

MINUTES  
1976 NATIONAL CONVENTION  
ALPHA SIGMA PHI FRATERNITY

August 11 - 15, 1976  
Seven Springs Mountain Resort  
Champion, Pennsylvania

CONVENTION MINUTES  
August 11-15, 1976

The theme of the 1976 Convention was "BROTHERHOOD - Alpha Sigma Phi Spirit for '76." Before the gavel is lowered and a national convention of the "Old Gal" is called, there are a number of things which take place. The staff is busy securing credentials of Delegates and preparing pre-convention reports in the Fraternity Office. The staff arrives a day or a day-and-a-half prior to the Convention and 1976 was no exception.

Perhaps the easiest way for you to get some impact of what transpired at the '76 Convention is for these minutes to be presented to you by each day, beginning with Wednesday, August 11, and continuing through the departure of many after the continental breakfast on Sunday, August 15.

WEDNESDAY, AUGUST 11, 1976:

Registration took place in the main lobby on the first level of the Hotel at Seven Springs. The Grand Council were in session in the morning. Grand Junior President Robert A. Allen, General Chairman of the '76 Convention, conducted the orientation meeting for undergraduates Wednesday afternoon. He explained that Grand Senior President George B. Trubow had flown from Pittsburgh to Atlanta, Georgia to speak before the American Bar Association and would join the Convention Wednesday evening.

I. CALL TO ORDER:

Ralph F. Burns, Executive Secretary, called the 1976 Convention to order and 75 Delegates, Alternates and alumni were at the opening session. Grand Marshal Louis DeLuca conducted the spiritual ceremony of Invocation. At the direction of the Grand Council, Executive Secretary Burns introduced the Grand Council.

Greetings were extended to the Convention by Grand Junior President Robert A. Allen, indicating to all in attendance he trusted their visit to Western Pennsylvania and the '76 Convention would be an enjoyable experience and one of inspirational commitment.

- II. Gary A. Anderson, Chapter Consultant, read the Roll Call of the Convention and indicated that a quorum was present to conduct business. Executive Secretary Ralph F. Burns presented his report and the written reports of the Grand Council and Grand Treasurer which had been distributed at the time of registration. In the absence of Grand Treasurer Alfred B. Wise, the report of the Grand Treasurer was held for a formal presentation on Thursday, August 12.

Moved, duly seconded and passed, that the Report of  
the Grand Council to the 1976 Convention be received.

III. CONVENTION COMMITTEES:

Grand Junior President Allen announced the personnel of the nine Convention Committees as follows: Alumni; Expansion; Finance and Operation; Music; Nominations; Province; Publications; Resolutions Legislation and Credentials; and Ad Hoc.

RECESS

The first plenary session recessed at  
4:45 p.m., Wednesday, August 11.

Throughout the convention, from time to time, announcements were made by Chairmen of Committees and those in charge of various activities of the Convention.

The first dinner on Wednesday evening was held in the Club Room of Seven Springs with Grand Secretary George E. Lord in charge.

The Convention reconvened at 8:45 p.m. in the Adolph Dupre Room, with Gary A. Anderson, Chapter Consultant, leading a discussion on the subject "Brotherhood '76".

A session of involvement of all in attendance at the Convention set the tone for the Convention Mixer which was held in the Club Room at 9:30 p.m.

THURSDAY, AUGUST 12, 1976:

The next plenary session convened at 8:30 a.m. Roll Call was conducted by Gary Anderson with 70 persons responding to the roll. Sixteen Chapters who had filed credentials for delegates to attend the Convention were not in attendance at the Thursday morning session. These Chapters were located at the following institutions: Coe College, Concord College, Cornell University, Davis & Elkins, Eastern Michigan, University of Illinois, Loyola University, Lycoming College, Marietta College, Morris Harvey College, Ohio Northern University, Ohio State University, Oklahoma, RPI, Slippery Rock and Wagner. A number of these Chapters were represented later in the Convention; namely, Cornell, Eastern Michigan, Illinois, and Ohio Northern. Chapters at Indiana Tech, Cincinnati, Findlay, and Tufts were not represented and had not filed credentials.

The following Alumni Councils were represented by official Delegates: Bay Area Alumni Council, San Francisco, Indy (Indianapolis) Alumni Council, and Chicago.

Attached herewith (Exhibit 1) are the names and addresses of those in attendance at the 1976 Convention.

Brother Alfred B. Wise, Grand Treasurer of the Fraternity, presented the Treasurer's Report which was received and referred to the Committee on Finance and Operations.

IV. CHARGE TO THE COMMITTEES:

Grand Senior President George B. Trubow charged the various Committees of the Convention with their responsibilities.

RECESS

The Convention recessed at 11:30 a.m.,  
Thursday, August 12, for Brunch.

The various committees of the Convention met at 12:00 Noon. The plenary session reconvened at 2:00 p.m. Although the program called for interim reports, there were no reports given at this time.

Brother Evin Varner, Director of Publications and Editor of the Tomahawk, led a discussion entitled "How To Repair Broken Crayons". Brother Varner distributed considerable written materials which are a part of these Minutes (appended as Exhibit 2).

He covered the charge of the 1974 Convention for change in the quality of publications. He gave a response to this charge for the period 1974-76, telling of the changes in the Tomahawk and the development of the "Old Gal Gazette", the publication To Better The Man, the chapter newsletters, etc.

He spoke concerning the continuing 1976 response to the charge of the 1974 Convention, and finished up with a charge to the Chapters, emphasizing and re-emphasizing the importance of communications.

Brother Varner then introduced Mr. Byrne Belcher, President of the Data Science Corporation of St. Louis, Missouri, who spoke concerning the services which are now available through the Fraternity by virtue of the fact that all addresses have now been placed on computer. Computer printouts were distributed to each of the Chapters in attendance, giving them information on all members who had been initiated by their Chapter.

Recess

The General Session was recessed at  
4:30 p.m., Thursday, August 12.

A western barbeque was held at the Ski Lodge with a great deal of singing, music, individual and group presentations, all of which was headed up by Brother Larry Lukas, the Convention Director of Music.

FRIDAY, AUGUST 13, 1976:

The plenary session was called to order by Grand Senior President Trubow. Roll Call was made by Chapter Consultant Gary Anderson.

V. COMMITTEE REPORTS:

The first committee to report was that of Finance and Operations. Brother

William Johnston, Delegate from the Lehigh Chapter, presented the report in three parts. (Finance Committee report appended as Exhibit 3)

- (A) Moved by Brother Johnston, duly seconded and passed  
by the Convention, instructing the Grand Council of  
the Fraternity to work closely with the Board of  
Directors of the A-S-P Corporation to physically move  
the entire operation to the site of the Fraternity  
headquarters.

All details involving this operation to be left to the Grand Council and the Secretariat.

- (B) Moved by Brother Johnston, duly seconded and passed, that  
the By-Laws, Article XIII, Section 10, be amended to  
change the word, "Convention Fee" to "Chapter Fee."

- (C) The third part of the report had to do with the increase of the various fees of the Fraternity as they affect individuals, either pledges, or new initiates, as well as undergraduate Brothers who had been initiated. The three recommendations presented by Brother Johnston on behalf of the Finance Committee to meet the financial problems of the Fraternity were:

- (1) To increase the initiation fee by \$5, from \$85 to \$90.
- (2) To increase the pledge fee by \$5, from \$30 to \$35.
- (3) To charge a chapter fee of \$5 per undergraduate member, to be charged on a fiscal year basis.

Considerable discussion took place concerning the three items presented.

- (1) Moved by Brother Johnston, duly seconded and passed, that  
the initiation fee of \$85 be increased by \$5, to \$90,  
effective immediately. However, all pledges of record  
in the Fraternity Headquarters as of August 13, 1976  
would be exempt.
- (2) Consideration of the increase of the Pledge Fee from \$30 to \$35 was given with a motion made by Brother Johnston and duly seconded in this regard. Upon a roll call vote, this motion was defeated.

- (3) Brother Johnston made a motion, which was duly seconded, that a Chapter Fee of \$5 per undergraduate member be charged on a fiscal year basis.

Glenn Hoernig, Delegate from American University, presented a motion to amend the original motion to increase the charge from \$5 to \$10. This motion was duly seconded and defeated.

The first motion proposed was amended that the Chapter Fee of \$5 extend only for a two-year period. This motion was duly seconded and passed.

Another amendment proposed was that this charge be made only to actively enrolled Brothers living in a Chapter House. This motion was defeated.

The original motion, presented by Brother Johnston that a \$5 fee be charged per undergraduate member on a fiscal year basis for a two-year period, was defeated in a roll call vote.

Brother Trubow then declared the Convention as a Committee of the Whole. Considerable discussion took place among the undergraduates and others, concerning the best way to meet the whole financial situation of the Fraternity. Discussion of possible cuts in the budget, item for item, was considered. The Convention did not wish to make any cuts. The Grand Senior President then declared the Convention in session, and entertained the following motion:

Moved by Jack Aughenbaugh, Delegate from Penn State, that Item (3) of the Finance Committee recommendations be reconsidered; that each Chapter shall pay to the Fraternity Annual Dues of \$5 per active member, beginning July 1 following the member's initiation; these dues are to be billed October 1 and paid by November 1; said action to be for a period of two years and be reconsidered at the 1978 Convention. Duly seconded and passed by a roll call vote.

Grand Senior President Trubow called on the Committee on Extension for a report. They requested this report be postponed until Saturday morning.

Brother Louis DeLuca, Chairman of the Committee, presented the Province Report, appended as Exhibit 4.

Moved by Brother Hoernig, Delegate from American University, duly seconded and passed, that the Province Report be accepted.

Brother Stan Miller, Director of Alumni Affairs, presented the Alumni Affairs Committee Report, appended as Exhibit 5.

Moved by Brother Glenn Hoernig, Delegate from American University, duly seconded and passed, that this report be accepted in total with special emphasis being given to Item 6, and that Item 3 be noted as of particular interest to the Lawrence Tech. Chapter.

RECESS

The Plenary Session recessed at 11:30 a.m.  
for Brunch.

The Convention had free time Friday afternoon to be involved in sports activities, arranged by Brother Paul Ilgen, Penn State, Chairman of Sports Activities.

VI.

AWARDS DINNER:

Brother Richard A. Dexter, a Member of the Grand Council, was Master of Ceremonies for the Awards Dinner which was held Friday evening. The following awards were given:

- |   |  |
|---|--|
| Chapter Newsletter Award for 1975:              | Presented by Evin Varner, Director of Publications, Editor of the Tomahawk, to Beta Psi Chapter, Rensselaer Polytechnic Institute  |
| National Province Leadership Awards:<br>1974-75 | Presented by Richard Gibbs, Grand Councilor to: Phi Chapter, Iowa State University   |
| 1975-76   | Presented by Louis DeLuca, Grand Marshal to Upsilon Chapter, Penn State University   |
| Award for Service:<br>1974-75                   | Presented by Greg Sinise, President Indy Alumni Council, to Gamma Chi Chapter, Indiana University  |
| 1975-76   | Presented by James Kirkwood, Grand Province Chief, Province XII, to Alpha Pi Chapter, Purdue University  |
| Alpha Gamma Upsilon Award<br>1974-75            | Presented by Alfred B. Wise, Grand Treasurer to Mu Chapter, University of Washington   |
| 1975-76   | No award was presented as no chapter filing showed significant improvement. It was suggested more chapters need to develop a habit of reporting to compete for this award. |

Stuart W. and Bruce R. Anderson, Jr.  
Awards for Editorial Excellence

"Old Gal Gazette"

Presented by Evin Varner, Director of  
Publications, and Editor of the Toma-  
hawk to: Upsilon Chapter,  
Penn State University

"Chapter Newsletter"

to: Alpha Xi Chapter,  
Illinois Institute of Technology

"Tomahawk"

to: Gamma Chi Chapter,  
Indiana University

Because of the absence of Brother Stuart W. Anderson, Director of Publications Evin Varner presented the above awards with the following remarks:

"Communications are a key to the success of our Fraternity. And the ability to communicate well is vital to every individual throughout life.

Recognizing that important fact, two Brothers have funded three important awards within the Fraternity. Stuart W. Anderson, Eastern Michigan, and Bruce R. Anderson, Jr., University of Michigan, both have a professional and personal interest in excellence of communications. Through these awards, they seek to encourage better communications within the Fraternity and the development of better writing and communications skills by individual Brothers in the Fraternity.

The Anderson Awards will be presented annually. At the biennial Educational Conference and at the National Convention of the Fraternity.

The Anderson Awards include a handsome citation and a cash grant as well. The Anderson Awards are:

---For outstanding contributions to the Tomahawk, awarded for frequency of submissions, imaginative approach to reporting and excellence of photography.

---For outstanding chapter newsletters, awarded for regularity of publication, excellence in design and reporting and serving well the needs of the newsletter's audiences.

---For outstanding contributions to the Old Gal Gazette, awarded for frequency of submission, excellence and imagination in reporting and for material prepared appropriate to the sharing nature of the publication."

Following the Awards Dinner, an Exemplification of the Ritual was held for Brothers in the Sunburst Forum Room at 8:00 p.m.

Brother Louis DeLuca, Grand Marshal of the Fraternity, presented opening

remarks and introduced Brother James G. Kirkwood, Grand Province Chief of Province XII, who presented a most impressive ceremony of this highly important segment of our Fraternity.

SATURDAY, AUGUST 14, 1976:

The plenary session was called to order at 8:30 a.m. by Grand Senior President Trubow. During the time of the plenary session, Brother Louis DeLuca, Grand Marshal of the Fraternity, conducted a seminar for the Province Chiefs in attendance.

Brother Gary Anderson called the roll at the plenary session. Brother Trubow called for a report of the Committee on Expansion.

VII. COMMITTEE REPORTS (continued)

Jeff Brice, Grand Province Chief of Province VI, presented a report, on behalf of the Expansion Committee, appended as Exhibit 6.

The report is based on a letter of proposal from the Chairman of Extension, Brother Peter L. Tourtellot, to Grand Councilor Richard A. Dexter, dated July 23, 1976. The committee made some alterations.

Moved by Brother Russell Ridgeway, Delegate of Ohio

Northern Chapter, duly seconded and passed, that the

Report of the Extension Committee be approved.

Brother Allen Stallings, Undergraduate Adviser to the Grand Council, and a member of the Ad Hoc Committee, presented the report of this committee which had the responsibility of discussing the involvement and responsibilities in the future of the Undergraduate Advisers to the Grand Council. This report is appended as Exhibit 7.

It was the consensus of the Convention that the Undergraduate Advisers might have a vote at a convention. This caused considerable discussion and was finalized by the following motion:

Moved by Grand Marshal DeLuca, duly seconded and

passed, that the implementation formalizing the

Undergraduate Adviser's position as the connection

between the Grand Council and the undergraduate

Chapters be referred to the Grand Council for

action.



Tom Brown, Delegate from the Indiana University Chapter, and a member of the Publications Committee, presented the report of this committee to the Convention, appended as Exhibit 8.

Moved by Brother Brown, duly seconded and  
passed, that the Report of the Publications  
Committee be received.

Dan Collins, Delegate from Widener College, a member of the Resolutions Committee, presented the following motion:

Moved by Brother Collins, duly seconded and  
passed, that the title of "Executive Secretary"  
as it appears in the Constitution and By-Laws  
of the Fraternity, be changed to "Executive  
Director", and that the Grand Council implement  
what changes are necessary to produce this result.

The chair then called upon Kevin Garvey, Delegate from the Westminster Chapter to present the "Hearts and Flowers" Resolutions:

Moved by Brother Garvey, duly seconded and passed,  
that the resolutions, appended as Exhibit 9, be  
accepted unanimously by the Convention.

The chair recognized Grand Secretary George E. Lord, Chairman of the Resolutions Committee, who presented a special resolution regarding Brother George W. Oakes of Marietta, an alumnus of the Ohio State Chapter, which is a part of Exhibit 9.

The chair then recognized the Committee on Resolutions, whose report is appended as Exhibit 10.

The Committee placed in nomination five undergraduate members for the position of Undergraduate Adviser to the Grand Council; three to be elected.

The Chair then entertained a motion from the floor, and five additional nominations were received.

The three undergraduate advisers elected by the Convention were:

Jack Aughenbaugh, Penn State  
Bill McLeester, Wake Forest  
Mike Waters, Oregon State

The second part of the Committee on Nominations Report were those for the Grand Council:

For re-election to the Grand Council, 1976-1980 (second term):

Louis DeLuca, Wagner '58  
Richard A. Dexter, Oregon State '60

For election to the Grand Council, 1976-1980 (first term):

Michel A. Coccia, Illinois Institute of Technology '42  
Richard S. Sanders, Missouri Valley '62

There were no nominations from the floor and these Brothers were elected by acclamation.

The Committee on Nominations presented the following Brothers for Grand Officers of the Fraternity who were elected by acclamation:

Grand Senior President	George E. Lord, Ohio Wesleyan '61
Grand Junior President	Alfred B. Wise, Baldwin Wallace '43
Grand Secretary	Richard A. Dexter, Oregon State '60
Grand Treasurer	Richard R. Gibbs, Oklahoma '51
Grand Marshal	Louis DeLuca, Wagner '58
Grand Councilor	Michel A. Coccia, IIT '42
Grand Councilor	Richard S. Sanders, Missouri Valley '62

#### VIII. WAKE FOREST UNIVERSITY:

Jeff Brice, Grand Province Chief of Province VI, announced to the Convention that Beta Mu Chapter, Wake Forest University, who had been placed on observation by the Grand Council at the February, 1976 Meeting of the Grand Council, had been interviewed and the progress of this Chapter was satisfactory; that Beta Mu Chapter had been taken off observation by the Grand Council who congratulated them for their excellent progress.

#### IX. 1977 EDUCATIONAL CONFERENCE:

Moved by Jeff Dorton, Delegate from Purdue, that the  
1977 Educational Conference be held at Purdue University,  
if arrangements can be worked out with the University.  
This motion was duly seconded and passed.

