wallace or Ohio State. He had been in telephone conversation with Cincinnati; that they have a manpower problem with a contributing factor of the cooperative program of the University; their alumni relations are not up to expectations. He indicated Executive Secretary Burns had visited the Chapter on two occasions during the fall; that Brothers Lord and Trubow visited the Chapter at the time of the NIC meetings which were held in Cincinnati and that Brother Anderson had visited the Chapter most recently.

He indicated Rio Grande has 13 pledges and appear to have an excellent program operating.

At Marietta, he talked with Don Wyman, the official delegate at the 1974 Convention. At the time of the telephone conversation, they were in the midst of an activation ceremony; the alumni are very supportive of the Chapter and the attitude within the Chapter was considerably improved over the last several years.

F. Richard Volpe:

Grand Council Adviser Volpe indicated he had written to 17 Chapters for which he was responsible in securing information for the "Old Gal Gazette". Only 4 out of the 17 responded and he had followed up on some areas. He indicated the Chapter at Lehigh had visited Wagner

in the Fall.

G. George B. Trubow's Reactions:

Brother Trubow complimented and commended Brother Evin Varner on the tremendous impact which he had made within the Fraternity this Fall, assuming responsibilities of editing the Tomahawk, giving leadership and editing the "Old Gal Gazette" as well as visiting and being in contact with several Chapters, developing an interest among alumni in Charlotte on the development of an alumni group in the Carolinas as well as the development of an undergraduate group at the University of North Carolina at Charlotte.

Brother Trubow indicated that he was disappointed in the Grand Council and stated, "I am angry." He felt we are all volunteers but didn't think we had lived up to the minimums expected of the Grand Council.

He stated we needed to be motivated but was not sure what it will take to carry out our stewardship. The Fraternity needs direction and help and the Council needs direction and help. That the Council has a corporate responsibility which needs to be carried out.

There was considerable discussion on the program of chapter contacts by phone and person which had been mandated by the Convention and the very real question was raised as to whether the Grand Council should become more operational as against only policy-making.

Brother Eric Allen, an alumnus of the Purdue Chapter and

and son of Grand Junior President Robert Allen joined
the meeting at 11:00 p.m.

Meeting was recessed at 11:30
p.m. and reconvened at 9:00 a.m.
Saturday, January 25, 1975.

21. APPROVAL OF MINUTES:

Moved by Brother Gibbs, seconded by Brother
Allen and passed, approving the minutes of
the August 21 and August 25, 1974 meetings
of the Grand Council.

22. APPROVAL OF MAIL VOTES:

Moved by Brother Gibbs, seconded by Brother
Allen and passed, approving Mail Votes 117,
118 and 119.

Mail Vote #117 - Request of Alpha Sigma Phi of Oklahoma, Inc.
for loan of \$25,000 from the A-S-P Corporation to assist in
construction of a new building.

Mail Vote #118 - Vote on Delta Beta Xi Award recipients:

Richard B. Byrne, Stanford '60
Robert B. Cockrum, Indiana '67
James E. Cummings, Marshall '36
Richard A. Dexter, Oregon State '60
Oscar N. Hagg, Oregon State '23
William H. Klaban, Jr., Penn State 50
John Carl Schick, California '42
Wendell B. Wagner, Westminster '52

Mail Vote #119 - Request of Alumni Control Board of Atlantic
Christian College, Gamma Lambda Chapter, for a loan of \$3,000
from the Reserve Fund of the Fraternity.

23. REPORT OF GRAND SENIOR PRESIDENT GEORGE B. TRUBOW:

Brother Trubow reported that he had made personal visits to
Chapters located at Cornell, Hartwick, R.P.I., Michigan and

Eastern Michigan as well as Illinois Tech and Loyola. He had been in repeated phone conversations with the situation at Tulane University. He made these brief observations on each of the following Chapters:

- A. Hartwick, because of his visit, now knows there is a national fraternity.
- B. Cornell - going through an internal reorganization period with strong leadership.
- C. Michigan - a turnaround attitude regarding the Fraternity, as against a poor attitude for the last several years.
- D. Eastern Michigan - a good morale.
- E. Illinois Tech - attended the Black and White Formal; was impressed by the internal structure of the Chapter and the willingness to be of assistance and help at Loyola.
- F. Loyola - felt that we might lose this Chapter; there was considerable internal destruction of the physical house and a last-ditch program would have to be developed with staff influence and the assistance of the IIT Chapter.
- G. Tulane - The Chapter has closed. They secured 6 pledges in the Fall; we tried to carry on but they couldn't continue. The alumni are attempting to rent the House to the Alpha Epsilon Pi Fraternity but there had been some loss within the House by fixtures and furniture

being removed; and Alex Ashy, an alumnus, has withdrawn his interest.

24. EXECUTIVE SECRETARY'S REPORT:

The executive secretary begin his report by giving two verses of scripture as follows:

Psalm 19: "Let the words of our mouths, and the meditation of our hearts be acceptable in Thy sight, O Lord, my strength and my redeemer."

Psalm 113: "Behold, how good and how pleasant it is for brethren to dwell together in unity!"

He referred to his report to the 1974 Convention and the specific elements of this report which had been discussed and acted upon in the convention as well as the needs for specific directions for the Fraternity to gain momentum and strength. He expressed his thanks to the members of the Grand Council for the time and energy which they were giving to the Fraternity, fitting this in to their busy business or professional life. He reported to the Grand Council that Brother Louis DeLuca, Grand Marshal, was disappointed that he was unable to attend this meeting of the Grand Council but due to a conflicting business meeting, his absence was necessary. Brother DeLuca has assumed the new responsibilities of Vice President in Charge of Public Relations and Development for Wagner College, Staten Island, New York.

The Executive Secretary expressed his deep appreciation for the unselfish contribution which Brother Evin Varner is giving to him, the Staff and the Fraternity, in developing and editing three issues of the "Old Gal Gazette" as well as

portraying a new Fraternity image through the Fall issue of the Tomahawk and new stationery for which he had been responsible. Two meetings had been held with Brother Varner in Winston-Salem and in his office in Charlotte in the Fall and they had been in touch with each other by correspondence and telephone.

The secretary reported there were three ladies on the staff; there was massive detail going through the office and that it was desirable to have general supervision of the operation.

He spoke of the excellent work which Brother Gary Anderson, Chapter Consultant, was doing in the field. Arrangements have been made by the executive secretary for him to attend a training school, sponsored by the National Interfraternity Conference, in the Summer of 1975 as well as another training school, sponsored by the Fraternity Executives Association in the Fall. All reports received from undergraduate chapters as well as individuals and alumni were most favorable to the work which Brother Anderson was doing in the field.

The executive secretary mentioned it was desirable, when budgetary matters could be worked out, to hire a new chapter consultant in the future.

A. Visitation:

Forty Chapters have been contacted by staff, members of the Grand Council or Province Chiefs this Fall. The executive secretary visited 9 Chapters and made 5 extension contacts. The 13 Chapters not having any direct contact to date were: Baldwin-Wallace, Bethany, Indiana Tech, Lehigh, Lycoming, Northern Michigan, Oklahoma, Ohio Northern, Penn State, Purdue, Rio Grande, Stanford, Tri State and Washington.

The program of visitation for the academic year would include personal contacts with each of these institutions.

B. Publications:

The executive secretary has costs and bids available at this meeting on the Tomahawk, "Old Gal Gazette", "To Better The Man", and the Rituals. He spoke of the necessity of updating the officers' manuals, the possibility of using some new approaches such as cassette tapes as well as the desirability of a revision of the rush manual. All these publications will be discussed more fully by individuals and committees at the meeting.

C. 1975 Educational Conference:

The executive secretary expressed that this could be a vehicle for the development and use of new manpower outside of members of the Grand Council or Province Chiefs.

D. National Committee Program:

Consideration might be given by the Grand Senior President and the Grand Council to developing a more viable national committee program which, in turn, could develop new manpower among alumni who would take an interest in specific areas of concern for the Fraternity.

E. Financial Development:

The executive secretary mentioned the results of the alumni contributions' program as shown in the financial statements and results in participation of alumni in the Memorial Fund. Considerable areas in development of financial concern and participation were still available among the alumni.

Brother Trubow received the report of the executive secretary.

25. CHAPTER CONSULTANT ANDERSON'S REPORT:

Brother Anderson submitted a 7-page report of each of his visitations from August 27 to January 13, with recommendations for each Chapter. This report is a part of these minutes (Exhibit B). He had these brief observations with regard to the following chapters:

A. Marshall University:

That the Grand Council consider suspending this Chapter; however, during the time of the Grand Council, that phone contact be made updating the situation.

B. Wagner College:

It was suggested the Grand Council appoint Brothers Lou DeLuca, a Member of the Grand Council, and alumnus Brother Henry Heil

to be charged with the responsibility of rebuilding this Chapter.

C. Milton College:

He stated there were only 5 Brothers on campus; that one national fraternity, Sigma Pi, had left the campus and with Teke the only other national fraternity on campus, he felt there as possibilities of rebuilding this in cooperation with Don Jensen, Alumnus Adviser, and Business Manager of the College.

D. Problem Chapters:

Brother Anderson desired to make this observation on the problem chapters under his supervision:

- (1) There appeared to be a lack of overall purpose in the operation of each of the Chapters and that the direction must come from the staff of the Fraternity.
- (2) The Chapters were not taking advantage of using the various officer training materials published by the Fraternity Office. He observed the phone calls made by the members of the Grand Council and province chiefs were much appreciated.
- (3) He also expressed that the capsule reports by Grand Councillor Gibbs on the chapters he had visited were most helpful in the personal contacts which the Consultant had made with the same chapters.
- (4) He indicated there seemed to be an increasing response on the part of the undergraduates that the image of the Fraternity, as expressed through the "Old Gal Gazette" and the Tomahawk had improved.

26. EVIN VARNER REPORT:

Brother Varner had reported on the development of the organization of alumni in the Carolinas and, particularly, the leadership which is being given to this effort by others in the Charlotte and Raleigh areas. He reported on his personal visits and contacts, and on his work in assisting the chapters at Presbyterian and Wake Forest on chapter-alumni newsletters. He reported a group of 10 undergraduate men had been developed at the University of North Carolina in Charlotte, and looked forward to an optimum size of possibly 40; that inroads were being made at North Carolina State in Raleigh.

He expressed his opinion with regard to publications and particularly the funding of the "Old Gal Gazette" through contact with alumni Brothers out of school during the last ten years. Some reactions which he had received from persons writing to him, were the possible need of some kind of a chapter newsletter service, which might be directed by the Fraternity Office. Executive Secretary Burns mentioned this service being carried by Phi Kappa Tau Fraternity.

He spoke generally on the necessity of developing an alumni program and Brother Trubow mentioned the interest on the part of former Grand Council Adviser Bill Cox, and Field Representative Jim Mulligan in this area. It was hoped Brothers Varner and Trubow might be able to set up some kind of a meeting with Brothers Cox and Mulligan on this some time in the early summer of '75.

At the 10:30 a.m. Saturday, January 25, 1975 break, Mike Lawless, Undergraduate Adviser to the Grand Council, from the Indiana Chapter, joined the Grand Council, accompanied by Undergraduate Brother Martin Levy and Alumnus Brother Warren Shenk. Brother Trubow asked Brother Lawless to

sit in on the Finance Committee sessions, Brother Levy and Shank on the 1974 Educational Conference and 1976 Convention sessions.

27. FINANCE COMMITTEE REPORT:

The Finance Committee is composed of Brothers Allen, Wise, Lawless and Burns.

The items reported at the Saturday morning session of the Grand Council, all of which were approved, were:

1. Financial Reports, as of December 31, 1974 (appended as Exhibit C).
2. It was suggested a special appeal go forward to men out of College for the last ten years in an effort to fund the "Old Gal Gazette".
3. It was pointed out the Finance Committee, in reviewing the costs of the Tomahawk, be prepared at the time of the consideration of the budget, to recommend the Tomahawk be published three times a year.
4. That, in the fiscal year, 1974-75, two Tomahawks, one in the Fall and in the Spring of '75, be published, and plans be made for a summer edition to come out in '75, with one in the Fall of '75, and one in the Spring of 1976.
5. It was realized by the Grand Council that second class postage permits would be lost and the magazine would have to be mailed under a third-class mailing permit.

During the meeting of the Finance Committee, a quorum of the Grand Council met, composed of Brothers Dexter, Gibbs, Lord and Trubow. Sitting in on this meeting as source material were Chapter Consultant Anderson, Grand Council Adviser Volpe, and Alumni Member Warren Shenk. The meeting was called to order by Grand Senior President Trubow, and the following actions were taken:

28. 1976 NATIONAL CONVENTION:

Moved by Brother Gibbs, seconded by Brother Lord and passed, that the mandate, read by Brother Dexter, with regard to a site for the 1976 Convention be impletemented by the Fraternity Staff.

Said mandate was that the Fraternity Staff, solicit, from possible sites for the 1976 Convention using the following guidelines:

- A. That the atmosphere of housing and physical facilities be as informal as that found at Seven Springs, Champaign, Pennsylvania, site of the '75 Convention, which was considered an excellent convention.
- B. That, if other sites could not be located similar to Seven Springs, consideration be given to returning there in 1976.
- C. It was suggested a report be given on this matter not later than the 1975 Educational Conference.

29. 1975 EDUCATIONAL CONFERENCE:

Brother Dexter, Director of the 1975 Educational Conference, gave a tentative program schedule which had been formulated by the 1975 Educational Conference Committee. (Appended as Exhibit D).

Moved by Brother Gibbs, seconded by
Brother Lord and passed, that the
schedule presented be approved.

30. REPORTS OF CHAPTERS, PROVINCES & EXTENSION COMMITTEE:

Brother Lord, National Province Program Coordinator, gave a report of chapters, provinces and extension committee which was accepted.

A. Recommendations for Chapter Visitation and Programming:

(1) Coe

- a. Gibbs will visit in March to conduct general evaluation.
- b. Anderson will visit in late April or early May to prompt evaluation of the school year and establish programs for 1975-76, stressing rush for summer and fall '75.
- c. Gibbs and Tom Curry, GPC, will continue to contact by

visit when possible and by phone as per Trubow's schedule.

(2) Davis & Elkins

- a. Lord will visit in February; Anderson will supply Lord with background info and suggestions for visitation procedure.
- b. At time of visit, Lord will contact local alumni to promote greater interaction with undergraduate chapter.

(3) Eastern Michigan

- a. Anderson will visit during Spring - general evaluation.
- b. Al Wise consult with Chapter re bookkeeping procedures.

(4) Marshall

- a. Permit to operate without staff visitation, unless in area.
- b. Burns to write letter charging Jim Chapman, GPC, to keep headquarters informed of Chapter activity and image. Interested in seeing decrease of tolerance with drug use.
- c. Burns to write Alumni Corporation charging them to exert a more responsible authority over House activities and behavior. Request they itemize a set of House rules dealing with maintenance standards and non-use of drugs; require Brothers and roomers to comply with the rules or face eviction.

(5) Michigan

- a. Trubow to visit if and when possible, to follow up his contact made in Fall '74.
- b. Burns charge Alumni Corporation to continue holding meetings at the Chapter House to be able to give better counsel to the undergraduates.
- c. Anderson visit in Spring while in area to conduct general evaluation and necessary programming.

(6) Milton

- a. Burns write Don Jensen to determine best course of action for development; if situation is extremely grim, consider closing. Possible extended visit by Anderson; possible development plan utilizing Illinois Tech.

(7) Morris Harvey

- a. Anderson visit to establish plan for development; name local alumnus to oversee and report on progress of plan.
- b. Utilize manpower from Concord and Rio Grande to inspire Brothers at Morris Harvey and to bolster rush efforts.

(8) Pennsylvania

- a. Miller to visit Chapter to present "This is Alpha Sigma Phi" presentation.
- b. Al Wise to visit and discuss financial situation with Alumni organization.
- c. Rick Volpe to promote more Penn involvement with other Chapters in province.

(9) Stevens

- a. Anderson to visit to develop rush techniques and program for summer and fall '75.
- b. Identify alumnus to monitor activity.

(10) Tarkio

- a. Anderson visit to arrange spring rush program; utilizing manpower from Iowa State and Missouri Valley.
- b. Arrange for Tarkio Brothers to leave Campus for a weekend (Province) to be conspicuous by absence. Provide good promotion in campus newspaper, etc. Establish worth of National Fraternity.

(11) Tufts

- a. Anderson and Miller attend February 3, 1975 Pledging Ceremony.
- b. Anderson ascertains that Pledge Training program is properly planned and will be conducted by Carl Rausch.
- c. Volpe maintain contact through Old Gal Gazette solicitation.

(12) Wagner

- a. DeLuca be charged to develop core group for redevelopment.
- b. No staff visitation until 10 interested men.

(13) Other Chapters - be dealt with on routine basis, including phone contact from Grand Council Members.

January 26

B. Disciplinary Action Toward Alpha Pi (Purdue):

Reprimanded by Trubow in personal visit stating that further such action will be treated more severely, including possibility of suspension. In addition, Educational Conference will not be held at Purdue in 1975.

C. Extension ~~possibilities exist~~

Possibilities for extension exist at North Carolina State in Raleigh and the University of North Carolina at Charlotte.

- (1) The groups should have 23 men to colonize and 36 to be chartered.
- (2) Evin Varner to ask groups to write Alpha Sigma Phi asking for recognition as interested groups.
- (3) Brother Allen, Extension Chairman, to answer recognition petitions by requesting each group to submit a proposed ritual, indicating the purposes of the groups; recognition granted on receipt and approval of Rituals as compatible with purposes of Alpha Sigma Phi.

D. ~~Grand Province~~ Chiefs

The need for Province Chiefs in provinces not having a chief at present and where they have submitted resignations was discussed.

- (1) William C. Kegel, ~~pre~~recommended as a Grand Province Chief for Province VII by Anderson.

31. FINANCE COMMITTEE REPORT:

The Finance Committee continued its deliberations, taking into consideration a number of items submitted to it from several sources. Considerable discussion took place and the following items were presented to the Grand Council by Brother Allen, Chairman of the Finance Committee, for action:

A. The Old Gal Gazette

Moved by Brother Allen, seconded by Brother Wise and passed, that the Old Gal Gazette be continued, to be published, planning on six issues per year, not to exceed 8 pages, with a budget of approximately \$280 per issue, or a total of \$1680; publication scheduled for the months of October, November, January, February, March and April; that this project be funded by a solicitation of alumni initiated in the last ten years, as well as a special group within the Fraternity for subscription of \$5 per year for six issues.

B. Tomahawk

It was pointed out that during the fiscal year 1974-75, the expense in publishing three issues of the Tomahawk would exceed \$9000.00. After considerable discussion, the following decision was made:

Moved by Brother Allen, seconded by Brother Wise and passed, that the Tomahawk for the 1975-76 fiscal year be published in July, November and March; that a special solicitation of alumni be made in

the Fall of 1975; to be geared to being
supportive of the need for publication funds
for the Tomahawk.

The Grand Council approved one more Tomahawk in March, 1975
for the fiscal year, 1974-75.

C. Pledge Manual - "To Better The Man"

Although the supply of Pledge Manuals is almost exhausted,
it was decided, due to the fiscal situation of the Fraternity,
it would be best to hold the publication of this manual until
the fiscal year, 1975-76, looking forward to having it avail-
able at the time of the Educational Conference in August, 1975.

D. Chapter Officers' Manual

It is hoped a new chapter officers' manual would be available
in loose-leaf form at the time of the Educational Conference.
The cost of such a publication would be in the neighborhood
of \$1.75 each, including a binder at an approximate figure of
\$2,000 total.

E. Miscellaneousetter Service

The question of the Fraternity Office being able to render an
alumnix newsletter service to chapters, a national service
project, a career service project and a cultural affairs
program was discussed briefly but no action was taken.

F. Memorial Fund

It was suggested the Memorial Fund Trustees be challenged
with the consideration of funding the Educational Manuals
for the use of the Chapter; namely, the pledge manual,
"To Better The Man", and the Chapter Officers' Manual.

Manual
the

G. Ritual.

With the changes taking place in the Ritual at the time of the 1974 Convention, it was hoped ~~that, the Ritual,~~ with proper revisions made, would be put in a new format and available for chapter use in the Fall of 1975.

H. Alumni Solicitation Program

Considerable discussion took place on a new alumni solicitation program with two letters going forward ~~totalumni~~ prior to the end of this fiscal year, June 30, 1975, and one in the Fall, with proper timing being used for the month of October or November.

The alumni solicitation program using these three ~~appeals~~ would be geared to soliciting funds in the first letter, emphasizing the services which the Fraternity was rendering to the undergraduate chapters and touching upon the increased costs of operation; the second letter would be pointed to the desirability of a new field representative and the need for additional funds to fund this program; and the third letter going forward to the alumni in the fall of 1975 be geared to the financial support of the Tomahawk publication.

RECESS

The meeting recessed at 5:20 p.m., Saturday, January 25, with an executive meeting of the Grand Council being held after dinner Saturday evening;

The Grand Council reconvened at 9:00 a.m., Sunday, January 26. In attendance were: Members of the Grand Council: Allen, Dexter, Gibbs, Trubow and Wise; Undergraduate Advisers Lawless and Volpe; Director of Publications and Editor of the Tomahawk and Old Gal Gazette, Evin Varner; Staff Personnel, Gary Anderson, Chapter Consultant and Executive Secretary Burns. Undergraduate Martin Levy of the Indiana Chapter was also in attendance.

G. Pledge Manual Revision

Moved by Brother Gibbs, seconded by Brother
Dexter and passed, that Brother George Trubow
be authorized to appoint a revision committee
of the pledge manual and see to its publication.

H. Deficit Financing

Grand Senior President Trubow wished to make it perfectly clear that this Council reaffirms action taken at the August, 1974 meeting affirming their resolve they would have to do deficit financing in the 1974-76 biennium.

I. 1974-75 Budget

Taking into consideration all the above items, the Finance Committee submitted the operation budget for the fiscal year 1974,-75, appended as Exhibit E.

Moved by Brother Allen, seconded by Brother
Wise and passed, that the 1974-75 budget
be approved.

32. HISTORY PRESENTATION - 1975 EDUCATIONAL CONFERENCE:

Brother Dexter, Director of the 1975 Educational Conference, is working on a conceptual history presentation to the Educational Conference with Grand Historian Frank Krebs and Director of Publications, Evin Varner.

33. MISCELLANEOUS:

A. Chapter Traditions

It was suggested the staff try to secure from various chapters individual chapter traditions which they have had over the years, such as pie-flipping at Michigan, and the greased pole at Oregon State.

B. Educational Conference

It was suggested the dates of the Educational Conference be worked

out between Brother Trubow and Dexter as to the availability of the Conference being held at the University of Illinois. The first suggested dates were in the period of between August 20-24. Because of academic scheduling, the dates of August 14 through the 17 were selected for the conference to be held at the University of Illinois.

C. Extension

The Grand Council directed the staff to approach small fraternities on the possibility of merger.

D. Chapter Visitation

The Grand Council instructed the staff to continue emphasise during this current academic year on our present chapters.

E. Stanford

Moved by Brother Dexter, seconded by
Brother Allen and passed, that Grand Senior
President Trubow be requested to write the
Stanford Chapter instructing them to have
removed from any future publication having to
do with co-ed housing that Alpha Sigma Phi was
a co-ed fraternity.

F. Stationery

Brother Allen and Gibbs expressed a desire to have a small amount of stationery furnished to them.

34. DIRECTOR OF PUBLICATIONS AND EDITOR:

Moved by Brother Allen, seconded by Brother
Gibbs and passed, expressing the deep apprecia-
tion of the Grand Council and the Staff of the

Fraternity to Brother Evin Varner for
his unselfish work as Editor of the
Old Gal Gazette and the Tomahawk, with
further action that he be recognized
as the Director of Publications
of the Fraternity.

35. MEETING EXPENSES:

Moved by Brother Wise, seconded by
Brother Allen and passed, that the
expenses of this Grand Council Meeting
be approved.