#### X. INDY (INDIANAPOLIS) ALUMNI COUNCIL; LAWRENCE TECH ALUMNI ASSOCIATION:

Moved by Brother Stan Miller, duly seconded and  
passed, that the Grand Council, at its Sunday meeting,  
August 15, consider the petitions of the Indy Alumni

Council for rechartering and the Lawrence TechAlumni Council chartering.XI. 1978 NATIONAL CONVENTION:

It was the expressed feeling that Seven Springs, which had been the site of the 1974 and 1976 Convention, not be considered for the 1978 Convention.

XII. SCHOLARSHIP:

The Secretariat, along with the Director of Scholarship, Brother Al Sternbergh, was asked to present to the Grand Council any ideas regarding the criteria for determining scholarship awards.

XIII. PAUL ILGEN:

Paul Ilgen, Penn State, received a standing ovation from the Convention for the terrific job he did as Chairman of Sports Activities.

ADJOURNMENT

The Convention adjourned at  
11:30 a.m. sine die.

XIV. GOLDEN ANNIVERSARY LUNCHEON:

A special salute was given at the luncheon on Saturday, August 14, by Grand Senior President George B. Trubow to those Brothers who have been members of the "Old Gal" for 50 years or more.

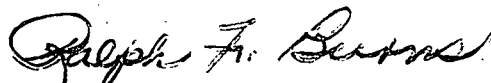
The Golden Anniversary Award was presented to seven Brothers in attendance:

Earl A. Bougher, Ohio State, initiated November 7, 1925  
Leon R. Fencil, Penn State, initiated April 1, 1925  
Harold A. Herman, Ohio State, initiated May 3, 1924  
Otto S. Peterson, Illinois Tech, initiated February 10, 1923  
Frank G. Connell, Ohio State, October 30, 1921  
Henry G. Hulbert, Chicago, May 7, 1921  
Lloyd S. Cochran, Pennsylvania, March 27, 1920

Golden Anniversary Award recipients attending the luncheon were also recognized:

T.P. "Tux" Wadsworth, California, September 16, 1917  
Herbert L. Dunham, Michigan, February 24, 1917

Respectfully submitted,



Ralph F. Burns  
Executive Secretary

XV. CONVENTION BANQUET:

The banquet on Saturday night was a tribute to Brother Ralph F. Burns, marking his retirement, and his assumption of the title "Executive Secretary Emeritus."

The punch served at the Hospitality Hour preceding the banquet was spirited with rum sent in Ralph's honor by Brother Alfred P. O'Hara, Syracuse '38, President of the Bacardi Corporation of San Juan, Puerto Rico. The management of Seven Springs complimented Mrs. Burns with a rose and an uncorked bottle of champagne for the pair and the guests at their table.

MC of the Convention Banquet, Grand Junior President Robert A. Allen, introduced Past Grand Senior President Lloyd S. Cochran who gave the invocation.

Brother Lloyd S. Cochran also presented to the Convention Memorial Resolutions for three Brothers who have joined Omega Chapter since the 1974 Convention:

Waldemar Rolf Augustine, California '22  
Wilbur Haverfield Cramblet, Yale '12  
Paul Lewis Davies, California '21

These Resolutions, appended as Exhibit 11, were accepted by acclamation.

The "Grand Council Chorale" and the Undergraduate Chorale, under the director of Larry Lukas, Ohio Wesleyan '42, Music Director of the Convention, presented several musical numbers during the banquet.

Awards were presented to the following:

The Delta Beta Xi Award was presented to Brother Evin C. Varner, Presbyterian '58, Director of Publications and Editor of the Tomahawk, by Grand Secretary George E. Lord.

The Distinguished Merit Award was presented to Charles W. Shaeffer, Penn State '30, by Grand Junior President Robert A. Allen.

Brother Shaeffer told of his experiences at Upsilon Chapter in his undergraduate days, and how meaningful the Fraternity had been for him during his career.

The Distinguished Service Award was presented to Brother Herbert L. Dunham, Michigan '17, President of the A-S-P Corporation, by Grand Senior President George B. Trubow.

The Grand Senior President's Award was presented to Alpha Xi Chapter, Illinois Institute of Technology, by Grand Senior President George B. Trubow.

Grand Councilor Richard A. Dexter presented the Grand Senior Presidents Award to Psi Chapter, Oregon State University.

One of the highlights of the evening was the presentation of the Distinguished Merit Award to Brother Ralph F. Burns, Ohio Wesleyan '32, by Grand Senior President Trubow in recognition of Ralph's outstanding performance as chief executive of the Fraternity for 40 years and his work in interfraternity circles.

The Grand Council presented Ralph with gifts and Grand Senior President Trubow recalled memories of various associations he has had with Ralph through his time of involvement with Alpha Sigma Phi.

Brother Burns responded with memories of his visits to Chapter and his work with many, many Brothers over the years.

Letters of commendation from executives of other fraternal organizations were displayed, indicative of the praise awarded Ralph by his professional peers.

Also presented to Brother Burns was a book of letters from his many Brothers and friends, wishing him well in his retirement. The cover of this book was designed, under the direction of Grand Senior President Trubow and Grand Junior President Allen by members of Alpha Xi Chapter, Illinois Institute of Technology.

Brother Burns and his wife, Joanna, were excused to present to the Convention, the new Executive Director, Gary A. Anderson, Westminster '71, who has served the Fraternity as Chapter Consultant since the 1974 Convention.

George E. Lord was installed as the Grand Senior President of the Fraternity. The new Grand Council of Alpha Sigma Phi was presented to the Convention as follows:

Grand Junior President -	Alfred B. Wise, Baldwin Wallace '43
Grand Secretary -	Richard A. Dexter, Oregon State '60
Grand Treasurer -	Richard R. Gibbs, Oklahoma '51
Grand Marshal -	Louis DeLuca, Wagner '58
Grand Councilor -	Richard S. Sanders, Missouri Valley '62

It was announced that Brother Michel A. Coccia, Illinois Tech '42, of Chicago, had been elected Grand Councilor. Brother Frank Wahman, Indiana '73, was introduced as the new Chapter Consultant of Alpha Sigma Phi. Also presented were the Undergraduate Advisers to the Grand Council: Jack Aughenbaugh, Penn State '76; Bill McLeester, Wake Forest '74; and Mike Waters, Oregon State '73.

To recount all the comments made and emotion displayed would be appropriate but an attempt to recapture the spirit of that night's tribute to Ralph would be destined to fail. The group did its best to demonstrate to Ralph a representation of the pride and thanks of the Fraternity for his 40 years of valorous service. A recording of the proceedings was made and given to Ralph for his personal collection.

EXHIBIT 1  
ALPHA SIGMA PHI FRATERNITY  
1976 NATIONAL CONVENTION  
August 11-15, 1976

Seven Springs Mountain Resort  
Champion, Pennsylvania

D- Delegate  
U- Undergraduate  
A- Alumnus  
V- Visitor

ATTENDANCE

D	Ainsworth, Rick	N.C.S.	2017 Sandhurst, Charlotte, NC 28205
V	Allen, Dan	Purdue	1006 Calvin Dr., Johnstown, PA 15905
GJP	Allen, Robert & Mrs.	"	" "
A	Allen, Eric & Mrs.	"	4274 Woodsage Trace, Indianapolis, IN 46227
A	Anderson, Gary A.	Westminster	24 W. William, Delaware, Ohio 43015
D	Anklin, Don	UNCC	R#1, Box 581, Davidson, N.C. 28036
D	Arnold, Edward V.	Cornell	826 Amberson Ave., Pittsburgh, PA 15232
D	Attridge, Pat	Pennsylvania	5008 Jasmine Dr., Rockville, Md. 20853
D	Aughenbaugh, Jack	Penn State	R#1, Turnpike Exit, Clearfield, PA 16830
D	Basile, Jim	Illinois Tech	811 S. Crescent, Park Ridge, IL 60068
V	Belcher, Byrne	Data Science Corp.	3304 Olive St., St. Louis, MO 63103
A	Bagwill, Curtis	Missouri-Valley	9 Roschaven Dr., Belleville, IL 62221
U	Black, Gary	Presbyterian	3034 E. Ramble Ln, Decatur, GA 30033
PGSP	Blackburn, John Dr.	Missouri-Valley	VP, Univ. of Denver, Denver, Co. 80110
U	Boundy, Mike (Alt.)	Oregon State	R#3, Box 254, McMinnville, OR 97128
A	Branic, Jeff	Baldwin-Wallace	750 Prospect Rd., Apt. 2, Berea, Ohio 44017
GPC	Brice, Jeff (Prov. VI)	Stevens	H-11, 3401 Old Vineyard Rd, Winston-Salem, NC 27103
D	Brock, P. Frank	Wake Forest	310 Windemere Rd., Wilmington, NC 28401
D	Brown, Tom	Indiana	2935 Maze Ave., Richmond IN 47374
D	Budreau, Mel	Tri State	R#1, Fowler, IN 47944
A	Burns, Ralph & Mrs.	Ohio Wesleyan	24 West William, Delaware, Ohio 43015
PC	Burns, W. Bruce & Mrs. (V.)	Ohio State	837 Pinecreek Dr., Centerville, Ohio 45459
PGSP	Cochran, Lloyd S.	Pennsylvania	Five Davison Rd., Lockport, NY 14094
D	Collins, Dan	Widener	37 Eleanor Rd., Pittsfield, MA 01201
U	Collins, Pete (Alt.)	Pennsylvania	5844 Sherrie Pl. NW, Washington, D.C. 20016
A *	<del>Collins</del> , Frank	Ohio State	116 N. Cassady, Columbus, Ohio 43209
GPC	Cox, Wm (Prov. II)	Illinois Tech	1103 Galvin Rd., Bellevue, NE 68005
GM	DeLuca, Louis	Wagner	524 Lamoka Ave., Staten Island, NY 10312
A	Bougher, Earl	Ohio State	5303 N. High St., Columbus, Ohio 43214
U	Detty, Jeff (Alt.)	Rio Grande	23 N. Main, Jeffersonville, Ohio 43128
GC	Dexter, Richard & Mrs.	Oregon State	729 Kimball Ave., Westfield, NJ 07090
	Ditslear, Katherine	Secretary	24 W. William, Delaware, Ohio 43015
D	Dorton, Jeff	Purdue	8 Northgate Dr., Mt. Vernon, Ohio 43050
U	Duguid, William	NMU	14824 Fox, Detroit, MI 48239
A	Dunham, Herbert & Mrs.	Michigan (Pres. ASP)	320 Neff Rd., Grosse Pointe, MI 48230
D	Faison, Phil	Atlantic Christian	Star Route, Box 14, Emporia, Va. 23847
A	Fencil, Leon & Mrs.	Penn State	Havre De Grace, Md 21078
	Flahive, Holly	Clerk	24 W. William, Delaware, Ohio 43015
A	Forward, Chauncey B.	Ohio State	117 W. Clearview, Worthington, Ohio 43085
D	Feidelholtz, Mark	Hartwick	10 Stonecrest Dr., Newburgh, NY 12550
D	Garvey, Kevin	Westminster	4 E. Parkway, Victor, N.Y. 14564
D	Gathman, Mark	NMU	3245 Newcastle, Chicago, IL 60634
U	Geoghegan, Duke	Illinois Tech	220 W. 80th Street, Clarendon Hills, IL 60514
GC	Gibbs, Richard R.	Oklahoma	1501 E. 6th, Tulsa, OK 74120
GPC	Given, Charles (P. III)	Illinois	20 Northbrook, Mt. Vernon, IL 62864
U	Goforth, Don (Alt.)	UNCC	R#1, Box 441-C, McBrayer Rd., Shelby, NC 28150
D	Goldfarb, Charles	Stevens	903 Castle Point Sta., Hoboken, NJ 07030
	Graham, Mark	Baldwin-Wallace	327 Mt. Vernon, Ellwood City, PA 16117
A.GPC	Hall, Geof (P. VIII)	Presbyterian	P.O. Box 2293, Huntington, W. Va. 25724
A	Haenn, Walter & Mrs.	Pennsylvania	1401 Unquowa Rd, Fairfield, CT 06430
A	Good, William	Penn State	R#5, Box 306, Johnstown, Pa. 15905

\* Connell,

D	Hamlin, Jim	Eastern Michigan	54646 Franklin, Utica, MI 48087
U	Hammond, George	Baldwin-Wallace	7921 Hi-View Dr., North Royalton, Ohio 44133
U	Hert, Charles	Indiana	424 S. 22nd, Richmond, IN 47374
A	Heisler, Steve & Mrs.	Penn State	1319 University Dr., State College, Pa. 16801
A	Herman, Harold H.	Ohio State	1815 Harwitch, Columbus, Ohio 43221
D	Hoernig, Glenn	American	Box 77, American Univ., Washington, D.C. 20016
U	Hopkins, Mark	Presbyterian	3297 Embury Hills Dr., Atlanta, GA 30341
A	Hulbert, Henry & Mrs.	Chicago	2527 N. Drake Ave., Chicago, IL 60647
U	Ilgen, Paul	Penn State	11 Crestmont Dr., Pittsburgh, PA 15220
GPC	Johnston, R. Lyle (PVII)	Westminster	R#1, New Wilmington, PA 16142
D	Johnston, Wm.	Lehigh	3035 Edmonds Rd., Lafayette Hill, PA 19444
A	Judge, Brian	Lawrence Tech	29629 Everett, Southfield, MI 48076
D	Justice, Mike	Rio Grande	1746 N. 2nd St., Tronton, Ohio 45638
U	Kalina, Ed (Alt.)	Illinois	503 Fair Ave., Elmhurst, IL 60126
D	Knapp, William	Bethany	1051 E. Garfield Rd., Aurora, Ohio 44202
D	Knief, Jeff	Iowa State	424 Woodbridge, Waterloo, IA 50701
A	Kegel, Wm. & Mrs.	Westminster	830 Beechwood Blvd., Ellwood City, PA 16117
GPC	Kirkwood, James (P.XII)	Purdue/Milton	643 S. Rogers, Bloomington, IN 47401
D	Koubek, Rudolph	Lehigh	6 Wilston Ct., Great River, NJ 11739
U	Kurczewski, Bob (Alt.)	Toledo	6038 Holly Valley Dr., Toledo, Ohio 43612
A	Kutz, Robert	California	1000 The Esplanade, Chico, Ca. 95926
U	Landrum, Brian (Alt.)	Tri State	807 E. 48th St., Marion, IN 46952
D	Lawrence, Allen	Rutgers	141 Fern Ave., Lyndhurst, NJ 07071
A	Lidstrom, John	Stevens	Pfizer, Inc., Groton, Connecticut 06340
A	Lindemann, Robert & Mrs.	Purdue	5818-A Port Monaco, Indianapolis, IN 46224
D	Long, Richard	Bowling Green	219 E. Liberty, Arlington, Ohio 45814
GS	Lord, George E. & Mrs.	Ohio Wesleyan	173 W. Heffner, Delaware, Ohio 43015
A	Lukas, Larry & Mrs.	Ohio Wesleyan	217 Troy Road, Delaware, Ohio 43015
U	Lyon, Bill	Oregon State	103 S. Derbyshire, Arlington Heights, IL 60004
U	McC Campbell, Dan (Alt.)	Indiana	R#1, Marshall, IN 47859
U	McLeester, Wm. (Alt.)	Wake Forest	136 Adrienne Ave., Blackwood, NJ 08012
D	McLeish, James	Lawrence Tech	13636 Pfent, Detroit, MI 48205
U	McNutt, Randall,	Eastern Michigan	36 S. Hewitt (A-104) Ypsilanti, MI 48197
A	Magoffin, Beriah	Kentucky	2023 Lytle, Box 53, Louisville, KY 40201
D	Molo, Steve	Illinois	10211 S. 82nd, Palas Hills, IL 60465
A	Miller, Stan & Mrs.	Purdue	208 Knox Dr., W. Lafayette, IN 47906
U	Mitchell, Emmett (Alt.)	Westminster	118 N. Vireo Dr., McKeesport, PA 15136
U	Mohr, Jim	Illinois	1933 S. Mayfair, Westchester, IL 60153
U	Nakajima, Hiro	Illinois Tech	316 Beach Ave., Mamaroneck, N.Y. 10543
V	Nisonger, Rosie		Computer Science Corp. Investment Plaza Cleve-
D	Newberg, John	Oregon State	P.O. Box 153, Nehalem, OR 97131/ land; Ohio 44114
D	Owens, Reed	Presbyterian	1707 Mason Mill Rd., Atlanta, GA 30329
A	Parks, Skip	Baldwin-Wallace	Apt. 411, 1800 Rhodes Rd., Kent, Ohio 44240
A	Peterson, Otto & Mrs.	Illinois Tech	1205 N. Rossell Ave., Oak Park, IL 60302
D	Porter, Kent	Missouri Valley	Box 136, Kearney, MO 64060
A	Reed, Mark	UCLA	184 R#4, Hickory, N.C. 28601
A	Reid, James I	Missouri	10461 Whitebridge Ln., St. Louis, MO 63141
A	Reid, James S.	Tulane	" "
A	Reinelt, James	Eastern Michigan	19930 Doyle Place E., Grosse Pointe Woods, MI 48236
D	Ridgeway, Russell	Ohio Northern	1927 Westwood Rd., Troy, Ohio 45373
UGA	Ringwald, Ken	Eastern Michigan	15764 Pierson, Detroit, MI 48223
U	Roberts, Jeff	Westminster	1466 Myron Street, Schenectady, NY 12309
U	Robinson, Dean (Alt.)	Presbyterian	3702 Truman St., Columbia, SC 29204
D	Robinson, Gary	Stanford	246-E Old Lynchburg Rd., Charlottesville, Va 22903
U	Rodgers, Ronald	Indiana	612 Knightsridge Rd., Bloomington, IN 47401
U	Rogers, Ken	Indiana	2007 S. 25th St., Terre Haute, IN 47802
A	Rowan, Bill	Eastern Michigan	4952 Lake Ridge, Ypsilanti, MI 48197
A	Sanders, Richard & Mrs.	Missouri Valley	24040 Fairmont Blvd., Cleveland, Ohio 46122
A	Rodman, Mike	Penn State	13 Wellesley, Maplewood N.J. 07040

U	Rosenstein, Ed	RPI	401 Kingston Dr., Pittsburgh, PA 15235
A	Shaeffer, Charles W. & Mrs.	Penn State	One Charles Center, Baltimore, MD 21201
A	Sinise, Greg & Mrs.	Purdue	7968 Silverleaf Dr., Indianapolis, IN 46260
UGA	Stallings, Allen	Atlantic Christian	1301 Lakeside Dr., Wilson, NC 27893
	Stone, Wayne	Michigan	1765 Skyline Dr., Apt. 28, Pittsburgh, PA 15227
UGA	Stover, Dave	Oregon State	358 N. 79th, Seattle, WA 98103
U	Swanson, Stew (Alt.)	Iowa	3118 Northwood, Ames, IA 50010
U	Schneckenburger, Dave	Westminster	231 E. 6th, Oswego, NY 13126
U	Thudium, Steve (Alt.)	Illinois Tech	739 Columbian, Oak Park, IL 60302
A	Thurston, Stan	Iowa State	2911 Bayview Ave, Apt. 207G, Willowdale,
D	Traudt, Bill	Toledo	1427 Harvard Blvd. / Ontario M2k1E8
			Toledo, Ohio 43614
GSP	Trubow, George & Mrs.	Michigan	1760 Marion, Wheaton, IL 60187
A	Urmston, Craig & Mrs.	Ohio Wesleyan	528 Adams Lane, Delaware, Ohio 43015
A	Varner, Evin	Presbyterian	R#1, Box 44, Pineville, N.C. 28134
U	Vohs, Charles	Penn State	328 E. Fairmont, State College, PA 16801
D	Wadsworth, T.P. & Mrs.	California	1952 Los Angeles Ave., Berkeley, Ca 94707
	(Bay Area Alumni Council)		
U	Wahman, Frank	Indiana	24 W. William Street, Delaware, O. 43015
D	Wallace, Alan	Washington	9040 NE 14th, Bellevue, WA 98004
U	Waters, Mike	Oregon State	R#1, Box 438, Scapoose, OR 97056
U	Watts, Jimmy	UNCC	3713 Dunwoody Dr., Charlotte, NC 28215
D	Wickman, Marshall	Michigan	30441 Westfield, Livonia, MI 48150
GT	Wise, Alfred B.	Baldwin-Wallace	28 S. Franklin, Delaware, Ohio 43015
U	Pieples, Kurt	Penn State	2021 Victoria Ave., Arnold, PA 15068

# Legacies - 199.....

Miller, Aaron  
 Miller, Nathan  
 Sanders, Brad  
 Sanders, Todd  
 Trubow, Geof  
 Trubow, Jonothan "Dooley"



EXHIBIT 2

The 1974 Convention:

A charge for change and quality in publications

Committee on Publications recommends:

"A quarterly publication..."