Adjournment

The meeting of the Grand Council was
adjourned at 11:15 a.m., Sunday, January 26, 1975.

Respectfully submitted,


George E. Lord
Grand Secretary

GRAND COUNCIL MEETING

January 24-26, 1975

EXHIBIT A

CHAPTER CONTACTS.- Robert A. Allen

1. Bethany - 304/829-7836
No answer
2. Penn State - 914/238-9720
New President - Erich Urbach
28 men in House - 4 out on coop.
Not rushing too well.
3. Purdue
New president - Brad Coombs.
67 men in House this semester.
Need 22-25 men in rush and shouldn't have big problem.
Hosting IFC banquet and installation in early February.
No further repercussions due to Alpha Pi incident.
4. Westminster - 412/946-2438
Having rush function January 23 - p.m.
Tight finances.
5. Lycoming - 717/322-9617
Talked with Dick Price.
New President - Jim Hyde
Now rushing and hope to get 10 pledges.
Presently have 32 actives.
House capacity 28.
6. Slippery Rock
Can't contact them.

GRAND COUNCIL MEETING

January 24-26, 1975

EXHIBIT B

REPORT OF CHAPTER CONSULTANT

To: Members of the Grand Council
and Undergraduate Advisers

From: Gary A. Anderson, Chapter Consultant

The following is a capsule report of each of my visitations (August 27, 1974 to January 13, 1975) and recommendations for each Chapter. More detailed reports are available on file.

COE

November 14-16, 1974.

These guys are off the critical list. Fall rush produced 9 pledges. Officers quite clear on responsibilities and perform well. Pledges learning to do the same. Positive self-esteem; appreciative of staff interest and help; grateful for rush help from Iowa State Phi Chapter. Show promise.

RECOMMENDATIONS:

1. Staff visit in late April or early May to prompt evaluation of the school year and establish programs for 1975-76, stressing summer and fall, 1975 rush.
2. Dick Gibbs and Tom Curry continue to contact by visit when possible and by phone as per Trubow's schedule.

DAVIS & ELKINS

September 24-26, 1974.

Gave these guys some techniques for rush; helped them clarify their officer responsibilities; renewed their awareness of some of the Fraternity traditions (such as the Mystic Circle) which had been lost during the last three or four years of irresponsibility; broke the ice for them with the disenchanted acting President of the Alumni organization, and they had nearly an overnight turn-around. They took a fall pledge class of 8 upperclassmen, a record for the D & E campus. Brother Burns paid a visit on November 4, 1974. Somewhat fearful their success was so sudden they may revert to former attitudes and practices.

RECOMMENDATIONS:

1. Staff (Andy) or Grand Council member (Lord) visit in January or early February to reaffirm their revitalized interest in Alpha Sigma Phi, and to evaluate all aspects of chapter programming.
2. Staff or Grand Council contact with area alumni to promote further interaction with undergraduate Chapter.

EASTERN MICHIGAN

October 21 and 23, 1974.

Holding their own by now. Benefitted greatly in the past year from the dynamic personality of Ken "Moose" Ringwald. Had four sophomore and four freshmen pledges at time of visit. Junior class has only two members; may mean leadership problems next year but is much potential in underclassmen. Fair University relations; spotty alumni contacts. Do keep tabs on Stu Anderson.

RECOMMENDATIONS:

1. Staff/Grand Council/Alumni visit during spring '75 to evaluate all aspects of chapter operation, especially pledge training regarding officer responsibilities.
2. Grand Treasurer Al Wise meet with HE to resolve uncertainties about bookkeeping methods.
3. Be certain to have representatives at Educational Conference. Select underclassmen with potential at time of visit.

MARSHALL

September 18-21 & October 3-6, 1974.

Problems. The only member with leadership ability and interest - Geof Hall - leaves this year. Use of at least marijuana is unchallenged. Neighbor constantly complaining to police at even slightest provocation, particularly during house band parties. Didn't report all the pledges they took. May have lost some. Of people in the house, two are alumni, one is a boarder, two are graduate students and the four remaining are underclassmen.

RECOMMENDATIONS:

1. Jim Chapman keep headquarters informed of chapter activity and attitude.
2. If all six pledges are still involved, reported or not, a visit by staff or Grand Council would be in order to properly inspire them, in preparation for the coming year. A program for Fall, 1975 rush should be set up.
3. Be aware of possible necessity for closing the chapter. We can't run an opium den.
4. Burns and/or Trubow charge the Alumni Corporation to exert a more responsible authority over House activities and behavior. Request they itemize a set of house rules dealing with maintenance procedures and use of drugs. Require Brothers and roomers to comply with the written agreement of residency or face eviction.

MICHIGAN

October 20, 21, 24, 1974

Great response to presentation by and discussions with GSP Trubow. Sharp turn in attitude toward the Fraternity. Positive interest taken toward rush - have requested additional information and materials. Found a valuable contact

with the University in Mr. Peter Schoch, Director, Off Campus Housing. Picked up on many of Trubow's suggestions; planned a good Pledge Training program; anticipate potential problems in reduced number of persons living in House in Spring, '75.

RECOMMENDATIONS:

1. Alumni Association hold meetings at House to better understand the Chapter and guide it.
2. Staff/Grand Council visit in February or March to evaluate progress of Fall '75, and to aid in determining direction for balance of this year and into next.

MILTON

November 12-14, 1974.

Chapter has no sense of direction or purpose. Alpha Sigma Phi isn't doing anything to make it worthwhile. Only Alpha Sigma Phi and TEKE have Chapters. Sigma Pi has left the campus and we seem to be leaving. Began to consider this, and they realized we must decide on a direction and create a purpose. Somewhat the feeling that no one can afford fraternities; that most students are in debt to Milton College. Agreed that some can, and we must find them through Don Jensen, GCA, Milton College Business Manager. Then we must offer those people something they need. Some good leadership potential. House in fair shape.

RECOMMENDATIONS:

1. Anderson make prolonged visit soon after January 25, 1975 to formulate game plan for rush, pledge training and chapter operation for Spring '75 and possibly into Fall. Further recommendations at that time.

MORRIS HARVEY

September 21-23 & October 7-9, 1974.

Lost supremacy in the dorms due to College's loss of eastern students. Are now faced with having to really work at rush. Sigma Phi Epsilon, which has always drawn on local/commuter students is gaining strength. HSP is a worker, not a leader; he can't properly inspire and motivate. Much tradition is lost; pride, purpose and direction went with it. Excellent alumni resources to draw on.

RECOMMENDATIONS:

1. Have a solid chapter send a rush team to psyche up the Brothers for a weekend.
2. These guys missed the convention. Office staff should begin early to find some Brothers to attend the Educational Conference, if Chapter is tardy with registration.
3. Staff visit to evaluate all phases of chapter operation, and to promote development.
4. Place alumnus in charge of overseeing enactment of rush (and other programs if necessary).

UNIVERSITY OF PENNSYLVANIA

December 2-4, 1974.

Made great gains in attitude toward rush and fraternity operations in general. Personalized rush in Fall '74, which yielded eight Pledges, as opposed to 6 in Fall '73. Seem to be more unified in purpose. Making new efforts to communicate with alumni. Having difficulty selling the former chapter house, and are on a deficit budget in that they don't meet the demands of the University to pay 6% of the assessed value of the House annually as rent. Chapter must also pay for maintenance and repairs. No other suitable properties available. Need to expand membership; could be done, but Chapter prefers smaller number. New man as Director of Fraternity Affairs, Robert J. Wurm, is quite concerned for improvement of Greek system and provides good leadership.

RECOMMENDATIONS:

1. Increased visits by GPC to promote interaction with other Chapters in Province. This to help Omicron redefine its sense of purpose and review its sense of identity with Alpha Sigma Phi.
2. Visit by Grand Councillor to present to Chapter a clarification of Alpha Sigma Phi system of organization and administration. Chapter is very profession-oriented. Need to present Alpha Sigma Phi's corporate structure to them graphically so they understand their part in the total program.

STEVENS INSTITUTE OF TECHNOLOGY

October 27-29 & December 9-11, 1974.

House is nearly full. Mortgage is paid off. Excellent alumni organization. Chapter lacked purpose and leadership. May have made gains on purpose, but not much leadership potential. Rush is weak; to have sufficient courage, the men swarm the dorms in a group, exhibiting little sincerity or personal concern.

RECOMMENDATIONS:

1. Staff visit in late March or April to train the men in effective rush techniques and to devise the Rush Program for Summer and Fall '75.
2. Identify specific alumni (2 or 3) to oversee execution of Rush program by undergraduate Chapter.

TARKIO

November 19-21, 1974.

Have a good core group with potential, but seem to have lost sense of purpose and dedication. Showed a partial improvement during my visit, by having their opening rush function (conversational reception) for the year. They said it had been their most concentrated effort in two years. About six rushees showed. Follow up party scheduled for the upcoming weekend. More contacts were to be made for then. There's hope here. It's a fraternity campus; co-ed student body of 500 plus has 6 fraternities - 3 or 4 of which are nationals.

RECOMMENDATIONS:

1. Staff/Province Chief/Grand Council visit early in February to set up Rush schedule and prepare Pledge Training program.
2. Arrange for Iowa State and/or Missouri Valley to visit Tarkio College for a weekend to revive spirit of Delta Gamma and to impress rushees with advantage of membership in a national Fraternity, particularly Alpha Sigma Phi. Arrange appropriate campus publicity. (This coordinated by Province Chief or HQ staff.)
3. Also arrange for Delta Gamma to leave Tarkio for a weekend, with publicity, to be conspicuous by their absence.

TUFTS

November 4-7 & December 16-19, 1974.

Rough. Rather than saying we have a chapter, I should say we have a group of people living in a house with our letters on it. They enjoy the benefits of a small-group living situation at less than University costs in a location convenient to campus. One positive point is that a sophomore (one of the two men who officially pledged in December) shows sincere interest and potential. He has friends interested in living in the House. Excellent alumni organization, but they have a very permissive attitude with regard to Fraternity operation. That is, they feel no need to require extensive officer training or responsibility.

RECOMMENDATIONS:

1. Give it a whirl. Conduct Pledging Ceremony as planned on February 3, 1975 at 7:30 p.m. Substantial number of men in House must pledge at that time, or alumni will close down (their own stated position).
2. Dr. Miller attend February 3, 1975 ceremony, as well as, perhaps, Anderson.
3. Maintain staff, GC and reliable alumni visits as frequently as possible to challenge their "we're unique" attitude, by pulling them out of their sense of isolation from remainder of Alpha Sigma Phi.
4. Encourage their participation in province and national activities, especially Educational Conference '75.

TULANE

August 25-September 8, 1974.

Pledged 7 men beginning fall term. Alumni Treasurer wouldn't release check to pay fees. Alumni failed to follow through on requested reports, although they put much time into rush and bidding. We lost communication; letters unanswered. Phone calls delivered little information. Pledges taken were good men. Was possibility of pledging more second semester, but no new information as to what happened.

Visit by Anderson scheduled September 28-30, 1974 cancelled. Sufficient progress had not been made to warrant expense of the trip.

RECOMMENDATIONS:

No recommendation, aside from possibility of return staff visit if 7 men are still affiliated as pledges. Their dedication would warrant much effort.

WAGNER

October 30-November 1 & December 11-13, 1974.

No undergraduates at Wagner are now recognized, paid Brothers of Alpha Sigma Phi. There are three men - 1 senior, 2 juniors - who consider themselves Alpha Sigs but have never been reported. They really don't know what they're doing. No central meeting point or routine meeting time. Alumni are available in the area; two work for Wagner; a third is a graduate assistant. What we have, in effect, is an extension opening in that we have contacts, college recognition, and no burdens such as a house.

RECOMMENDATIONS:

- After a brief formal period rush is open throughout the spring quarter.
1. Staff visit the campus to make undergraduate rush contacts, enlarging the core.
 2. Involve alumnus as coordinator of on-campus rush (expansion) activity, then of pledge training program.
 3. Periodic return visits by Staff/ GC/ alumni to motivate and inspire the new "core" to develop purpose and direction.
 4. Impressive enactment of Ritual at conclusion of training period.
 5. Visits to campus by rush teams from nearest chapters (Stevens, Lehigh).

The following chapters, not on problem chapter list - were visited. In general, they have no major difficulties. Where specific observations are appropriate, they have been added.

CINCINNATI - January 5-13, 1975. Good week of rush and bid technique training. All agreed that attitudes had turned quite positive. Some quite negative in previous quarters. Ralph Burns and Al Wise to check on January 20, 1975 and January 23, 1975, respectively, for update.

CONCORD - October 10-13, 1974. Excellent Little Sister group. Outstanding service work. Highly efficient officer structure - Fall '74.

IOWA STATE - November 16-18, 1974. Excellent summer rush program. Only chapter I've seen that no one uses even marijuana. Great kitchen operation and manners. Are so efficient "in-house" they lack challenging goals. Need to be utilized in Province and perhaps extension work. Rushed at Coe; could help at Tarkio.

January 21, 1975

LAWRENCE TECH - October 22, 1974. Best on campus, but system is weak - commuter school - 100%. Running efficiently. Needed to have me assure them they are as important a chapter as one on residential campus with a House, which I did. Recommend visitation by anyone (GC, staff, alumni) to maintain drive. Ray Preston, Alpha Nu, recently moved to area.

MARIETTA - September 27, 1974. - very brief stop - was Derby Day - spoke with Don Wyman about an hour. Attitude improving. Al Wise has update per telephone conversation with Wyman (January 16, 1975).

MISSOURI VALLEY - November 21-22, 1974. House not full, but is owned by college and is proportionately as full as the dorms. Considered best on campus of three TKE, SN, ASP. Good alumni group. One faculty adviser was down on the group for not having enough unity. Feel his criticism unjustified. Chapter is casual, but effective. Elect officers every quarter, which causes problems in information transfer; they aspire to write officer manuals. Routine visits sufficient.

RUTGERS - December 7-9, 1974. - picking up drive. Ranked among top by University Adviser to Fraternities. Weak alumni contact by Chapter on a personal basis. Progressing well.

SLIPPERY ROCK - October 18, 1974.-- brief visit night before Homecoming. Generally good. Roy Mook carried convention spirit back to Chapter pretty well. May have some problems in bookkeeping.

RECOMMEND: Staff/GC visit during Spring '75 for general evaluation and encouragement.

WESTMINSTER - October 17-19, 1974. Tops on campus. Some problem with budgeting, and reporting of pledges. Kitchen operation may cease -lack of support and inefficient management. Good image and direction. Alumni core group very involved. (Anderson should visit once a month.)

WIDENER - December 5-7, 1974.- recently moved into top rank slot. Number of athletes, but diversified membership. Considering a move from college owned housing to House which Alpha Sigma Phi would purchase; insufficient funds. College desires the move. Good GCA. Recent alumni in touch, but general alumni contact weak. Officers generally quite capable.

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Operating Statement
Period: July 1-December 31
1974-1973

<u>INCOME</u>		1974	1973
1.	Initiation Fees	\$ 17,070.00	\$ 14,782.00
2.	Pledge Fees	10,155.00	6,800.00
3.	Chapter Convention Fee	1,325.00	1,325.00
4.	Alumni Contributions (Net)	7,503.86	1,364.48
5.	Merchandise	13.00	20.00
6.	Interest Earned	145.05	188.55
7.	Miscellaneous	5.00	15.00
8.	Building	288.00	304.00
9.	Tomahawk Fund	-	7,685.00
10.	Publications (Net)	-	49.29
11.	Collection-Old Debt (Wayne)	-	1,958.25
12.	TOTAL INCOME	\$ <u>36,504.91</u>	\$ <u>34,491.87</u>
<u>EXPENSES</u>			
13.	Salaries	\$ 20,925.61	\$ 17,805.45
14.	Utilities	416.04	357.88
15.	Building Maintenance & Taxes	30.00	147.40
16.	Telephone	1,521.71	1,156.75
17.	Postage	1,000.26	561.88
18.	Stationery & Office	2,084.33	2,575.19
19.	Unemployment Compensation	8.66	9.93
20.	Audit & Legal	685.00	580.00
21.	Insurance-General	642.50	729.35
22.	Insurance-Employees A & H	498.14	398.47
23.	Social Security Tax	820.41	532.59
24.	Miscellaneous	146.94	193.85
25.	Tomahawk	1,011.87	4,558.97
26.	Visitation	2,489.55	2,499.30
27.	Conference	456.53	206.32
28.	Extension	705.86	-
29.	Interfraternity	780.76	752.56
30.	Committee	10.00	94.64
31.	Province Programs	45.99	180.08
32.	Insignia Purchase	1,241.07	2,194.63
33.	Publications (Net)	333.81	-
34.	Convention	-	499.02
35.	Merchandise	-	80.50
36.	TOTAL EXPENSE	\$ 35,855.04	\$ 36,114.76
37.	Increase or (Decrease)	\$ 649.87	\$ (1,622.89)
38.	Total	\$ <u>36,504.91</u>	\$ <u>34,491.87</u>

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Comparative Balance Sheet
December 31, 1974 and 1973

	<u>ASSETS</u>	<u>1974</u>	<u>1973</u>
	<u>Current</u>		
1.	Cash - checking	\$ 13,217.06	\$ 20,300.00
2.	Cash - savings - Chapters	342.09	329.58
3.	Cash - savings - Convention	3,760.05	9,614.27
4.	Accounts & Notes Receivable	15,421.09	14,837.85
5.	Allowance-doubtful accounts	(3,102.85)	(925.60)
6.	Account Receivable-Memorial Fund	31.19	-
7.	Expense Advance	284.71	36.36
8.	Inventory	7,823.11	8,295.56
9.	Prepaid Insurance	512.28	360.76
	<u>Other Assets</u>		
10.	Stock A-S-P Corporation	51,500.00	51,500.00
	<u>Fixed Assets</u>		
11.	Building	7,409.00	8,055.00
12.	Land	13,228.66	13,228.66
13.	Equipment	3,620.26	2,392.19
14.	TOTAL ASSETS	<u>\$114,046.65</u>	<u>\$128,024.63</u>
	<u>LIABILITIES & FUND PRINCIPAL</u>		
15.	Notes & Accounts Payable-		
	Reserve Fund	\$ 9,920.00	\$ 16,325.00
16.	A-S-P Corporation	23,766.00	21,589.00
17.	Chapter Reserves	342.09	329.58
18.	Payroll Taxes	184.94	149.99
19.	Convention Reserve	11,674.29	15,968.80
20.	Fund Principal - 6/30	67,509.46	75,285.15
21.	TOTAL LIABILITIES	\$113,396.78	\$129,647.52
22.	Increase or (Decrease)7/1-12/31	\$ 649.87	\$ (1,622.89)
23.	Total	<u>\$114,046.65</u>	<u>\$128,024.63</u>

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Chapter Accounts and Notes Receivable

Chapter	Balance June 30, 1974	Paid on June 30 Balance	Owed on Current Charges	Balance December 31, 1974
1. American			\$(30.00)	\$ (30.00)
2. Baldwin-Wallace			150.00*	150.00
3. Bowling Green	\$ 26.25	\$ 4.00	150.00*	172.25
4. Cincinnati			150.00*	150.00
5. Coe			75.00	75.00
6. Cornell-notes	3,000.00			3,000.00
7. Davis & Elkins	330.00			330.00
8. Eastern Michigan	637.49	500.00	150.00	287.49
9. Findlay	770.00	225.00	150.00	695.00
10. Hartwick			150.00*	150.00
11. Illinois			500.00	500.00
12. Illinois Tech.	330.00	330.00	150.00	150.00
13. Indiana Univ.	19.70	19.70		-
14. Lawrence Tech.			150.00*	150.00
15. Loyola	165.00	165.00	950.00	950.00
16. Loyola-note	630.00			630.00
17. Lycoming	15.00		110.00	125.00
18. Marietta	2,010.00	1,200.00	650.00	1,460.00
19. Marshall	495.00	165.00	165.00	495.00
20. Michigan	15.00	15.00		-
21. Milton	165.00		150.00	315.00
22. Morris Harvey			150.00	150.00
23. Northern Michigan			950.00	950.00
24. Ohio State	176.00		150.00	326.00
25. Oklahoma			150.00*	150.00
26. Oregon			150.00	150.00
27. Pennsylvania	290.00	72.50		217.50
28. Presbyterian	15.00	15.00		-
29. R. P. I.			150.00	150.00
30. Rutgers			150.00	150.00
31. Slippery Rock			150.00	150.00
32. Stanford			150.00*	150.00
33. Stevens	165.00		150.00	315.00
34. Tarkio			150.00	150.00
35. Toledo	465.00	465.00	140.00	140.00

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
Chapter Accounts and Notes Receivable

Page 2

<u>Chapter</u>	<u>Balance June 30, 1974</u>	<u>Paid on June 30 Balance</u>	<u>Owed on Current Charges</u>	<u>Balance December 31, 1974</u>
36. Tri-State			180.00	180.00
37. Tufts	165.00		150.00*	315.00
38. Tulane	165.00		150.00	315.00
39. Wagner	220.00		150.00	370.00
40. Wake Forest	182.85			182.85
41. Westminster	575.00	575.00	270.00	270.00
42. Widener	735.00		150.00*	885.00
43. Totals	<u>\$11,762.29</u>	<u>\$3,751.20</u>	<u>\$7,410.00</u>	<u>\$15,421.09</u>

*Paid during period of 1/1/75 through 1/20/75.

1974 CONVENTION COSTS

Cash Basis

Cash Available for 1974 Convention:

Carry over from charges prior 6/30/72	\$ 3,001.34
Cash collected on Convention charges 1972-73 & 1973-74	12,363.12
Other cash received	<u>1,216.86</u>
TOTAL	<u>\$ 16,581.32</u>

Cash Disbursements:

Travel	\$ 3,256.37
Hotel	8,041.02
Other	<u>1,581.52</u>
TOTAL	<u>\$ 12,878.91</u>
GAIN OR (LOSS)	<u><u>\$ 3,702.41</u></u>

ALPHA SIGMA PHI FRATERNITY, INC.
RESERVE FUND
Comparative Balance Sheet
December 31, 1974-1973

	<u>ASSETS</u>	<u>1974</u>	<u>1973</u>
	<u>Current</u>		
1.	Cash - savings	\$ 37,967.48	\$ 33,481.22
2.	Chapter-receivables	46,767.91	41,421.41
3.	Allowance-doubtful accounts	(338.20)	(338.20)
4.	Interfunds receivable	9,920.00	16,325.00
5.	Total	\$ <u>94,317.19</u>	\$ <u>90,889.43</u>
	<u>Other Assets</u>		
6.	Ohio State Mortgage Bond	1,800.00	1,800.00
7.	Savings Certificate (Alabama)	16,827.05	16,731.18
8.	Total	\$ <u>18,627.05</u>	\$ <u>18,531.18</u>
9.	TOTAL ASSETS	\$ <u>112,944.24</u>	\$ <u>109,420.61</u>
	<u>LIABILITIES</u>		
10.	Escrow for Alabama Chapter	\$ 15,899.34	\$ 15,018.94
11.	Life Contributors	2,725.00	2,725.00
12.	Fund Principal 6/30	93,679.96	91,137.66
13.	TOTAL LIABILITIES	\$ 112,304.30	\$ 108,881.60
14.	Increase or (Decrease) 7/1-12/31	\$ <u>639.94</u>	\$ <u>539.01</u>
15.	Total	\$ <u>112,944.24</u>	\$ <u>109,420.61</u>

RESERVE FUND
Comparative Income and Expense
July 1-December 31, 1974 & 1973

	<u>INCOME</u>	<u>1974</u>	<u>1973</u>
16.	Interest - notes	\$ 408.63	\$ 355.90
17.	Interest - savings	401.34	308.11
18.	Interest - mortgage	34.97	-
19.	TOTAL INCOME	\$ <u>844.94</u>	\$ <u>664.01</u>
	<u>EXPENSE</u>		
20.	Audit	\$ 205.00	\$ 125.00
21.	TOTAL EXPENSE	\$ 205.00	\$ 125.00
22.	Increase or (Decrease)	\$ <u>639.94</u>	\$ <u>539.01</u>
23.	Total	\$ <u>844.94</u>	\$ <u>664.01</u>

ALPHA SIGMA PHI FRATERNITY, INC.