"The magazine issue should be out by at least Labor Day."

"Articles for the magazine should be selected for helping out with rush."

"Tabloid issues should be directed toward alumni affairs, national interests, etc..."

"A column should be reserved for an article provided by undergraduate advisors..."

"Delete contribution list and include in the first mailing of next year's campaign..."

"Explore advertising..."

"The Tomahawk must be worth reading and an emphasis be placed on content."

"Create an undergraduate newsletter, edited by undergraduate advisors, to circulate between chapters providing answers and suggestions on common chapter problems...sent out bimonthly with all chapters contributing."

"Each chapter should publish an alumni directory."

"Review and revise all other publications. "

Committee on National Goals:

"...it is a necessity to publish an undergraduate newsletter 5 times yearly."

## 1974-1976: A response to the charge

### The Tomahawk

Completely redesigned and reformatd. New graphic approach. Now quarterly. Summer issue out in plenty of time for Fall rush. Content, design rank it as one of the best in the Fraternity world.

### The Old Gal Gazette

New Chapter-level publication created, designed and issued. Press run increased so each Chapter receives quantity.

### To Better the Man

Completely reformatd, redesigned, re-written, enlarged. Published with guide for pledge educator and detailed pledge education program.

### Chapter newsletters

Eleven Chapter newsletter mastheads created. Formats developed. Consulting service offered.

### The "new" Alpha Sig look

Letterheads, forms and other materials gradually being redesigned and updated -- headquarters, alumni councils, Chapters

### Other publications services

"Snap it up" photo contest and how-to book photography offered.  
Stories on Alpha Sigma Phi appearing in interfraternity publications.  
Posters, song sheets, nametags and other items produced... or created, waiting for production.  
Rush materials created (waiting for budget)  
Extension materials created (waiting for budget)  
Ritual redesigned and formatted (waiting for budget)  
First steps taken on redesign of all manuals...to be issued as need and budget indicate

### Communications channels opened

Chapter visitation.  
All chapters sent personal letters, phone calls, other contacts.  
Questionnaires issued seeking Chapter input.  
Personal response to all submissions and inquiries regarding publications.

## 1976 - Continuing the response

### The Tomahawk

Continue quarterly publication if budget allows.  
Fall reporting on Convention or Educational Conference.  
Winter with features and a summary of Chapter news  
Spring...annual alumni edition  
Summer...Longer, individual Chapter reports with  
all Chapters reporting; feature slant toward rush purposes.

Editorial direction: Continue to seek proper blend that  
appeals to the diverse audience. More "issue"-oriented  
stories. More imaginative Chapter features. Continuing  
Chapter spotlight stories. Better photographic features.

### The Old Gal Gazette

Acheive more real how-to and sharing type articles.

Acheive more timely news.

Acheive more two-way response, communicating through The Gazette

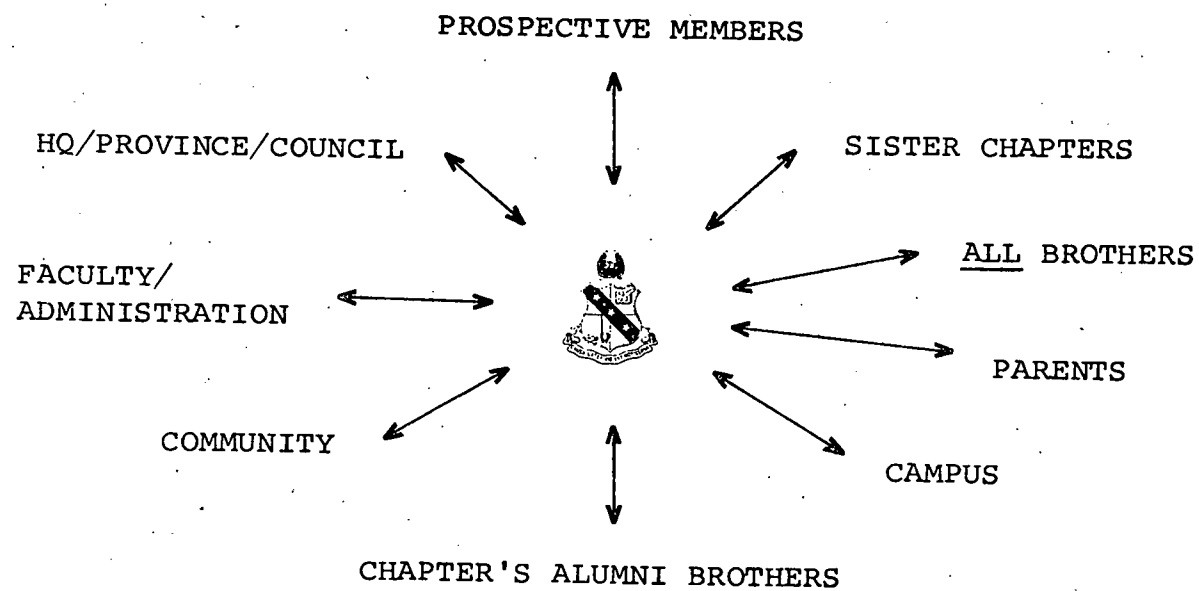
Acheive so much good material submitted that monthly  
publication is needed.

### Other

Continual updating of To Better the Man. Manuals,  
specialized publications redesigned or created as needs  
indicate, usage warrants, input provided and budget allows.

1976 - Response to the charge: a challenge to the Chapters

- 1-Better rush so publication budgets can increase.
- 2-Every chapter producing newsletters, sharing with publications, generating additional "news".
- 3-Basic response: Tomahawk report - December 1. Tomahawk report - May 1. Gazette reports at least twice during year.
- 4-Use publications. Read them. Make sure everyone shares information. Use for rush.
- 5-Better photographs with more imagination.
- 6-Use Gazette as a communications medium. Try for monthly reports. Respond, react to material in Gazette. Ask, challenge, suggest, stimulate, share.
- 7-Respond to questionnaires, letters, calls. Provide information and ideas when asked regarding publications (Tomahawk, Gazette, Manuals)
- 8-Communicate! React. Share thoughts. Share needs. Help us find ways to fill your needs.  
SHARE!



## EXHIBIT 4

PROVINCE COMMITTEE REPORT

## Committee:

Louis DeLuca, Grand Marshal, Chairman  
Rudy Koubeck, Lehigh  
Jeff Detty, Rio Grande  
Frank Wahman, Indiana

Marshall Wickman, Michigan  
Stew Swanson, Iowa State  
Charles Goldfarb, Stevens

Realizing that the Province System can be the strongest link in the chain between the national office and the undergraduate Brothers, we strongly recommend that:

1. There should be a flow chart of responsibility and communication established as a direct line from each undergraduate Chapter to the national office; that direct line should begin with the chapter to the chapter adviser, to the province chief, to the director of province activities, to the representative of the national office delegated this responsibility.
2. A system of regularly scheduled meetings must be established between the Chapter Advisers and the Director of Province Activities.
3. The Province Chief should be appointed only after proper consultation with each Chapter in the Province. (The province can be only as effective as the enthusiasm and direction of the province chief.)
4. There must be a minimum of one Province Executive Committee meeting and one Conclave each academic year.
5. The Director of Province Programs should define the minimum number of chapter visits each province chief must make each year. At least one visit is the minimum acceptable.
6. Extension should be a very important part of province activities.
7. It is recommended that a mini-education conference be held in each province, patterned after the Biennial Educational Conference. It is suggested that speakers for this activity be suggested or selected by the national office. We further suggest this activity could be a part of the annual province conclave.
8. It is recommended that an evaluation report of the province chief's performance be drafted by the province executive committee at the annual conclave. This report should be a consensus of all the chapters present at the conclave and must be sent to the director of province activities by May 15 of each year. This report should be considered seriously when reappointment of the province chief is discussed.

It is further suggested that a report by the same date be sent in by the province chief concerning the activities of the province, including his evaluation of chapters in the province. This report should be

sent also to the director of province activities.

Other General Recommendations are:

- a) Chapters should share newsletters.
- b) Province Chiefs should be added to each chapter's mailing list.
- c) Chapters should participate in activities of other Chapters in their province (i.e., rush, pledge training, etc.)
- d) There should be general visitations by each Chapter in the Province.

In conclusion, we realize that we are recommending a lot of work and a lot of change. However, we strongly suggest these actions and recommend them along with this philosophy: "Some see things as they are, and ask, why? We see things as they could be, and ask, why not?"!

FINANCE COMMITTEE REPORT

The Finance Committee makes the following recommendations to the Convention:

1. That the initiation fee be increased by \$5.00, from \$85 to \$90.
2. That the pledge fee be increased by \$5.00 from \$30 to \$35.
3. That each Chapter pay a membership fee of \$5.00 per active member, beginning with the fiscal year (July 1) following a member's initiation. Chapters will be billed on October 1, payable by November 1. This fee to be assessed for two years, and evaluated at the 1978 Convention.

Exemption to above: all pledges of record in the National Office as of August 12, 1976 are exempt from paying the \$5.00 increase.

The Finance Committee further recommended that appropriate changes be made in the By-Laws of the Fraternity as follows:

1. That Article XIII "FUNDS AND FINANCES" of the By-Laws, Section 9 be amended to read:

"A fee in the amount of \$90 shall be paid to the Fraternity for every initiate by the Chapter desiring to admit him to membership before authorization shall be issued. Said fee shall include costs of an official badge, shingle, and life subscription to the Tomahawk for each initiate. The Grand Council shall pay out of this fee to the Trustees of the Tomahawk Fund such amounts as the Grand Council shall deem necessary to provide for life subscription to the Tomahawk."

2. That Article XIII, "FUNDS AND FINANCES" of the By-Laws, Section 13 be amended to read:

"Each pledge shall be assessed a fee of \$35 to be paid by the Chapter to the Fraternity at the time of pledging. This fee is not transferable or refundable."

3. That Article XIII "FUNDS AND FINANCES" of the By-Laws be amended to include Section 10 A as follows:

"Each Chapter shall pay to the Fraternity a membership fee of \$5 per active member, beginning July 1 following the member's initiation. Chapters will be billed on October 1, fee to be payable on November 1 of each year. This fee to be assessed for the fiscal years July 1, 1976-June 30, 1977 and July 1, 1977-June 30, 1978. This fee to be evaluated at the 1978 Convention of Alpha Sigma Phi Fraternity."

Jack Aughenbaugh, Penn. St.	Glenn Hoernig, American
Mel Budreau, Tri State	Brian Landrum, Tri State
Allen Lawrence, Rutgers	William Johnston, Lehigh
Emmet Mitchell, Westminster	Richard Long, Bowling Green
Bill Traudt, Toledo	Dean Robinson, Presbyterian
Dan McCampbell, Indiana	Alan Wallace, Washington
Mike Waters, Oregon State	Robert A. Allen, Co-Chairmen
Dick Sanders	Alfred B. Wise, "
Richard Gibbs	



## EXHIBIT 5

ALUMNI AFFAIRS COMMITTEE REPORT

The following items are recommended by the 1976 Alpha Sigma Phi Convention for implementation by the Alumni Affairs Committee:

HIGH PRIORITY ITEMS

1. Establish a national placement service involving both undergraduate and alumni members.
2. Develop additional chartered alumni councils in major metropolitan areas and establish standards, fees, etc., for those chartered alumni councils.
3. Establish a program to attempt to standardize chapter alumni groups so that the local alumni group can give timely and significant operational support to the chapter (rush, finances, problem solving).
4. Embark on an additional policy to reinforce the idea that Alpha Sigma Phi is a "life-long" relationship.
5. Make a special effort to recruit and train effective Grand Council Advisers so they can actually perform a service to chapters and to headquarters (national meetings, etc.).
6. Establish a model clause for voluntary adoption by all chapter alumni groups to provide that in situations where a chapter ceases operations, and there is no hope of immediate reactivation, the funds made available by that dissolution revert to National Headquarters to be escrowed for future extension.

SECOND PRIORITY ITEMS

1. Establish a reoccurring educational program (through publications such as the Old Gal Gazette) for chapters and alumni groups explaining the total capability of the newly acquired computerized membership service.
2. Instruct the Grand Council that all financial assistance loans granted from the General Fund be secured by attachment of assets if at all possible.
3. Embark upon an educational and an evaluation program of chapters' newsletters; the purpose being to require chapters to communicate with their alumni.
4. Encourage chapters to establish local alumni awards and recognition programs.
5. Place alumni chapter groups and alumni councils on a "visitation schedule" along with undergraduate chapters.

Bruce Burns  
Curtis Bagwill  
Bob Kutz  
Bob Lindamann  
Otto Peterson  
Mark Reed  
Greg Sinise  
C.B. Forward  
Stan Thurston  
T.P. Wadsworth

Don Anklin, UNCC  
Mike Boundy, Oregon State  
Mark Graham, B-W  
Duke Geoghegan, IIT  
Jeff Knief, Iowa State  
Bob Kurczewski, Toledo  
Jim McLeish, Lawrence Tech  
Ron Rogers, Indiana  
Stan N. Miller, Chairman

## EXHIBIT 6

REPORT OF COMMITTEE ON EXPANSION

We propose the following:

1. The American campus and the fraternity system has undergone major changes over the past several years, as has Alpha Sigma Phi. All of our assumptions and plans regarding extension are no longer valid. To continue to exist and to grow, we must have an aggressive expansion program created in today's climate and tailored to today's needs.
2. Alpha Sigma Phi should set as its extension goal establishing a minimum of at least two ongoing, stable, extension groups each academic year, 1976-77 and 1977-78.
3. These groups should be concentrated in one geographical area if at all possible, filling gaps between existing chapters, to maximize results and minimize costs. Opportunities outside of the designated area of concentration in addition to the cluster should be submitted to the Extension Chairman for consideration for possible action based on available resources of local alumni and chapters to support that opportunity without diluting the impact of the total program.
4. During 1976-1977 no less than three new Chapters should be chartered and no less than two in 1977-1978.
5. Groups should be chartered only when they have reached a manpower level (not to be less than 25 unless the Extension Chairman sees a particular need) that will allow them to be strongly competitive on their campuses. Groups should go through three levels of attainment:
  - A. Recognition as a stable interested group.
  - B. Recognition as a colony, complete with certificate and shingle recognizing the fact.
  - C. Chartering.

The criteria and time frame for each level is left to the direction of the Extension Chairman who must spell out these criteria for each step in writing to the group.

6. Extension efforts must be coordinated by one single person with the authority and charge to coordinate extension efforts, make rulings and develop policies, to set criteria and to develop and state programming relating to extension.

The involved, enthusiastic alumnus, preferably not a member of the Grand Council, should be recruited and charged with carrying out these policies, including strongly influencing the Grand Council to allocate adequate financial and staff resources to the task.

Brother Jeff Brice, in presenting the report, indicated the very strong feeling of the present Chairman of Extension Peter L. Tourtellot that the Extension Chairman should be a member of the Grand Council.

As soon as possible, the Council should designate a staff person for whom extension would be a primary responsibility.

7. Work should begin as soon as possible on a written manual outlining the extension program and policies along with supportive materials and tools for extension efforts. (Posters, folders, ads, etc.) Additional materials that can guide and maximize the resources of alumni and chapters for the extension effort - a how-to manual - also should be developed.
8. This program should begin immediately.
9. Expansion is to be carried out primarily through our current undergraduate chapters with help and advice from Grand Chapter Advisers, Province Chiefs, and interested alumni. Obviously this item needs clarification.

We have concluded that the expansion efforts should not be conducted primarily through the alumni of the Fraternity. We rejected this idea primarily because very few alumni can give the time it would take to successfully expand our fraternity onto other college campuses. We must be realistic. A man's first responsibility is to his job and to his family. What time is left is very precious and I do not think we can realistically expect an alumnus to give the time that is necessary to this project.

We also considered the addition of a staff member to work full-time on extension at the direction of the Director of Expansion and the Executive Director. This idea was rejected also. As an absolute minimum, we believe it would cost the fraternity \$20,000 per year in salary, travel and fringes. Most likely the cost would be \$25-30,000, and in my opinion, would be prohibitive considering our financial position at this time.

We also thought of working a combination of ideas utilizing, for extension, the chapter consultant and interested alumni. This was rejected also as being inadequate.

10. This then has led us to the conclusion that the Mother Chapter idea is the most workable and should give us the quickest and best results.

HERE'S HOW IT WOULD WORK: The Director of Extension would assign schools that were approved for expansion to existing undergraduate chapters. It would be a requirement that the chapters be in good standing with the Fraternity. In the beginning, concentration would be in the States of North Carolina, South Carolina and Virginia, with primary emphasis on such schools as Duke, The University of North Carolina, The University of South Carolina, Clemson University, The University of Virginia, The University of Maryland, East Carolina University, Appalachian State University, William & Mary, etc. At the time a school is assigned to a chapter, we would also assign an alumnus whose sole responsibility would be to assist with expansion at that particular school; i.e., we have assigned Terry Matthews the responsibility of Duke and North Carolina. Terry is an alumnus of Wake Forest and is doing graduate work at Duke. North Carolina State would be the group responsible for the expansion efforts at these two schools.

Assignment of a school to an undergraduate chapter as stated above would be by the Director of Extension. However, any chapter may petition the Director for assignment. If this is done, all facts must be presented

and the question, "Why it would be advantageous for Alpha Sigma Phi to expand on \_\_\_\_\_ campus?", be answered in full before serious consideration and/or approval be obtained.

As soon as assignment of a school to an undergraduate chapter has been completed for the purpose of extension, the following rules will apply:

- A. All members pledged to a colony that has been approved by the Fraternity will pay the usual pledge fee (currently \$30) to the National Office.
- B. The National Office will credit \$21.00 of this fee to the Mother Chapter Colony Trust Fund. \$9.00 will be retained for pledge book expense.
- C. The National Office will have the use of this \$21.00 until the colony is granted a charter in Alpha Sigma Phi.
- D. When the colony is granted a charter, Alpha Sigma Phi Fraternity will pay the \$21.00 pledge fee for each man initiated into the Fraternity; i.e., 40 men pledged - 32 men initiated = Fraternity will pay  $32 \times \$21 = \$672.00$ . Quantity of pledges is not as important as quality.
- E. Additionally, at the time of chartering, \$25.00 of the initiation fee will be paid to the Mother Chapter Colony Trust Fund; i.e.,  $32 \times \$25 = \$800$ .
- F. At chartering, Trust Fund will be distributed - 80% Mother Chapter, 20% Colony/Chapter.

Thus, in the examples given above, \$1177.60 would be earned by the Mother Chapter. All active and colony chapters would be allowed to participate. However, colonies would not collect any money until they themselves were granted a charter and were in good standing with the Fraternity.

We also would like to make it clear that while we will concentrate on the three states mentioned, all areas of the country are eligible. We will pay particular attention to schools that at one time had successful chapters such as Yale, The University of Alabama, UCLA, etc. All provinces are encouraged to develop plans for expansion, and we would strongly suggest that this become a province project.

Rick Ainsworth, NCS  
Jeff Dorton, Purdue  
Phil Faison, Atlantic Christian  
Bill Knapp, Bethany  
Bill McLeester, Wake Forest  
Mark Gathman, Northern Michigan

John Newberg, Oregon State  
Gary Robinson, Stanford  
Ken Rogers, Indiana  
Reed Owens, Presbyterian  
Jimmy Watts, UNCC  
Gary Anderson  
Jeff Brice, Chairman

## EXHIBIT 7

AD HOC COMMITTEE

This Committee was charged with the responsibilities of studying the position of the undergraduate adviser to the Grand Council. What their responsibilities should be - should the position be continued - what services could they render in effectively bringing to the Grand Council the feeling of the undergraduates on the campus who are identified with the active chapters of Alpha Sigma Phi?

Allen Stallings, on behalf of the Committee, presented the following report:

1. The elections of the Undergraduate Advisers to the Grand Council should be held each year - at the Biennial Educational Conference the the Biennial Convention.
2. The UGAs should continue to advise the Grand Council concerning undergraduate chapter problems and possible solutions to these problems.
3. The UGAs should be given a greater role of responsibility at the time of the Educational Conference and Conventions. Suggestions submitted were:
  - A. Working with registration at the two functions.
  - B. Assisting with transportation problems of delegates.
  - C. Coordinating evening social events and be involved in the general hospitality of the two events.
  - D. Oversee recreational activities.
  - E. Assist and work with all committees of the Educational Conference and Convention.
4. Consideration of assigning to each of the three Undergraduate Advisers, the Chapters in his geographical area, with the thought that the UGA might visit these chapters or by some means of communication keep in touch with them.
5. The UGA should work closely with the Province Chief of his Province, assisting the province chief in setting up meetings and work with chapters in the province to strengthen their weak areas.

The following motion was passed by the Ad Hoc Committee:

Moved: UGAs ask this Convention (1976) to instruct the Grand Council to amend the voting article in the Alpha Sigma Phi Constitution by a mail vote. This in turn, if passed by the Chapters, would allow the UGAs one vote as a group in Convention voting procedures.

Ad Hoc Committee - Undergraduate Advisers  
to Grand Council:

Ken Ringwald, Eastern Michigan  
Allen Stallings, Atlantic Christian  
Dave Stover, Oregon State

George E. Lord, Chairman

## EXHIBIT 8

REPORT OF PUBLICATIONS COMMITTEE

It is the consensus of this committee that the Tomahawk and the Old Gal Gazette are effectively accomplishing the task of communicating on a regular basis with both alumni and undergraduates. However, to supplement these publications, we strongly urge all Chapters to develop newsletters for the purpose of strengthening ties within the Brotherhood of Alpha Sigma Phi.

To aid the development of a newsletter and also to assist in gathering informative material for use in our national publications, we strongly recommend all chapters elect capable Brothers into the position of H.A.E. and raise this office to the level of importance needed to carry out its tasks within the Fraternity.

We further feel the need for an HAE "kit" to be sent to all Chapters at the beginning of each academic year. Included in this kit would be:

fill-in-the-blank forms for submitting material to be used in our national publications; helpful hints on developing a newsletter; list of services available to Chapters in the areas of communications; and other relevant information or suggestions.

We would also like to recommend that the development of a Province Newsletter for each Province be instigated and acted upon either by the Province Committee of this Convention or by the individual provinces with the cooperation of their province chiefs. Also, a Province Fact Sheet is suggested.

We feel that the Old Gal Gazette is not receiving the attention from Brothers that the publication deserves. We feel there are benefits to be received from reading the "Old Gal Gazette" in all Chapters. Therefore, we would like to request that the delegates stress the importance of reading the Gazette in both the Chapter meetings and the educational programs of the pledges.

Finally, we would like to recommend that the Photo Contest be tried again with the hope of better response from the Chapters. We strongly urge all Chapters to participate. We also offer the suggestion of appointing or electing a House Photographer to increase chapter response.

Bill Cox  
Tom Brown, Indiana  
Don Goforth, UNCC  
Mike Justice, Rio Grande  
Kent Porter, Missouri Valley  
Russell Ridgeway, Ohio Northern  
Evin Varner, Chairman

## EXHIBIT 9

REPORT OF RESOLUTIONS COMMITTEE

1

BE IT RESOLVED:

that the 1976 Convention of Alpha Sigma Phi extend its gratitude to Robert A. Allen, Chairman of the Convention, and to his Committees, for their efforts in making this Convention a most rewarding and meaningful fraternity experience.

2

WHEREAS:

Katherine Ditslear has given twenty-two years of service to Alpha Sigma Phi in the capacity of secretary to the executive secretary; and she has given distinction and honor in service and courtesy as a tireless member of the Fraternity staff;

NOW, THEREFORE, BE IT RESOLVED: that the 1976 Convention of Alpha Sigma Phi assembled wishes to extend our most sincere gratitude for her many years of service and hopes she will honor our Fraternity with many more years on the Fraternity staff.

3

WHEREAS:

Holly Flahive has given many devoted hours to our Fraternity and has helped its national operation to a great extent;

NOW, THEREFORE, BE IT RESOLVED: that the 1976 Convention of Alpha Sigma Phi assembled, wishes to extend our gratitude for her services, and hopes she will honor our Fraternity with many more years on the Fraternity staff.

4

WHEREAS:

Brother Alfred P. "Pete" O'Hara, Syracuse University '38, has given generously of his resources of his company, Bacardi Imports, Inc., and continues strong alumni support;

NOW, THEREFORE, BE IT RESOLVED: that the 1976 Convention of Alpha Sigma Phi assembled wishes to express our gratitude for the donation of one case of Bacardi Rum and may there be many more Conventions assembled to enjoy such gifts.

5

WHEREAS:

Brother George B. Trubow, Michigan '53, has given unselfishly of his time, serving as National Province Coordinator, Grand Councilor, Grand Secretary, Grand Junior President, and Grand Senior President;

NOW, THEREFORE, BE IT RESOLVED: that this Convention express to Brother Trubow our appreciation for his faithful services to the "Old Gal" with our hope that he will continue to make his talents available to the Fraternity.

6

WHEREAS:

Ann Burns has been a loyal supporter of Alpha Sigma Phi Fraternity by reason of her marriage to and support of Ralph F. Burns, and

WHEREAS:

the Convention notes that her devotion to Ralph and, therefore, the Fraternity, has required Herculean energy and unrequitable patience;

NOW, THEREFORE, BE IT RESOLVED: that the 1976 Convention of Alpha Sigma Phi assembled conveys its warmest thanks and appreciation for her support and love to both Ralph and Alpha Sigma Phi.

7

WHEREAS,

George W. Oakes, initiated 1908 at Ohio State, has written this Convention his continued support of Alpha Sigma Phi, and

WHEREAS,

George W. Oakes was a participant in the founding of Zeta Chapter, and several others throughout Alpha Sigma Phi;

NOW, THEREFORE, BE IT RESOLVED: that this Convention thank George W. Oakes for his expression of support, and

BE IT FURTHER RESOLVED:

that this Convention note George W. Oakes' 68th year in Alpha Sigma Phi, and extend to him congratulations for those years and express its hope that he enjoy 68 more.

Let it be noted upon the minutes that these Resolutions have been accepted by acclimation.

Henry Hulbert  
Beriah Magoffin, Jr.  
Pete Collins, Pennsylvania  
Kevin Garvey, Westminster  
Dan Collins, Widener  
Charles Goldfarb, Stevens  
Bill Lyon, Oregon State  
Steve Thudium, IIT  
George E. Lord, Chairman



## EXHIBIT 10

REPORT OF NOMINATIONS COMMITTEE

## I. Undergraduate Advisers to Grand Council - for three vacancies for UGA

Five persons were placed in nomination by the committee and five, indicated by an asterisk, were placed in nomination by the floor of the Convention:

- 1 Jack Aughenbaugh, Penn State
- 2 Stew Swanson, Iowa State
- 3 Jeff Knief, Iowa State
- 4 Mike Waters, Oregon State
- 5 Glenn Hoernig, American
- \*6 Charles Goldfarb, Stevens
- \*7 William McLeester, Wake Forest
- \*8 Russell Ridgeway, Ohio Northern
- \*9 Marshall Wickman, Michigan
- \*10 Mark Feidelholtz, Hartwick

The following three men were elected and introduced at the Convention Banquet on Saturday night, August 14, 1976:

Jack Aughenbaugh, Penn State; William McLeester, Wake Forest;  
and Mike Waters, Oregon State

## II. Nominees for Grand Council:

- 1 Richard A. Dexter, Oregon State '60
- 2 Louis DeLuca, Wagner '58
- 3 Michel A. Coccia, Illinois Institute of Technology '42
4. Richard S. Sanders, Missouri Valley '62

There were no nominations from the floor. They were elected unanimously.

## III. Nominees for Grand Officers:

Grand Senior President - George E. Lord, Ohio Wesleyan '61  
Grand Junior President - Alfred B. Wise, Baldwin-Wallace '43  
Grand Secretary- Richard A. Dexter, Oregon State '60  
Grand Treasurer - Richard R. Gibbs, Oklahoma '51  
Grand Marshal - Louis DeLuca, Wagner '58  
Grand Councilor - Michel A. Coccia, IIT '42  
Grand Councilor - Richard S. Sanders, Missouri Valley '62

Being no further nominations from the floor, the above were elected unanimously.

## Nominations Committee:

Herbert L. Dunham  
Jim Kirkwood  
Pat Attridge, Pennsylvania  
Jim Basile, IIT  
Frank Brock, Wake Forest  
Robert A. Allen, Chairman

## EXHIBIT 11

## WALDEMAR ROLF AUGUSTINE

"Augie", born June 21, 1899, entered the University of California and initiated into Nu Chapter on September 11, 1922. He had a distinguished academic record studying law. Greatly interested and successful in the legal profession, he became the Deputy Attorney General for the State of California, which position he held over 35 years and covering many different political administrations.

Those of us who knew "Augie" can understand his natural friendliness and the high regard by which he was held with his associates in the Chapter and in the Bay Alumni Council.

From the first he was devoted to the ideals of the Fraternity and gave most unselfishly to its work. He holds the unofficial record of having attended more consecutive Fraternity conventions than any other Alpha Sig.

At these conventions "Augie" was the center of happiness, friendliness, entertainment, music and general enjoyment of a convention. An accomplished musician, composer, and a storyteller beyond compare, he enthralled all of us with his revelation of problems and experiences in the life of "Ole" year after year.

He was a member of the Grand Council of the Fraternity from 1962 through 1970. He was presented the Delta Beta Xi Award with the Class of 1938. He was a most active leader in the Bay Area Alumni Council and in the Nu Chapter Alumni Corporation.

"Augie" was deeply involved in many of the projects of the Fraternity and brought to them a keen ability for analysis and solution. Many of the examples of his dedication in these lines were most interesting here on the floor of previous conventions. We are fortunate to have had his splendid influence and leadership of the Fraternity in its important years.

For his dedication, his ability, his great capacity for friendliness, he was presented the Distinguished Service Award of the Fraternity on the 28th of August 1970 at the 125th Anniversary Convention of the Fraternity.

WHEREAS,

our late Brother Waldemar R. Augustine served in our midst with such distinction and superb exemplification of the qualities of Brotherhood, and during his time made a contribution of valuable and memorable significance,

NOW, THEREFORE,  
BE IT RESOLVED,

that it be recorded upon the Minutes of this Convention and in the permanent records of the Fraternity, the appreciation for his great devotion, and the expression of the loss we feel upon his passing into the Omega Chapter, and

BE IT FURTHER  
RESOLVED:

that this Memoriam be sent to his wife whom we affectionately know as "Midge", and to the family, as a humble expression of our friendship and of our sympathy in their bereavement.

## WILBUR HAVERFIELD CRAMBLET

To Wilbur H. Cramblet we owe a never-ending debt of gratitude for his years of loyal and able service to the Fraternity. In the early days of its reorganization beginning in 1936 he demonstrated his deep spirit of dedication, devotion to the cause of Brotherhood, concern for education and advancement of youth, a talent for leadership, friendly personality, and an abiding faith in Almighty God. These were among the notable qualities of his personality which he offered unstintingly to Alpha Sigma Phi in the years of its resurgence and reorganization.

Dr. and Brother Wilbur H. Cramblet devoted himself fully and freely in time and talents and as a leader of the Fraternity from 1936 to 1948. During these years he was Grand Senior President and served more years in that high office than any other occupant.

During that time a new organization of working officers and Grand Council were guiding our progress. Consolidations with both Phi Pi Phi Fraternity and Alpha Kappa Pi Fraternity were completed and these new Brothers welcomed into full fellowship of Alpha Sigma Phi.

He was an elected member of the Grand Council of the Fraternity from 1937 to 1958. In 1938 he was given the Honorary Award of Delta Beta Xi. In 1955 the Distinguished Merit Award was given to Dr. Cramblet, to be followed in 1962 by the only remaining Fraternity honor, the Distinguished Service Award.

He was born in Ohio July 10, 1892, attending Bethany College where his father was President of the College and where Wilbur H. Cramblet also received three academic degrees. Post Graduate work at Yale made him a Doctor of Philosophy, and many honorary doctorates have been awarded to him.

In 1917 he returned to Bethany College to remain there until 1952. During that time he was Professor Mathematics, Dean of the College, served as its Treasurer and Secretary of the Board, as a Trustee, and was later installed, as his father before had been, as President of Bethany from 1934 to 1952. This was a period of distinguished academic and spiritual growth at Bethany.

In 1952 he became President of the Church-Related Colleges of West Virginia, Chairman of the Board of Trustees of Culver-Stockton College in Missouri, and became President of the Christian Board of Publications in St. Louis.

In Fraternity he has done all things well, but carried exceptionally productive responsibility as Chairman of the Extension Committee, and Chairman of the Funds Committee in 1952.

We may seal these words and memoranda in the Archives of our Fraternity, but his personality and leadership will be inscribed within the hearts of those who were privileged to know him and serve with him in the growth of Alpha Sigma Phi Fraternity.

WHEREAS:

our Brother and Past Grand Senior President, Wilbur H. Cramblet, Yale University, Alpha Chapter, initiated November 4, 1912, and

WHEREAS,

he laid down the working tools of responsibility in his passing November 8, 1975, and during that time he had brought increased stature and glory to the name of our Fraternity,

NOW, THEREFORE  
BE IT RESOLVED,

that there be recorded in the Minutes of this Convention and the permanent records of Alpha Sigma Phi the affection and appreciation of the Fraternity for his distinguished service and the inspiration of his life with us, as he enters the Omega Chapter,

BE IT FURTHER  
RESOLVED:

that a copy of this Memoriam be  
sent to his family as a humble  
expression of our friendship and  
sympathy in their bereavement.

## PAUL LEWIS DAVIES

Paul Lewis Davies, Alumnus of Nu Chapter and the University of California in 1921, his dedication to the ideals of brotherhood and to the Fraternity, his efforts to maintain a strong and vigorous America, and the friendly generosity of brotherhood exhibited in him, are worthy of record and recollection.