RESERVE FUND

Notes Receivable

Chapter	Balance June 30, 1974	New Loans 7/1-12/31, 1974	Payments Received 7/1-12/31/74	Balance Dec. 31, 1974
1. American	\$ 3,347.49		-	\$ 3,409.23
2. Atl. Christian		\$3,000.00	\$ 93.75	2,916.25
3. Bowling Green	2,894.33		176.82	2,775.39
4. Cincinnati	2,360.01		-	2,423.22
5. Coe	712.25		-	730.91
6. Cornell	3,500.00		-	3,500.00
7. Davis & Elkins	1,712.95		-	1,757.25
8. Marietta	875.00		200.00	675.00
9. Marshall	241.10		-	247.15
10. Ohio State		2,500.00	645.00	1,875.00
11. Pennsylvania-Chapter	420.32		108.23	324.70
12. Penn.-Alumni	20,019.04		-	20,019.04
13. Presbyterian	1,173.66		243.75	952.59
14. Tulane		3,000.00	-	3,045.00
15. Wake Forest	1,654.02		-	1,692.19
16. Wake Forest	416.66		-	424.99
17. TOTALS	<u>\$39,326.83</u>	<u>\$8,500.00</u>	<u>\$1,467.55</u>	<u>\$46,767.91</u>

ALPHA SIGMA PHI FRATERNITY, INC.
TOMAHAWK FUND
Balance Sheet
December 31, 1974

<u>ASSETS</u>		
1.	Cash-Principal	\$ 1,672.03
2.	Cash-Income-Savings	8,658.46
3.	Bonds	115,761.25
4.	Common Stocks	<u>94,474.15</u>
5.	TOTAL ASSETS	\$ <u>220,565.89</u>
<u>LIABILITIES & FUND PRINCIPAL</u>		
6.	Reserve-Loss on Investments	\$ 2,444.41
7.	Income due General Fund	3,400.10
8.	Gain or (Loss) on Sale of Securities	1,459.91
9.	Fund Principal	<u>208,003.11</u>
10.	TOTAL LIABILITIES	\$ 215,307.53
11.	Increase or (Decrease)	\$ <u>5,258.36</u>
12.	Total	\$ <u>220,565.89</u>

TOMAHAWK FUND
Income and Expense
December 31, 1974

<u>INCOME</u>		
13.	Interest on Bonds	\$ 3,495.86
14.	Interest on Savings	65.48
15.	Dividends	<u>1,972.02</u>
16.	TOTAL INCOME	\$ <u>5,533.36</u>
<u>EXPENSE</u>		
17.	Administration	\$ <u>275.00</u>
18.	TOTAL EXPENSE	\$ 275.00
19.	Increase or (Decrease)	\$ <u>5,258.36</u>
20.	Total	\$ <u>5,533.36</u>

ALPHA SIGMA PHI FRATERNITY, INC.
MEMORIAL FUND
Comparative Balance Sheet
December 31, 1974 and 1973

	<u>ASSETS</u>	<u>1974</u>	<u>1973</u>
	<u>Current</u>		
1.	Cash	\$ 13,440.11	\$ 8,640.20
2.	Marketable Securities	16,633.25	16,633.25
3.	Total	\$ 30,073.36	\$ 25,273.45
	<u>Other Assets</u>		
4.	Bonds, A-S-P Corporation	16,700.00	16,200.00
5.	TOTAL ASSETS	\$ 46,773.36	\$ 41,473.45
	<u>LIABILITIES</u>		
6.	Fund Principal 6/30	\$ 45,903.64	\$ 45,268.64
7.	Increase or (Decrease)	\$ 869.72	\$ (3,795.19)
8.	Total	\$ 46,773.36	\$ 41,473.45

MEMORIAL FUND
Comparative Income and Expense
July 1-December 31, 1974 & 1973

	<u>INCOME</u>	<u>1974</u>	<u>1973</u>
9.	Contributions	\$ 1,820.00	\$ 2,984.00
10.	Interest - Savings & Bonds	1,175.82	612.15
11.	Dividends	172.00	150.00
12.	TOTAL INCOME	\$ 3,167.82	\$ 3,746.15
	<u>EXPENSE</u>		
	<u>Administration</u>		
13.	Audit	\$ 210.00	\$ 100.00
14.	Solicitation & Promotion	201.53	487.94
	<u>Scholarship</u>		
15.	Individuals & Chapters	1,850.57	2,170.00
16.	Educational Conference	-	4,747.40
17.	Educational Grants	36.00	36.00
18.	TOTAL EXPENSE	\$ 2,298.10	\$ 7,541.34
19.	Increase or (Decrease)	\$ 869.72	\$ (3,795.19)
20.	Total	\$ 3,167.82	\$ 3,746.15

ALPHA SIGMA PHI FRATERNITY

COMMENTS
FINANCIAL STATEMENTS

December 31, 1974

GENERAL FUND - OPERATING STATEMENT

Line 1 - Initiations	Increase in 1974 over 1975 made up of 165 @ \$75 and 57 @ \$85, less a credit of \$150. In 1973, only \$68 went into this account, per initiate.
Line 2 - Pledges	1974 - 372 pledges reported; 201 @ \$25 and 171 @ \$30. 1973 - 272 pledges reported @ \$25.
Line 3 - Chapter Convention Fee	This reflects 53 Chapters at \$25 each.
Line 4 - Alumni Contributions	This reflects 867 alumni contributors in 1974, compared to 250 in 1973. The mailing this Fall was sent to all alumni whether or not they had contributed earlier in 1974.
Line 13 - Salaries	Increase in 1974 is due to additional staff member, Anderson.
Line 25 - Tomahawk	The 1974 figures does not reflect the total cost of the Fall issue. These bills have been paid in January.
Line 32 - Insignia Purchase	The reason for the decrease of 1974 or 1973 is that we carried over a credit balance of \$604.64 in this account on July 1. Also, in 1973, there was a charge of \$291.99 from the previous year's business.
Line 33 - Publications	This is the cost of 2 issues of the "Old Gal Gazette."

GENERAL FUND - COMPARATIVE BALANCE SHEET

Line 1 - Cash - checking	No monies have been transferred from the Reserve Fund to cover the loan made to Atlantic Christian in the amount of \$3,000.00. It is shown in the reduction of the liability on Line 15. Also, no monies have been transferred from the Tomahawk Income to cover the cost through December 31, charged to the Tomahawk Fund. The reasoning on this is that these funds are in savings and until we need them, it seemed desirable to get that interest.
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Line 19 - Convention Reserve This is made up of two items; current charges for the 1976 Convention of \$6,625.00 and carry over charges from previous conventions.

GENERAL FUND - CHAPTER ACCOUNTS & NOTES RECEIVABLE

Line 11 - Illinois This \$500 has been paid since January 20, 1975.

Line 19 - Marshall \$15.00 of this amount has been paid.

RESERVE FUND - COMPARATIVE BALANCE SHEET

Line 7 - "Savings Certificate (Alabama)"	The caption is wrong; it should read "Marketable Securities" This is made up of two items: mortgage purchased from the Tomahawk Fund of \$927.71 and Alabama monies of \$15,899.34.
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RESERVE FUND - NOTES RECEIVABLE

The following payments have been received since January 1, 1975:

Line 6 - Cornell	\$425.00
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Line 13 - Presbyterian \$162.50

Line 16 - Wake Forest \$108.00

A total of: \$695.50

TOMAHAWK FUND - BALANCE SHEET; INCOME & EXPENSE

Line 2 - Cash-Income-Savings is made up of Lines 7 and 19

Comparative Pledges (P) and Initiates (I)
Reported by Chapters Within Provinces
for Following Periods

		Year 1973-74		6 Mo. Period-July 1-Dec. 31			
		P	I	P	I	P	I
				1973		1974	
		P	I	P	I	P	I
<u>PROVINCE I</u>	1. Oregon State	37	25	36	3	24	3
	2. Stanford	12	12	2	2	-	-
	3. U. of Wash.	20	20	20	-	20	-
<u>PROVINCE II</u>	4. Coe	9	3	9	-	9	-
	5. Iowa State	26	22	22	11	16	-
	6. Mo. Valley	14	16	10	13	11	8
	7. Oklahoma	9	8	6	6	8	8
	8. Tarkio	7	3	2	2	-	-
<u>PROVINCE III</u>	9. Illinois	-	-	-	-	28	19
	10. Illinois Tech.	11	9	-	-	25	-
	11. Loyola	9	9	9	9	8	8
	12. Milton	-	-	-	-	-	-
<u>PROVINCE IV</u>	13. Eastern Michigan	6	7	-	4	8	3
	14. Lawrence Tech.	5	5	5	-	6	-
	15. Michigan	4	4	-	4	-	-
	16. No. Michigan	4	-	-	-	5	8
	17. Toledo	17	17	-	1	-	-
<u>PROVINCE V</u>	18. Bowling Green	26	15	9	11	9	8
	19. Cincinnati	4	4	4	4	-	-
	20. Findlay	5	6	5	6	8	5
	21. Ohio Northern	15	11	1	2	-	4
	22. Ohio State	3	2	-	-	1	2
<u>PROVINCE VI</u>	23. Atl. Christian	16	13	11	3	12	6
	24. Presbyterian	22	13	22	-	10	-

Comparative Pledges and Initiates

Page 2

		Year 1973-74		6 Mo. Period-July 1-Dec. 31			
				1973		1974	
		P	I	P	I	P	I
<u>PROVINCE VI</u>	25. Tulane	-	-	-	-	-	-
(continued)	26. Wake Forest	14	8	3	6	3	13
<u>PROVINCE VII</u>	27. Baldwin Wallace	9	11	3	7	-	-
	28. Bethany	-	10	-	10	9	10
	29. Slippery Rock	26	11	6	8	14	10
	30. Westminster	31	5	8	-	4	18
<u>PROVINCE VIII</u>	31. Concord	23	20	19	7	19	11
	32. Davis & Elkins	7	7	-	-	12	4
	33. Marietta	13	13	-	-	20	20
	34. Marshall	3	5	1	5	3	2
	35. Morris Harvey	8	8	6	6	-	-
	36. Rio Grande	10	7	3	3	-	-
<u>PROVINCE IX</u>	37. American	12	12	-	-	10	-
	38. Lehigh	8	20	-	20	1	8
	39. Lycoming	10	8	-	8	1	-
	40. Pennsylvania	10	5	6	5	8	5
	41. Penn State	14	6	-	-	8	16
	42. Widener	19	23	-	14	-	-
<u>PROVINCE X</u>	43. Rutgers	10	18	-	8	12	-
	44. Stevens	7	-	7	-	2	2
	45. Wagner	-	-	-	-	-	-
<u>PROVINCE XI</u>	46. Cornell	17	17	-	-	1	1
	47. Hartwick	11	12	3	4	3	3
	48. R. P. I.	16	13	-	5	-	4
	49. Tufts	-	-	-	-	-	-

			Year 1973-74		6 Mo. Period-July 1-Dec. 31					
					1973		1974			
			P	I	P	I	P	I		
PROVINCE XII	50.	Indiana Univ.	25	18	24	-	12	-		
	51.	Indiana Tech.	7	5	5	-	-	-		
	52.	Purdue	21	31	5	17	13	13		
	53.	Tri State	8	9	-	2	9	-		
TOTALS			620	526	272	216	372	222		

NOTE: Below will be found a summary of the above information on the 53 Chapters. What pledges and initiations they reported in six different categories for the 6-month period July 1-December 31, 1973 and 1974. I have also listed the 53 Chapters and identified the category for pledge "P" and initiation "I".