After attending the Harvard School of Business, in 1922 he began his career as Clerk of the National Bank of Commerce. In 1923 he advanced to the ranks of Cashier and Vice President of American Trust Company from 1923 to 1928.

In 1928 he moved to a connection which was to be his primary business enterprise when he became associated with Food Machinery and Chemical Corporation as Treasurer. Later he became Executive Vice President, President, Chief Executive Officer, Chairman of the Board and Senior Director Emeritus, through 1972. The tremendous advancement of this company over these years, its outstanding prominence in the fields of chemicals, machinery and military ordnance, are tribute to his management abilities, his genius for selection and challenging his associates for the task at hand and his skill of high level management.

Retaining his fondness and his great interest in FMC Corporation, he became Managing Director of Lehman Bros., bankers in New York City, in 1972. In the business world he has held many positions of responsibility. He was elected to the Board of Directors of the Southern Pacific Company and to the Board of Directors of the International Business Machines Corporation. He was also Director of Pacific Gas and Electric Company, American Trust Company, Caterpillar Tractor Company, and California Water Service Company.

In the academic area Paul was a Director of the Stanford Research Institute, a member of the Advisory Council of the University of California School of Business Administration and of San Jose State College, also a consulting professor of industrial management at Stanford University Graduate School of Business. He was an interested director of the Pacific School of Religion.

The U. S. Department of Commerce designated him a member of its Business Advisory Council and a trustee of its Committee on Economic Development. He was a director of the American Ordnance Association. He was also a member of the Industry Advisory Committee for the U. S. Army Chemical Corps, a director of the National Merit Scholarship Corporation, a member of the Advisory Board of Directors of the Association of the U. S. Army, and a member of the Harvard University Business School Visiting Committee.

All of this activity and responsibility did not deter him from the continued interest and active support of Alpha Sigma Phi. He was elected a member of Delta Beta Xi, Honorary Fraternity in 1972. He was presented with the Distinguished Merit Award by the Fraternity in 1957. He maintained a close interest in the growth of Nu Chapter, and was a dedicated worker and officer in the Bay Alumni Council of the Fraternity.

WHEREAS,

our late Brother Paul L. Davies, Nu Chapter, University of California, has so graciously and capably served Alpha Sigma Phi with his skill and energy, and whereas he has brought credit and honor to the Fraternity through his accomplishments within its halls and in the outside world,

NOW, THEREFORE,  
BE IT RESOLVED:

that there be recorded upon the Minutes of this Convention and the permanent records of Alpha Sigma Phi, the appreciation of the Fraternity for his distinguished service, and our deep and sincere feeling of loss upon his passing into the Omega Chapter, and

BE IT FURTHER  
RESOLVED:

that a copy of this Memoriam be sent to his family as a humble expression of our friendship and sympathy in their bereavement.



REPORT OF THE GRAND COUNCIL  
TO THE  
1976 NATIONAL CONVENTION

August 11 - 15, 1976

Seven Springs Mountain Resort  
Champion, Pennsylvania

This is a report of the stewardship of your Grand Council since the adjournment of the 1974 National Convention, at Seven Springs Mountain Resort, Champion, Pennsylvania, on August 25, 1974. The Grand Council has held five meetings since the adjournment of the 1974 Convention. These meetings were held in August, 1974, Champion, Pennsylvania; January, 1975, Columbus, Ohio; August, 1975, Urbana, Illinois; February, 1976, Columbus, Ohio; and Champion, Pennsylvania, August 11, 1976. The Constitution provides for the Grand Council to conduct business by mail. During the two-year period, seven items have been submitted to the Grand Council for action.

The presentation by Executive Secretary Burns highlights this report. You, as the Official Delegate of your Chapter, have a responsibility to convey the contents not only of this Report, but all other reports and actions of this Convention to the undergraduate members of your Chapter, upon your return to the campus.

It is important that the membership of your Chapter both undergraduate and alumni be informed by you. You are the communication link between the FRATERNITY and the Chapter.

COMPOSITION AND AUTHORITY OF THE CONVENTION

The National Convention consists of Delegates selected by Chapter, Chartered Alumni Councils, Chapter Alumni Associations or Corporations, in good standing, Members of the Grand Council, and Past Grand Senior Presidents.

Truly, Alpha Sigma Phi is an undergraduate Fraternity. The supreme legislative authority of the FRATERNITY is vested in the Convention. The Convention sets the policy of the FRATERNITY. The Convention is responsible for short and long-range planning. In addition to the guidelines for Chapter operation set forth in the Laws of the Fraternity, the Convention, by legislation and resolution, gives direction for Chapter operation.

The Convention elects the Grand Council and from the membership of the Grand Council, the Grand Officers.

#### COMPOSITION AND AUTHORITY OF THE GRAND COUNCIL

Grand Senior President, George B. Trubow  
Grand Junior President, Robert A. Allen  
Grand Secretary, George E. Lord  
Grand Treasurer, Alfred B. Wise  
Grand Marshal, Louis DeLuca  
Grand Councilors, Richard A. Dexter and Richard R. Gibbs

The Constitution empowers the Grand Council to be the governing body of the FRATERNITY. It is charged with the responsibility of the administration of the FRATERNITY.

The Grand Council appoints the Grand Chaplain, Grand Historian, and the National Province Program Coordinator.

The Grand Senior President, with the approval of the Grand Council, appoints the Grand Province Chiefs, Grand Chapter Advisers, and the Chairmen of all Standing Committees and Special Committees who serve from Convention to Convention, except the Grand Province Chiefs, whose term of office is from the April prior to the Convention until April 1 of the year of the Convention. The Grand Council hires the Executive Secretary, Chapter Consultant, and the Fraternity Office Staff.

The Rituals of the Fraternity are enacted by the Grand Council and sole power to make revisions is theirs.

## MEMBERSHIP

### STANDARDS

Chapters and their undergraduate membership are vital elements of the FRATERNITY. They have the responsibility to recruit new members and pass on their eligibility for membership. Some Chapters are in critical condition because of their inability to secure an adequate number of new men each year to sustain the Chapter on a sound basis. I call your attention to Exhibit 1 of this report.

### INITIATIONS

The Grand Council has been faced with a problem of some Chapters who:

1. Pledge men without informing them of the costs of the FRATERNITY.
2. Pledge men without reporting or paying their pledge fees.
3. Report pledges only when they initiate them.
4. Have presented the Ritual of Initiation to men whom they have not reported as pledges or new initiates. No man is recognized as a Pledge or a Brother until he is registered in the FRATERNITY Office.
5. Have collected pledge fees and initiation fees and used the money for Chapter operations.

### Your (THE FRATERNITY) Constitution states:

1. No person shall be pledged or initiated by a Chapter in violation of any rules of the FRATERNITY or the institution where the Chapter exists.
2. No Chapter shall initiate any person until authorization has been granted by the FRATERNITY Office.
3. All pledge fees (\$30) are to be paid at the time of pledging, and initiation fees (\$85) paid prior to the Grand Council granting permission through the FRATERNITY Office to initiate a man.
4. All fees are set by Convention Delegates for the Chapters and are a part of the Laws of the FRATERNITY.

This matter has been drawn to the attention of the last several Conventions. The FRATERNITY needs the commitment of each Chapter that it will support their decisions. This situation affects budgeting and the operating services of the FRATERNITY to the Chapters and their individual members.

Forty-six Chapters reported initiations during the year, July 1, 1975-June 30, 1976 (compared to 49 Chapters in the year 1974-1975). Four active Chapters (Lawrence Tech, Stevens, Tufts and Wagner) reported no initiation this year. Only two Chapters (Cincinnati and Morris Harvey) reported no initiations in 1974-1975.

The undergraduate membership and the average number of men being initiated by some Chapters is seriously low. Larger Chapters have become larger, and smaller Chapters are becoming smaller.

Exhibit 1, at the end of this report, will point up this fact. This exhibit gives in detail the comparative pledges and initiates, by Chapter within Provinces, for the past five years.

The following figures show the number of Chapters initiating men in the last five years in the various categories:

Year	0-5	6-10	11-15	16-20	21-25	26-30	31-35	Over 36	Total Chapters Initiating
1971-72	7	17	12	6	3	-	1	2	48
1972-73	10	14	16	8	1	4	-	-	53
1973-74	10	13	11	8	3	-	1	-	46
1974-75	11	10	15	4	7	1	1	-	49
1975-76	12	15	8	5	2	1	1	2	46

Enrollments on many campuses have never been greater than they are today. There are, however, some Chapters on campuses where enrollment has decreased. It is necessary that the Chapters do an increasingly superior job of rushing and selecting good men. Chapters will then increase not only in size but in quality.

"Exhibit 1" shows increase in the number of pledges reported and new men initiated in 1974-1975 but a decrease in 1975-1976, although the staff was increased by one man this past year.

Year	# of Chapters Reporting	Pledges	# of Chapters Reporting	Initiates
1971-72	50	750	48	624
1972-73	50	671	53	621
1973-74	47	620	46	526
1974-75	48	699	49	588
1975-76	47	644	46	525

There is also another bit of analysis of "Exhibit A" which may develop some questions or observations on your part. May we point out the following:

Year	Number of Chapters Pledging but not Initiating	Number of Chapters Initiating Who Did Not Report Pledging	Number of Chapters Pledging & Initiating the same number of men
1971-72	6	4	3
1972-73	-	3	9
1973-74	2	1	10
1974-75	-	1	14
1975-76	3	2	13

Every Chapter in Alpha Sigma Phi has the opportunity of increasing the membership of its Chapter. It takes work; hard work to recruit men. It is

equally important that you retain him by conducting a proper educational program which will permit him to become involved immediately in the Chapter operation from the day he is pledged. Involvement of the individual is essential.

The question of membership is vital to each Chapter; it is the life blood which needs to be replenished continually. It is essential that each Chapter make a determined effort to increase the size of its pledge class and the number of men initiated this year. Too many Chapters are below the norm which the Grand Council requires for a petitioning group, and of other fraternity chapters on their campuses.

Membership is vital to the successful economic operation of each Chapter and the FRATERNITY. The desire for new programs, such as the "Old Gal Gazette", additional staff, and increased operations create more costs - greater membership is one of the solutions.

The FRATERNITY has provided helpful tools for the education of new men, the development and operation of the Chapter, in the form of a manual "To Better The Man", the Educational Conference, and manuals on rush, etc.

#### SCHOLARSHIP

One of the purposes of the FRATERNITY is to foster education. One of the objects incidental to this purpose is to encourage high scholarship.

Many schools are no longer reporting scholarship information. Inadequate reports received make it impossible for the National Scholarship Chairman to function. However, he feels with the job market as it is, and will be for awhile, that Excellence in Scholarship is increasingly important for career opportunities, AFTER COLLEGE.

The Grand Council, in cooperation with the Memorial Fund, has urged

Chapters to conduct educational and cultural programs which would be meaningful to the undergraduate members and to the campus. The Memorial Fund has assisted the Ohio State Chapter in setting up a listening post, whereby they can tune in on selected courses transmitted by the University. However, this year it was discontinued.

We challenge you to develop a program which will be innovative and creative. Chapters must become involved in the main stream of campus life, and the community where the Chapter is located, giving leadership to those ideas which are important.

Since the close of the Convention in August, 1974, the Memorial Fund has granted \$10,632.00 for educational purposes. This covered the Educational (Leadership) Conference at Illinois last August with 28 Chapters and 2 Colonies participating. It also reflects scholarship grants to Brothers, institutions, and books for a Chapter Library.

This money has come from alumni; alumni who are interested in the development and growth of their undergraduate Brothers and the educational programs within the Chapters. This is one of the many reasons of "Why National?"

The Memorial Fund has a program which recognizes Brothers who give \$100.00 in a given year. These are "CLVEN CLUB" Members. "Life Trustees" are those who give \$1,000.00. This program is expected to grow. Past Grand Senior President Glos who serves as a Trustee of the Memorial Fund has been writing to 50th Anniversary Award recipients, telling them and encouraging them to participate in this program of the FRATERNITY.

Each Chapter should be a positive force in the development of the intellectual potential of all its members. It is vital you convey to your Chapter the importance of encouraging greater educational and cultural programs within the Chapter.

## VISITATION

The Chapter visitation program of the FRATERNITY is subject to review and discussion at each Convention. The Grand Council has attempted to follow the recommendation of the Convention.

The Grand Council announced at the 1974 Convention the appointment of Brother Gary A. Anderson, Westminster College graduate, Class of '74, to the Fraternity staff. Gary was interviewed by four members of the Grand Council and Executive Secretary Burns. His primary target in the year 1974-75 was to assist those Chapters who needed intensive work. This meant several visits to one Chapter. "Andy" will continue on the staff.

Another Chapter Consultant, Dennis "Skip" Parks, Baldwin-Wallace '72, joined the staff prior to the 1976 Educational Conference. An arrangement was made for "Skip" to work the fall and winter quarters of the 1975-76 academic year and be on leave for graduate study in the spring and summer quarters of 1976.

"Skip" received an opportunity and accepted a position on the Admissions Staff of Baldwin-Wallace College, his alma mater, to begin in September, 1976.

Chapter and alumni contacts have been made by the members of the Grand Council, Grand Province Chiefs, Grand Chapter Advisers and the Fraternity Office Staff. All Chapters have been visited in the last two years.

The visitation program is based upon the philosophy to inform, to help define problems, to guide, to assist, to constructively suggest, to interpret the programs of the Fraternity, and to offer guidelines of operation which will enable a Chapter to do a better job.

Visitation is not limited to Chapters. Administrative Officers of each Institution are consulted about the standing and reputation of your



Chapter on your campus.

Personal contacts with the Chapters, alumni and University officials is most important. Each Chapter should have an official visit at least once a year. Scheduling of visits is made in advance and takes into consideration geography and costs of travel. Visits should be supplemented with contacts by Grand Chapter Advisers, who are on the "firing line", Grand Province Chiefs and Members of the Grand Council.

We trust the decisions of this Convention will provide the funding which will enable us to maintain this type of visitation policy.

#### CHAPTER CONDITIONS

Active Chapters and Colonies, June 30, 1974 53

Colonies added since 1974:

University of North Carolina at Charlotte

North Carolina State 2

55

Chapters lost since 1974

Tulane

Marshall

Milton

Tarkio 4

51

The loss of four Chapters can be attributed in a large measure to campus conditions and poor undergraduate leadership. Considerable time, energy and money was spent by Province Chiefs, Grand Council, alumni and staff with no success. We hope conditions will improve on some of these campuses, which will result in the reactivation of some of these Chapters.

The use of drugs has caused major problems in several Chapters. The undergraduate Chapter, in some cases, has handled the matter internally and in other situations, the FRATERNITY has become involved. These problems are probably symptomatic of deeper concerns within the Chapter.

At the 1970 Convention, a resolution was passed requesting the National Office to furnish each Chapter a memorandum regarding the legal consequences of the use and possession of marijuana and other drugs. This resolution was reaffirmed at the 1974 Convention; a statement, prepared by George B. Trubow, an attorney, is as follows:

"First, this memorandum is directed only to the legal ramifications of Federal and state laws. Moral and ethical questions concerning the use of marijuana and other drugs are not within the scope of this memorandum, nor are medical pharmacological or psychological considerations treated here.

Second, marijuana is generally classified as a dangerous drug by Federal and state laws, and the penalties for the use or possession of marijuana accordingly are very stiff. I cannot in this memorandum summarize the laws of all the states, and probably the Dean's office of your institution has made available information about your state's law. Suffice it to say, that penalties can range up to thirty years imprisonment for repeated convictions, and the penalties for initial violations are onerous enough to ruin a young man's future.

Third, it should be obvious to everyone that, in response to a sharply increased presence on campuses of marijuana and other drugs, there has been increased enforcement of applicable laws and prosecution thereunder. During the last few weeks, surveillance by Federal and state authorities has increased considerably and prosecution of offenders has been extremely vigorous.

Fourth, the use or possession of marijuana by any person within a chapter house may subject the entire chapter and its membership to criminal penalties. Of course, the university or college may invoke serious disciplinary sanctions far short of criminal penalty yet sufficient to seriously jeopardize the future of any individual who uses or possesses marijuana or acquiesces to its use or possession within his fraternity house.

And lastly, let me suggest to those who might quarrel with the reasonableness of prohibitions on marijuana; that, in this case, the way to change a law is not to break it but, through open discussions and forums, to explore the pros and cons of all aspects of the prohibition and thus to introduce opportunities for enlightenment."

Most of the unsavory publicity which results deals with disciplinary measures taken by an institution or public officials.

This is a question which we, as a Fraternity, should be aware of and should take what action is necessary to implement into creative action the stated standards and principles of Alpha Sigma Phi.

Chapters are on campuses by invitation and approval of the institution. We urge you to commit your Chapter to make a positive contribution of leadership to your institution.

Some Chapters must face the challenge of eliminating all hazing. Juvenile antics, both within and outside the Chapter House, are an embarrassment and show a lack of maturity and responsibility on the part of a member of Alpha Sigma Phi.

The Chapter should do everything in its power to assist each individual affiliated with the FRATERNITY to reach his highest potential.

It is important the weak links in the FRATERNITY be strengthened.

#### EXTENSION

The Grand Council has been studying the growth of the FRATERNITY. A number of years ago, the number of Chapters added were balanced by those lost.

The Grand Council is committed to a program of growth. They have approved the appointment by Grand Senior President Trubow of Brother Peter L. Tourtellot, American '57, President, Sedgfield Sportswear Company, Greensboro, North Carolina, as Chairman of Extension.

The Grand Council acted on a program of future expansion of the FRATERNITY at its January, 1976 meeting. Brother Tourtellot has committed himself with the help of others to implement the program.

Unfortunately, Brother Tourtellot will not be at this Convention.

However, Grand Councilor Dexter will head up the Convention Committee on Extension and a full report will be presented to you.

A vigorous, creative program of expansion needs the support of each undergraduate in each Chapter.

Growth can be directed in several areas --- a few, but not all are:

1. The strengthening and retention of our present Chapters. Certainly figures given in Exhibit 1 of this report point up the Chapters which need help.
2. Possible reactivation of some Chapters. Example: The Colony at North Carolina State is a reactivation.

Brother "Tux" Wadsworth, California '17, Secretary-Treasurer and the Delegate from the Bay Area Alumni Council (San Francisco) wants to learn if any Delegates or alumni have sons, brothers or friends on the University of California campus at Berkeley. The Nu Chapter alumni are interested in the possible reactivation of Nu Chapter. Some other Fraternities have reactivated their Chapters at Berkeley and other campuses.

3. New growth on campuses where we have never been represented. The two new colonies at North Carolina State and the University of North Carolina are new growth, even though we did have a Chapter at North Carolina State thirty years ago. The trust of expansion is going to be in a core area of the middle-east States.

Economic conditions, we believe, will direct that future expansion should take place in state-supported institutions. Existing Chapters can be of real assistance in making undergraduate contacts on these campuses near your own campus.

Extension in its fullest concept and larger membership of quality, by pledging and initiations, will result in a sounder financial operation of

the FRATERNITY. The FRATERNITY must grow.

Inherent in the area of Extension for the FRATERNITY is the necessity of being prepared to assist in housing needs for a new group. The FRATERNITY must be prepared to help with housing in a very realistic manner, if it is to expand to new campuses. Continued support of the A-S-P Corporation is most necessary; yet no new money has been going into the A-S-P Corporation.

The last several Conventions have gone on record suggesting that the Grand Council enter into guarantee agreements, to assist in the housing of a Chapter. This policy should be thoroughly understood by this Convention.

The Grand Council feels that growth and expansion is everybody's job - undergraduates, alumni, Chapters ---- not just "National's".

#### NATIONAL HEADQUARTERS AND STAFF

Your FRATERNITY, after leasing for several years, purchased the building in 1966 which houses the office. No money was borrowed and the General Fund provided the money. It was a good investment and we believe its value has increased considerably.

Executive Secretary Burns was requested by the National Interfraternity Conference to head a committee to study the possibility of several Fraternities coming together under one roof to provide a more economical basis for administrative services. After careful study and discussion, the Grand Council, at its February, 1976 meeting, decided not to pursue the matter further at this time.

The Executive Secretary, Ralph F. Burns, has been with the Fraternity forty years. His first Convention was called the National Conference in December of 1936 in New York City. He is retiring as of this Convention but will be available until May of 1977 as a consultant to his successor who will be presented to the Convention at the banquet on Saturday night.

Gary A. "Andy" Anderson, Chapter Consultant, joined the Fraternity staff in the Summer of 1974. He is the Convention manager. He is staying on the staff.

It is hoped that a new Chapter Consultant can be added to the staff this year. The funding of this position is a decision to be made by this Convention.

There are two women working full time; another works part-time. One serves as secretary, one as bookkeeper, and the other heads up the records, duplicating and mailing department.

The duties are varied and overlap in many areas. It is a team function.

All address lists of the FRATERNITY have been placed on computer. The cost of preparation of materials and conversion has cost approximately \$6,000.00. We feel that greater services may be rendered to the Chapters and general membership through the computer service.

You will hear more about this at the Thursday afternoon session.

Do we have your correct address? We want to check it out here at Seven Springs.

The National Headquarters serves as the archives for administrative records, memorabilia, etc. It is the clearing house for ideas; it develops special bulletins to alumni and the Chapters. Programs for raising money from alumni for the General Fund and the Memorial Fund are initiated at Headquarters. Brother Burns has had great assistance from Brothers DeLuca, Glos and Varner.

Liaison between Chapters, alumni, other fraternities and institutions is developed by the Office. Publications for the assistance of new members, rushing, internal functioning of officers and chapter committees, to name a few, are a part of its program.

Also, research and special subjects, plans for province meetings, educational conferences, conventions, workshops, and Grand Council meetings come under the responsibilities of the executive secretary.

There are countless other matters the FRATERNITY staff must facilitate. Another reason for a "National".

#### PROVINCE PROGRAM

Upon recommendation of the 1970 Convention, the Province organization of the FRATERNITY has been restructured. There are twelve provinces, and the Chapters in each Province, and the Grand Province Chiefs are as follows:

Province	CHAPTERS	GRAND PROVINCE CHIEF
I	Oregon State, Stanford, Washington	James H. Hamner
II	Coe, Iowa State, Missouri Valley, Oklahoma	William E. "Bill" Cox
III	Illinois, Illinois Tech, Loyola	Charles M. "Chuck" Given
IV	Eastern Michigan, Lawrence Tech, Michigan, Northern Michigan, Toledo	Arthur R. "Art" Cox
V	Bowling Green, Cincinnati, Findlay, Ohio Northern, Ohio State	W. Bruce Burns
VI	Atlantic Christian, Presbyterian, Wake Forest; Colonies at: Univ. of N.C. at Charlotte, North Carolina State	Jeffrey "Jeff" Brice
VII	Baldwin-Wallace, Bethany, Slippery Rock, Westminster	R. Lyle Johnston
VIII	Concord, D & E, Marietta, Morris Harvey, Rio Grande	James H. Chapman Asst. GPC: Geoffrey R.B. G. Hall
IX	American, Lehigh, Lycoming, Penn, Penn State, Widener	William H. Klaban
X	Rutgers, Stevens, Wagner	to be appointed
XI	Cornell, Hartwick, RPI, Tufts	Richard J. "Rick" Volpe
XII	Indiana, Indiana Tech, Purdue, Tri State	James G. Kirkwood

The Grand Council budgeted monies for the province work. Grand Secretary George E. Lord served as National Province Program Coordinator from January, 1974 until the Fall of 1975. Grand Senior President appointed Thomas J. Wajnert, Illinois Tech '61, as Coordinator. Tom is Vice President, U.S. Leasing Corporation, based in San Francisco. You will meet Tom and the Province Chiefs at this Convention.

Some of the questions which might be raised at this Convention are:

1. Is the program effective and can it be more self-sustaining?
2. Are there too many Chapters in a Province?
3. Distances within the Provinces?
4. Specific additional functions for the Provinces?
5. Specific methods for improvement of the national image of the FRATERNITY, both on campuses and among our publics.
6. Is there a need for greater participation by the National Headquarters in the scheduled province meetings?

We are sure there are many other questions. These are only a few to suggest on the over-all strengthening of the total program.

#### GRAND PROVINCE CHIEFS:

Grand Province Chiefs are appointed by the Grand Senior President upon recommendation of the Chapters within the Province, and the Province Coordinator. His term of office is for two years, from April 1 of the Convention year to two years hence.

The Grand Province Chief is the key FRATERNITY representative in his geographical area. The Grand Council has faith in his judgment and interest in the Chapters in his Provinces. You will meet a number of these Brothers at this Convention. There are some vacancies --- we need your suggestions.

#### GRAND CHAPTER ADVISERS:

The Grand Chapter Advisers are appointed by the Grand Senior President,



upon recommendation of the Grand Province Chief. The Grand Chapter Adviser is sometimes the forgotten man of the FRATERNITY. This Brother works on the firing line with the Chapter who seeks and asks his advice. If your Grand Chapter Adviser is not effective, we urge you to discuss this matter at this Convention with Brother Wajnert, Province Chief, Grand Council or a staff member.

Alumni Brothers who are serving as Province Chiefs or as Grand Chapter Advisers are giving unselfishly of their time and talents to the FRATERNITY. We are indebted to these Brothers. They serve the FRATERNITY because they believe in it and its values. These men have ability and a willingness to be of service. We hope the program will continue to grow in its effectiveness.

#### FACULTY ADVISERS:

Many Chapters have Faculty Advisers. Some of these gentlemen are members of the FRATERNITY. They are in a position to interpret the policies of the institution to the Chapter and, in some cases, the Chapter to the institution. We urge you to initiate, or have a good Faculty Adviser who will become involved. If the Faculty Adviser is a member, he could also serve as Grand Chapter Adviser.

#### ALUMNI RELATIONS

This total program is headed by Stan N. Miller, Purdue '64. Stan, by profession, is in Financial Services. He is an attorney, a Chartered Life Underwriter, and a Member of the Million Dollar Round Table. He is President of the Purdue Chapter Alumni Corporation. Stan makes his home in Lafayette, Indiana. He and his family will be in attendance at this convention.

There are two phases of alumni affairs in which the Grand Council has been particularly interested. One is the development of chapter alumni corporations or associations, organized for advice, recommendations as well

as assistance in many ways in the operation of the undergraduate Chapter.

The second phase is the development of alumni councils in geographical areas throughout the country. The membership of these councils is open to all alumni of all Chapters and the program of these councils is somewhat different from those of chapter alumni corporations or associations.

Chapters which show continued progress and strength are those who have an active, wide-awake alumni corporation or association. This gives continuity to the policies and functioning of that Chapter over the years. A Chapter is composed of two groups --- undergraduates and alumni.

The Alumni Committee Chairman of the Chapter is a very important position. Alumni are important to a Chapter; they should be heard from and counseled with regarding programs of the Chapter.

We are not satisfied with the activity of the alumni councils in cities. Outerbelt industrial growth and suburbia living have made it difficult to maintain and build the need for an area alumni group. Brother Miller is anxious to revitalize this program.

From the time a man is pledged by a Chapter, thorough his Chapter education as an undergraduate, the goal for which we should be striving is the development of an individual and a good member of Alpha Sigma Phi; one who will continue thru life his interest in his Chapter, his FRATERNITY, and his alma mater.

Some alumni have contributed very generously financially to their Chapters. Many have contributed self to alumni boards and as advisers to Chapters and the FRATERNITY. They are a strong segment of the FRATERNITY. We are prepared to assist Chapters with ideas on how to strengthen your chapter alumni program.

Don't forget your alumni --- you will be an alumnus in a very short time! When you are an alumnus, to the question "Are you a fraternity man?",

don't reply, "Yes, I belonged to Alpha Sigma Phi when I was an undergraduate", but say, "YES, I AM A MEMBER OF ALPHA SIGMA PHI". Alumni are a great source of strength for the FRATERNITY.

The results of a good Chapter Alumni Program should be most promising. This is another phase of "National" at work.

#### PUBLICATIONS

To be of help --- THEY SHOULD BE USED! There are numerous publications of the FRATERNITY. Most of them are available without charge.

THE TOMAHAWK - for years it has been edited by the Fraternity Office. Over 27,000 copies are distributed to members each issue.

The Grand Council and the Fraternity are indebted to Brother Evin Varner, Presbyterian '58, a partner in the advertising firm of Shotwell-Craven-Varner, Inc. of Charlotte, North Carolina, for accepting the appointment of Director of Publications and Editor of the Tomahawk. Brother Varner assumed these responsibilities at the close of the 1974 Convention. He has edited six issues of the Tomahawk and 10 issues of the "Old Gal Gazette". He has assisted many Chapters in the production and designing of mastheads for Chapter newsletters.

Evin has given us a new look, a new image by designing new stationery, calling cards, posters, etc.

He edited and produced "To Better The Man" which came off the press in the Fall of 1975.

Many, many other things he has done. All without remuneration. You will meet and learn to know him at this Convention.

Make sure you elect an interested, competent HAE to write your Chapter news. This news should have national interest. Re-

member, the Tomahawk must appeal to undergraduates, alumni members, parents, prospective pledges, and general readers. It is the house organ of the FRATERNITY. We welcome your suggestions for its improvement.

#### SONGS OF ALPHA SIGMA PHI

1. Record Album - published in 1966. It contains 28 of the Fraternity Songs. This is a high quality addition to the list of Fraternity publications. Each Delegate to this Convention is receiving an album. We hope you will promote the sale of these among the members of your Chapter.
2. Song Book - every pledge should have one! Words and music for 29 songs are contained therein.

There are many other publications and manuals printed and available to assist Chapters, Officers and Committee Chairmen. Some of them are:

RUSH - "Operation Manpower" - a how-to-do-it program for a rush chairman and his committee.

#### COMMUNICATIONS -

1. Public Relations and Publicity Manual.
2. "Spreading the Word" - a how-to-do-it manual to produce a chapter newsletter.
3. Manual for the Corresponding Secretary

Some of these are being updated.

#### INSTRUCTION:-

1. "To Better The Man" - an informative publication of 72 pages which every pledge and member should have. A copy is provided each new pledge. They sell for \$6.50 each to undergraduates and \$8.00 a copy to alumni.

2. Instruction material for the Pledge Educator is a supplemental part of "To Better The Man".
3. Rituals. These are provided to each Chapter without cost. Please check when you return to your Chapter and ascertain if they are in good condition. A study of the revision of the Ritual has been made. This is a priority in the publishing schedule.
4. Constitution and By-Laws. There are some changes to be considered by this Convention.

OTHER MANUALS AVAILABLE:

1. Manual for the Chapter Treasurer
2. Manual for the Chapter Scholarship Chairman

Chapters, Officers, Committee Chairmen and Members who are using these helpful guides are assisting in the building of a stronger Chapter. Keep in mind these publications cost money. The Convention should be prepared to state how they will meet the costs of desired publications.

If you have any other publications to suggest, additions or revisions of those we have, just let the Director of Publications know.

EDUCATIONAL CONFERENCE

Another important development instituted by the Grand Council in recent years is the biennial Educational Conference, held in alternate years to the Convention. The location for the 1975 Educational Conference was the University of Illinois. The response to the location and curriculum was most gratifying; however, a number of chapters were unable to attend. In many cases, the Chapters who were not represented needed the benefits of the Conference. We welcome your suggestions.

The Memorial Fund which receives its money from alumni defers the costs

of the undergraduates to this Educational Conference. The cost was \$5,300.00 in 1975. Prior to the 1965 Conference, this was an expense of the General Fund.

#### AWARDS

The Grand Council, and others, with convention approval, have established a number of Awards for individuals, alumni and chapters. The Awards were established for incentive and recognition. The physical awards may be a plaque, cash, certificates, books for the Chapter Library, etc.

The program on Awards was published in the Spring of 1970. These Awards fall in several classifications:

1. For undergraduate Brothers:

Alpha Sigma Phi Scholar of the Year Award  
Friends of Rho Chapter Award  
Friends of Alpha Gamma Award

2. For alumni Brothers:

Distinguished Service Award  
Distinguished Merit Award  
Delta Beta Xi

3. For Chapters:

Grand Senior President's Award  
Alpha Gamma Upsilon Memorial Award  
National Province Leadership Award  
Service Award

4. Stuart W. and Bruce R. Anderson, Jr. Awards for Editorial Excellence

This is a new Chapter Award - or Awards - which will be announced at the Convention.

5. For Alumni Councils:

Outstanding Alumni Organization Award

## NATIONAL INTERFRATERNITY CONFERENCE

"The purposes of the National Interfraternity Conference shall be the discussion of questions of mutual interest and the presenting to the Fraternities represented such recommendations as the Conference shall deem wise; it being understood that the functions of such conference shall be purely advisory."

Alpha Sigma Phi Fraternity has regularly participated in the work of the Conference, and its constituent groups: The College Fraternity Editors Association, Fraternity Executives Association, and the College Fraternity Scholarship Association.

Your Grand Council believes it is important to support this form of interfraternity cooperation. We are not satisfied with everything which the Conference has done. We hope we can do our part to make positive changes. We also recognize the many excellent programs of the N.I.C. Grand Senior President Trubow was the FRATERNITY's Delegate to the House of Delegates this past three years.

There have been a number of Fraternities drop out of the N.I.C. in the past several years. Some have returned. We do not agree with this decision on the part of some of our interfraternity friends. We believe, as we do in each Chapter within the Fraternity, that positive, constructive change can take place only when you are a member. It is easy to take the road of a "cop out".

FRATERNITY WORLD - is the Fraternity World dying? ----- no, absolutely no ----- problems, yes, but problems which can be solved.

Although average chapter size decreased during the period from 1968 through 1972, and although statistics are not complete for the 1975-1976 school year, there is evidence to indicate that fraternity membership is on the upswing and that average chapter size is increasing.

There are approximately 3,000 fraternity houses owned by fraternities in the system. A conservative estimate of the value of chapter houses is over

\$300 million. It is estimated that fraternity chapters pay in excess of \$6 million in property taxes each year.

The Greek-letter system, including fraternities, sororities, professional fraternities and sororities, recognition societies and honor societies, consist of more than 20,000 Chapters. They will be celebrating the Bicentennial of the founding of the American College Fraternity in Williamsburg, Virginia November 29 through December 2, 1976. In this connection, Grand Senior President Trubow; Past Grand Senior President, Dr. John L. Blackburn, Vice President of Denver University; and Executive Secretary Burns have been honored by being selected to serve on the "American College Fraternity Bicentennial Commission" which will report to the Williamsburg meeting.

#### NEW PROJECTS

The Grand Council is always open to suggestions which, after study, we feel will benefit the FRATERNITY.

1. Hospital Money Plan:

To help offset the expense of rising hospital costs, your FRATERNITY sponsored for the members, the Hospital Money Plan which pays cash in the event of hospital confinement. The low-cost money plan may be a supplement to your present coverage or an initial investment in your protection.

2. Automated Membership Records System:

Careful study was made to placing all address records and other data on an automated system. This was instituted this Spring.

3. A National Philanthropy - should we have one?

4. "The Old Gal Gazette" was the result of the 1974 Convention.

WHAT IDEAS DO YOU HAVE?

#### CONCLUSION

This report on the administration of the FRATERNITY would not be



complete without the consideration of the many reports of others to this Convention. They are all a part of the whole.

This Convention will be faced with many problems and questions: What should be the role of the FRATERNITY? How can we get more people involved? How can we pattern a program which will be creative and meet the needs of today's students? Is the "Old Gal" as flexible as it was 131 years ago to meet the needs of the day? How can we best revitalize and assist weak Chapters?

Development and change in higher education present challenges to Fraternities. We believe you undergraduate Brothers can meet these challenges on your campuses. Fraternities must give outstanding leadership to the student life on their campus and to the community of which it is a part. We must be alert to change ----- change which will give us strength.

There are many positive steps the Convention can take which will result in further progress of the FRATERNITY. Each Convention has had the courage to come to grips with the many issues facing the FRATERNITY.