						Number of Chapters Reporting			
						<u>Pledges</u>		<u>Initiations</u>	
1 Chapters reporting in 1973, not in 1974						8		13	
2 Chapters reporting in 1974, not in 1973						15		9	
3 Chapters reporting same each year						6		3	
4 Chapters not reporting either year						8		12	
5 Chapters reporting more in 1973 than 1974						7		10	
6 Chapters reporting more in 1974 than 1973						9		6	
Number of Chapters						<u>53</u>		<u>53</u>	
	<u>P.</u>	<u>I.</u>		<u>P.</u>	<u>I.</u>			<u>P.</u>	<u>I.</u>
Ore.State	5	3	Bowling Green	3	5	American		2	4
Stanford	1	1	Cincinnati	1	1	Lehigh		2	5
Washington	3	4	Findlay	6	5	Lycoming		2	1
			Ohio Northern	1	6	Pennsylvania		6	3
Coe	3	4	Ohio State	2	2	Penn State		2	2
Iowa State	5	1				Widener		4	1
Mo.Valley	6	5	Atlantic Chr.	6	6				
Oklahoma	6	6	Presbyterian	5	4	Rutgers		2	1
Tarkio	1	1	Tulane	4	4	Stevens		5	2
			Wake Forest	3	6	Wagner		4	4
Illinois	2	2							
Ill. Tech.	2	4	B-W	1	1	Cornell		2	2
Loyola	5	5	Bethany	2	3	Hartwick		3	5
Milton	4	4	Slippery Rock	6	6	R.P.I.		4	5
			Westminster	5	2	Tufts		4	4
East.Mich.	2	5							
Law.Tech.	6	4	Concord	3	6	Indiana		5	4
Michigan	4	1	D & E	2	2	Indiana Tech.		1	4
North.Mich.	2	2	Marietta	2	2	Purdue		6	5
Toledo	4	1	Marshall	6	5	Tri State		2	1
			Morris Harvey	1	1				
			Rio Grande	1	1				

EXHIBIT D

1975 Educational Conference - Tentative Program
University of Illinois
August 14-17, 1975

THURS. 8/14	FRI. 8/15	SAT 8/16	SUN 8/17
8:00 A	COFFEE & ROLL BREAKFAST	COFFEE & ROLL BREAKFAST	LEAVE FOR HOME
9:00	RUSH: GENERAL SESSION STAN MILLER & GEORGE LORD	PLEDGE TRNG: GEN SESSION BRUCE BURNS & GARY ANDERSON	
10:00		SMALL GROUP CASE PROBLEMS	
11:00	SMALL GROUP PRACTICES & APPLICATION		
12:00 N			
	LUNCH; PIE FLIP CONTEST	LUNCH; DEMONSTRATE TRADITION	
1:00 P	PROBLEM SOLVING: GEN. SESSION RICK DEXTER	CHAPTER NEWS LETTERS AND ALUMNI PARTICIPATION	
2:00			
3:00		ELECTION OF UGA	
4:00		PROVINCE MEETINGS	
5:00	INTRODUCTION & WELCOME DEXTER - TRUBOW		
6:00			
7:00	DINNER - SINGING	AWARDS DINNER	
8:00	GROUP DYNAMICS R. BYRNE		
9:00	SHORT BEEER PARTY	BEER BUST	

ALPHA SIGMA PHI FRATERNITY, INC.
GENERAL FUND
BUDGET
1974--1975

INCOME

1.	Initiation Fees	\$42,500.00
2.	Pledge Fees	18,500.00
3.	Chapter Convention Fees	1,325.00
4.	Alumni Contributions (Net)	13,000.00
5.	Tomahawk Fund	12,000.00
6.	Publications	200.00
7.	Insignia Sales & Service	2,800.00
8.	Sale of Merchandise (Net)	-
9.	Interest Earned	100.00
10.	Miscellaneous	100.00
11.	Building	570.00
12.	Decrease-Allowance-Bad Debt	-
13.	Bad Debt Recovered	-
14.	TOTAL INCOME	<u>\$91,095.00</u>

EXPENSE

15.	Salaries	\$42,300.00
16.	Utilities	950.00
17.	Building Main. & Taxes	1,000.00
18.	Telephone	3,400.00
19.	Postage	2,200.00
20.	Stationery & Office	5,000.00
21.	Unemployment Insurance	170.00
22.	Audit & Legal	700.00
23.	Insurance - General	2,600.00
24.	Insurance - Employees A & H	1,000.00
25.	Social Security Tax	1,700.00
26.	Miscellaneous	500.00
27.	Depreciation	1,050.00
28.	Doubtful Accounts	2,000.00
29.	Tomahawk	10,200.00
30.	Visitation	6,000.00
31.	Conference	1,900.00
32.	Extension	1,200.00
33.	Interfraternity	2,000.00
34.	Committee	300.00
35.	Province Programs	500.00
36.	Convention	-
37.	Educational Conference	200.00
38.	Insignia Purchases	9,600.00
39.	Publications	<u>1,300.00</u>
40.	TOTAL EXPENSE	\$97,770.00
41.	Increase or (Decrease)	<u>\$(6,675.00)</u>
42.	Total	<u>\$91,095.00</u>

Comparative Pledges (P) and Initiates (I)
Reported By Chapters Within Provinces
for Following Periods

		Year 1973-74		9 Mo. Period-7/1-3/31 1974		1975	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE I</u>	1. Oregon State	37	25	36	18	26	16
	2. Stanford	12	12	12	12	3	3
	3. U. of Wash.	20	20	20	-	20	-
<u>PROVINCE II</u>	4. Coe	9	3	9	3	9	3
	5. Iowa State	26	22	23	22	16	11
	6. Mo. Valley	14	16	10	13	14	8
	7. Oklahoma	9	8	6	6	8	8
	8. Tarkio	7	3	2	3	-	1
<u>PROVINCE III</u>	9. Illinois	-	-	-	-	29	29
	10. Illinois Tech.	11	9	11	9	25	14
	11. Loyola	9	9	9	9	8	8
	12. Milton	-	-	-	-	-	-
<u>PROVINCE IV</u>	13. Eastern Mich.	6	7	4	5	8	8
	14. Lawrence Tech.	5	5	5	5	6	5
	15. Michigan	4	4	4	4	-	-
	16. No. Michigan	4	-	4	-	9	13
	17. Toledo	17	17	-	1	1	1
<u>PROVINCE V</u>	18. Bowling Green	26	15	16	15	13	12
	19. Cincinnati	4	4	4	4	-	-
	20. Findlay	5	6	5	6	8	7
	21. Ohio Northern	15	11	1	2	16	17
	22. Ohio State	3	2	3	2	1	2
<u>PROVINCE VI</u>	23. Atl. Christian	16	13	16	9	15	7
	24. Presbyterian	22	13	22	10	11	-

		Year 1973-74		9 Mo. Period-7/1-3/31 1974		1975	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE VI</u> (continued)	25. Tulane	-	-	-	-	-	-
	26. Wake Forest	14	8	14	8	3	13
<u>PROVINCE VII</u>	27. Baldwin Wallace	9	11	9	7	3	3
	28. Bethany	-	10	-	10	9	10
	29. Slippery Rock	26	11	26	11	14	11
	30. Westminster	31	5	8	5	4	21
<u>PROVINCE VIII</u>	31. Concord	23	20	19	13	21	11
	32. Davis & Elkins	7	7	7	7	12	8
	33. Marietta	13	13	1	1	20	20
	34. Marshall	3	5	1	5	3	3
	35. Morris Harvey	8	8	6	6	-	-
	36. Rio Grande	10	7	10	7	12	12
<u>PROVINCE IX</u>	37. American	12	12	-	-	10	5
	38. Lehigh	8	20	5	20	13	8
	39. Lycoming	10	8	-	8	2	11
	40. Pennsylvania	10	5	6	5	10	5
	41. Penn State	14	6	-	-	17	20
	42. Widener	19	23	10	14	-	-
<u>PROVINCE X</u>	43. Rutgers	10	18	7	8	19	11
	44. Stevens	7	-	7	-	2	2
	45. Wagner	-	-	-	-	2	-
<u>PROVINCE XI</u>	46. Cornell	17	17	-	-	1	1
	47. Hartwick	11	12	3	4	14	14
	48. R.P.I.	16	13	12	5	12	7
	49. Tufts	-	-	-	-	11	-

Comparative Pledges and Initiates

Page 3

		Year 1973-74		9 Mo. Period-7/1-3/31 1974		1975	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE XII</u>	50. Indiana Univ.	25	18	25	14	18	12
	51. Indiana Tech.	7	5	6	3	4	-
	52. Purdue	21	31	21	31	34	33
	53. Tri State	<u>8</u>	<u>9</u>	<u>8</u>	<u>5</u>	<u>12</u>	<u>8</u>
	TOTALS	<u>620</u>	<u>526</u>	<u>433</u>	<u>355</u>	<u>528</u>	<u>422</u>

ALPHA SIGMA PHI FRATERNITY

MINUTES

GRAND COUNCIL MEETING

Illini Union, Urbana, Illinois

August 14 - 17, 1975

36. CALL TO ORDER:

Grand Senior President George B. Trubow called the meeting to order at 9:30 a.m. on Thursday, August 14, 1975 in Room 211 of the Illini Union, Urbana, Illinois.

37. ROLL CALL:

In attendance were Grand Councilors DeLuca, Dexter, Gibbs, Trubow and Wise; Director of Publications Evin Varner; Chapter Consultants Gary A. Anderson and Dennis R. Parks; and Executive Secretary Burns.

By invitation of President Trubow, attending were Bill Cox, former Undergraduate Adviser, of Omaha, Nebraska; former Chapter Consultant James Mulligan, of Denver, Colorado, whom the Grand Senior President had appointed Chairman of Alumni Affairs; and Wesley Hoover, Chapter Resident Adviser of the Illinois Tech Chapter. Stan N. Miller, President of the Purdue Alumni Corporation, of Lafayette, Indiana, responsible for the subject of "Rush" at the Educational Conference, joined the meeting at 9:30 p.m.

38. REMARKS OF GRAND SENIOR PRESIDENT TRUBOW:

Brother Trubow introduced and cordially welcomed Chapter Consultant Dennis R. "Skip" Parks, Baldwin-Wallace, to the staff.

He also welcomed and introduced Brother Bill Cox and Jim Mulligan to the meeting, expressing his appreciation that Brother Mulligan has accepted the responsibilities of Director of Alumni Affairs, and Bill Cox as Grand Province Chief of Province II. He also had invited Brother Ken Perkins, President of the Indiana Chapter Alumni Corporation, to attend the Educational Conference and was considering some additional responsibilities for him in the work of the Fraternity.

Grand Council Min.
August 14-17, 1975

Brother Trubow reviewed a meeting which he held in Denver in July in conjunction with a business trip which he made to that city. He met with Past Grand Senior President John L. Blackburn; Brothers Dan B. Hulitt, Assistant Dean of Student Life at the University of Denver; Bill Cox, Bob Joyce and Jim Mulligan. They discussed long range plans of the Fraternity, with the suggestion that Past Grand Senior Presidents Akre, Blackburn, Glos and Miller review the Long Range Planning Committee Report of March 23, 1966. They discussed the development of alumni affairs, extension and province programs.

39. APPROVAL OF MINUTES:

Moved by Brother Gibbs, seconded by
Brother Wise and passed, approving
the minutes of the January 24-26, 1975
meeting of the Grand Council as dis-
tributed.

40. APPROVAL OF MAIL VOTES:

Executive Secretary Burns reported that the following mail votes:

#120 - Request from Alpha Nu Chapter, Westminster College, for a loan of \$1500 from the Reserve Fund for one year;

#121 - Request from Psi Chapter, Oregon State University, for a loan of \$1500 from the Reserve Fund for 8 months.

had been approved unanimously by the Grand Council and such votes were a matter of record in the Fraternity Office.

41. 1975 EDUCATIONAL CONFERENCE:

Grand Councilor Richard A. Dexter, Director of the 1975 Educational Conference, with the theme of "They Inherit The Future We Create", reviewed the entire program and expressed his appreciation for all who would be participating. A copy of the program is a part of the minutes of this meeting. (Exhibit A)

42. FINANCES:A. Fraternity Aluminum Mugs:

Moved by Brother Gibbs, seconded by
Brother DeLuca and passed, that the
16-oz. aluminum mugs, with the Coat
of Arms and the Greek letters "Alpha
Sigma Phi" be sold for \$6.00 each in
lots of 20 f.o.b. the factory, and
individual mugs be sold at \$8.50 each,
postage prepaid.