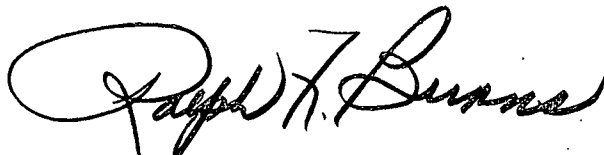
We know this Convention will make decisions which will strengthen the "Old Gal" in its responsibility of assisting to build better men and, in turn, a better FRATERNITY!

We are on the march! Alpha Sigma Phi Fraternity is sound ----- let's expose many young men to a fine Fraternity experience. This will bring true meaning to.....

"CAUSA LATET VIS EST NOTISSIMA"

Respectfully submitted,

THE GRAND COUNCIL  
ALPHA SIGMA PHI FRATERNITY



per: Ralph F. Burns  
Executive Secretary

Comparative Pledges (P) and Initiates (I)  
 Reported by Chapters within Provinces  
 July 1-June 30, 1971-72, 72-73, 73-74, 74-75, 75-76

<u>CHAPTERS</u>		<u>1971-72</u>		<u>1972-73</u>		<u>1973-74</u>		<u>1974-75</u>		<u>1975-76</u>	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE I</u>											
1.	Oregon State	15	16	36	26	37	25	28	23	33	31
2.	Stanford	-	-	13	13	12	12	15	15	12	12
3.	U. of Wash.	1	16	14	13	20	20	23	20	25	25
<u>PROVINCE II</u>											
4.	Coe	8	6	5	4	9	3	9	4	4	7
5.	Iowa State	11	14	10	7	26	22	16	18	7	5
6.	Mo. Valley	31	25	11	9	14	16	14	12	8	8
7.	Oklahoma	13	13	13	13	9	8	10	10	10	7
8.	Tarkio	17	15	11	15	7	3	-	1	2	2
<u>PROVINCE III</u>											
9.	Illinois	21	22	12	19	-	-	29	29	22	13
10.	Illinois Tech.	16	12	8	7	11	9	25	14	15	16
11.	Loyola	6	6	16	16	9	9	22	22	5	5
12.	Milton	12	6	3	1	-	-	-	-	-	-
<u>PROVINCE IV</u>											
13.	Eastern Mich.	9	8	13	8	6	7	8	8	13	4
14.	Lawrence Tech.	8	7	7	6	5	5	7	6	2	-
15.	Michigan	-	7	12	12	4	4	11	11	7	6
16.	Northern Mich.	13	3	11	8	4	-	9	13	6	6
17.	Toledo	16	7	20	20	17	17	2	2	36	17
18.	Wayne State	3	2	-	-	-	-	-	-	-	-

<u>CHAPTERS</u>		<u>1971-72</u>		<u>1972-73</u>		<u>1973-74</u>		<u>1974-75</u>		<u>1975-76</u>	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE V</u>											
19.	Bowling Green	17	15	16	12	26	15	24	14	7	11
20.	Cincinnati	5	5	3	3	4	4	-	-	4	2
21.	Findlay	13	9	7	14	5	6	13	7	8	7
22.	Ohio Northern	21	19	13	12	15	11	27	17	14	19
23.	Ohio State	10	6	6	8	3	2	5	2	8	8
<u>PROVINCE VI</u>											
24.	Atl. Christian	25	9	21	24	16	13	15	7	11	17
25.	U. of No. Car. (colony)	-	-	-	-	-	-	1	-	16	-
26.	No. Car. St. (colony)	-	-	-	-	-	-	10	-	9	-
27.	Presbyterian	15	13	15	12	22	13	11	1	15	12
28.	Tulane	17	11	23	19	-	-	-	-	-	-
29.	Wake Forest	3	-	10	7	14	8	13	21	13	13
<u>PROVINCE VII</u>											
30.	Baldwin-Wallace	28	35	19	11	9	11	10	8	18	10
31.	Bethany	14	1	15	12	-	10	17	11	18	4
32.	Duquesne	7	3	3	7	-	-	-	-	-	-
33.	Slippery Rock	8	5	-	5	26	11	14	11	7	2
34.	Westminster	9	8	27	27	31	5	16	23	24	27
<u>PROVINCE VIII</u>											
35.	Concord	25	8	16	14	23	20	21	13	15	9
36.	Davis & Elkins	10	10	15	15	7	7	23	8	-	2
37.	Marietta	13	-	27	27	13	13	24	24	4	4
38.	Marshall	6	-	17	12	3	5	3	3	1	-
39.	Morris Harvey	23	24	1	1	8	8	-	-	15	10
40.	Rio Grande	-	44	19	18	10	7	12	12	13	11

## Comparative Pledges and Initiates

Page 3

<u>CHAPTERS</u>		<u>1971-72</u>		<u>1972-73</u>		<u>1973-74</u>		<u>1974-75</u>		<u>1975-76</u>	
		<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>	<u>P</u>	<u>I</u>
<u>PROVINCE IX</u>											
41.	American	18	18	-	-	12	12	10	5	9	5
42.	Lehigh	14	16	21	11	8	20	13	8	20	15
43.	Lycoming	13	19	9	10	10	8	13	11	2	8
44.	Pennsylvania	-	6	2	10	10	5	10	13	7	7
45.	Penn State	11	12	4	4	14	6	17	25	21	9
46.	Widener	13	-	16	12	19	23	1	1	23	6
<u>PROVINCE X</u>											
47.	Rutgers	16	15	11	1	10	18	19	11	6	12
48.	Stevens	10	7	5	10	7	-	5	5	-	-
49.	Wagner	-	3	-	2	-	-	15	13	-	-
<u>PROVINCE XI</u>											
50.	Bridgeport	3	-	-	-	-	-	-	-	-	-
51.	Cornell	44	-	20	20	17	17	1	1	36	36
52.	Hartwick	10	15	19	18	11	12	24	24	24	24
53.	R.P.I.	13	15	17	9	16	13	12	12	15	2
54.	Tufts	-	-	-	8	-	-	11	8	8	-
<u>PROVINCE XII</u>											
55.	Indiana	37	10	14	16	25	18	18	17	20	16
56.	Indiana Tech.	9	8	1	1	7	5	4	1	-	3
57.	Purdue	58	55	39	26	21	31	34	33	43	42
58.	Tri State	<u>12</u>	<u>15</u>	<u>5</u>	<u>6</u>	<u>8</u>	<u>9</u>	<u>16</u>	<u>10</u>	<u>8</u>	<u>8</u>
TOTALS		<u>750</u>	<u>624</u>	<u>671</u>	<u>621</u>	<u>620</u>	<u>526</u>	<u>710</u>	<u>588</u>	<u>669</u>	<u>525</u>

GRAND TREASURER'S

REPORT

TO

1976 CONVENTION

REPORT OF THE GRAND TREASURER

to the

1976 NATIONAL CONVENTION

August 11 - 15, 1976

Seven Springs  
Champion, Pennsylvania

The books and financial records of the FRATERNITY for the years ending June 30, 1975 and June 30, 1976 have been audited by Certified Public Accountants. The accounts, as maintained in the FRATERNITY Office in Delaware, Ohio were found to be in order.

The audits covered the operation of the General Fund, Reserve Fund, Tomahawk Fund, Memorial Fund and the A-S-P Corporation. Appended to this report are the following statements:

GENERAL FUND:

Exhibit

- A Comparative Operating Statements for the fiscal year July 1 - June 30 for the years ending June 30, 1976 and 1975.
- B Comparative Balance Sheets for June 30, 1976 and 1975.
- C Statement of Chapter Notes and Accounts Receivable as of June 30, 1976 and 1975.

RESERVE FUND:

- D Comparative Balance Sheets for June 30, 1976 and 1975.  
  
Comparative Statements of Income and Fund Principal for the fiscal year July 1 - June 30 for the years ending June 30, 1976 and 1975.
- E Statement of Notes and Accounts Receivable as of June 30, 1976 and 1975.

TOMAHAWK FUND:

- F Comparative Balance Sheets for June 30, 1976 and 1975.

MEMORIAL FUND:

- G Comparative Statements of Income and Fund Principal for the fiscal year July 1 - June 30 for the years ending June 30, 1976 and 1975.  
  
Comparative Balance Sheets for June 30, 1976 and 1975.

## A-S-P CORPORATION

H                    Operating Statement for the fiscal year July 1 -  
June 30 for the year ending June 30, 1976.

Balance Sheet as of June 30, 1976.

The auditor's complete reports are available for inspection at this Convention to any delegate who would like to examine them. Please contact me, Alfred B. Wise, Grand Treasurer.

### GENERAL FUND

The General Fund is used for the general program of the FRATERNITY. This is where your \$30.00 Pledge Fee and the \$85.00 Initiation Fee go; alumni contributions and investment income from the Tomahawk Fund are allocated to the General Fund.

This Fund provides part of the services which Conventions have stated they want from "National", supplemented by specific services rendered to individual members, Chapters and Chapter Alumni Corporations by the Memorial Fund, Reserve Fund and the A-S-P Corporation. It is used for the operation of the FRATERNITY Office and the maintenance of a staff to handle the numerous affairs of the FRATERNITY, keep the necessary records, publish the various publications, including the Tomahawk, and carry out the Chapter and alumni visitation programs.

### OPERATING RESULTS:

The June 30, 1976 audit shows that we have a loss of \$19,529.96 as compared to a loss of \$2,131.21 for the previous year.

Operating deficits cannot continue. This Convention has a challenge to meet. With the cooperation of all elements of the FRATERNITY, this situation can be reversed. The Delegates to this 1976 Convention will be asked by the Convention Finance Committee to act upon specific recommendations.

### SOME BACKGROUND:

May I give you some information which may bring some matters into perspective. At the 1964 Convention, the undergraduate delegates changed the fee structure of the FRATERNITY from a \$58.00 initiation fee and annual dues of \$16.00 per member, per year, or \$106.00 for a man associated with the FRATERNITY as an undergraduate for four years, to a single fee at the time of initiation of \$75.00 plus a pledge fee of \$15.00, or an overall cost for a four-year man of \$90.00. The 1974 Convention increased the pledge fee to \$30.00 and the initiation fee to \$85.00.

Certain allocations were made from the initiation fee to the Tomahawk Fund. Because of fiscal operations these were discontinued at the 1972 Convention.

Other years of financial operation are outlined briefly, as follows. This information should be considered in relation to the report on Pledges and Initiates for the past 5 years given to you in the Grand Council Report, Exhibit 1.

<u>YEARS</u>	<u>PROFIT OR (LOSS)</u>	<u>MALE STAFF</u>	<u>FEMALE STAFF</u>	<u>ISSUES OF TOMAHAWK</u>
1971-72	\$(2,027.93)	2	3	4
1972-73	\$(1,537.59)	2	2 + 1 part-time	3
1973-74	\$(7,775.69)	1	2 + 1 part-time	2
1974-75	\$(2,131.21	2	2 + 1 part-time	1
1975-76	\$(19,529.96)	3	2 + 2 part-time	4

Although the 1974 Convention took action to increase the fee structure, this did not correct the situation as the number of pledges and initiates reported continued to decrease.

The Grand Council added another Chapter Consultant to the staff for 9 months in 1975-76 fiscal year. It was hoped the results of pledging and initiations would be increased. This did not materialize.

The 1974 Convention and the 1975 Educational Conference felt the fiscal picture would improve if all Chapters pledging men would report them and remit their pledge fees, followed by reporting accurately and on time the new initiates and their fees. Following this premise, they reaffirmed action taken by the 1972 Convention:

"Resolved: that this Convention deplores the action of certain Chapters in failing to report initiations and withholding or failure to remit such fees to the National Office, thus placing the burden of financing the general operation of the FRATERNITY upon those Chapters who live up to their obligations."

The 1974 Convention not only reaffirmed the above action, but instructed the Grand Council to take disciplinary action with Chapters who were not abiding by the Laws of the FRATERNITY.

It is the responsibility of each Convention to review the operation of the FRATERNITY. The Convention expresses to the Grand Council the services and programs they wish. The Convention decides how these services are to be funded. They can be funded by pledge fee, initiation fee, investment income and alumni contributions.

The present charges set by Conventions and their distribution are:



Individual:

Pledge Fee       \$30.00 to the General Fund; this includes a Pledge Manual  
Initiation Fee   \$85.00 to the General Fund; this includes cost items of a  
                    badge, shingle, ID card and Tomahawk for life.

Chapter:

The annual Convention Fee of \$150 is the only annual charge made to the Chapters; \$125 is held in escrow for Convention. It helps to defer, but does not cover the entire cost of the biennial Convention. The balance of \$25 is used for General Operations. The Grand Council are suggesting a change in name for this fee.

RESERVE FUND

The present Reserve Fund was started in 1940 for the purpose of meeting small and short-term financial needs of the Chapters. It was built up largely through an allocation from the initiation fees and member's dues (discontinued in 1966); some contributions have been received from alumni. It is under the direction of the Grand Council.

The Grand Council believes its administration of the Fund has aided a maximum number of Chapters within the limits of the Fund. During the life of the Fund, the Grand Council has made 117 loans to 47 different Chapters, amounting to over a quarter million dollars.

Applications for loans from the Reserve Fund are made through the FRATERNITY Office. They are submitted to three members of the Finance Committee. This group then studies the application and makes its recommendation to the Grand Council. Approval of any application requires a two-thirds vote of the entire Council.

It should be emphasized that this Fund is for emergency use and is not available to meet housing needs. The income of the Reserve Fund is now solely from interest on notes outstanding and savings accounts.

MEMORIAL FUND

The Memorial Fund was established in 1945. It has been ruled by the I.R.S. as a Public Foundation. Gifts to this Fund are deductible from annual federal income tax on current gifts, from estate taxes for bequests, and from federal gift taxes. The income is used solely for educational purposes including scholarships, scholarship awards and support for the biennial educational conference.

In the past, it has been the hope of the Grand Council that the Memorial Fund might be the medium of assisting Chapters with housing but the Internal Revenue Service ruled that loans from the Funds to Chapters, secured or unsecured, direct or indirect, are prohibited. At present, apparently the only possible use of the Memorial Fund as a means of assisting housing is by the following procedure:

"A Chapter Alumni Corporation can issue bonds to finance a house. The bonds can be purchased by individuals who, in turn, can donate them to the Memorial Fund and thus take an income tax deduction for the fair market value of the bonds."

The Grand Council believes a great service to the Chapters and undergraduate Brothers can be rendered through the medium of the Memorial Fund. It is planned, with the retirement of Brother Burns, as Executive Secretary, the Memorial Fund will use his services to increase the development and usefulness of this Fund.

Special mention should be given to the work of Past Grand Senior President Glos, who also serves as a Trustee of the Memorial Fund. For some time, Brother Glos has been writing to each Brother who has received a Golden Anniversary Certificate commemorating his initiation of 50 years. Brother Glos has suggested to these Brothers their support of the Memorial Fund. This program we hope will produce additional contributions to the Memorial Fund. The present Trustees of the Memorial Fund are: Paul J. Cupp, Pennsylvania '21; Raymond E. Glos, Illinois '22 and Robert E. Miller, Connecticut '49.

#### TOMAHAWK FUND

This Fund was responsible for providing income to publish the Tomahawk magazine under the life subscription program which was started in 1923. Since its inception, the Fund has grown to over \$210,000.00. The 1966 Convention instructed the Grand Council to transfer \$6.00 from each initiation fee to the Tomahawk Fund. Because of the critical cash position of the General Fund, this policy was discontinued at the 1972 Convention.

The Internal Revenue Service has further ruled that such Funds can remain tax free as to income only if used for educational consultation. Therefore, the income from Tomahawk Fund investments are allocated to the General Fund and are used to support the activities of the Chapter Consultant. The expense of publishing the Tomahawk is taken from the General Fund.

The Finance Committee of the Grand Council is charged with the responsibility of investing the Tomahawk Fund. They have secured the assistance of three Brothers in Cleveland, all of whom are in the security and investment banking business. They are:

Richard Sanders, of Merrill Lynch, Pierce, Fenner and Smith,  
who will be in attendance at this Convention with his  
family;

Norman Hadsell, McDonald & Company and  
Jack R. Staples, Fulton-Reid-Staples

The basic policy of the operation of the Tomahawk Fund is to consider the principal of the Fund inviolate. Only the income earned is transferred to the General Fund.

#### A-S-P CORPORATION

Incorporated under the laws of the State of Delaware on May 27, 1959 and directed by seven alumni Directors, the A-S-P Corporation was formed for the purpose of aiding and assisting the Chapters of the FRATERNITY in providing housing and housing facilities by making

second mortgage loans. The FRATERNITY is the sole owner of the capital stock of the A-S-P Corporation. "Exhibit B" shows that \$51,500.00 of stock has been purchased by the General Fund.

This stock was purchased in a large measure by allocating a portion of each initiation fee to the A-S-P Corporation.

Twelve loans have been made from this fund, to assist Chapters in the amount of \$123,775.00.

Members of the Board of Directors of the A-S-P Corporation are: Chairman, Herbert L. Dunham, Michigan '17; Secretary, John M. Heaphy, Michigan '47; Treasurer, Donald Weston, Michigan '47; Directors, Barry Jensen, Iowa State '63; Ralph Holzhauser, Michigan '40 and Alfred B. Wise, Baldwin-Wallace '43.

#### CHAPTER FINANCES AND ACCOUNTING

The Constitution states that all Chapters use a satisfactory book-keeping system. It also states that the financial records of each Chapter be audited each year in an acceptable manner. It is suggested that Chapters make quarterly reports of the financial operation of the Chapter to the FRATERNITY Office. These procedures have not been followed and the Finance Committee of the Convention should consider this matter in view of the fact that many Chapters have been experiencing serious financial and financial accounting difficulties.

Many Chapters have contracted for the services of local accounting firms. The FRATERNITY Office provides a complete set of bookkeeping records, at cost, for any Chapter who needs them or desires to change its system of bookkeeping. A handbook explaining how to maintain this bookkeeping system is provided free of charge.

Some Chapter financial reports that are received by the FRATERNITY Office are reviewed to make comparative analysis as well as to review certain changes which may indicate the need for special attention by the Chapter before serious problems develop. Cooperation between the Chapter, alumni and staff can often avert these problems, thus maintaining a stronger Chapter financial structure. When no reports are received by the FRATERNITY Office, no constructive suggestions can be given. It is desirable that financial reports be rendered at least quarterly.

The By-Laws of the FRATERNITY provide for the Chapter Treasurer to be covered by a surety bond. It protects the Treasurer, the Chapter, and the incoming Treasurer who will be handling the financial responsibilities of the Chapter in the future. A surety bond for each Chapter Treasurer is carried through the FRATERNITY Office. At present, the premium is paid by the FRATERNITY; which might more appropriately be the Chapter's responsibility.

The Chapter that is sound financially is a healthy Chapter.

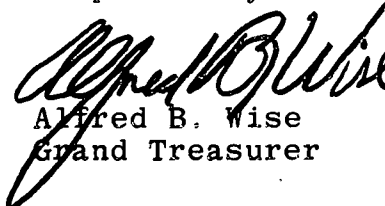
The Grand Council and the staff of the FRATERNITY want to be of every assistance possible. This is difficult when you do not verbalize your desires. The development of the Tomahawk Fund, Reserve Fund, Memorial Fund and the A-S-P Corporation are direct results of the Grand Council responding to the Chapters' requests for services and assistance.

The individual units of any organization must support the national organization which, in turn, provides the coordinating leadership and assistance necessary for the member units to achieve the goals and purposes for which it is founded.

Alpha Sigma Phi is a national Brotherhood which can contribute greatly to the beneficial experience of its members through the Chapter's achievements and development. The Chapter's recognition of the need for a national organization and accepting the responsibility for cooperation and support of the national organization will make both the Chapter and national a stronger force and bond for our Brotherhood.

The 1976 Convention is challenged to face up to major financial responsibilities. The Sons of the "Old Gal" have met these responsibilities in the past, I know they will at this 1976 Convention and in the future.

Respectfully submitted,



Alfred B. Wise  
Grand Treasurer

ALPHA SIGMA PHI FRATERNITY, INC.  
GENERAL FUND  
Comparative Operating Statement  
With Budget, 1975-76 and Actual 1974-75

	Budget 1975-76	Actual 1975-76	Actual 1974-75
<b>INCOME</b>			
1. Initiation Fees	\$59,500.00	\$44,395.00	\$47,515.00
2. Pledge Fees	24,750.00	19,715.00	20,045.00
3. Chapter Convention Fee	1,300.00	1,250.00	1,300.00
4. Alumni Contributions (net)	15,000.00	13,690.85	12,597.37
5. Merchandise (net)	50.00	243.43	21.92
6. Interest Earned	250.00	351.08	216.78
7. Miscellaneous	100.00	440.30	113.24
8. Building	568.00	584.00	568.00
9. Tomahawk Fund	21,000.00	21,217.09	5,426.07
10. Publications	500.00	368.22	550.20
11. "Old Gal Gazette"	200.00	187.00	838.50
12. Insignia	3,000.00	2,791.23	3,184.82
13. Reserve Fund "To Better The Man"	9,000.00	10,000.00	-
14. Bad Debt Recovered	-	339.82	-
15. TOTAL INCOME	<u>\$135,218.00</u>	<u>\$115,573.02</u>	<u>\$92,376.90</u>
<b>EXPENSES</b>			
16. Salaries	\$50,400.00	\$49,561.34	\$41,987.85
17. Utilities	950.00	936.69	878.97
18. Building	750.00	791.30	511.01
19. Telephone	4,000.00	4,257.96	3,368.54
20. Postage	2,900.00	2,817.62	2,004.57
21. Stationery & Office	5,000.00	4,246.10	4,843.19
22. Unemployment Compensation	170.00	233.62	138.60
23. Audit & Legal	700.00	525.00	685.00
24. Insurance-General	2,900.00	2,858.70	2,829.98
25. Insurance-Employees A & H	1,550.00	1,521.32	1,044.08
26. Social Security Tax	2,565.00	2,515.93	2,052.49
27. Miscellaneous	350.00	263.31	320.99
28. "Old Gal Gazette"	2,000.00	1,784.00	2,648.43
29. Tomahawk	20,500.00	21,217.09	5,426.07
30. Visitation	12,000.00	7,284.25	6,605.23
31. Conference	2,500.00	2,454.12	2,468.96
32. Extension	2,000.00	2,324.18	1,829.63
33. Interfraternity	2,300.00	2,311.21	2,226.13
34. Committees	1,250.00	1,606.42	277.40
35. Province Programs	500.00	353.80	248.49
36. Educational Conference	-	32.78	-
37. Insignia Purchases	7,900.00	12,015.38	7,405.03
38. Publications	2,300.00	504.21	2,208.44
39. "To Better The Man"	9,000.00	9,464.67	-
40. Convention	500.00	226.16	-
41. Depreciation	1,300.00	1,192.31	1,304.39
42. Doubtful Accounts	1,200.00	1,803.51	1,194.64
43. TOTAL EXPENSE	<u>\$137,485.00</u>	<u>\$135,102.98</u>	<u>\$94,508.11</u>
44. Increase or (Decrease)	<u>(2,267.00)</u>	<u>(19,529.96)</u>	<u>(2,131.21)</u>
45. Total	<u>\$135,218.00</u>	<u>\$115,573.02</u>	<u>\$92,376.90</u>

## Exhibit B

ALPHA SIGMA PHI FRATERNITY, INC.  
GENERAL FUND  
Comparative Balance Sheet  
As of June 30, 1976 & 1975

	<u>1976</u>	<u>1975</u>
<u>ASSETS</u>		
<u>Current</u>		
1. Cash	\$ 24,262.74	\$ 16,260.82
2. Notes & Accts. Receivable, Chapters	7,158.24	13,130.66
3. Allowance for Doubtful Accounts	(3,486.00)	(3,637.49)
4. Accounts Receivable - Other	312.24	5,426.07
5. Inventory - Publications, Jewelry, at cost	1,551.56	6,365.42
6. - Prepaid Insurance	114.00	487.00
7. Total	\$ <u>29,912.78</u>	\$ <u>38,032.48</u>
<u>Other Assets</u>		
8. A-S-P Corporation Stock, at cost	\$ <u>51,500.00</u>	\$ <u>51,500.00</u>
<u>Fixed Assets</u>		
9. Buildings	12,900.00	12,900.00
10. Equipment	6,385.52	17,943.22
11. Total	<u>19,285.52</u>	<u>30,843.22</u>
12. Allowance for Depreciation	(10,752.96)	(21,118.35)
13. Total	<u>8,532.56</u>	<u>9,724.87</u>
14. Land	13,228.66	13,228.66
15. Total	\$ <u>21,761.22</u>	\$ <u>22,953.53</u>
16. TOTAL ASSETS	\$ <u>103,174.00</u>	\$ <u>112,486.01</u>
<u>LIABILITIES &amp; FUND PRINCIPAL</u>		
<u>Current Liabilities</u>		
17. Accounts Payable	\$ 603.31	\$ 360.45
18. Notes & Accts. Payable-Interfund	13,369.75	8,420.00
19. A-S-P Corporation Payable	23,766.00	23,766.00
20. Chapter Reserves	245.93	694.90
21. Accrued Payroll Taxes	206.81	180.67
22. Accrued Real Estate Tax	239.38	
23. Provision for Convention Expense	18,894.53	12,170.74
24. Provision for Educational Conf.		1,515.00
25. Total	\$ <u>57,325.71</u>	\$ <u>47,107.76</u>
26. Fund Principal	45,848.29	65,378.25
27. TOTAL LIABILITIES & FUND PRINCIPAL	\$ <u>103,174.00</u>	\$ <u>112,486.01</u>

ALPHA SIGMA PHI FRATERNITY, INC.  
GENERAL FUND

Notes & Accounts Receivable-Chapters

	Charges Prior To July 1, 1975 <u>(Doubtful Accts.)</u>	<u>June 30, 1975</u>	<u>June 30, 1976</u>
1. American		\$ (30.00)	
2. Atlantic Christian			\$ 85.00
3. Cincinnati			(5.00)
4. Cornell			1,145.00
5. Cornell - notes	\$ 900.00	2,150.00	900.00
6. Davis & Elkins		682.00	30.00
7. Eastern Michigan		319.99	
8. Findlay		710.00	313.50
9. Hartwick		150.00	575.00
10. Illinois Tech.		165.00	
11. Indiana Tech.			165.00
12. Lawrence Tech.		5.00	
13. Loyola	1,176.00	1,801.00	1,766.00
14. Loyola - note	630.00	630.00	630.00
15. Marietta		1,475.00	100.00
16. Marshall		495.00	
17. Michigan		915.00	
18. Morris Harvey		165.00	165.00
19. Northern Michigan		800.00	48.00
20. Ohio State		341.00	
21. Pennsylvania		145.00	
22. Rensselaer			6.54
23. Rio Grande		3.00	14.20
24. Rutgers		15.00	
25. Slippery Rock		165.00	300.00
26. Stevens		330.00	
27. Tarkio		15.00	
28. Toledo		163.67	55.00
29. Tri-State		45.00	
30. Tufts		(260.00)	(80.00)
31. Wagner	620.00	1,295.00	785.00
32. Westminster		165.00	
33. Widener	160.00	275.00	160.00
34. TOTALS	<u>\$3,486.00</u>	<u>\$13,130.66</u>	<u>\$7,158.24</u>

## Exhibit D

ALPHA SIGMA PHI FRATERNITY, INC.  
RESERVE FUND  
Comparative Balance Sheet  
June 30, 1976 & 1975

	<u>1976</u>	<u>1975</u>
<u>ASSETS</u>		
<u>Current</u>		
1. Cash	\$ 20,986.55	\$ 45,128.98
2. Notes & Accts. Receivable, Chapters	45,484.35	44,086.34
3. Allowance for Doubtful Accounts	(8,789.89)	(6,051.12)
4. Notes & Accts. Receivable-Interfund	13,369.75	8,420.00
5. Accounts Receivable-Other	5,000.00	
6. Interest Receivable	45.00	45.00
7. Total	\$ <u>76,095.76</u>	\$ <u>91,629.20</u>
<u>Other Assets</u>		
8. 5% Mortgage Bond, Due 1976 at cost	\$ 1,800.00	\$ 1,800.00
9. Savings Certificate Including Earned Interest (see contra liability)	17,970.13	16,831.80
10. Mortgage Purchased from Tomahawk Fund		364.26
11. Total	\$ <u>19,770.13</u>	\$ <u>18,996.06</u>
12. TOTAL ASSETS	\$ <u>95,865.89</u>	\$ <u>110,625.26</u>
<u>LIABILITIES</u>		
13. Escrow for Alabama Chapter	\$ <u>17,970.13</u>	\$ <u>16,831.80</u>
<u>LIFE CONTRIBUTIONS &amp; FUND PRINCIPAL</u>		
14. Life Contributions	\$ 2,725.00	\$ 2,725.00
15. Fund Principal	75,170.76	91,068.46
16. Total	\$ <u>77,895.76</u>	\$ <u>93,793.46</u>
17. TOTAL LIABILITIES, LIFE CONTRIBU- TIONS & FUND PRINCIPAL	\$ <u>95,865.89</u>	\$ <u>110,625.26</u>

INCOME AND FUND PRINCIPAL  
July 1-June 30, 1976 & 1975

	<u>1976</u>	<u>1975</u>
18. Interest on Notes	\$ 881.03	\$ 928.83
19. Interest on Savings & Bonds	1,817.44	2,144.63
20. Bad Debt Recovered		232.96
21. Total Income	\$ <u>2,698.47</u>	\$ <u>3,306.42</u>
22. Administrative Expense	18,596.17	5,917.92
23. Loss for Year	\$ (15,897.70)	\$ (2,611.50)
24. Fund Principal, beginning of year	91,068.46	93,679.96
25. Fund Principal, end of year	\$ <u>75,170.76</u>	\$ <u>91,068.46</u>



ALPHA SIGMA PHI FRATERNITY, INC.  
RESERVE FUND  
Notes & Accounts Receivable  
June 30, 1975 and 1976

Chapter or Alumni Corporation	Balance 6/30/75	Additions during year	Interest charged during year	Payments received during year	Balance 6/30/76
1. American	\$ 3,370.97		\$113.19	\$ 600.00	\$ 2,884.16
2. Atl.Christian	2,599.58		90.02	937.50	1,752.10
3. Bowling Green	2,388.84		94.74	265.23	2,218.35
4. Cincinnati	2,486.43		126.42		2,612.85
5. Coe	749.57		37.32		786.89
6. Cornell	3,500.00	\$2,400.00	16.00	105.00	5,811.00
7. Davis & Elkins	1,801.55		88.60		1,890.15
8. Marietta	675.00				675.00
9. Marshall (Alumni Corp.)	253.20	1,000.00	22.10	138.00	1,137.30
10. Ohio State	1,912.50		93.75		2,006.25
11. Oklahoma (Alumni Corp.)		1,750.00	5.83	110.00	1,645.83
12. Oregon State		1,500.00	25.00	1,525.00	-
13. Pennsylvania	225.21		13.52		238.73
14. Pennsylvania (Alumni Corp.)	20,019.04				20,019.04
15. Presbyterian	564.60		14.71	579.31	-
16. Wake Forest	1,730.36		76.34		1,806.70
17. Wake Forest	309.49		14.35	323.84	-
18. Westminster	<u>1,500.00</u>		<u>45.00</u>	<u>1,545.00</u>	<u>-</u>
19. TOTALS	<u>\$44,086.34</u>	<u>\$6,650.00</u>	<u>\$876.89</u>	<u>\$6,128.88</u>	<u>\$45,484.35</u>

Exhibit F

ALPHA SIGMA PHI FRATERNITY, INC.  
TOMAHAWK FUND  
Comparative Balance Sheet  
June 30, 1976 and 1975

	<u>1976</u>	<u>1975</u>
<u>ASSETS</u>		
<u>Current</u>		
1. Cash	\$ 4,007.99	\$ 15,500.42
2. Interest Receivable	-	1,328.40
3. Total	\$ <u>4,007.99</u>	\$ <u>16,828.82</u>
<u>Other Assets</u>		
4. Bond Investments	\$ 95,504.25	\$123,409.25
5. Stock Investments	117,808.81	89,740.76
6. Total	<u>213,313.06</u>	<u>213,150.01</u>
7. TOTAL ASSETS	<u>\$217,321.05</u>	<u>\$229,978.83</u>
<u>LIABILITIES &amp; FUND BALANCE</u>		
8. Unremitted Income	\$ 3,005.22	\$ 16,152.75
<u>Fund Balance</u>		
9. Reserve for Loss on Investments	2,444.41	2,444.41
10. Principal	<u>211,871.42</u>	<u>211,381.67</u>
11. TOTAL LIABILITIES & FUND BALANCE	<u>\$217,321.05</u>	<u>\$229,978.83</u>

MEMORIAL FUNDIncome and Fund Principal  
For Fiscal Years-July 1 - June 30

<u>INCOME</u>		<u>1976</u>	<u>1975</u>
1.	Contributions - Alumni	\$ 9,891.00	\$ 7,600.52
2.	Interest, savings & bonds	2,342.77	2,061.25
3.	Dividends	370.00	352.00
4.	Anderson Grant	<u>1,000.00</u>	<u>-</u>
5.	TOTAL INCOME	\$ 13,603.77	\$10,013.77
<u>EXPENSES</u>			
6.	Administrative	\$ 541.92	\$ 556.72
7.	Educational Conference	5,278.89	-
8.	Scholarship Grants	2,222.48	1,950.57
9.	Educational Grants	<u>686.00</u>	<u>494.00</u>
10.	TOTAL EXPENSES	\$ 8,729.29	\$ 3,001.29
11.	Excess Income for Year	\$ 4,874.48	\$ 7,012.48
12.	Fund Principal-Beginning of Year	52,916.12	45,903.64
13.	Fund Principal-End of Year	<u>\$ 57,790.60</u>	<u>\$52,916.12</u>

Balance Sheet  
as of June 30

<u>ASSETS</u>		<u>1976</u>	<u>1975</u>
14.	Cash	\$23,975.35	\$19,582.87
15.	Marketable Securities	16,633.25	16,633.25
16.	Bonds, A-S-P Corporation	<u>17,200.00</u>	<u>16,700.00</u>
17.	TOTAL ASSETS	\$ 57,790.60	\$52,916.12
<u>LIABILITIES</u>			
18.	Fund Principal	\$ 57,790.60	\$52,916.12

## Exhibit H

## A-S-P CORPORATION

OPERATING STATEMENT FOR FISCAL YEAR  
ENDED June 30, 1976INTEREST INCOME

1.	Mortgages	\$ 2,709.76	
2.	Savings Account	493.63	
3.	Zeta Bond	<u>225.00</u>	\$ 3,428.39

EXPENSES

4.	Interest	\$ 753.69	
5.	Franchise Tax	38.65	
6.	Professional	315.00	
7.	Penalty	<u>7.74</u>	<u>1,115.08</u>
8.	Net Profit before Income Tax		2,313.31
9.	Provision for Federal Income Tax		464.21
10.	Net Profit for Fiscal Year		<u>\$ 1,849.10</u>

BALANCE SHEET  
June 30, 1976ASSETSCurrent

11.	Cash in Bank-Checking	\$ 66.59	
12.	Cash in Bank-Savings	18,029.32	\$18,095.91
13.	Mortgages Receivable	<u>75,002.14</u>	
14.	Bond Receivable-Zeta House Corp.	3,000.00	
15.		<u>78,002.14</u>	
16.	Less Provision for Bad Debts	<u>4,482.83</u>	<u>73,519.31</u>
17.	TOTAL ASSETS		<u>\$91,615.22</u>

LIABILITIES

18.	Accounts Payable-AΣΦ, Inc.	\$ 10.00	
19.	Accrued Interest Payable	60.67	
20.	Bonds Payable	18,700.00	
21.	Provision for Federal Income Tax	<u>464.21</u>	
22.	TOTAL LIABILITIES		\$19,234.88

NET WORTH

23.	Capital Stock		\$51,500.00
	Retained Earnings		
24.	Balance July 1, 1975	\$19,031.24	
25.	Net Profit for Fiscal Year	<u>1,849.10</u>	<u>20,880.34</u>
26.	TOTAL LIABILITIES & NET WORTH		<u>\$91,615.22</u>