Brother Gibbs was appointed Sales Manager for the sale of mugs at the Educational Conference.

B. Balfour Jewelry Contract:

Moved by Brother Wise, seconded by Brother
DeLuca and passed, that the executive secre-
tary be instructed to enter into a one-year
contract with the Balfour Company to supply
official jewelry and insignia to the
Fraternity, its members, and chapters.

C. Recognized Suppliers:

The Grand Council referred this matter to Executive Secretary Burns with the stipulation that the Council would consider giving a supplier, or a manufacturer of T-shirts, jackets, and other items, an endorsement if a suitable commission could be worked out.

43. REVIEW OF CHAPTER CONTACTS:

Chapter Consultant Gary "Andy" Anderson reported on the chapter contacts which had been made during the academic

year '74-'75. He spoke of planning for the academic year '75-'76 with a target of a personal visit on the part of staff, members of the Grand Council, or Province Chiefs to each of the chapters prior to the Christmas break.

Emphasis would be made on follow up of chapters, using as many volunteers as could be interested. He called on the Grand Council and others for specific follow-up assignments.

Brother Trubow spoke of his chapter visits, giving emphasis to the subject matter which he felt was important to cover, such as rush, pledge training, internal chapter management and alumni affairs, as well as asking the chapters concerning their program and goals.

Brother Trubow spoke of the critical situation at American University and stated he has requested Brother Mike Waters, an outstanding undergraduate of Psi Chapter, Oregon State, to work with that chapter early in September and the two colonies at North Carolina State and the University of North Carolina at Charlotte.

RECESS

The meeting recessed for lunch, with plans for Brothers Cox, Mulligan, Varner, Wise and Burns to lunch together, discuss the question of publications, and report to the Grand Council in the afternoon session.

44.

ALUMNI AFFAIRS:

James Mulligan presented a written report, appended as Exhibit B.

Brother Mulligan read the report which was very broad and within the program, as outlined, would necessitate an item in the 1975-76 budget for alumni affairs. He indicated the following nine cities as targets for the establishment, or re-establishment, of alumni councils in 1976: Chicago, Dayton, Denver, Detroit, Indianapolis, Omaha, Portland, Terre Haute, and Seattle.

45. EXTENSION:

The following five institutions were discussed for follow-up and possible development during the academic year '75-'76: North Carolina State, University of North Carolina at Charlotte, Eastern Illinois University, Clemson and VPI.

Brother Varner spoke regarding the development and follow through at North Carolina State and UNCC. He reviewed the work which he and other alumni had been doing in both these situations, and the work which Brother Waters would be requested to do in September.

Brother Burns reviewed the brief contacts which he had made at Clemson and VPI, with no definitive recommendations except a follow up. However, he spoke of the interest expressed by Brother Robert G. Cabello, Adviser to Fraternities at Eastern Illinois University, and his desire to establish a chapter of the Fraternity on that campus. Brother Burns indicated a program of follow-up on the part of the staff with Brother Cabello on the Eastern Illinois campus was being scheduled during the fall.

It was pointed out the serious need of an extension chairman and the possibility of Brother Kenneth Perkins being considered.

RECESS

The Grand Council recessed at 3:30 p.m., August 14, to proceed to the Eta Chapter House for the opening of the 1975 Educational Conference at 4:00 p.m.

The Grand Council reconvened at 9:00 a.m. on Saturday, August 16, 1975; going into Executive Session at 9:30 a.m. Those in attendance were: Grand Councilors Allen, DeLuca, Dexter, Gibbs, Trubow and Wise.

ACTIONS RESULTING FROM EXECUTIVE SESSION46. FINANCES: (continued)A. Late Reporting Charges: Hartwick and Northern Michigan

Moved by Brother Allen, seconded by
Brother Gibbs and passed, instructing
the executive secretary to discount charges
to Hartwick and Northern Michigan Chapters
because of late reporting of pledges and
initiates which were reported after Octo-
ber 1, 1974 but had occurred considerably
before that time.

B. Cornell Chapter:

Brother Wise reviewed a request received from Iota Chapter, Cornell University, for a loan of \$2400.00 from the Reserve Fund of the Fraternity.

Moved by Brother Wise, seconded by Brother
DeLuca and passed, that the Grand Council
would approve a loan of twenty-four hundred
dollars (\$2400) to Iota Chapter from the
Reserve Fund of the Fraternity to be used
for working capital, contingent upon a re-
payment schedule over a period of three years,
subject to their meeting all current opera-
ting budget items. It was also suggested
their loan might be secured by some action
taken by their alumni corporation.

C. MILTON CHAPTER HOUSE:

Brother Wise reported that the A-S-P Corporation had an investment of several thousand dollars, secured by a second mortgage, upon which no payments had been made for some time. He indicated that because of the inactivity of the Chapter, the House had been vacant and there was some possibility the tax authorities might move to sell the house for tax purposes.

Moved by Brother Gibbs, seconded by Brother
Dexter and passed, approving a loan of \$1,000
to the Milton Chapter Alumni Corporation for
the purposes of meeting real estate tax indebt-
edness if this became necessary to protect the
interest of the A-S-P Corporation.

47.

PUBLICATIONS:

Brother Varner presented a written report, appended as Exhibit C.

He discussed the following five publications: "To Better The Man", "Old Gal Gazette", Tomahawk, Multi-Media History and Ritual.

A. Tomahawk:

Moved by Brother Wise, seconded by Brother
DDeLuca and passed, that the Grand Council
accept the recommendation of the publications
committee that a budget item of \$20,500.00
for the fiscal year 1975-76 be approved.

This budget would provide for one 24-page issue of the magazine, already published and distributed in the summer of 1975; two 16-page issues and one 8-page issue.

B. "Old Gal Gazette":

Moved by Brother Dexter, seconded by Brother

DeLuca and passed, that \$2,000 be provided in the budget for the 1975-76 fiscal year for the publication of a minimum of four issues of the Gazette.

C/ "To Better The Man":

Moved by Brother Wise, seconded by Brother Gibbs and passed, authorizing the Finance Committee to spend \$9,000 to publish the manual for the instruction of new pledges. This authorization is subject to the securing of bids on 2500 and 3000 copies. Said manual to be published in a loose-leaf binder of 3 holes, similar to the sample presented by Brother Varner.

48.

RALPH F. BURNS' RETIREMENT:

The following observations were made which would have to be considered:

- A. That a job description for the executive secretary's position would have to be developed.
- B. A search committee should be appointed by the Grand Senior President, with the proviso that no alumnus who served on the staff of the Fraternity would be a member of said committee.
- C. That a retirement committee, established to provide study on retirement income program for the executive secretary, be appointed with the possibility that Brother Stan Miller serve on said committee.
- D. Specific decisions made by the Grand Council were that Brother Burns' retirement be announced as taking effect at the close of the 1976 Convention; that he continue at full salary until his 65th birthday, May 12, 1977; that a suitable retirement fund be

raised among the alumni. It has been suggested a single payment annuity might be purchased. Consideration be given to Brother Burns working for the Memorial Fund Trustees and/or the Fraternity on alumni affairs. Such employment to reimburse Brother Burns in an amount permitted to be earned under the provisions of the social security law.

RECESS

The Grand Council recessed at 12:00
Noon for Educational Conference pictures,
lunch, and the Conference program, recon-
vening at 9:00 a.m., Sunday, August 17, 1975

49.

PROVINCE PROGRAM:

Grand Secretary George E. Lord, National Province Program Coordinator, was unable to attend the Grand Council meeting or the Educational Conference due to the unusual pressures of his professional responsibilities in the Attorney General's office of the State of Ohio.

The Executive Secretary indicated, from personal conversations with Brother Lord, that he thought it would be desirable for the Grand Senior President, with the approval of the Grand Council, to appoint a new National Province Program Coordinator.

A. Provinces and Grand Province Chiefs:

The following is a list of the provinces, with an indication of the present province chief, new alumni Brothers who have been contacted and have indicated their willingness to serve, and those provinces which are still without a province chief:

Province I	James H. Hamner
Province II	Bill Cox, IIT - new
Province III	Charles Given, Illinois - new
Province IV	--- to be appointed
Province V	Bruce Burns, Ohio State - new
Province VI	Peter Tourtellot, American - new
Province VII	--- to be appointed
Province VIII	James H. Chapman Geoff Hall, Presbyterian, affiliated, Marshall - new Asst. Province Chief
Province IX	William H. Klaban
Province X	--- to be appointed
Province XI	Richard J. Volpe, Lehigh - new
Province XII	James G. Kirkwood

B. New National Province Program Coordinator:

Brother Trubow reported he was requesting Brother Thomas C. Wajnert, an Illinois Tech alumnus, to serve as National Province Program Coordinator.

50.

AWARDS:A. Delta Beta Xi:

Moved by Brother Dexter, seconded by Brother DeLuca and passed, that the following Brothers, having been duly nominated, be granted the Delta Beta Xi Award, Class of December 6, 1975. The Awards to be presented when appropriate arrangements can be made:

Stuart Winston Anderson, Eastern Michigan '73
Roland Darius Fontana, Jr., California '27
Geoffrey C. Grimes, Iowa State '65
Robert Bruce Ingram, Oregon State '60
Stanley Neal Miller, Purdue '64
George M. Morrissey, I.I.T. '62
Trusten Perry Wadsworth, California '17

B. Other Awards:

Brother Burns reminded the Grand Council that the Distinguished Service and Distinguished Merit Awards should be considered at the next meeting of the Grand Council.

51.

PUBLICATIONS: (continued)A. Multi-Media History; Ritual:

Actions pertaining to the Multi-Media History and the Ritual were tabled.

B. General Publications:

Further observations were made concerning general

area of publications as follows:

- (1) That alumni although receiving the Tomahawk might be requested to subscribe additional amounts for the support of the magazine.
- (2) That an information data sheet should be prepared setting forth the purposes of the Tomahawk and how copy should be prepared and distributed through the "Old Gal Gazette".
- (3) Other short publications which might be developed with the idea of "how to do what we do" - the idea of a sort of job description - was suggested. This might be carried out with a target date of December 1, 1975 in these areas, with the possible suggestion of persons who might be willing to take on these responsibilities - Chapter Advisers - Brothers Cabello and Dan Hulitt; Chapter Alumni Corporations - Stan Miller; President of the Purdue Alumni Corporation; Alumni Councils - perhaps Brother Ed Drew in the Bay Area Alumni Council; Province Chief and Province Coordinator - Brother Gibbs would be willing to review the material already written on these subjects.

52. ALUMNI PROGRAM: (continued)

With alumni becoming involved in the publication of the "how to do and what to do" items, Brother Varner pointed out the need for alumni assistance in North Carolina, not only for the continuance of alumni activity, but work in the area of extension, and assistance with the colonies.

Two alumni to be contacted who have expressed a willingness to become involved are both alumni of the Atlantic Christian Chapter: Joe Harwood and Mahlon Aycock.

53. ADDRESSING PROBLEMS:

The executive secretary spoke of the problem in the addressing department of the Fraternity office. Brother Richard Gibbs had expressed his willingness to investigate this with recommendations to be made at the next meeting of the Grand Council.

The executive secretary was instructed to study this problem, with the updating of information concerning going into automation.

54. 1976 CONVENTION:A. Convention Dates:

The exact dates of the 1976 Convention could not be established because of the conflict of dates with the opening of school in the Fall of 1976.

Moved by Brother Allen, seconded by
Brother DeLuca and passed, that the
Grand Senior President and Executive
Secretary be granted authority to
immediately follow through on this
matter and to act.

B. Convention Program and Emphasis:

Suggested theme be a tribute to Executive Secretary Ralph F. Burns who will be celebrating his 40th Anniversary at that time, and the new directions for the Fraternity.

It seemed desirable a good cultural program be developed and that emphasis on the program should be given to the development of ideas which would be attractive to alumni such as workshops for them, involvement in long-range planning, the possibility of a mini college program.

That 1976 be the kicking off of a program for the Ralph Burns Fund, a rebirth in directions for the undergraduates.

Publicity for the 1976 Convention should be emphasized in each issue of the Tomahawk, the "Old Gall Gazette", with suggestions that convention publicity be carried also in chapter newsletters. That a special letter go out in 1976 from the Grand Senior President to all alumni. In connection with an alumni drive, it seemed desirable that key alumni be pinpointed.

That the long-range program for the Memorial Fund be announced at the 1976 Convention with the possibilities that a General Chairman coordinate this entire '76 program, who might be Brother Stan Miller, Ellwood A. "Smitty" Smith, Past Grand Senior President Bob Miller.

55. "AUGIE AUGUSTINE FUND":

Following the announcement at the Educational Conference on Saturday evening of the Fellowship Award, with the first recipient being announced as the "Augie Augustine Award", Kenneth "Moose" Ringwald, it was proposed that the idea of this fund might be a resolution memorializing Augie; that the undergraduate recipient of such an award might have his expenses underwritten to the National Convention, and that the Bay Area Alumni Council might be interested in the possibility of developing this idea along with some support which might come from the Bohemian Club and the California Bar Association.

56. NIC DELEGATES:

The 1975 meeting of the National Interfraternity Conference will be held in St. Louis December 4-6, 1975. It was suggested that either Grand Secretary George Lord or Grand Senior President Trubow be the official delegate to the Conference and Ralph Burns, act as alternate.

57. NEW BUSINESS:A. Election of Undergraduate Advisers to the Grand Council:

The Educational Conference, in its closing session on Saturday, August 16, heard nominating speeches and elected the following undergraduates as advisers to the Grand Council to serve until the 1976 National Convention: Ken Ringwald, Eastern Michigan; Allen Stallings, Atlantic Christian; and David Stover, Oregon State.

These advisers met with the Grand Council and participated in the meeting on Sunday, August 17.

B. Budgets for North Carolina Colonies:

Undergraduate Adviser Allen Stallings and Director of Publications Evin Varner submitted requests for rush budgets, approximating \$200-\$500 for the colonies at North Carolina State and the University of North Carolina at Charlotte.

The executive secretary was authorized to study these requests, with authority to act.

C. "Old Gal Gazette"

Brother Varner announced the deadline for the "Old Gal Gazette" would be September 15, 1975, and that the Gazette would be in the mail by September 25.

D. Chapter Contacts:

It was suggested the Chapter Consultants work with chapters in setting up goals and that they request the associate editor of each chapter to cooperate with Brother Varner in seeing he gets proper copy for the Tomahawk and the "Old Gal Gazette".

The Grand Council requested they secure copies of reports of chapter visits under their jurisdiction, and other pertinent information which would assist them when making their chapter contacts would be helpful.

E. Finance Committee Meeting:

The Finance Committee, composed of Brothers Allen, Lord, Wise and Trubow were to meet on Friday and Saturday, September 12 and 13, or on the 19th and 20th.

58.

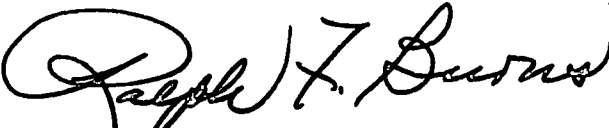
EXPENSES-OF-GRAND COUNCIL MEETING:

Moved by Brother Gibbs, seconded by
Brother Dexter and passed, approving
the expenses of this meeting of the
Grand Council.

ADJOURNMENT

The meeting of the Grand Council was adjourned Sunday P.M., August 17, 1974.

Respectfully submitted,


Ralph F. Burns
Executive Secretary

FACULTY AND CONSULTANTS

ALPHA SIGMA PHI FRATERNITY

EDUCATIONAL CONFERENCE

ROBERT A. ALLEN, Purdue, Grand Junior President,
National Extension Chairman
GARY A. ANDERSON, Westminster
Chapter Consultant
RALPH F. BURNS, Ohio Wesleyan University
Executive Secretary
W. BRUCE BURNS, Ohio State University
Ohio Bell
ROBERT G. CABELLO, Michigan
Eastern Illinois University
WILLIAM E. COX, Illinois Institute of Technology
Bellevue, Nebraska
LOUIS DELUCA, Wagner
Grand Marshal
RICHARD A. DEXTER, Oregon State
Grand Councilor
RICHARD R. GIBBS, Oklahoma
Grand Councilor
CHARLES M. GIVEN, Illinois
Grand Province Chief, Province III
JAMES G. KIRKWOOD, Milton
Grand Province Chief, Province XII
STAN N. MILLER, Purdue
Massachusetts Mutual Life Insurance Co.
JAMES M. MULLIGAN, Massachusetts
Director of Alumni Affairs
DENNIS R. PARKS, Baldwin-Wallace
Chapter Consultant
KENNETH R. PERKINS, JR., Indiana
House Corporation President
GEORGE B. TRUBOW, Michigan
Grand Senior President
EVIN C. VARNER, Presbyterian, Tomahawk Editor
and Director of Publications
ALFRED B. WISE, Baldwin-Wallace
Grand Treasurer

University of Illinois

Urbana, Illinois

August 14 - 17, 1975

"THEY INHERIT THE FUTURE WE CREATE"

CONFERENCE DIRECTOR

Richard A. Dexter
Oregon State
Pacific Bell Northwest

ASSISTANT DIRECTOR

Phil Lamkin
Illinois Chapter

ASSISTANT DIRECTOR OF FOOD SERVICES

Rick Santelli
Illinois Chapter

P R O G R A M

ALL SESSIONS, EXCEPT THURSDAY, WILL BE HELD IN THE ILLINI UNION
ALL MEALS WILL BE SERVED IN THE ILLINOIS CHAPTER HOUSE
211 EAST ARMORY

THURSDAY, AUGUST 14, 1975

1:00-4:00 p.m. Registration - Chapter House
4:00-6:00 p.m. Program Introduction and Welcome -
Chapter House
George B. Trubow,
Grand Senior President
Rick Dexter, Conference Director
6:00 p.m. Dinner - Chapter House
7:00-8:30 p.m. Introductory Group Processes -
George B. Trubow
8:30-10:00 p.m. Social Gathering - Chapter House

FRIDAY, AUGUST 15, 1975

8:00 a.m. Breakfast
9:00-12 Noon Rush - Stan Miller
9:00-10:15 a.m. General Session Room 314 A
10:15 a.m. Break
10:30-12:00 N. Group 1 - George Trubow Room 314 A
Group 2 - Lou DeLuca Room 314 B
Group 3 - Andy Anderson Room 209
Group 4 - Skip Parks Room 213

12:15-1:15 p.m. Lunch
1:30-3:30 p.m. Problem Solving -
Rick Dexter Room 314 A
Group 1 - Robert Allen Room 314 A
Group 2 - Alfred B. Wise Room 314 B
Group 3 - Andy Anderson Room 209
Group 4 - Richard Gibbs Room 213
3:30-6:00 p.m. Free Time - Andy Anderson
6:30-7:30 p.m. Dinner
7:30-8:00 p.m. Traditions - Oregon State Chapter
9:00 p.m. Ritual Exemplification

SATURDAY, AUGUST 16, 1975

8:00 a.m. Breakfast
9:00-12:00 Noon Pledge Training - Bruce Burns
9:00-9:30 a.m. General Session Room 314 A
9:30-10:30 a.m. Group 1 -
Jim Mulligan Room 314 A
Group 2 - Bill Cox Room 315 B
Group 3 - Evin Varner Room 209
Group 4 - Ken Perkins Room 213
10:30 a.m. Break
10:45-11:45 a.m. Group Presentations Room 314 A
11:45-12 Noon Wrap Up Room 314 A
12:15-1:15 p.m. Lunch
1:30-3:30 p.m. Chapter Newsletters-
Evin Varner Room 314 A
Alumni Participation-
Jim Mulligan
3:30-4:15 p.m. Break
4:15-5:15 p.m. General Session -
George B. Trubow Room 314 A
6:00-7:30 p.m. Dinner
7:30 p.m. Social Gathering - Chapter House

SUNDAY, AUGUST 17, 1975

8:00 a.m. Breakfast
9:30 a.m. Business Meeting - Chapter House

To: The Grand Council

From: Evin Varner

Re: Recommendations from Director of Publications

Based on my oral report to you on work over the past year, here are my recommendations for 1975-1976 and beyond.

The Tomahawk

- A. Budget for proper quarterly publication. Budget also for needed funds to develop articles and material for a quality publication that is interesting and well-received.

Rough estimate:

Printing	\$16,800
Mailing	1,200
Development, photography, typography, art @ \$2,000 per issue	<u>8,000</u>
	\$26,000

(Does not include postage, phone, out of pocket, supplies, misc.)

- B. Provide staff back-up and support to assist in development and follow-through.
- C. Update system of address-keeping and mailing to maximize impact of publication.
- D. Begin program of underwriting of true subscription costs from alumni.

The Gazette

- A. Budget for six issues during the school year and print in adequate quantity to go to every undergraduate member. Budget for development.

Printing: \$1,788

(Based on the most expensive issue of
last year which was 8 pages @ \$298)

Estimated increase to allow individual
distribution to undergraduates: 600

Special art, typography, photography,
development budget: 500
\$2,888

(Not including cost of distribution and handling.)

- B. Make gathering of raw material for The Gazette a responsibility and concern of staff (chapter consultant) rather than UGA/Editor responsibility. Editor will have to continue prodding and doing a good bit of gathering, however.
- C. Seek method to encourage chapter support for The Gazette; submission of material and utilization of publication in chapter operations.
- D. Continue efforts to obtain financial underwriting through "subscriptions" by alumni brothers.

Job description

No attempt has been made to provide a job description, to define responsibilities for the title of Director of Publications which was bestowed upon me. Here is a possible description for your consideration:

Director of Publications: Responsible for the design and production of all printed matter for the Fraternity; oversees the production of periodicals; serves as a "consultant" on communications and information flow within the Fraternity and its various components, assisting in the development and

production of tools needed to implement communications; is involved in the development of programs so that he can assist in the creation and production of tools and methods for the presentation and implementation of those programs; available, whenever possible, to assist chapters in their communications programs; is given as much chapter and interfraternity contact as possible and needed to have a proper understanding of needs, trends, interests and techniques.

Priorities beyond Tomahawk and Gazette

We should continue the redesign and updating of all publications and printed materials begun with the letterhead to give Alpha Sigma Phi the contemporary, quality look needed if it is to survive and compete in today's society.

1. Redesign all forms used in communications to and from Headquarters and chapters (reports, etc.)
2. Explore establishment of newsletter service and/or counseling to make sure that chapters communicate with their alumni so that the national organization has a base to operate from.
3. Examine all training and educational manuals in context of the new member's manual; systemize and produce.
4. Merchandise actively to the chapters the services that are already available and are unknown to them: i.e., mailing, printing, supplies, etc.
5. Examine how the Fraternity communicates with its chapters in light of the relative ineffectiveness of traditional methods and in light of contemporary media and methods -- i.e., explore

posters, tapes, attention-getting mailings. These should be planned not only to penetrate the indifference barrier of the chapters and get our message across, but also to start changing the image of Headquarters as a punitive, edict-issuing, invoice-sending monster . . . and substitute that of a positive, helpful force for the benefit of member and chapter.

6. Explore creation of a rush/general information folder on the Fraternity. Coupled with a rush kit with sample letters and materials -- a working tool, not just a passive manual.
7. Develop series of materials to recruit and involve alumni on local, province and national level.
8. Develop fund-raising tools.
9. Prepare an extension how-to booklet, tools and aids. For use by schools, by those working in extension and by students involved in getting a group going.
10. Develop chapter services such as a letterhead service; initiation anniversary date cards; nametags; poster blanks; other aids.
11. Produce a well-researched, handsomely designed publication on the history of the Fraternity . . . a keepsake item for all members. Can be used as a fund-raising tool.

Regional activities

Find support in the Carolinas to take over chapter/alumni/extension efforts to capitalize on the considerable opportunities represented there.

The Grand Council
Page Five

The future

Although I plan on sticking around for quite a while (assuming you will let me), it is none too soon to be giving thought to a successor. Do we want publications to remain an area outside of staff; at what point should it or should it return to headquarters; what do we see long-range?